G R E N A R D I G R O U P

AS Grenardi Group unaudited condensed consolidated financial statements for the period ended in 31 December 2024

Prepared in accordance with International Financial Reporting Standards as adopted by the EU

Latvia, February 28, 2025

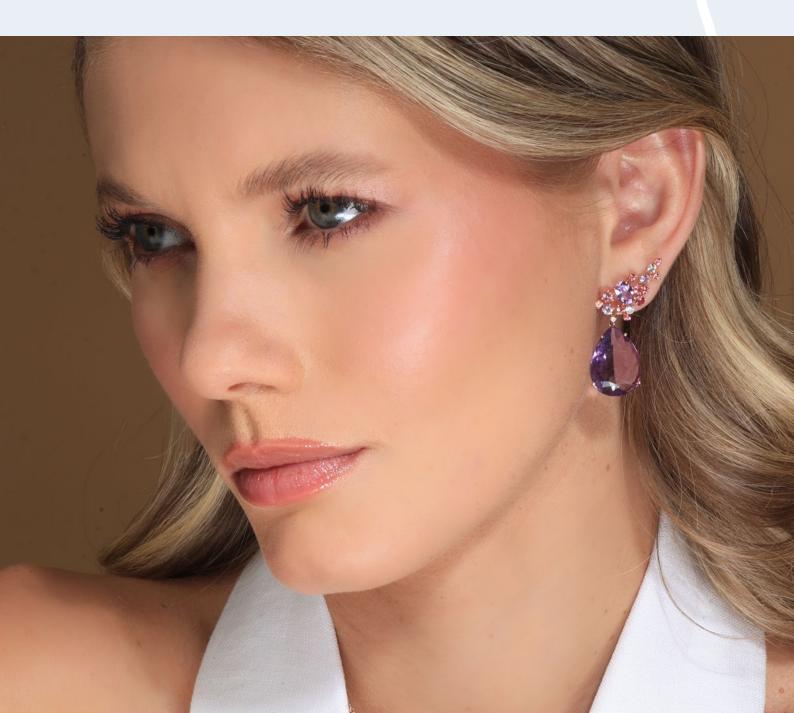




Table of Contents

General information	3
Management Report	5
Statement of the Managements' Responsibility	9
Consolidated Statement of Comprehensive Income	. 12
Consolidated Statement of Financial Position	. 13
Consolidated Statement of Cash Flows	. 14
Consolidated Statement of Changes in Equity	. 15
Notes to the Consolidated Financial Statements	. 16



General information

Name of the Group	Grenardi Group
Name of the Parent Company	AS Grenardi Group
Legal status of the Parent Group	Joint stock company
Registration No., place and date	40203279291, Riga, Dec 11, 2020
Registered office	Dēļu iela 2, Rīga, LV-1004
Members of the Board	Ainārs Spriņģis – Chairman of the Board Līga Emma Gulbe – Member of the Board Marta Andersone – Member of the Board
Members of the Council	Alīna Spriņģe – Chairwoman of the Council Alberts Pole – Council Member Māris Keišs – Council Member
Reporting period	from 01.01.2024 to 31.12.2024
Subsidiaries	UAB Given Lithuania, Reg. No. 305936789, Lithuania, Krokuvos g. 53-3, Vilnius, 09305
	SIA Given Latvia, Reg. No. 40203166474, Rīga, Dēļu iela 2, LV-1004
	OÜ Given Estonia, Reg. No. 14505229, Estonia, Peterburi tee 46, Tallinn 11415
	SIA Grenardi Latvia, Reg. No. 50003474971, Rīga, Dēļu iela 2, LV-1004
	OÜ Grenardi Estonia, Reg.No. 11518421, Estonia, Peterburi tee 46, Tallinn 11415
	SIA GOLDLIGHT, Reg. No. 40003480834 Rīga, Dēļu iela 2, LV-1004



Management report

General information

GRENARDI

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AS Grenardi Group (hereinafter – the Parent Company) was established in December 2020 and together with its subsidaries (hereinafter – the Group) is the leading jewellery retail chain in Latvia and the fastest growing jewellery retail chain in the Baltic States. As of December 31, 2024, the Group had a total of 92 retail stores – of which 75 GIVEN chain stores, 7 GRENARDI chain stores and 10 GOLDLIGHT chain stores. Additionally, the Group has 6 online stores www.grenardi.lv, www.grenardi.ee, www.given.lv, www.given.ee, www.given.lt and www.goldlight.lv. The Group offers jewellery in both the affordable and luxury segments. The Group has also developed its own unique private brands that differentiate the Group's assortment from other competitors. The product offering of the Group primarily consists of precious jewellery from gold and silver, complemented by watches.

