admirals

2024

# Unaudited Consolidated Interim Report

Admirals Group AS



#### **Admirals Group AS**

#### **Unaudited Consolidated Interim Report 2024**

Commercial Registry no.	11838516
Address	Maakri 19/1, Tallinn, 10145
Telephone	+372 6 309 300
E-mail	info@admiralmarkets.com
Main area of activity	Holding company
Beginning and end date of financial year	01. January - 31. December
Chairman of the Management Board	Alexander Tsikhilov
	Andrey Koks
Members of the Management Board	Anton Tikhomirov
Members of the Management Board	Eduard Kelvet
	Lauri Reinberg
Chairman of the Supervisory Board	Anatolie Mihalcenco
	Dmitri Lauš
Members of the Supervisory Board	Priit Rohumaa
Wellberg of the Supervisory Bourd	Juri Kartakov
	Olga Senjuškina

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#### Highlights 2024

- The group net trading income was EUR 38.4 million (2023: EUR 40.9 million, 2022: EUR 69.0 million and 2021: EUR 35.7 million)
- EBITDA\* was EUR 0.9 million (2023: EUR -6.5 million, 2022: EUR 27.4 million and 2021: EUR 2.6 million).
- EBITDA margin was 2% (2023: EUR -16%, 2022: 40% and 2021: 7%).
- Net profit (loss) was EUR -1.6 million (2023: EUR -9.7 million, 2022: EUR 24.3 million and 2021: EUR 0.1 million).
- Net profit margin was -4% (2023: -24%, 2022: 35% and 2021: 0.4%).
- Cost to income ratio was 110% (2023: 123%, 2022: 65% and 2021: 106%).
- Number of active clients\*\* in the Group went down by 52% to 43,332 clients compared to 2023 and is down by 22% compared to 2022 (2023: 89,764, 2022: 55,242 and 2021: 49,080).
- Number of active accounts\*\*\* in the Group went down by 43% to 63,249 clients compared to 2023 and is down by 10% compared to 2022 (2023: 110,471, 2022: 70,346 and 2021: 63,231).
- Number of new applications in the Group went down by 64% to 95,782 applications compared to 2023 and is down by 37% compared to 2022 (2023: 266,779, 2022: 151,116 and 2021: 123,714 new applications).
- In 2024 Admirals Group AS has entered into an agreement to sell its wholly owned subsidiary, Admirals AU
  PTY Ltd (Australia), a licensed investment company, to a non-related party, as part of the Admirals group's
  ongoing optimization of its geographic focus.
- Admirals Group AS has sold its 62% shareholding in AMTS Solutions OÜ.

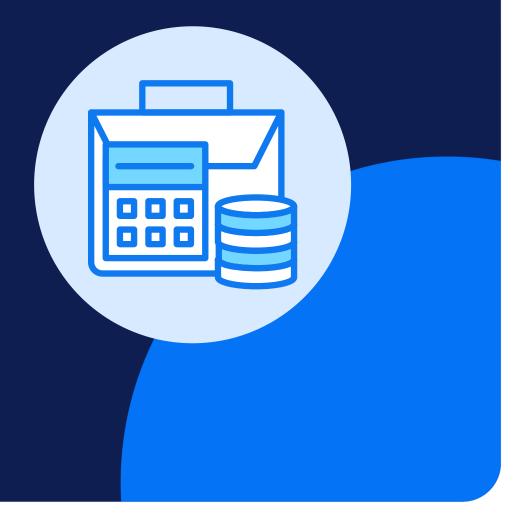
<sup>\*</sup> Earnings before interest, taxes, depreciation and amortization.

<sup>\*\*</sup>Active clients represent clients who traded at least once in the respective of year.

<sup>\*\*\*</sup>Active accounts represent accounts via which at least one trade has been concluded in the respective of year.

# Management Report

The following chapter outlines the founding and licensing history and growth of Admirals Group AS and all of its constituent companies.



#### **Group Overview**

ADMIRALS GROUP AS was founded in 2009 to incorporate financial companies from different countries to form a multinational group of companies operating under a joint trademark – Admirals (hereinafter referred to as "Admirals," or "the Group").

As a pioneer in financial markets since 2009, Admirals is a market leader in quality with a global digital presence. We create in-house software solutions for trading and investing, both B2C and B2B, making the financial markets accessible across the globe.

The main focus of the Group is the development of trading and investment services (mainly leveraged and derivative products) for retail, professional, and institutional clients. Customers are offered leveraged Contracts for Difference (CFD) products in the over-the-counter market, including Forex, indices, commodities, digital currencies, stocks, and ETFs, as well as listed instruments.

Admirals is aiming to provide financial freedom to 10 million people by 2030. This means that the Group is also developing the required approach to target beginner-level and experienced clients in equal measure to make the overall goal attainable.

In addition to this, the Group focuses on educating experienced traders and training new enthusiasts as well. Targeting new segments of clients, as a significant strategic approach, allows for further expansion of the business.

