AB Akola Group

Overview of activities & finance

For 12 months of FY 2025/2026

20th of August, 2026

Disclaimer

This document might include directly or indirectly expressed forward-looking statements, reflecting assumptions or current view of the Company's management. Group's future performance and results highly depend on the market conditions, regulations, climate changes and other various external factors or risks, that could therefore cause actual results to differ materially from those stated or implied in this document, as well as to the historically attained ones. Company encourages the reader to critically examine these forward-looking statements, furthermore, invites to get acquainted with the scope of Group's risks and it's management in the set of annual financial reports, available on Company's web-page

https://www.akolagroup.lt/en/to-investors/company-reports/

For the more detailed representation of Group's results, this document might as well include non-audited alternative financial ratios or operating data. At all events, this alternative data shall not be viewed as a substitute for Company's IFRS based figures, but rather as broader or complementing illustration of the Group's financial performance and overall activity.

The Speaker

MAŽVYDAS ŠILEIKA

Deputy CEO for Finance and Investments

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With Akola Group since 2020, he is a senior executive in investment and business transformation with 15+ years of experience in banking and shipping.

Since 2022, he serves as a Board Member, focusing on capital allocation, investment decisions, and long-term shareholder value creation.

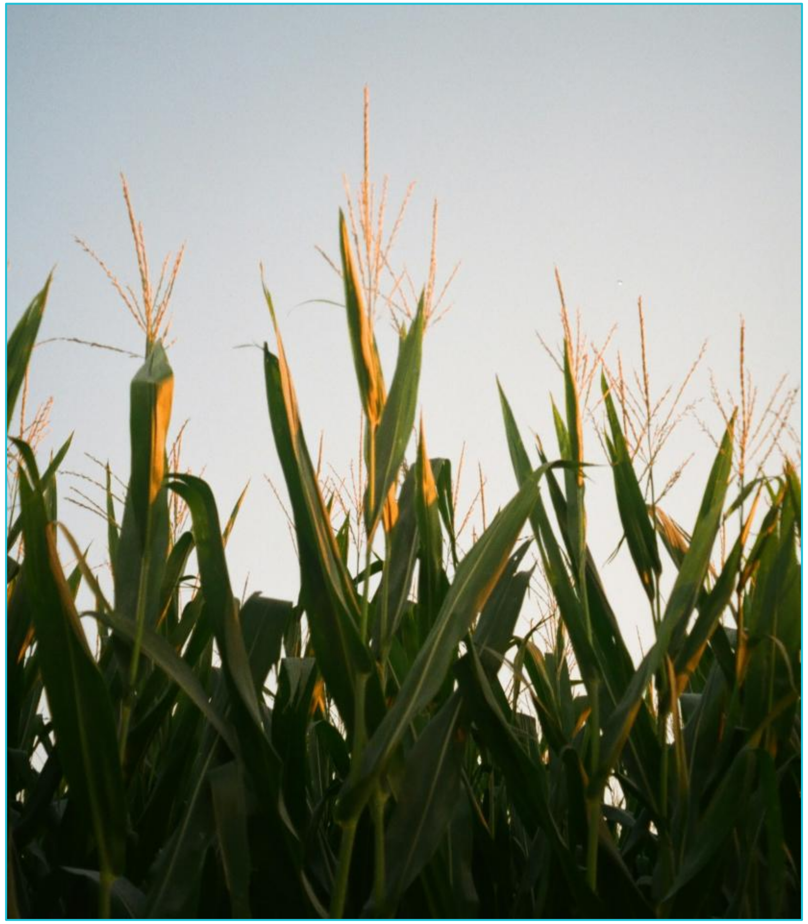
He also sits on the boards of ten companies.

