



**JOINT STOCK COMPANY  
HANSAMATRIX  
UNIFIED REGISTRATION NUMBER 40003454390**

**UNAUDITED INTERIM CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS  
FOR THE 6 MONTH PERIOD ENDED JUNE 30, 2020**

Prepared in accordance with International Financial Reporting  
Standards, as adopted by the European Union

**Riga, 2020**

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**General information**

Name of the Parent Company	<b>HansaMatrix</b>
Legal status of the Parent Company	<b>Joint stock company</b>
Parent Company unified registration number	<b>40003454390</b>
Place and date of registration	<b>Riga, 30 July 1999</b>
Registration with the Commercial Register	<b>Riga, 27 December 2002</b>
Registered office	<b>Akmeņu iela 72, Ogre, Latvia, LV-5001</b>
Shareholders (over 5%) as of June 30, 2020	<b>SIA Macro Rīga (34.03%)</b> <b>ZGI-4 AIF KS (15.06%)</b> <b>SWEDBANK AS CLIENTS ACCOUNT (14.30%)</b> <b>KS BaltCap Latvia Venture Capital Fund (9.95%)</b> <b>KS FlyCap Investment Fund I AIF (9.61%)</b> <b>IPAS CBL Asset Management managed funds (6.56%)</b> <b>Swedbank Ieguldījumu Pārvaldes Sabiedrība AS managed funds (5.10%)</b>
Subsidiaries	<b>SIA HansaMatrix Ventpils (equity interest: 100%)</b> <b>SIA HansaMatrix Innovation (equity interest: 100%)</b> <b>SIA HansaMatrix Pārogre (equity interest: 100%)</b> <b>SIA Zinātnes Parks (equity interest: 74.67%)</b>
Auditors	<b>SIA Ernst &amp; Young Baltic</b> <b>Licence No. 17</b> <b>Diāna Krišjāne</b> <b>Latvian Certified Auditor</b> <b>Certificate No. 124</b>
Financial year	<b>1<sup>st</sup> January – 31<sup>st</sup> December 2020</b>
Interim reporting period	<b>1<sup>st</sup> January – 30<sup>th</sup> June 2020</b>

**Management Board**

The Management Board is a collegial executive body entrusted with management of the Company's business. Its members are elected by the Supervisory Board, which also elects one member of the Management Board to act as Chairman of the Management Board. In accordance with the Articles of Association of the Company, members of the Management Board are elected for an indefinite period of time.

In accordance with the Articles of Association of the Company, the Chairman of the Board has a right to represent the Company as the sole representative when entering into relationships with third parties. Alternatively, the Company can be represented by two members of the Board acting jointly.

As of the date of the statement Company's Management Board is composed of two persons consisting of Chairman of the Board and one Board Member.

**Ilmārs Osmanis**

Ilmārs Osmanis is the Chairman of the Management Board and the CEO of the Company  
Date appointed: 30 December 2015

**Positions held in other companies:**

- HansaMatrix Pārogre, SIA – Chairman of the Management Board
- HansaMatrix Ventspils, SIA – Member of the Management Board
- HansaMatrix Innovation, SIA – Chairman of the Management Board
- Zinātnes parks, SIA – Chairman of the Management Board
- Macro Rīga, SIA – Member of the Management Board
- Lightspace Technologies, SIA – Chairman of the Management Board
- LEO Pētījumu centrs, SIA – Member of Council
- LEITC, SIA – Member of Council
- Latvijas Elektrotehnikas un elektronikas rūpniecības asociācija – Member of the Management Board
- Eurolcds, SIA - Member of the Management Board
- 

**Owned shares:**

- directly: 0
- indirectly (through SIA, Macro Rīga): 622 503 shares (35.03%)

**Participation in other companies:**

- Macro Rīga, SIA (100%)
- Lightspace Technologies, SIA (12.77%)

Ilmārs Osmanis educational background is electronic engineering later complemented by additional executive MBA studies which were not completed due to business start-up. His entrepreneurial experience includes successful development of an electronic components distribution business in the Baltic countries, a business that was subsequently successfully sold. During the last fifteen years, Ilmārs Osmanis, who created the Company, served as its CEO. The Company has subsequently evolved into one of the most modern high-tech manufacturing groups in the Nordic and Baltic countries comprising 2 manufacturing plants currently employing around 240 employees. He has accomplished managerial buyout of the Company in 2014 and listed HansaMatrix on Nasdaq Baltic main list at 2016.

**Māris Macijevskis**

Māris Macijevskis is a member of the Management Board of the Company and the Finance Director of the Company.

Date appointed: 16 February 2018

**Positions held in other companies:**

- IQ Capital SIA – Member of the Management Board
- Latvijas Skvoša federācija, Biedrība – Chairman of the Management Board
- FTG SIA – Member of the Management Board

Owned shares: 300

Owned employee share options: 1100 (as of August 18, 2020)

**Participation in other companies:**

- IQ Capital SIA (100%)
- FTG SIA (33.33%)

Māris Macijevskis holds Bachelor of Science degree in Economics and Business Administration from Stockholm School of Economics in Riga, Master of Science degree in International Economics from University of Latvia and is Chartered Financial Analyst (CFA) charterholder. His previous experience includes the position of a Head of Corporate Client Service Department at Citadele banka AS. Mr. Macijevskis has been with the Company since 2017.

**Changes to the Company's Management Board:**

There were no changes in the Company's Management Board during the reporting period.

## Supervisory Board

The Supervisory Board of the Company is a collegial body exercising supervision over key activities of the Company and, where appropriate, decision making by the Management Board. As of the date of this statement, the Supervisory Board of the Company consists of 5 members, selected by the General Meeting of Shareholders for the maximum term of office of 5 years. The members of the Supervisory Board shall elect from among themselves the Chairman of the Supervisory Board and one Deputy Chairman of the Supervisory Board.

As of the date of the statement the Company's Supervisory Board is composed of the following members: Chairman of Supervisory Board, Deputy Chairman of Supervisory Board and three Members of Supervisory Board.

### Andris Bērziņš

Andris Bērziņš is the Chairman of the Supervisory Board of the Company.

Date appointed: May 22, 2020

Term of office: May 21, 2025

Owned shares: 0

Andris Bērziņš will be regarded as independent board member.

Positions held in other companies:

- RĪGAS EVANĢĒLISKĀ DRAUDZE – Chairman of the Management Board
- TechHub Riga, Nodibinājums – Member of the Management Board
- KBZ, SIA – Chairman of the Management Board
- TechChill, Nodibinājums – Member of the Management Board
- Sonarworks, SIA – Member of Council
- Nordigen Solutions, SIA – Chairman of the Management Board

Participation in other companies:

- KBZ, SIA (100%)
- TechHub Riga, Nodibinājums (true beneficiary)
- TechChill, Nodibinājums (true beneficiary)

Andris Bērziņš is an entrepreneur and executive with extensive experience in C-level roles at high-growth, global venture-backed startups. He holds a Stanford MBA with a broad experience in investing, strategy, business development, sales, marketing and product management across Europe and the USA. He has a proven track record of having led global technology startups from pre-seed stage to rapid growth.