Business results

Retail turnover for Grenardi Group in Q4 2024 reached EUR 9.6 million¹ (including VAT), reflecting a 22% increase compared to the same period in 2023 while retail turnover for 12 months of 2024 amounted to EUR 28.6 million and was by 35% higher than in 2023. The GIVEN chain in Q4 2024 recorded a retail turnover of EUR 6.8 million (including VAT), marking a 2% increase compared to the same period last year. In Q4 2024, the GIVEN chain's retail turnover grew by 11.1% in Estonia and 27.7% in Lithuania, while in Latvia, it declined by 4.2%. In 2024, the Group's profit margin reached 59%, marking a 2% increase from the previous year.

The Group concluded the 12 months of 2024 with a net loss of EUR 1.1 million. While operations in Latvia delivered strong net profits, expansion efforts in Lithuania and Estonia have yet to reach profitability. The Group achieved an EBITDA of EUR 4.3 million for the year, with an EBITDA margin of 18%.

Looking ahead to 2025, the Group aims to drive samestore sales growth across all chain stores and further enhance its product assortment with new collections. Additionally, the Group will pursue opportunities to expand its store network in strategic locations and leverage synergies from the GOLDLIGHT acquisition to enhance overall profitability. These initiatives are designed to strengthen its market position and improve financial performance in the upcoming quarters.

As of the end of Q4 2024, the Group's inventory levels increased by 16% compared to Q3 2024 and by 61% compared to Q4 2023. This substantial inventory growth was supported by the successful issuance of bonds (ISIN LV0000860179) in April 2024 and (ISIN LV000860195) in August 2024, as well as by the acquisition of GOLDLIGHT.

In Q4 2024, Grenardi Group expanded its retail network by opening a new GIVEN store in Latvia, located in Maxima, Jūrmala. In 2024, the Group opened a total of five new stores – one in Latvia, two in Lithuania, and two in Estonia. Additionally, the Group closed one store in both Latvia and Lithuania, as well as three stores in Estonia. All store openings and closures were carried out exclusively within the GIVEN chain.

¹ The data for the GRENARDI chain has been included since December 1, 2023, while the GOLDLIGHT chain data is incorporated from December 1, 2024.

Management report (continued)

Business results (continued)

Retail turnover by quarters (€M)



Online turnover (€K)



The retail turnover of the GRENARDI chain is included from December 1, 2023. The retail turnover of the GOLDLIGHT chain is included from December 1, 2024. Retail turnover by sales channels

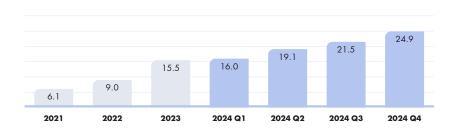


Retail turnover by countries

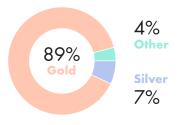


Inventory overview

The Group's inventory (€M)



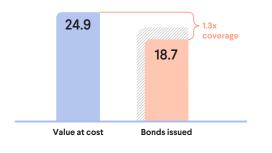
Inventory by key metals as at December 31, 2024



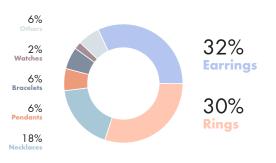
Management report (continued)

Inventory overview (continued)

The Group's inventory value (€M) as at December 31, 2024







Future prospects

While the macroeconomic and geopolitical environment remains uncertain, with a strengthening market position and a long-term vision AS Grenardi Group is confident in its ability to adapt to the market conditions while driving its strategic priorities and to be the leading jewellery retail chain in the Baltic States. The Group has ambitious plans for 2025 – focus on strengthening profitability and optimizing the performance of its existing retail chain as well as the launch of business operations in Czech Republic during Q2 2025. Additionally, it will pursue opportunities to expand its store network in strategic locations and leverage synergies from the GOLDLIGHT acquisition to enhance overall profitability.