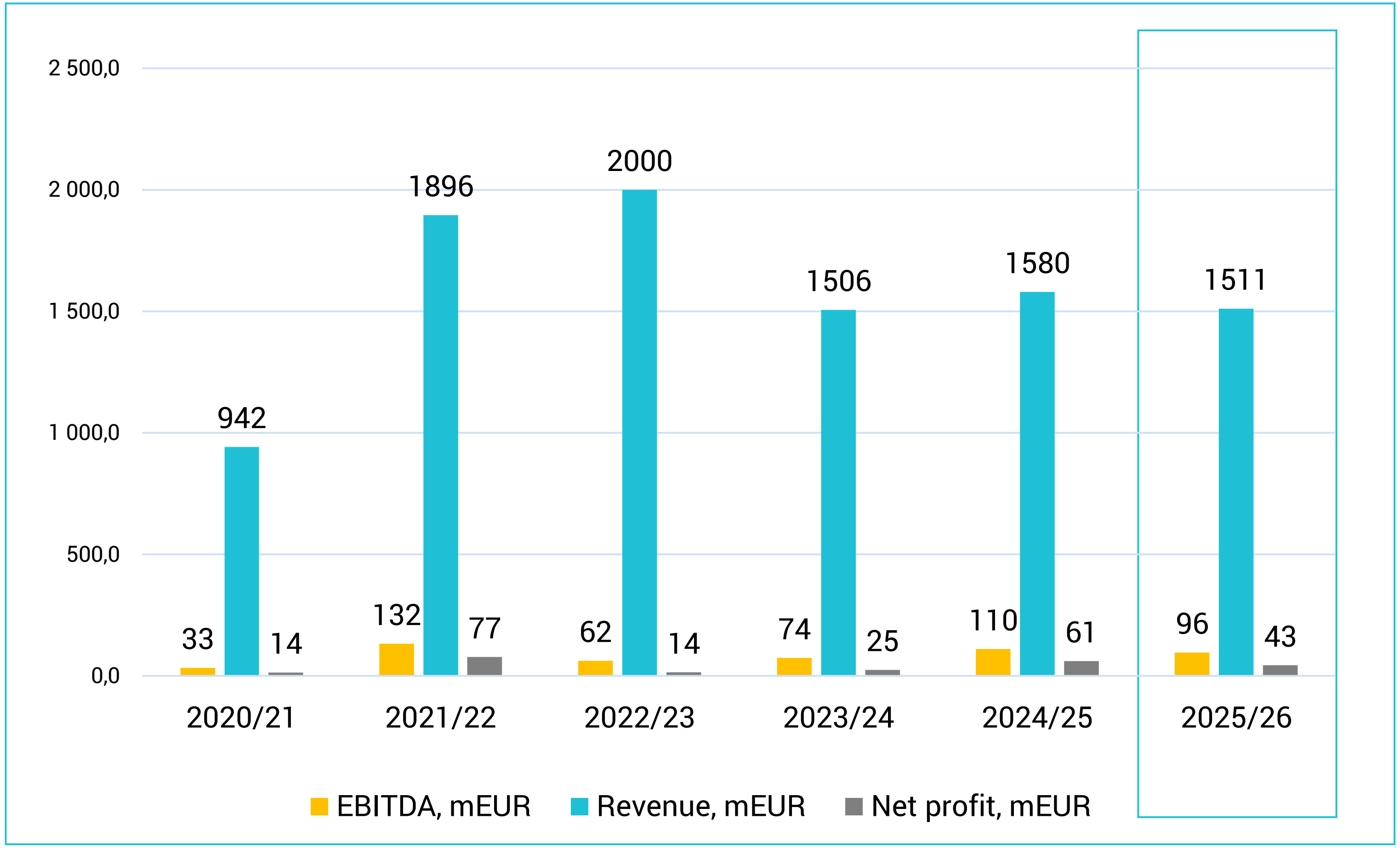
Main numerical strategic goals

Target	Long term objective	2023/24	2024/25	2025/26
Operational efficiency	Operating profit margin >/=3%	3.06%	4.99%	4.10%
Optimal return on capital	Return on capital employed (ROCE) >/=12%	7.83%	11.15%	8.48%
Sustainable debt level	RMI adjusted Net financial debt / EBITDA </= 4.0	3.88	3.27	3.36
Target level of EBITDA	EBITDA >/= 70,000 – 90,000 thousand EUR*	73,547	110,219	96,408
Creating shareholder value	Dividends paid within the financial year to a net profit of the previous financial year >/= 20 %	20.05%	25%	20%**

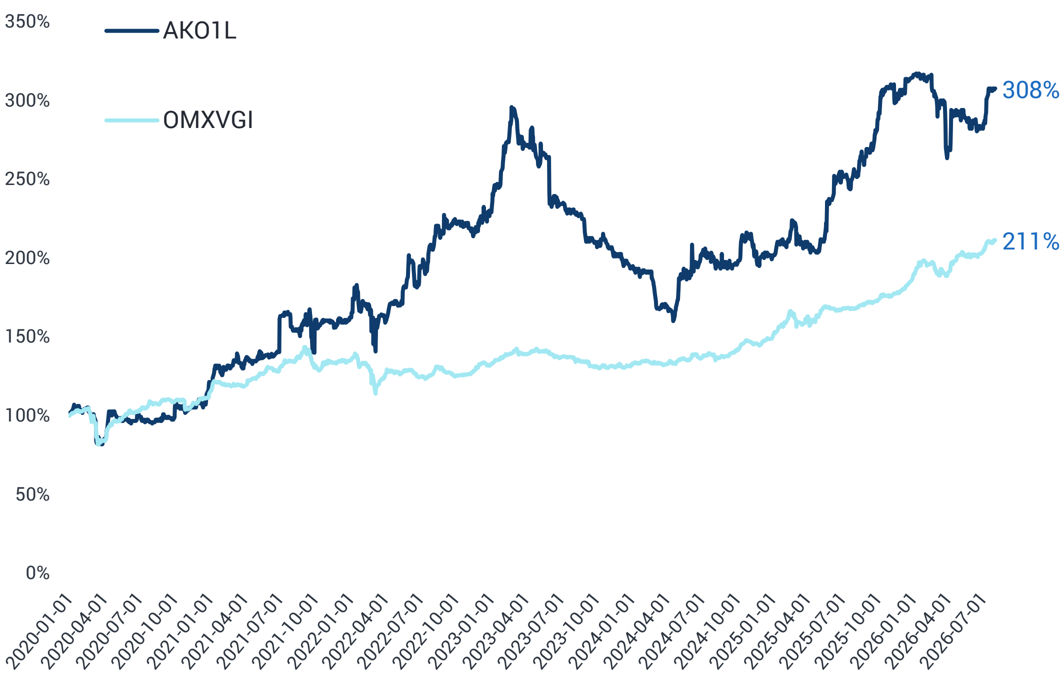
* Target level of EBITDA increased to 80,000 – 100,000 thousand EUR for financial year 2025/2026
** Expected payout ratio according to the dividend policy