### Normunds Igolnieks

Normunds Igolnieks is a member of the Supervisory Board of the Company.

Date appointed: May 22, 2020

Term of office: May 21, 2025

Owned shares: 0

Represents ZGI Capital managed venture capital fund ZGI-4 shareholding of 275 562 shares.

Positions held in other companies:

- ZGI Capital, SIA alternatīvo fondu pārvaldnieks – Chairman of the Management Board
- I factor, SIA – Member of the Management Board

Participation in companies:

- ZGI Capital, SIA alternatīvo fondu pārvaldnieks (26%)
- I factor, SIA (100%)
- ZGI Real Estate, SIA (19.5% through I factor, SIA)

Since 2011 Normunds Igolnieks has been partner and Chairman of the Management Board of ZGI Capital, one of the most experienced venture capital fund managers in the Baltics. From 2001 to 2011, N. Igolnieks was the Chairman of the Board of the asset management company SEB Investment Management and before that held several other positions related to the financial sector.

**Ingrīda Blūma**

Ingrīda Blūma is a member of the Supervisory Board of the Company.

Date appointed: May 22, 2020

Term of office: May 21, 2025

Owned shares: 0

Ingrīda Blūma will be regarded as independent board member.

Positions held in other companies:

- RĪGAS PIENA KOMBINĀTS, AS – Member of Council
- i-bloom, SIA – Member of the Management Board
- PN Project, AS - Member of Council

Participation in other companies:

- i-bloom, SIA (100%)

Ingrīda Blūma holds a MSc. degree from Stockholm University. Her additional training includes INSEAD Advanced Management Program and Strategic management and leadership training course at EBRD. Ingrīda Blūma's work experience is mainly related to the banking sector, where she has worked for almost 20 years. Her work as CEO of AS Swedbank (former AS Hansabanka), has equipped her with a unique blend of business experience in the banking industry and corporate business environment. Under her leadership, AS Hansabanka grew to become the largest bank of Latvia. Ingrīda Blūma has also served in the capacity of a member of the Supervisory Board of SIA Primekss, SIA Pure Food and JSC URSA Bank. Currently, Ingrīda Blūma serves as a member of the Supervisory Board of AS Expobank and AS Rīgas Piena Kombināts. In addition, she chairs the Management Board of the foundation Iespējamā Misija (in English "Mission Possible") forming part of Teach for All global network.

**Dagnis Dreimanis**

Dagnis Dreimanis is a member of the Supervisory Board of the Company.

Date appointed: May 22, 2020

Term of office: May 21, 2025

Owned shares: 0

Dagnis Dreimanis is representing interests of minority institutional investors and BaltCap joint investment in LightSpace Technologies SIA.

Positions held in other companies:

- DD Ventures, SIA - Member of the Management Board
- EVO grupa, SIA - Member of the Council
- Vika Wood, SIA - Member of the Council
- BaltCap AIFP, SIA - Chairman of the Management Board
- SOLVINA, AS - Member of the Management Board
- Latvian Capital Ventures, SIA - Member of the Management Board
- Coffee Address Holding, SIA - Member of the Council

Participation in other companies:

- DD Ventures, SIA (100%)
- Latvian Capital Ventures, SIA (57.5%)
- KOOL LATVIJA, SIA (true beneficiary)

Investment professional with 18 years of experience in private equity. Have invested in over 20 companies in broad range of industries. Executive MBA from NUS / UCLA, CFA and board education from BICG.

**Baiba Anda Rubesa**

Baiba Anda Rubesa is a member of the Supervisory Board of the Company.

Date appointed: 22 May 2020

Term of office: 21 May 2025

Owned shares:0

Baiba Anda Rubesa will be regarded as independent board member.



## Positions held in other companies:

- Rīgas Ekonomikas augstskolas-Stockholm School of Economics in Riga, Nodibinājums - Member of the Management Board
- RFactor, SIA – Member of the Management Board
- Coffee Address Holding, SIA – Member of the Supervisory Board

## Participation in other companies:

- RFactor, SIA (100%)

Baiba Anda Rubesa is an experienced international company manager with extensive experience in corporate governance, leadership skills, and sustainability requirements, bringing highly valuable experience to the Company's Council in the areas of management, leadership and public relations and serving as an independent HansaMatrix Council member. Baiba Rubesa does not own HansaMatrix shares.

Rubesa works as a consultant and since 2019 has been appointed to the Management Board of the Stockholm School of Economics in Riga. From 2016 to 2019, Baiba Rubesa was member of the Supervisory Council and member of the Human Resources Committee of the Latvian energy company Latvenergo. From 2015 to 2018, B. Rubesa was the Chairman of the Management Board and the Executive Director of the joint venture RB Rail, which implements the largest railway infrastructure project of the European Union in the Baltics, Rail Baltica. Since 2014, she has been the owner of the consulting company RFactor. Prior to her position as Vice President of Corporate Social Responsibility at Statoil ASA from 2010-2013, from 2008 to 2010 Rubesa was Statoil Azerbaijan's Director of Public Relations with government institutions. From 2011 - 2013, B. Rubesa was a member of the Council of EITI (Extractive Industries Transparency Initiative) and from 2012 to 2015 - a member of the Council of Citadele banka. From 2004 to 2007, B. Rubesa chaired the Foreign Investors' Council in Latvia, as well as was the Vice President of the Latvian Chamber of Commerce and Industry in Latvia, from 2002 to 2009, she was a member of the Council of DnB Nord banka. Prior to that, from 2001 to 2008, B. Rubesa was the Executive Director of Statoil Latvia and from 1996 to 2000 the Marketing and Public Relations Director of Statoil Baltic States.

**Changes to the Company's Supervisory Board:**

On May 22, 2020 annual general meeting of HansaMatrix shareholders, in addition to the existing Supervisory Council members Andris Bērziņš, Ingrida Blūma and Dagnis Dreimanis, elected new Supervisory Council members Normunds Igoļnieks and Baiba Anda Rubesa. The decision took effect as of the date of its adoption.

On May 22, 2020 Ivars Ķirsons left the Supervisory Council of HansaMatrix. I.Ķirsons represented the interests of the growth venture capital fund ZGI-4 managed by ZGI Capital. Ivars Ķirsons has been member of Council of HansaMatrix since October 29, 2019.