From 2025, the licensed investment companies constituting the consolidation group include Admiral Markets AS, Admiral Markets UK Ltd, Admirals Europe Ltd, Admiral Markets AS/ Jordan LLC, Admirals SA (PTY) LTD, Admiral Markets Canada Ltd, Admirals KE Limited, Admirals SC Ltd, and Admirals MENA Ltd.

In 2024 the Company sold Admirals AU Pty Ltd, a licensed investment company, to a non-related party, as part of the Admirals group's ongoing optimization of its geographic focus.

The companies belonging to the Group have nine licenses: from the Estonian Financial Supervisory Authority (EFSA) for Estonia, the Financial Conduct Authority (FCA) for the UK, the Cyprus Securities and Exchange Commission (CySEC) for Cyprus, Jordan Securities Commission (JSC) for Jordan, Financial Sector Conduct Authority (FSCA) for South Africa, Investment Industry Regulatory Organization of Canada (IIROC), Capital Markets Authority for Kenya, the Financial Services Authority (FSA) for Seychelles, and Securities and Financial Services Regulatory Authority (FSRA) for Abu Dhabi (United Arab Emirates, UAE). No business activities have been conducted yet in UAE.

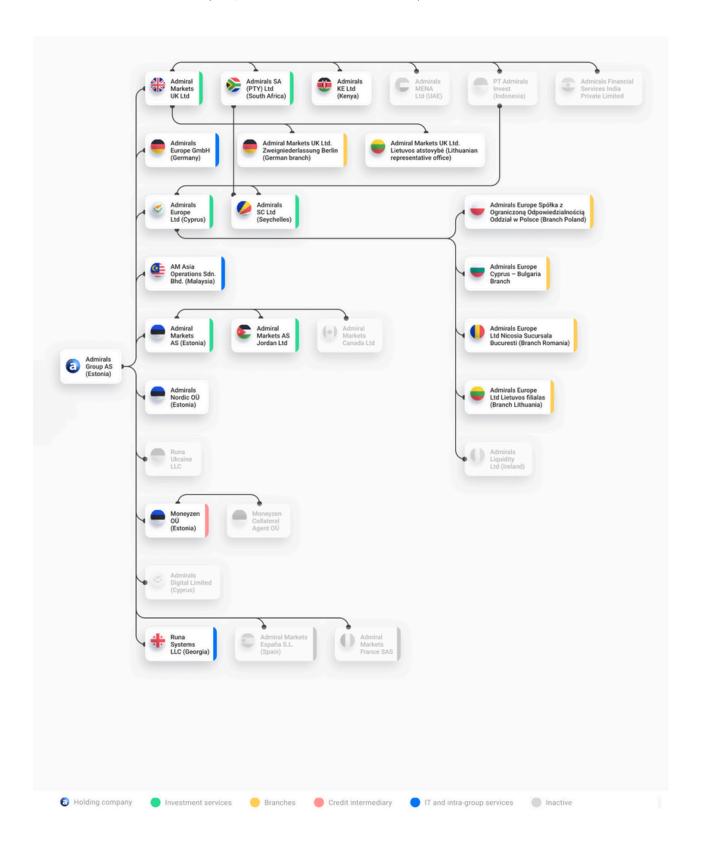
Admiral Markets AS role is that of a significant intra-group service provider. In line with the Group's strategy, subsidiaries of Admirals Group AS hedge the risks arising from their clients' transactions in their sister company – Admiral Markets AS, which is also their overall liquidity provider.

Other companies within the consolidation group at the time of publishing include Runa Systems LLC, AM Asia Operations Sdn. Bhd, PT Admirals Invest Indonesia LLC, Admirals Nordic OÜ, Admiral Markets Europe GmbH (Germany), Admiral Markets France (Société par actions simplifiée), Admiral Markets Espana SL (Spain), Admirals Digital Limited, Admirals Liquidity Limited (Ireland), Admirals Financial Services India Private Limited, Moneyzen OÜ and its subsidiary Moneyzen Collateral Agent OÜ.

Runa Systems LLC, AM Asia Operations Sdn. Bhd and Admiral Markets Europe GmbH offer IT and other intragroup services. Admirals Nordic OÜ, PT Admirals Invest Indonesia LLC, Admiral Markets France SAS, Admiral Markets Espana SL, Admirals Digital Limited, Admirals Liquidity Limited, Admirals Financial Services India Private Limited and Admirals MENA Ltd. are inactive at the moment.

#### **Admirals Group AS Structure**

The structure of Admirals Group AS, is valid as of the date of this report's disclosure:



#### **Management of Admirals**

At the time of the preparation of this report, the main shareholders of Admirals Group AS (holding over 10% of the voting rights represented by their shares) are:

- DVF Group OÜ (1,225,000 shares, representing 49.0% of the total number of shares), the sole shareholder of which is Alexander Tsikhilov;
- Alexander Tsikhilov (684,375 shares, representing 27.375% of the total number of shares);
- Laush OÜ (440,000 shares, representing 17.6% of the total number of shares), the sole shareholder of which is Dmitri Lauš.

