"Naftaluka", Olaines parish 28 th of March, 2024

## **CrossChem SIA**

Annual report for year 01.01.2023 - 31.12.2023

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#### **COMPANY INFORMATION**

Name of the Company

CrossChem SIA

Legal status of the Company

Limited liability company

Registration No., place and date

LV40003888244, Riga, 11.01.2007.g.

Registered office

"Naftaluka", Olaines pagasts, Olaines novads, LV-2127

Major shareholders

SIA CrossChem International - 100%

Members of the Board

Ričards Andersons

Chairman of the Board

Aleksandrs Muzičenko

Board member

Dagnija Turlaja

Board member

Annual report drawn up by

Ieva Grase

Chief Accountant

Reporting year

from

01.01.2023

to

31.12.2023

Information on group's subsidiary

SIA CrossChem Estonia - 51% - subsidiary company

Type of company's activity

Manufacture of other chemical products

NACE classification code

2059

Auditors

SIA Grant Thornton Baltic Audit

Blaumana street 22

Riga, LV - 1001

License No. 183

Certified Auditor

Silvija Gulbe

Certificate No. 142

#### MANAGEMENT REPORT

#### Type of activity

"CrossChem" Limited Liability Company (hereinafter - the Company) produces, develops and supplies chemical goods and additional products related to their use, storage, transportation. The Company also provides a range of services related to the use and quality control of these chemical goods.

#### A brief description of the Company's activity during the reporting period and financial position

The Company's revenue in 2023 reached EUR 21.08m, which largely reflects the market dynamics of chemical goods and raw materials in this period compared to the years 2021 and 2022. The decrease in raw material prices had a positive effect on the Company's liquidity, allowing more investment in development, upgrading existing infrastructure and creating a more professional team.

As at December 31, 2023, the Company's equity reached EUR 5.49m, which shows significant financial stability and the ability to cover its obligations and provides the necessary resources for future development. Trade restrictions taken in place in Latvia and in the EU have a negative impact on the company's trade volumes with Europe, which have decreased 2.6 times

The amount of the Company's fixed assets reached EUR 2.95m and these resources will work to increase the efficiency of the Company and lower own costs of production which eventually will increase competitiveness. The total amount of assets increased by 7%, reaching EUR 14.95m.

#### Future prospects and future developments

The geopolitical situation in the world creates more and more new challenges, but nevertheless the consumption of chemicals is steadily growing. Society's focus on sustainable or environmentally friendly chemistry is a priority of the Company and is largely reflected in the range of offered products.

The Company adheres to the previously established short-term and long-term development plans:

- 1. continue to develop the infrastructure for the circulation of chemical goods;
- 2. increase the product portfolio and services;
- 3. expand the sales markets and increase their volumes;

in order to ensure the fulfilment of the main goal, to become the leading chemical operational centre in the Baltics. By expanding the range of products offered in the Baltics, the Company sees a stable opportunity to increase sales and revenues in 2024. Management's revenue guidance for 2024 is in the range of EUR 25-30m. The forecasted EBITDA margin is in the range of 6-7%.

#### Financial risk management

The financial assets of the company mainly consist of debts of buyers and customers, which are denominated in EUR currency, as well as demand deposits in credit institutions. The majority of financial liabilities consist of debts owed to suppliers for goods and services. Surplus funds are mainly placed in Latvian financial institutions.

The Company's main sources of external financing are a bond issue (admitted to trading on the Nasdaq Baltic First North bond list) and loans from credit institutions. The Company focuses attention on interest rates, especially EURIBOR changes, as this is a significant factor influencing the solvency of the overall economy.

Systemic monitoring of debtors is ensured while risks are reinsured with international insurance companies. This work brings high efficiency and minimizes the risks of losses, thus not creating significant differences between the balance sheet value of financial assets and liabilities and their true value.

The Company continues to focus on improving efficiency, modernizing and automating work processes, investing in infrastructure, equipment and team composition to ensure sustainable growth.

Ričards Andersons (Chairman of the Board)

28 th of March, 2024

## **INCOME STATEMENT**

(classified per function of expenditure)

	Note	2023	2022
	number	EUR	EUR
Net turnover:	2	21 080 186	38 315 497
b) from other main activity types.		21 080 186	38 315 497
Production cost of goods sold, acquisition cost of goods sold or	3	(18 366 628)	(32 483 334)
services provided			
Gross profit or loss	_	2 713 558	5 832 163
Selling expenses	4	(1 349 777)	(1 564 197)
Administrative expenses	5	(709 305)	(483 880)
Other operating income	6	540 552	539 324
Other operating expenses	7	(333 789)	(583 339)
Other interest and similar income:		10 728	-
b) from other persons.		10 728	-
Interest payments and similar expenses:		(275 994)	(194 671)
b) to other persons.	742	(275 994)	(194 671)
Profit or loss before the corporate income tax		595 973	3 545 400
Corporate income tax for the reporting year		(188 920)	(235 166)
Profit or loss of the reporting year	_	407 053	3 310 234

Ričards Andersons (Chairman of the Board)

signature

28 th of March, 2024

Annual report drawn up by:

Ieva Grase (Chief Accountant)

signature

## **BALANCE SHEET**

ASSETS	Note number	<b>31.12.2023</b> EUR	<b>31.12.2022</b> EUR
Long-term investments			
Intangible assets			
Concessions, patents, licences, trademarks and similar rights		212 282	180 913
Advance payments for intangible assets		7 153	39 683
Total intangible assets	9	219 435	220 596
Fixed assets			
Real estate:		236 092	98 612
a) land, buildings and structures,		236 092	98 612
Long-term investment in leased fixed assets		10 415	93 981
Technology devices and equipment		1 084 606	696 240
Other fixed assets and inventory		882 520	656 652
Expense of tangible assets and construction in progress		733 132	719 543
Advance payments for fixed assets			179 292
Total fixed assets	10	2 946 765	2 444 320
Long-term financial investments			
Shareholding in the capital of subsidiary companies	11	177 256	177 256
Loans to subsidiary companies	12	756 640	730 261
Total long-term financial investments	2	933 896	907 517
Total long-term investments	_	4 100 096	3 572 433
Current assets			
Inventories			
Raw materials, direct materials and auxiliary materials		3 742 420	4 090 734
Finished products and goods for sale		429 862	707 060
Advance payments for inventories		1 436 888	1 858 208
Total inventories	· -	5 609 170	6 656 002
Receivables			
Trade receivables	13	4 383 697	3 041 376
Amounts owed by related companies	12	203 619	221 391
Other receivables	14	62 566	24 861
Prepaid expenses		31 955	16 708
Total receivables	_	4 681 837	3 304 336
Cash and cash equivalents	15	550 122	423 806
Total current assets	-	10 841 129	10 384 144
TOTAL ASSETS	_	14 941 225	13 956 577
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## **BALANCE SHEET**

LIABILITIES	Note number	<b>31.12.2023</b> EUR	<b>31.12.2022</b> EUR
Equity capital			
Share capital (equity capital)	16	1 301 400	1 301 400
Long-term investment revaluation reserve	17	277 034	316 610
Reserves:		14	14
f) other reserves		14	14
Retained earnings or uncovered losses of previous years		3 511 042	1 200 808
Profit or loss of the reporting year		407 053	3 310 234
Total equity capital	_	5 496 543	6 129 066
Creditors			
Long-term liabilities			
Loans to bonds	18	-	2 013 000
Borrowings from credit institutions	19	1 802 832	-
Other borrowings	20	247 743	198 912
Total long-term liabilities	_	2 050 575	2 211 912
Short-term liabilities			
Loans to bonds	18	1 913 000	
Borrowings from credit institutions	19	940 608	111 104
Other borrowings	20	92 660	277 566
Advance payments from customers		129 167	1 025 132
Trade payables		3 295 547	3 657 034
Amounts owed to subsidiary companies		8 792	42 601
Taxes and mandatory state social insurance contributions	21	203 833	149 486
Other liabilities	22	159 613	129 020
Deferred income		72 509	46 089
Dividends payable		400 000	
Accrued liabilities	23	178 378	177 567
Total short-term liabilities	_	7 394 107	5 615 599
Total liabilities	_	9 444 682	7 827 511
TOTAL LIABILITIES	-	14 941 225	13 956 577

Ričards Andersons (Chairman of the Board)

28 th of March, 2024

Annual report drawn up by:

Ieva Grase (Chief Accountant)

## **CASH FLOW STATEMENT**

(indirect method)

	Note	(5)-(5)-(5)-(5)-(6)-(6)-(6)-(6)-(6)-(6)-(6)-(6)-(6)-(6	roomees (amenda)
	number	2023	2022
		EUR	EUR
Cash Flow from operating activities		#0# 0##	A # 4# 400
Profit or loss before taxation		595 973	3 545 400
Adjustments:		460.261	260.017
Adjustments of decrease in value of equity capital		469 361	268 917
Amortization of intangible assets		36 533	35 440
Unrealized profit from fluctuations of currency exchange rate		(4 546)	30 180
Interest and similar income		(10 728)	(0.4.5.62)
Revenue from subsidies		(154 589)	(84 563)
Interest and similar expenses	-	275 994	194 671
Cash Flow before adjustments on changes in current assets and		1 207 998	3 990 045
liabilities			
Adjustments for:		(1 277 501)	054757
Increase (-)/ decrease (+) in trade and other receivables		(1 377 501)	954 757
Increase (-)/ decrease (+) in inventories		1 046 832	(1 174 894)
Increase (+)/ decrease (-) in trade and other payables	-	1 107 868	(1 942 281)
Gross operating cash flow		1 985 197	1 827 627
Interest paid		(275 994)	(194 671)
Corporate tax paid	-	(154 720) 1 554 483	(260 841) 1 372 115
Net cash flow from operating activities		1 334 403	1 3/2 113
Cash flow from investing activities			
Long-term investments in leased fixed assets		(32 986)	(65 156)
Purchase of non-current assets		$(1\ 018\ 597)$	(856 832)
Proceeds from sale of fixed and intangible assets		19 546	65 703
Loans granted		(429 515)	$(26\ 379)$
Proceeds from refunded loans		335 636	-
Interest received		10 728	
Net cash flow from investing activities		(1 115 188)	(882 664)
Cash flow from financing activities			
Loans from credit institutions received		3 082 000	489 638
Received grants, subsidies and donations		154 589	84 563
Loans from credit institutions repaid		(1 036 568)	(666 672)
Dividends paid	562	(600 000)	$(1\ 199\ 000)$
Net cash flow from financing activities	•	1 600 021	(1 291 471)
Net increase/decrease in cash and cash equivalents		2 039 316	(802 020)
Cash and cash equivalents at the beginning of the period		423 806	1 225 826
Cash and cash equivalents at the end of the period (Note No. 15)		550 122	423 806
	:	,	
Ričards Andersons		28 th of March, 202	24
(Chairman of the Board)		20 th 01 waren, 20	- 1
(Chamilla of the Doute)			
Annual report drawn up by:			
Ieva Grase			
(Chief Accountant) signature			