**Major shareholders**

AS HansaMatrix major shareholders as of June 30, 2020 (end of the day):

Major shareholders (over 5%)	Owned shares	Ownership interest
SIA Macro Rīga	622 503	34.03%
ZGI-4 AIF KS	275 562	15.06%
SWEDBANK AS CLIENTS ACCOUNT	261 655	14.30%
KS BaltCap Latvia Venture Capital Fund	182 000	9.95%
KS FlyCap Investment Fund I AIF	175 738	9.61%
IPAS CBL Asset Management managed funds	120 000	6.56%
Swedbank Ieguldījumu pārvaldes sabiedrība AS managed funds	93 369	5.1%
Other shareholders (under 5%)	98 554	5.39%
<b>TOTAL:</b>	<b>1 829 381</b>	<b>100.00%</b>





## MANAGEMENT REPORT

### General information

The joint stock company HansaMatrix (hereinafter – HansaMatrix or the Company) is a leading Baltic electronic system product developer and manufacturer. The Company is actively operating integrated product manufacturing services in industrial systems, data network infrastructure, Internet of Things, medical and several other B2B (business-to-business) market sectors. HansaMatrix is actively growing its knowledge business, product development engineering teams and building knowledge platform for future innovation and business development. Building on its 19-year experience and its business mission, which is to develop global technology products, the Company makes itself a valuable asset assisting customers in the achievement of success in global markets.

### Business environment

Year 2020 started with Chinese year holiday extended by 2 weeks and full lockdown in some China provinces due to COVID-19 crisis. From February, 2020 it started to affect supply chains and some of customers. Several customers put on hold their orders. On supply chain side our Asian suppliers started to operate with several weeks delay and not fully staffed. Transportation networks started to limit weight per day to be shipped for one address.

Latvian Government on March 11, declared emergency situation and introduced number of restrictions to contain the spread of corona virus infection. HansaMatrix at its manufacturing sites introduced recommended health and safety measures and continued to operate the facilities. Track record for the period from Q1 has been good with no any infected workers.

There is quite complex market situation going through the crisis and after the crisis. Some of market segments – for example, industrial segment related to oil industry infrastructure, demonstrate demand decrease due to oil price drop and market over supply. Equally effected are “nice to have” type of product OEM’s.

Factors influencing the year on year decrease in revenue in Q2 2020 are related to COVID-19 global spread and are the following: personnel safety issues, supply chain disruptions, and customer demand weakening.

For trend analysis Q2 2020 monthly turnover development has been the following: April 1,57M EUR; May 1,49M EUR; June 2,20M EUR. Usually in Q2 we see revenue distribution evenly across months, but this year Q2 resulted in revenue dip in April and May and recovery trend already in June. HansaMatrix management believes that COVID-19 situation greatest impact on the Company business volumes concentrated in the period from February until May, 2020. Revenue forecasts for the future business volumes indicate certain improvements.

Management expects new trend will start after crisis will come to the end for near shoring of manufacturing services from Asia to East Europe.

### Finance results brief summary

During the second quarter (Q2 further in document) of 2020 the Company reported revenue from contracts with customers (hereinafter – revenue, turnover or sales) of 5.290 million EUR, representing decrease by 11% in comparison to the same period of 2019. The 2020 Q2 sales results showed 2% sales volume increase in comparison with previous quarter – 2020 Q1.

During first 6 months (“6m” or “H1” further in the document) of 2020 the Company reported sales volume decrease by 12% compared to the same period of 2019 and reached 10.474 million EUR. 2020 H1 turnover decreased by 18% larger compared with 2019 second half of year (“H2”).

During 2020 Q2 the Company reported quarterly EBITDA result of 0.527 million EUR and operated with net loss result of 0.383 million EUR. The reported EBITDA result shows 45% decrease in comparison with Q2 2019 but 19% increase compared to previous quarter of 2020 Q1. In Q2 2020 the Company reported slightly smaller net loss as compared to 2020 Q1 net loss of 0.435 million EUR. Quarterly results represent EBITDA margin of 9.96%.

During first 6 months of 2020 the Company reported half year EBITDA result of 0.968 million EUR and half year net loss result of 0.818 million EUR. The reported EBITDA result shows 53% decrease in comparison with 2019 H1 and 41% decrease from previous 6 month period of 2019 H2. In 6 months of 2020 the Company operated with a net loss, while in H1 2019 and H2 2020 the Company operated with net profit in amount of 0.146 and 0.062 million EUR respectively. Results represent 6 month EBITDA margin of 9.2%.

Sales result, EBITDA margin and net profit margin result in 2020 Q2 and 2020 H1 was influenced by COVID-19 global spread impacting and creating challenges in such business environment factors as personnel safety issues, supply chain disruptions, and transportation network disruptions. COVID-19 has influenced the Company performance already starting with the second half of January, 2020 when the virus gained momentum in China and Asia creating significant disruptions in the Company supply chain from this region. Usually in Q2 the revenues are distributed evenly across months, but this year Q2 resulted in revenue dip in April and May and recovery trend already in June.

HansaMatrix management believes that COVID-19 situation greatest impact on the Company business volumes concentrated in the period from February, 2020 until May, 2020. Revenue forecasts for the future business volumes indicate certain improvements, nevertheless due to still quite unpredictable development of overall COVID-19 situation it is too early to provide the estimations of the potential impact on HansaMatrix sales in Q3 and Q4 of 2020.

In addition in 2020 Q2 and 2020 H1 net profit margin is unfavorably influenced by the increased capital equipment depreciation due to recent sizeable investments, interest payments, where payment provisions for European Investment Bank financing is included and explained by the increased share of losses included in the consolidated financial statements from the associate companies due to increased ownership.