#### **Supervisory Board of Admirals Group AS**

At the time of publication of the annual report, Admirals Group AS' Supervisory Board is composed of five members:

#### **Supervisory Board of Admirals Group AS**



Anatolie Mihalcenco Chairman of the Supervisory Board



Olga Senjuškina Member of the Supervisory Board



Priit Rohumaa Member of the Supervisory Board



Dmitri Lauš Member of the Supervisory Board



**Juri Kartakov** Member of the Supervisory Board

#### **Management Board of Admirals Group AS**



Alexander Tsikhilov Chairman of the Management Board



Anton Tikhomirov Member of the Management Board



Andrey Koks Member of the Management Board



**Lauri Reinberg** Member of the Management Board



Member of the Management Board

#### **Management Board declaration**

The unaudited interim report of Admirals Group AS consists of the management report and financial statements.

The data and the additional information provided by Admirals Group AS in the 2024 interim report are true and complete.

The accounting policies adopted in the preparation of the financial statements are in accordance with the International

Financial Reporting Standards as adopted by the European Union and give a true and fair view of the financial position, financial performance, and cash flow of the entity. The financial statements of the interim report of 2024 are unaudited.

#### **Financial review**

### Main consolidated financial indicators of Admirals Group AS

Income statement (in millions of euros)	2024	2023	Change 2024 vs 2023	2022	2021	2020
Net trading income	38.4	40.9	-6%	69.0	35.7	62.2
Total operating expenses	42.4	50.3	-16%	44.7	37.8	40.6
EBITDA	0.9	-6.5	114%	27.4	2.6	23.4
Net profit (-loss)	-1.6	-9.7	84%	24.3	0.1	20.7
EBITDA margin, %	2%	-16%	18	40%	7%	38%
Net profit (-loss) margin, %	-4%	-24%	20	35%	0.4%	33%
Cost to income ratio, %	110%	123%	-13	65%	106%	65%

Business volumes (in millions of euros)	2024	2023	Change 2024 vs 2023	2022	2021	2020
Due from credit institutions and investment companies	60.3	60.0	0.5%	72.0	45.7	53.2
Debt securities	0	3.4	-100%	5.5	7.6	8.7
Shareholders' equity	69.3	70.4	-1.6%	82.9	59.3	61.1
Total assets	79.8	82.0	-2.7%	98.2	71.9	75.2
Off-balance sheet assets (client assets)	91.3	99.0	-8%	86.0	99.2	82.2
Number of active clients	43,332	89,764	-52%	55,242	49,080	48,341
Number of active accounts	63,249	110,471	-43%	70,346	63,231	62,854
Number of employees	234	290	-19%	294	300	340

#### **Equations used for the calculation of ratios:**

EBITDA margin, % = EBITDA / Net trading income

EBIT margin, % = EBIT / Net trading income

Net profit margin, % = Net profit / Net trading income

Cost to income ratio, % = Operating expenses / Net trading income

#### **Net Trading Income**

In 2024, the Group's net trading income was EUR 38.4 million, this is a 6% decrease from EUR 40.9 million the previous year. The number of active yearly clients decreased by 52%. The value of trades went down 42% year-on-year in 2024, reaching EUR 510 billion. The number of trades decreased by 37.5% to 35 million compared to 2023.

In 2024 Commodity CFDs products accounted for 29% of total gross trading income, an increase of 4% year-on-year. Indices CFDs accounted for 45% of total gross trading income, an increase of 4% year-on-year. Forex accounted for 25% of total gross trading income, a decrease of 8% year-on-year. Forex decreased mainly due to an increase in commodities and Indices CFDs. The share of other products, such as stocks, ETFs, etc. made 1% of total gross income in 2024.

#### **Expenses**

Operating expenses decreased by 16%, which was mainly due to the decrease in personnel, marketing, and outsourced services costs.

The largest share of total operating expenses for the Group comes from personnel expenses. Personnel expenses decreased by 12% to EUR 13.4 million in 2024, which accounts for 32% of total operating expenses. There was a decrease in personnel expenses mostly due to the result of strategic initiatives designed to enhance organizational structure. During 2024 Group employed 19% less employees, with a total of 234 employees by the end of 2024.

In 2024, marketing expenses were EUR 8.7 million which is a 34% decrease year-on-year and account for 21% of total operating expenses.

IT costs have increased by 6% which reflects the enhancement of our technological capabilities in 2024.

#### **Net Profit (Loss)**

The Group's net loss was EUR 1.6 million in 2024, compared to a net loss of EUR 9.7 million a year earlier. The Group's net profit (-loss) margin, however, increased and was -4% compared to -24% the previous year.