Management report (continued)

Risk management

The Group's activities expose it to a variety of financial risks: foreign currency risk, interest rate risk, liquidity risk, credit risk and capital risk.

Foreign currency risk

The Group's financial assets and liabilities, which are exposed to foreign currency risk, comprise cash and cash equivalents, trade receivables, trade payables, as well as current and non-current borrowings. The Group is mainly exposed to foreign currency risk of the US dollar (USD). The Group's management is considering the use of hedging instruments to minimize the effect of foreign currency risk of the US dollar (USD).

Interest rate risk

Interest rate risk arises from changes in interest rates that affect the Group's net profit and future cash flows. The Company's policy is to ensure that the majority of its borrowings are at a fixed rate.

Liquidity risk

Liquidity risk is related to the Group's ability to meet short-term and long-term liabilities in a timely manner.

The Group manages its liquidity risk by arranging an adequate amount of capital in form of debt or equity, keeping adequate cash reserves, planning the repayment terms of trade receivables, and developing and analysing future cash flows.

Credit risk

The Group is exposed to credit risk through its trade receivables, issued current loans, as well as cash and cash equivalents.

Receivables of the Group consist mainly of receivables from clients and guarantee deposits. The Group manages its credit risk by continuously assessing the credit history of customers and assigning credit terms on an individual basis. In addition, receivable balances are monitored on an ongoing basis to ensure that the Group's exposure to bad debts is minimised.

The credit risk on cash and cash equivalents is limited because the counterparties are banks and payment systems. To spread the credit risk, the Group deposits its cash reserves with different banks.

Capital risk

The Group aims to maintain an optimal capital and funding structure that ensures the lowest cost of capital available to the Group. Capital risk is monitored via Capitalization Ratio, which is calculated as the Adjusted Equity to the Group's consolidated assets. The Group monitors equity capital on the basis of the capitalization ratio as defined in Bond prospectus, which as at December 31, 2024 was 33%

Statement of the managements' responsibility

Members of the Board are responsible for the preparation of the consolidated financial statements in accordance with applicable law and regulations. Under that law, Members of the Board have been elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union.

In preparing the consolidated financial statements, Members of the Board should:

• Select suitable accounting policies and apply them consistently.

GRENARDI

GROUP

- Make judgements and estimates that are reasonable.
- Prepare the financial statements on a going concern basis, unless it is inappropriate to presume that AS Grenardi Group will continue in business as a going concern.

Members of the Board are responsible for ensuring that proper accounting records are kept that disclose,

with reasonable accuracy, at any time, the financial position of AS Grenardi Group and enable Members of the Board to ensure that the consolidated financial statements comply with the IFRS as adopted by the EU. This responsibility includes designing, implementing, and maintaining such internal control as Members of the Board determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. Members of the Board are also responsible for safeguarding the assets of AS Grenardi Group, hence, for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On the basis of information at the disposal of the Members of the Board of AS Grenardi Group the financial accounts have been prepared in accordance with the requirements of the applicable laws and regulations and give true and fair view of the assets, liabilities, financial position, and profit or loss of the capital company and consolidation group and that true information is included in the management report for interim periods.

On behalf of the Board:

Ainārs Spriņģis

Chairman of the Board Riga, 28 February, 2025

Grenardi Group footprint in Baltics

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GROUP





Unaudited condensed consolidated financial statements



Consolidated Statement of Comprehensive Income

	12m 2024 Unaudited	12m 2023 Unaudited	ΔΥοΥ (%)	12m 2023 Audited	12m 2022 Audited	ΔΥοΥ (%)
Revenue	24'063	18'011	34%	18'011	12'837	40%
Cost of goods sold	9'881	7'719	28%	7'698	5'435	42%
Gross profit	14'181	10'293	38%	10'313	7'402	39 %
Selling expenses	10'245	7'625	34%	7'632	5'198	47%
Administrative expenses	2'611	1'942	34%	1'944	1'533	27%
Other operating income	198	131	52%	107	51	108%
Other operating costs	306	105	190%	83	91	-9%
EBIT	1'218	751	62 %	761	632	20%
Interest income	9	0	3817%	0	1	-83%
Interest expense	2'353	1'104	113%	1'104	669	65%
Income tax	-51	-94	46%	-94	-50	88%
Profit for the period	-1'075	-259	-76 %	-249	13	-1 '945 %
EBITDA	4'339	2'864	52 %	2'862	2'193	30%