Consolidated metrics





Financial highlights for 12 months 2025/2026



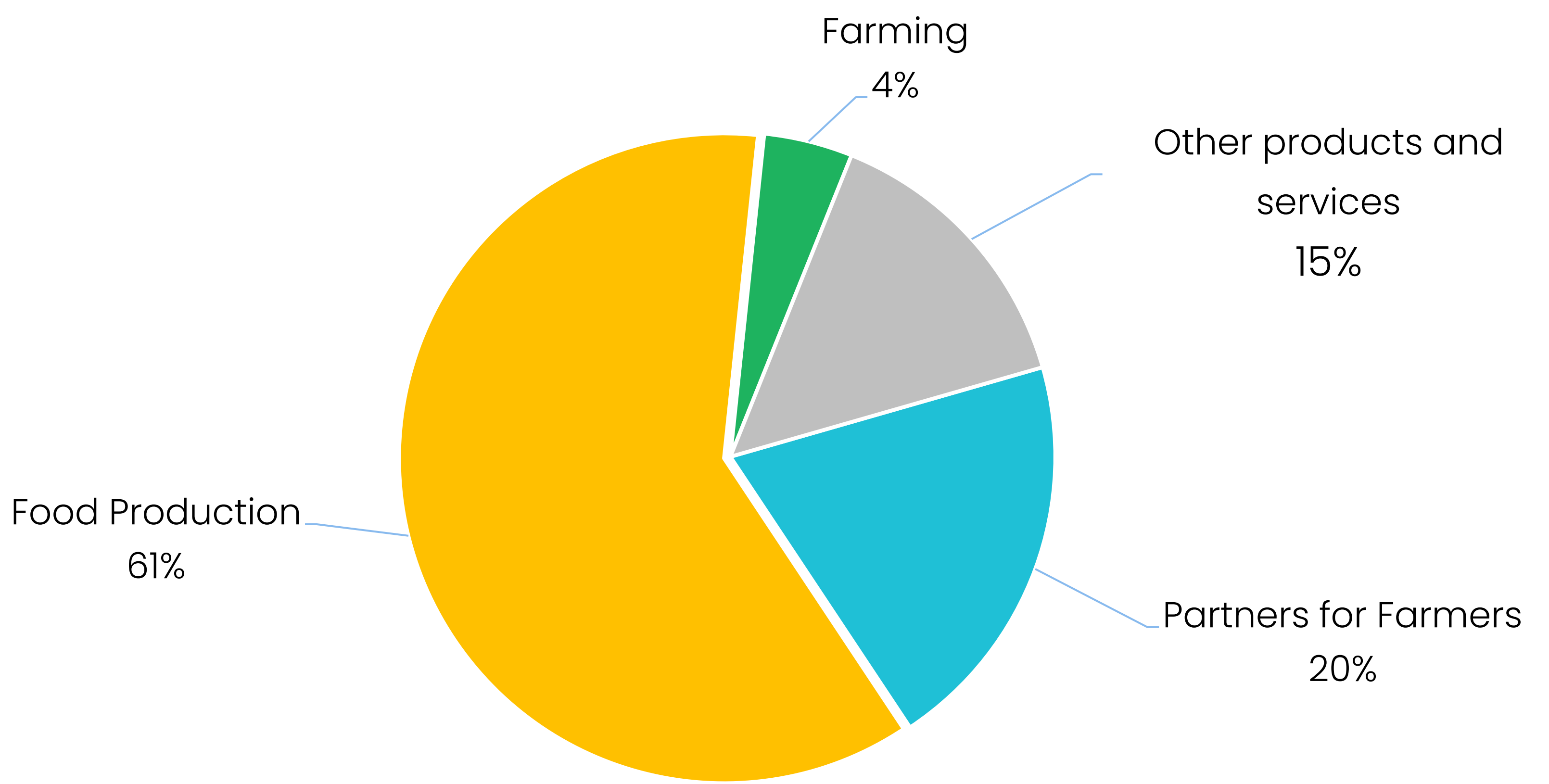
Ordinary shares: 167,170,481*
Mcap, mEUR: 278.4

	5Y avg.	12m 25/26	12m 24/25
EBITDA, m €	5Y avg. 94.95 m €	96.41	110.71
EBIT, %	5Y avg. 3.86%	4.10	4.99
P/E	5Y avg. 7.18	6.38	4.09
ROCE, %	5Y avg. 11.39%	8.48	11.71
EPS, €	5Y avg. 0.27€	0.26	0.36

NOTE: ROCE, EPS, P/E - as 12 months rolling basis result / Market capitalisation – 30-June-2026 / *167,170,481 ordinary shares at 30-June-2026
Market capitalisation as of 14-August-2026 – 300.9 mEUR