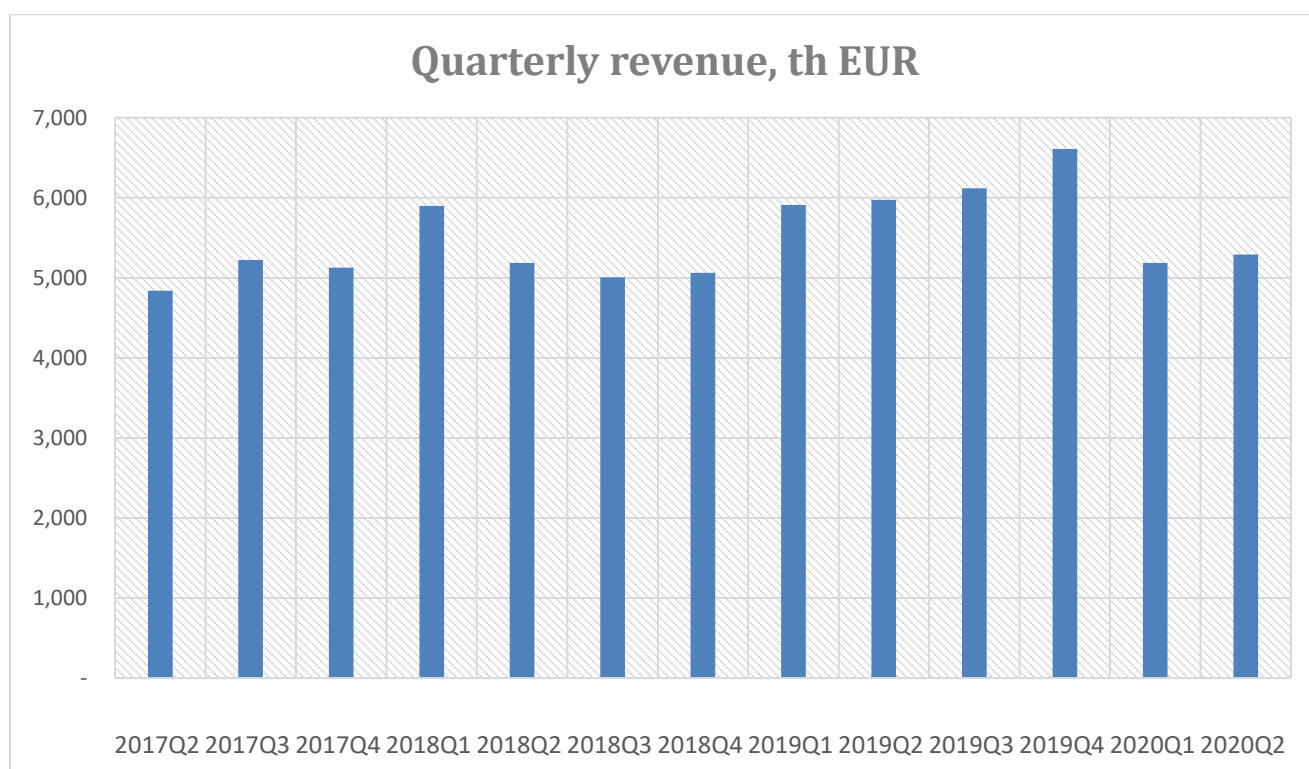
2020 Q2 R&D turnover decreased by 70% compared with 2019 Q2 R&D turnover and decreased by 62% compared to the previous quarter Q1 2020 turnover, and is accounting for 3.3% share of Company’s consolidated sales in 2020 Q2. R&D grant income has not been included in reported R&D sales figures. In Q2 2020 the Company continued to manufacture the high-tech optical devices and to work on R&D projects, however the quarterly volumes have been influenced by COVID-19 situation, creating challenges in such business environment factors as personnel safety issues, supply chain disruptions, transportation network disruptions.

TTM - 12 month period sales (period starting in July 1, 2019 and ending with June 30, 2020) at 2020 Q2 reached 23.204 million EUR, showing 3% decrease compared to TTM sales for the period ended at 2020 Q1 but 6% increase compared to TTM sales for the period ended at 2019 Q2. EBITDA result for the TTM 12 month period reported to be 2.611 million EUR, a decrease of 14% in comparison with 12 month period ended at 2020 Q1 and 23% decrease compared to TTM sales for the period ended at 2019 Q2. The TTM period resulted in a net loss of 0.756 million EUR. Averaged EBITDA margin for TTM period is reported 11.3%.

## Quarterly revenue results for 2020 Q2

During the second quarter of 2020 the Company reported turnover of 5.290 million EUR, representing decrease by 11% in comparison to the same period of 2019. The 2020 Q2 sales results showed 2% sales volume increase in comparison with previous quarter – 2020 Q1.

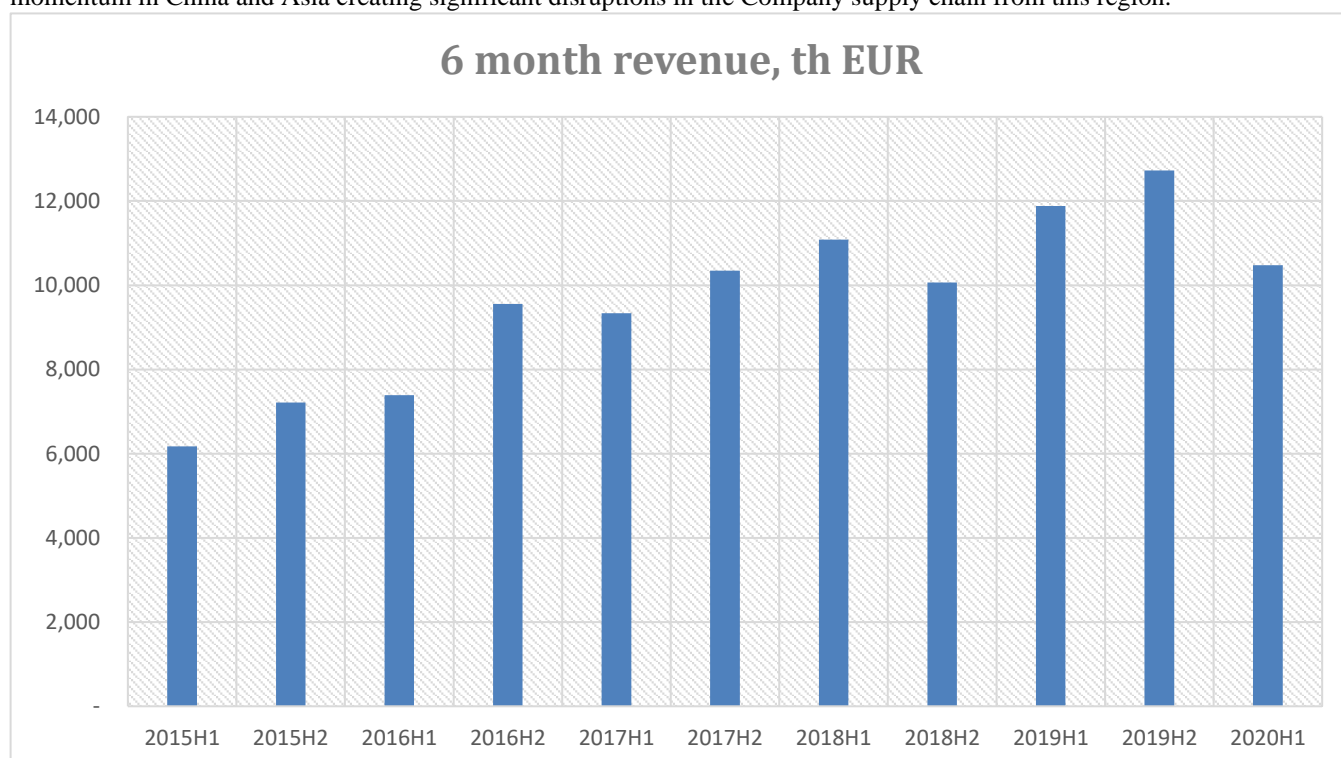
Sales result in 2020 Q2 was influenced by COVID-19 global spread impacting and creating challenges in such business environment factors as personnel safety issues, supply chain disruptions, and transportation network disruptions. COVID-19 has influenced the Company performance already starting with the second half of January, 2020 when the virus gained momentum in China and Asia creating significant disruptions in the Company supply chain from this region. Usually in Q2 the revenues are distributed evenly across months, but this year Q2 resulted in revenue dip in April and May and recovery trend already in June.



## 2020 6 month revenue results

During first 6 months of 2020 the Company reported sales volume decrease by 12% compared to the same period of 2019 and reached 10.474 million EUR. 2020 H1 turnover decreased by 18% larger compared with 2019 H2.