Consolidated Statement of Financial Position

ASSETS	31.12.20241	31.12.2023	۵%
Intangible assets	8'148	7'665	6%
Fixed assets	2'335	2'794	-16%
Right-of-use assets	6'611	6'511	2%
Total non-current assets	17'094	16'970	1%
Inventory	24'900	15'511	61%
Advance payments for goods	176	161	10%
Debitors	1'337	1'331	0%
Cash and cash equivalents	2'466	1'621	52%
Total current assets	28'879	18'624	55%
TOTAL ASSETS	45'974	35'594	29 %

EQUITY AND LIABILITIES	31.12.20241	31.12.2023	∆%
Share capital	10'894	7'894	38%
Retained earnings	-811	263	-408%
Total equity	10'083	8'158	24 %
Subordinated debt ³	5'000	4'544	10%
Loans and Borrowings ²	16'669	3'946	322%
Non-current lease liabilities	4'306	4'577	-6%
Total non-current liabilities	25'975	13'067	99 %
Loans and Borrowings ²	1'682	3'165	-47%
Accounts payable	3'260	3'388	-4%
Current lease liabilities	2'698	2'284	18%
Taxes & other payables	2'276	5'532	-59%
Total short-term liabilities	9'916	14'369	-31%
TOTAL EQUITY & LIABILITIES	45'974	35'594	29 %

¹ Unaudited consolidated results in acoordance with IFRS.

 $^{\rm 2}$ Loans and Borrowings include secured bonds of nominal value \in 18.682M

³ Existing Subordinated Notes with ISIN LV0000870103 due on 31 May 2028 with maximum amount of € 7.0M



Consolidated Statement of Cash Flows

	31.12.2024 EUR	31.12.2023 EUR
Cash flow from operating activities		
Profit or loss before corporate income tax	-1'126	-343
Corrections:		
Corrections of decrease in value of fixed assets	2'912	2'038
Corrections of decrease in value of intangible assets	109	62
Profit or loss from fluctuations of foreign currency rates	-68	-36
Other revenue from interest and similar revenue	-7	-2
Corrections of reduction in value of long-term and short-term financial investments	92	83
Interest payments and similar costs	2'100	1'034
Profit or loss before corrections of influence of changes in balances of current assets and short-term creditors	4'013	2'834
Corrections:		
Increase or decrease in balances recievables	180	-498
Increase or decrease in balances of inventories	-7'262	-1'89
Increase or decrease in balances of payables	-3'619	17.
Gross cash flow from operating activities	-6'688	61
Expenses for interest payments	-2'194	-1'03
Expenses for corporate income tax payments	-49	(
Net cash flow from operating activities	-8'931	-419
Cash flows from investing activities		
Acquisition of stocks or shares of related undertakings, associated undertakings, or other undertakings, net of acquired cash	-2'741	-6'264
Long term financial investment	-154	-10
Excluded intangible assets and fixed assets	-56	(
Acquisition of fixed assets and intangible assets	-380	-720
Revenue from sale of fixed assets and intangible investments	146	(
Interest received	9	2
Cash flows from investing activities	-3'177	-6'99(
Cash flows from financing activities		
Income from stock and debenture issue or investments of capital participatory shares	3'000	6'54
Loans received and bonds issued	22'574	2'498
Repayment of loans	-10'621	-160
Payment of principal portion of lease liabilities	-2'067	-1'36
Cash flows from financing activities	12'885	7'516
Result of fluctuations of foreign currency exchange rates	68	30
Net cash flow of the reporting year	845	142
Balance of cash and its equivalents at the beginning of the reporting year	1'621	1'479
Balance of cash and its equivalents at the end of the reporting year	2'466	1'621