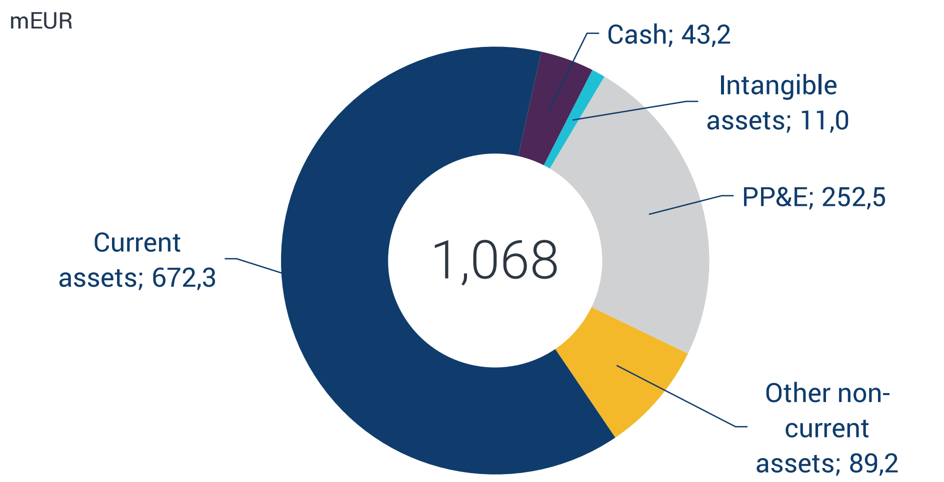
The power behind €96 million EBITDA

EBITDA, %

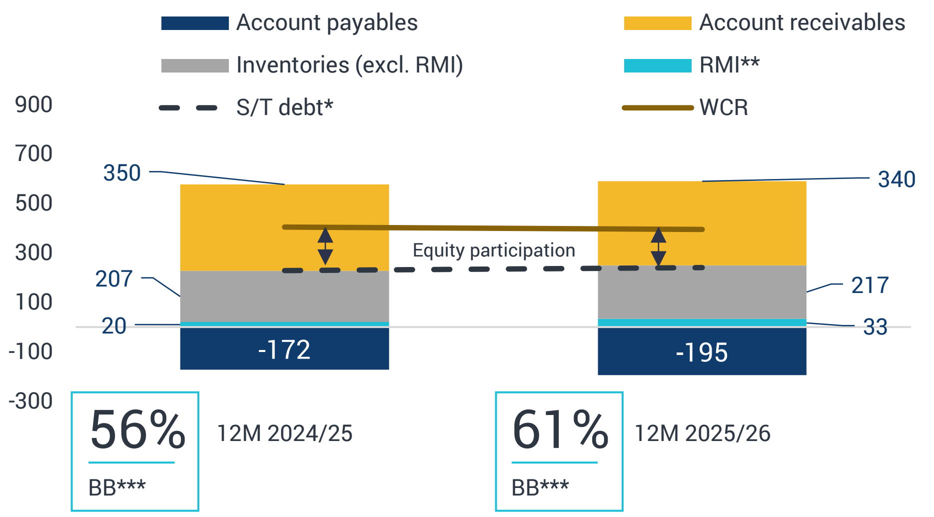


Balance Sheet

Total assets 30th-June-2026



S/T debt portfolio



Debt composition

40%
L/T debt,
including leases

~397 M
total debt,
including leases

Liquidity position

~0.4 bn
available lines

~44 M
capex

Capital employed

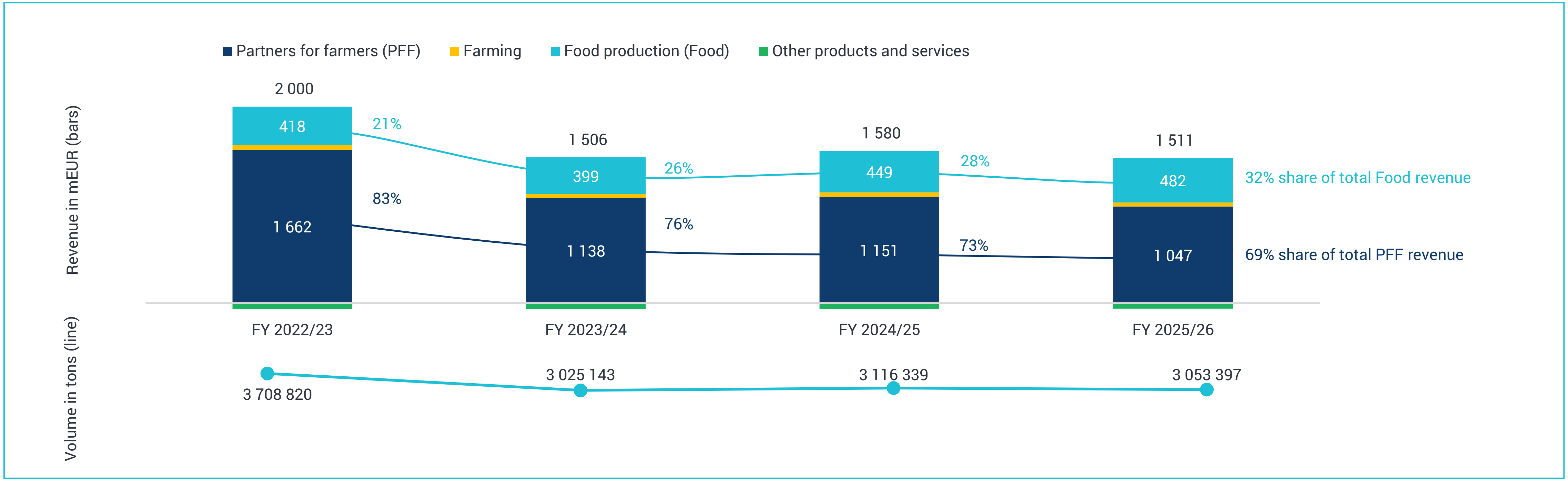
37%
Capital ratio of the Group;
Equity value ~377 M

~96 M
12 months rolling EBITDA
Net Debt / EBITDA: 3.67x
Net RMI adj. Debt / EBITDA: 3.36x
(vs l/t strategic target </= 4.0)

* S/T debt does not include current portion of L/T debt / **RMI - Readily Marketable Inventories / ***BB – borrowing base ratio

