

28 February 2014
Vilnius

CONFIRMATION OF THE COMPANY'S RESPONSIBLE PERSONS

Hereby we confirm, that by our knowledge Consolidated Interim Financial Statements for the twelve months of 2013 prepared in accordance with International Financial Reporting Standards are true and fairly present assets, liabilities, financial position, profit or loss and cash flow of APB Apranga, as well as of Apranga Group consolidated companies.

Apranga Group General Manager
Rimantas Perveneckas

Apranga Group Chief Financial Officer
Saulius Bačasuskas

APRANGA

GROUP

APRANGA APB

Interim Consolidated Financial Statements

For the Twelve months period ended 31 December 2013

(UNAUDITED)

28 February 2014
Vilnius

APB APRANGA

Company's code 121933274, Kirtimu 51, Vilnius

INFORMATION ABOUT COMPANY

Name of the company	Apranga APB
Legal form	Public limited liability company
Date of registration	1 st March 1993
Code of company	121933274
Share capital	LTL 55 291 960
Registered office	Kirtimu 51, LT-02244 Vilnius, Lithuania
Name of Register of Legal Entities	Registru centras VĮ, Vilnius branch
Telephone number	+370 5 239 08 08
Fax number	+370 5 239 08 00
E-mail	info@apranga.lt
Internet address	http://www.apranga.lt
Main activities	Retail trade of apparel
Auditor	PricewaterhouseCoopers UAB

APB APRANGA

Company's code 121933274, Kirtimu 51, Vilnius

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REVIEW OF ACTIVITY OF THE GROUP COMPANIES

The retail turnover (including VAT) of Apranga Group has made LTL 164.0 million in 4th quarter 2013 or by 9.6% more than in 2012.

The retail turnover (including VAT) of Apranga Group amounted to LTL 583.9 million in January through December 2013 or by 10.2% more than in 2012.

According to EUROSTAT data, the retail trade (except of motor vehicles and motorcycles) in Baltic States during the 12 months 2013 grew the most in Lithuania (+4,5%) and Latvia (+3,8%). Meanwhile in Estonia the retail growth rate was slower and amounted to about 2%. However, in the fourth quarter of 2013 the retail trade growth rate in Estonia was the fastest among the Baltic countries and amounted to 4.5%. Latvia's and Lithuania's retail trade growth in last quarter of 2013 has also maintained the high level of about 4%. European Union (28 countries) retail trade over the past year decreased by 0.2% (the year before retail trade declined by 1.2%), although in the last this year quarter, the retail trade has already increased by 0.7%.

The retail turnover of the Group's stores by countries during 12 months of 2013 was (LTL thousand, VAT included):

Country	2013	2012	Change
Lithuania	366 613	337 744	8,5%
Latvia	145 165	125 737	15,5%
Estonia	72 146	66 176	9,0%
Total:	583 924	529 657	10,2%

The retail turnover of the Group's stores during the fourth quarter 2013 by countries was as follows (LTL thousand, VAT included):

Country	Q4 2013	Q4 2012	Change
Lithuania	102 747	97 848	5,0%
Latvia	41 855	34 091	22,8%
Estonia	19 412	17 765	9,3%
Total:	164 014	149 704	9,6%

The highest growth rates in the fourth quarter of 2013 (the same as within 12 months of this year) was in Latvia (22.8%). High growth rates in Latvia were mainly influenced by the relatively high number of stores opened in this country in 2013 - there were opened six new stores in 2013 (closed 1 Outlet store) and took over 3 "Mango" stores.

The retail turnover of the Group's stores by chains during 12 months 2013 was as follows (LTL thousand, VAT included):

Chain	2013	2012	2011	2013/2012, %	2013/2011, %
Economy (Apranga)	57 642	55 838	48 241	3,2%	19,5%
Youth ¹	197 361	178 959	153 014	10,3%	29,0%
Business ²	84 910	61 262	36 950	38,6%	129,8%
Luxury ³	69 788	57 544	50 156	21,3%	39,1%
Zara	152 799	154 481	123 664	-1,1%	23,6%
Outlets	21 424	21 573	17 204	-0,7%	24,5%
Total	583 924	529 657	429 229	10,2%	36,0%

¹ Aprangos galerija, Moskito, Mango, Bershka, Pull & Bear, Stradivarius, ALDO, Mexx, Promod, Desigual, Tom Tailor, s.Oliver.