## STATEMENT OF CHANGES IN EQUITY

	Share capital	Revaluation reserve of financial instruments	Reserves	Retained earnings	Total equity
	EUR	EUR	EUR	EUR	EUR
As at 31.12.2021	1 301 400	366 664	14	2 200 808	3 868 886
Gains or loss from revaluation of	-	(50 054)	-	-	(50 054)
fixed assets					
Increase / decrease in the fair	-	-	-	(1 000 000)	(1 000 000)
value of financial instruments					
Profit for the financial year	<u>=</u> :	_		3 310 234	3 310 234
As at 31.12.2022	1 301 400	316 610	14	4 511 042	6 129 066
Increase / decrease in share capital		-		(1 000 000)	(1 000 000)
Gains or loss from revaluation of	-	(39 576)	-	-	(39 576)
fixed assets					
Profit for the financial year	-	-	-	407 053	407 053
As at 31.12.2023	1 301 400	277 034	14	3 918 095	5 496 543

signature

Ričards Andersons (Chairman of the Board) 28 th of March, 2024

Annual report drawn up by:

Ieva Grase (Chief Accountant)

#### NOTES TO THE FINANCIAL STATEMENTS

#### (1) Significant accounting principles

#### Principles of preparation of financial statements

The annual report has been prepared in accordance with the laws "On Accounting" and "Law on Annual Accounts and Consolidated Annual Accounts".

The profit or loss statement has been classified according to expenditure function method. The cash flow statement is prepared using indirect cash flow method.

On December 31, 2023, the company corresponds to the category of a medium-sized company. The annual report is prepared by applying the following basic principles:

- 1) it is assumed that the Company will continue its operation;
- 2) The same accountancy policy and evaluation methods was used as in the previous year, except for the balance sheet items, which can be abandoned in accordance with the new law "Law on Annual Accounts and Consolidated Annual Accounts", since the Company is not using SFPS in preparation of the annual report;
  - 3) Items in the financial statements are recognized and measured on a prudent basis subject to the following a) the financial statement includes only the profit earned up to the balance sheet date;
- b) all liabilities and expected risk amounts and losses incurred during the reporting year or previous years are taken into account, even if they became known between the balance sheet date and the date when the annual report is signed by the Company's management body;
- c) all amounts of impairment and depreciation of assets have been calculated and taken into account, regardless of whether the reporting year is closed with profit or loss;
- 4) the items in the balance sheet and profit and loss statement are shown on an accrual basis, i.e. income and expenditure are represented on the basis of the time of their occurrence and not the time of receipt or disbursement of money. Income and expenditure related to the reporting year are represented regardless of the date of receipt of the
  - 5) costs are reconciled with revenues in the respective reporting periods;
- 6) the amounts indicated in the relevant balance sheet items (opening balances) correspond to the amounts indicated in the same balance sheet items at the end of the previous reporting year (closing balances);
  - 7) asset and liability items are valued separately;
- 8) the amounts in the balance sheet and profit and loss statement items are indicated taking into account the content and nature of economic transactions, and not only the legal form.
- 9) The consolidated report is prepared by the parent company SIA CrossChem International, Ziedleju iela 6, Mārupe, Mārupe district. SIA CrossChem as a subsidiary company will be consolidated in this report.

#### Reporting period

The reporting period is 12 months	01.01.2023	to	31.12.2023
The previous period is 12 months from	01 01 2022	to	31 12 2022

#### Transactions in foreign currencies

Financial reports are prepared in the single currency of the European Union, euro (EUR).

All transactions in foreign currencies are converted into euro according to the official currency exchange rate set by the European Central Bank on the respective day of transaction. All monetary assets and liabilities are converted into euro according to the exchange rate set by the European Central Bank on the last day of the financial year.

Profit or loss gained as a result of currency exchange rate fluctuations have been recognized in the income statement for the respective period.

#### Related parties

A related party is a person or an entity that is related to the reporting Company.

A person or a close member of that person's family is related to the reporting Company if that person has control, joint control or significant influence over the reporting Company or is a member of the key management personnel of the reporting Company or of a parent of the reporting Company.

An entity is related to the reporting Company if they are members of the same group. Also an entity is related to the reporting Company if the entity is controlled, jointly controlled or significantly influenced by a related person of the reporting Company or this related person of the reporting Company is a member of the key management personnel of that entity or of a parent of that entity.