Top line: cautious farmers, confident consumers

Segment dynamics



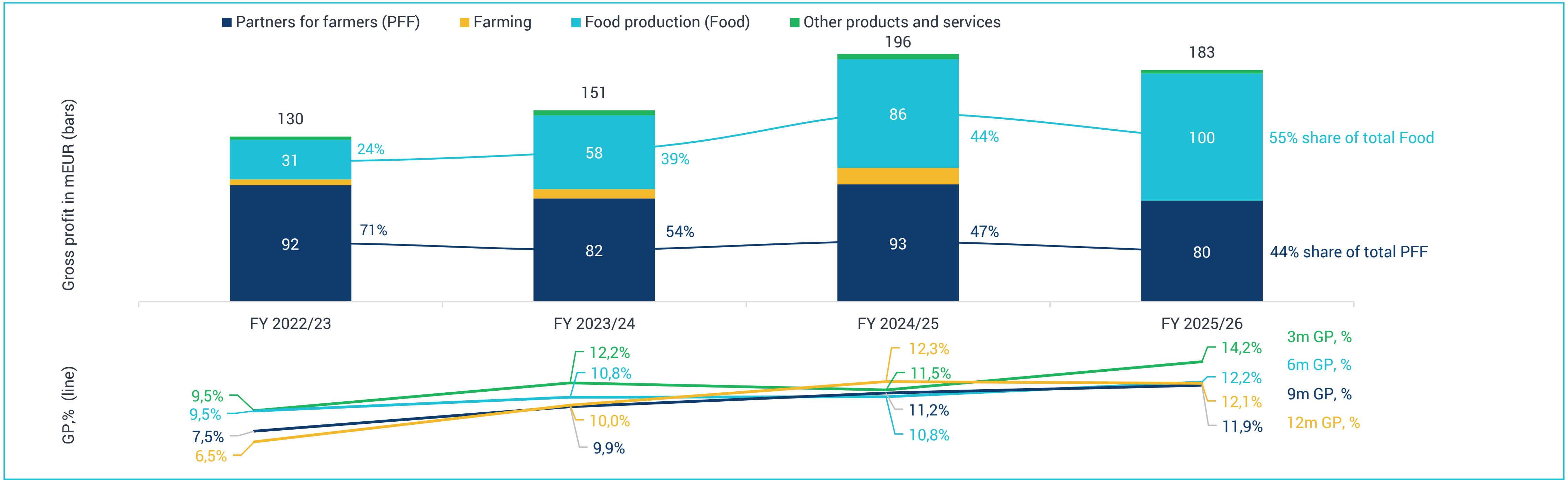
Volume (12M 3.1M 25/26 vs 12M 3.1M 24/25): -2.0% (-63 thou. tons).
Biggest decrease is in PFF segment, where volatile and challenging market led to cautious purchasing and decline in most of the categories, except for:

- **compound feed** increased by 7.3% (26 thou. tons)
- **soybean and soymeal** by 12.1% (21 thou. tons)
- **maize** by 44.4% (13 thou. tons)
- **rapeseed** by 10.6% (9 thou. tons)

Revenue (12M 25/26 vs 12M 24/25): -4.4% (EUR -69.4M).
Food segment revenue increase (+7.4% or EUR 33.3 M) was a result of **contributions by poultry (EUR +28M) category**; where higher sales in **grains** and **oilseeds and feedstuff** couldn't help with the increased costs

GP%: margins hold strong, powered by Food

Gross profit / Segments

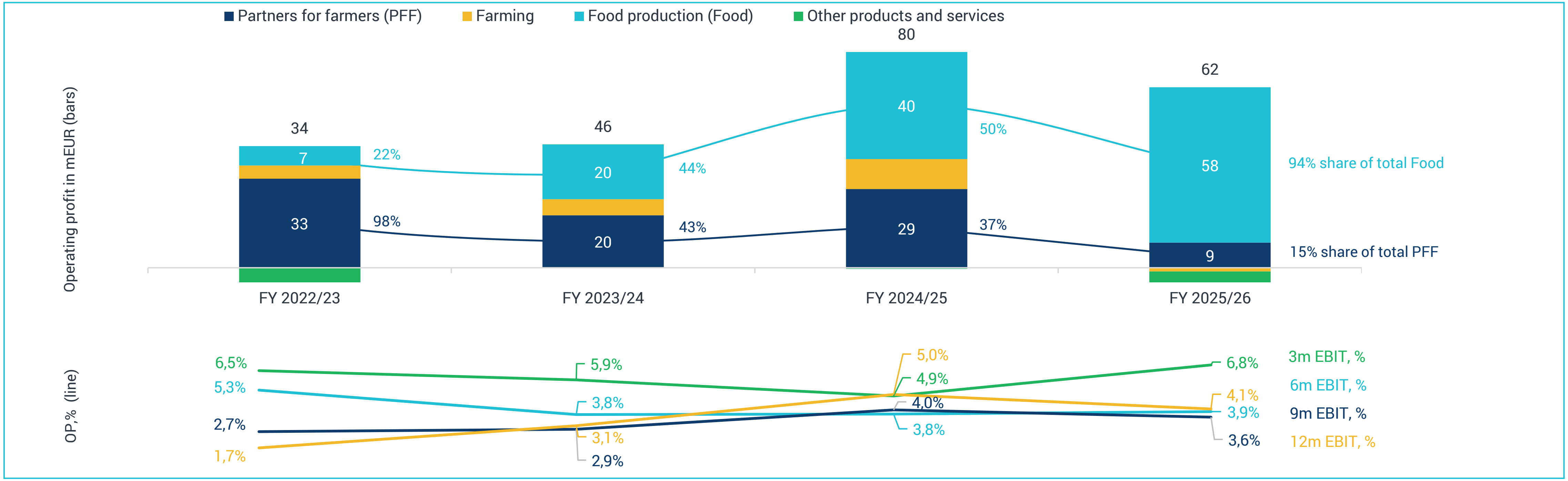


GP (12M 25/26 vs 12M 24/25) **-5.7%** (EUR -11.0M).
Key components to drive the result:
- **Food segment (EUR +15.5M)** – record-high **poultry** category profitability
- strongest performers of **PFF** are **compound feed** and **elevators (EUR +5M and EUR +2.4M)**
- difficult year for **Farming** due to higher costs and low raw milk price

GP% (12M 25/26 vs 12M 24/25) **12.1%** vs 12.3%; **5Y average: 10.2%**
Y-o-Y **GP% improved only in "Food" segment** (other showed decline)

