Consolidated interim report I quarter 2006

ARCO VARA AS

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Corporate web page: <u>www.arcorealestate.com</u>

Regional web pages: <u>www.arcovara.ee</u>

www.arcoreal.lt
www.arcoreal.com.ua

Main activities: Real estate development and investments

Real estate related services

Construction

Supervisory board: Arti Arakas, Hillar-Peeter Luitsalu, Richard Tomingas

Management board: Viljar Arakas, Sulev Luiga, Ivar Siimar

Auditor: Ernst & Young Baltic AS

EXPLANATORY LETTER

Arco Vara's consolidated revenue amounted 6 455 thousand euros in I quarter 2006 (2005 I quarter: 7 414 thousand euros). The net profit for first three months amounted to 1 726 thousand euros (2005 I quarter: 1 470 thousand euros). The net profit attributable to the owners of the Parent, amounted to 1 726 thousand euros (I quarter 2005: 1 199 thousand euros).

Main indicators	I Q 2006	I Q 2005
Current ratio (current assets / current liabilities)	0,9	0,8
Equity ratio (equity / total assets)	0,4	0,4
Equity / debt ratio (equity/(short-term borrowings + long-term borrowings))	0,8	0,8
Equity ratio for equity attributable to the owners of the Parent (equity attributable to the owners of the Parent / total assets) Equity / debt ratio for equity attributable to the owners of the Parent (equity attributable to he owners	0,4	0,4
of the Parent / (short-term borrowings + long-term borrowings))	0,7	0,7
Performance indicators		
Net profit margin (net profit attributable to the owners of the Parent / revenue)	0,3	0,2
Operating profit margin (operating profit / revenue)	0,3	0,2
Gross profit margin (gross profit / revenue)	0,3	0,3
ROA (net profit attributable to the owners of the Parent / average total assets)	0,02	0,02
Profitability of assets ((revenue + other operating income)/ average total assets	0,04	0,04
ROE 1 (profit before minority interests / average equity with minority interests)	0,05	0,05
ROE 2 (proft attributable to the owners of the Parent $/$ average equity attributable to the owners of the Parent)	0,05	0,05
Contribution of the business divisions to consolidated financial indicators:		

I quarter 2006	Service	Development	Construction	Eliminations	Unallocated expenses and assets	Total
Total revenue	1 552	2 755	3 354	-1 061	0	6 600
Total operating profit	265	2 487	-537	55	-378	1 891
Total assets	2 785	83 072	5 214	-3 448	8 795	96 417

In March 2006, the Group purhased the following minority interests:

Companies	Ownership before transaction	Ownership acquired	Ownership after transaction
Arco Investeeringute AS	84,0%	16,0%	100,0%
Kolde AS	73,4%	15,5%	88,9%
Kerberon OÜ	67,35%	16%	83,4%
Arcofond OÜ	84%	16%	100,0%
Pärnu Turg OÜ	84%	16%	100,0%
Deena Ehituse OÜ	84%	16%	100,0%
Fimaier OÜ	80%	20%	100,0%

The total purchase price of the specified ownership was 2 682 thousand euros to be paid within the next two years. No interest on the payable amount has been agreed in the contract.

Major ongoing real estate development and investment projects of Arco Vara as of the end of March 2006 (in thousands of euros):

ESTONIA		
	Residential projects (in book value)	Commercial projects (in book
		value)

	Residential projects (in book value)	Commercial projects (in book value)	Total investment	Development period
TALLINN				
Betooni 8	0	2 045	13 421	2005-2007
Holiday Club Estonia properties	0	14 299	70 303	2005-2008
Kolde	1 116	0	23 647	2004-2008
Narva mnt 67 (Tivoli)	18 536	0	73 498	2005-2011
Paldiski mnt 80	0	1 650	13 741	2005-2008
Regati pst 1 (TOP)	0	0	27 099	2008-2010
Suur-Sõjamäe 40	0	556	959	2005-2007
Total Tallinn	19 652	18 550	222 668	
PÄRNU				
Aida 8	0	313	4 154	2005-2009
Lai 5	105	0	4 793	2005-2009
Total Pärnu	105	313	8 947	
NARVA				
Kerese	0	729	5 305	2005-2006
Total Narva	0	729	5 305	
TOTAL ESTONIA	19 757	19 592	236 920	
LATVIA				
RIIA				
Zalu 8	538	0	100 000	2006-2011
Jaunpils	0	553		
Dumji	1 074	0	1 600	2005-2007
Bisumuiza 1	524	0	17 256	2004-2008
Riia kokku	2 136	553	118 856	
UKRAINE				
KIYEV				
Tatarka	471	0	4 218	2005-2007
Total Kiyev	471	0	4 218	
TOTAL	22 364	20 145	359 994	

Consolidated interim financial statements for I quarter 2006 has prepared on the basis of International Financial Reporting Standards (IFRS). The accounting principles of the interim financial statements are comparable with principles used in Annual Report 2005.