Sales result in 2020 H1 was influenced by COVID-19 global spread impacting and creating challenges in such business environment factors as personnel safety issues, supply chain disruptions, and transportation network disruptions. COVID-19 has influenced the Company performance already starting with the second half of January, 2020 when the virus gained momentum in China and Asia creating significant disruptions in the Company supply chain from this region.



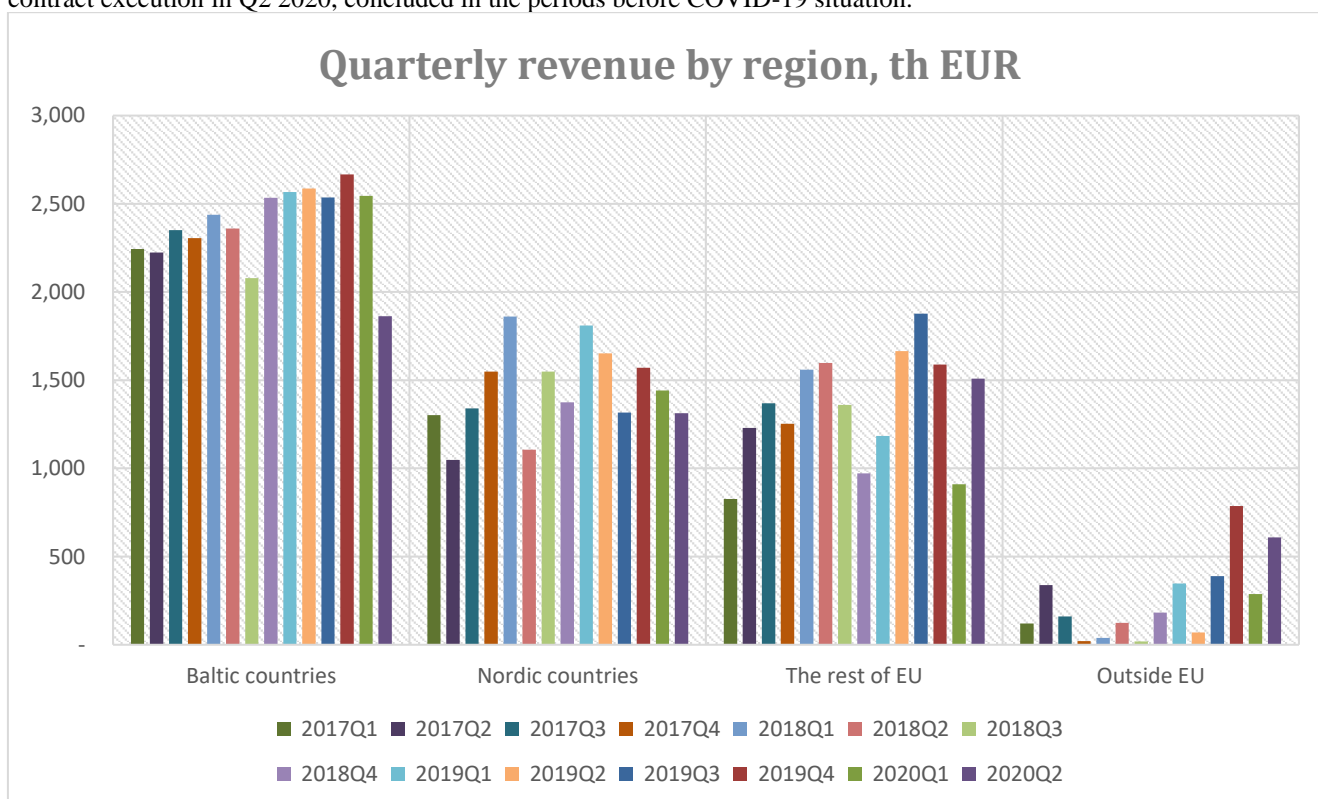
HansaMatrix management believes that COVID-19 situation greatest impact on the Company business volumes concentrated in the period from February, 2020 until May, 2020. Revenue forecasts for the future business volumes indicate certain improvements, nevertheless due to still quite unpredictable development of overall COVID-19 situation it is too early to provide the estimations of the potential impact on HansaMatrix sales in Q3 and Q4 of 2020.

### Quarterly revenue by market region results for 2020 Q2

During 2020 Q2 Baltic states continue to be the largest market region with 35% share of turnover. Nordic and other EU sales respectively reported 25% and 29% of total sales. HansaMatrix during 2020 Q2 continued to deliver also to customer locations outside EU. This market share in 2020 Q2 amounts to 11% of the total sales volume.

Sales dynamics of regions – Baltic sales were 28% down compared to 2019 Q2 and also 27% down compared to 2020 Q1; Nordic sales were 21% down from 2019 Q2 and 9% down in comparison with 2020 Q1. Other EU region sales reported 9% decrease from 2019 Q1 but 66% increase from 2020 Q1. Outside EU deliveries increased significantly by 761% from 2019 Q2 and by 111% compared to 2020 Q1.

Quarterly sales on year on year basis have contracted in the Baltic states, Nordic countries and other EU countries due to COVID-19 situation, however sales to other countries have increased significantly explained by the long-term manufacturing contract execution in Q2 2020, concluded in the periods before COVID-19 situation.



**Data table - Quarterly revenue by region, th EUR**

Revenue, thEUR	2017Q2	2017Q3	2017Q4	2018Q1	2018Q2	2018Q3	2018Q4
Baltic countries	2 224	2 351	2 305	2 438	2 359	2 078	2 533
Nordic countries	1 048	1 341	1 548	1 861	1 106	1 549	1 375
The rest of EU	1 229	1 370	1 253	1 560	1 597	1 360	971
Outside EU	339	161	20	39	124	19	182
Total	4 839	5 222	5 126	5 898	5 188	5 005	5 061

