

# JOINT STOCK COMPANY ECO BALTIA

# UNAUDITED REPORT FOR THE PERIOD ENDED 31 DECEMBER 2022

PREPARED IN ACCORDANCE WITH LAW ON ANNUAL STATEMENTS AND CONSOLIDATED ANNUAL STATEMENTS

RIGA, 2023



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# eco baltia

# General information

Name of the Parent Company	Eco Baltia AS
Legal status of the Parent Company	Joint stock company
Registration number, place and date of of the Parent Company	40103435432 Riga, 08 July 2011
Registered office of the Parent Company	Maskavas iela 240-3, Riga, LV-1063, Latvia
Board Members of the Parent Company	Māris Simanovičs – Chairman of the Board Santa Spūle – Board Member Sigita Namatēva – Board Member Anita Saulīte – Board Member until 10.11.2022
Council Members of the Parent Company	Vytautas Plunksnis — Chairman of the Council Deimante Korsakaite — Deputy Chairperson of the Council Jurgita Petrauskiene – Council Member Gints Pucēns – Council Member Atienza Guell Alberto – Council Member from 03.10.2022 Peter Niklas Hjelt – Council Member until 03.10.2022
Subsidiaries	AS "PET Baltija"
	Aviācijas iela 18, Jelgava, Latvia (94,9%) SIA "Eco Baltia vide" Getliņu iela 5, Stopiņu novads, Rumbula, Latvia (100%) SIA "Nordic Plast" Rūpnīcu iela 4, Olaine, Latvia (100%) SIA "Polimēru parks" Maskavas iela 240-3, Riga, Latvia (100%) SIA "Vaania" Maskavas iela 240-3, Riga, Latvia (100%, Siguldas municipality LLC "Jumis" concessionaire) Siguldas PSIA "Jumis" R. Blaumaņa iela 10, Sigulda, Latvia (100% - Siguldas regional municipality, JSC "Eco Baltia" concession winner)



#### Type of Company business

AS "Eco Baltia" (hereinafter - the Company) is the parent company (holding company) of subsidiaries operating in the recycling and waste management sector in Latvia, the Czech Republic and Lithuania. The Company actively monitors its investments by participating in the management of its subsidiaries and in the development and implementation of their strategies. AS "Eco Baltia" provides financial, legal, information technology, human resources and management services to its subsidiaries. The main subsidiaries managed by the Company are AS "PET Baltija", SIA "Nordic Plast", SIA "Eco Baltia vide", AS "Latvijas Zaļais punkts", Sigulda city SIA "JUMIS", Lithuanian "Ecoservice" group of companies and "TESIL Fibres S.r.o." of Czech Republic. Subsequent to the reporting period, the acquisition of the street and road maintenance company SIA "Pilsētas Eko Serviss" was also concluded within the group.

# Development and financial performance of the Company during the reporting year

In 2022, the Company actively managed the Group companies and contributed to the expansion of both business segments - PET and plastics recycling and environmental management - both through organic growth and by participating in the monitoring of acquisitions. In September 2022, AS "PET Baltija" acquired "TESIL Fibres S.r.o.", a leading Czech producer of polyester fibres, but UAB "Ecoservice" acquired UAB "Mano Aplinka Plius", a liquid waste management company in Lithuania.

In the PET and plastics recycling segment, several capacity expansion projects were implemented and launched in the reporting period, for example, modernisation of the sorting line of SIA "Nordic Plast" with an investment of EUR 2.8 million, and work continued on the new project AS "PET Baltija" in Olaine. In the environmental management services segment, in 2022 further increase in recycling sorting capacity continued, as well as the development of other environmental management services - site cleaning, construction debris removal, management of electrical and other environmentally hazardous waste, as well as transport services. Also, the two largest subsidiaries of the environmental segment, SIA "Eco Baltia vide" and UAB "Ecoservice" group of companies in 2022 launched projects to create and expand specialised sites for sorting construction waste.

In 2022, the Parent company also focused on further improvements in the governance structure and efficiency, ensuring governance in accordance with good corporate governance practices. The process started already in 2021 by merging and reorganizing several companies to ensure a more efficient structure and to implement common legal and financial governance principles across all Group companies.