CONSOLIDATED INCOME STATEMENT

unaudited in thousand of euros, for I quarter

	Notes	2006	2005
Revenue	1	6 437	7 426
Cost of sales		-4 283	-5 116
Gross profit		2 154	2 309
Marketing costs		-235	-190
General and administrative expenses		-184	-723
Other operating income		163	131
Other operating expenses		-7	-14
Operating profit		1 891	1 512
Financial items and investment activity income (expenses) Profit before income tax		-164 1 727	-15 1 498
Income tax expense		5	0
Net profit		1 732	1 497
attributable to:			
- owners of the parent		1 736	1 199
- minority interests		-4	299
Profit attributable to owners of the Parent per share (in euro - basic	os)¹ 2	0,06	0,05
- diluted	2	0,06	0,05

¹In 2005, share split and bonus issue were carried out. Therefore the weighted average number of ordinary shares for comparative year has been adjusted – the number of shares after share split and bonus issue (i.e., 27 255 468 shares) has been used for calculation of weighted average number of shares.

CONSOLIDATED BALANCE SHEET

unaudited in thousands of euros, as March, 31

	Notes	31.03.2006	31.12.2005
ASSETS			
Current assets			
Cash and cash equivalents		7 951	9 202
Receivables		6 090	6 159
Prepaid expenses		169	166
Inventories	2	12 165	9 834
Biological assets		378	385
Total current assets		26 753	25 746
Non-current assets			
Long-term receivables		927	1 085
Long-term investments into securities		193	192
Investment property	3	54 508	54 395
Property, plant and equipment	4	12 923	11 146
Intangible assets	5	1 113	868
Total non-current assets		69 664	67 686
TOTAL ASSETS		96 417	93 432
Borrowings Payables Prepayments Provisions		20 345 6 571 2 603 68	20 251 7 525 2 643 41
Total current liabilities		29 587	30 460
Non-current liabilities			
Long-term borrowings		27 712	25 076
Other long-term payables		2 983	710
Long-term provisions		70	70
Total non-current liabilities		30 765	25 856
Total liabilities		60 352	56 316
Equity			
Equity attributable to the owners of the Parent			
Share capital		19 463	19 463
Share premium		7 866	7 866
Legal mandatory reserve		27	27
Other reserves		31	30
Retained earnings		8 179	6 443
Total equity attributable to the owners of the parent		35 566	33 829
Minority interests		497	3 288
Total equity		36 063	37 116
TOTAL LIABILITIES AND EQUITY		96 417	93 432

CONSOLODATED STATEMENT OF CHANGES IN EQUITY

unaudited in thousands of euros

	Equity attributable to the owners of the Parent						Minority	Total equity
	Share capital	Share premium	Legal mandatory reserv	Other reserves	Retained earnings	Total	interests	
Balance at 31.12.2004	268	565	27	364	16 753	17 977	4 591	22 568
Foreign currency translation	0	0	0	1	0	1	0	1
Changes in minority interests caused by changes in the Parent's ownership in subsidiaries	0	0	0	0	0	0	1 067	1 067
Net profit	0	0	0	0	1 199	1 199	0	1 199
Balance at 31.03.2005	268	565	27	365	17 951	19 177	5 658	24 835
Balance at 31.12.2005	19 463	7 866	27	30	6 443	33 829	3 288	37 116
Foreign currency translation	0	0	0	1	0	1	0	1
Changes in minority interests caused by changes in the Parent's ownership in subsidiaries	0	0	0	0	0	0	-2 786	-2 786
Net profit	0	0	0	0	1 736	1 736	-4	1 732
Balance at 31.03.2006	19 463	7 866	27	31	8 179	35 566	497	36 063

CONSOLIDATED CASH FLOW STATEMENT

unaudited in thousands of euros

in thousands of euros	I Q 2006
Cash flows from operating activities	
Operating profit	1 891
Adjustments of operating profit	-958
Increase in receivables related to operating activities and inventories	-1 956
Increase in payables and prepayments related to operating activities	487
Total cash flows from operating activities	-536
Cash flows used in investing activities	
Purchase of property, plant and equipment and intangible assets	-1 841
Proceeds from sale of property, plant and equipment and intangible assets	1
Purchase of investment property	-488
Proceeds from sale of investment property and biological assets	323
Acquisition of subsidiaries and joint ventures	-258
Proceeds from sale of subsidiaries and joint ventures	-397
Purchase of other investments	0
Proceeds from sale of other investments	0
Loans granted	-11
Repayments of loans granted	143
Interests received	68
Total cash flows used in investing activities	-2 461
Cash flows from financing activities	
Proceeds from borrowings	3 824
Repayments of borrowings and finance lease liabilities	-1 228
Change in overdraft	-5
Interests paid	-421
Proceeds from issue of shares	-90
Dividends paid	-261
Income tax on dividends paid	-71
Total cash flows from financing activities	1 748
NET CAH FLOWS	-1 249
Cash and cash equivalents at the beginning of the period	0
Change in cash and cash equivalents	-1 249
Net foreign exchange difference	-3
Cash and cash equivalents at the end of the period	-1 251

