

6 April 2011 Vilnius

# CONFIRMATION OF THE COMPANY'S RESPONSIBLE PERSONS

Hereby we confirm, that by our knowledge Consolidated Financial Statements for the year 2010 prepared in accordance with International Financial Reporting Standards are true and fairly present assets, liabilities, financial position, profit or loss of APB Apranga, as well as of Apranga Group consolidated companies.

As well we confirm that by our knowledge Consolidated Report for the year 2010 gives correct overview of business development and activities of Apranga Group.

Apranga Group General Manager Rimantas Perveneckas Apranga Group Chief Financial Officer Saulius Bačauskas

LT 219332716

AB "SEB BANKAS"

# **APB APRANGA**

Consolidated and Company's Financial Statements, Consolidated Annual Report and Independent Auditor's Report

for the year ended 31 December 2010

# APB APRANGA Company's code 121933274, Kirtimu 51, Vilnius

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### Translation note:

This version of the accompanying documents is a translation from the original, which was prepared in Lithuanian language. All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of the accompanying documents takes precedence over this translation.

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Our report has been prepared in Lithuanian and English languages. In all matters of interpretation of information, views or opinions, the Lithuanian language version of our report takes precedence over the English language version.

# **Independent Auditor's Report**

To the shareholders of APRANGA APB

# Report on the financial statements

We have audited the accompanying stand alone and consolidated financial statements (together 'the Financial statements') of APRANGA APB ('the Company') and its subsidiaries (collectively 'the Group') set out on pages 5 – 37 which comprise the stand alone and consolidated balance sheet as of 31 December 2010 and the stand alone and consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these Financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's responsibility

Our responsibility is to express an opinion on these Financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the accompanying Financial statements give a true and fair view of the financial position of the Company and the Group as of 31 December 2010, and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

PricewaterhouseCoopers UAB, J. Jasinskio 16B, LT-01112 Vilnius, Lithuania T: +370 (5) 239 2300, F:+370 (5) 239 2301, E-mail: vilnius@lt.pwc.com, www.pwc.com/lt



# Report on other legal and regulatory requirements

Furthermore, we have read the consolidated Annual Report for the year ended 31 December 2010 set out on pages 38-74 and have not noted any material inconsistencies between the financial information included in it and the audited Financial statements for the year ended 31 December 2010.

On behalf of PricewaterhouseCoopers UAB

Christopher C. Butler Director

Vilnius, Republic of Lithuania 6 April 2011 Rasa Radzevičienė Auditor's Certificate No.000377

### STATEMENT OF COMPREHENSIVE INCOME

		Group		Company		
		17/07/2007	nded 31 ember	Year ended 31 December		
	Note	2010	2009	2010	2009	
Revenue	4	301 319 (167	314 912 (185	135 461	152 912 (103	
Cost of sales	5	515)	406)	(84 929)	227)	
Gross profit		133 804	129 506	50 532	49 685	
Selling costs	5	(99 269)	(118 185)	(40 520)	(51 880)	
General and administrative expenses	5	(18 406)	(29 004)	(13 830)	(20 631)	
Other income	6	716	1 088	12 273	14 010	
Net foreign exchange gain (loss)		63	( 12)	23	32	
Operating profit (loss)		16 908	(16 607)	8 478	(8 784)	
Finance costs	7	( 865)	(3 127)	(1 305)	(3 626)	
Profit (loss) before income tax		16 043	(19 734)	7 173	(12 410)	
Income tax credit (expense)	8	(2 706)	2 829	(190)	3 587	
Profit (loss) for the year	11	13 337	(16 905)	6 983	(8 823)	
Other comprehensive income		2002	86 827838			
Currency translation difference		52	( 93)		Δ.	
TOTAL COMPREHENSIVE INCOME		13 389	(16 998)	6 983	(8 823)	
Basic and diluted earnings (losses) per share (in LTL)	11	0,24	(0,36)	0,13	(0,19)	

The notes on pages 9 to 37 are an integral part of these financial statements.

These financial statements were approved by Management Board on 6 April 2011 and signed by:

Rimantas Perveneckas General Director

# **BALANCE SHEET**

		Group		Company		
		As at 31 [			As at 31 December	
	Note	2010	2009	2010	2009	
ASSETS						
Non-current assets						
Property, plant and equipment	12	82 015	97 705	55 912	63 396	
Intangible assets	13	859	1 303	630	969	
Investments in subsidiaries	14		¥	15 504	10 631	
Prepayments	17	632	924	250	395	
Trade and other receivables	20	69	66	69	66	
Deferred tax assets	9	222	384	222	384	
		83 797	100 382	72 587	75 841	
Current assets						
Inventories	15	51 982	65 211	28 956	42 948	
Non-current assets held for sale	16	1 118	1 118	1 118	1 118	
Prepayments	17	1 125	1 013	846	390	
Trade and other receivables	20	1 365	2 743	13 869	27 940	
Cash and cash equivalents	21	4 188	4 048	1 389	1 289	
7		59 778	74 133	46 178	73 685	
TOTAL ASSETS		143 575	174 515	118 765	149 526	
EQUITY AND LIABILITIES						
Equity						
Ordinary shares	22	55 292	55 292	55 292	55 292	
Legal reserve	23	2 912	2 912	2 912	2 912	
Translation difference		(385)	(464)	(編)	-	
Retained earnings		53 950	40 640	30 953	23 971	
		111 769	98 380	89 157	82 175	
Non-current liabilities						
Deferred tax liabilities	9	3 055	2 228	\$500 \$100 \$100 \$100 \$100 \$100 \$100 \$100	-3	
Obligations under finance leases		3				
Other liabilities		273	187	273	187	
		3 331	2 415	273	187	
Current liabilities	<u>11</u> 4,000	0201250250000	19000 00000	99/02/01/8/02/9/W		
Borrowings	24	4 128	41 166	18 793	50 123	
Obligations under finance leases		10	=	<b>泛</b>	198	
Current income tax liability		469	212	12	66	
Trade and other payables		23 868	32 342	10 530	16 975	
		28 475	73 720	29 335	67 164	
Total liabilities		31 806	76 135	29 608	67 351	
TOTAL EQUITY AND LIABILITIES		143 575	174 515	118 765	149 526	

The notes on pages 9 to 37 are an integral part of these financial statements.

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Rimantas Perveneckas General Director

# STATEMENTS OF CHANGES IN EQUITY

GROUP	Note _	Share capital	Legal reserve	Translation reserve	Retained earnings	Total
Balance at 1 January 2009		35 292	2 416	( 405)	58 075	95 378
Comprehensive income Loss for the year 2009 Other comprehensive income					(16 905)	(16 905)
Currency translation difference Total comprehensive income	2		<u> </u>	( 59) <b>( 59)</b>	( 34) <b>(16 939)</b>	( 93) <b>(16 998)</b>
Transactions with owners Transfer to legal reserve Shares issue	23 10	20 000	496 -	i,	( 496) -	20 000
Balance at 31 December 2009	=	55 292	2 912	( 464)	40 640	98 380
Comprehensive income Profit for the year 2010		<u>u</u>	=	T.	13 337	13 337
Other comprehensive income Currency translation difference Total comprehensive income		-	-	79 <b>79</b>	( 27) <b>13 310</b>	52 <b>13 389</b>
Balance at 31 December 2010		55 292	2 912	( 385)	53 950	111 769
COMPANY	ā	Share capital	Legal reserve	Retained earnings	Total	
Balance at 1 January 2009		35 292	2 416	33 290	70 998	
Comprehensive income Loss for the year 2009		_	-	(8 823)	(8 823)	
Transactions with owners Transfer to legal reserve Shares issued	23 10	20 000	496 -	( 496)	20 000	
Balance at 31 December 2009		55 292	2 912	23 971	82 175	
Comprehensive income Profit for the year 2010		-	-	6 982	6 982	
Balance at 31 December 2010	-	55 292	2 912	30 953	89 157	

The notes on pages 9 to 37 are an integral part of these financial statements.

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Rimantas Perveneckas General Director

### STATEMENTS OF CASH FLOW

		Group		Company		
		Year er	nded 31 mber	Year en Decei	ded 31	
	Note	2010	2009	2010	2009	
OPERATING ACTIVITIES						
Profit (loss) before income taxes Adjustments for:		16 043	(19 734)	7 173	(12 410)	
Depreciation and amortization	5	19 907	22 765	9 027	10 734	
Impairment charge	12	450	815	348	701	
Change in allowances for slow-moving inventories	5	(1042)	1 476	(1194)	1 211	
Gain on disposal of property, plant and equipment		(30)	(67)	(10)	(34)	
Write-off of property, plant and equipment	5	335	5 807	328	4 528	
Dividends income	6	=	<u> </u>	(5474)	(7446)	
Interest expenses	7	863	3 098	1 017	2 563	
		36 526	14 160	11 215	(153)	
Changes in operating assets and liabilities:					,	
Decrease in inventories		14 271	18 838	15 186	13 171	
Decrease in receivables		1 667	5 220	5 608	26	
Unrealized foreign exchange loss (gain)		80	(93)	(26)	(32)	
Decrease in payables		(8 500)	(2 234)	(6 330)	(3 657)	
Cash generated from operations		44 044	35 891	25 653	9 355	
cash generated from operations		44 044	33 691	25 055	9 333	
Income taxes paid		(1 460)	(859)	(82)	40	
Interest paid	5	(865)	(3 784)	(1 305)	(4 283)	
Net cash from operating activities	-	41 719	31 248	24 266	5 112	
net cash from operating activities		41 / 13	31 240	24 200	3112	
INVESTING ACTIVITIES						
Interest received		2	30	288	1 064	
Dividends received	6	- 5		5 474	7 446	
Loans granted	26		(17000)	(31928)	$(78\ 336)$	
Loans repayments received	26	2	17 000	40 077	74 894	
Purchases of property, plant and equipment and intangible assets		(4 592)	(21 707)	(2 217)	(6 656)	
Proceeds on disposal of property, plant and equipment		53	5 334	347	316	
Investment in subsidiaries	14	-	_	(4 873)	(644)	
Net cash used in investing activities	8 <del>27</del> 10	(4 537)	(16 343)	7 168	(1 916)	
					***************************************	
FINANCING ACTIVITIES						
Proceeds from borrowings	24	55 988	6 149	138 857	63 001	
Repayments of borrowings	24	(87992)	$(23\ 149)$	(165 153)	$(72\ 133)$	
Repayments of obligations under finance leases		-	( 16)	-	(16)	
Repurchase of bonds	22	=	$(20\ 000)$		$(20\ 000)$	
Proceeds from shares issue	22		20 000		20 000	
Net cash from financing activities		(32 004)	(17 016)	(26 296)	(9 148)	
NET INCREASE (DECREASE) THE CASH AND DANK						
NET INCREASE (DECREASE) IN CASH AND BANK OVERDRAFTS		E 170	(2 111)	5 138	(5 952)	
CASH AND BANK OVERDRAFTS:		5 178	(2 111)	3 138	(3 332)	
	24	/E 110\	(2.007)	(7 077)	(1.025)	
AT THE BEGINNING OF THE PERIOD	21	(5 118)	(3 007)	(7 877)	(1 925)	
AT THE END OF THE PERIOD	21	60	(5 118)	(2 739)	(7 877)	

The notes on pages 9 to 37 are an integral part of these financial statements.

These financial statements were approved by Management Board on 6 April 2011 and signed by:

Rimantas Perveneckas General Director

#### 1. GENERAL INFORMATION

APB Apranga, (hereinafter "the Company"), was incorporated and commenced its operations in March 1993 in Lithuania. The Company's main office is situated in Kirtimų str. 51, Vilnius, Lithuania. The Company has legal form of public limited liability company under the Law on Companies of Republic of Lithuania. The principal activity of the Company and its subsidiaries (hereinafter "the Group") is retail trade of apparel.

At 31 December the Company's shareholders were:

	20:	10	2009		
	Number of shares	% of total ownership	Number of shares	% of total ownership	
UAB MG Baltic investment	29 677 397	53,7	29 677 397	53,7	
Swedbank AS (Estonia) clients	6 515 396	11,8	5 456 737	9,9	
UAB Minvista	3 824 084	6,9	3 569 954	6,5	
SEB AB clients	3 732 290	6,8	1 136 349	2,1	
Other	11 542 793	20,9	15 451 523	27,9	
Total	55 291 960	100,0	55 291 960	100,0	

The ultimate parent company whose financial statements are available for public use is UAB Koncernas MG Baltic. The ultimate controlling individual of the Group is Mr. D. J. Mockus.

The Company's shareholders' meeting has the power to amend the financial statements between their issue and the approval at Annual General Meeting of Shareholders.

The Company is listed on NASDAQ OMX Vilnius Stock Exchange.

At 31 December 2010 the Group consisted of the Company and the following its wholly owned subsidiaries:

Name	Country	Headquarters	Principal activity
UAB Apranga LT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
UAB Apranga BPB LT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
UAB Apranga PLT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
UAB Apranga SLT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
SIA Apranga	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga LV	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga BPB LV	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga PLV	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga SLV	Latvia	Terbatas 30, Riga	Retail trade of apparel
OU Apranga <sup>1</sup>	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga Estonia	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga BEE	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga PB Trade	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga ST Retail	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel

<sup>&</sup>lt;sup>1</sup> The Company directly owns 33.33% shares and indirectly through its subsidiary owns the rest 66.67% of shares (Note 14)

At 31 December the Group's number of shops was:

	Total numb	er of shops	Shops, where premises are owned by Group		
Country	2010	2009	2010	2009	
Lithuania	73	74	7	7	
Latvia	31	29	-	-	
Estonia	10	6	-	-	
Total	114	109	7	7	

At 31 December 2010 the Group and the Company employed 1 228 and 560 people respectively (2009: 1 286 and 580 people respectively).

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principle accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 BASIS OF PREPARATION

The financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS).

These financial statements have been prepared under the historical cost convention.

#### 2.2 CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS

International Financial Reporting Standards require that in preparing the financial statements, management of the Company and the Group make estimates and assumptions that affect the reported amounts of assets and liabilities and required disclosure at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. There are no areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, except for the following:

#### (a) Income taxes

Tax authorities have right to examine accounting records of the Company and its Lithuanian subsidiaries at anytime during the 5 year period after the current tax year (the Latvian and Estonian subsidiaries - 3 and 7 year period after the current year respectively) and account for additional taxes and fines. In the opinion of the Company's management, currently there are no circumstances which would raise substantial liability in this respect to the Company and to the Group.

#### (b) Related party transactions

In the normal course of business the Company and the Group enters into transactions with its related parties. These transactions, except for the Company's transactions with its subsidiaries, are priced predominantly at market rates. Judgement is applied in determining if transactions are priced at market or non-market rates, where there is no active market for such transactions. The basis for judgement is pricing for similar types of transactions with unrelated parties.

The Company's transactions with its subsidiaries are priced predominantly at cost. Annual management fees are charged to the subsidiaries for an estimated amount which adjusts pricing of all transactions carried out with subsidiaries during the year to the market rates.

#### (c) Revenue recognition

Management judgment is needed to determine whether revenue for certain sales transactions should be recorded on a gross basis or on a net basis. Revenue is recognised on a gross basis where the role is that of principal in a transaction. The gross basis represents the sales price after discounts, with any related costs charged to expenses. Where the Company or the Group would act on a consignment basis in a transaction, revenue would be recognised on the net basis and inventory held on consignment is not recognised in the balance sheet.

# (d) Estimates concerning useful lives of tangible and intangible assets

The useful lives of tangible and intangible assets are determined by management at the time the asset is acquired and reviewed on an annual basis for appropriateness. The lives are based on historical experiences with similar assets as well as anticipation of future events, which may impact their life. If useful lives of tangible and intangible assets determined by management are longer by one year, then depreciation and amortization expenses of the Group and the Company would be lower by LTL 4 673 thousand and LTL 1 607 thousand respectively for the year ended 31 December 2010.

### (e) Impairment of property, plant and equipment

Each shop is considered to represent a separate cash generating unit for impairment test. The Group has tested its leasehold improvements and other fixed assets whether those have suffered any impairment, in accordance with the accounting policies stated in note 2.9. The Group has used "value in use" calculations to test for impairment as information on fair value less costs to sell was not available. These calculations require the use of estimates (note 12).

# 2.3 ADOPTION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

In the current year, the Company and the Group has adopted all of the new and revised Standards and Interpretations that are relevant to its operations and effective for accounting periods beginning on 1 January 2010.

# (a) The following new standards, amendments and interpretations are mandatory for accounting periods beginning on or after 1 January 2010:

There were no amendments to existing standards and interpretations effective in 2010 that would be relevant to the Group's financial statements.

# (b) The following new standards, amendments and interpretations are mandatory for accounting periods beginning on or after 1 January 2010 but they are not relevant to the Group's operations:

- Embedded Derivatives Amendments to IFRIC 9 and IAS 39, issued in March 2009 (effective for annual periods ending on or after 30 June 2009; amendments to IFRIC 9 and IAS 39 as adopted by the EU are effective for annual periods beginning after 31 December 2009). The amendments clarify that on reclassification of a financial asset out of the 'at fair value through profit or loss' category, all embedded derivatives have to be assessed and, if necessary, separately accounted for. The amendment does not have any impact on the Group's financial statements.
- IFRIC 12 'Service Concession Arrangements' (IFRIC 12 as adopted by the EU is effective for annual periods beginning on or after 30 March 2009) The interpretation contains guidance on applying the existing standards by service providers in public-to-private service concession arrangements. Application of IFRIC 12 does not have any impact on the Group's financial statements.
- IFRIC 15 'Agreements for the Construction of Real Estate' (effective for annual periods beginning on or after 1 January 2009; IFRIC 15 as adopted by the EU is effective for annual periods beginning after 31 December 2009). The interpretation applies to the accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors, and provides guidance for determining whether agreements for the construction of real estate are within the scope of IAS 11 or IAS 18. It also provides criteria for determining when entities should recognise revenue on such transactions. The amendment does not have any impact on the Group's financial statements.
- IFRIC 16 'Hedges of a Net Investment in a Foreign Operation' (effective for annual periods beginning on or after 1 October 2008; IFRIC 16 as adopted by the EU is effective for annual periods beginning after 30 June 2009). IFRIC 16 does not have any impact on the Group's financial statements.
- IFRIC 17 'Distribution of Non-Cash Assets to Owners' (effective for annual periods beginning on or after 1 July 2009; IFRIC 17 as adopted by the EU is effective for annual periods beginning after 31 October 2009). The interpretation clarifies when and how distribution of non-cash assets as dividends to the owners should be recognised. An entity should measure a liability to distribute non-cash assets as a dividend to its owners at the fair value of the assets to be distributed. A gain or loss on disposal of the distributed non-cash assets will be recognised in profit or loss when the entity settles the dividend payable. IFRIC 17 does not have any impact on the Group's financial statements.
- IFRIC 18 'Transfers of Assets from Customers' (effective prospectively to transfers of assets from customers received on or after 1 July 2009, earlier application permitted; IFRIC 18 as adopted by the EU is effective for annual periods beginning after 31 October 2009). The interpretation clarifies the accounting for transfers of assets from customers, namely, the circumstances in which the definition of an asset is met; the recognition of the asset and the measurement of its cost on initial recognition; the identification of the separately identifiable services (one or more services in exchange for the transferred asset); the recognition of revenue, and the accounting for transfers of cash from customers. IFRIC 18 does not have any impact on the Group's financial statements.
- IAS 27 'Consolidated and Separate Financial Statements' (revised January 2008; effective for annual periods beginning on or after 1 July 2009). The revised IAS 27 will require an entity to attribute total comprehensive income to the owners of the parent and to the non-controlling interests (previously "minority interests") even if this results in the non-controlling interests having a deficit balance (the prior standard required the excess losses to be allocated to the owners of the parent in most cases). The revised standard specifies that changes in a parent's ownership interest in a subsidiary that do not result in the loss of control must be accounted for as equity transactions. It also specifies how an entity should measure any gain or loss arising on the loss of control of a subsidiary. At the date when control is lost, any investment retained in the former subsidiary will have to be measured at its fair value. The revised ISA 27 does not have any impact on the Group's financial statements.

(all tabular amounts are in LTL thousands unless otherwise stated)

- IFRS 3 'Business Combinations' (revised January 2008; effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 July 2009). The revised standard does not have any impact on the Group's financial statements.
- Eligible Hedged Items—Amendment to IAS 39 'Financial Instruments: Recognition and Measurement' (effective
  with retrospective application for annual periods beginning on or after 1 July 2009). The amendment clarifies
  how the principles that determine whether a hedged risk or portion of cash flows is eligible for designation
  should be applied in particular situations. This amendment does not have an impact on the Group's financial
  statements.
- IFRS 1 'First-time Adoption of International Financial Reporting Standards' (following an amendment in December 2008, effective for the first IFRS financial statements for a period beginning on or after 1 July 2009; restructured IFRS 1 as adopted by the EU is effective for annual periods beginning after 31 December 2009). The revised IFRS 1 retains the substance of its previous version but within a changed structure in order to make it easier for the reader to understand and to better accommodate future changes. The revised standard does not have any impact on the Group's financial statements.
- Group Cash-settled Share-based Payment Transactions Amendments to IFRS 2 'Share-based Payment' (effective for annual periods beginning on or after 1 January 2010). The amendments provide a clear basis to determine the classification of share-based payment awards in both consolidated and separate financial statements. The amendments incorporate into the standard the guidance in IFRIC 8 and IFRIC 11, which are withdrawn. The amendments expand on the guidance given in IFRIC 11 to address plans that were previously not considered in the interpretation. The amendments also clarify the defined terms in the Appendix to the standard. The amendments do not have any impact on the Group's financial statements.
- Additional Exemptions for First-time Adopters Amendments to IFRS 1 'First-time Adoption of IFRS' (effective
  for annual periods beginning on or after 1 January 2010). The amendments provide an additional exemption for
  measurement of oil and gas assets and also exempt entities with existing leasing contracts from reassessing
  the classification of those contracts in accordance with IFRIC 4, 'Determining Whether an Arrangement Contains
  a Lease' when the application of their national accounting requirements produced the same result. The
  amendments do not have any impact on the Group's financial statements.
- In April 2009 the EU endorsed the Improvements to IFRSs (amendments to IFRS 2, IAS 38, IFRIC 9 and IFRIC 16 are effective for annual periods beginning on or after 1 July 2009; amendments to IFRS 5, IFRS 8, IAS 1, IAS 7, IAS 17, IAS 36 and IAS 39 are effective for annual periods beginning on or after 1 January 2010; the amendments as adopted by the EU are effective for annual periods starting after 31 December 2009). The improvements consist of a mixture of substantive changes and clarifications in the following standards and interpretations. The amendments do not have significant impact on the Group's financial statements.