Given that the business model and operations of the Company's enterprises are geared towards embedding circular economy principles through implementation of various sustainable the basis, business practices on a daily the development of а consolidated ESG (environmental, social and governance) strategy for the Company and its material subsidiaries commenced in 2022. One of the goals is to implement a single ESG indicator and strategy monitoring and reporting system at all business levels.

In 2022, the Company closed the year with a profit of EUR 4,781,963, which was a decrease of 79% compared to EUR 23,261,560 for 2021. The main reason for the decrease is that the most of the 2021 profit was related to the disposal and reorganisation of shares amounting to EUR 19,165,205. Accordingly, taking this exception into account, the Company's profit increased by EUR 685,608 compared to the previous year. The turnover of the Parent Company in 2022 is EUR 2,472,367, a decrease of 16% compared EUR 2,939,611 in 2021, due to the transfer of previously performed support functions to Group companies.

#### Further development of the Company

The main objectives of the Company for 2023 are, in line with the strategic objectives and shareholders' targets, to continue to manage the subsidiaries by improving the quality of customer service, strengthening and expanding the market shares of the Group companies in the waste management sector and in the markets for the treatment and recycling of secondary raw materials, as well as by improving technological processes and diversifying the range of recyclable materials. Constantly significant attention will be devoted to efficiency and digitization processes.



#### Events after the last day of the reporting year

At the beginning of 2023, by expanding its business portfolio in the environmental management segment, the Group company concluded a transaction for acquisition of the street and road maintenance company SIA "Pilsētas Eko Serviss" within the framework of the transaction, capital shares of SIA "PES serviss" and SIA "B 124" were also acquired.

Also, on 17 February 2023, with considerable investor interest, AS "Eco Baltia" issued its first bond in the amount of EUR 8 million, which will be used for further development projects of group companies. The bonds mature on 17 February 2026, with an option for the issuer to redeem the bonds after two years. Since 2 March 2023, the bonds are included on the Nasdaq Baltic Alternative Market "First North". Due to the market situation in the last guarter of 2022 and the corresponding revaluation of raw material inventories of PET Baltija, Eco Baltia's subsidiary PET Baltija after the reporting period received the permission from its credit institution, Luminor Bank AS Latvian branch, not to comply with the covenants on 31.12.2022. as set out in the General Financing Terms. Luminor Bank AS Latvian branch has approved that Eco Baltia provides subordinated short-term loan of 1.5 million euro to the PET Baltija and long term loan of 4 million euro to the PET Baltija's subsidiary TESIL Fibres. The purpose of the loan is to expand production capacity and further business development, including in new market segments.

During the period from the last day of the reporting year to the date of signature of this financial statement, there have been no other events, which would require adjustments to be made to this financial statement or which should be explained in this financial statement.



MĀRIS SIMANOVIČS ECO BALTIA CHAIRMAN OF THE MANAGEMENT BOARD.



SANTA SPŪLE ECO BALTIA MEMBER OF MANAGEMENT BOARD, CFO



SIGITA NAMATĒVA ECO BALTIA MEMBER OF MANAGEMENT BOARD, CLO



EUR	Notes	2022 (Unaudited)	2021 (Audited)
Net turnover		2 472 367	2 939 611
Production cost of goods sold		(478 941)	(890 329)
Gross profit		1 993 426	2 049 282
Selling and distribution expenses		(29 346)	(46 585)
Administrative expenses	1	(1 673 764)	(2 426 959)
Other operating income	2	102 819	19 336 854
Other operating expenses	3	(48 793)	(46 116)
Income/(Loss) from participation:	4	4 519 420	4 465 159
In the capital of related companies		4 519 420	4 465 159
Revenue from other securities and loans which formed long-term financial investments		40 125	104 983
From related companies		40 125	104 983
Other revenue from interest and similar revenue		3 162	9 835
Interest income from other loans		3 162	2 829
Interest income from loans to related companies		5 702	7 006
Interest payments and similar costs	5	(113 689)	
Interest paid on loans from related companies		(112 011)	(174 607)
Interest paid on finance leases			(50 921)
Profit before tax		(1 678) 4 793 360	<i>(123 686)</i> 23 271 846
		4 / 93 360	23 27 1 040
Corporate income tax		(11 397)	(10 286)
Profit or loss after calculation of corporate			
income tax	_	4 781 963	23 261 560
PROFIT FOR THE REPORTING YEAR		4 781 963	23 261 560