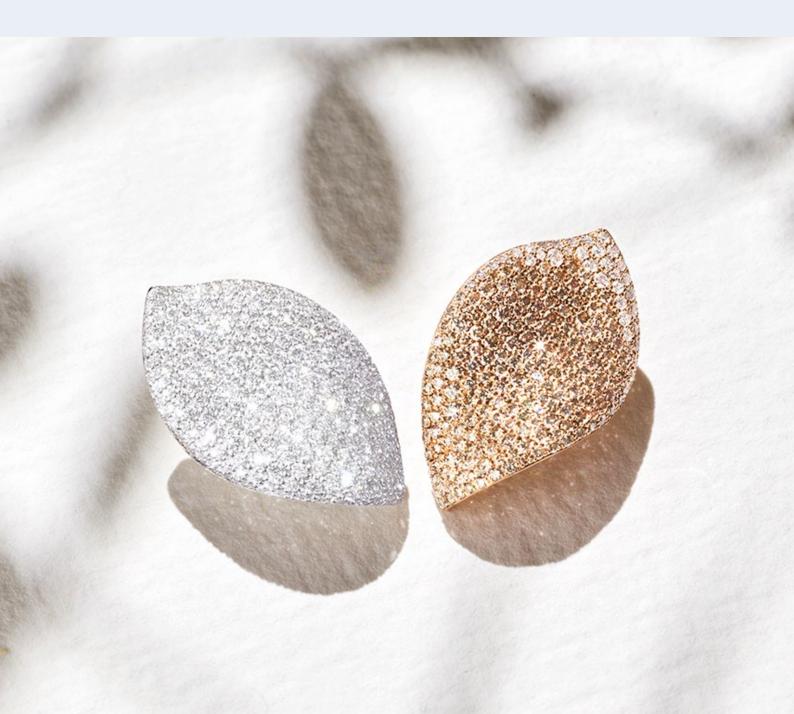
Consolidated Statement of Changes in Equity

	Share capital EUR	Share premium EUR	Retained earnings or uncovered loses EUR	Total equity EUR
As at 31.12.2022	1'000	347	512	1'859
Increase in share capital	6'200			6'200
Share issue premium		347		347
Increase/ decrease in retained profit			(249)	(249)
As at 31.12.2023	7'200	694	263	8'158
Increase in share capital	1'234			1'234
Share issue premium		1'766		1'766
Increase/decrease in retained profit			(1'075)	(1'075)
As at 31.12.2024	8'434	2'460	(811)	10'083

	Share capital EUR	Share premium EUR	Retained earnings or uncovered loses EUR	Total equity EUR
As at 31.12.2021	1'000	347	498	1'846
Increase in share capital				-
Share issue premium				-
Increase/ decrease in retained profit			13	13
As at 31.12.2022	1'000	347	512	1'859
Increase in share capital	6'200			6'200
Share issue premium		347		347
Increase/decrease in retained profit			(249)	(249)
As at 31.12.2023	7'200	694	263	8'158



Notes to the Consolidated Financial Statements



Notes to the Consolidated Financial Statements

(1) Corporate information

GRENARDI

GROUP

These unaudited condensed consolidated financial statements were approved and authorised for issue by Members of the Board of AS Grenardi Group (the Parent Company) on 28 February 2025.

AS Grenardi Group (the "Parent Company") and its subsidiaries (together "The Group") was established in December 2020. The Parent Company was incorporated on December 11, 2020, as a joint stock company for an unlimited duration. The registered office of the Parent Company is Dēļu street 2, Riga, LV-1004. The Parent Company acquired SIA Given Latvia on December 12, 2020, OÜ Given Estonia on December 28, 2020, and established UAB Given Lithuania on November 15, 2021. On December 1, 2023, AS Given Jewellery acquired the GRENARDI retail chain (which includes SIA Grenardi Latvia and OÜ Grenardi Estonia) and was renamed AS Grenardi Group after the transaction. On November 20, 2024, AS Grenardi Group acquired the GOLDLIGHT retail chain. The Parent Company is the sole shareholder of its subsidiaries. After the reporting period on January 13, 2025, the Parent Company established Grenardi Czechia s.r.o.

(2) Significant accounting principles

Basis of preparation

The unaudited condensed consolidated financial statements for twelve months of the year 2024 of the Group have been prepared in accordance with IAS 34 Interim Financial Reporting. The interim consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements and should be read in conjunction with the Group's annual consolidated financial statements for the year 2023.