² City, Massimo Dutti, Strellson, Marella, Pennyblack, Coccinelle.

³ Burberry, Emporio Armani, Hugo Boss, Ermenegildo Zegna, MaxMara, Marina Rinaldi, Tommy Hilfiger, Mados linija, Nude.

In 2013 as in 2012, the turnover of Business and Luxury chains increased mostly. Over the last two years the common turnover of Business and Luxury chains increased by almost 78%. This was mostly influenced by main direction of new investments towards these segments and overall strategy of the Group.

APB APRANGA, company's code 121933274, Kirtimu 51, Vilnius
REVIEW OF ACTIVITY OF THE GROUP COMPANIES
FOR THE TWELVE MONTHS PERIOD ENDED 31 DECEMBER 2013
(all tabular amounts are in LTL thousands unless otherwise stated)

During the twelve months of 2013 Apranga Group opened 11 stores, took over 5 "Mango" stores, reconstructed 11 and closed 2 stores. The capital expenditure of the retail chain expansion amounted to LTL 22.8 million (see Note 4 "Investments into non-current assets"). Investments (acquisitions) by segments are disclosed in Note 3 ("Segment information"). The Group is not engaged in activities related to research and experimental development, except to the extent of process improvement. Group uses the latest technology and the latest technology processes that meet environmental standards and help reduce the negative impact on the environment.

The number of stores by countries was as follows:

Country	31 12 2013	31 12 2012	Change
Lithuania	92	89	3,4%
Latvia	41	33	24,2%
Estonia	15	12	25,0%
Total:	148	134	10,4%

The number of stores by chains was as follows:

Chain	31 12 2013	31 12 2012	Change
Economy	12	12	0,0%
Youth	79	68	16,2%
Business	21	18	16,7%
Luxury	19	18	5,6%
Zara	10	10	0,0%
Outlets	7	8	-12,5%
Total	148	134	10,4%

The total *sales area* operated by the Group has increased by 5.1% or by 3.4 thousand sq. m. during the period from 31 December 2012 till 31 December 2013. Sales area increased most in Latvia and Estonia (respectively 10.3% and 15.7%).

The total area of stores by countries was as follows (thousand sq. m):

Country	31 12 2013	31 12 2012	Change
Lithuania	43,2	42,5	1,4%
Latvia	19,7	17,9	10,3%
Estonia	6,9	5,9	15,7%
Total:	69,7	66,3	5,1%

Despite last year's high comparative base, unfavorable weather conditions and increased competition, the Group managed to maintain a general level of Gross profitability and the same volumes of Earnings before taxes.

The Group has earned LTL 45,3 million of *profit before income tax* in 12 months 2013, while profit before taxes amounted to LTL 44,0 million during 12 months of 2012 (an increase of 3.0%). In 4th quarter the profit before income tax remained at almost the same level as the year before and totaled LTL 12.2 million (12.5 million in 4th quarter 2012).

EBITDA of the Group was LTL 64.1 million during 12 months 2013, and it was LTL 61.4 million in corresponding previous year period. EBITDA margin has decreased from 14.5% to 13.7% during the year. The current ratio of the Group remained at about the same level as the year before - 2.3 times.

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REVIEW OF ACTIVITY OF THE GROUP COMPANIES
FOR THE TWELVE MONTHS PERIOD ENDED 31 DECEMBER 2013
(all tabular amounts are in LTL thousands unless otherwise stated)

Main Group Indicators	12 months 2013	12 months 2012	12 months 2011
Net sales, LTL thousand	466 673	423 441	340 781
Net sales in foreign markets, LTL thousand	175 312	155 626	125 598
Like-to-like sales, %	1,7%	17,0%	10,7%
Gross profit, LTL thousand	218 957	198 481	159 961
Gross margin, %	46,9%	46,9%	46,9%
Operating profit, LTL thousand	45 476	44 083	29 968
Operating profit margin, %	9,7%	10,4%	8,8%
EBT, LTL thousand	45 349	44 019	29 749
EBT margin, %	9,7%	10,4%	8,7%
Profit (loss) for the period, LTL thousand	38 144	36 897	24 814
Profit (loss) for the period margin, %	8,2%	8,7%	7,3%
EBITDA, LTL thousand	64 096	61 412	47 612
EBITDA margin, %	13,7%	14,5%	14,0%
Return on equity (end of the period), %	25,9%	26,4%	20,2%
Return on assets (end of the period), %	18,7%	18,9%	15,4%
Net debt to equity*, %	-2,2%	-6,3%	-5,6%
Current ratio, times	2,3	2,2	2,6