# (c) The following new standards, amendments to existing standards and interpretations have been issued and adopted by the European Union but are not yet effective and have not been early adopted by the Group:

- IAS 24 'Related Party Disclosures' (amended November 2009, effective for annual periods beginning on or after 1 January 2011). IAS 24 was revised in 2009 by: (a) simplifying the definition of a related party, clarifying its intended meaning and eliminating inconsistencies from the definition and by (b) providing a partial exemption from the disclosure requirements for government-related entities. The Group does not expect the amendment to have any material effect on its financial statements.
- Prepayments of a Minimum Funding Requirement Amendment to IFRIC 14 (effective for annual periods beginning on or after 1 January 2011). This amendment will have no impact as it applies only to companies that are required to make minimum funding contributions to a defined benefit pension plan. It removes an unintended consequence of IFRIC 14 related to voluntary pension prepayments when there is a minimum funding requirement. The Group does not expect the amendment to have any material effect on its financial statements.
- Classification of Rights Issues Amendment to IAS 32 'Financial Instruments: Presentation' (effective for annual periods beginning on or after 1 February 2010). The amendment exempts certain rights issues of shares with proceeds denominated in foreign currencies from classification as financial derivatives. The Group does not expect the amendment to have any material effect on its financial statements.
- IFRIC 19, Extinguishing Financial Liabilities with Equity Instruments (effective for annual periods beginning on or after 1 July 2010). This IFRIC clarifies the accounting when an entity renegotiates the terms of its debt with the result that the liability is extinguished through the debtor issuing its own equity instruments to the creditor. A gain or loss is recognised in the profit and loss account based on the fair value of the equity instruments compared to the carrying amount of the debt. The Group does not expect IFRIC 19 to have any material effect on its financial statements.

• Limited exemption from comparative IFRS 7 disclosures for first-time adopters - Amendment to IFRS 1 (effective for annual periods beginning on or after 1 July 2010). Existing IFRS preparers were granted relief from presenting comparative information for the new disclosures required by the March 2009 amendments to IFRS 7 'Financial Instruments: Disclosures'. This amendment to IFRS 1 provides first-time adopters with the same transition provisions as included in the amendment to IFRS 7. The amendment does not have any material effect on the Group's financial statements.

#### 2.4 CONSOLIDATION

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved when the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in the statement of comprehensive income.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated but considered an impairment indicator of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

#### 2.5 SEGMENT REPORTING

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as General Director and other 6 Directors who make strategic decisions.

#### 2.6 FOREIGN CURRENCY TRANSLATION

#### (a) Functional and presentation currency

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in Lithuanian Litas, which is the functional currency of the Company, and the presentation currency for the consolidated financial statements.

# (b) Transactions and balances

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date. Exchange differences arising on the settlements of monetary items, and on the retranslation of monetary items, are included in the statement of comprehensive income for the period.

### (c) Group companies

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations (including comparatives) are expressed in Lithuanian Litas using exchange rates prevailing on the balance sheet date. Income and expense items (including comparatives) are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are classified as other

(all tabular amounts are in LTL thousands unless otherwise stated)

comprehensive income and transferred to the Group's translation reserve. Such translation differences are recognised in profit or loss in the period in which the foreign operation is disposed of.

The applicable rates used for the principal currencies as of 31 December 2010 and 2009 were as follows:

2010			2009			
1 EUR	=	3.4528 LTL	1 EUR	=	3.4528 LTL	
1 LVL	=	4.8643 LTL	1 LVL	=	4.8679 LTL	
10 EEK	=	2.2067 LTL	10 EEK	=	2.2067 LTL	

#### 2.7 INTANGIBLE ASSETS

Intangible assets expected to provide economic benefit to the Company and the Group in future periods are valued at acquisition cost less subsequent accumulated amortisation.

Amortisation is calculated on a straight-line basis to write off the cost of each asset over the estimated useful life as follows:

Software 3-5 years Licences and rights acquired 5-9 years

Amortisation is accounted for as selling expense.

#### 2.8 PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is stated at historical cost, less accumulated depreciation and impairment losses.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Depreciation is charged so as to write-off the cost of fixed assets to their residual value over their estimated useful lives, using the straight-line method, on the following basis:

Buildings 15-50 years
Plant and equipment 5-20 years
Leasehold improvements 4-10 years
Other fixed assets 3-6 years

All depreciation of property, plant and equipment is recognised in the statement of comprehensive income and accounted for as selling expenses.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount (Note 2.9). Impairment of property, plant and equipment as well as reversals of impairment during the year are included into selling costs caption in the statement of comprehensive income.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in the statement of comprehensive income within operating profit.

The Group and the Company capitalise borrowing costs that relate to assets that take more than 12 months to get ready for use. Otherwise borrowing costs are recognised as expenses of the current reporting period. The policy is applied from 1 January 2009 prospectively.

#### 2.9 IMPAIRMENT OF NON-FINANCIAL ASSETS

At each balance sheet date, the Company and the Group reviews the carrying amounts of its tangible and intangible fixed assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Company and Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

(all tabular amounts are in LTL thousands unless otherwise stated)

Recoverable amount is the greater of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognized as income immediately.

#### 2.10 INVESTMENTS IN SUBSIDIARIES

In the separate Company's financial statements investments in subsidiaries are accounted for at cost less impairment. Cost is adjusted to reflect changes in consideration arising from contingent consideration amendments. Cost also includes direct attributable costs of investment.

Dividends received are credited to the Company's statement of comprehensive income.

#### 2.11 NON-CURRENT ASSETS HELD FOR SALE

Non-current assets are classified as held for sale if their carrying amount will be recovered through a disposal rather than through continuing use. This condition is regarded as met only when the disposal is highly probable and the asset is available for immediate disposal sale in its present condition.

Non-current assets classified as held for sale are measured at the lower of the carrying value of assets and fair value less costs to sell.

#### 2.12 INVENTORIES

Inventories are stated at the lower of cost and net realizable value. Cost is determined by the first-in, first-out method. Net realizable value represents the estimated selling price less all estimated costs to be incurred in selling.

#### 2.13 FINANCIAL ASSETS AND LIABILITIES

Financial assets and financial liabilities are recognized on the Company's and Group's balance sheet when the Company or the Group becomes a party to the contractual provisions of the instrument.

The Group and the Company classifies all its financial assets into the category of loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. The group's loans and receivables comprise 'trade and other receivables' and 'cash and cash equivalents' in the balance sheet.

#### (a) Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments (more than 30 days overdue) are considered indicators that the trade receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in the statement of comprehensive income within 'general and administrative expenses'. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amounts previously written off are credited against 'general and administrative expenses' in the statement of comprehensive income.

#### (b) Cash and cash equivalents

Cash and cash equivalents are carried at nominal value.

For the purposes of the cash flow statement, cash and cash equivalents comprise cash on hand, deposits held at call with banks and other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are included in borrowings in current liabilities on the balance sheet.

#### (c) Bank and subsidiaries borrowings

Interest-bearing bank and subsidiaries loans and overdrafts are initially measured at fair value. Bank and subsidiaries borrowings are subsequently measured at amortised cost, using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowings in the statement of comprehensive income.

Borrowings are classified as current liabilities unless the Company or the Group has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date.

# (d) Issued bonds

Issued bonds are classified as financial liabilities, which are repurchased in one amount or in instalments under a certain repayment schedule. Issued bonds are recognized initially at fair value, being their issue proceeds net of transaction cost incurred. They are measured at amortized cost using the effective interest rate approach.

#### (e) Trade and other payables

Trade payables are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest rate method.

#### 2.14 SHARE CAPITAL

#### (a) Ordinary shares

Ordinary shares are stated at their par value. Consideration received for the shares sold in excess over their par value is shown as share premium. Incremental external costs directly attributable to the issue of new shares are accounted for as a deduction from share premium.

#### 2.15 RESERVE

#### (a) Translation reserve

The translation reserve is used for translation differences arising on consolidation of financial statements of foreign subsidiaries. Exchange differences are classified as equity in the consolidated financial statements until disposal of the investment. Upon disposal of the corresponding assets, the cumulative revaluation of translation reserves is recognised as income or expenses in the same period when the gain or loss on disposal is recognised.

#### (b) Other reserves

Other reserves are established upon the decision of annual general meeting of shareholders on profit appropriation. These reserves can be used only for the purposes approved by annual general meeting of shareholders.

Legal reserve is included into other reserves. Legal reserve is compulsory under the Lithuanian regulatory legislation. Annual transfers of 5 per cent of net result are required until the reserve reaches 10 per cent of share capital. The legal reserve cannot be used for payment of dividends and it is established to cover future losses only.

#### 2.16 INCOME TAX

#### (a) Current income tax

The Group companies are taxed individually irrespective of the overall results of the Group. Since 1<sup>st</sup> January 2010 the Group companies in Lithuania may transfer the estimated tax losses (or part thereof) to another Group company in Lithuania, which has a right to reduce the taxable profit with the respective amount of the tax losses transferred for the same taxable period. Such a procedure in 2010 was in force for Latvian companies too. The Group companies have not used this option in 2010, as the companies both in Latvia and Lithuania has earned a taxable profit.

(all tabular amounts are in LTL thousands unless otherwise stated)

The charge for taxation included in these financial statements is based on the calculation made by the management in accordance with tax legislation of the respective country in which group entity operates.

The tax currently payable is based on taxable profit for the reporting period. Taxable profit differs from net profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the balance sheet date.

The income tax rate applied for the Company and subsidiaries operating in Lithuania was 15 per cent in 2010 (2009: 20 per cent). Income tax rate applied for the Company and subsidiaries operating in Lithuania on reporting period taxable profits is 15%. Income tax rate on reporting period taxable profits in Latvia is 15 per cent and in Estonia nil. However, in Estonia profit tax is payable in the year of distribution of earnings at a rate of 21 per cent in 2009 and after.

#### (b) Deferred income tax

Deferred income tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred income tax liabilities are generally recognised for all taxable temporary differences and deferred income tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill (or negative goodwill) or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled. Deferred income tax is charged or credited in the statement of comprehensive income, except when it relates to items charged or credited directly to equity, in which case the deferred income tax is also dealt with in equity.

Deferred income tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred income tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred income tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

# 2.17 LEASES

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### (a) the Company or the Group as lessor

Payments received under operating leases (net of any incentives given to the lessee) are credited to the statement of comprehensive income on a straight-line basis over the period of the lease (Note 12).

#### (b) the Company or the Group as lessee

Finance leases are capitalised at the lease's commencement at the lower of the fair value of the leased property and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in long-term payables except for instalments due within 12 months which are included in current liabilities. The property, plant and equipment acquired under finance leases (when the ownership is not transferred to the Group at the end of the lease period) is depreciated over the shorter of the asset's useful life and the lease term.

If sale and leaseback transaction results in a finance lease, any excess or shortfall of sales proceeds over the carrying amount is not recognised immediately and is deferred and amortised over the lease term.

Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of comprehensive income on a straight-line basis over the term of the lease.

If a sale and leaseback transaction results in an operating lease, and it is clear that the transaction was established at fair value, any profit or loss is recognised immediately, except that if loss is compensated for by future lease

(all tabular amounts are in LTL thousands unless otherwise stated)

payments over the period for which the asset is expected to be used. If the sale price is above fair value, the excess over fair value is deferred and amortised over the period for which the asset is expected to be used.

#### 2.18 EMPLOYEE BENEFITS

#### (a) Social security contributions

The Company and the Group pays social security contributions to the state Social Security Fund (the Fund) on behalf of its employees based on the defined contribution plan in accordance with the local legal requirements. A defined contribution plan is a plan under which the Group pays fixed contributions into the Fund and will have no legal or constructive obligations to pay further contributions if the Fund does not hold sufficient assets to pay all employees benefits relating to employee service in the current and prior period. Social security contributions are recognised as expenses on an accrual basis and included in payroll expenses.

#### (b) Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company and the Group recognises termination benefits when it is demonstrably committed to either terminate the employment of current employees according to a detailed formal plan without possibility of withdrawal or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value.

#### (c) Bonus plans

The Company and the Group recognises a liability and an expense for bonuses where contractually obliged or where there is a past practice that has created a constructive obligation.

#### 2.19 PROVISIONS

Provisions for restructuring costs and legal claims are recognised when: the Company or the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### 2.20 REVENUE RECOGNITION AND RELATED EXPENSES

Revenues are recognized as income on an accrual basis when earned. Expenses are charged to operations as incurred.

Revenue is measured at the fair value of the consideration received or receivable and represents amounts received of receivable for goods and services provided net of value-added tax, rebates and discounts.

Revenue is recognized as follows:

#### (a) Sales of goods - retail

Sales of goods are recognized when the Company or another Group entity sells a product to the customer. Retail sales are usually in cash or by credit card. The recorded revenue includes credit card fees payable for the transaction. Such fees are included in operating expenses. Revenue received under consignment where the Group is a consignee is recognised on a net basis.

#### (b) Sales of services

Revenue from services is recognised on performance of the services.

#### (c) Interest income

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

#### (d) Dividend income

Dividend income is recognised when the right to receive payment is established.

#### (e) Rental income

Payments received under operating leases (net of any incentives given to the lessee) are credited to the statement of comprehensive income on a straight-line basis over the period of the lease.

#### 2.21 DIVIDEND DISTRIBUTION

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's and Group's financial statements in the period in which the dividends are approved by the Company's shareholders.

#### 2.22 EARNINGS PER SHARE

Basic earnings per share are calculated by dividing net profit attributed to the shareholders of the Company from average weighted number of ordinary registered shares in issue, excluding ordinary registered shares purchased by the Group and held as treasury shares, if any.

#### 2.23 RELATED PARTIES

Parties are considered to be related if:

- (a) directly, or indirectly through one or more intermediaries, the party:
  - (i) controls, is controlled by, or is under common control with, the entity (this includes parents, subsidiaries and fellow subsidiaries);
  - (ii) has an interest in the entity that gives it significant influence over the entity; or
  - (iii) has joint control over the entity;
- (b) the party is an associate of the entity;
- (c) the party is a joint venture in which the entity is a venturer;
- (d) the party is a member of the key management personnel of the entity or its parent;
- (e) the party is a close member of the family of any individual referred to in (a) or (d);
- (f) the party is an entity that is controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or
- (g) the party is a post-employment benefit plan for the benefit of employees of the entity, or of any entity that is a related party of the entity.

#### 3. FINANCIAL RISK MANAGEMENT

# (a) Financial risk factors

The risk management function within the Group is carried out in respect of financial risks (credit, market, currency, liquidity and interest rate), operational risks and legal risks. The primary objectives of the financial risk management function are to establish risk limits, and then ensure that exposure to risks stays within these limits. The operational and legal risk management functions are intended to ensure proper functioning of internal policies and procedures to minimise operational and legal risks.

The financial risks relate to the following financial instruments: trade receivables, cash and cash equivalents, trade and other payables and borrowings. The accounting policy with respect to these financial instruments is described in previous section

#### Credit risk

Credit risk is managed on group basis. Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with high credit ratings are accepted. Sales to wholesale customers are rare and immaterial, therefore risk control only assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Sales to retail customers are settled in cash or using major credit cards.

Company's credit risk arising from trade receivables from subsidiaries and loans to subsidiaries is managed by controlling financial performance of subsidiaries on a monthly basis. All the subsidiaries have been profitable during the financial year, therefore, in the management's opinion, the credit risk is not related to the aforementioned amounts.

The Company and Group have no significant concentration of credit risk.

(all tabular amounts are in LTL thousands unless otherwise stated)

#### Liquidity risk

Liquidity risk management implies maintaining sufficient cash, the availability of funding through an adequate amount of committed credit facilities. Due to the dynamic nature of the underlying businesses, group treasury maintains flexibility in funding by maintaining availability under committed credit lines.

Management monitors rolling forecasts of the group's liquidity reserve (comprises undrawn borrowing facility (Note 24) and cash and cash equivalents (Note 21) on the basis of expected cash flow. This is generally carried out at local level in the operating companies of the group in accordance with practice set by the group. In addition, the group's liquidity management policy involves projecting cash flows and considering the level of liquid assets necessary to meet these; and maintaining debt financing plans.

The table below analyses the group's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Trade and other payables due within 12 months equal their carrying balances as the impact of discounting is not significant.

As at 31 December 2010 Borrowings Obligations under finance leases Trade and other payables

Gro	up	Company		
Between Less than 1 and 2 1 year years		Less than 1 year	Between 1 and 2 years	
4 264	-	19 135	-	
10	3	-	-	
13 621	-	5 049	-	
17 895	3	24 184	-	

As at 31 December 2009 Borrowings Obligations under finance leases Trade and other payables

Gro	up	Company			
Less than 1 year	Between 1 and 2 years	Less than 1 year	Between 1 and 2 years		
41 771	-	51 393	-		
-	-	-	-		
23 787	=	12 745	=		
65 558	-	64 138	-		

# Market risk

Cash flow and fair value interest rate risk

As the Group has no significant interest-bearing assets, its income and operating cash flows are substantially independent of changes in market interest rates. The Company has loans to subsidiaries with floating interest rates, but the cash flow risk is mitigated by applying the same variable element of interest rate on those loans as the banks are charging the Company.

Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Company to fair value interest rate risk, but this is not included in sensitivity analysis as the change in interest rates has no impact on profit or equity of the Group.

The Company's and Group's borrowings consist of loans with floating interest rate, which is related to VILIBOR. The Company and the Group did not use any derivative financial instruments in order to control the risk of interest rate changes.

Trade and other receivables and payables are interest-free and have settlement dates within one year.

The Group's cash flow and fair value interest rate risk is periodically monitored by the Group's management. It analyses its interest rate exposure on a dynamic basis taking into consideration refinancing, renewal of existing positions, alternative financing. Based on these scenarios, the group calculates the impact on profit and loss of a defined interest rate shift. The scenarios are run only for receivables and liabilities that represent the major interest-bearing positions.

Based on the simulations performed, the impact on post tax profit of a 1per cent shift in interest rates would be a maximum increase or decrease of LTL 32 thousand (2009: LTL 146 thousand) for the Group and LTL 135 thousand (2009: LTL 133 thousand) for the Company.

(all tabular amounts are in LTL thousands unless otherwise stated)

Foreign exchange risk

The Company and the Group has a policy to synchronize the cash flows from expected sales in the future with the expected purchases and other expenses in each foreign currency. At the moment the Company and the Group doesn't use any derivative financial instruments in order to control foreign currencies exchange risk.

The Group operates in Lithuania, Latvia and Estonia and accordingly has three functional currencies that all are pegged with EUR (Estonia since 1<sup>st</sup> January 2011 has adopted the euro) and do not fluctuate significantly.

Price risk

The Group is not exposed to the market risk with respect to financial instruments as it does not hold any equity securities.

#### (b) Capital risk management

The group's objectives when managing capital are to safeguard the group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the group may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the group monitors capital on the basis of the gearing ratio. This ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowings (including 'current and non-current borrowings' as shown in the consolidated balance sheet) less cash and cash equivalents. Total capital is calculated as 'equity' as shown in the consolidated balance sheet plus net debt.

Pursuant to the Lithuanian Law on Companies the authorised share capital of a public limited liability company must be not less than LTL 150 thousand and of a private limited liability company must be not less than LTL 10 thousand. In addition, for all entities the shareholders' equity should not be lower than 50 per cent of the company's registered share capital. As at 31 December 2010 and 31 December 2009, the Company and all its Lithuanian subsidiaries complied with these requirements.

Pursuant to the Latvian Commercial Law the authorised share capital of a private limited liability company must be not less than LVL 25 thousand. In addition, the losses of the company should not exceed 50 per cent of the company's share capital. As at 31 December 2010, all of the Company's Latvian subsidiaries complied with these requirements. As at 31 December 2009 SIA Apranga had not complied with the requirements. In July 2010 the share capital of SIA Apranga was increased to LVL 1 500 thousand, i.e. enough to maintain the requirements of the law.

Pursuant to the Estonian Commercial Code the authorised share capital of a private limited liability company must be not less than EEK 40 thousand. In addition, the shareholders' equity should not be lower than 50 per cent of the company's share capital. As at 31 December 2010, all of the Company's Estonian subsidiaries complied with these requirements. At 31 December 2009 OU Apranga not complied with the requirements. In July 2010 the share capital of OU Apranga was increased to EEK 21 000 thousand, that is, enough to maintain the requirements of the law.

In addition, the Group has to comply with the financial covenants imposed in the agreement with SEB Bank. The Group was in compliance with the covenants as at 31 December 2009 and 2010.

# (c) Fair value estimation

Fair value represents the amount at which an asset could be exchanged or liability settled on an arm's length basis. Where, in the opinion of the management, the fair value of financial assets and liabilities differs materially from their book value, such fair values are separately disclosed in the notes to the financial statements.

#### 4. SEGMENT INFORMATION

Management has determined the operating segments based on the reports reviewed by the General Director and other 6 Directors (responsible for managing, marketing, human resources, purchases, development and finance) that are used to make strategic decisions.

The Directors consider the business from both a geographic and product perspective to certain extent. From product perspective Directors review only sales volume and gross margin by brand name. Gross margins of different brands are not significantly different, therefore can be aggregated into one reportable segment. Geographically, Directors separately consider operations in Lithuania, Latvia and Estonia depending on where the stores are located. Different legislation, consumer habits and economic situation substantially affect the average sales and expenses in each country, therefore Directors believe that each country represents a separate reportable segment.

All financial information, including the measure of profit and total assets, is analysed on a country basis.