The net profit (loss) per share of the Group was -0.6 at the end of 2024 (2023: -3.9).

#### **Statement of Financial Position**

The Group has a strong balance sheet, with EUR 69.3 million of shareholders' equity. The Group's balance sheet is liquid as 74% of its total assets consists of liquid assets.

As of 31 December 2024, the assets of the Group totaled EUR 79.8 million. Ca 76% of assets are balances due from credit institutions and investment companies. Balances due from credit institutions and investment companies have increased by 0.5% in 2024. The debt securities portfolio for 2024 has been reduced to 0 and therefore accounts for 0% of total assets.

The Group's non-current assets decreased in 2024 to EUR 9.1 million because there were no significant investments in intangible assets. Non-current assets decreased mainly due to depreciation of tangible and intangible assets and right- of-use assets. Intangible assets consist mainly of the development costs of Mobile Apps, Native Trading, and other licenses. The tangible assets decreased by 26% to EUR 1.4 million in 2024 (2023: EUR 1.9 million), whereas intangible assets remained almost the same as the previous year's level.

Group's long-term debt consists of subordinated debt securities and finance lease EUR 6.1 million and makes up 8% of the balance sheet total. All other liabilities are short-term and are mainly liabilities to trade creditors and related parties, taxes payable, and payables to employees.

The off-balance sheet assets (client assets) of the Group decreased by 8% to EUR 91.3 million in 2024 (2023: EUR 99.0 million).

#### **Key Financial Ratios**

	2024	2023	Change 2024 vs 2023	2022
Net profit per share, EUR	-0.6	-3.9	3.3	9.9
Return on equity, %	-2.3%	-12.7%	10.44	33.1%
Equity ratio	1.2	1.2	0	1.2
Return on assets, %	-2%	-10.8%	8.8	27.6%
Short-term liabilities current ratio	15.8	13.3	2.5	10.6

#### **Equations used for the calculation of ratios:**

Net profit per share, in EUR = net profit / average number of shares Return on equity (ROE), % = net profit / average equity \* 100 Equity ratio = average assets / average equity Return on assets (ROA), % = net profit / average assets \* 100 Short-term liabilities current ratio = current assets / current liabilities

The ratios are calculated as an arithmetic average of closing balance sheet figures from the previous and current reporting period, and the indicators of the income statement are shown as at the end of the reporting period.

#### **Client Trends**

The number of active clients in the Group went down by 52% to 43,332 clients compared to period 2023 and down by 22% compared to same period in 2022. The number of new applications in the Group went down by 64% to 95,782 applications compared to the same period of 2023. The Group's client assets decreased by 8% year-on-year to 91.3 million EUR in 2023.

	2024	2023	Change 2024 vs 2023	2022
Active clients	43,332	89,764	-52%	55,242
Active accounts	63,249	110,471	-43%	70,346
New applications	95,782	266,779	-64%	151,116

#### **Capitalisation**

Risk management is part of the Group's internal control system, and its objective is to identify, assess, and monitor all the risks associated with Admirals to ensure the credibility, stability, and profitability of the company.

As of 31.12.2024, the own funds of Admirals amounted to 73,1 million EUR (31.12.2023: 71,3 million EUR). At the end of the reporting period, Admirals was well-capitalised, with a capital adequacy level of 259% (31.12.2023: 337%) and met all regulatory capital requirements in both 2024 and 2023.

#### **Own Funds**

(in thousands of euros)	31.12.2024	31.12.2023
Paid-in share capital	250	250
Own shares	-456	-315
Other reserves	465	-329
Retained earnings of previous periods	72,604	81,461
Intangible assets	-3,255	-4,889
Losses for the current financial year	-63	-8,624
Total Tier 1 capital	69,545	67,554
Subordinated debt securities	3,511	3,782
Own instruments	-4	-5
Total Tier 2 capital	3,507	3,777
Net own funds for capital adequacy	73,052	71,331

#### **Capital Requirements**

(in thousands of euros)	31.12.2024	31.12.2023
Fixed overheads requirement	11,832	10,359
Risk to client	598	967
Risk to market	12,188	12,224
Risk to firm	5,555	7,958
Total K-Factor requirement	18,341	21,149

#### **Capital Adequacy**

	31.12.2024	31.12.2023
Capital adequacy	398%	337%
Tier 1 capital ratio	379%	319%

# Consolidated Interim Financial Statements

This chapter outlines the assets, liabilities, equity, income and cash flow of the Group.