* (Interest bearing liabilities less cash) / Equity

Main Group Indicators	Q4 2013	Q4 2012	Q4 2011
Net sales, LTL thousand	130 142	120 161	101 449
Net sales in foreign markets, LTL thousand	48 372	42 274	36 785
Like-to-like sales, %	1,5%	9,5%	14,0%
Gross profit, LTL thousand	64 333	59 079	50 296
Gross margin, %	49,4%	49,2%	49,6%
Operating profit, LTL thousand	12 312	12 561	12 055
Operating profit margin, %	9,5%	10,5%	11,9%
EBT, LTL thousand	12 250	12 545	11 983
EBT margin, %	9,4%	10,4%	11,8%
Profit (loss) for the period, LTL thousand	10 314	10 795	9 999
Profit (loss) for the period margin, %	7,9%	9,0%	9,9%
EBITDA, LTL thousand	17 240	17 180	16 378
EBITDA margin, %	13,2%	14,3%	16,1%
Return on equity (end of the period), %	7,0%	7,7%	8,1%
Return on assets (end of the period), %	5,0%	5,5%	6,2%
Net debt to equity*, %	-2,2%	-6,3%	-5,6%
Current ratio, times	2,3	2,2	2,6

* (Interest bearing liabilities less cash) / Equity

The *operating expenses* of the Group totaled LTL 173.5 million during 12 months 2013 and increased by 12.4%, comparing to the same period 2012. The finance costs of the Group were LTL 127 thousand in 12 months 2013 (less than 0.1% of the total costs of the Group). Total finance debts of the Group totaled LTL 5.0 million at 31 December 2013 (no financial debts at 31 December 2012).

Main Group Indicators	12 months 2013	12 months 2012	Change
Net sales, LTL thousand	466 673	423 441	10,2%
Net sales in foreign markets, LTL thousand	175 312	155 626	12,6%
Gross profit, LTL thousand	218 957	198 481	10,3%
Operating expenses	(173 481)	(154 398)	12,4%
Operating profit, LTL thousand	45 476	44 083	3,2%
EBT, LTL thousand	45 349	44 019	3,0%
Profit (loss) for the period, LTL thousand	38 144	36 897	3,4%
EBITDA, LTL thousand	64 096	61 412	4,4%

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The Group's level of inventories during the year grew by 17.8% (the increase from LTL 75.2 million to LTL 88.7 million). Company's inventories grew by 18.9%. Slightly more significant growth of inventories was driven by new stores opening. It was also influenced by increased quantity of winter season items due to unusually warm weather.

The number of employees during the year till 31 December 2013 in the Group has increased by 158 to 1725 (+10.1%), and has increased in Company by 29 to 722 (+4.2%). During the 4th quarter 2013 the number of employees increased by 56 (+3.4%) in the Group, and decreased by 2 (-0.3%) in the Company.

The price of the Company share during 12 months 2013 increased from LTL 7.35 per share to LTL 8.98 per share (+22%). The maximum share price during the twelve months period was LTL 9.39 per share, minimum share price - LTL 7.28 per share. The market capitalization of the Company increased from LTL 407 million at the beginning of the year to LTL 496 million at the end of December 2013. The average price of share during the reporting period was LTL 8.67 per 1 share. Company's share turnover was over LTL 83 million during the year.