G R E N A R D I

Notes to the Consolidated Financial Statements (continued)

(2) Significant accounting principles (continued)

Consolidation

The consolidated financial statements of the Group include:

Company name	Registration number	Country of incorporation	Principal activities	Controlled since
AS Grenardi Group	40203279291	Latvia	Holding company	-
UAB Given Lithuania	305936789	Lithuania	Retail sale of watches and jewellery in specialised stores	15.11.2021
SIA Given Latvia	40203166474	Latvia	Retail sale of watches and jewellery in specialised stores	12.12.2020
OÜ Given Estonia	14505229	Estonia	Retail sale of watches and jewellery in specialised stores	28.12.2020
SIA Grenardi Latvia	50003474971	Latvia	Retail sale of watches and jewellery in specialised stores	01.12.2023
OÜ Grenardi Estonia	11518421	Estonia	Retail sale of watches and jewellery in specialised stores	01.12.2023
SIA GOLDLIGHT	40003480834	Latvia	Retail sale of watches and jewellery in specialised stores	01.12.2024

Subsidiaries are the entities controlled by the Parent Company. Control is achieved when the Parent Company:

- Has the power over the investee;
- Is exposed, or has rights, to variable returns from its involvement with the investee;
- Has the ability to use its power to affect its returns.

The Parent Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above. Inter-company transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated but considered an impairment indicator of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

(2) Significant accounting principles (continued)

Change in accounting policy and disclosures

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2023, except for the adoption of new standards effective as of 1 January 2024. The Group has not early adopted any standard, interpretation, or amendment that has been issued but is not yet effective. The Group intends to adopt the above standards and interpretations and evaluate their effects on the effective date.

(3) Net turnover

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Net turnover - proceeds from the Group's major activity - retail sale of jewellery and watches without value added tax.

Turnover by country	12m 2024 EUR	12m 2023 EUR
Latvia	16'883'734	13'432'675
Estonia	4'084'498	2'459'316
Lithuania	3'002'607	2'061'954
Other European Union countries	91'834	57'409
Total	24'062'673	18'011'354
Net sales by type	12m 2024 EUR	12m 2023 EUR
Retail	23'703'017	17'515'071
Wholesale	165'927	302'882
Other	193'729	193'401
Total	24'062'673	18'011'354

(4) Cost of sales

	12m 2024 EUR	12m 2023 EUR
Cost of goods purchased	9'881'183	7'698'091
Total	9'881'183	7'698'091



(5) Selling expenses

	12m 2024 EUR	12m 2023 EUR
Personnel costs	4'563'729	3'444'050
Depreciation of property, plant and equipment and intangible assets	3'052'881	2'100'845
Payment for services	318'435	210'730
Advertising expenses	898'272	808'009
Transport costs	197'846	190'885
Retail space rental & utilities (IFRS 16 adjustment)	608'851	395'321
Other selling expenses	604'520	482'325
Total	10'244'534	7'632'164

(6) Administrative expenses

	12m 2024 EUR	12m 2023 EUR
Personnel costs	1'852'272	1'551'652
Bank charges	165'622	93'191
Professional services expenses	62'310	30'225
Office costs	260'555	153'962
Other administration costs	270'236	114'907
Total	2'610'995	1'943'937

G R E N A R D I

Notes to the Consolidated Financial Statements (continued)

(7) Lease liabilities

	31.12.2024 EUR	31.12.2023 EUR
Discounted lease liabilities at the beginning of the year	6'861'201	4'138'539
New contracts during the reporting period	2'224'300	4'085'422
Terminated contracts during the reporting period	-131'253	0
Minus: Rental costs determined during the reporting period	-2'381'012	-1'654'471
Plus: Lease interest expense during the reporting period	430'053	291'712
Lease liabilities at the end of the year	7'003'289	6'861'201
Long - term part of lease liabilities (from 1 year to 5 years)	4'305'775	4'577'262
Short - term part of lease liabilities	2'697'514	2'283'939
	7'003'289	6'861'201

Lease commitments include the lease of retail space. As of 31 December 2024, the Group had 92 active lease agreements for premises. In accordance with the Group's policy, it applies IFRS 16 Leases.