# Statement of financial position

EUR	Notes	31.12.2022 (Unaudited)	31.12.2021 (Audited)
ASSETS			
Non-current investments			
Intangible investments	7		
Licences, trade marks and other intangible investments		216 125	204 667
Prepayments for intangible investments		320 950	107 971
Total intangible investments		537 075	312 638
Property, plant and equipment			
Other property, plant and equipment, and inventories		88 195	215 379
Total property, plant and equipment		88 195	215 379
Total property, plant and equipment		00 195	215 379
Non-current financial investments			
Investments in related companies	8	41 127 126	44 407 126
Loans to related companies	·	672 000	672 000
Prepaid expense		1 030	702
Total non-current financial assets		41 800 156	45 079 828
Total non-current investments		42 425 426	45 607 845
Current assets Receivables			
Trade receivables		-	40
Trade receivables to related companies		296 063	594 567
Other receivables		25 928	7 737
Prepaid expenses		30 050	16 629
Accrued income		28 054	28 000
Total receivables		380 095	646 973
Cash and cash equivalents		872 439	648 413
Total current assets		1 252 534	1 295 386
TOTAL ASSETS		43 677 960	46 903 231



EUR	31.12.2022	31.12.2021
	(Unaudited)	(Audited)
LIABILITIES		
Equity		
Share capital	35 005	35 005
Share premium	20 623 389	20 623 389
Retained earnings	16 614 159	1 352 599
Profit for the reporting year	4 781 963	23 261 560
Total equity	42 054 516	45 272 553
Accruals	40 700	00.005
Other accruals Total accruals	48 709 48 709	98 295 98 295
	40709	30 295
Liabilities		
Non-current liabilities		
Obligations under finance leases	10 413	37 727
Loans from related companies	997 028	997 028
Total non-current liabilities	1 007 441	1 034 755
Current liabilities Obligations under finance leases		
0	18 718	47 599
Accounts payable to suppliers	62 479	45 438
Payables to related companies Taxes payable	83 372	107 177
	59 353	101 161
Other payables	34 014	38 794
Accrued liabilities	309 358	157 459
Total current liabilities	567 294	497 628
Total liabilities		
TOTAL EQUITY AND LIABILITIES	1 574 735	1 532 383
TOTAL EQUITY AND LIABILITIES	43 677 960	46 903 231