Apranga APB share price during 12 months period from 1st January 2013 to 31st December 2013:



Information about members of the Management board on 31 December 2013:

Name, Surname	Position	Number of shares owned and part in the share capital	Election date	End of term
Darius Juozas Mockus	Chairman of the Board	-	30 04 2010	30 04 2014
Rimantas Perveneckas	Member of the Board, General Director	800 770 1.45%	30 04 2010	30 04 2014
Ilona Simkuniene	Member of the Board, Purchasing Director	-	30 04 2010	30 04 2014
Ramunas Gaidamavicius	Member of the Board, Development Director	5 000 0.01%	30 04 2010	30 04 2014
Vidas Lazickas	Member of the Board	-	29 04 2011	30 04 2014
Marijus Strončikas	Member of the Board	-	30 04 2010	30 04 2014

STATEMENT OF COMPREHENSIVE INCOME

	Note	Group		Company	
		2013	2012	2013	2012
Revenue	3	466 673	423 441	201 484	180 002
Cost of sales		(247 716)	(224 960)	(122 942)	(107 035)
Gross profit		218 957	198 481	78 542	72 967
Operating expenses		(175 415)	(156 096)	(77 560)	(72 729)
Other income		1 963	1 608	38 975	31 197
Net foreign exchange gain (loss)		(29)	90	(26)	84
Operating profit (loss)		45 476	44 083	39 931	31 519
Finance costs	6	(127)	(64)	(198)	(212)
Profit (loss) before income tax		45 349	44 019	39 733	31 307
Income tax expense		(7 205)	(7 122)	(1 871)	(1 774)
Profit (loss) for the year	3	38 144	36 897	37 862	29 533
Other comprehensive income					
Currency translation difference		(169)	67	-	-
TOTAL COMPREHENSIVE INCOME		37 975	36 964	37 862	29 533
Basic and diluted earnings (losses) per share (in LTL)		0,69	0,67	0,68	0,53

	Note	Group		Company	
		Q4 2013	Q4 2012	Q4 2013	Q4 2012
Revenue	3	130 142	120 161	55 211	49 844
Cost of sales		(65 809)	(61 082)	(30 582)	(26 549)
Gross profit		64 333	59 079	24 629	23 295
General and administrative expenses		(52 534)	(47 315)	(23 651)	(21 699)
Other income		513	774	2 379	3 132
Net foreign exchange gain (loss)		-	23	2	24
Operating profit (loss)		12 312	12 561	3 359	4 752
Finance costs	6	(62)	(16)	(72)	64
Profit (loss) before income tax		12 250	12 545	3 287	4 816
Income tax expense		(1 936)	(1 750)	(521)	(600)
Profit (loss) for the year	3	10 314	10 795	2 766	4 216
Other comprehensive income					
Currency translation difference		15	(66)	-	-
TOTAL COMPREHENSIVE INCOME		10 329	10 729	2 766	4 216
Basic and diluted earnings (losses) per share (in LTL)		0,19	0,19	0,05	0,08

BALANCE SHEET

	Note	Group		Company	
		31 12 2013	31 12 2012	31 12 2013	31 12 2012
ASSETS					
Non-current assets					
Property, plant and equipment		80 855	78 356	51 363	50 376
Intangible assets		1 507	330	238	244
Investments in subsidiaries		-	-	16 101	16 101
Prepayments		1 201	899	296	202
Trade and other receivables		104	113	104	113
		83 667	79 698	68 102	67 036
Current assets					
Inventories		88 652	75 232	48 573	40 846
Available for sale financial assets	5	16 361	16 239	16 361	16 239
Non-current assets held for sale		1 118	1 118	1 118	1 118
Prepayments		2 934	3 319	2 665	1 929
Trade and other receivables		2 621	10 447	27 412	29 697
Cash and cash equivalents		8 275	8 804	1 293	1 999
		119 961	115 159	97 422	91 828
TOTAL ASSETS	3	203 628	194 857	165 524	158 864
EQUITY AND LIABILITIES					
Equity					
Ordinary shares		55 292	55 292	55 292	55 292
Legal reserve		5 529	4 612	5 529	4 612
Translation difference		(188)	(45)	-	-
Retained earnings		86 538	79 748	57 751	51 216
		147 171	139 607	118 572	111 120
Non-current liabilities					
Deferred tax liabilities		3 226	3 540	1 044	1 205
Other liabilities		503	339	503	339
		3 729	3 879	1 547	1 544
Current liabilities					
Borrowings	6	4 994	-	23 624	23 639
Current income tax liability		2 878	4 727	1 598	1 910
Trade and other payables		44 856	46 644	20 183	20 651
		52 728	51 371	45 405	46 200
Total liabilities		56 457	55 250	46 952	47 744
TOTAL EQUITY AND LIABILITIES		203 628	194 857	165 524	158 864