(8) Bonds

	% rate	Due date	31.12.2024 EUR	31.12.2023 EUR
Subordinated bonds ¹	6%	31.05.2028	4'812'729	4'220'610
Secured bonds ²	6%	30.04.2024	0	3'019'039
Secured bonds ³	3M EURIBOR+6%	31.07.2025	1'671'567	4'221'215
Secured bonds ⁴	10%	16.04.2027	11'909'107	0
Secured bonds ⁵	10%	30.08.2027	4'957'379	0
Total			23'350'782	11'460'864

¹ On November 30, 2021, Grenardi Group AS issued subordinated bonds, which enables to attract financing in the amount of seven million euros. The annual interest rate of the issues is 6% and their maturity is 7.5 years. On 31 July 2024 the Group registered amendments for subordinated bonds in additional amount of EUR 2 million (total nominal value of subordinated bonds EUR 7 million). As at December 31, 2024 the Group has raised a total of EUR 5'000'000. According to IAS 9, bonds are shown at amortized cost applying effective interest rate of 6.06%.

- ² On November 2, 2021 the Parent Company issued secured bonds in the amount of three million euros. The annual interest rate of the issues is 6% and their maturity is 2.5 years. All the property belonging to SIA GIVEN Latvia as a joint property at the time of the pledge, as well as the subsequent components of the joint property, establishing a first-order commercial pledge on it, have been pledged in 2022 in favor of ZAB VILGERTS SIA, Registration No. 40203309933 as a collateral for bonds issued by Grenardi Group AS (ISIN: LV0000860054). As at April 30, 2024 the Group has redeemed all outstanding bonds in amount of EUR 3'000'000.
- ³ On July 8, 2022 the Parent Company issued secured bonds in the amount of four million euros. The annual interest rate of the issues is 3M EU-RIBOR+6% and their maturity is 3 years. All the property belonging to SIA GIVEN Latvia as a joint property at the time of the pledge, as well as the subsequent components of the joint property, establishing a first-order commercial pledge on it, have been pledged in 2022 in favor of ZAB VILGERTS SIA, Registration No. 40203309933 as a collateral for bonds issued by Grenardi Group AS (ISIN: LV0000870104). On August 30, 2024, during the exchange offer, bonds in an amount of EUR 2'318'000 were exchanged to equal nominal amount of secured bonds (ISIN: LV0000860195). As at December 31, 2024 the outstanding amount of bonds was EUR 1'682'000. According to IAS 9, loans against bonds are shown at amortized cost applying effective interest rate of 13.24%.
- ⁴ On April 16, 2024 the Parent Company issued secured bonds in the amount of twelve million euros. The annual interest rate of the issues is 10% and their maturity is 3 years. All the property belonging to SIA GIVEN Latvia, SIA Grenardi Latvia, GIVEN Lithuania UAB, GIVEN Estonia OU and Grenardi Estonia OU as a joint property at the time of the pledge, as well as the subsequent components of the joint property, establishing a first-order commercial pledge on it, have been pledged in 2024 in favor of ZAB VILGERTS SIA, Registration No. 40203309933 as a collateral for bonds issued by Grenardi Group AS (ISIN: LV0000860179). As at December 31, 2024 the Group has raised a total of EUR 12'000'000. According to IAS 9, loans against bonds are shown at amortized cost applying effective interest rate of 11.36%.
- ⁵ On August 30, 2024 the Parent Company issued secured bonds in the amount of five million euros. The annual interest rate of the issues is 10% and their maturity is 3 years. All the property belonging to SIA GIVEN Latvia, SIA Grenardi Latvia, GIVEN Lithuania UAB, GIVEN Estonia OU and Grenardi Estonia OU as a joint property at the time of the pledge, as well as the subsequent components of the joint property, establishing a first-order commercial pledge on it, have been pledged in 2024 in favor of ZAB VILGERTS SIA, Registration No. 40203309933 as a collateral for bonds issued by Grenardi Group AS (ISIN: LV0000860195). As at December 31, 2024 the Group has raised a total of EUR 5'000'000. According to IAS 9, loans against bonds are shown at amortized cost applying effective interest rate of 11.28%.

(9) Financial metrics & ratios

GRENARDI

GROUP

Definitions and alternative performance measures

EBITDA – consolidated net profit of the Group for the relevant period before corporate income tax, net finance charges, amortization and depreciation, and net foreign exchange result.

Gross Margin – Gross profit to revenue.

Current Ratio - Current assets to current liabilities.