OP%: Food takes the wheel

Operating profit / Segments



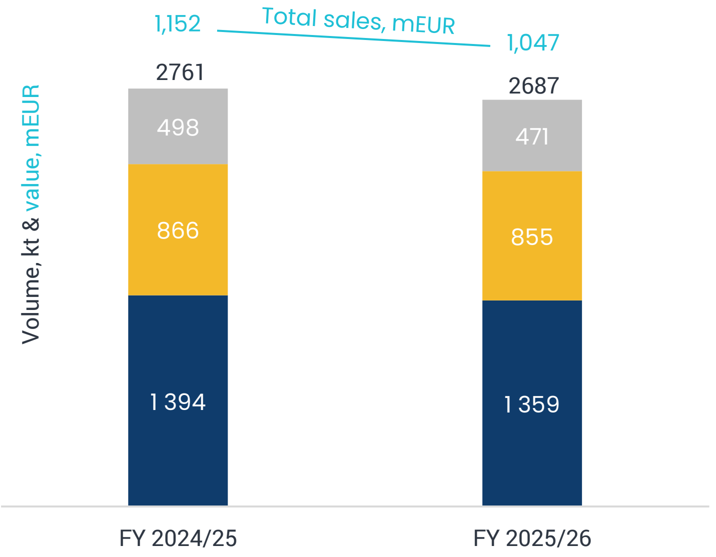
EBIT (12M 25/26 vs 12M 24/25) **-21.5%** (EUR -17.0M). Key components to drive the result:
- **PFF (EUR -19.5M)**
- **Food segment (EUR +18.9M)**

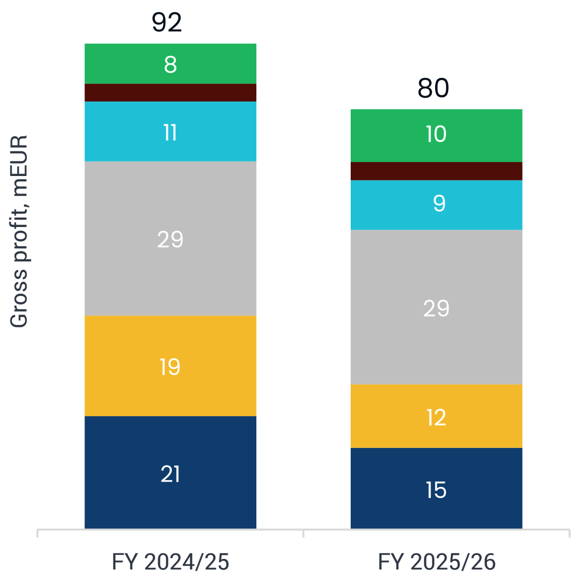
EBIT% (12M 25/26 vs 12M 24/25) 4.1% vs 5.0%; **5Y average: 3.9%**

EBIT% (12M 25/26 vs 9M 25/26) 4.1% vs 3.59%

EBITDA 12M 25/26: **EUR 96.4M** (12M 24/25: **EUR 110.7M**)

Partners for farmers





GP%:	24/25 12M	25/26 12M
elevator services and logistics	88.6%	69.9%
other products & services for farmers	17.2%	18.5%
machinery & service	12.9%	13.6%
inputs	10.0%	10.8%
feed	5.0%	3.5%
grain, oilseeds	5.9%	4.8%
Total	8.0%	7.6%

Grain storage and logistics:

- record high received amount of grain
- new storage facility in Kaunas is successfully operating at maximum capacity
- acquisition of SIA Elagro resulted in more than 100 thous. tons of received grain
- lower-than-contracted wheat test weight required additional cleaning to meet quality specifications, resulting in extra costs

Grain and oilseeds trade:

- volatile market and higher logistic costs due to geopolitical tensions
- excessive amount of moisture affected crop quality, leading to lower GP

Feed:

- **compound feed**: strong results couldn't offset the decline in other group categories; continued high demand, production lines remain at full capacity
- **feedstuffs trade**: result affected by avian influenza in Poland and higher logistic costs; improved access to Black Sea increased competition
- amino acid business remained challenging; a sharp price increase in spring was followed by a market correction

Inputs:

- **seeds** – lower sales caused by lower farmers purchasing power and limited availability of quality seed material; rapeseed was the strongest performer;
- **fertilizers** – timely purchases of nitrogen fertilizers ahead of CBAM implementation supported competitiveness and product availability amid limited market supply; challenging market due to geopolitical tensions and volatile prices
- **micronutrients, PPPs** – unfavourable weather conditions and lower disease pressure causing lower usage; market conditions encouraging the switch to lower cost solutions

Machinery:

- lower farmers purchasing power causing to postpone investments and focus on maintenance; strong competition in rental service; record high market share in Latvia

Food production

Poultry business:

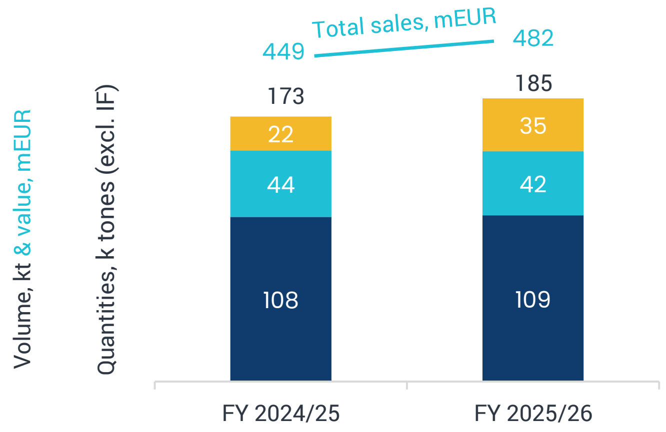
- profitability is higher, while the sales are on the same level
- demand is stable and even increasing
- Middle East disruptions redirected Brazilian frozen meat to the EU, creating oversupply and pricing pressure
- biosecurity and operational excellence remain the core focuses