STATEMENTS OF CHANGES IN EQUITY

GROUP

	Note	Share capital	Legal reserve	Translation reserve	Retained earnings	Total
Balance at 1 January 2012		55 292	3 262	92	64 456	123 102
Comprehensive income						
Profit for the 12 months 2012	3				36 897	36 897
Other comprehensive income						
Currency translation difference		-	-	(137)	203	66
Total comprehensive income		-	-	(137)	37 100	36 963
Transactions with owners						
Transfer to legal reserve		-	1 350	-	(1 350)	-
Dividends paid		-	-	-	(20 458)	(20 458)
Balance at 31 December 2012		55 292	4 612	(45)	79 748	139 607
Comprehensive income						
Profit for the 12 months 2013	3	-	-	-	38 144	38 144
Other comprehensive income						
Currency translation difference		-	-	(143)	(26)	(169)
Total comprehensive income		-	-	(143)	38 118	37 975
Transactions with owners						
Transfer to legal reserve	8	-	917	-	(917)	-
Dividends paid	8	-	-	-	(30 411)	(30 411)
Balance at 31 December 2013		55 292	5 529	(188)	86 538	147 171

COMPANY

		Share capital	Legal reserve	Retained earnings	Total
Balance at 1 January 2012		55 292	3 262	43 492	102 046
Comprehensive income					
Profit for the 12 months 2012		-	-	29 533	29 533
Transactions with owners					
Transfer to legal reserve		-	1 350	(1 350)	-
Dividends paid		-	-	(20 458)	(20 458)
Balance at 31 December 2012		55 292	4 612	51 217	111 121
Comprehensive income					
Profit for the 12 months 2013			-	37 862	37 862
Transactions with owners					
Transfer to legal reserve	8		917	(917)	-
Dividends paid	8			(30 411)	(30 411)
Balance at 31 December 2013		55 292	5 529	57 751	118 572

STATEMENTS OF CASH FLOW

	Note	Group		Company	
		2013	2012	2013	2012
OPERATING ACTIVITIES					
Profit (loss) before income taxes	3	45 349	44 019	39 733	31 307
Adjustments for:					
Depreciation and amortization		18 620	17 329	8 130	8 823
Impairment charge		302	297	47	296
Change in allowances for slow-moving inventories		662	(57)	619	(89)
Gain on disposal of property, plant and equipment		4	(28)	4	(28)
Write-off of property, plant and equipment		174	209	117	208
Dividends income		-	-	(27 532)	(20 325)
Interest expenses, net of interest income		(555)	(527)	(538)	(409)
		64 556	61 242	20 580	19 783
Changes in operating assets and liabilities:					
Decrease (increase) in inventories		(14 082)	(11 141)	(8 346)	(3 722)
Decrease (increase) in receivables		(82)	(1 467)	(1 664)	(8 093)
Unrealized foreign exchange loss (gain)		(169)	66	-	-
Increase (decrease) in payables		(1 843)	14 663	(509)	5 045
Cash generated from operations		48 380	63 363	10 061	13 013
Income taxes paid		(9 368)	(3 590)	(2 358)	(87)
Interest paid	6	(127)	(64)	(198)	(212)
Net cash from operating activities		38 885	59 709	7 505	12 714
INVESTING ACTIVITIES					
Interest received		682	564	736	594
Dividends received		-	-	27 532	20 325
Loans granted		(49 500)	(98 500)	(91 067)	(123 754)
Loans repayments received		57 500	90 500	94 195	115 150
Purchases of property, plant and equipment and intangible assets	3, 4	(23 563)	(25 769)	(9 300)	(10 491)
Proceeds on disposal of property, plant and equipment	3, 4	787	1 439	21	995
Purchases of available-for-sale financial assets	5	(5 689)	(5 729)	(5 689)	(5 729)
Proceeds on disposal of available-for-sale financial assets	5	5 567	-	5 567	(148)
Net cash used in investing activities		(14 216)	(37 495)	21 995	(3 058)
FINANCING ACTIVITIES					
Dividends paid	8	(30 192)	(20 285)	(30 192)	(20 285)
Proceeds from borrowings		35 501	-	162 184	131 640
Repayments of borrowings		(35 501)	-	(167 192)	(120 875)
Repayments of obligations under finance leases		-	(3)	-	-
Net cash from financing activities		(30 192)	(20 288)	(35 200)	(9 520)
NET INCREASE (DECREASE) IN CASH AND BANK OVERDRAFTS		(5 523)	1 926	(5 700)	136
CASH AND BANK OVERDRAFTS:					
AT THE BEGINNING OF THE PERIOD		8 804	6 878	1 999	1 863
AT THE END OF THE PERIOD		3 281	8 804	(3 701)	1 999