#### Intangible assets and fixed assets

Fixed assets are displayed in their acquisition value less depreciation. The acquisition value of fixed assets consists of purchase price, import duties and non-refundable purchase taxes, other costs directly attributable to delivery of the assets to their location and getting in the working condition pursuant to the suggested use. Depreciation and amortisation is calculated over the useful life of the asset according to the linear method applying the following depreciation rates as the basis of calculation:

Buildings and structures	5%
Manufacturing devices	20%
Technological equipment	10%
Office equipment	20%
Computer hardware	35%
Motor vehicles	20-35%
Other fixed assets	20%

Intangible assets are displayed in their acquisition value less depreciation. Depreciation has been calculated within the period of, useful life of an asset according to the linear method, applying the following depreciation rates:

Licenses 10-20%

Gains or losses from sales of fixed assets are displayed in the income statement of the respective period. Repair or renovation expenses that increase the useful life of fixed assets or their value are capitalised and written off within the period of useful life of assets. Other repair or renovation expenses are recognised as the loss of the accounting period.

Expenses related to leasehold improvements are capitalised and displayed in the fixed assets. Depreciation is calculated over the lease period using the linear method. Loan issue expenses that are directly related to formation of fixed assets and construction in progress are capitalised, if such expenses are reasonably attributable and directly related. Loan issue expenses are capitalised before putting the fixed assets into operation. In 2020, the company has revalued one group of fixed assets - Technological equipment, creating a long-term investment revaluation reserve, assuming that the depreciation of the mentioned fixed assets is 10 years, and the revaluation of this group takes place after 5 years.

#### Long-term financial investments

#### - Related companies

A related company is a company, which is directly or indirectly controlled by another company (the parent company – more than 50% of the shareholders' voting rights in this company). The parent company controls the subsidiary company's financial and business policy. The company recognizes income from investments only in case if it receives distribution of profit from the related company after the purchase date. The received distribution, which exceeds this profit, shall be considered as investment recovery costs and is recognized as a decrease of purchase costs in the related company's investment.

#### **Evaluation of inventories**

Cost price of inventories is determined using FIFO method. Inventories are evaluated according to the cost price or the lowest market values on the balance date.

If inventory units are damaged, have become partly or totally obsolete, or the expenses of production completion or selling increase substantially - corresponding inventory units has to be valued at the net sales price. (Net sales price is the forecasted sales price in ordinary business, less the calculated products completion and selling expenses).

#### Receivables

Receivables are recognized according to the amount of initial invoices, less accruals for doubtful debts. Accruals are made if receipt of full amount of the debt is doubtful. Debts are written off if their recovery is considered as impossible.

#### Provisions for bad and doubtful debtors

Provisions for bad and doubtful debtors are estimated over the whole year based on expected budget created as for proportional income and expense flows. Accounts receivables can be written off from the provisions if their recovery is considered to be impossible. At the end of the year the Company evaluates all account receivables - bad debts are written off, but doubtful debts are assigned to Provisions for doubtful debts.

#### Cash

Cash is cash in hand and non-cash in payment accounts and deposit accounts.

#### **Financial instruments**

#### - Long-term loans and claims

A financial asset created by the company by lending money or providing service directly to the debtor; not created with the purpose to sell it immediately or in the near future. Initially loans are recognised in their initial value set by adding the expenses related to issue of the loan to the fair value of the loan amount. After initial recognition the loans are recognised in their amortised value, applying the effective interest rate method. The amortised value is calculated with the account of the loan issue expenses, as well as any loan-related discounts and bonuses. The profit or loss due to amortisation is displayed in the profit or loss statement as interest income and expenses. If active decrease in the value has occurred respective reserves are made.

#### Financial leasing liabilities

Lease is classified as a financial lease if in fact all risks and remunerations that are a characteristic of ownership are transferred to a tenant and if it corresponds to at least one of the following conditions:

- a) ownership to the leased asset will be transferred to the tenant upon expiration of the leasing term;
- b) the lease term includes the majority of the asset's time of useful use;
- c) the leased assets are so specific that only the tenant is entitled to use them without a significant modification.

The assets for financial lease are initially recognised as the Company's assets after their true value or after the current value of the minimum leasing payments if it is lower than the true value. Each of these values are determined on the date of acquiring the lease asset. Lease liabilities are included in the balance sheet as long-term and short-term liabilities of financial lease. Financial expenditure are reflected in the income statement on the relevant period so that a regular and periodic cost rate from the liability surplus would be provided for each reporting period.

#### **Provisions**

Provisions are recognised when there is obligation (legal or constructive) as a result of past events, it is probable that an outflow of resources will be required to settle the obligation. Extent of the liabilities can be credibly assessed while a certain date of liabilities' occurrence or discharge is not precisely known.

As the warranty for complete filling stations is provided by the equipment manufacturer, the company does not make provisions for warranty repairs.

#### **Accrued liabilities**

Provisions for unused vacation compensation

The provision sum is established by multiplying the average wage for the last six months of the reporting period with the number of days of unused annual leaves on the end date of the reporting period, including also the mandatory state social insurance contributions made by the employer.

Provision for not received expense invoices

Accrued liabilities for unreceived invoices are clearly known trade liability sums for the goods or services received within the reporting year when a relevant payment document (an invoice) has failed to be received on the date of drawing up the balance sheet. The liability sums are calculated, based on the price, which is defined in the relevant agreement, and on the documents that approve actual receipt of the goods or services.