The segment information provided to the Directors for the reportable segments for the year ended 31 December 2010 is as follows:

31 December 2010	Lithuania	Latvia	Estonia	Total	Inter- company elimina- tions	Total in consolidated financial statements
Total segment revenue	207 882	75 043	38 458	321 383	-	
Inter-segment revenue	(16 171)	(2 963)	(930)	(20 064)	-	
Revenue from external customers	191 711	72 080	37 528	301 319	-	301 319
Gross margin	41.4%	43.3%	48.1%	44.4%		44.4%
Other income and expenses:						
Rent and utilities	24 626	6 533	3 761	34 920		34 920
Renumeration and social security contributions	25 297	7 459	3 543	36 299		36 299
Depreciation and amortisation	13 422	4 916	1 569	19 907		19 907
Costs incurred in association with closing shops	657	-	-	657		657
PPE impairment charges	348	102	-	450		450
Other income and expenses	14 099	6 911	3 671	24 681		24 681
Finance income	451	52	221	724	( 724)	-
Finance costs	(1 382)	( 156)	(51)	(1 589)	724	( 865)
Income tax expense	1 063	831	812	2 706		2 706
Profit (loss) for the year	3 290	5 351	4 696	13 337	-	13 337
Total assets	125 802	28 563	17 068	171 433	(27 858)	143 575
Additions to non-current assets (other than financial instruments and prepayments for leases)	2 410	541	2 457	5 408	( 798)	4 610

31 December 2009	Lithuania	Latvia	Estonia	Total	Inter- company elimina- tions	Total in consolidated financial statements
Total segment revenue	228 927	75 589	36 044	340 560	-	
Inter-segment revenue	(20 979)	(3 562)	$(1\ 107)$	(25 648)	-	
Revenue from external customers	207 948	72 027	34 937	314 912	-	314 912
Gross margin	40,2%	40,7%	47,2%	41,1%		41,1%
Other income and expenses:						
Rent and utilities	29 215	9 351	4 266	42 832	( 308)	42 524
Renumeration and social security contributions	30 643	8 666	3 801	43 110		43 110
Depreciation and amortisation	15 164	4 970	2 631	22 765		22 765
Costs incurred in association with closing shops	7 272	1 100	1 567	9 939		9 939
PPE impairment charges	701	114	-	815		815
Other income and expenses	14 657	9 353	2 671	26 681	308	26 989
Finance income	1 260	17	314	1 591	(1 561)	30
Finance costs	(3 954)	( 596)	(138)	(4 688)	1 561	(3 127)
Income tax expense	(3 054)	( 144)	369	(2 829)		(2 829)
Profit for the year	(13 602)	(4 679)	1 376	(16 905)		(16 905)
Total assets	161 942	33 280	15 019	210 241	(35 726)	174 515
Additions to non-current assets (other than financial instruments and prepayments for leases)	7 408	8 070	895	16 373		16 373

In 2010, even if still a bit of turnover fell, the Group managed to operate profitably in all countries. Improving economic situation in Estonia and Latvia also influenced their higher profitability ratios. On the other hand, a high gross profitability in Estonia is due to the fact that there are no outlet stores in this country. Also, the relatively small number of outlet stores in Latvia led to higher Latvia profitability.

The total non-current assets other than financial instruments and deferred tax assets located in Lithuania is LTL 64 928 thousand (2009: LTL 77 348 thousand), and the total of these non-current assets located in other countries is LTL 18 578 thousand (2009: LTL 22 584 thousand).

#### 5. EXPENSES BY NATURE

For the year ended 31 December cost of sales consisted of the following:

	Gro	ир	Comp	any
	2010	2009	2010	2009
Cost of goods sold Write-down of inventories to net realisable	168 561	183 930	86 124	102 016
value	3 765	4 816	3 057	4 252
Reversal of prior year write-down of inventories to net realisable value	(4 811)	(3 340)	(4 252)	(3 041)
Total cost of sales	167 515	185 406	84 929	103 227

For the year ended 31 December selling costs consisted of the following:

	Gro	Group		any
	2010	2009	2010	2009
Rent and utilities	34 920	42 524	16 117	19 993
Remuneration	22 097	27 224	8 568	11 324
Social security contributions	6 399	8 139	2 590	3 662
Depreciation and amortization	19 907	22 765	9 027	10 734
Impairment charge	450	815	348	701
Advertising and marketing	3 010	3 704	1 637	2 125
Franchise expenses	6 321	6 379	(301)	403
Bank commissions	3 776	3 604	1 251	1 287
Labelling, packing and repairing	1 107	1 708	464	733
Logistics and distribution	455	520	221	287
Business trips	827	803	598	631
Total selling costs	99 269	118 185	40 520	51 880

For the year ended 31 December general and administrative expenses consisted of the following:

	Grou	Group		any
	2010	2009	2010	2009
Remuneration	5 936	6 053	5 863	6 053
Social security contributions	1 867	1 694	1 842	1 694
IT and communications	1 114	1 385	480	612
Repair and maintenance	3 785	4 623	1 952	2 219
Taxes (excluding income tax)	601	483	317	454
Consulting and audit expense	1 804	1 567	1 536	1 284
Costs incurred in association with closing shops (including PPE write-off)	657	9 939	657	6 894
Other expenses	2 642	3 260	1 183	1 421
Total general and administrative expenses	18 406	29 004	13 830	20 631

# 6. OTHER INCOME

For the year ended 31 December other income consisted of the following:

	Group		Comp	any
	2010	2009	2010	2009
Rent income	400	584	425	918
Management fees	-	-	5 764	4 142
Gain from disposal of fixed assets, net	30	67	10	34
Interest income	2	30	288	1 064
Dividends	-	-	5 474	7 446
Other income	284	407	312	406
Total other income	716	1 088	12 273	14 010

#### 7. FINANCE COSTS

For the year ended 31 December finance costs consisted of the following:

	Gro	Group		any
	2010	2009	2010	2009
Interest on bank borrowings	865	2 585	866	2 558
Interest on bonds	-	542	-	542
Interest on borrowings from subsidiaries		-	439	526
Total finance costs	865	3 127	1 305	3 626

#### 8. INCOME TAX EXPENSE

Domestic income tax is calculated at 15 per cent (2009: 20 per cent) of the estimated assessable profit for the year. Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

The total income tax charge can be reconciled to the accounting profit before tax as follows:

_	Group		Company	
	2010	2009	2010	2009
Profit (loss) before tax	16 043	(19 734)	7 173	(12 410)
Tax at the domestic income tax rate	2 406	(3 947)	1 076	(2 482)
Tax effect of income not subject to tax	(83)	(40)	(906)	(1 529)
Tax effect of expenses that are not deductible in determining taxable profit	145	770	20	296
Unrecognised deferred tax asset from taxable losses	-	518	-	-
Utilisation of previously unrecognised deferred tax asset	-	( 59)	-	-
Effect of tax rate change	-	68	-	128
Effect of different tax rates of foreign subsidiaries	238	(139)	-	-
Tax expense	2 706	(2 829)	190	(3 587)
Effective income tax rate	16,9%	14,3%	2,6%	28,9%

For the year ended 31 December income tax expense consisted of the following:

	Grou	лb	Comp	any
	2010	2009	2010	2009
Current income tax expense	1 688	642	-	
Deferred tax	990	(3 469)	162	(3 583)
Income tax of prior periods	28	(2)	28	(4)
Total income tax expense	2 706	(2 829)	190	(3 587)

#### 9. DEFERRED INCOME TAX

The movement in deferred income tax account was as follows:

	Group		Company	
	2010	2009	2010	2009
At beginning of year	(1 844)	(5 312)	384	(3 199)
Income statement (charge) credit	( 990)	3 468	( 162)	3 583
At end of year	(2 834)	(1 844)	222	384

In 2009 and 2010 deferred income tax asset and liability related to the entities operating in Lithuania and Latvia were calculated at 15 per cent rate, deferred income tax asset and liability related to the entities operating in Estonia – at 21 per cent rate.

Deferred tax assets and liabilities recognised as follows:

	Grou	лb	Comp	any
	2010	2009	2010	2009
Deferred tax assets:				
Inventory write down	557	638	459	638
Accruals	287	102	227	76
Taxable losses	1 842	2 350	1 800	2 247
Total deferred tax assets	2 686	3 090	2 486	2 961
Deferred tax liability:				
Undistributed profits of subsidiaries	(2 449)	(1 530)	-	_
Depreciation of property, plant and equipment	(3 071)	(3 404)	(2 264)	(2 577)
Total deferred tax liabilities	(5 520)	(4 934)	(2 264)	(2 577)
Total deferred tax (liabilities) assets, net	(2 834)	(1 844)	222	384

Deferred income tax assets are recognised only to the extent that realization of the related tax benefit is probable in the foreseeable future.

	Grou	JD qr	Comp	any
	2010	2009	2010	2009
Deferred tax assets:				
Deferred tax asset to be recovered after more than 12 months	1 243	28	1 231	28
Deferred tax asset to be recovered within 12 months	1 443	3 062	1 255	2 933
	2 686	3 090	2 486	2 961
Deferred tax liabilities:				
Deferred tax liability to be recovered after more than 12 months	(1 809)	(2 687)	( 366)	( 414)
Deferred tax liability to be recovered within 12 months	(3 711)	(2 247)	(1 898)	(2 163)
	(5 520)	(4 934)	(2 264)	(2 577)
Deferred tax (liabilities) assets, net	(2 834)	(1 844)	222	384

In 2010 the Group did not have tax losses for which no deferred income tax asset should be recognised (in 2009: LTL 2 590 thousand).

#### 10. DIVIDENDS PER SHARE

	2010	2009
Approved dividends		_
Weighted average number of ordinary shares in thousand (Note 22)	55 292	46 799
Approved dividends per share, LTL	0.00	0.00

No dividends were paid to the shareholders in 2009 and 2010.

In respect of the current year, the Board of Directors propose a dividend of LTL 0.25 per share to be paid to the shareholders (Note 23). This dividend is subject to approval by the shareholders at the Annual Shareholder's Meeting and has not been included as a liability in these financial statements.

### 11. EARNINGS PER SHARE

_	Group		Comp	any
_	2010	2009	2010	2009
Profit (loss) for the year Weighted average number of ordinary	13 337	(16 905)	6 983	(8 823)
shares in thousand (Note 22)	55 292	46 799	55 292	46 799
Basic and diluted earnings (losses) per share, LTL	0.24	(0.36)	0.13	(0.19)

Company has no dilutive potential ordinary shares, therefore, the diluted earnings per share are the same as basic earnings per share.

# 12. PROPERTY, PLANT AND EQUIPMENT

At 31 December property, plant and equipment consisted of the following:

GROUP	Buildings	Plant and	Leasehold improve- ments	Other fixed assets	Construc- tion in progress	Total
Cost		сципринени			p. 0 g. 000	
At 31 December 2008	39 558	1 568	44 391	89 285	432	175 234
Additions	45	-	6 570	10 585	3 510	20 710
Exchange differences	-	-	(47)	(103)	-	(150)
Disposals and write-offs	-	(112)	(14 035)	(3 752)	(600)	(18 499)
Transfers	76	-	2 946	320	(3 342)	_
At 31 December 2009	39 679	1 456	39 825	96 335	-	177 295
Additions	-	-	718	2 979	905	4 602
Exchange differences	-	-	(8)	( 16)	-	( 24)
Disposals and write-offs	-	( 39)	(1 989)	(4 282)	-	(6 310)
Transfers		-	532	15	( 547)	-
At 31 December 2010	39 679	1 417	39 078	95 031	358	175 563
Accumulated depreciation						
At 31 December 2008	5 868	1 304	17 034	40 665	_	64 871
Charge for period	1 029	72	6 854	14 307	_	22 262
Disposals and write-offs		(112)	(4 588)	(3 540)	_	(8 240)
Exchange differences	-	-	( 36)	(82)	-	( 118)
At 31 December 2009	6 897	1 264	19 264	51 350	-	78 775
Charge for period	1 042	55	5 187	13 172	-	19 456
Disposals and write-offs	-	( 39)	(1 445)	(4 219)	-	(5 703)
Exchange differences		(2)	(7)	( 14)	-	(23)
At 31 December 2010	7 939	1 278	22 999	60 289	-	92 505
Impairment charge						
At 31 December 2008		<u> </u>	222	<u>-</u> 593	<u>-</u>	<u>-</u> 815
Charge for period  At 31 December 2009			222	<b>593</b>		815
					_	
Charge for period			68	382		450
Write-offs			( 222)			( 222)
At 31 December 2010		-	68	975	-	1 043
Carrying amount						
At 31 December 2008	33 690	264	27 357	48 620	432	110 363
At 31 December 2009	32 782	192	20 339	44 392	-	97 705
At 31 December 2010	31 740	139	16 011	33 767	358	82 015

COMPANY	Buildings	Plant and equipment	Leasehold improve- ments	Other fixed assets	Construc- tion in progress	Total
Cost						
At 31 December 2008	39 558	1 568	24 313	39 781	427	105 647
Additions	45	77	<del>-</del>	3 218	3 110	6 450
Disposals and write-offs	-	( 112)	(7 035)	(2 360)	( 200)	(9 707)
Transfers	76		2 941	320	(3 337)	
At 31 December 2009	39 679	1 533	20 219	40 959	-	102 390
Additions	-	-	14	1 290	905	2 209
Disposals and write-offs	-	( 39)	(1 423)	(3 400)	-	(4 862)
Transfers	_	-	532	15	(547)	_
At 31 December 2010	39 679	1 494	19 342	38 864	358	99 737
Accumulated depreciation						
At 31 December 2008	5 868	1 304	6 912	18 767	_	32 851
Charge for period	1 029	72	3 774	5 464		10 339
Disposals and write-offs	1 025	(112)	(2 510)	(2 275)	_	(4 897)
At 31 December 2009	6 897	1 264	8 176	21 956	-	38 293
Charge for period	1 042	54	2 793	4 791	_	8 680
Disposals and write-offs	-	(39)	(880)	(3 056)	_	(3 975)
At 31 December 2010	7 939	1 279	10 089	23 691	-	42 998
Impairment charge						
At 31 December 2008		-	-	-	-	-
Charge for period		-	222	479		701
At 31 December 2009		-	222	479	-	701
Charge for period			4	344		348
Write-offs			( 222)			( 222)
At 31 December 2010		-	4	823	-	827
Carrying amount						
At 31 December 2008	33 690	264	17 401	21 014	427	72 796
At 31 December 2009	32 782	269	11 821	18 524	-	63 396
At 31 December 2010	31 740	215	9 249	14 350	358	55 912

At 31 December 2010 the Group's and the Company's buildings with the carrying amount of LTL 31 740 thousand (2009: LTL 29 660 thousand) have been pledged as security for outstanding loans from financial institutions (Note 24).

An excess of the Company's buildings with the total carrying amount of LTL 1 338 thousand as of 31 December 2010 (2009: LTL 1 409 thousand) was leased to third parties.

At 31 December the acquisition cost of the fully depreciated property, plant and equipment still in use was as follows:

	Gro	пр	Company		
	2010	2009	2010	2009	
Plant and equipment	1 182	1 020	1 182	1 020	
Leasehold improvements	9 121	3 274	1 423	402	
Other fixed assets	22 580	12 542	9 453	7 999	
Total	32 883	16 836	12 058	9 421	

During the 2009-2010, period of global financial and economic crisis, the Group has followed a conservative investment policy, i.e. there was a very limited number of stores opened or reconstructed. As a result, during the financial year the value of fully depreciated property, plant and equipment still in use has increased significantly. These amounts will decrease over the coming years with extensive reconstruction of the stores.

At 31 December 2010 the carrying amount of the property, plant and equipment acquired under finance lease contracts was LTL 14 thousand (2009: LTL 9 thousand).

The Group has tested its leasehold improvements and other fixed assets for impairment in accordance with the accounting policies stated in note 2.9.

(all tabular amounts are in LTL thousands unless otherwise stated)

Estimation of the value in use was based on the discounted pre-tax cash flows (DCF) of the latest available business plan. DCF was estimated over remaining useful life of leasehold improvements (vast majority of premises are leased). The weighted average cost of capital (further – WACC) of 10 per cent (2009: 12 per cent) was used for value in use estimation.

Based on the calculations performed the Management concluded that impairment charges of LTL 1 043 thousand for the Group (2009: LTL 815 thousand) and LTL 827 thousand for the Company (2009: LTL 701 thousand) should be recorded against the leasehold improvements and other fixed assets.

If the estimated pre-tax discount rate applied to the discounted cash flows for cash generating units had been 1% higher than management estimates (for example 11 per cent instead of 10 per cent), the Group would not have recognised higher impairment loss against leasehold improvements and other fixed assets nor in 2009, nor in2010.

### 13. INTANGIBLE ASSETS

At 31 December intangible assets consisted of the following:

		Group			Company	
	Licenses and rights acquired	Software	Total	Licenses and rights acquired	Software	Total
Cost						
At 31 December 2008	1 688	1 796	3 484	1 361	1 519	2 880
Additions	-	213	213	-	206	206
Write-offs	( 32)	(81)	( 113)	( 32)	(81)	( 113)
At 31 December 2009	1 656	1 928	3 584	1 329	1 644	2 973
Additions	-	8	8	-	8	8
Write-offs		(2)	( 2)	-	(2)	(2)
At 31 December 2010	1 656	1 934	3 590	1 329	1 650	2 979
Accumulated amortisation At 31 December 2008	953	939	1 892	942	780	1 722
	181					
Charge for period Write-offs	(32)	321 (81)	502 ( 113)	123 ( 32)	272 (81)	395 (113)
At 31 December 2009	1 102	1 179	2 281	1 033	971	2 004
Charge for period	149	303	452	83	264	347
Write-offs	-	(2)	(2)	-	(2)	(2)
At 31 December 2010	1 251	1 480	2 731	1 116	1 233	2 349
Carrying amount						
At 31 December 2008	735	857	1 592	419	739	1 158
At 31 December 2009	554	749	1 303	296	673	969
At 31 December 2010	405	454	859	213	417	630

At 31 December the acquisition cost of fully amortized intangible assets still in use was as follows:

	Gro	Group		any
	2010	2009	2010	2009
Licenses	950	745	950	745
Software	538	470	421	413
Total	1 488	1 215	1 371	1 158

#### 14. INVESTMENTS IN SUBSIDIARIES

The Company's investments in subsidiaries at 31 December are as follows:

	Country of	Ownership	Cos	t
Name	incorporation	%	2010	2009
UAB Apranga LT	Lithuania	100	2 500	2 500
UAB Apranga BPB LT	Lithuania	100	500	500
UAB Apranga PLT	Lithuania	100	300	300
UAB Apranga SLT	Lithuania	100	300	300
SIA Apranga	Latvia	100	7 511	2 638
SIA Apranga LV	Latvia	100	529	529
SIA Apranga BPB LV	Latvia	100	297	297
SIA Apranga PLV	Latvia	100	297	297
SIA Apranga SLV	Latvia	100	292	292
OU Apranga <sup>1</sup>	Estonia	100	1 545	1 545
OU Apranga Estonia	Estonia	100	441	441
OU Apranga BEE	Estonia	100	330	330
OU Apranga PB Trade	Estonia	100	331	331
OU Apranga ST Retail	Estonia	100	331	331
Total investments		·	15 504	10 631

<sup>&</sup>lt;sup>1</sup> The Company directly owns 33.33% shares and indirectly through its subsidiary owns the rest 66.67% of shares.

The changes in investments are as follows:

	2010	2009
Beginning of the year	10 631	9 987
Increase in share capital of SIA Apranga	4 873	-
Increase in share capital of OU Apranga PB Trade	-	322
Increase in share capital of OU Apranga ST Retail		322
At end of the year	15 504	10 631

### Increase in share capital of SIA Apranga and OU Apranga

In July 2010 the Company increased the share capitals of its subsidiaries SIA Apranga and OU Apranga. The share capital of SIA Apranga was increased from LVL 500 thousand (LTL 2 638 thousand) to LVL 1 500 thousand (LTL 7 511 thousand). The share capital of OU Apranga was increased from EEK 13 000 thousand (LTL 2 869 thousand) to EEK 21 000 thousand (LTL 4 634 thousand). OU Apranga Estonia has acquired all of the newly issued OU Apranga shares. All newly issued shares have been fully paid in cash.

# Increase in share capital of OU Apranga PB Trade and OU Apranga ST Retail

In April 2009 the Company has increased the share capital of both OU Apranga PB Trade and OU Apranga ST Retail up to EEK 1 500 thousand (equivalent of LTL 322 thousand) and fully paid it in cash.

#### 15. INVENTORIES

	Group		Company	
	2010	2009	2010	2009
Goods for resale	53 521	69 284	29 787	46 465
Write-down of goods for resale to net realisable				
value	(3 765)	(4 811)	(3 057)	(4 252)
Goods in transit	1 754	298	1 754	298
Materials and spare parts	472	440	472	437
Total	51 982	65 211	28 956	42 948

During the year ended 31 December 2010 the Group and the Company recognised as cost of sales write-down of book value of the goods for resale to their net realizable value of LTL 3 765 thousand and LTL 3 057 thousand respectively (31 December 2009 - LTL 4 811 thousand and LTL 4 252 thousand respectively). The reversal of write-down of book value of the goods for resale to net realizable value of LTL 4 811 thousand and LTL 4 252 thousand made during the year ended 31 December 2009 was credited to cost of sales of the Group and the Company in 2010 (3 336 thousand and LTL 3 040 thousand in 2008).

At 31 December 2010 inventories of the Group and the Company have been pledged as security for outstanding loans from financial institutions (Note 24). The total carrying amount of pledged inventories as at 31 December 2010 was LTL 35 264 thousand and LTL 24 764 thousand respectively (2009: LTL 18 000 thousand).

#### 16. NON-CURRENT ASSETS HELD FOR SALE

At 31 December 2010 and 2009 non-current assets held for sale consisted of the 91 per cent ownership in UAB Palangos Varuna. Purchase of shares in the entity was not considered to be a business combination as the entity did not constitute a business. In substance it was the purchase of the long term assets. There were no impairment charge on non-current assets held for sale in 2010 and 2009, as the cost of investments did not exceed their fair value as of 31 December 2010 and 2009.

#### 17. PREPAYMENTS

At 31 December prepayments consisted of the following:

	Group		Comp	any
	2010	2009	2010	2009
Prepayments	1 757	1 937	1 096	785
Less non-current portion of prepayments	( 632)	( 924)	(250)	( 395)
Current portion of prepayments	1 125	1 013	846	390

#### 18. FINANCIAL INSTRUMENTS BY CATEGORY

The accounting policies for financial instruments have been applied to the line items below:

	<u> Group</u>		Company	
	Category - Loans and receivables		d Category - Loans a receivables	
Assets as per balance sheet:	2010	2009	2010	2009
Trade and other receivables	1 434	2 809	13 938	28 006
Cash and cash equivalents	4 188	4 048	1 389	1 289
Total	5 622	6 857	15 327	29 295

(all tabular amounts are in LTL thousands unless otherwise stated)

	Gro	Group		any
	Category - Financial liabilities measured at amortised cost		Category - Financial liabilities measured at amortised cost	
Liabilities as per balance sheet:	2010	2009	2010	2009
Borrowings	4 128	41 166	18 793	50 123
Obligations under finance leases	13	-	-	-
Trade and other payables	13 621	23 787	5 049	12 745
Total	17 762	64 953	23 842	62 868

#### 19. CREDIT QUALITY OF FINANCIAL ASSETS

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to historical information about counterparty default rates:

	Group		Comp	any
	2010	2009	2010	2009
Trade and other receivables with no history of counterparty defaults	951	2 371	524	1 658
Receivables from related parties (note 26)	483	438	13 414	26 348
Cash at bank that have high credit ratings (cash on hand is excluded)	678	765	18	15
Total	2 112	3 574	13 956	28 021

#### 20. TRADE AND OTHER RECEIVABLES

At 31 December trade and other receivables consisted of the following:

	Gro	ир	Comp	any
	2010	2009	2010	2009
Trade receivables from subsidiaries	-	-	10 423	15 253
Loans to subsidiaries	-	-	2 508	10 657
Other receivables from related parties	483 438		483	438
Trade receivables from unrelated parties	240	596	154	196
Other receivables	738	1 802	370	1 462
Less: allowance for impairment of receivables	( 27)	( 27)		
Total	1 434	2 809	13 938	28 006
Less non-current portion of other receivables	( 69)	( 66)	( 69)	( 66)
Current portion	1 365	2 743	13 869	27 940

Trade receivables that are less than three months past due are not considered impaired. There were no receivables past due but not impaired as at 31 December 2010 and 2009.