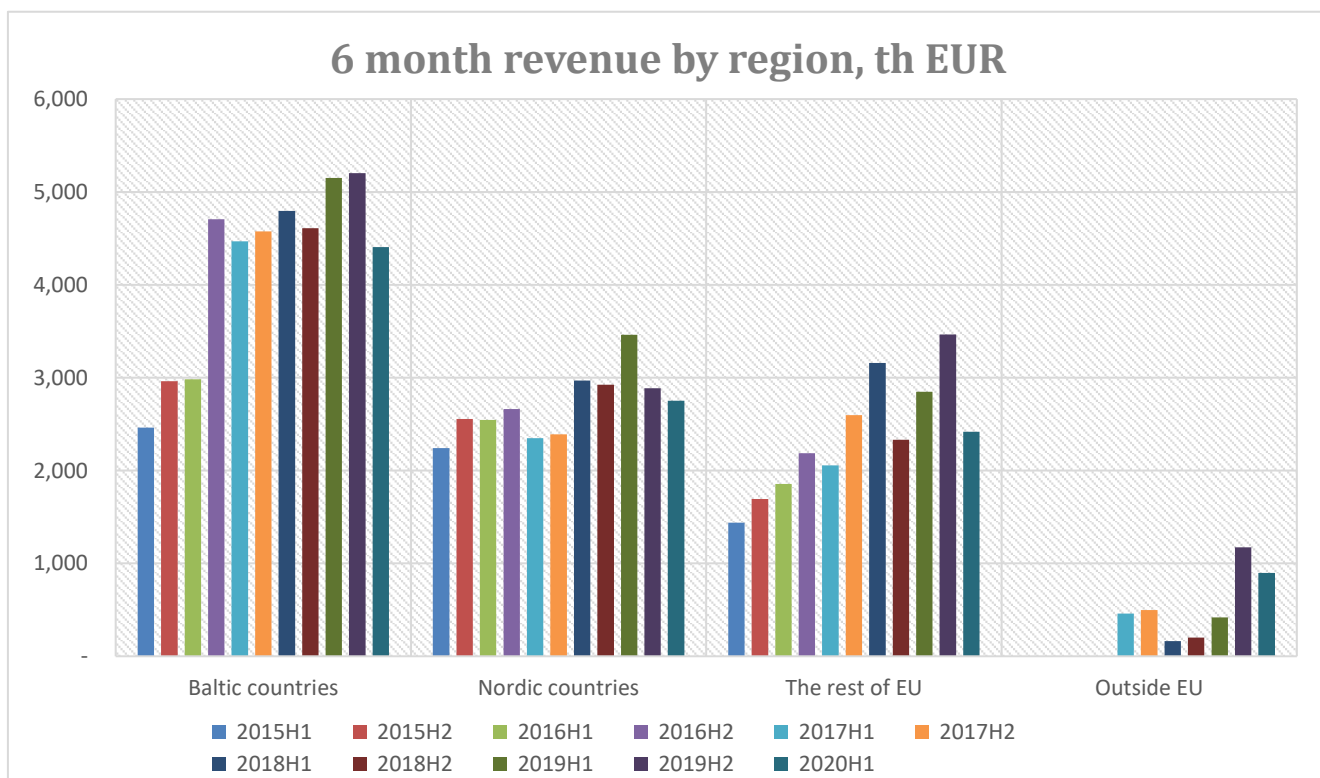
2019Q1	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2
2 566	2 586	2 536	2 667	2 545	1 862
1 809	1 652	1 317	1 570	1 441	1 312
1 184	1 665	1 877	1 589	910	1508
348	71	389	786	288	608
5 908	5 973	6 118	6 612*	5 184	5 290

\* - corrected (increased) by the sales amount to the extent of the costs incurred related to the work in progress as at the end of 2019, according to the Company accounting principles.

**2020 6 month revenue by region results**

During 2020 H1 main sales drivers continue to be Baltic customers with 42% market share of sales. Nordic and other EU sales reported as 26% and 23% of total sales. Product deliveries to customer locations outside EU amounted to 9% of total sales in 2020 H1.

Sales dynamics of regions – Baltic sales were 14% down from 2019 H1 and 15% down from 2019 H2; Nordic sales were 20% down from 2019 H1 and 5% down in comparison with 2019 H2. Other EU sales were reported with 15% volume decrease from 2019 H1 and 30% decrease from 2019 H2. Outside EU sales exhibited substantial 114% year on year growth but decreased 24% from 2019 H2.

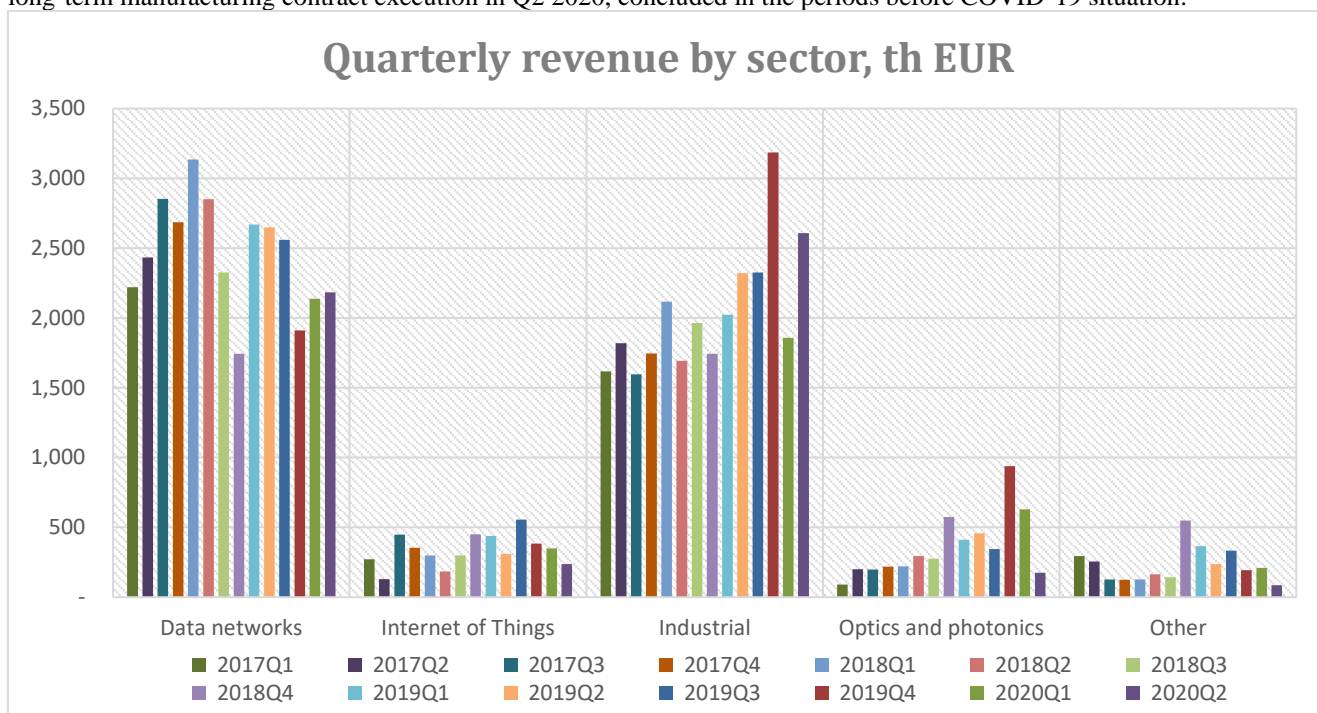


## Quarterly revenue by market sector results for 2020 Q2

During 2020 Q2 data network product sales and industrial product sales were dominating sales drivers respectively with 41% and 49% sales market share. Optics and photonics sales amounted to 3%, Internet-of-things sales amounted to 4% and other products reported with 2% share.