# Statement of cash flows

EUR	2022 (Unaudited)	2021 (Audited)
CASH FLOWS FROM OPERATING ACTIVITIES	4 700 000	00.074.040
Profit before tax	4 793 360	23 271 846
Adjustments for: Corrections of decrease in value of fixed assets	45 378	92 656
Corrections of decrease in value of intangible assets	61 000	92 050
Accruals (except of accruals for doubtful debts)	(49 586)	98 295
Profit or loss from fluctuations of foreign currency rates	284	283
Revenue from participation in fixed capital of related,	204	200
associated or other companies	(4 519 420)	(23 630 364)
Revenue from other securities and loans which formed	(1010120)	(20 000 00 1)
long-term financial investments; from related companies	(40 125)	(104 983)
Interest income or similar income	(3 162)	(9 835)
Interest payments and similar costs	113 689	174 607
Profit before adjustments for the effect of changes in current		
assets and current liabilities	401 418	(9 697)
Changes in trade receivables	8 118 667	1 261 137
Changes in inventories	-	5 465
Changes in trade payables	(7 741 429)	2 633 705
CASH FLOWS FROM OPERATING ACTIVITIES	778 656	3 890 610
Interest paid	(113 689)	(194 776)
Corporate income tax paid	(15 200)	(6 4 1 3)
Net cash flows from operating activities	649 767	3 689 421
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of stocks or shares of related, associated or		
other companies	-	(5 056 400)
Revenue from alienation of stocks or shares of related,		
associated or other companies	-	12 500
Acquisition of fixed assets and intangible assets	(254 622)	(145 937)
Revenue from sale of fixed assets and intangible		
investments	25 729	8 697
Issued loans	(400 000)	(728 431)
Revenue from repayment of loans	400 000	2 998 970
Received interest	39 862	98 814
Received dividends	-	843 000
Net cash flows used in the investing activities	(189 031)	(1 968 787)
CASH FLOWS FROM FINANCING ACTIVITIES	7 000 000	<b>F</b> 4 00F
Loans received EU co-financing	7 800 000	54 865
-	1 118	555
Expenses for repayment of loans Payments of obligations under finance leases	(580)	(535 806)
Dividends paid	(37 248)	(53 866)
Net cash flows used in the financing activities	(8 000 000)	(1 000 000)
Net cash flow for the reporting year	(236 710)	(1 534 252)
Cash and cash equivalents at the beginning of the year	224 026	186 382
Cash and cash equivalents at the beginning of the year Cash and cash equivalents on the reporting date	648 413	462 031
Cash and cash equivalents on the reporting date	872 439	648 413



# Statement of changes in equity

EUR				
	Share capital	Share premium	Retained earnings	Total equity
Balance as at 31 December				
2020	35 005	20 623 389	2 352 599	23 010 993
Dividend payout	-	-	(1 000 000)	(1 000 000)
Profit for the reporting				
year	-	-	23 261 560	23 261 560
Balance as at 31 December				
2021	35 005		24 614 159	45 272 553
Dividend payout	-	-	(8 000 000)	(8 000 000)
Profit for the reporting				
year	-	-	4 781 963	4 781 963
Balance as at 31 December				
2022	35 005	-	24 614 159	45 272 553



## Notes

#### 1. Administrative expenses

EUR		2022 (Unaudited)	2021 (Audited)
Remuneration for work		777 934	1 208 531
Communications services expenses		175 646	159 849
State mandatory social insurance contributions		161 830	271 713
Depreciation of property, plant and equipment an intangible investments Costs of legal services	d	110 631 86 645	180 314 264 905
Lease of premises and office maintenance exper	ises	54 392	52 610
Transport costs		53 977	67 800
Annual report audit costs		53 079	20 604
Insurance costs		26 211	30 135
Employee training costs		25 238	20 298
Business trip expenses		13 310	2 687
Representation costs		6 646	2 984
Professional services costs		5 500	60 310
Bank commission fee		946	1 441
Other administrative expenses		121 779	82 778
	TOTAL:	1 673 764	2 426 959



## Notes

### 2. Other operating income

EUR		2022 (Unaudited)	2021 (Audited)
Net profit from sale of assets		24 035	8 707
Revenue from external co-financing		1 118	555
Net profit from the sale of shares		-	11 967 803
Net profit from reorganization		-	7 197 402
Other revenue		77 666	162 387
	TOTAL:	102 819	19 336 854

# 3. Other operating expense

EUR	2022 (Unaudited)	2021 (Audited)
Non-business expenses	29 589	19 528
Depreciation of property, plant and equipment and intangible investments	18 889	18 755
Net losses from fluctuations of foreign currency rates	284	283
Fines	31	544
Allowances for doubtful receivables	-	7 006
TOTAL:	48 793	46 116

# 4. Income from participation

EUR	2022 (Unaudited)	2021 (Audited)
Received dividends from the subsidiary SIA "Eco Baltia		
vide"	4 519 420	1 365 528
Received dividends from the subsidiary SIA "Eko Kurzeme"	-	2 606 631
Received dividends from the subsidiary AS "Latvijas Zaļais		
punkts"	-	493 000
TOTAL:	4 519 420	4 465 159



## Notes

# 5. Interest payments and similar costs

EUR		2022 (Unaudited)	2021 (Audited)
Interest paid on loans from related companies		112 011	50 921
Interest paid on finance leases		1 678	3 420
Interest paid on loans from credit institutions		-	95 589
Fees for the conclusion of bank loans agreements		-	24 677
т	OTAL:	113 689	174 607