NOTES TO INTERIM CONSOLIDATED AND COMPANY'S FINANCIAL STATEMENTS

1. General information

APB Apranga, (hereinafter "the Company"), was incorporated and commenced its operations in March 1993. The Company's main office is situated in Kirtimu 51, Vilnius, Lithuania. The Company has legal form of public limited liability company under the Law on Companies of Republic of Lithuania. The principal activity of the Company and its subsidiaries (hereinafter "the Group") is retail trade of apparel.

At 31 December 2013 the Group consisted of the Company and the following 100% owned subsidiaries:

Name	Country	Headquarters	Principal activity
UAB Apranga LT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
UAB Apranga BPB LT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
UAB Apranga PLT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
UAB Apranga SLT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
UAB Apranga MLT	Lithuania	Kirtimu 51, Vilnius	Retail trade of apparel
SIA Apranga	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga LV	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga BPB LV	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga PLV	Latvia	Elizabetes 51, Riga	Retail trade of apparel
SIA Apranga SLV	Latvia	Terbatas 30, Riga	Retail trade of apparel
SIA Apranga MLV	Latvia	Terbatas 30, Riga	Retail trade of apparel
OU Apranga ¹	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga Estonia	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga BEE	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga PB Trade	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel
OU Apranga ST Retail	Estonia	Pärnu mnt 10/Väike-Karja 12 Tallinn	Retail trade of apparel

¹ 100 % jointly with OU Apranga Estonia

All 55 291 960 ordinary shares of nominal value LTL 1 each (ISIN code LT0000102337) that comprise Company's share capital are listed on Baltic equity list of NASDAQ OMX Vilnius Stock Exchange.

At 31 December 2013 the Company had 3 041 shareholders. Company's shareholders which owned or had under management more than 5% of share capital were:

Shareholder	Enterprise code	Address	Number of shares	% of total ownership
UAB MG Baltic Investment	123249022	Jasinskio 16B, Vilnius, Lithuania	29 677 397	53,7%
Swedbank AS (Estonia) clients	10060701	Liivalaia 8 Tallinn, Estonia	6 794 270	12,3%
UAB Minvista	110685692	Jasinskio 16, Vilnius, Lithuania	5 522 729	10,0%

The ultimate parent company whose financial statements are available for public use is UAB Koncernas MG Baltic. The ultimate controlling individual of the Group is Mr. D. J. Mockus.

2. Basis of preparation and summary of main accounting policies

The financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU.

The principle accounting policies applied in the preparation of Interim financial statements are the same to those applied in preparation of the Annual financial statements.

The applicable rates used for the balance sheet preparation were as follows:

2013		2012	
1 EUR	= 3.4528 LTL	1 EUR	= 3.4528 LTL
1 LVL	= 4.9184 LTL	1 LVL	= 4.9520 LTL

3. Segment information

Management has determined the operating segments based on the reports reviewed by the General Director and other 6 Directors (responsible for managing, marketing, human resources, purchases, development and finance) that are used to make strategic decisions.

All financial information, including the measure of profit and total assets, is analyzed on a country basis.