As of 31 December 2010 and 2009, trade receivables of LTL 27 thousand were impaired and provided for by the Group. The other classes within trade and other receivables do not contain impaired assets.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivable mentioned above. The group does not hold any collateral as security.

The carrying amounts of the Company's loans to subsidiaries are denominated in the following currencies:

	2010	2009
LTL	1 255	2 565
EUR	1 253	8 092
Total	2 508	10 657

The interest rate at 31 December 2010 is 3.5 per cent (2009: 5.0 per cent), maturity date -31 December 2011 (2009: 31 December 2010).

In the opinion of management, the carrying amount of the receivables approximates their fair value.

#### 21. CASH AND CASH EQUIVALENTS

At 31 December cash and cash equivalents consisted of the following:

	Grou	Group		any
	2010	2009	2010	2009
Cash at bank	678	765	18	15
Cash on hand	660	550	190	220
Cash in transit	2 850	2 733	1 181	1 054
Total	4 188	4 048	1 389	1 289

Cash in certain bank accounts and future cash inflows into these accounts were pledged to banks as security for credit facilities granted. At 31 December 2010, the cash balances of the Group and the Company in the pledged accounts amounted to LTL 16 thousand (2009: LTL 15 thousand) (Note 24).

Cash, cash equivalents and bank overdrafts include the following for the purposes of the cash flow statement:

	Group		Comp	any
	2010	2009	2010	2009
Cash and cash equivalents	4 188	4 048	1 389	1 289
Bank overdrafts	(4 128)	(9 166)	(4 128)	(9 166)
Total	60	(5 118)	(2 739)	(7 877)

### 22. SHARE CAPITAL

At 31 December 2010 issued share capital of the Company consisted of 55 291 960 (2009: 55 291 960) ordinary shares at par value of LTL 1 each. All issued shares are fully paid.

Subsidiaries did not hold any shares of the Company as of 31 December 2010 and 2009. The Company did not hold its own shares as of 31 December 2010 and 2009.

#### 23. PROFIT DISTRIBUTION

Under Lithuanian Law on Companies the Company has to allocate 1/20 of its net profit to the legal reserve until it reaches 1/10 of the Company's authorised capital (up to LTL 5 529 thousand as at 31 December 2010).

On 30 April 2010 the Company's shareholders' meeting decided not to pay dividends and not allocate to legal reserve (on 30 April 2009 the Company's shareholders' meeting decided not to pay dividends and allocate LTL 496 thousand to legal reserve).

In respect of the current year, the Board of directors propose a dividend of LTL 13 823 thousand to be paid to the shareholders and LTL 350 thousand to allocate to the Company's legal reserve in 2011. This dividend and legal reserve allocation are subject to approval by shareholders at the Annual Shareholder's Meeting.

#### 24. BORROWINGS

At 31 December the carrying amounts of the borrowings consisted of the following:

	Group		Company	
	2010	2009	2010	2009
Bank credit lines and loans	=	32 000	-	32 000
Bank overdrafts	4 128	9 166	4 128	9 166
Borrowings from subsidiaries		-	14 665	8 957
Total	4 128	41 166	18 793	50 123

The bank credit lines are secured by cash in certain of bank accounts (Note 21), buildings and equipment (Note 12) and inventories (Note 15).

At 31 December the carrying amounts of the borrowings are denominated in the following currencies:

	Gro	Group		any
	2010	2009	2010	2009
LTL	4 128	41 166	9 774	44 391
EUR	-	-	9 019	5 732
Total	4 128	41 166	18 793	50 123

The weighted average interest rates at the balance sheet date were as follows:

	Gro	ир	Company		
	2010	2009	2010	2009	
Bank credit lines and loans	-	3.5%	-	3.5%	
Bank overdraft	3.3%	3.5%	3.3%	3.5%	
Borrowings from subsidiaries	-	-	2.6%	5.0%	

Exposure of the Group's and the Company's borrowings to interest rate changes and the contractual repricing dates fall into period of 6 month or less.

Interest rate of majority of the borrowings is based on market interest rate, therefore, in the opinion of the management, carrying amount of borrowings approximates to their fair value.

Group's borrowing facilities contracted but undrawn as at the date of the balance sheet were LTL 48 312 thousand (2009: LTL 18 009 thousand), Company's - LTL 48 312 thousand (2009: LTL 18 009 thousand).

# 25. TRADE AND OTHER PAYABLES

At 31 December trade and other payables consisted of the following:

	Group		Comp	any
	2010	2009	2010	2009
Payables to subsidiaries	-	-	99	596
Payables to other related parties	240	577	237	577
Trade payables	8 316	12 464	2 460	5 430
Employee benefits and related payables	5 566	4 174	3 556	2 392
Advances received	253	244	149	154
Taxes payable	4 428	4 137	1 776	1 684
Accrued expenses and other payables	5 065	10 746	2 253	6 142
Total	23 868	32 342	10 530	16 975

#### **26. RELATED PARTY TRANSACTIONS**

The Company's and the Group's transactions with related parties and balances arising from these transactions as of 31 December were as follows:

	Accounts payable		Accounts receivable		Income received		Purchases	
Related parties	2010	2009	2010	2009	2010	2009	2010	2009
UAB Koncernas MG Baltic	42	72	-	-	-	-	316	126
UAB Minvista	-	-	-	-	-	8	-	12
UAB Mineraliniai vandenys	-	-	-	-	-	3	-	3
UAB Troja	-	132	-	-	-	-	1 075	1 314
UAB MG Baltic Investment	180	360	2	-	-	12	1 071	944
UAB MG Valda	16	15	-	_	-	-	153	194
UAB Palangos Varūna	-	-	483	438	-	-	-	-
UAB Laisvas Nepriklausomas Kanalas	-	-	2	-	21	15	27	21
UAB Neopress	-	-	-	-	-	-	-	4
UAB UPG Baltic	-	-	-	-	-	-	-	56
UAB Alfa Media	2	-	-	-	-	-	2	5
Total	240	579	487	438	21	38	2 644	2 679

Prevailing types of related party contracts are rent, management service fee, advertising, centralised services (telecommunications, utilities and etc.).

The Company's transactions with subsidiaries and balances arising from these transactions as of 31 December were as follows:

	Borrowin accou paya	ints	Loans accor receiv	unts	Income i	eceived	Purch	ıases
Subsidiaries	2010	2009	2010	2009	2010	2009	2010	2009
UAB Apranga LT	4 861	3 225	200	161	5 802	5 261	350	565
UAB Apranga BPB LT	785	74	61	295	450	2 459	84	156
UAB Apranga PLT	-		190	759	348	353	39	49
UAB Apranga SLT	-	-	1 172	1 611	320	445	33	69
SIA Apranga	-	-	8 307	17 458	13 742	18 549	53	73
SIA Apranga LV	2 836	-	240	537	2 029	2 905	120	45
SIA Apranga BPB LV	-	-	726	1 020	240	274	30	8
SIA Apranga PLV	9	-	118	507	246	212	46	15
SIA Apranga SLV	-	-	157	313	48	44	10	3
OU Apranga	-	-	1 277	1 867	3 083	1 498	20	95
OU Apranga Estonia	6 150	6 240	172	75	763	692	275	344
OU Apranga BEE	1	-	144	465	155	111	21	6
OU Apranga PB Trade	9	-	150	581	121	47	39	1
OU Apranga ST Retail	113	13	17	260	94	34	20	15
Total	14 764	9 552	12 931	25 909	27 441	32 884	1 140	1 444

Prevailing types of intra-group transactions are centralised supplies of goods for resale, management service fees, centralised purchasing of services (telecommunications, IT, utilities and etc.), financing, distribution of earnings. Dividend income in amount of LTL 5 474 thousand received from the subsidiaries in 2010 is presented in 'Income received' together with other income (2009: LTL 7 446 thousand).

# Guarantees provided on behalf of related parties

Guarantees provided on behalf of related parties are disclosed in Note 27.

# Compensation of key management personnel

The General Director and other Directors of the Company are considered to be the key management of the Group. There were 7 members of the key management as at 31 December 2010 (7 members of the key management as at 31 December 2009). 3 of them also belong to the Management Board, which consists of 6 members.

	Group		Comp	any
	2010	2009	2010	2009
Short-term employee benefits	1 628	1 532	1 555	1 405
Social security	516	426	491	392
Average number of key managers	7	7	7	77

#### 27. COMMITMENTS AND CONTINGENCIES

### Legal proceedings

As of 31 December 2010 and 2009 the Company and the Group were not involved in any legal process, which in the opinion of management, would have a material impact on the financial statements.

#### Guarantees

As of 31 December 2010 guarantees issued by the credit institutions on behalf of the Company to secure the obligations of its subsidiaries to their suppliers amounted LTL 23 220 thousand (31 December 2009: LTL 22 322 thousand). The letters of credit and guarantees provided to suppliers by the credit institutions on behalf of the Group as of 31 December 2010 amounted to LTL 30 531 thousand (31 December 2009: LTL 29 796 thousand).

As of 31 December 2010 and 2009 the Company's had no guarantees to the credit institutions issued to secure the obligations of subsidiaries. As of 31 December 2010 the Company's guarantees issued to secure the obligations of its subsidiaries to their suppliers totalled LTL 1 143 thousand (31 December 2009: LTL 2 534 thousand).

#### Lease commitments

The Company and the Group has entered into 50 and 107 rental agreements of stores respectively (2009: 58 and 102). The agreements' termination period differs from 1 to 6 months.

At 31 December the future aggregate minimum lease payments under operating leases in connection with the rent of premises where the Group and the Company is a lessee were as follows:

	Group		Comp	any
	2011	2010	2011	2010
Lease payable within:				
One year	40 442	33 904	16 800	15 926
From second to fifth year	131 141	130 846	55 337	53 044
Thereafter	60 464	124 413	22 203	26 622
Total	232 047	289 163	94 340	95 592

Minimum lease payments may be dependent on the turnover of goods in leased premises, or indexed at appropriate inflation rate.

### **Options granted**

### Options for assets of subsidiaries

The Group issued irrevocable call options to INDITEX Group granting the right to purchase assets (leasehold improvements and PPE located in the premises of shops and inventory) of subsidiaries UAB Apranga LT, UAB Apranga BPB LT, UAB Apranga PLT, UAB Apranga SLT, SIA Apranga LV, SIA Apranga BPB LV, SIA Apranga PLV, SIA Apranga SLV, OU Apranga Estonia, OU Apranga BEE, OU Apranga PB Trade and OU Apranga ST Retail operating brands of INDITEX Group (ZARA, BERSHKA, PULL AND BEAR and STRADIVARIUS). The options are exercisable in 2012 and are firmly and irrevocably granted so that the Group waived the right that it might have to revoke them. These options have substituted the options issued by the Company to purchase shares of subsidiaries issued to INDITEX Group.

The Group also issued irrevocable call options to company PROMOD SAS granting the right to purchase assets (PPE located in the premises of shops and inventory) of Company and subsidiaries SIA Apranga and OU Apranga operating the brand of PROMOD. The options are exercisable in 2015 and are firmly and irrevocably granted so that the Group waived the right that it might have to revoke them.

### Options for lease rights

Subsidiaries UAB Apranga LT, UAB Apranga BPB LT, UAB Apranga PLT, UAB Apranga SLT, SIA Apranga LV, SIA Apranga BPB LV, SIA Apranga PLV, SIA Apranga SLV, OU Apranga Estonia, OU Apranga BEE, OU Apranga PB Trade and OU Apranga ST Retail operating brands of INDITEX Group (ZARA, BERSHKA, PULL AND BEAR and STRADIVARIUS) granted irrevocable options exercisable in 2012 by virtue of which INDITEX Group might acquire the lease rights and might become lessee in all or part of the lease agreements for the premises where ZARA, BERSHKA, PULL AND BEAR and STRADIVARIUS stores are located.

Company and its subsidiaries SIA Apranga and OU Apranga operating brand PROMOD granted irrevocable options exercisable in 2015 by virtue of which PROMOD SAS might acquire the lease rights and might become lessee in the lease agreements for the premises where PROMOD stores are located.

# APB APRANGA, company's code 121933274, Kirtimu 51, Vilnius NOTES TO CONSOLIDATED AND COMPANY'S FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(all tabular amounts are in LTL thousands unless otherwise stated)

At 31 December, the future aggregate minimum lease payments under operating leases in connection with the rent of premises where the Group issued options to purchase lease rights were as follows:

	Gro	Group		
	2011	2010		
Lease payable within:				
One year	20 739	15 479		
From second to fifth year	67 323	64 857		
Thereafter	34 665	71 672		
Total	122 727	152 008		

It is not anticipated that any material liabilities will arise from the contingent liabilities.

### 28. EVENTS AFTER THER REPORTING PERIOD

There were no events in the Group and in the Company after the reporting period that could significantly influence the decisions of the users of the financial statements.

\* \* \* \* \* \*

# **APB APRANGA**

Consolidated Annual Report

for the year ended 31 December 2010

### 1. GENERAL INFORMATION

Consolidated annual report is prepared for the year ended 31 December 2010.

Name of the Issuer: trade company "Apranga" Legal form: public limited liability company Date and place of registration: 1993 03 01 Board of Vilnius City

Code of Enterprise: 121933274

Registered office: Kirtimu str. 51, Vilnius, LT-02244, Lithuania

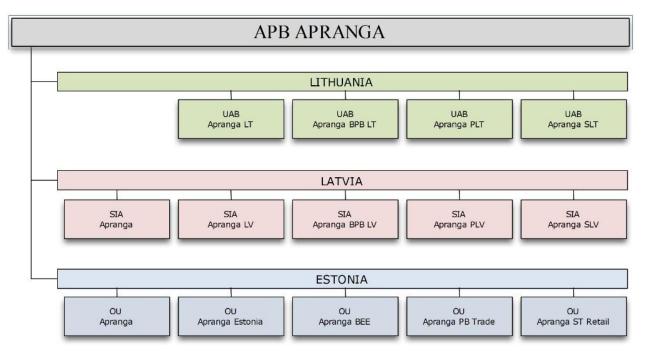
Telephone number: +370 5 2390808
Fax number: +370 5 2390800
E-mail address: info@apranga.lt
Internet address: www.apranga.lt

At 31 December 2010 Apranga Group (hereinafter the Group) consisted of the parent company APB Apranga (hereinafter the Company) and its 100 per cent owned subsidiaries listed below. The principal activity of the Company and its subsidiaries is retail trade of apparel.

		Date and place of	Enterprise	Register-	Telephone,
Title	Legal form	registration	code	ed office	fax, e-mail, www
UAB Apranga LT	Private limited	27 04 2004 State	300021271	Kirtimų 51,	Tel. 370 5 2390808
	liability	enterprise Centre of		Vilnius,	Fax. 370 5 2390808
	company	Registers of the		Lithuania	<u>info@apranga.lt</u>
		Republic of Lithuania			<u>www.apranga.lt</u>
UAB Apranga BPB LT	Private limited	29 11 2005 State	300509648	Kirtimų 51,	Tel. 370 5 2390808
	liability	enterprise Centre of		Vilnius,	Fax. 370 5 2390808
	company	Registers of the		Lithuania	info@apranga.lt
		Republic of Lithuania			www.apranga.lt
UAB Apranga PLT	Private limited	21 03 2007 State	300551572	Kirtimų 51,	Tel. 370 5 2390808
	liability	enterprise Centre of		Vilnius,	Fax. 370 5 2390808
	company	Registers of the		Lithuania	<u>info@apranga.lt</u>
LIAD Assessed CLT	Dutante Basical	Republic of Lithuania		Minting F1	www.apranga.lt
UAB Apranga SLT	Private limited	14 01 2008 State	201510604	Kirtimų 51,	Tel. 370 5 2390808
	liability	enterprise Centre of	301519684	Vilnius,	Fax. 370 5 2390808
	company	Registers of the		Lithuania	info@apranga.lt
SIA Apranga	Private limited	Republic of Lithuania 20 11 2002	40003610082	Elizabetes	<u>www.apranga.lt</u> Tel. 371 6 7240020
SIA Apranga	liability	Enterprise Register of	40003010062	51, Riga,	Fax. 371 6 7240020
	company	the Republic of Latvia		Latvia	info@apranga.lt
	company	the Republic of Latvia		Latvia	www.apranga.lt
SIA Apranga LV	Private limited	30 03 2004	40003672631	Elizabetes	Tel. 371 6 7240020
SIN Apranga Ev	liability	Enterprise Register of	10005072051	51, Riga,	Fax. 371 6 7240019
	company	the Republic of Latvia		Latvia	info@apranga.lt
	company	the Republic of Editio		Latvia	www.apranga.lt
SIA Apranga BPB LV	Private limited	10 01 2007	40003887840	Elizabetes	Tel. 371 6 7240020
. 3	liability	Enterprise Register of		51, Riga,	Fax. 371 6 7240019
	company	the Republic of Latvia		Latvia	info@apranga.lt
					www.apranga.lt
SIA Apranga PLV	Private limited	10 01 2007	40003887747	Elizabetes	Tel. 371 6 7240020
	liability	Enterprise Register of		51, Riga,	Fax. 371 6 7240019
	company	the Republic of Latvia		Latvia	<u>info@apranga.lt</u>
					www.apranga.lt
SIA Apranga SLV	Private limited	19 11 2008	50103201281	Terbatas	Tel. 371 6 7240020
	liability	Enterprise Register of		30, Riga,	Fax. 371 6 7240019
	company	the Republic of Latvia		Latvia	info@apranga.lt
011.4	5	10.07.2005 T. III	44074407	D.: 40	www.apranga.lt
OU Apranga	Private limited	19 07 2006 Tallinn	11274427	Pärnu 10,	Tel. 372 6663444
	liability	City Court Register		Tallinn,	Fax. 372 6663445
	company	department		Estonia	info@apranga.lt
Oll Apranga Estania	Drivata limited	12 04 2004 Tallinn	11026132	Därnu 10	<u>www.apranga.lt</u> Tel. 372 6663444
OU Apranga Estonia	Private limited liability	City Court Register	11020132	Pärnu 10, Tallinn,	Fax. 372 6663445
	company	department		Estonia	info@apranga.lt
	company	department		LStorila	www.apranga.lt
OU Apranga BEE	Private limited	04 09 2007 Tallinn	11419148	Pärnu 10,	Tel. 372 6663444
OO Aprungu DEE	liability	City Court Register	11417140	Tallinn,	Fax. 372 6663445
	company	department		Estonia	info@apranga.lt
	company			_5001110	www.apranga.lt

Title	Legal form	Date and place of registration	Enterprise code	Register- ed office	Telephone, fax, e-mail, www
OU Apranga PB Trade	Private limited liability company	21 08 2008 Tallinn City Court Register department	11530250	Pärnu 10, Tallinn, Estonia	Tel. 372 6663444 Fax. 372 6663445 info@apranga.lt www.apranga.lt
OU Apranga ST Retail	Private limited liability company	21 08 2008 Tallinn City Court Register department	11530037	Pärnu 10, Tallinn, Estonia	Tel. 372 6663444 Fax. 372 6663445 info@apranga.lt www.apranga.lt

Structure of the Group at 31 December 2010:



For more information on subsidiaries refer to Note 14 to Consolidated financial statements.

### 2. OPERATING HIGHLIGHTS

In 2010 Apranga Group, despite of continuing deep economic crisis, focused on the increase of efficiency of the chain – a further cost reduction, optimization the level of inventory, balancing income and expenses.

The successful implementation of the goals set for 2010 have led to positive results and assumptions of even more successful Group operation in 2011 and later periods of economic recovery.

# 2.1 RETAIL MARKET OVERVIEW

The turnover of the retail chain operated by Apranga Group has made LTL 379.5 million (incl. VAT), and was 3.3% less than in 2009.

The retail turnover of the Apranga Group in 2010 decreased by 15.1% in the first quarter, 12.8% in the second quarter, increased 6.6% in the third quarter and increased 6.2% in the fourth quarter. Starting August 2010 the Group has achieved a breakthrough and get back to the turnover growth path.

The turnover of the retail chain operated by Apranga Group has made LTL 244.3 million in the main domestic market of Lithuania, or 6.8% less than in 2009. The share of Lithuanian chain turnover comprised 64.4%, or by 2.3 point less than in 2009.

The retail turnover of the Apranga Group chain in foreign markets (Latvia and Estonia) has made LTL 135.3 million in 2010, or 3.5% more, than in 2009. The foreign turnover share in total Group's turnover has increased from 33.3% to 35.6% during the year.

The retail turnover of the Apranga Group chain in Latvia has made LTL 89.4 million in 2010 and has increased 1.4% during the year.

The retail turnover of the Apranga Group chain in Estonia has made LTL 45.9 million and has increased 7.9% in comparison to 2009.

The retail turnover drop in Lithuania in 2010 was influenced by more store closures in 2009. Also the consumption recovery was experienced almost by half a year later in Lithuania than in Latvia and Estonia.

Retail turnover of Group's stores by countries (LTL thousand, VAT included) was as follows:

Country	2010	2009	Change
Lithuania	244 256	261 951	-6.8%
Latvia	89 364	88 147	1.4%
Estonia	45 910	42 531	7.9%
Total:	379 530	392 629	-3.3%

In 2010 the Group consistently developed 5 different store chains:

- Economy clothes to whole family (Apranga)
- Business wear (City)
- Youth clothes
- Prestige luxury fashion
- Zara franchise stores

The Group also run 9 outlets as at 31 December 2010.