2020 Q2 data network product sales show a decrease by 18%; industrial sector product sales – increase by 12%; internet-of-things – decrease by 24%, optics and photonics products sales – decrease by 62% and other product sector – decrease by 64% in comparison with 2019 Q2. Comparison with sales results with previous - 2020 Q1 demonstrates 2% increase in data networks; 40% increase in industrial sector; decrease of 32% in internet of things products; 72% decrease in optics and photonics products and 59% decrease in other product sector.

Quarterly sales on year on year basis have contracted in most of the sectors, excluding industrial sector explained by the long-term manufacturing contract execution in Q2 2020, concluded in the periods before COVID-19 situation.



## Data table - quarterly revenue by market sector results for 2020 Q2

Revenue, thEUR	2017Q2	2017Q3	2017Q4	2018Q1	2018Q2	2018Q3	2018Q4
Data networks	2 434	2 852	2 685	3 134	2 851	2 327	1 737
Internet of Things	129	449	353	299	185	298	450
Industrial	1 820	1 597	1 746	2 118	1 693	1 962	1 744
Optics and photonics	201	197	218	220	294	276	575
Other	256	128	124	127	165	142	556
Total	4 839	5 222	5 126	5 898	5 188	5 005	5 061

2019Q1	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2
2 670	2 646	2 559	1 911	2 138	2 184
439	309	555	383	348	237
2 022	2 321	2 327	3 186	1 857	2 609
412	457	344	940	630	176
364	240	333	192	209	85
5 908	5 973	6 118	6 612*	5 184	5 290

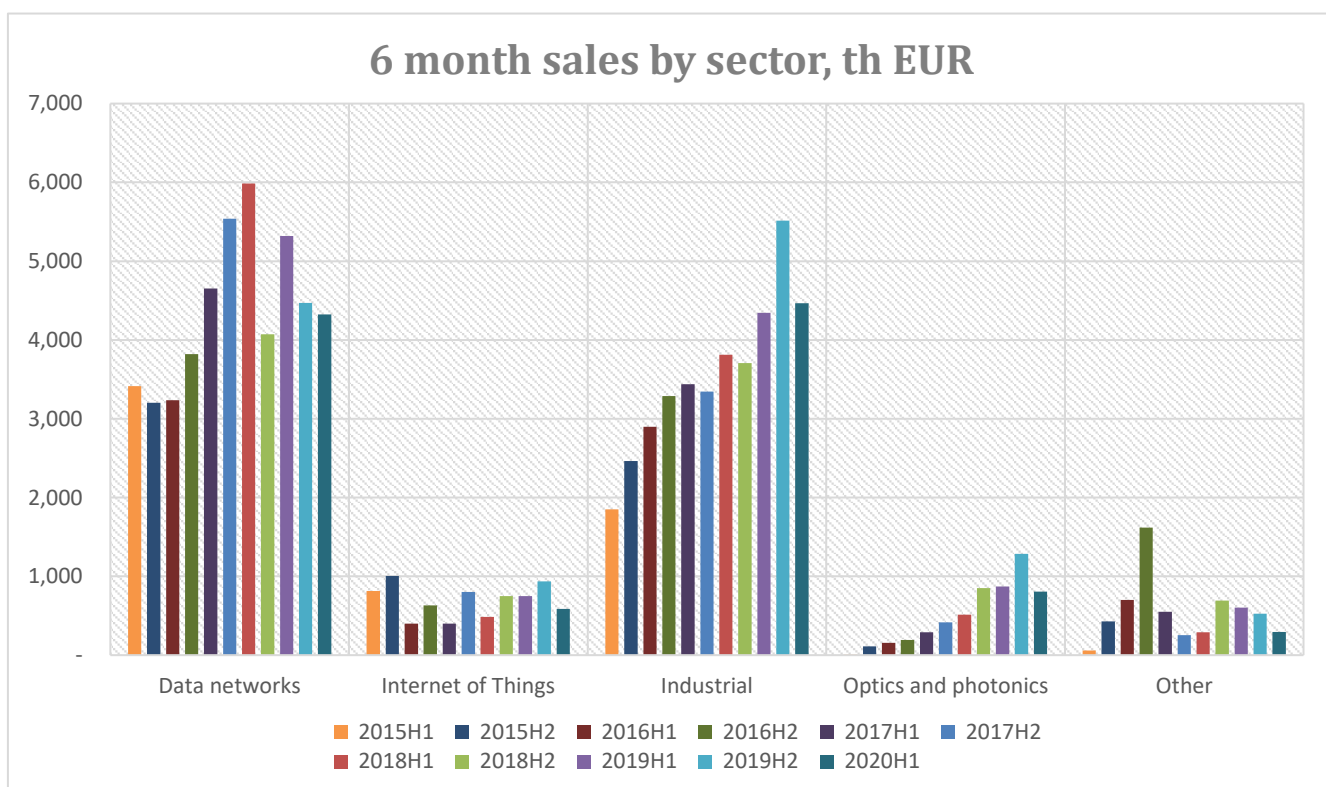


\* - corrected (increased) by the sales amount to the extent of the costs incurred related to the work in progress as at the end of 2019, according to the Company accounting principles.

## 2020 6 month revenue by market sector results

During 2020 H1 main sales contributors continue to be data network products with 41% sales share and industrial product sales with 43% share in turnover. Internet of things product share in sales was 6%, optics and photonics products – 8% and other product share – 3%.

Sales dynamics of market segments – data network sales were 19% down from 2019 H1 and 3% down from 2019 H2; industrial product sales were 3% up from 2019 H1 and 19% down in comparison with 2019 H2; optics and photonics product sales were 7% down from 2019 H1 and 37% down from 2019 H2. Internet of things product sales were 22% down from 2019 H1 and 38% down from 2019 H2, other product sales reported 51% decrease from 2018 H1 and 44% decrease from 2018 H2.