#### Accrued interest payments

In accordance with the terms and conditions of the bond issue on the Nasdaq Baltic Exchange, interest is paid quarterly from the moment of issue. Accrued but not yet paid interest is included in accrued liabilities.

#### Recognition of income

Revenue recognition from the sale of goods is recognised as soon as a significant portion of ownership and risks of goods are transferred to the customer, and the reward can be measured reliably. Revenue from rendering of services is recognised in proportion to the stage of completion of the order. Dividend income is recognised when the shareholder's right to receive payment is established. Interest income is recognised in the corresponding period of time.

#### Corporate income tax

The corporate income tax for the reporting period consists of the calculated tax for such period. The corporate income tax is recognised in the profit or loss statement. The tax for the reporting period is calculated according to the provisions of the law "Enterprise Income Tax Law".

Initially with 2018 tax year, corporate income tax is applied to the amount of distributed profit (dividends) and conditionally distributed profit at a rate of 20%. Corporate income tax is recognized at the moment when the Company's members make decisions on profit distribution or costs are booked that do not contribute to the future development of the company (conditionally distributed profit).

#### **Application of assumptions**

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, as well as income and expenses. The management has assessed its income statement and concluded that the financial statements give a true and fair view of the financial position of the Company, based on all the information currently available.

### (2) Net turnover:

Net turnover - proceeds from company's major activity - rendering of services without value added tax.

Type of activity	2023	2022
	EUR	EUR
Manufacture of other chemical products nec (NACE 2059)	21 080 186	38 315 497
Total	21 080 186	38 315 497

### Net sales by geographical markets:

Country	Country code	2023	2022
		EUR	EUR
Latvia		7 845 780	9 211 789
European Union countries		10 819 865	26 207 836
Third countries		2 414 541	2 895 872
Total	X	21 080 186	38 315 497

## (3) Production cost of goods sold, acquisition cost of goods sold or services provided

	2023	2022
	EUR	EUR
Costs of purchased raw materials	16 139 396	29 656 566
Staff costs	879 963	757 372
Cost of goods purchased	598 981	1 366 064
Depreciation of fixed and intangible assets	362 738	216 269
Rental costs	223 250	238 845
Other costs	162 300	248 218
Total	18 366 628	32 483 334

## (4) Selling expenses

	2023	2022
	EUR	EUR
Personnel expenses	735 942	917 168
Transport costs	278 023	283 873
Advertising expenses	71 295	46 701
Depreciation of fixed assets	41 394	40 662
Business travel costs	36 490	41 059
ABUS maintenance costs	33 881	35 393
Office expenses	27 057	36 728
Other selling expenses	125 695	162 613
Total	1 349 777	1 564 197

(5)	Administrative expenses		
555c 6	•	2023	2022
		EUR	EUR
	Personnel expenses	394 994	296 239
	Depreciation of fixed assets	96 693	57 322
	Ancillary expenses related to securities turnover	5 096	4 3 1 6
	Other administration expenses	212 522	126 003
	Total	709 305	483 880
(6)	Other operating income		
. ,		2023	2022
		EUR	EUR
	Income net of exchange rate fluctuations	199 179	174 529
	Revenue from received financing LIAA	154 589	84 563
	Proceeds from sale of fixed assets - see note 8	4 546	
	Other income	182 238	280 232
	Total	540 552	539 324
(7)	Other constitution and the con		
(7)	Other operating expenses	2023	2022
		EUR	EUR
	Expenses for writing down the residual value of written-off fixed assets	98 131	216 563
	Donations	75 418	17 500
	Expenses related to the LIAA program	17 329	2 540
	Other economic costs - for the improvement of the territory and premises	16 678	144 312
	Other personnel expenses	15 929	37 573
	Expenditure on staff sustainability measures	15 282	13 585
	Work clothes	12 081	4 525
	Materials for ensuring economic activity	9 687	82 682
	D 1	( = 0 =	

6 735

6 582

3 176

2 989

2 582

1 571

49 619

333 789

5 711

2 1 2 6

3 102

16 386

3 366

30 180

2 438

583 339

750

Road usage expenses

Other office expenses

Fines and penalties paid

Utility expenses

Other expenses

**Total** 

Losses from adjustment to prior periods

Net depreciation expense on sale of property, plant and equipment

Equipment rental and maintenance

## (8) Information on profit or loss from disposal of long-term investment objects

Long-term investment object	Balance value at the moment of exclusion			Gross income or profit	Profit or loss from the object's alienation	
	EUR	EUR	EUR	EUR	EUR	
Car VW Transporter KL9803	4 000	5 992		5 992	1 992	
Car Mercedes Benz Vito, KA6170 (vieglā)	11 000	11 488	-	11 488	488	
Car VW Passat, JE9681	-	2 066	-	2 066	2 066	
Total	15 000	19 546	-	19 546	4 546	

## (9) Intangible assets

		Concessions, patents, licenses, trade marks and similar rights	Advances for intangible assets	Total intangible assets
		EUR	EUR	EUR
Acquisition value	01.01.2023	305 934	39 683	345 617
Additions Reclassified		35 372	-	35 372
Acquisition value	31.12.2023	341 306	39 683	380 989
Accumulated amortization	01.01.2023	125 021	-	125 021
Amortization charge		36 533	-	36 533
Accumulated amortization	31.12.2023	161 554	-	161 554
Net book value	01.01.2023	180 913	39 683	220 596
Net book value	31.12.2023	179 752	39 683	219 435