Retail turnover of Group's stores by chains (LTL thousand, VAT included) was as follows:

Chain	2010	2009	Change
Economy	44 204	53 637	-17.6%
Youth	132 822	128 300	3.5%
Business	31 916	42 569	-25.0%
Luxury	40 037	39 965	0.2%
Zara	108 249	108 187	0.1%
Outlets	22 302	19 971	11.7%
Total	379 530	392 629	-3.3%

The largest decline in retail trade turnover of the business (-25.0%) and economy (-17.6%) chains was mainly due to the closure of stores in second half 2009 and first quarter 2010. From the second half 2010 it already occurred brighter growth trends of business, luxury and Zara chains.

### 2.2 DEVELOPMENT, RESTRUCTURING AND OPTIMIZATION OF THE RETAIL CHAIN

The Group sought to adapt to substantially changes in economic conditions and significant drop in consumption in Baltic countries. Therefore the Group basically in second half 2009 and first quarter 2010 met a quick and radical retail chain optimization and restructuring program.

The Group closed 20 the least efficient stores in 2009-2010, with an area of more than 10 thousand sq. m. This represented about 15% of the total area of the chain. Costs incurred in association with closing shops amounted to LTL 11.5 million (including LTL 10.8 million in 2009 and LTL 0.7 million in 2010).

In 2010 the dynamics of the number of stores and sales area was as follows:

	2009 01 01	2009 07 01	2010 01 01	2011 01 01	
The number of stores	101	118	109	114	_
Stores area (thousand sq. m.)	61,4	70,0	63,4	63,0	_

During the year 2010 the Group opened 12 and closed 7 stores. The total sales area operated by the Group during the year 2010 remained almost unchanged.

The main part of 12 newly opened stores consists of 8 PROMOD chain stores. The chain of PROMOD Apranga Group at attractive price has taken over from the Latvian company Fashion Retail SIA at the end of 2nd quarter 2010. In March 2010 "Hugo Boss" store was opened in Tallinn, in April – "Emporio Armani" in Tallinn and new concept major Outlet in Vilnius in shopping centre "Parkas", in November - "Aprangos galerija" store in Panevėžys in shopping centre "Babilonas".

In the middle 2010 Apranga Group fully reconstructed and expanded the "Mados linija" store in the central street of Klaipėda. With this the Group opened a new stage in the development of chain – the essential reconstruction and renovation of the old stores.

At 31 December the number of stores by chains was as follows:

Chain	31 12 2010	31 12 2009
Economy	12	13
Youth	57	49
Business	11	14
Luxury	15	13
Zara	10	10
Outlets	9	10
Total	114	109

Total investments into development of the chain amounted to LTL 4.6 million in 2010. Investments (acquisitions) by assets type are presented in Note 12 ("Property, plant and equipment") and Note 13 ("Intangible assets") of Notes to consolidated and Company's financial statements. Investments (acquisitions) by segments are disclosed in Note 4 ("Segment information"). The Group is not engaged in activities related to research and experimental development, except to the extent of process improvement.

### 2.3 MAIN INDICATORS

The Group has earned LTL 16 043 thousand of *profit before income tax* in 2010, while losses before taxes were LTL 19 734 thousand during 2009. During  $4^{th}$  quarter 2010 the Group has earned LTL 8 455 thousand of profit before income tax, while losses before taxes were LTL 6 151 thousand during  $4^{th}$  quarter 2009.

*EBITDA* of the Group was LTL 36 815 thousand during 2010, and it was LTL 6 158 thousand in corresponding previous year period. *EBITDA* margin has increased from 2.0% to 12.2% during the year. Net debt to equity ratio decreased almost to zero. The liquidity of the Group also strengthened – the current ratio increased more than twice to 2.1.

Main Group Indicators	2010	2009	2008	2007	2006
Net sales, LTL thousand	301 319	314 912	418 622	368 907	253 489
Net sales in foreign markets, LTL thousand	109 608	106 964	139 087	126 621	85 843
Like-to-like sales	-2.4%	-30.3%	-3.0%	9.4%	20.2%
Gross profit, LTL thousand	133 804	129 506	186 203	167 948	114 178
Gross margin	44.4%	41.1%	44.5%	45.5%	45.0%
Operating profit, LTL thousand	16 908	(16 607)	21 310	32 736	22 764
Operating profit margin	5.6%	-5.3%	5.1%	8.9%	9.0%
EBT, LTL thousand	16 043	(19 734)	17 466	30 042	21 050
EBT margin	5.3%	-6.3%	4.2%	8.1%	8.3%
Net profit (losses), LTL thousand	13 337	(16 905)	13 784	24 923	17 436
Net margin	4.4%	-5.4%	3.3%	6.8%	6.9%
EBITDA, LTL thousand	36 815	6 158	41 822	48 499	34 516
EBITDA margin	12.2%	2.0%	10.0%	13.1%	13.6%
Earnings (losses) per share (EPS), LTL	0.24	(0.36)	0.39	0.71	0.49
Price-to-Earnings ratio (P/E), times	29.6	(7.6)	5.5	20.3	26.7
Return on equity (end of the period)	11.9%	-17.2%	14.5%	28.4%	26.2%
Return on assets (end of the period)	9.3%	-9.7%	6.5%	12.3%	12.2%
Net debt to equity*	0.0%	37.7%	75.5%	84.8%	67.5%
Current ratio, times	2.1	1.0	0.9	1.0	1.0

<sup>\* (</sup>Interest bearing liabilities less cash) / Equity

The *operating expenses* of the Group totalled LTL 116 896 thousand during 2010 and decreased by 20.0%, comparing to the same period 2009. Group operating expenses decreased by 21.2% in  $4^{th}$  quarter 2010, comparing to  $4^{th}$  quarter 2009.

The *finance costs* of the Group totalled LTL 865 thousand during 2010 and decreased 3.6 times, comparing to the same period 2009. Group finance costs decreased even 7.4 times in 4<sup>th</sup> quarter 2010, comparing to 4<sup>th</sup> quarter 2009. That was mostly impacted by rapid decrease of finance debts. Total finance debts of the Group decreased from LTL 41.2 million at 31 December 2009 to LTL 4.1 million at 31 December 2010, that is, about 10 times.

(all tabular amounts are in LTL thousands unless otherwise stated)

The *level of inventories*, due to efficient inventory management, was reduced by almost 20% through the year 2010, while the parent company – as high as 32%. In turn, this had a significant impact on the rapid decline in the level of financial debts.

The key improvements of the financial position of the Group during the year 2010 determined by:

- The quick and radical retail chain optimization and restructuring program, closed unprofitable stores, achieved substantial cost savings,
- Effective management of operating expenses, primarily remuneration and rental costs,
- The growth of gross profit and profitability, despite of the decrease in turnover,
- Fully resolved problems related to the inventory level balancing,
- A sufficiently high turnover growth in second half 2010.

For additional information on the operations by countries of the Group refer to Note 4 to the Consolidated financial statements.

### 2.4 PERSONNEL

Average number of employees and average salary by categories in 2010 were as follows:

	Number o	f employees	_	e monthly ry, LTL
Employee category	Group	Company	Group	Company
Administration	110	72	4 669	5 777
Stores' personnel	1 068	438	1 298	1 508
Logistics	50	50	1 651	1 651
Total	1 228	560	1 599	2 063

The average monthly salary in the Group has decreased by 10.0% during the year.

During the 2010 the number of employees in the Group and the Company has decreased by 58 (-4.5%) and 20 (-3.4%) people, respectively. The main reason of such increase, the same like in 2009, was optimization of operating costs and stores closure.

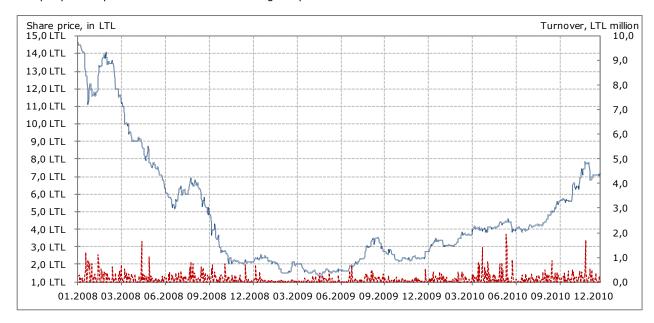
Average number of employees by education level in 2010 was as follows:

Education level	Group	Company
High	344	183
Professional	268	136
Secondary	135	53
Basic	2	2
Student	479	186
Total:	1 228	560

### 2.5 TRADING INFORMATION

The price of the Company share during the year 2010 increased 2.6 times from LTL 2.70 per share (minimum share price during the year) to LTL 7.15 per share (the maximum share price during the year was LTL 7.92 per share). In this way, the market capitalization of the Company increased from LTL 152 million at the beginning of the year to LTL 395 million at the end of December 2010. The average price of share during the year 2010 was LTL 4.43 per 1 share. Company's share turnover reached LTL 50 million during the year.

Company share price and share turnover during the period 2008-2010:



Company and OMX Baltic Benchmark GI index change for the period 2006-2010:



### 3. OPERATING PLANS

Apranga Group plans to reach LTL 420 million (EUR 121.6 million) retail chain turnover (including VAT) in 2011, or by 10.7% more, than in 2010.

Apranga Group will open 5-8 new stores during 2011, and 5-7 stores will be totally reconstructed.

There is also opening of two new brand name stores in Lithuania and the Baltic States in plans of Apranga Group in 2011.

### 4. BUSINESS PHILOSOPHY

- We work and strive to work only with the fastest-growing, commercially the most successful global brands and chains operating in different markets and acceptable to our market;
- We never make compromises in the selection of the best locations for stores ("Location more important than money", "We have to be where we can not not to be";
- We aim to install stores according to the highest European design and technology requirements;

(all tabular amounts are in LTL thousands unless otherwise stated)

 We strive to use in best the power of the obvious market leader, as well as rapid development opportunities in competitive environment.

### 5. RISKS

The types of risks that Group faces and risk management are described in Note 3 to the Consolidated financial statements.

#### 6. ENVIRONMENTAL PROTECTION

Group uses the latest technology and the latest technology processes that meet environmental standards and help reduce the negative impact on the environment. In 2010 the Group reduced the usage of electricity of about 10 percent, fuel – 8 percent, water consumption – 9 percent.

#### 7. CONSOLIDATION

In order to ensure the fairness of preparation consolidated financial statements and to reduce associated risks, the unified centralised accounting and business information management system has been implemented in all Group companies. All Group companies use the standard chart of accounts and apply unified accounting principles.

More information on the principles of preparation of the consolidated financial statements is presented in Note 2.4 to the Consolidated financial statements.

#### 8. SECURITIES

All 55 291 960 ordinary shares of nominal value LTL 1 each (ISIN code LT0000102337) that comprise Company's share capital are listed on Baltic equity list of NASDAQ OMX Vilnius Stock Exchange. For more information on the share capital of the Company refer to Note 22 to Consolidated financial statements.

Neither Company, nor its subsidiaries directly or indirectly acquired own shares.

By the knowledge of the Company's management, there are no restrictions imposed on transfer of Company's shares.

All Company's shares give equal rights to shareholders and there are no shareholders with special control rights.

By the knowledge of the Company's management, there are no restrictions imposed on voting rights.

By the knowledge of the Company's management, there are no agreements among shareholders which may limit transfer of shares, or their voting rights.

Each owner of the ordinary registered share has the following property rights:

- 1) To receive part of the company's profit (dividend);
- To receive a part of the assets of the company in liquidation;
- 3) To receive shares without payment if the share capital is increased out of the company's funds, except the cases specified in the Law on Companies.
- 4) To have the pre-emption right to acquire the shares or convertible debenture issued by the company, except in cases when General Shareholder's Meeting pursuant to Law on Companies decides to withdraw the pre-emption right in acquiring the company's issued shares for all shareholders;
- As provided by laws to lend to the company, however the company borrowing from its shareholders has no right to mortgage or pledge its assets to shareholders. When the company borrows from a shareholder, the interest may not be higher than the average interest rate offered by commercial banks of the locality where the lender has his/her place of residence or business, which was in effect on the day of conclusion of the loan agreement. In such a case the company and shareholders are prohibited from negotiating a higher interest rate;
- To receive Company's funds in event the share capital is decreased on purpose to pay Company's funds to shareholders;
- 7) Shareholders have other property rights provided by laws of the Republic of Lithuania.

Each owner of the ordinary registered share has the following non-property rights:

- To attend and vote in General Shareholder's Meetings. One ordinary registered share grants to its owner one vote at the General Shareholders' Meeting. The right to vote at the General Shareholder's Meeting may be withdrawn or restricted in cases established by laws of the Republic of Lithuania, also in cases when share ownership is contested;
- 2) To receive information on the company as provided by Law on Companies;
- To file a claim to the court requesting compensation of damage to company resulting from non-performance or improper performance of the duties of the Manager of the Company or members of the Board of the company

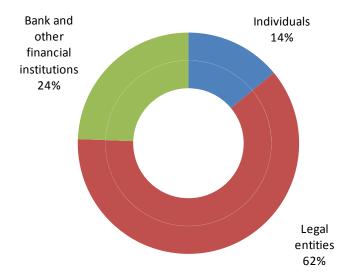
which duties have been prescribed by law and these Articles of Association of the company as well as in other cases as may be prescribed by law;

4) Other non-property rights prescribed by law.

At 31 December 2010 the Company had 3 584 shareholders. Company's shareholders which owned or had under management more than 5% of share capital were as follows:

	Enterprise		Number of	% of total
Shareholder	code	Address	shares	ownership
UAB MG Baltic Investment	123249022	Jasinskio 16B, Vilnius, Lithuania	29 677 397	53,7%
Swedbank AS (Estonia) clients	10060701	Liivalaia 8 Tallinn, Estonia	6 515 396	11,8%
UAB Minvista	110685692	Jasinskio 16, Vilnius, Lithuania	3 824 084	6,9%
SEB AB clients	502032908101	Sergels Torg 2, Stockholm, Sweden	3 732 290	6,8%

Distribution of holdings according to holder groups at 31 December 2010:



There are no material agreements where the Company is a counterparty and which may come into force, or may change, or may end with the change of control over the Company. Information about related party transactions is provided in the Note 26 to the Consolidated financial statements.

At 1 July 1999 the Company concluded an open-ended agreement with AB FMI Finasta (entity code: 122570630, address: Maironio str. 11, Vilnius) on supervision of securities accounts.

### 9. CORPORATE GOVERNANCE

The management bodies of the Company specified in the Articles of Association are as follows: General Shareholders' Meeting, a collegial management body – Board, and a single-person management body – Manager of the Company.



Competence of General Shareholders' Meeting is the same as specified by the Law on Companies. The General Meeting shall have the exclusive right to:

- 1) Amend the Articles of Association of the Company;
- 2) Elect the members of the Board;
- 3) Remove the Board or its members;
- Select and remove the firm of auditors, set the conditions for auditor remuneration;
- 5) To determine the class, number, nominal value and the minimum issue price of the shares issued by the Company:
- 6) Take a decision regarding conversion of shares of one class into shares of another class, approve share conversion procedure;

(all tabular amounts are in LTL thousands unless otherwise stated)

- 7) Approve the annual accounts;
- 8) Take a decision on profit/loss appropriation;
- 9) Take a decision on the formation, use, reduction and liquidation of reserves;
- 10) Take a decision to issue convertible debentures;
- 11) Take a decision to withdraw for all the shareholders the right of pre-emption in acquiring the shares or convertible debentures of a specific issue of the Company;
- 12) Take a decision to increase the authorised capital;
- 13) Take a decision to reduce the authorised capital;
- 14) Take a decision for the Company to purchase own shares;
- 15) Take a decision on the reorganisation or division of the Company and approve the terms of reorganisation or division;
- 16) Take a decision to transform the Company;
- 17) Take a decision to restructure the Company;
- Take a decision to liquidate the Company, cancel the liquidation of the Company, except where otherwise provided by the Law on Companies;
- 19) Elect and remove the liquidator of the Company, except where otherwise provided by the Law on Companies.

General Shareholders' Meeting has a right to amend the Articles of Association under the qualified majority of votes, which may not be less than 2/3 of all votes the shareholders attending at the Meeting, except for the exceptions specified by Law on Companies.

The Board, consisting of six members, is elected by General Shareholders' Meeting for a 4 year term. Company's Board members election and revocation procedure is the same as specified by Law on Companies. Company's Board activity is conducted by chairman of the Board. The Board elects its chairman from among its members.

The Board continues in office for the period established in the Articles of Association or until a new Board is elected and assumes the office but not longer than until the annual General Shareholders' Meeting during the final year of its term of office.

Board of Company considers and approves:

- The activity strategy of the Company;
- 2) The annual report of the Company;
- 3) The management structure of the Company and the positions of the employees;
- 4) The positions to which employees are recruited by competition;
- 5) Regulations of branches and representative offices of the Company.

The Board adopts the following resolutions:

- 1) Resolutions for the Company to become an incorporator or a member of other legal entities;
- 2) Resolutions to establish branches and representative offices of the Company;
- 3) Resolutions to invest, dispose of or lease the tangible long-term assets the book value whereof exceeds 1/20 of the share capital of the Company (calculated individually for every type of transaction);
- 4) Resolutions to pledge or mortgage the tangible long-term assets the book value whereof exceeds 1/20 of the share capital of the Company (calculated for the total amount of transactions);
- 5) Resolutions to offer surety or guarantee for the discharge of obligations of third persons the amount whereof exceeds 1/20 of the share capital of the Company;
- 6) Resolutions to acquire the tangible long-term assets the price whereof exceeds 1/20 of the share capital of the Company;
- 7) Resolutions to restructure the Company in the cases laid down in the Law on Restructuring of Enterprises;
- 8) Resolutions regarding issuance of debenture of the Company (except issuance of convertible debenture);
- 9) Other resolutions within the competence of the Board as prescribed by the Articles of Association or the resolutions of the General Shareholders' Meeting.

The Board analyses and assesses the documents submitted by the Manager of the Company on:

- 1) The implementation of the activity strategy of the Company;
- 2) The organisation of the activities of the Company;
- 3) Financial standing of the Company;
- 4) The results of economic activities, income and cost estimates, the stocktaking data and other accounting data of changes in the assets.

The Board elects and removes from office the Manager of the Company, fixes his/her remuneration and sets other terms of the employment agreement, approves his/her job description, provides incentives and imposes penalties.

The Board analyses and assesses the Company's draft annual financial statement and draft of profit/loss distribution and submits them to the General Shareholders' Meeting together with the annual report of the Company. The Board is responsible for convening and arrangement of the General Shareholders' Meeting in due time.

Each member of the Board is entitled to initiate convening of the Board meeting. The Board may adopt resolutions and its meeting shall be deemed to have taken place when the meeting is attended by more than 2/3 of the members of the Board. The resolution of the Board is adopted if more votes for it are received than the votes

(all tabular amounts are in LTL thousands unless otherwise stated)

against it. In the event of a tie, the Chairman of the Board shall have the casting vote. The member of the Board is not entitled to vote when the meeting of the Board discusses the issue related to his/her activities on the Board or the issue of his/her responsibility.

The Manager of the Company – General Director - is a single-person management body of the Company. The Manager of the Company acts at his/her own discretion in relation of the Company with other persons.

The Manager of the Company is elected and removed from office by the Board which also fixes his/her salary, approves his/her job description, provides incentives and imposes penalties. The employment agreement is concluded with the Manager of the Company and is signed on behalf of the Company by the Chairman of the Board or other person authorized by the Board.

In his/her activities the Manager of the Company complies with laws and other legal acts, Articles of Association, General Shareholders' Meeting resolutions, Board resolutions, his/her job descriptions.

The Manager of the Company acts on behalf of the Company and is entitled to enter into the transactions at his/her own discretion. The Manager of the Company may conclude the following transactions provided that there is a decision of the Board to enter into these transactions: to invest, dispose of or lease the tangible long-term assets the book value whereof exceeds 1/20 of the share capital of the Company (calculated individually for every type of transaction); to pledge or mortgage the tangible long-term assets the book value whereof exceeds 1/20 of the share capital of the Company (calculated for the total amount of transactions); to offer surety or guarantee for the discharge of obligations of third persons the amount whereof exceeds 1/20 of the share capital of the Company; to acquire the tangible long-term assets the price whereof exceeds 1/20 of the share capital of the Company.

The Manager of the Company is responsible for:

- 1) The organization of the Company's activity and implementation of its objectives;
- 2) The drawing up of the annual financial statements and the drafting of the annual report of the Company;
- 3) Concluding an agreement with the firm of auditors;
- 4) Submission of information and documents to the General Shareholders' Meeting and the Board in cases prescribed by Law on Companies or at their request;
- 5) Submission of the documents and data of the Company to manager of the Register of Legal Entities;
- 6) Submission of documents to the Securities Commission and Lithuanian Central Securities Depository;
- 7) Public announcement of information prescribed by Law on Companies in a daily newspaper indicated in Articles of Association;
- 8) Submission of information to shareholders;
- 9) The performance of other duties prescribed by laws as well as in the Articles of Association and the job descriptions of the Manager of the Company.

The Manager of the Company organises daily activities of the Company, hires and dismisses employees, concludes and terminates employment contracts with them, provides incentives and imposes penalties.

The Manager of the Company is responsible for preparation of the draft share subscription agreement and its data correctness. The Manager of the Company issues authorizations and procurations within the scope of its competence.

The Manager of the Company is accountable and regularly reports to the Board on the implementation of Company's activity strategy, the organization of the Company's activity, the financial standing of the Company, the results of economic activity, the income and cost estimates, the stocktaking data and other accounting data of changes in the assets.

### 10. MANAGEMENT OF THE COMPANY

On 30 April 2010 the Annual General Meeting of Company shareholders elected Company's members of the Board for new 4-year term.

### **BOARD OF THE COMPANY**



**Darius Mockus** Chairman of the Board

Education: Vilnius University, Faculty of Economics, Industrial Planning. He has 981 958 shares of the Company, representing 1.78% of the share capital and votes. With related companies Minvista UAB (Code of Enterprise: 110685692; Registered office: Jasinskio 16, Vilnius) and MG Baltic Investment UAB (Code of Enterprise: 123249022; Registered office: Jasinskio 16B, Vilnius) he has 34 396 320 shares, representing 62.21% of the share capital and votes.

(all tabular amounts are in LTL thousands unless otherwise stated)

Information on positions in other companies:

President and chairman of the board of concern MG Baltic UAB;

General Director and chairman of the board of holding MG Baltic Trade UAB;

Member of the board of Laisvas ir nepriklausomas kanalas UAB;

Chairman of the board of Mitnija UAB;

Chairman of the board of Stumbras AB;

Member of the board of MG Valda AB.

Information on shareholdings in other companies above 5%:

Concern MG Baltic UAB - 100% of the share capital;

Minvista UAB - 99.99% of the share capital.