NOTES

Note 1 Segment information

in thousands of euros

BUSINESS SEGMENTS

As of 31.03.2006 or for the I quarter 2006, respectively $$	Service	Development	Construction	Eliminations	Total
Revenue to external customer	1 432	2 437	2 568	0	6 437
Other operating income to external customers	0	156	6	0	163
Revenue and other operating income to other segments	119	162	779	-1 061	0
Total revenue	1 552	2 755	3 354	-1 061	6 600
Segment results	265	2 487	-537	55	2 270
Unallocated operating expenses					-379
Operating profit					1 891
Financial items and investment activity income (expenses)					-164
Income tax expense					5
Net profit					1 732
Depreciation and amortization included in segment results	-12	-9	-18	0	-38
Impairment loss included in segment results	0	857	-6	0	851
Unallocated depreciation and amortization					-8
Total depreciation, amortization and impairment loss					805
Segment investments into non-current assets	39	1 897	254	0	2 189
Unallocated investments					4
Total investments into non-current assets					2 193

	Service	Development	Construction	Eliminations	Total
Segment assets	2 785	83 072	5 214	-3 448	87 623
Unallocated assets					8 795
Total assets	_				96 418
Segment liabilities	3 293	26 118	4 523	-25 262	8 672
Unallocated liabilities					51 683
Total liabilities			,		60 354

GEOGRAPHICAL SEGMENTS

Revenue by geographical location of customers	I Q 2006
Estonia	5 909
Latvia	466
Lithuania	26
Ukraine	52
Revenue to other segments	-15
Total revenue by location of customers	6 437

Segment assets by geographical location of assets	31.03.2006
Estonia	86 398
Latvia	4 626
Lithuania	21
Ukraine	514
Inter-segment eliminations	-6 139
Unallocated assets	10 997
Total segment assets by geographical location of assets	96 417

Assets acquired in I Q 2006 by type of assets	Estonia	Latvia	Lithuania	Ukraine	Total
Investments property	273	0	0	0	273
Property, plant and equipment	1 521	118	8	24	1 670
Intangible assets	250	0	0	0	250
Total acquired assets	2 043	118	8	24	2 193

Note 2 Inventories

in thousands of euros

	31.03.2006	31.12.2005
Real estate purchased or developed for sale	11 441	9 266
Other goods purchased for resale	253	264
Raw materials and finished goods	9	33
Prepayments to suppliers	462	271
Total inventories	12 165	9 834

Note 3 Investment properties

in thousands of euros

Balance at 31.12.2005	54 395
Purchases	273
Capitalized borrowing costs	4
Sales	-165
Balance at 31.03.2006	54 508

Note 4 Property, plant and equipment

in thousands of euros

	Land and buildings	Machinery and equipment	Other equipment	Construction	Total
Balance at 31.12.2005	1 084	94	188	9 781	11 146
Purchases	0	3	44	1 624	1 670
Capitalized borrowing costs	0	0	0	147	147
Disposals	0	0	0	0	0
Depreciation charge	-12	-9	-19	0	-40
Balance at 31.03.2006	1 072	87	213	11 552	12 923

Note 5 Intangible assets

in thousands of euros

	Goodwill	Negative goodwill	Software	Total
Balance at 31.12.2005	835	0	33	868
Purchases	0	0	2	2
Additions from business combinations	248	851	0	1 098
Negative goodwill recorded as income	0	-851	0	-851
Amortization charge	0	0	-5	-5
Balance at 31.12.2005	1 083	0	30	1 113

MANAGEMENT REPRESENTATION

Arco Vara AS management has prepared consolidated interim financial statements for I quarter 2006 set out on pages 2-10.

Accounting principles used in preparing the consolidated interim financial statements of Arco Vara AS and its subsidiaries and joint ventures are based on International Financial Reporting Standards (IFRS). The consolidated financial statements give a true and fair view of the financial position of the Group and the results of its operations and cash flows. The Group and Arco Vara AS are able to continue as a going concers.

Sulev Luiga

Member of the Management Board

Viljar Arakas

Chairman of the Management Board

Ivar Siima

Member of the Management Board