#### **Consolidated Statement of Financial Position**

(in thousands of euros)	Note	31.12.2024	31.12.2023
Assets			
Cash and cash equivalents	3	41,607	41,025
Due from investment companies	3	18,736	18,961
Financial assets at fair value through profit or loss	4	1,228	5,062
Loans and receivables	5	8,315	4,772
Inventories		665	311
Other assets		2,092	2,137
Tangible fixed assets		1,359	1,950
Right-of-use assets		2,541	2,603
Intangible assets		3,304	5,147
Total assets		79,847	81,968
Liabilities			
Financial liabilities at fair value through profit or loss	4	334	224
Liabilities and accruals	6	3,326	4,318
Deferred tax liability		0	1
Subordinated debt securities	8	4,103	4,102
Lease liabilities	7	2,818	2,894
Total liabilities		10,581	11,539
Equity			
Share capital	10	250	250
Own shares		-456	-315
Statutory reserve capital		25	25
Currency translation reserve		30	-834
Retained earnings		69,417	71,276
Total equity attributable to owners of the parent		69,266	70,402
Non-controlling interest		0	27
Total equity		69,266	70,429
Total liabilities and equity		79,847	81,968

#### **Consolidated Statement of Comprehensive Income**

(in thousands of euros)	Note	2024	2023
Net gains from trading of financial assets at fair value through profit or loss with clients and liquidity providers		40,653	46,276
Brokerage and commission fee revenue		1,408	2,134
Brokerage and commission fee expense		-3,558	-5,118
Other trading activity related income		489	412
Other trading activity related expense		-583	-2,768
Net income from trading	12	38,409	40,936
Other income similar to interest		947	171
Interest income calculated using the effective interest method		424	900
Interest expense		-472	-496
Other income		3,004	741
Other expenses		-233	-185
Net losses on exchange rate changes		-1,016	-984
Profit / (loss) from financial assets at fair value through profit or le	oss	-444	61
Personnel expenses		-13,394	-15,231
Operating expenses	13	-25,412	-31,875
Depreciation of tangible and intangible assets		-2,594	-2,310
Depreciation of right-of-use assets		-787	-837
(Loss) before income tax		-1,568	-9,109
Income tax		-24	-616
(Loss) for the reporting period		-1,592	-9,725
Other comprehensive income / (loss):			
Items that subsequently may be reclassified to profit or loss:			
Currency translation adjustment		864	-165
Total other comprehensive income / (loss) for the reporting period		864	-165
Total comprehensive (loss) / income for the reporting period		-728	-9,890
Net (loss) attributable to the owners of the parent		-1,592	-9,746
Net profit attributable to non-controlling interest		0	21
(Loss) for the reporting period		-1,592	-9,725
Total comprehensive (loss) attributable to the owners of the parent		-728	-9,911
Total comprehensive income attributable non- controlling interest		0	21
Total comprehensive (loss) for the reporting period		-728	-9,890
Basic and diluted earnings per share	10	-0.65	-3.95

#### **Consolidated Statement of Cash Flows**

(in thousands of euros)	2024	2023
Cash flow from operating activities		
Net loss for the reporting period	-1,592	-9,725
Adjustments for non-cash income or expenses:		
Depreciation of tangible, intangible and right of use assets	3,381	3,147
Interest and similar income	-1,371	-1,071
Interest expense	472	496
Corporate income tax expenses	24	616
Other financial income and expenses	-1,932	-165
Net profit from foreign exchange rate changes	1,016	984
Other adjustments	6	5
Operating cash flows before changes in operating assets and liabilities	4	-5,713
Changes in operating assets and liabilities:		
Change in receivables and prepayments relating to operating activities	-1,979	-152
Change in payables and prepayments relating to operating activities	-1,711	-2,664
Change in derivative assets	11	-64
Change in the derivative liabilities	110	-70
Change in amounts due from investment companies	225	-2,433
Changes in inventories	-354	-263
Change in other assets	45	1 025
Operating cash flows before interest and tax	-3,649	-10,334
Interest received	1,367	1 079
Interest paid	-400	-425
Corporate income tax paid	-24	-616
Net cash from/used in operating activities	-2,706	-10,296

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(in thousands of euros)	2024	2023
Cash flow from investing activities		
Disposal of tangible and intangible assets	1	25
Purchase of tangible and intangible assets	-100	-1,333
Loans granted	-473	-226
Repayments of loans granted	274	251
Acquisition of financial assets at fair value through profit or loss (investment portfolio)	-10	-6,938
Proceeds from disposal of financial assets at fair value through profit or loss (investment portfolio)	3.380	8,966
Disposal of subsidiary, net of cash received	355	
Net cash used in investing activities	3.427	745
Cash flow from financing activities		
Dividends paid	0	-2,578
Payments from subordinated debt securities issued	0	-473
Payments for repurchase of own shares	-141	0
Repayment of principal element of lease liabilities	-862	-892
Net cash used in financing activities	-1.003	-3,943
TOTAL CASH FLOWS	-282	-13,494
Cash and cash equivalents at the beginning of the period	41.025	55,489
Change in cash and equivalents	-282	-13,494
Effect of exchange rate changes on cash and cash equivalents	864	-970
Cash and cash equivalents at the end of the period	41.607	41,025