Information about participation in other organizations:

President of Honour of the Lithuanian Tennis Union.



Rimantas Perveneckas

Member of the Board, General Director

Education: Vilnius University, Faculty of Trade, specialization in Trade Economics. He has 1 000 000 shares of the Company, representing 1.81% of the share capital and votes. Has no positions in other companies. Has no shareholdings in other companies above 5%.



Ilona Šimkūnienė

Member of the Board, Purchasing Director

Education: Vilnius University, Faculty of Trade, specialization in Trade Economics. She has 33 123 shares of the Company, representing 0.06% of the share capital and votes, and together with spouse Mindaugas Šimkūnas has 78 460 shares, representing 0.14% of the share capital and votes.

Information on positions in other companies:

Chairman of the board of Apranga LT UAB;

Chairman of the board of Apranga BPB LT UAB;

Chairman of the board of Apranga PLT UAB;

Chairman of the board of Apranga SLT UAB;

Chairman of the board of Apranga LV SIA;

Chairman of the board of Apranga BPB LV SIA; Chairman of the board of Apranga PLV SIA;

Chairman of the board of Apranga SLV;

Chairman of the board of Apranga Estonia OU;

Chairman of the board of Apranga BEE OU;

Chairman of the board of Apranga PB Trade OU;

Chairman of the board of Apranga ST Retail OU.

Has no shareholdings in other companies above 5%.



**Marijus Strončikas** Member of the Board

Education: Kaunas Technical University, Faculty of Informatics, master of IT Science. He has 4 365 shares of the Company, representing 0.01% of the share capital and votes.

Information on positions in other companies:

IT Director of concern MG Baltic UAB.

Has no shareholdings in other companies above 5%.



Ramūnas Gaidamavičius Member of the Board, Development Director

Education: Vilniaus University of Technology, Faculty of Mechanics, specialization in Machine Building. Has no shares of the Company.

Information on positions in other companies:

Chairman of the board of Apranga SIA;

Chairman of the board of Apranga OU;

Member of the board of UAB "Apranga LT UAB;

Member of the board of SIA "Apranga LV SIA.

Member of the board of SIA "Apranga BPB LV SIA;

Member of the board of SIA "Apranga PLV SIA;

Member of the board of SIA "Apranga SLV SIA;

Member of the board of OÜ "Apranga Estonia OU; Member of the board of OÜ "Apranga BEE OU; Member of the board of OÜ "Apranga PB Trade OU;

Member of the board of OÜ "Apranga ST Retail OU.

Has no shareholdings in other companies above 5%.

#### MANAGEMENT OF THE COMPANY AND THE GROUP

The key management members of the Company and the Group as of 31 December 2010:

Name, Surname	Position	Number of shares owned	Part in the share capital	Start at company
Rimantas Perveneckas	General Director	1 000 000	1,81%	1983
Ilona Šimkūnienė	Purchasing Director	78 460	0,14%	1985
Ramūnas Gaidamavičius	Development Director	-	-	2002
Saulius Bačauskas	Chief Financial Officer	14 000	0,03%	2003
Aušra Tartilienė	Inditex chain director	40 056	0,07%	1989
Irma Marcinkienė	Marketing director	1 863	0,003%	2000
Audronė Martinkutė	Personnel director	360	0,001%	2002

<sup>\*</sup> with related parties

Information about CFO of the Company and the Group:



Saulius Bačauskas Chief Financial Officer

Education: Vytauto Didžiojo University, Business management faculty, MA of finance and banking. He has 14 000 shares of the Company, representing 0.03% of the share capital and votes.

Information on positions in other companies:

Member of the board of Apranga LT UAB;

Member of the board of Apranga BPB LT UAB;

Member of the board of Apranga PLT UAB;

Member of the board of Apranga SLT UAB;

Member of the board of Apranga OU.

Has no shareholdings in other companies above 5%.

Information about members of the management bodies on 31 December 2010 was as follows:

Name, Surname	Position	shares owned and part in the share capital	Election date	End of term	Amounts received from the Company in 2010, LTL
Darius Juozas Mockus	Chairman of the Board	981 958 1.78%	30 04 2010	30 04 2014	Receives no remuneration
Rimantas	Member of the	1 000 000			
Perveneckas	Board, General Director	1.81%	30 04 2010	30 04 2014	-
Ilona	Member of the Board,	33 123	30 04 2010	30 04 2014	-
Simkuniene	Purchasing Director	0.06%		50 01 2011	
Ramunas Gaidamavicius	Member of the Board, Development Director	-	30 04 2010	30 04 2014	-
Raimondas Paškevičius	Member of the Board	-	30 04 2010	31 10 2010	Receives no remuneration
Marijus	Member of the	4 365	30 04 2010	30 04 2014	Receives no
Strončikas	Board	0.01%	30 04 2010	30 04 2014	remuneration
Saulius	Chief Financial	14 000			
Bačauskas	Officer	0.03%	-	-	<del>-</del>
Dividends to m	Dividends to members of the board and management, in total (5)				
Dividends to m	Dividends to members of the board and management, on average (5)				
Remuneration	Remuneration to members of the board and management, in total (4)				1 191 121
Remuneration to members of the board and management, on average (4)				je (4)	297 780

There are no agreements between the Company, members of its management bodies, or its employees regarding special compensations in case of their resignation, or dismiss without legitimate reason, or the end of their duties connected with the change of the Control over the Company.

### 11. AUDIT COMMITTEE

The Audit Committee exceptionally (The Security commission of the Republic of Lithuania, No. 1K-18, 21 August 2008, article 4) consists of 2 members, 1 of them is independent. The Audit Committee is elected for a 4-year term. The term of office of the Audit Committee coincides with the term of office of the Management Board. Members of the Audit Committee are elected and recalled by the Board of the Company, except the independent member of the Committee. The independent member of the Audit Committee is elected by the General Shareholders Meeting at the proposal of the Management Board.

The main functions of the Audit Committee are:

- To observe the process of preparation of financial reports;
- To observe the efficiency of systems of internal control, risk management and internal audit, if such functions exist in the Company;
- To observe the process of carrying out an external audit;
- To observe how the external auditor and audit company follow the principles of independence and objectivity;
- To provide the Management Board of the Company in written with recommendations related to selection of an external audit company;
- To inform The Manager of the Company about the information provided by the audit company and audit-related issues under consideration, particularly when significant internal controls weaknesses relating to the Financial Reports are set.

the General Shareholders Meeting hold on 30 April approved the members of the Audit Committee for the new 4-year term: **Rasa Rulevičiūtė** (Company management personnel, the deputy of chief financial officer) and **Asta Krušnauskaitė** (the independent member the Committee, projects manager of Verslo angelų fondas I KŪB). None of the members of the Audit Committee has Company's shares.

### 12. COMPLIANCE WITH THE GOVERNANCE CODE

Company essentially follows a recommendatory Corporate Governance Code for the Companies Listed on the NASDAQ OMX Vilnius stock exchange adopted and valid as on 31 December 2010. According to the By-Laws of the Company the governing bodies of the Company are the General Shareholder's Meeting, the Board and the General Manager. The Law of the Republic of Lithuania on Companies provides that Lithuanian companies at their discretion could have only one collegial governing body. There is no Supervisory Council in the Company. The Board consists

of six members who are elected for the term of four years, represents the shareholders, and performs supervision and control functions.

For the full text of Compliance Report with the Governance Code for the companies listed on the NASDAQ OMX Vilnius stock exchange refer to Annex 1.

# 13. PUBLICLY ANNOUNCED INFORMATION

The Company publicly announced and broadcasted through NASDAQ OMX Vilnius Globe Newswire and own webpage the following information:

the following information.		Lang-	
Title	Category of announcement	uage	Date
On turnover of Apranga Group in December 2009 and total year 2009	Notification on material event	En, Lt	2010-01-04
On investor's calendar for the 1st half of 2010	Other information	En, Lt	2010-01-04
On Apranga Group network optimization and lease contract termination	Notification on material event	En, Lt	2010-01-15
On turnover of Apranga Group in January 2010	Notification on material event	En, Lt	2010-02-01
CORRECTION: On investor's calendar for the 1st half of 2010	Other information	En, Lt	2010-02-09
On Apranga Group interim report for twelve months of 2009	Interim information	En, Lt	2010-02-26
On turnover of Apranga Group in February 2010	Notification on material event	En, Lt	2010-03-01
Apranga Group is opening a "Hugo Boss" store in Tallinn	Investor News	En, Lt	2010-03-18
On turnover of Apranga Group in March 2010	Notification on material event	En, Lt	2010-04-01
Convocation of the Annual General Meeting of APB Apranga shareholders	Notification on material event	En, Lt	2010-04-07
Draft resolutions of the Annual General Meeting of APB Apranga shareholders to be held on 30th April 2010	Notification on material event	En, Lt	2010-04-08
On resolutions of the Annual General Meeting of APB Apranga shareholders	Notification on material event	En, Lt	2010-04-30
Apranga Group expanding in Estonia	Press release	En, Lt	2010-04-30
APB Apranga annual consolidated and Company's financial statements for the year 2009	Annual information	En, Lt	2010-05-03
On turnover of Apranga Group in April 2010	Notification on material event	En, Lt	2010-05-03
On preliminary results of 1st quarter 2010	Notification on material event	En, Lt	2010-05-06
On Apranga Group interim report for 3 months of 2010	Interim information	En, Lt	2010-05-19
On expansion of APRANGA Group in the Baltic states	Notification on material event	En, Lt	2010-05-24
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-05-26
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-05-27
Notification on APB Apranga manager's transaction	Notifications on transactions concluded by managers of the companies	En, Lt	2010-05-27
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-05-28
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-05-31
On turnover of Apranga Group in May 2010	Notification on material event	En, Lt	2010-06-01
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-06-02
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-06-07
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-06-07
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-06-08
On further cooperation between SEB bankas AB and Apranga Group	Investor News	En, Lt	2010-06-09
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-06-09
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-06-11
Apranga Group investor's calendar for the 2nd half of 2010	Investor News	En, Lt	2010-07-01
On turnover of Apranga Group in June 2010	Notification on material event	En, Lt	2010-07-01
On turnover of Apranga Group in July 2010	Notification on material event	En, Lt	2010-08-02
On Apranga Group interim information for six months of 2010	Interim information	En, Lt	2010-08-16
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-08-24
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-08-30
Notification on APB Apranga manager's transaction	Notifications on transactions concluded by managers of the companies	En, Lt	2010-09-01
On turnover of Apranga Group in August 2010	Notification on material event	En, Lt	2010-09-01
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-09-03
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-09-10

(all tabular amounts are in LTL thousands unless otherwise stated)

Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-09-23
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-09-30
Apranga APB presentation for investors	Investor News	En, Lt	2010-09-30
Turnover of Apranga Group in September 2010	Investor News	En, Lt	2010-09-30
Turnover of Apranga Group in September 2010	Investor News	En, Lt	2010-10-01
Notification on the acquisition of a block of shares	Notification about acquisition (disposal) of a block of shares	En, Lt	2010-10-19
Resignation of Apranga APB Member of the Board	Investor News	En, Lt	2010-10-25
On turnover of Apranga Group in October 2010	Investor News	En, Lt	2010-11-02
Apranga Group interim information for the nine months of 2010	Interim information	En, Lt	2010-11-30
CORRECTION: Apranga Group interim information for the nine months of 2010	Interim information	En, Lt	2010-12-01
Turnover of Apranga Group in November 2010	Investor News	En, Lt	2010-12-01
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-12-07
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-12-14
Notification on APB Apranga manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-12-14
Notification on Apranga APB manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-12-23
Notification on Apranga APB manager's related party transactions	Notifications on transactions concluded by managers of the companies	En, Lt	2010-12-30

Contents of above mentioned announcements can be obtained on NASDAQ OMX Vilnius Stock Exchange webpage <a href="http://www.nasdaqomxbaltic.com/market/?pg=details&instrument=LT0000102337&list=2&tab=news&lang=en">http://www.nasdaqomxbaltic.com/market/?pg=details&instrument=LT0000102337&list=2&tab=news&lang=en</a> and on Company's webpage <a href="http://www.apranga.lt/investuotojams/index.php/site">http://www.apranga.lt/investuotojams/index.php/site</a> structure/news/95.

Rimantas Perveneckas General Director

6 April 2011

# APB APRANGA report concerning the compliance with the Governance Code for the companies listed on NASDAQ OMX Vilnius stock exchange

The public trade company APRANGA (hereinafter Company), following Article 21 paragraph 3 of the Law on Securities of the Republic of Lithuania and item 24.5 of the Listing Rules of the AB NASDAQ OMX Vilnius, discloses its compliance with the Governance Codefor the companies listed on NASDAQ OMX Vilnius, and its specific provisions:

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
Principle I: Basic Provisions The overriding objective of a company should be by optimizing over time shareholder value.	to operate	in common interests of all the shareholders
1.1. A company should adopt and make public the company's development strategy and objectives by clearly declaring how the company intends to meet the interests of its shareholders and optimize shareholder value.	Yes	Affirmed Company's development strategy and objectives are published in Company's annual report and interim report, in Company's website especially intended for the investors <a href="https://www.apranga.lt/investuotojams">www.apranga.lt/investuotojams</a> , in NASDAQ OMX Vilnius Stock Exchange information disclosure system (GlobeNewswire), in Central Storage Facility, and in chief executive officer and senior management presentations to investors.
1.2. All management bodies of a company should act in furtherance of the declared strategic objectives in view of the need to optimize shareholder value.	Yes	
1.3. A company's supervisory and management bodies should act in close co-operation in order to attain maximum benefit for the company and its shareholders.	Yes	The Company implements this recommendation insofar as it is concerned with the close cooperation of Company's management board and chief executive officer and senior management.
1.4. A company's supervisory and management bodies should ensure that the rights and interests of persons other than the company's shareholders (e.g. employees, creditors, suppliers, clients, local community), participating in or connected with the company's operation, are duly respected.  Principle II: The corporate governance framewor	Yes	
The corporate governance framework should ensoversight of the company's management bodies between the company's bodies, protection of the	sure the strat s, an approp	priate balance and distribution of functions
2.1. Besides obligatory bodies provided for in the Law on Companies of the Republic of Lithuania – a general shareholders' meeting and the chief executive officer, it is recommended that a company should set up both a collegial supervisory body and a collegial management body. The setting up of collegial bodies for supervision and management facilitates clear separation of management and supervisory functions in the company, accountability and control on the part of the chief executive officer, which, in its turn, facilitate a more efficient and transparent management process.	No No	The bodies of the Company are general shareholders' meeting, management board and chief executive officer. Supervisory board is not constituted in the Company. The accountability and control of the single management body - the chief executive officer – is ensured by Company's management board.
2.2. A collegial management body is responsible for the strategic management of the company and performs other key functions of corporate governance. A collegial supervisory body is responsible for the effective supervision of the company's management bodies.	Yes	Company's collegial management body – management board – is responsible for strategic management of the Company and performs other key functions of corporate governance. The management board is responsible for the effective supervision of the Company's management bodies insofar as it is concerned with the supervision of the activity of chief executive officer.
2.3. Where a company chooses to form only one collegial body, it is recommended that it should be a supervisory body, i.e. the supervisory board. In such a case, the supervisory board is responsible for the effective monitoring of the functions performed by the company's chief executive officer.	No	The Company has one collegial body and that is management board.

	VEC/NO	
PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
2.4. The collegial supervisory body to be elected by the general shareholders' meeting should be set up and should act in the manner defined in Principles III and IV. Where a company should decide not to set up a collegial supervisory body but rather a collegial management body, i.e. the board, Principles III and IV should apply to the board as long as that does not contradict the essence and purpose of this body.	Yes/No	See commentaries of III and IV principles' recommendations.
2.5. Company's management and supervisory bodies should comprise such number of board (executive directors) and supervisory (non-executive directors) board members that no individual or small group of individuals can dominate decision-making on the part of these bodies.	Yes	Company's management board consists of 6 (six) members, 3 (three) of whom are representatives of shareholders and the other 3 (three) are chief executive officer and senior managers. In Company's opinion, the number of the management board members is sufficient considering Company's activity extent and number of shareholders.
2.6. Non-executive directors or members of the supervisory board should be appointed for specified terms subject to individual re-election, at maximum intervals provided for in the Lithuanian legislation with a view to ensuring necessary development of professional experience and sufficiently frequent reconfirmation of their status. A possibility to remove them should also be stipulated however this procedure should not be easier than the removal procedure for an executive director or a member of the management board.	No	Supervisory board is not constituted in the Company. See commentaries of 2.1. recommendation.
2.7. Chairman of the collegial body elected by the general shareholders' meeting may be a person whose current or past office constitutes no obstacle to conduct independent and impartial supervision. Where a company should decide not to set up a supervisory board but rather the board, it is recommended that the chairman of the board and chief executive officer of the company should be a different person. Former company's chief executive officer should not be immediately nominated as the chairman of the collegial body elected by the general shareholders' meeting. When a company chooses to departure from these recommendations, it should furnish information on the measures it has taken to ensure impartiality of the supervision.	Yes	The chairman of the management board and chief executive officer of the Company are different persons. The chairman of the management board has never been appointed as chief executive officer of the Company.
Principle III: The order of the formation of a comeeting The order of the formation a collegial body to ensure representation of minority shareholders	be elected I	by a general shareholders' meeting should
objective monitoring of the company's operation		agement bodies.
3.1. The mechanism of the formation of a collegial body to be elected by a general shareholders' meeting (hereinafter in this Principle referred to as the 'collegial body') should ensure objective and fair monitoring of the company's management bodies as well as representation of minority shareholders.	Yes	The mechanism of the formation of Company's management board ensures objective and fair supervision of the Company's single management body, chief executive officer, and senior management as well as representation of minority shareholder's interests.
3.2. Names and surnames of the candidates to become members of a collegial body, information about their education, qualification, professional background, positions taken and potential conflicts of interest should be disclosed early enough before the general shareholders' meeting so that the shareholders would have sufficient time to make an informed voting decision. All factors affecting the candidate's independence, the sample list of which is set out in Recommendation 3.7, should be also disclosed. The collegial body should also be informed on any subsequent changes in the provided	Yes/No	The information about management board members positions taken or participation in other companies activities is continually collected and on the expiration of each year this information is specified and renewed by querying each board member, and such information is disclosed in Company's annual and interim reports and Company's website. However this information was not submitted exclusively to general shareholder's meeting before their election.  There was no necessity in the Company to

	YES/NO	
PRINCIPLES/ RECOMMENDATIONS	/NOT APPLI- CABLE	COMMENTARY
information. The collegial body should, on yearly basis, collect data provided in this item on its members and disclose this in the company's annual report.		disclose factors affecting candidate's independence.
3.3. Should a person be nominated for members of a collegial body, such nomination should be followed by the disclosure of information on candidate's particular competences relevant to his/her service on the collegial body. In order shareholders and investors are able to ascertain whether member's competence is further relevant, the collegial body should, in its annual report, disclose the information on its composition and particular competences of individual members which are relevant to their service on the collegial body.	No	See commentary of 3.2 recommendation
3.4 In order to maintain a proper balance in terms of the current qualifications possessed by its members, the desired composition of the collegial body shall be determined with regard to the company's structure and activities, and have this periodically evaluated. The collegial body should ensure that it is composed of members who, as a whole, have the required diversity of knowledge, judgment and experience to complete their tasks properly. The members of the audit committee, collectively, should have a recent knowledge and relevant experience in the fields of finance, accounting and/or audit for the stock exchange listed companies. At least one of the members of the remuneration committee should have knowledge of and experience in the field of remuneration policy.	Yes/No	See commentary of 4.7. recommendation.
3.5. All new members of the collegial body should be offered a tailored program focused on introducing a member with his/her duties, corporate organization and activities. The collegial body should conduct an annual review to identify fields where its members need to update their skills and knowledge.	No	There was no demand in Company to offer tailored programs to new board members focused on introducing a member with his/her duties, corporatio organization and activities. Annual review of management board members' knowledge is not conducted whereas the management board members, i.e. chief executive officer and senior managers, are professionals and improve their skills and knowledge by conducting their duties in the Company. The skills and knowledge of management board members representing shareholders is reviewed by shareholders themselves before proposing candidates to Company's board.
3.6. In order to ensure that all material conflicts of interest related with a member of the collegial body are resolved properly, the collegial body should comprise a sufficient number of independent members.	No	The issue of election of independent management board members never been topical in the Company and the "sufficient" number of independent management board members was never assessed either.
3.7. A member of the collegial body should be considered to be independent only if he is free of any business, family or other relationship with the company, its controlling shareholder or the management of either, that creates a conflict of interest such as to impair his judgment. Since all cases when member of the collegial body is likely to become dependent are impossible to list, moreover, relationships and circumstances associated with the determination of independence may vary amongst companies and the best practices of solving this problem are yet to evolve in the course of time, assessment of independence of a member of the collegial body should be based on the contents of the relationship and circumstances rather than their	Not applicable	See commentary of 3.6 recommendation

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PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
Code, he cannot be considered independent due to special personal or company-related circumstances.		
3.9. Necessary information on conclusions the collegial body has come to in its determination of whether a particular member of the body should be considered to be independent should be disclosed. When a person is nominated to become a member of the collegial body, the company should disclose whether it considers the person to be independent. When a particular member of the collegial body does not meet one or more criteria of independence set out in this Code, the company should disclose its reasons for nevertheless considering the member to be independent. In addition, the company should annually disclose which members of the collegial body it considers to be independent.	Not applicable	See commentary of 3.6. recommendation. Moreover, thus far the assessment and disclosure of the independence of management board members, in accordance with the criteria established by this Code, was not applicable in Company.
3.10. When one or more criteria of independence set out in this Code has not been met throughout the year, the company should disclose its reasons for considering a particular member of the collegial body to be independent. To ensure accuracy of the information disclosed in relation with the independence of the members of the collegial body, the company should require independent members to have their independence periodically reconfirmed.	Not applicable	See commentary of 3.6. recommendation
3.11. In order to remunerate members of a collegial body for their work and participation in the meetings of the collegial body, they may be remunerated from the company's funds. The general shareholders' meeting should approve the amount of such remuneration.	Not applicable	See commentary of 3.6. recommendation. Management board members are not remunerated from the Company's funds for their work and participation in the meetings of the management board.
Principle IV: The duties and liabilities of a colleging The corporate governance framework should e body elected by the general shareholders' meeting ensure effective monitoring of the company's management of the company's shareholders.	nsure prope ng, and the p	r and effective functioning of the collegial powers granted to the collegial body should
4.1. The collegial body elected by the general shareholders' meeting (hereinafter in this Principle referred to as the 'collegial body') should ensure integrity and transparency of the company's financial statements and the control system. The collegial body should issue recommendations to the company's management bodies and monitor and control the company's management performance.	Yes	This recommendation is implemented by Company's management board insofar as the management board issues recommendations to chief executive officer and to senior management and monitors and controls their activity.
4.2. Members of the collegial body should act in good faith, with care and responsibility for the benefit and in the interests of the company and its shareholders with due regard to the interests of employees and public welfare. Independent members of the collegial body should (a) under all circumstances maintain independence of their analysis, decision-making and actions (b) do not seek and accept any unjustified privileges that might compromise their independence, and (c) clearly express their objections should a member consider that decision of the collegial body is against the interests of the company. Should a collegial body have passed decisions independent member has serious doubts about, the member should make adequate conclusions. Should an independent member resign from his office, he should explain the reasons in a letter addressed to the collegial body or audit committee and, if necessary, respective company-not-pertaining body (institution).	Yes	According to the Company's available data, management board members act in good will in respect of Company, in the interests of the Company and its shareholders, thus maintaining independence of their decision making.