Annual Report 01.01.2023 - 31.12.2023 of CrossChem SIA Reg. No 4000388244, "Naftaluka", Olaine district, Olaine region, LV-2127

(10) Fixed assets

Total fixed assets	EUR	3 326 712	983 225	(71572)	1	62 326	(19 168)	4 281 523	882 392	508 937	(56 571)	1 334 758	2 444 320	010	2 946 765
Advances for fixed assets	EUR	179 292	•	•	(179292)		•		1	r	•		170 202	7/7 //7	1
Fixed assets under construction	EUR	719 543	139 588	ı	(125999)	1	ï	733 132	1	ï	i	ī	710 543	CTC (X)	733 132
Other fixed assets and inventory	EUR	1 003 958	441 378	(70294)	248	I	(9 493)	1 365 797	347 306	191 264	(55 293)	483 277	656 657	700 000	882 520
R&D research facilities	EUR	264	2 403	1	1		1	2 667	1	208	1	208			2 159
Equipmen t for LIAA project NP-2021/8		63 660	108 958	i	302 692	ï	1	475 310	3 996	60 774	1	64 770	20 664	32 004	410 540
Machinery and equipment	EUR	430 476	111 843	(1278)	2 351	62 326	(6 675)	596 043	174 518	91 242	(1 278)	264 482	255 059	733 730	331 561
Technological equipment and devices	EUR	511 679	8 589	•	•	Ţ	1	520 268	131 325	48 597		179 922	300 354	300 334	340 346
Investments in leasehold improvements	EUR	319 228	32 986	1	•	1		352 214	225 247	116 552	•	341 799	03 001	73 701	10 415
Real estate	EUR	98 612	137 480	ļ	ŗ	1	1	236 092	•	,	1	1	00 613	710 06	236 092
		01.01.2023						31.12.2023	01.01.2023		sets that	31.12.2023	1 2002 10	01.01.4023	31.12.2023
		Acquisition value	Additions	Disposal	Reclassified	Moved from inventory	Moved to inventory item	Acquisition value	Accumulated depreciation	Depreciation charge	Amortization of intangible assets that have been liquidated or reclassified	Accumulated depreciation	M. 41.	Net book value	Net book value

As at 31 December 2024, the carrying amount in the property, plant and equipment category "Other property, plant and equipment" includes cars purchased in finance leases in the amount of EUR 428 264

As of 31 December 2023, the cadastral value of the real estate owned by the company is EUR 181 997.

## (11) Shareholding in the capital of subsidiary companies

				31.12.2023	31.12.2022
				EUR	EUR
Acquisition value at the beginning of the re	eporting year			177 256	177 256
Investments in the beginning of period				177 256	177 256
Changes to value adjustments in relation to	o write-off or	carrying over		æ	-
Acquisition value at the end of the reportir	ng period			177 256	177 256
Changes in the accrued participation value	at the end of	the reporting p	period	_	-
Investments in the beginning of period				177 256	177 256
Company name	Owned shares, %	Acquisition value	book value	Subsidiary Profit or Loss 2022	Subsidiary company's equity value on 31.12.2023
OU CrossChem Estonia	51	177 256	177 256	(35 240)	(111 714)
	X	177 256	177 256	(35 240)	(111 714)

In 2023 CrossChem Estonia OU began to develop the sale of fertilizers, in 2023 more than 1,000 tons of production were realized. In 2024, the company is negotiating long-term contracts with large consumers, which will increase turnover to 1-2 million euros. and ensure profitability of 5%.

### (12) Loans to subsidiary companies

Long-term loans	Changes within the reporting period	31.12.2023 EUR	31.12.2022 EUR
SIA CrossChem Intaernational	26 379	756 640	730 261
Total long term loans	26 379	756 640	730 261
	Changes within the	31.12.2023	31.12.2022
Short term liabilities	reporting	EUR	EUR
CrossChem Estonia OU	(111 062)	42 309	153 371
CrossChem Japan Co.,Ltd	(205)	67 815	68 020
SIA CrossChem International	93 495	93 495	
Total short term liabilities	(17 772)	203 619	221 391
(13) Trade receivables		<b>31.12.2023</b> EUR	<b>31.12.2022</b> EUR
Trade receivables carrying amount	_	4 383 697	3 041 376
Total		4 383 697	3 041 376
(14) Other receivables	-		
		31.12.2023	31.12.2022
		EUR	EUR
Tax overpayment		974	18 643
Short term loan		60 000	2=
Other debtors	·	1 592	6 218
Total	_	62 566	24 861

#### (16) Share capital (equity capital)

Share capital is fully paid. It consists of 1301400 shares with a nominal value of EUR 1.