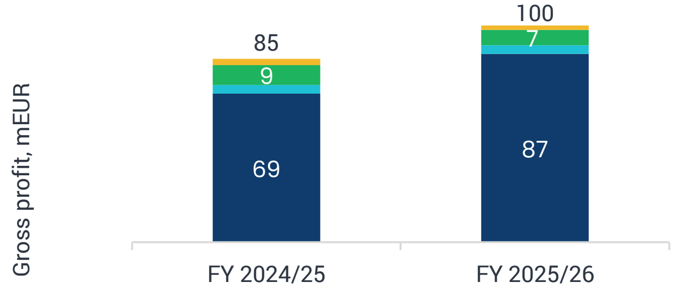
Instant Foods (IF) and Ready to Eat Foods (RTE):

- pressure from higher costs and volatility in raw material prices
- IF category – particularly affected by higher packaging costs
- RTE category - higher operating costs and logistic disruptions remain the key challenges
- higher sales were insufficient to offset increased packaging and energy costs, resulting in pressure on GP

Flour and Coating systems (CS):

- Flour – despite the market volatility profitability remained stable
- CS – higher breadcrumbs sales helped offset the decrease in flour volumes
- combined profitability is on the same level, despite facing the higher costs





GP%	12M 24/25	12M 25/26
other food products and services	38.4%	22.7%
instant & ready to eat food products	9.5%	7.1%
flour, breadcrumbs	20.0%	19.4%
poultry	21.2%	24.7%
Total	18.9%	20.8%

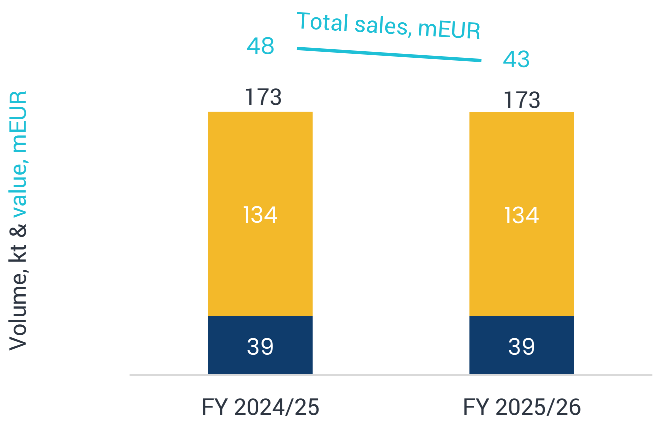
Agricultural production

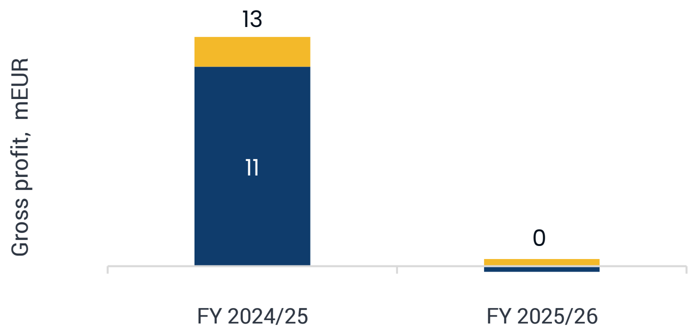
Crop production:

- lower crop quality due to excessive moisture
- higher input and fertilizer costs (combined costs increased up to 100 EUR/ha)
- cost of grain decreased to from 30 EUR/t to 20 EUR/t comparing to last year
- grain sales are spread through the season to reduce exposure to volatile market
- uncertain market conditions caused by geopolitical tensions
- new harvest expectations are positive, volume is expected to reach last year‘s level

Milk production:

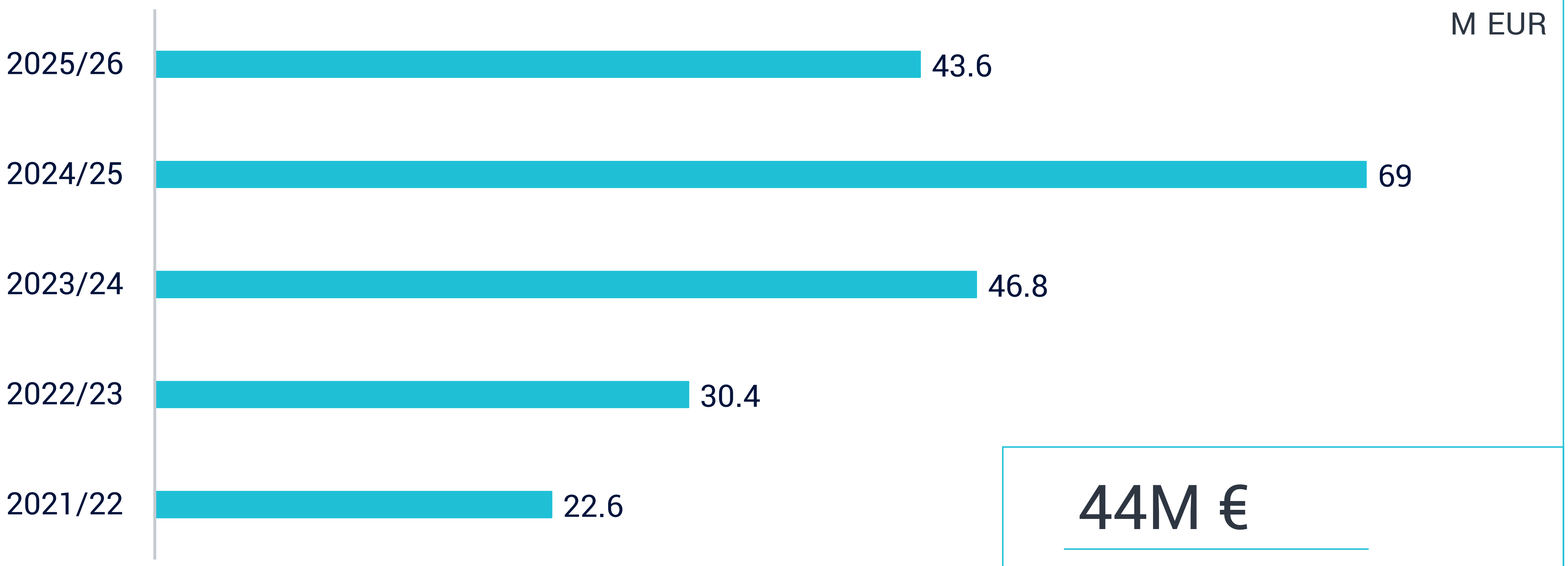
- production levels are same (38.8 thous. tons) with slightly reduced number of cows
- continued decline in milk prices (-30% year-on-year)
- higher energy and feed costs
- future performance will largely depend on the recovery of milk market