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
4.3. Each member should devote sufficient time and attention to perform his duties as a member of the collegial body. Each member of the collegial body should limit other professional obligations of his (in particular any directorships held in other companies) in such a manner they do not interfere with proper performance of duties of a member of the collegial body. In the event a member of the collegial body should be present in less than a half of the meetings of the collegial body throughout the financial year of the company, shareholders of the company should be notified.	Yes/No	According to the Company's data, all management board members attended board meetings and devoted sufficient time to perform their duties as members of the board. The Company does not notify its shareholders about management board members attendance of the management board meetings.
4.4. Where decisions of a collegial body may have a different effect on the company's shareholders, the collegial body should treat all shareholders impartially and fairly. It should ensure that shareholders are properly informed on the company's affairs, strategies, risk management and resolution of conflicts of interest. The company should have a clearly established role of members of the collegial body when communicating with and committing to shareholders.	Yes	Company's shareholders are properly informed about the Company's affairs, strategies, risk management and resolution of conflicts of interest. See commentaries of X principle's recommendations.
4.5. It is recommended that transactions (except insignificant ones due to their low value or concluded when carrying out routine operations in the company under usual conditions), concluded between the company and its shareholders, members of the supervisory or managing bodies or other natural or legal persons that exert or may exert influence on the company's management should be subject to approval of the collegial body. The decision concerning approval of such transactions should be deemed adopted only provided the majority of the independent members of the collegial body voted for such a decision.	Yes/No	The transactions are concluded in standard terms in pursuance of regular Company's activities.
4.6. The collegial body should be independent in passing decisions that are significant for the company's operations and strategy. Taken separately, the collegial body should be independent of the company's management bodies. Members of the collegial body should act and pass decisions without an outside influence from the persons who have elected it. Companies should ensure that the collegial body and its committees are provided with sufficient administrative and financial resources to discharge their duties, including the right to obtain, in particular from employees of the company, all the necessary information or to seek independent legal, accounting or any other advice on issues pertaining to the competence of the collegial body and its committees. When using the services of a consultant with a view to obtaining information on market standards for remuneration systems, the remuneration committee should ensure that the consultant concerned does not at the same time advice the human resources department, executive directors or collegial management organs of the company concerned.	Yes/No	The Company does not implement this recommendation in so far as it is related with formation of Remuneration committee. See commentary of 4.7. recommendation.
4.7. Activities of the collegial body should be organized in a manner that independent members of the collegial body could have major influence in relevant areas where chances of occurrence of conflicts of interest are very high. Such areas to be considered as highly relevant are issues of nomination of company's directors, determination of directors' remuneration and control and assessment	Yes/No	Nomination and Remuneration committees indicated in 4.12-4.13 recommendations are not established in the Company, whereas, in Company's opinion, the management board by performing its functions partially performs functions of Nomination and Remuneration committees. Company's management board selects a candidate for chief executive officer

	YES/NO	
PRINCIPLES/ RECOMMENDATIONS	/NOT APPLI- CABLE	COMMENTARY
of company's audit. Therefore when the mentioned issues are attributable to the competence of the collegial body, it is recommended that the collegial body should establish nomination, remuneration, and audit committees. Companies should ensure that the functions attributable to the nomination, remuneration, and audit committees are carried out. However they may decide to merge these functions and set up less than three committees. In such case a company should explain in detail reasons behind the selection of alternative approach and how the selected approach complies with the objectives set forth for the three different committees. Should the collegial body of the company comprise small number of members, the functions assigned to the three committees may be performed by the collegial body itself, provided that it meets composition requirements advocated for the committees and that adequate information is provided in this respect. In such case provisions of this Code relating to the committees of the collegial body (in particular with respect to their role, operation, and transparency) should apply, where relevant, to the collegial body as a whole.		position and appoints chief executive officer, provides recommendations to chief executive officer regarding appointment of senior managers and their remuneration policy. Company's management board affirms Company's strategic plans and objectives and controls their implementation. Moreover, Company's management board affirms Company's budget plans and analyse and assess chief executive officer's and senior management's reports on budget plans' implementation and fund utilization. In pursuance of requirements of Law on Audit (Official Gazette, 2008, No. 82-53233) the Audit committee composed of two members is established in Company.
4.8. The key objective of the committees is to increase efficiency of the activities of the collegial body by ensuring that decisions are based on due consideration, and to help organize its work with a view to ensuring that the decisions it takes are free of material conflicts of interest. Committees should exercise independent judgement and integrity when exercising its functions as well as present the collegial body with recommendations concerning the decisions of the collegial body. Nevertheless the final decision shall be adopted by the collegial body. The recommendation on creation of committees is not intended, in principle, to constrict the competence of the collegial body or to remove the matters considered from the purview of the collegial body itself, which remains fully responsible for the decisions taken in its field of competence.	Yes/No	See commentary of 4.7. recommendation. The recommendation is implemented insofar as it is related with Audit committee activity in Company.
4.9. Committees established by the collegial body should normally be composed of at least three members. In companies with small number of members of the collegial body, they could exceptionally be composed of two members. Majority of the members of each committee should be constituted from independent members of the collegial body. In cases when the company chooses not to set up a supervisory board, remuneration and audit committees should be entirely comprised of non-executive directors. Chairmanship and membership of the committees should be decided with due regard to the need to ensure that committee membership is refreshed and that undue reliance is not placed on particular individuals. Chairmanship and membership of the committees should be decided with due regard to the need to ensure that committee membership is refreshed and that undue reliance is not placed on particular individuals.	Yes/No	See commentary of 4.7. recommendation. Audit committee is exceptionally composed of two members.
4.10. Authority of each of the committees should be determined by the collegial body. Committees should perform their duties in line with authority delegated to them and inform the collegial body on their	No	See commentary of 4.7. recommendation. Audit committee's authority, rights and obligations are stipulated in Internal rules of Audit committed pursuant to applicable legal

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
activities and performance on regular basis. Authority of every committee stipulating the role and rights and duties of the committee should be made public at least once a year (as part of the information disclosed by the company annually on its corporate governance structures and practices). Companies should also make public annually a statement by existing committees on their composition, number of meetings and attendance over the year, and their main activities. Audit committee should confirm that it is satisfied with the independence of the audit process and describe briefly the actions it has taken to reach this conclusion.		acts and Audit committee's authority, rights and obligations are approved by general shareholders' meeting. Audit committee's authority, rights and obligations stipulated in Internal rules of Audit committee do not differ from those stipulated in legal acts.
4.11. In order to ensure independence and impartiality of the committees, members of the collegial body that are not members of the committee should commonly have a right to participate in the meetings of the committee only if invited by the committee. A committee may invite or demand participation in the meeting of particular officers or experts. Chairman of each of the committees should have a possibility to maintain direct communication with the shareholders. Events when such are to be performed should be specified in the regulations for committee activities.	Yes/No	See commentary of 4.7. recommendation. It is stipulated in Internal rules of Audit committed that Company's board members, chief executive officer, chief financial officer, employees of the Company, auditors may be invited to meetings of committee.
<ul> <li>4.12. Nomination Committee.</li> <li>4.12.1. Key functions of the nomination committee should be the following:</li> <li>Identify and recommend, for the approval of the collegial body, candidates to fill board vacancies. The nomination committee should evaluate the balance of skills, knowledge and experience on the management body, prepare a description of the roles and capabilities required to assume a particular office, and assess the time commitment expected. Nomination committee can also consider candidates to members of the collegial body delegated by the shareholders of the company;</li> <li>Assess on regular basis the structure, size, composition and performance of the supervisory and management bodies, and make recommendations to the collegial body regarding the means of achieving necessary changes;</li> <li>Assess on regular basis the skills, knowledge and experience of individual directors and report on this to the collegial body;</li> <li>Properly consider issues related to succession planning;</li> <li>Review the policy of the management bodies for selection and appointment of senior management.</li> <li>4.12.2. Nomination committee should consider proposals by other parties, including management and shareholders. When dealing with issues related to executive directors or members of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) and senior management, chief executive officer of the company should be consulted by, and entitled to submit proposals to the nomination committee.</li> </ul>	No	Nomination Committee is not established in Company. (See commentary of 4.7. recommendation).
<ul> <li>4.13. Remuneration Committee.</li> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such</li> </ul>	No	Remuneration Committee is not established in Company. (See commentary of 4.7. recommendation).

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
policy should address all forms of compensation,		
including the fixed remuneration, performance-		
based remuneration schemes, pension		
arrangements, and termination payments. Proposals		
considering performance-based remuneration		
schemes should be accompanied with		
recommendations on the related objectives and		
evaluation criteria, with a view to properly aligning		
the pay of executive director and members of the		
management bodies with the long-term interests of the shareholders and the objectives set by the		
collegial body;		
Make proposals to the collegial body on the		
individual remuneration for executive directors and		
member of management bodies in order their		
remunerations are consistent with company's		
remuneration policy and the evaluation of the		
performance of these persons concerned. In doing		
so, the committee should be properly informed on		
the total compensation obtained by executive		
directors and members of the management bodies		
from the affiliated companies;		
Ensure that remuneration of individual executive		
directors or members of management body is		
proportionate to the remuneration of other executive		
directors or members of management body and other staff members of the company;		
Periodically review the remuneration policy for		
executive directors or members of management		
body, including the policy regarding share-based		
remuneration, and its implementation;		
Make proposals to the collegial body on suitable		
forms of contracts for executive directors and		
members of the management bodies;		
Assist the collegial body in overseeing how the		
company complies with applicable provisions		
regarding the remuneration-related information		
disclosure (in particular the remuneration policy		
<ul><li>applied and individual remuneration of directors);</li><li>Make general recommendations to the executive</li></ul>		
directors and members of the management bodies		
on the level and structure of remuneration for senior		
management (as defined by the collegial body) with		
regard to the respective information provided by the		
executive directors and members of the		
management bodies.		
4.13.2. With respect to stock options and other		
share-based incentives which may be granted to		
directors or other employees, the committee should:		
Consider general policy regarding the granting of		
the above mentioned schemes, in particular stock		
options, and make any related proposals to the collegial body;		
Examine the related information that is given in		
the company's annual report and documents		
intended for the use during the shareholders		
meeting;		
Make proposals to the collegial body regarding the		
choice between granting options to subscribe shares		
or granting options to purchase shares, specifying		
the reasons for its choice as well as the		
consequences that this choice has.		
4.13.3. Upon resolution of the issues attributable to		
the competence of the remuneration committee, the		
committee should at least address the chairman of		
the collegial body and/or chief executive officer of the company for their opinion on the remuneration		
the company for their opinion on the remuneration		

of other executive directors or members of the management bodies. 4.13.4. The remuneration committee should report on the exercise of its functions to the shareholders and be present at the annual general meeting for this purpose. 4.14.1. Audit Committee. 4.14.1. Ky functions of the audit committee should be the following: 1) Observe the integrity of the financial information provided by the company, in particular by reviewing the relevance and consistency of the accounting methods used by the company and its group (including the criteria for the consolidation of the accounts of companies in the group); 2) At least once a year review the systems of internal control and risk management to ensure that the key risks (inclusive of the risks in relation with compliance with existing laws and requiations) are properly identified, managed and reflected in the information provided; 3) Ensure the efficiency of the internal audit function, among other things, by making recommendations on the selection, appointment, reappointment and removal of the head of the internal audit department and on the budget of the department, and by monitoring the responsiveness of the management to its findings and recommendations. Should there be no internal audit authority in the company, the need for one should be reviewed at least annually; 4) Make recommendations to the collegial body related with selection, appointment, reappointment and removal of the external auditor to be done by the general shareholders' meeting) and with the terms and conditions of his engagement. The committee should investigate situations that lead to a resignation of the audit company or auditor and make recommendation or of audit partners, the level of fees paid by the company, and similar issues. In order to prevent occurrence of material conflicts of interest, the committee, based on the auditor's disclosed inter alia data on all remunerations paid by the company to the auditor and network, should at all times monitor nature and extent of the non-audit servi	PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
and be present at the annual general meeting for this purpose.  4.14.1 Audit Committee. 4.14.1 Key functions of the audit committee should be the following: 1) Observe the integrity of the financial information provided by the company, in particular by reviewing the relevance and consistency of the accounting methods used by the company and its group (including the criteria for the consolidation of the accounts of companies in the group); 2) At least once a year review the systems of internal control and risk management to ensure that the key risks (inclusive of the risks in relation with compliance with existing laws and regulations) are properly identified, managed and reflected in the information provided; 3) Ensure the efficiency of the internal audit function, among other things, by making recommendations on the selection, appointment, reappointment and removal of the head of the internal audit department and on the budget of the department, and by monitoring the responsiveness of the management to its findings and recommendations. Should there be no internal audit authority in the company, the need for one should be reviewed at least annually; 4) Make recommendations to the collegial body related with selection, appointment, reappointment and removal of the external auditor (to be done by the general shareholders' meeting) and with the terms and conditions of his engagement. The committee should investigate situations that lead to a resignation of the audit company or auditor and make recommendations on required actions in such situations; 5) Monitor independence and impartiality of the external auditor, in particular by reviewing the audit company's compliance with applicable guidance relating to the rotation of audit partners, the level of fees paid by the company, and similar issues. In order to prevent occurrence of material conflicts of interest, the committee, assed on the auditor's disclosed inter alia data on all remunerations paid by the company to the auditor and network, should at all times mon	management bodies. 4.13.4. The remuneration committee should report		
d.1.4.1. Key functions of the audit committee should be the following:  1) Observe the integrity of the financial information provided by the company, in particular by reviewing the relevance and consistency of the accounting methods used by the company and its group (including the criteria for the consolidation of the accounts of companies in the group);  2) At least once a year review the systems of internal control and risk management to ensure that the key risks (inclusive of the risks in relation with compliance with existing laws and regulations) are properly identified, managed and reflected in the information provided;  3) Ensure the efficiency of the internal audit function, among other things, by making recommendations on the selection, appointment, reappointment and removal of the head of the internal audit authority in the company, the need for one should be reviewed at least annually;  4) Make recommendations to the collegial body related with selection, appointment, reappointment and removal of the external auditor (to be done by the general shareholders' meeting) and with the terms and conditions of his engagement. The committee should investigate situations that lead to a resignation of the audit company or auditor and make recommendations on required actions in such situations;  5) Monitor independence and impartiality of the external auditor, in particular by reviewing the audit company's compliance with applicable guidance relating to the rotation of audit partners, the level of fees paid by the company, and similar issues. In order to prevent occurrence of material conflicts of interest, the committee, based on the auditor's disclosed inter alia data on all remunerations paid by the company to the auditor and network, should at all times monitor nature and extent of the non-audit services that are (a) excluded, (b) permissible only after review by the committee, and (c) permissible without referral to the committee;	and be present at the annual general meeting for this purpose.		
6) Review efficiency of the external audit process and responsiveness of management to recommendations made in the external auditor's management letter.  4.14.2. All members of the committee should be furnished with complete information on particulars of accounting, financial and other operations of the company. Company's management should inform	4.14. Audit Committee. 4.14.1. Key functions of the audit committee should be the following: 1) Observe the integrity of the financial information provided by the company, in particular by reviewing the relevance and consistency of the accounting methods used by the company and its group (including the criteria for the consolidation of the accounts of companies in the group); 2) At least once a year review the systems of internal control and risk management to ensure that the key risks (inclusive of the risks in relation with compliance with existing laws and regulations) are properly identified, managed and reflected in the information provided; 3) Ensure the efficiency of the internal audit function, among other things, by making recommendations on the selection, appointment, reappointment and removal of the head of the internal audit department and on the budget of the department, and by monitoring the responsiveness of the management to its findings and recommendations. Should there be no internal audit authority in the company, the need for one should be reviewed at least annually; 4) Make recommendations to the collegial body related with selection, appointment, reappointment and removal of the external auditor (to be done by the general shareholders' meeting) and with the terms and conditions of his engagement. The committee should investigate situations that lead to a resignation of the audit company or auditor and make recommendations on required actions in such situations; 5) Monitor independence and impartiality of the external auditor, in particular by reviewing the audit company's compliance with applicable guidance relating to the rotation of audit partners, the level of fees paid by the company, and similar issues. In order to prevent occurrence of material conflicts of interest, the committee, based on the auditor's disclosed inter alia data on all remunerations paid by the company to the auditor and network, should at all times monitor nature and extent of the non-audit services. Having regard	Yes/No	Audit committee's rights and obligations stipulated in Internal rules of Audit committee do not differ from those stipulated in legal acts (Law on Audit, Official Gazette, 2008, No. 82-53233).

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
the audit committee of the methods used to account	CABLL	
for significant and unusual transactions where the		
accounting treatment may be open to different		
approaches. In such case a special consideration		
should be given to company's operations in offshore		
centers and/or activities carried out through special		
purpose vehicles (organizations) and justification of		
such operations.		
4.14.3. The audit committee should decide whether		
participation of the chairman of the collegial body,		
chief executive officer of the company, chief financial		
officer (or superior employees in charge of finances,		
treasury and accounting), or internal and external		
auditors in the meetings of the committee is		
required (if required, when). The committee should		
be entitled, when needed, to meet with any relevant		
person without executive directors and members of		
the management bodies present.		
4.14.4. Internal and external auditors should be		
secured with not only effective working relationship		
with management, but also with free access to the		
collegial body. For this purpose the audit committee		
should act as the principal contact person for the		
internal and external auditors.		
4.14.5. The audit committee should be informed of		
the internal auditor's work program, and should be		
furnished with internal audit's reports or periodic		
summaries. The audit committee should also be		
informed of the work program of the external auditor		
and should be furnished with report disclosing all		
relationships between the independent auditor and		
the company and its group. The committee should be timely furnished information on all issues arising		
from the audit.		
4.14.6. The audit committee should examine		
whether the company is following applicable		
provisions regarding the possibility for employees to		
report alleged significant irregularities in the		
company, by way of complaints or through		
anonymous submissions (normally to an		
independent member of the collegial body), and		
should ensure that there is a procedure established		
for proportionate and independent investigation of		
these issues and for appropriate follow-up action.		
4.14.7. The audit committee should report on its		
activities to the collegial body at least once in every		
six months, at the time the yearly and half-yearly		
statements are approved.		
4.15. Every year the collegial body should conduct	No	There is no practice in Company on internal
the assessment of its activities. The assessment		assessments of management board activities
should include evaluation of collegial body's		and notification on it.
structure, work organization and ability to act as a		
group, evaluation of each of the collegial body		
member's and committee's competence and work		
efficiency and assessment whether the collegial body		
has achieved its objectives. The collegial body		
should, at least once a year, make public (as part of		
the information the company annually discloses on		
its management structures and practices) respective		
information on its internal organization and working		
procedures, and specify what material changes were		
made as a result of the assessment of the collegial		
body of its own activities.		
Principle V: The working procedure of the compa	ny's collegie	l hodies
		bodies established in the company should

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PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
ensure efficient operation of these bodies and between the company's bodies.	d decision-n	naking and encourage active co-operation
5.1. The company's supervisory and management bodies (hereinafter in this Principle the concept 'collegial bodies' covers both the collegial bodies of supervision and the collegial bodies of management) should be chaired by chairpersons of these bodies. The chairperson of a collegial body is responsible for proper convocation of the collegial body meetings. The chairperson should ensure that information about the meeting being convened and its agenda are communicated to all members of the body. The chairperson of a collegial body should ensure appropriate conducting of the meetings of the collegial body. The chairperson should ensure order and working atmosphere during the meeting.	Yes	Company's management board is conducted by chairman of the management board.
5.2. It is recommended that meetings of the company's collegial bodies should be carried out according to the schedule approved in advance at certain intervals of time. Each company is free to decide how often to convene meetings of the collegial bodies, but it is recommended that these meetings should be convened at such intervals, which would guarantee an interrupted resolution of the essential corporate governance issues. Meetings of the company's supervisory board should be convened at least once in a quarter, and the company's board should meet at least once a month.	Yes/No	Company's management board meetings are convened depending on the necessity.
5.3. Members of a collegial body should be notified about the meeting being convened in advance in order to allow sufficient time for proper preparation for the issues on the agenda of the meeting and to ensure fruitful discussion and adoption of appropriate decisions. Alongside with the notice about the meeting being convened, all the documents relevant to the issues on the agenda of the meeting should be submitted to the members of the collegial body. The agenda of the meeting should not be changed or supplemented during the meeting, unless all members of the collegial body are present or certain issues of great importance to the company require immediate resolution.	Yes	
5.4. In order to co-ordinate operation of the company's collegial bodies and ensure effective decision-making process, chairpersons of the company's collegial bodies of supervision and management should closely co-operate by co-coordinating dates of the meetings, their agendas and resolving other issues of corporate governance. Members of the company's board should be free to attend meetings of the company's supervisory board, especially where issues concerning removal of the board members, their liability or remuneration are discussed.	No	The Company does not implement this recommendation whereas only management board is constituted in the Company.
Principle VI: The equitable treatment of sharehol The corporate governance framework should including minority and foreign shareholders. The rights of the shareholders.	ensure the ne corporate	equitable treatment of all shareholders, governance framework should protect the
6.1. It is recommended that the company's capital should consist only of the shares that grant the same rights to voting, ownership, dividend and other rights to all their holders.	Yes	The Company's capital consists of ordinary registered shares which grant equal rights to their owners.
6.2. It is recommended that investors should have access to the information concerning the rights attached to the shares of the new issue or those	Yes	The Company informs about the rights attached to the shares of the new issue or those issued earlier in propects of the shares of

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
issued earlier in advance, i.e. before they purchase shares.	<b>3.15-12</b>	new issue, in annual and interim reports and in Company's website. See commentaries of X principle's recommendations.
6.3. Transactions that are important to the company and its shareholders, such as transfer, investment, and pledge of the company's assets or any other type of encumbrance should be subject to approval of the general shareholders' meeting. All shareholders should be furnished with equal opportunity to familiarize with and participate in the decision-making process when significant corporate issues, including approval of transactions referred to above, are discussed.	No	The management board of the Company adopts resolutions for transactions regarding transferring, investment, pledge or other type of the encumbrance of the tangible long-term assets the book value whereof exceeds 1/20 of the share capital of the Company.
6.4. Procedures of convening and conducting a general shareholders' meeting should ensure equal opportunities for the shareholders to effectively participate at the meetings and should not prejudice the rights and interests of the shareholders. The venue, date, and time of the shareholders' meeting should not hinder wide attendance of the shareholders.	Yes	
6.5. If is possible, in order to ensure shareholders living abroad the right to access to the information, it is recommended that documents on the course of the general shareholders' meeting should be placed on the publicly accessible website of the company not only in Lithuanian language, but in English and /or other foreign languages in advance. It is recommended that the minutes of the general shareholders' meeting after signing them and/or adopted resolutions should be also placed on the publicly accessible website of the company. Seeking to ensure the right of foreigners to familiarize with the information, whenever feasible, documents referred to in this recommendation should be published in Lithuanian, English and/or other foreign languages. Documents referred to in this recommendation may be published on the publicly accessible website of the company to the extent that publishing of these documents is not detrimental to the company or the company's commercial secrets are not revealed.	Yes	Company's general shareholders' meeting draft resolutions are published in pursuance of applicable legal acts, i.e. not later than 21 (twenty one) days before shareholders' meeting. General shareholders' meeting draft resolutions and its adopted resolutions are published throughout NASDAQ OMX Vilnius Stock Exchange information disclosure system (GlobeNewswire) and are placed on publicly accessible Company's website, in Lithuanian and English. General shareholders' meeting draft resolutions are also placed in Central Storage Facility.
6.6. Shareholders should be furnished with the opportunity to vote in the general shareholders' meeting in person and in absentia. Shareholders should not be prevented from voting in writing in advance by completing the general voting ballot.	Yes	The Company's shareholders are furnished with the opportunity to vote in general shareholders' meeting both personally and throughout duly authorized representatives. On demand of shareholders, the Company may furnish the opportunity to vote in general shareholders' meeting in writing in advance, pursuant to the Article 30 of the Law on Companies.
6.7. With a view to increasing the shareholders' opportunities to participate effectively at shareholders' meetings, the companies are recommended to expand use of modern technologies by allowing the shareholders to participate and vote in general meetings via electronic means of communication. In such cases security of transmitted information and a possibility to identify the identity of the participating and voting person should be guaranteed. Moreover, companies could furnish its shareholders, especially shareholders living abroad, with the opportunity to watch shareholder meetings by means of modern technologies.	No	In Company's opinion, thus far there was no necessity to use modern technologies in general shareholders' meeting participation and voting process via electronic means of communication.