Same Store Sales – A measure of revenue growth for existing stores open for at least one year, excluding new or closed locations, and compared to the same period in the previous year.

Capitalization Ratio – Capitalization ratio equals adjusted Equity to consolidated assets of the Group calculated as at the end of the period. Adjusted Equity means book value of the Group's equity and Subordinated debt. **Interest Coverage Ratio** – Interest coverage ratio equals (ICR) equals EBITDA to Net Finance Charges for the last twelve months.

Inventory Coverage Ratio – Inventory coverage ratio equals pledged inventory plus consolidated Cash and Cash Equivalents of the Group divided by the secured financial indebtedness.

Net Finance Charges – All recurring debt related charges of the Group for the Relevant Period calculated according to the most recent Financial Reports: (a) including cash interest expense on Financial Indebtedness (after deducting any interest income relating to Cash and Cash equivalents); and (b) including cash interest expense on guarantees issued by a bank or other financial institution; and (c) excluding any payment-in-kind interest capitalized on loans from Related Parties and/or Subordinated Debt.



(9) Financial metrics & ratios (continued)

Definitions and alternative performance measures (continued)

	12m 2024*	12m 2023	12m 2022
Same store sales growth, % ¹	0.3%	12%	46%
Online sales as % of retail sales	6%	7%	6%
Gross margin, %	59%	57%	58%
EBITDA, €K	4'339	2'862	2'193
EBITDA margin, % ²	18%	16%	17%

* Reporting period 01.01.2024 - 31.12.2024

¹ Despite incremental total same store sales growth for 12m 2024, a growth of 12% and 3% achieved in GIVEN Lithuania and GIVEN Estonia respectively. 12m 2023 same store sales include data only for the GIVEN chain.

² EBITDA margin impacted by higher admin and selling expenses due to rapid expansion of operations in Lithuania and Estonia.

	31.12.2024	31.12.2023	31.12.2022
Capitalization ratio, %	33%	36%	31%
Interest coverage ratio ³	2.04	2.6	3.3
Inventory coverage ratio ⁴	1.31	2.3	1.9
Current ratio	2.91	1.3	2.5

³ Interest coverage ratio calculated according to paragraph 13.23. of the base prospectus (ISIN LV0000860179) and assuming that subordinated bonds (ISIN LV0000870103) in amount of € 1.000M and that ISIN LV0000860104 bonds in amount of € 1.682M were repaid already on 01.01.2024 thus reducing the cash interest payment for interest coverage ratio calculations. The call option for ISIN LV0000860104 was announced on February 28, 2025, while the subordinated bonds in amount of € 1.000M. The process will be finished until 31 March, 2025.

⁴ Inventory coverage ratio covenant cured as call option for ISIN LV0000860104 bonds was announced on February 28, 2025 with an execution date of March 31, 2025.

Interest coverage ratio was affected due to lower than budgeted financial performance and rentability in Lithuania and Estonia. While both countries reported a remarkable growth in the same store sales, the average retail turnover per store is still lagging behind the more mature stores in Latvia. Inventory coverage ratio affected by the acquisition of GOLDLIGHT at the end of 2024 as it resulted in cash outflow from the Parent Company in an amount equal to the purchase price.

Additionally, the Group will register amendments until 31.03.2025 for the Terms of the Notes issue (ISIN: LV0000870103) to provision that cash interest expense is substituted with payment-in-kind until at least by 1 January, 2026. The amendments will allow the Group to reduce the cash interest expense in the upcoming quarters and improve the interest coverage ratio.

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Notes to the Consolidated Financial Statements (continued)

(10) Events after the reporting period

On January 13, 2025, AS Grenardi Group established a new subsidiary in the Czech Republic, Grenardi Czechia s.r.o. The company plans to commence operational activities in the Czech Republic in Q2 2025.

AS Grenardi Group announces the decision to execute a call option with respect to the bond issue with ISIN code LV0000860104 on 31 March 2025, with the record date on 28 March 2025. According to the Terms of the Issue, bondholders (ISIN LV0000860104) will receive 102% of the nominal value of their bonds together with accrued and unpaid interest.

On behalf of the Board:

Ainārs Spriņģis

Chairman of the Board

Riga, 28 February, 2025

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www.grenardi.group

Latvia, 2025