#### **Consolidated Statement of Changes in Equity**

(in thousands of euros)	Share capital	Own shares (-)	Statutory reserve capital	Retained earnings	Currency translation reserve	Total equity attributable to owners of the parent	Non- controlling interest	Total equity
Balance as at 31.12.2022	250	-315	25	83,600	-669	82,891	6	82,897
Dividends paid	0	0	0	-2,578	0	-2,578	0	-2,578
Net loss for the reporting period	0	0	0	-9,746	0	-9,746	21	-9,725
Other comprehensive loss for the reporting period	0	0	0	0	-165	-165	0	-165
Total comprehensive loss for the reporting period	0	0	0	-9,746	-165	-9,911	21	-9,890
Balance as at 31.12.2023	250	-315	25	71,276	-834	70,402	27	70,429
Repurchase of own shares	0	-141	0	160	0	19	0	19
Sale of own shares	0	0	0	-427	0	-427	-27	-454
Net loss for the reporting period	0	0	0	-1,592	0	-1 592	0	-1,592
Other comprehensive loss for the reporting period	0	0	0	0	864	864	0	864
Total comprehensive loss for the reporting period	0	0	0	-1,592	864	-728	0	-728
Balance as at 31.12.2024	250	-456	25	69,417	30	69,266	0	69,266

# Notes to the Consolidated Interim Financial Statements

This chapter presents more detailed information of the Consolidated Financial Statements.



#### Note 1.

#### **General Information**

ADMIRALS GROUP AS (previous business name Admiral Markets Group AS) has been an active holding company since 30.12.2009. ADMIRALS GROUP AS was established in 2009 with the aim of incorporating financial companies from different countries to form a multinational group of companies operating under a joint trademark - Admirals (hereinafter collectively referred to as "Admirals" or "the Group").

Admirals Group AS is a limited liability company incorporated in and domiciled in Estonia. The address of its registered office is Maakri 19/1, Tallinn, Estonia. The condensed consolidated interim financial statements of Admirals Group AS have been prepared in accordance with the international financial reporting standard IAS 34 "Interim Financial Reporting", as adopted by the European Union.

The condensed consolidated interim financial statements should be read in conjunction with the Group's consolidated annual report as of 31 December 2023. The accounting policies used in the preparation of the condensed consolidated interim financial report are the same as the accounting policies used in the annual report for the year ended 31 December 2023.

The condensed consolidated interim financial statements are unaudited and do not contain all the information required for the preparation of consolidated annual financial statements. The condensed consolidated interim financial statements are presented in thousands of euros unless otherwise stated.

#### Note 2.

#### **Risk Management**

Admirals offers provision of trading and investment services to retail, professional and institutional clients. According to the risk management policies of Admirals, risks arising from derivatives are partly economically hedged through counterparties (liquidity providers).

Risk is defined as a potential negative deviation from the expected financial result. The objective of the risk management of Admirals is to identify, accurately measure and manage risks. Risks are measured according to their nature as follows: qualitatively (scale of impact and the probability of occurrence) or quantitatively (monetary or percentage impact). Ultimately, the objective of risk management is to increase the income of Admiral Markets through minimizing damages and reducing the volatility of results.

Risk management is part of the internal control system of Admirals. Risk management procedures and basis of assessment are set out in the Group's internal rules and internal risk management policy. In accordance with the established principles Admiral Markets must have enough capital to cover risks.

Specifically, risk management is built on the principle of the three lines of defence. The first line of defence, i.e. business units is responsible for risk taking and risk management. The second line of defence, i.e. risk management, performed by the Risk Management Unit, is responsible for the development of risk methodologies and risk reporting. The third line of defense, i.e. internal audit, carries out independent supervision of Admiral Markets.

As we are exposed to credit and market risk in connection with our retail trading activities, developing and maintaining robust risk management capabilities is a high priority. In addition, we actively monitor and assess various market factors, including volatility and liquidity, and take steps to address identified risks, such as proactively adjusting the required customer margin.

There have been no changes in the risk management policies since the year-end.

#### Note 3.

# **Due From Credit Institutions and Investment Companies**

(in thousands of euros)	31.12.2024	31.12.2023
Cash*	6	7
Demand and term deposits with maturity less than 3 months*	41,351	40,338
Demand deposits on trading accounts	18,736	18,961
Cash in transit*	250	680
Total	60,343	59,986

<sup>\*</sup> Cash and cash equivalents in the statement of cash flows

#### Note 4.

# Financial Assets and Liabilities at Fair Value Through Profit or Loss

Instrument	31.12	2024	31.12	.2023
(in thousands of euros)	Asset	Liability	Asset	Liability
Bonds	0	0	3,362	0
Company own bonds	0	0	6	0
Equity investments at fair value through profit or loss	878	0	1,035	0
Convertible loans	0	0	298	0
Derivatives	350	334	361	224
Total	1,228	334	5,062	224

All derivative instruments are carried as assets when fair value is positive and as liabilities when fair value is negative. The Group has only short-term derivatives.