#### (17) Long-term investment revaluation reserve

Item of fixed assets (object name)	Revaluation reserve surplus at the period's		Value of the fixed asset in the beginning	Decrease of revaluating	Value of fixed assets at the end of the period		
(ozjece mane)	beginning	end	of the	reserve	without	with	
	01.01.2023	31.12.2023	period 01.01.2023	2023.g.	revaluating 31.12.2023	revaluating 31.12.2023	
	EUR	EUR	EUR	EUR	EUR	EUR	
Technology devices and e	equipment:						
A/m Scania 124	5 779	5 057	13 000	722	14 589	19 646	
AdBlue production facility	241 667	211 459	275 782	30 208	29 851	241 310	
AdBlue plant 2	64 617	56 540	78 400	8 077	12 322	68 862	
(expansion in Latvia)							
AdBlue filling station	1 519	1 329	6 066	190	3 396	4 725	
90001_6							
AdBlue filling station	1 828	1 599	5 906	229	3 253	4 852	
90001_4							
High pressure washer	800	700	800	100		700	
HD1140							
Washing machine	400	350	400	50	-	350	
NEPTUNE 5-49							
Total	316 610	277 034	380 354	39 576	63 411	340 445	

#### (18) Loans to bonds

	31.12.2023	31.12.2022
	EUR	EUR
Loans with a repayment term of 1 to 5 years		2 013 000
Loans with a repayment term of up to 1 year	1 913 000	-
Total	1 913 000	2 013 000

In November 2021, SIA CrossChem issue 3000 bonds with a nominal value of 1000 EUR on the Nasdaq Riga Alternative Market First North. The annual bond coupon rate is 6.75% with a quarterly coupon payment. Maturity of the bonds 04.11.2024. The nominal value of bonds issued but not sold as of 31.12.2023 is EUR 1 087 000.

## (19) Borrowings from credit institutions

## Long-term borrowings (from 1 to 5 years)

	% rate	Date of	31.12.2023	31.12.2022
		payment	EUR	EUR
ALTUM	2.9%	24.11.2025	1 802 832	
Total long-term borrowings	X	X	1 802 832	-
	% rate	Date of	31.12.2023	31.12.2022
Short-term borrowings			EUR	EUR
ALTUM	2.9%	25.03.2023	940 608	111 104
Total short - term borrowings	X	X	940 608	111 104

(20)	Other borrowings				
		% rate	Date of	31.12.2023	31.12.2022
	_			EUR	EUR
	Long-term borrowings (from 1 to 5 years)				
	CrossChem Agro SIA	10,5	31.12.2025	-	26
	AS SEB līzings	2.65/2.5	31.12.2026	247 743	198 886
	Total long-term borrowings	X	X	247 743	198 912
			T		
		% rate	Date of	31.12.2023	31.12.2022
	Short-term borrowings		payment	EUR	EUR
	Other companies	6,5	31.12.2023	-	216 570
	AS SEB līzings	2.9/4.5	31.12.2023	92 660	60 996
	Total =	X	X	92 660	277 566
(0.4)					
(21)	Taxes and mandatory state social insurance contribution	ons		21 12 2022	21 12 2022
				31.12.2023	31.12.2022
	Control or stallows		_	EUR	EUR
	Social contributions			53 538	47 998
	Value added tax			53 054	38 107
	Corporate income tax			63 723	35 128
	Personal income tax			28 950	25 567
	Company Car Tax			4 543	2 651
	Risk duties			25	21
	Natural resource tax				14
	Total		=	203 833	149 486
(0.0)					
(22)	Other liabilities			21 12 2022	24 42 2022
				31.12.2023	31.12.2022
	Short-term other creditors		_	EUR	EUR
	Salary			109 001	88 743
	Settlements for deposits received			50 368	38 378
	Settlements with customers for erroneously credited amount	nts		-	1 482
	Other creditors		_	244	417
	Total short-term other creditors		_	159 613	129 020
(23)	Accrued liabilities				
				31.12.2023	31.12.2022
			_	EUR	EUR
	Provisions for unused vacations			130 512	124 200
	Settlements with creditors for accrued liabilities			28 000	32 394
	Provisions for interest payments		_	19 866	20 973
	Total		_	178 378	177 567

## (24) Transactions with related parties

	Services rendered and goods sold	Services rendered and goods purchased	Amounts owed by related parties	Payables to related parties
Related party	2023	2023		31.12.2023
	EUR	EUR	THE RESERVE OF THE PERSON NAMED IN COLUMN TWO	EUR
SIA CrossChem International	344 995	154 547	850 135	8 792
OU CrossChem Estonia	511 518	259 696	42 309	-
CrossChem Japan Co.,Ltd	5 130	-	66 878	-
CrossChem Czech Republic CrossChem D.O.O.	22 450	-	22 450	-
	491 571 313		110 073	-
CrossChem Poland Sp.z.o.o CrossChem Finland	163 162	1 131 291	540	(357 865)
CrossChem Kiev Ltd	75 900	1 131 291	55 347	(337 803)
CrossChem Sweden AB	2 600	-	33 347	_
CrossChem UAB	2 000	675 556	106 076	_
CrossChem OU	755 270	11 785	96 857	_
CrossChem Limited	35 274	5 716 008	-	(701 260)
	2 408 183	7 948 883	1 350 665	(1 050 333)
(25) Average number of employees				
*			2023	2022
Members of the Board			3	3
Other employees			61	59
Average number of employees			64	62
(26) Personnel expenses			2022	2022
			2023	2022
W			EUR	EUR
Wages			792 062	1 594 631
Mandatory state social insurance contributions			186 703	375 875
Other personnel expenses			978 765	1 970 506

### (27) Information on the payments for members of the council and the board

The remuneration of members of the Board for fulfilment of their duties at the Board, as well as for performance of Board members receive a salary for the performance of their duties in accordance with their mandate agreements.