GP%	12M 24/25	12M 25/26
Crops & other	6.2%	1.7%
Milk	54.8%	-1.8%
Total	27.2%	0.2%

Group-Wide Investment Roadmap



44M €

TOTAL PLANNED INVESTMENTS FY 2025/26

Strategic investment projects

Launch of commercial biomethane production

11M EUR

Lukšių ŽŪB

Diary Farm modernization project

5M EUR

Žibartonių ŽŪB

Sidabravo ŽŪB

Poultry Business investment program

13M EUR

Kaišiadorių paukštynas

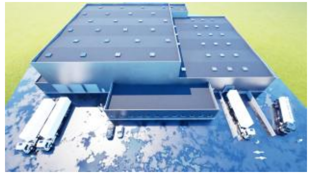
Vilniaus Paukštynas

KEKAVA

Other Group investments

16M EUR

These investments are focused on improving daily operational and maintenance efficiency processes across different Group companies



An animal by-product processing plant in Kaišiadorys

34M EUR

Vilniaus Paukštynas

Strategic Projects Under Evaluation

Pet Food Production

20M EUR

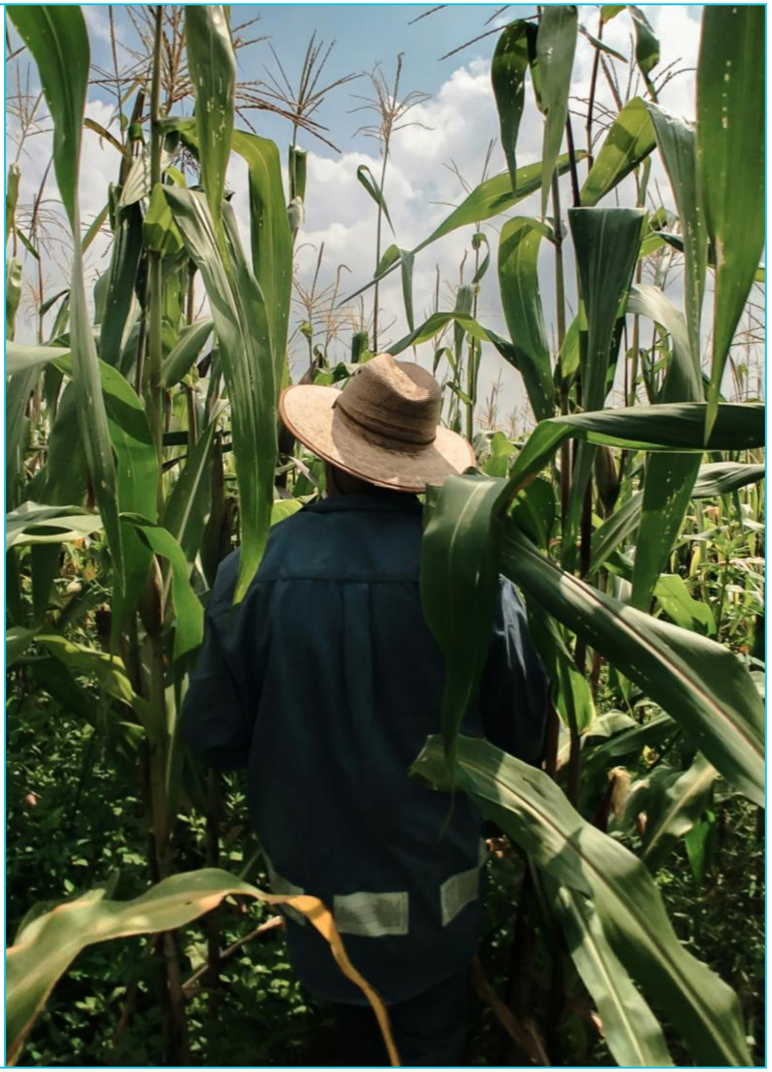
Expansion of Feed Production

70M EUR

Kauno Grūdai

Our Investment Proposition

1. Leading position in the Baltics (scale and infrastructure)
2. Diversified field-to-fork model mitigates cyclicality
3. Demonstrated ability to generate EBITDA across cycles
4. Expanding Food segment drives margin improvement
5. Disciplined capital allocation (dividends + share buybacks)
6. Consistent execution of long-term strategy



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Thank you

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