The segment information provided to the Directors for the reportable segments for the 12 months 2013 is as follows:

12 months 2013	Lithuania	Latvia	Estonia	Total	Inter-company eliminations	Total in consolidated financial statements
Total segment revenue	327 230	121 078	59 816	508 124	-	
Inter-segment revenue	(35 869)	(4 147)	(1 435)	(41 451)	-	
Revenue from external customers	291 361	116 931	58 381	466 673	-	466 673
Gross margin	46,4%	47,9%	47,5%	46,9%		46,9%
Profit (loss) for the year	24 403	8 557	5 184	38 144	-	38 144
Total assets	182 558	44 044	21 416	248 018	(44 390)	203 628
Additions to non-current assets (other than financial instruments and prepayments for leases)	14 485	5 805	3 273	23 563	(787)	22 776

12 months 2012	Lithuania	Latvia	Estonia	Total	Inter-company eliminations	Total in consolidated financial statements
Total segment revenue	293 548	104 855	55 459	453 862	-	
Inter-segment revenue	(25 733)	(3 443)	(1 245)	(30 421)	-	
Revenue from external customers	267 815	101 412	54 214	423 441	-	423 441
Gross margin	46,8%	46,8%	47,5%	46,9%		46,9%
Profit (loss) for the year	22 661	8 826	5 410	36 897	-	36 897
Total assets	177 583	42 534	18 634	238 751	(43 894)	194 857
Additions to non-current assets (other than financial instruments and prepayments for leases)	12 223	9 520	2 632	24 375	(46)	24 329

4. Investments into non-current assets

Net investments of the Group amounted to LTL 22.8 million in first 12 months of 2013 (LTL 7.9 million in 4th quarter 2013). The Company totally invested LTL 9.3 million in first 12 months of 2013. Daughter companies' investments into development of the retail network amounted to LTL 13.5 million.

5. Investments into financial assets

During the year 2013 the Company for LTL 5.6 million sold and for the same amount acquired the Lithuanian Government issued long-term bonds (redemption years - 2015 and 2016) denominated in Litas, which are recorded as Available for sale financial assets. Total investments in the Lithuanian Government issued the long-term bonds amounted to LTL 16.4 million on 31 December 2013.

6. Borrowings

In November 2013, the Company and SEB bank have signed the amendment to agreement which modified the previous contract on the credit line. According to it, the credit line of LTL 60 000 thousand in order to finance the working capital, issuing guarantees and opening letters of credit, was extended. The credit line now will expire on 30 November 2014. The interests are paid for the amount used and the interest rate is calculated as 1-month VILIBOR plus margin. There is fixed interest rate set for amount used for the issuance of guarantees and letters of credit.

In April 2013, the Company and NORDEA bank have signed the amendment to the overdraft facility and general agreement on bank's guarantees. Under this amendment, the Group granted credit line increased to EUR 9 000 thousand and extended until 30 June 2015. For the drawdown amount of LTL portion of the credit line a floating interest rate calculated as the 1-week VILIBOR plus margin is being paid, and for the drawdown amount of EUR portion of the credit line a floating interest rate calculated as the EONIA plus margin is being paid. There is fixed interest rate set for amount used for the issuance of guarantees.

7. Guarantees and letters of credit

As of 31 December 2013 guarantees issued by the credit institutions on behalf of the Company to secure the obligations of its subsidiaries to their suppliers totaled LTL 34 891 thousand (31 December 2012: LTL 29 332 thousand). The letters of credit and guarantees provided to suppliers by the credit institutions on behalf of the Group as of 31 December 2013 amounted to LTL 41 281 thousand (31 December 2012: LTL 36 661 thousand).

As of 31 December 2013 the Company's guarantees issued to secure the obligations of its subsidiaries to their suppliers totaled LTL 2 356 thousand (31 December 2012: LTL 1 725 thousand).

8. Profit distribution

The Annual shareholders meeting of APB Apranga held on 30 April 2013 has resolved to pay LTL 30 411 thousand in dividends, allocate LTL 917 thousand to legal reserve, and to pay LTL 720 thousand as annual bonuses.

9. Turnover and expansion plans in 2014

Group plans to reach LTL 628 million retail chain turnover (including VAT) in 2014 or by 7.5% more, than actual the year 2013 turnover (LTL 584 million).

Group plans to open or reconstruct 25-30 stores during 2014. The investments are planned to amount to about LTL 22-25 million.

10. Events after the reporting period

In February 2014, the Company established a subsidiary OU Apranga MDE, which will operate Massimo Dutti stores in Estonia. The share capital of subsidiary is EUR 2.5 thousand (equivalent to LTL 8.6 thousand). All shares have been fully paid in cash.