Type of costs	2023	2022
	EUR	EUR
Wages	38 220	66 196
Mandatory state social insurance contributions	13 028	22 567
Total	51 248	88 763

#### (28) Information on issued guarantees, warranties, and other possible liabilities and pledged assets

Commercial pledge agreement 216119/02-K1 from 23.12.2022. - with the right of the first claim to the entire property as a joint property at the time of the pledge, as well as to the subsequent components of the joint property, including fixed assets to be purchased with the Loan funds. The loan is secured by a mortgage on the company's real estate. The contract is valid until 24.11.2025

#### (29) Information on lease and rent agreements, that have important influence on company's activity

SIA Pirmas, reg.No.40103716379 n 01.08.2018 Real Estate Lease Agreement No.IzL2 / 2018 / 08-15; valid until 30.12.2028; SIA KOROLA, reg.No.40003493307 -Land lease agreement 12/09/19 from 12.09.2019 to 31.12.2023

#### (30) Important events after the end of the report year

No significant subsequent events have occurred that would materially impact the financial statement.

#### (31) Financial risk management

The financial assets of the company mainly consist of debts of buyers and customers, which are denominated in EUR currency, as well as demand deposits in credit institutions. The majority of financial liabilities consist of debts owed to suppliers for goods and services. Surplus funds are mainly placed in Latvian financial institutions.

The Company's main sources of external financing are a bond issue (admitted to trading on the Nasdaq Baltic First North bond list) and loans from credit institutions. The Company focuses attention on interest rates, especially EURIBOR changes, as this is a significant factor influencing the solvency of the overall economy.

Systemic monitoring of debtors is ensured while risks are reinsured with international insurance companies. This work brings high efficiency and minimizes the risks of losses, thus not creating significant differences between the balance sheet value of financial assets and liabilities and their true value.

The Company continues to focus on improving efficiency, modernizing and automating work processes, investing in infrastructure, equipment and team composition to ensure sustainable growth.

Ričards Andersons

28 th of March, 2024

(Chairman of the Board)

Annual report drawn up by:

Ieva Grase
(Chief Accountant)

signature



## INDEPENDENT AUDITORS' REPORT

Grant Thornton Baltic Audit SIA Blaumana str. 22 LV-1011 Riga Latvia

T+371 6721 7569 E info@lv.gt.com www.grantthornton.lv

To the shareholder of "CrossChem" SIA

Our Opinion on the Financial Statements

We have audited the accompanying financial statements of SIA "CrossChem" ("the Company") set out on pages 5 to 23 of the accompanying annual report, which comprise:

- the balance sheet as at 31 December 2023,
- the profit and loss statement for the year then ended,
- · the statement of changes in equity for the year then ended,
- the statement of cash flows for the year then ended, and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory notes.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of SIA "CrossChem" as at 31 December 2023, and of its financial performance and its cash flows for the year then ended in accordance with the 'Law On the Annual Reports and Consolidated Annual Reports' of the Republic of Latvia.

Basis for Opinion

In accordance with the Law on Audit Services of the Republic of Latvia we conducted our audit in accordance with International Standards on Auditing adopted in the Republic of Latvia (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report.

We are independent of the Company in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) and independence requirements included in the Law on Audit Services of the Republic of Latvia that are relevant to our audit of the financial statements in the Republic of Latvia. We have also fulfilled our other professional ethics responsibilities and objectivity requirements in accordance with the International Code of Ethics for Professional Accountants (including International Independence Standards) and Law on Audit Services of the Republic of Latvia.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Reporting on Other Information

The Company's management is responsible for the other information. The other information comprises:

- Information about the Company, as set out on page 3 of the accompanying Annual Report,
- · the Management Report, as set out on page 4 of the accompanying Annual Report.

Our opinion on the financial statements does not cover the other information included in the Annual Report, and we do not express any form of assurance conclusion thereon, except as described in the other reporting responsibilities in accordance with the legislation of the Republic of Latvia section of our report.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements, or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed and in light of the knowledge and understanding of the entity and its environment obtained in the course of our audit, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



Other reporting responsibilities in accordance with the legislation of the Republic of Latvia

In addition, in accordance with the Law on Audit Services of the Republic of Latvia with respect to the Management Report, our responsibility is to consider whether the Management Report is prepared in accordance with the requirements of the 'Law On the Annual Reports and Consolidated Annual Reports' of the Republic of Latvia.

Based solely on the work required to be undertaken in the course of our audit, in our opinion:

- the information given in the Management Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Management Report has been prepared in accordance with the requirements of the 'Law On the Annual Reports and Consolidated Annual Reports' of the Republic of Latvia.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of the financial statements that give a true and fair view in accordance with the 'Law On the Annual Reports and Consolidated Annual Reports' of the Republic of Latvia and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves a fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

SIA "Grant Thornton Baltic Audit"

License No. 183

Raivis Irbītis

Member of the Board

Silvija Gulbe Sworn auditor

Certificate No. 142

Riga, 28 March, 2024