Note 5.
Loans and Receivables

(in thousands of euros)	31.12.2024	31.12.2023
Financial assets		
Trade receivables	369	1,272
Rent deposits	122	169
Loans granted	359	161
Interest claims from loans	9	6
Other short-term receivables	5,769	1,488
Other long-term receivables	1,687	1,676
Total	8,315	4,772

# **Note 6. Liabilities and Accruals**

(in thousands of euros)	31.12.2024	31.12.2023
Financial liabilities		
Liabilities to trade creditors	1,031	1,468
Other accrued expenses	442	628
Subtotal	1,473	2,096
Non-financial liabilities		
Share base payment liabilities	848	879
Payables to employees	407	415
Taxes payable	598	928
Subtotal	1,853	2,222
Total	3,326	4,318

#### Note 7.

#### Leases

The Group leases euquity and office premises. From 1 January 2019, leases are recognised as a right-of-use asset and a corresponding liability from the date when the leased asset becomes available for use by the Group.

When applying IFRS 16, the Group uses a uniform discount rate for all leases with similar characteristics in accordance with the standard, set at 5% in 2024, which is close to the market rate.

The right-of use asset and lease liability are recorded on separate lines in the statement of financial position.

Changes in lease liabilities are presented below:

(in thousands of euros)	Office lease liabilities	Equipment lease liabilities
Balance at 31.12.2022	3,435	0
Additions*	283	0
Adjustments (incl. terminations)	-2	0
Lease payments made during the year	-892	0
Interest expense	70	0
Balance at 31.12.2023	2,894	0
Additions*	732	140
Adjustments (incl. terminations)	-157	0
Lease payments made during the year	-830	-32
Interest expense	64	7
Balance at 31.12.2024	2,703	115

<sup>\*</sup> New lease contracts and extension of the lease period for existing contracts.

Breakdown of lease liabilities to current and non-current in subsequent are set below:

	31.12.2024		31.12.2023	
(in thousands of euros)	Short-term liability	Long-term liability	Short-term liability	Long-term liability
Office lease liabilities	746	1,957	0	0
Equipment lease liabilities	27	88	696	2,198
Total	773	2,045	696	2,198

#### Note 8.

#### **Subordinated Debt Securities**

Bond Key Terms	Admiral Markets	Admirals Group
Listed on Nasdaq Tallinn	11 January 2018	21 December 2021
Redemption Date	28 December 2027	05 February 2031
Nominal Value	EUR 100	EUR 100
Initial Issuance Volume	EUR 1,826,800	EUR 2,701,600
Repurchased Bonds (2023)	EUR 473,300	EUR 0
Remaining Bonds	EUR 1,353,500	EUR 2,701,600
Interest Rate	8% per annum	8% per annum
Interest Payment Frequency	Semi-annual (28 June and 28 December)	Semi-annual (05 February and 05 August)
ISIN	EE3300111251	EE3300001999

Bonds	2024	2023
Issued Bonds	4,056	4,529
Repurchased Bonds	0	-473
Nasdaq Tallinn Listed Balance	4,056	4,056
Deletion of Repurchased Bonds (2023)	-6	0
Subordinated Bonds Interest Liability	88	88
Adjusted Bond Cost	-35	-42
Bond Carrying Amount	4,103	4,102

Bond Interest	2024	2023
Interest liability at period start	88	88
Interest accrued during the period	325	346
Interest paid during the period	-325	-346
Interest liability at period end	88	88

Transactions and Turnover	Admiral Markets	Admirals Group
Number of Transactions (units)	82	136
Turnover (thousands of EUR)	61	206

Investor Composition	Admiral Markets	Admirals Group
Individuals	58%	34%
Legal Entities	42%	66%

#### **Relevant Covenants and Terms**

Each bond has a nominal value of EUR 100 and an interest rate of 8% per annum, calculated on a 30/360 basis. In the event of delayed interest payments, a penalty interest of 0.05% per day is applied.

Bonds may be redeemed early only if the conditions specified in Article 78(4) of the EU Capital Requirements Regulation (EU) No. 575/2013 are met and the EFSA has approved early redemption.

The bonds are subordinated to all unsecured claims. In the event of liquidation or bankruptcy, repayment occurs only after the claims of senior creditors have been fully satisfied, thereby exposing investors to a higher risk position.

The funds raised will be used to strengthen Tier 2 regulatory capital, supporting growing operations and ensuring compliance with regulatory requirements.

The bonds are registered with the ECSD and have been assigned an ISIN code.