	YES/NO	
PRINCIPLES/ RECOMMENDATIONS	/NOT APPLI- CABLE	COMMENTARY
Principle VII: The avoidance of conflicts of intere		disclosure
The corporate governance framework should		
conflicts of interest and assure transparent and regarding members of the corporate bodies.	еттестіve med	chanism of disclosure of conflicts of interest
7.1. Any member of the company's supervisory and	Yes	
management body should avoid a situation, in which		
his/her personal interests are in conflict or may be in conflict with the company's interests. In case such a		
situation did occur, a member of the company's		
supervisory and management body should, within		
reasonable time, inform other members of the same		
collegial body or the company's body that has elected him/her, or to the company's shareholders		
about a situation of a conflict of interest, indicate the		
nature of the conflict and value, where possible.		
7.2. Any member of the company's supervisory and	Yes	
management body may not mix the company's assets, the use of which has not been mutually		
agreed upon, with his/her personal assets or use		
them or the information which he/she learns by		
virtue of his/her position as a member of a corporate body for his/her personal benefit or for the benefit of		
any third person without a prior agreement of the		
general shareholders' meeting or any other		
corporate body authorized by the meeting. 7.3. Any member of the company's supervisory and	Yes	
management body may conclude a transaction with	res	
the company, a member of a corporate body of		
which he/she is. Such a transaction (except		
insignificant ones due to their low value or concluded when carrying out routine operations in the company		
under usual conditions) must be immediately		
reported in writing or orally, by recording this in the		
minutes of the meeting, to other members of the same corporate body or to the corporate body that		
has elected him/her or to the company's		
shareholders. Transactions specified in this		
recommendation are also subject to		
recommendation 4.5. 7.4. Any member of the company's supervisory and	Yes	
management body should abstain from voting when	103	
decisions concerning transactions or other issues of		
personal or business interest are voted on.		
Principle VIII: Company's remuneration policy		<u> </u>
Remuneration policy and procedure for approv		
established in the company should prevent po		
remuneration of directors, in addition it should remuneration policy and remuneration of directo		olicity and transparency both of company's
8.1. A company should make a public statement of	No	The Company does not prepare and publish
the company's remuneration policy (hereinafter the		remuneration statement. In Company's
remuneration statement) which should be clear and easily understandable. This remuneration statement		opinion, such information commercially is not published. Pursuant to law requirements, the
should be published as a part of the company's		Company publishes in Company's annual and
annual statement as well as posted on the		interim reports information regarding total
company's website.		sums counted to management board members,
		chief executive officer and chief financial officer during reporting period.
8.2. Remuneration statement should mainly focus on	No	See commentary of 8.1. recommendation.
directors' remuneration policy for the following year		
and, if appropriate, the subsequent years. The		
statement should contain a summary of the implementation of the remuneration policy in the		
previous financial year. Special attention should be		
given to any significant changes in company's		
remuneration policy as compared to the previous	<u> </u>	

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
financial year.		
<ul> <li>8.3. Remuneration statement should leastwise include the following information:</li> <li>Explanation of the relative importance of the</li> </ul>	No	See commentary of 8.1. recommendation.
variable and non-variable components of directors' remuneration;		
<ul> <li>Sufficient information on performance criteria that entitles directors to share options, shares or variable components of remuneration;</li> <li>An explanation how the choice of performance</li> </ul>		
criteria contributes to the long-term interests of the company;		
<ul> <li>An explanation of the methods, applied in order to determine whether performance criteria have been fulfilled;</li> </ul>		
<ul> <li>Sufficient information on deferment periods with regard to variable components of remuneration;</li> <li>Sufficient information on the linkage between the remuneration and performance;</li> </ul>		
<ul> <li>The main parameters and rationale for any annual bonus scheme and any other non-cash benefits;</li> <li>Sufficient information on the policy regarding termination payments;</li> </ul>		
<ul> <li>Sufficient information with regard to vesting periods for share-based remuneration, as referred to in point 8.13 of this Code;</li> </ul>		
<ul> <li>Sufficient information on the policy regarding retention of shares after vesting, as referred to in point 8.15 of this Code;</li> </ul>		
Sufficient information on the composition of peer groups of companies the remuneration policy of which has been examined in relation to the		
establishment of the remuneration policy of the company concerned;		
<ul> <li>A description of the main characteristics of supplementary pension or early retirement schemes for directors;</li> </ul>		
Remuneration statement should not include		
commercially sensitive information.		
8.4. Remuneration statement should also summarize	No	See commentary of 8.1. recommendation.
and explain company's policy regarding the terms of		
the contracts executed with executive directors and		
members of the management bodies. It should		
include, inter alia, information on the duration of		
contracts with executive directors and members of		
the management bodies, the applicable notice		
periods and details of provisions for termination		
payments linked to early termination under contracts for executive directors and members of the		
management bodies.		
8.5. Remuneration statement should also contain	No	See commentary of 8.1. recommendation.
detailed information on the entire amount of	140	See commencery or o.r. recommendation.
remuneration, inclusive of other benefits, that was		
paid to individual directors over the relevant		
financial year. This document should list at least the		
information set out in items 8.5.1 to 8.5.4 for each		
person who has served as a director of the company		
at any time during the relevant financial year.		
8.5.1. The following remuneration and/or		
emoluments-related information should be disclosed:		
The total amount of remuneration paid or due to		
the director for services performed during the		
relevant financial year, inclusive of, where relevant,		
attendance fees fixed by the annual general		
shareholders meeting;		
The remuneration and advantages received from		

any undertaking belonging to the same group;  • The remuneration paid in the form of profit sharing and/or bonus payments and the reasons why such bonus payments and/or profit sharing were granted;  • If permissible by the law, any significant additional remuneration paid to directors for special services outside the scope of the usual functions of a director;  • Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
<ul> <li>The remuneration paid in the form of profit sharing and/or bonus payments and the reasons why such bonus payments and/or profit sharing were granted;</li> <li>If permissible by the law, any significant additional remuneration paid to directors for special services outside the scope of the usual functions of a director;</li> <li>Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;</li> <li>Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.</li> <li>8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive</li> </ul>
bonus payments and/or profit sharing were granted;  • If permissible by the law, any significant additional remuneration paid to directors for special services outside the scope of the usual functions of a director;  • Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
bonus payments and/or profit sharing were granted;  • If permissible by the law, any significant additional remuneration paid to directors for special services outside the scope of the usual functions of a director;  • Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
<ul> <li>If permissible by the law, any significant additional remuneration paid to directors for special services outside the scope of the usual functions of a director;</li> <li>Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;</li> <li>Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.</li> <li>8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive</li> </ul>
remuneration paid to directors for special services outside the scope of the usual functions of a director;  • Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
outside the scope of the usual functions of a director;  • Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
director;  • Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
<ul> <li>Compensation receivable or paid to each former executive director or member of the management body as a result of his resignation from the office during the previous financial year;</li> <li>Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.</li> <li>8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive</li> </ul>
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body as a result of his resignation from the office during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
during the previous financial year;  • Total estimated value of non-cash benefits considered as remuneration, other than the items covered in the above points.  8.5.2. As regards shares and/or rights to acquire share options and/or all other share-incentive
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share options and/or all other share-incentive
Share options and, or an other share mostlere
schemes, the following information should be
disclosed:
The number of share options offered or shares
granted by the company during the relevant financial
year and their conditions of application;
The number of shares options exercised during the
relevant financial year and, for each of them, the
number of shares involved and the exercise price or
the value of the interest in the share incentive
scheme at the end of the financial year;
The number of share options unexercised at the
end of the financial year; their exercise price, the
exercise date and the main conditions for the
exercise of the rights;
All changes in the terms and conditions of existing
share options occurring during the financial year.
8.5.3. The following supplementary pension
schemes-related information should be disclosed:
When the pension scheme is a defined-benefit
scheme, changes in the directors' accrued benefits
under that scheme during the relevant financial
year;
When the pension scheme is defined-contribution
scheme, detailed information on contributions paid
or payable by the company in respect of that
director during the relevant financial year.
8.5.4. The statement should also state amounts that
the company or any subsidiary company or entity
included in the consolidated annual financial report
of the company has paid to each person who has
served as a director in the company at any time
during the relevant financial year in the form of
loans, advance payments or guarantees, including
the amount outstanding and the interest rate.
8.6. Where the remuneration policy includes variable Not See commentary of 8.1. recommendation.
components of remuneration, companies should set applicable
limits on the variable component(s). The non-
variable component of remuneration should be
sufficient to allow the company to withhold variable
components of remuneration when performance
criteria are not met.
8.7. Award of variable components of remuneration Not See commentary of 8.1. recommendation.
should be subject to predetermined and measurable applicable
performance criteria.
8.8. Where a variable component of remuneration is Not See commentary of 8.1. recommendation.
awarded, a major part of the variable component applicable
should be deferred for a minimum period of time.
The part of the variable component subject to
deferment should be determined in relation to the

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
relative weight of the variable component compared to the non-variable component of remuneration.		
8.9. Contractual arrangements with executive or managing directors should include provisions that permit the company to reclaim variable components of remuneration that were awarded on the basis of data which subsequently proved to be manifestly misstated.	Not applicable	See commentary of 8.1. recommendation.
8.10. Termination payments should not exceed a fixed amount or fixed number of years of annual remuneration, which should, in general, not be higher than two years of the non-variable component of remuneration or the equivalent thereof.	Not applicable	See commentary of 8.1. recommendation.
8.11. Termination payments should not be paid if the termination is due to inadequate performance.	Not applicable	See commentary of 8.1. recommendation.
8.12. The information on preparatory and decision-making processes, during which a policy of remuneration of directors is being established, should also be disclosed. Information should include data, if applicable, on authorities and composition of the remuneration committee, names and surnames of external consultants whose services have been used in determination of the remuneration policy as well as the role of shareholders' annual general meeting.	Not applicable	See commentary of 8.1. recommendation.
8.13. Shares should not vest for at least three years after their award.	Not applicable	See commentary of 8.1. recommendation. Company's directors are not remunerated in shares.
8.14. Share options or any other right to acquire shares or to be remunerated on the basis of share price movements should not be exercisable for at least three years after their award. Vesting of shares and the right to exercise share options or any other right to acquire shares or to be remunerated on the basis of share price movements, should be subject to predetermined and measurable performance criteria.	Not applicable	See commentary of 8.1. recommendation. Company's directors are not remunerated in shares, share options or any other right to purchase Company's shares.
8.15. After vesting, directors should retain a number of shares, until the end of their mandate, subject to the need to finance any costs related to acquisition of the shares. The number of shares to be retained should be fixed, for example, twice the value of total annual remuneration (the non-variable plus the variable components).	Not applicable	See commentaries of 8.1. and 8.14 recommendations.
8.16. Remuneration of non-executive or supervisory directors should not include share options.	Not applicable	See commentaries of 8.1. and 8.14 recommendations.
8.17. Shareholders, in particular institutional shareholders, should be encouraged to attend general meetings where appropriate and make considered use of their votes regarding directors' remuneration.	Not applicable	See commentary of 8.1. recommendation.
8.18. Without prejudice to the role and organization of the relevant bodies responsible for setting directors' remunerations, the remuneration policy or any other significant change in remuneration policy should be included into the agenda of the shareholders' annual general meeting. Remuneration statement should be put for voting in shareholders' annual general meeting. The vote may be either mandatory or advisory.	Not applicable	See commentary of 8.1. recommendation.
8.19. Schemes anticipating remuneration of directors in shares, share options or any other right to purchase shares or be remunerated on the basis	Not applicable	See commentaries of 8.1. and 8.14 recommendations.

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of share price movements should be subject to the prior approval of shareholders' annual general meeting by way of a resolution prior to their adoption. The approval of scheme should be related with the scheme itself and not to the grant of such share-based benefits under that scheme to individual directors. All significant changes in scheme provisions should also be subject to shareholders' approval prior to their adoption; the approval decision should be made in shareholders' annual general meeting. In such case shareholders should be notified on all terms of suggested changes and get an explanation on the impact of the suggested changes.		
<ul> <li>8.20. The following issues should be subject to approval by the shareholders' annual general meeting:</li> <li>Grant of share-based schemes, including share</li> </ul>	Not applicable	
<ul> <li>options, to directors;</li> <li>Determination of maximum number of shares and main conditions of share granting;</li> </ul>		
<ul><li> The term within which options can be exercised;</li><li> The conditions for any subsequent change in the</li></ul>		
exercise of the options, if permissible by law;  • All other long-term incentive schemes for which		
directors are eligible and which are not available to other employees of the company under similar terms. Annual general meeting should also set the deadline within which the body responsible for remuneration of directors may award compensations listed in this article to individual directors.		
8.21. Should national law or company's Articles of Association allow, any discounted option arrangement under which any rights are granted to subscribe to shares at a price lower than the market value of the share prevailing on the day of the price determination, or the average of the market values over a number of days preceding the date when the exercise price is determined, should also be subject to the shareholders' approval.	Not applicable	
8.22. Provisions of Articles 8.19 and 8.20 should not be applicable to schemes allowing for participation under similar conditions to company's employees or employees of any subsidiary company whose employees are eligible to participate in the scheme and which has been approved in the shareholders' annual general meeting.	Not applicable	
8.23. Prior to the annual general meeting that is intended to consider decision stipulated in Article 8.19, the shareholders must be provided an opportunity to familiarize with draft resolution and project-related notice (the documents should be posted on the company's website). The notice should contain the full text of the share-based remuneration schemes or a description of their key terms, as well as full names of the participants in the schemes. Notice should also specify the relationship of the schemes and the overall remuneration policy of the directors. Draft resolution must have a clear reference to the scheme itself or to the summary of its key terms. Shareholders must also be presented with information on how the company intends to provide for the shares required to meet its	Not applicable	

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PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
obligations under incentive schemes. It should be clearly stated whether the company intends to buy shares in the market, hold the shares in reserve or	CABLL	
issue new ones. There should also be a summary on scheme-related expenses the company will suffer		
due to the anticipated application of the scheme. All information given in this article must be posted on		
the company's website.		
Principle IX: The role of stakeholders in corporat The corporate governance framework should red and encourage active co-operation between comjobs and financial sustainability. For the purpose investors, employees, creditors, suppliers, clientiterest in the company concerned.	cognize the r panies and s es of this Pri	ights of stakeholders as established by law stakeholders in creating the company value, inciple, the concept "stakeholders" includes
9.1. The corporate governance framework should assure that the rights of stakeholders that are protected by law are respected.	Yes	
9.2. The corporate governance framework should create conditions for the stakeholders to participate in corporate governance in the manner prescribed by law. Examples of mechanisms of stakeholder	Yes	
participation in corporate governance include: employee participation in adoption of certain key decisions for the company; consulting the employees on corporate governance and other important issues; employee participation in the company's		
share capital; creditor involvement in governance in the context of the company's insolvency, etc.	<u></u>	
9.3. Where stakeholders participate in the corporate governance process, they should have access to relevant information.	Yes	
Principle X: Information disclosure and transpare The corporate governance framework should en material information regarding the company, governance of the company.	sure that tin	
10.1. The company should disclose information on: 1) The financial and operating results of the company; 2) Company objectives; 3) Persons holding by the right of ownership or in control of a block of shares in the company; 4) Members of the company's supervisory and management bodies, chief executive officer of the company and their remuneration; 5) Material foreseeable risk factors; 6) Transactions between the company and connected persons, as well as transactions concluded outside the course of the company's regular operations; 7) Material issues regarding employees and other	Yes	The information mentioned in this recommendation is disclosed in announcements on material events published throughout NASDAQ OMX Vilnius Stock Exchange information disclosure system (GlobeNewswire), in Company's website, and in Company's documents of annual and interim information in such scope as it is required by law.
stakeholders; 8) Governance structures and strategy. This list should be deemed as a minimum recommendation, while the companies are encouraged not to limit themselves to disclosure of the information specified in this list.		
10.2. It is recommended that consolidated results of the whole group to which the company belongs should be disclosed when information specified in item 1 of Recommendation 10.1 is under disclosure.	Yes	
10.3. It is recommended that information on the professional background, qualifications of the members of supervisory and management bodies, chief executive officer of the company should be	Yes/No	See commentary of 3.2 recommendation of III principle. The Company does not prepare and publish remuneration statement, See commentary of

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disclosed as well as potential conflicts of interest that may have an effect on their decisions when information specified in item 4 of Recommendation 10.1 about the members of the company's supervisory and management bodies is under disclosure. It is also recommended that information about the amount of remuneration received from the company and other income should be disclosed with regard to members of the company's supervisory and management bodies and chief executive officer as per Principle VIII.	CABLL	8.1. recommendation of VIII principle.
10.4. It is recommended that information about the links between the company and its stakeholders, including employees, creditors, suppliers, local community, as well as the company's policy with regard to human resources, employee participation schemes in the company's share capital, etc. should be disclosed when information specified in item 7 of Recommendation 10.1 is under disclosure.	No	
10.5. Information should be disclosed in such a way that neither shareholders nor investors are discriminated with regard to the manner or scope of access to information. Information should be disclosed to all simultaneously. It is recommended that notices about material events should be announced before or after a trading session on the Vilnius Stock Exchange, so that all the company's shareholders and investors should have equal access to the information and make informed investing decisions.	Yes	The information is disclosed pursuant to the requirements of the laws of the Republic of Lithuania. The information is disclosed throughout NASDAQ OMX Vilnius Stock Exchange information disclosure system (GlobeNewswire), thus ensuring simultaneous disclosure of information to investors. The information is straight away placed in Central Storage Facility.  The information is disclosed in Lithuanian and English, before or after a trading session on the NASDAQ OMX Vilnius Stock Exchange.
10.6. Channels for disseminating information should provide for fair, timely and cost-efficient access to relevant information by users. It is recommended that information technologies should be employed for wider dissemination of information, for instance, by placing the information on the company's website. It is recommended that information should be published and placed on the company's website not only in Lithuanian, but also in English, and, whenever possible and necessary, in other languages as well.	Yes	See commentary of 10.5 recommendation. All the information disclosed throughout NASDAQ OMX Vilnius Stock Exchange information disclosure system (GlobeNewswire) and posted in Central Storage Facility is placed on Company's website especially intended for the investors <a href="https://www.apranga.lt/investuotojams">www.apranga.lt/investuotojams</a> , in Lithuanian and English.
10.7. It is recommended that the company's annual reports and other periodical accounts prepared by the company should be placed on the company's website. It is recommended that the company should announce information about material events and changes in the price of the company's shares on the Stock Exchange on the company's website too.	Yes	See commentary of 10.5 recommendation.
Principle XI: The selection of the company's audi The mechanism of the selection of the compan		should ensure independence of the firm of
auditor's conclusion and opinion.  11.1. An annual audit of the company's financial statements and report should be conducted by an independent firm of auditors in order to provide an external and objective opinion on the company's financial statements.	Yes	
11.2. It is recommended that the company's supervisory board and, where it is not set up, the company's board should propose a candidate firm of auditors to the general shareholders' meeting.	Yes	
11.3. It is recommended that the company should disclose to its shareholders the level of fees paid to the firm of auditors for non-audit services rendered to the company. This information should be also	Yes	There were rendered non-audit services to Company by audit company and audit company has received remuneration for it from the Company during the reporting period. The

PRINCIPLES/ RECOMMENDATIONS	YES/NO /NOT APPLI- CABLE	COMMENTARY
known to the company's supervisory board and, where it is not formed, the company's board upon their consideration which firm of auditors to propose for the general shareholders' meeting.		information about rendered non-audit services to Company by audit company will be disclosed to shareholders during general shareholders' meeting if for the performance of audit for the financial year starting from January 1st 2011 the same audit company will be proposed for election. The Company's board is informed about the non-audit services rendered to Company by audit company.

Rimantas Perveneckas General Director

6 April 2011