# 6. Number of employees

	2022 (Unaudited)	2021 (Audited)
Average number of board mambers in the reporting year	4	5
Average number of employees in the reporting year	16	23
TOTAL:	20	28



# 7. Intangible investments

EUR			
	Licences, trade marks and other intangible investments	Prepayments for intangible investments	Total
On December 31, 2020			
Acquisition value	402 667	5 753	408 420
Accumulated depreciation	(148 658)	-	(148 658)
Balance sheet value 31.12.2020	254 009	5 7 5 3	259 762
Year 2021			
Balance sheet value 01.01.2021	254 009	5 753	259 762
Acquired	47 255	102 218	149 473
Disposals	(26 476)	-	(26 476)
Amortisation of disposed assets	25 896	-	25 896
Acquisition	138 695	-	138 695
Accumulated amortization of			
acquired assets	(136 789)	-	(136 789)
Amortisation	(97 923)	-	(97 923)
Balance sheet value 31.12.2021	204 667	107 971	312 638
On December 31, 2021			
Acquisition value	562 141	107 971	670 112
Accumulated depreciation	(357 474)	-	(357 474)
Balance sheet value 31.12.2021	204 667	107 971	312 638
Year 2022	204 007	107 97 1	512 030
Balance sheet value 01.01.2022	204 667	107 971	312 638
Acquired	34 572	223 859	258 431
Movement of asset	10 880	(10 880)	
Amortisation	(61 000)	-	(61 000)
Increase in value	27 006	-	27 006
Balance sheet value 31.12.2022	216 125	320 950	537 075
On December 31, 2022			
Acquisition value	634 599	320 950	955 549
Accumulated depreciation	(418 474)	-	(418 474)
Balance sheet value 31.12.2022	216 125	320 950	537 075



#### 8. Investments in related companies

EUR					
Company	%	Initial investment	31.12.2021.	Decrease	31.12.2022.
AS "PET Baltija", Aviācijas iela 18, Jelgava, Latvia	94.09	9 116 698	12 920 471	-	12 920 471
SIA "Eco Baltia vide", Getliņu iela 5, Stopiņu	100	/			
novads, Rumbula, Latvia* SIA "Nordic Plast",	100	7 835 884	26 059 284	(3 280 000)	22 779 284
Rūpnīcu iela 4, Olaine, Latvia	100	5 169 908	5 169 908	-	5 169 908
Siguldas PSIA "Jumis", R. Blaumaņa iela 10, Sigulda, Latvia (JSC "Eco					
Baltia" concession holder)	100	241 463	241 463	-	241 463
SIA "Polimēru parks", Maskavas iela 240-3,					
Riga, Latvia	100	5 000	5 000	-	5 000
SIA "Vaania", Maskavas iela 240-3, Riga, Latvia (Sigulda municipality LLC					
"Jumis" concessionaire)	100	77 590	11 000	-	11 000
	TOTAL:	22 446 543	44 407 126	(3 280 000)	41 127 126

\* On November 15, 2022, the subsidiary company SIA "Eco Baltia vide", reg. No. 40003309841 in the commercial register registered amendments to the articles of association for the reduction of the share capital by 3.28 million. EUR worth.

#### 9. Financial indicators

There are restrictions in the "**Terms and Conditions**" for the Unsecured Fixed Rate bonds issued (ISIN LV0000860120)

The Issuer undertakes to comply with the following financial covenants from the issue Date and for as long as any Notes are outstanding:

**Equity Ratio** - the Issuer ensures that Equity Ratio of the Issuer at all times is 30 (thirty) per cent or greater. Equity Ratio is tested each quarter.

**Net Debt to Adjusted EBITDA Ratio** – the Issuer ensures that Net Debt to Adjusted EBITDA Ratio at all times is 4 (four) or lower.

Financial indicator	Result as at 31.12.2022
Equity Ratio	37%
Net Debt to Adjusted EBITDA Ratio	2.4