#### Note 9.

#### **Off-Balance Sheet Assets**

Off-balance sheet assets are funds of these clients who use the trading systems mediated by Admirals. Because of the specific feature of the system, the Group deposits these funds in personalised accounts in banks and in other investment companies. The Group is not allowed to use client funds in its business operations, they can be utilised only if specific circumstances prescribed by the contracts are met, and as stated in the terms and conditions of the contracts with the clients these assets are not part of Admirals's own assets. Furthermore, although these accounts are opened under Admirals Group name, the deposits and assets of the client would be regarded as not being the assets of Admirals Group in case of an event of bankruptcy, they would be legally isolated. Although the Group bears credit risk related to these assets, it assesses this risk as marginal as Admirals uses strong counterparties for maintenance of these funds. Taking all these arguments into account the Group assessed that these assets do not meet the criteria for asset recognition from Conceptual Framework, and accounts for them off-balance sheet.

Off-balance sheet assets (in thousands of euros)	31.12.2024	31.12.2023
Bank accounts	52,840	65,640
Stock/shares	38,013	29,402
Crypto currencies	439	217
Cash in transit	0	3,750
Total	91,292	99,009

## Note 10. Share Capital

(in thousands of euros)	31.12.2024	31.12.2023
Share capital	250	250
Number of shares (pc)	2,500,000	2,500,000
Nominal value of shares	0.1	0.1
Basic earnings per share	-0.65	-3.95

The share capital of the Group's parent company consists of 2,500,000 ordinary shares with a nominal value of EUR 0.1 which have been fully paid for. The shares give the right to receive dividends on the basis of relevant decision as adopted by the shareholders.

To calculate basic earnings per share, net profit attributable to owners of the parent has been divided by the weighted average number of shares issued.

There are no diluting instruments and thus diluted earnings per share is the same as basic earnings per share.

#### Basic earnings per share are calculated as follows:

(in thousands of euros)	31.12.2024	31.12.2023
Profit attributable to the equity holders of the Company	-1,592	-9,725
Weighted average number of ordinary shares (pc)	2,500,000	2,500,000
Own shares (pc)	38,750	38,750
Weighted average number of shares used for calculating the earnings per shares (pc)	2,461,250	2,461,250
Basic earnings per share	-0.65	-3.95

#### **Note 11.**

#### **Segment Reporting**

The Management Board members are the Group's chief operating decision-makers (CODM). Management has determined the operating segments based on the information reviewed by the Management Board members for the purposes of allocating resources and assessing performance. The group's main business is the provision of investment services. The Group has defined operating segments based on the reports used regularly by the Management Board to make strategic decisions. The geographical segments are grouped according to the location of Admirals offices and the data for each significant legal entity are disclosed separately in annual report.

### Note 12. Net Income from Trading

(in thousands of euros)	2024	2023
Indices CFD's	18,464	18,973
Currency CFD	9,991	15,271
Commodities CFD's	11,902	11,569
Other (crypto, bonds, ETF, shares, others)	283	463
Net gain from trading of financial assets at fair value through profit or loss with clients including hedging with liquidity providers	40,653	46,276
Commission fee revenue from clients	1,408	2,134
Brokerage and commission fee expense	-3,558	-5,118
Other trading activity related income	489	412
Other trading activity related expenses	-583	-2,768
Net income from trading	38,409	40,936

#### Note 13.

#### **Operating Expenses**

Type of expense (in thousands of euros)	2024	2023
Marketing expenses	-8,707	-13,133
IT expenses	-6,661	-6,288
Other outsourced services	-1,496	-3,524
VAT expenses	-482	-481
Rent of low-value leases and utility expenses	-617	-655
Legal and audit services	-3,472	-3,432
Regulative reporting services	-815	-714
Transport and communication costs	-337	-416
Travelling expenses	-73	-365
Other operating expenses	-1,935	-1,929
Small tools	-193	-236
Bank charges	-415	-425
Benefits for employees	-209	-277
Total operating expenses	-25,412	-31,875

#### **Note 14.**

#### **Transactions with Related Parties**

The following entities have been considered as related parties at the moment of preparing the financial statements of the Group:

- · owners that have significant impact on the Group and the companies related to them;
- executive and senior management (members of the Management and Supervisory Board of companies belonging to the Group);
- close relatives of the persons mentioned above and the companies related to them;
- companies over which the persons listed in first point above have a significant influence.

Mr. Alexander Tsikhilov has ultimate control over the Group.

#### Revenue

(in thousands of e	uros)	2024	2023
Services	Key management and companies related to them	46	111
Interest income	Key management and companies related to them	1	3
Total transactions	with related parties	47	114

#### **Expenses**

(in thousands	of euros)	2024	2023
Services	Key management and companies related to them	643	809
Total transacti	ons with related parties	643	809

#### Loans and receivables

(in thousands of euros)	31.12.2024	31.12.2023
Loans to key management and companies related to them	0	31
Receivables from key management and companies related to them	53	9
Total receivables from related parties	53	40

#### **Payables**

(in thousands of euros)	31.12.2024	31.12.2023
Payables to key management and companies related to them	18	12
Total receivables from related parties	18	12

#### **Terms and conditions**

All transactions were made on normal commercial terms and conditions and at market rates. Outstanding balances are unsecured.

Markets go up and down. We are going forward.