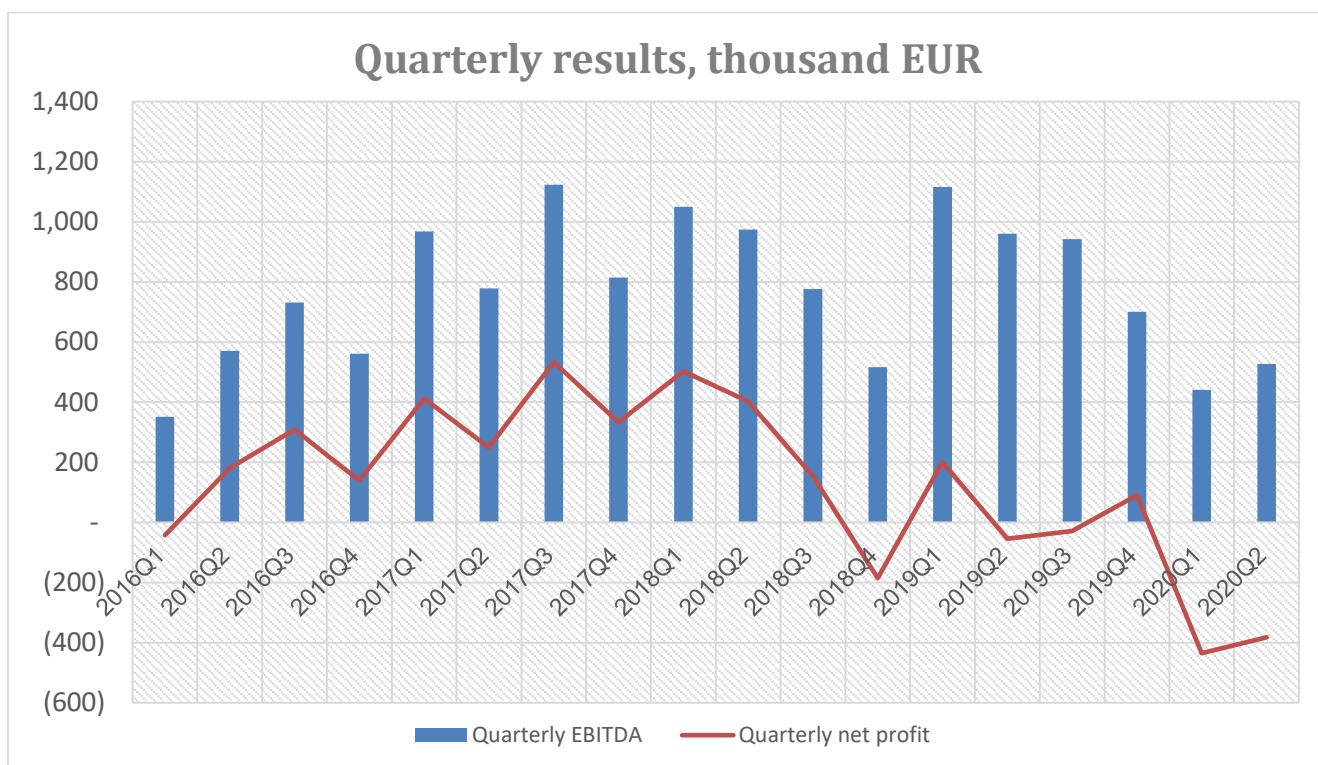


## Quarterly EBITDA and net profit results in 2020 Q2

During 2020 Q2 the Company reported quarterly EBITDA result of 0.527 million EUR and operated with net loss result of 0.383 million EUR. The reported EBITDA result shows 45% decrease in comparison with Q2 2019 but 19% increase compared to previous quarter of 2020 Q1. In Q2 2020 the Company reported slightly smaller net loss as compared to 2020 Q1 net loss of 0.435 million EUR. Quarterly results represent EBITDA margin of 9.96%.

Sales result, EBITDA margin and net profit margin result in 2020 Q2 and 2020 H1 was influenced by COVID-19 global spread impacting and creating challenges in such business environment factors as personnel safety issues, supply chain disruptions, and transportation network disruptions. COVID-19 has influenced the Company performance already starting with the second half of January, 2020 when the virus gained momentum in China and Asia creating significant disruptions in the Company supply chain from this region. Usually in Q2 the revenues are distributed evenly across months, but this year Q2 resulted in revenue dip in April and May and recovery trend already in June.



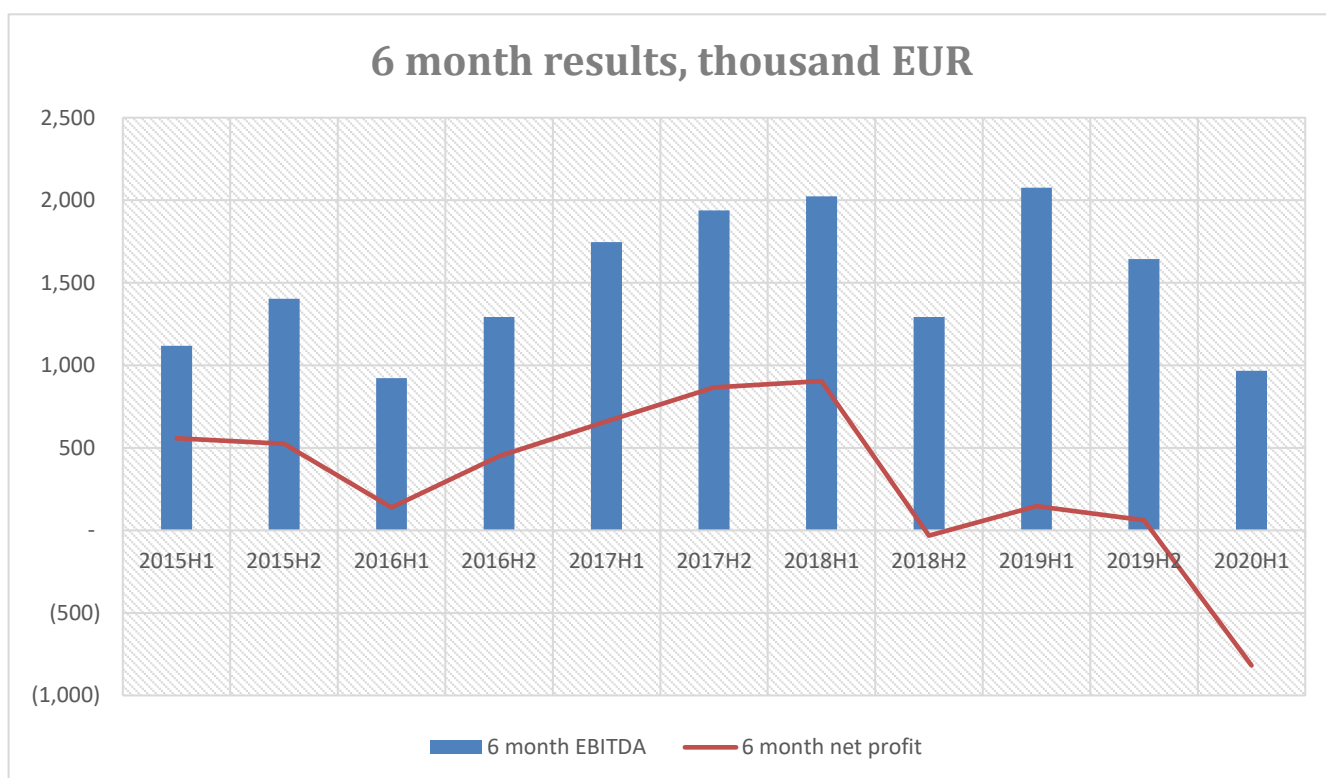


### 2020 6 month EBITDA and net profit results

During first 6 months of 2020 the Company reported half year EBITDA result of 0.968 million EUR and half year net loss result of 0.818 million EUR. The reported EBITDA result shows 53% decrease in comparison with 2019 H1 and 41% decrease from previous 6 month period of 2019 H2. In 6 months of 2020 the Company operated with a net loss, while in H1 2019 and H2 2020 the Company operated with net profit in amount of 0.146 and 0.062 million EUR respectively. Results represent 6 month EBITDA margin of 9.2%.

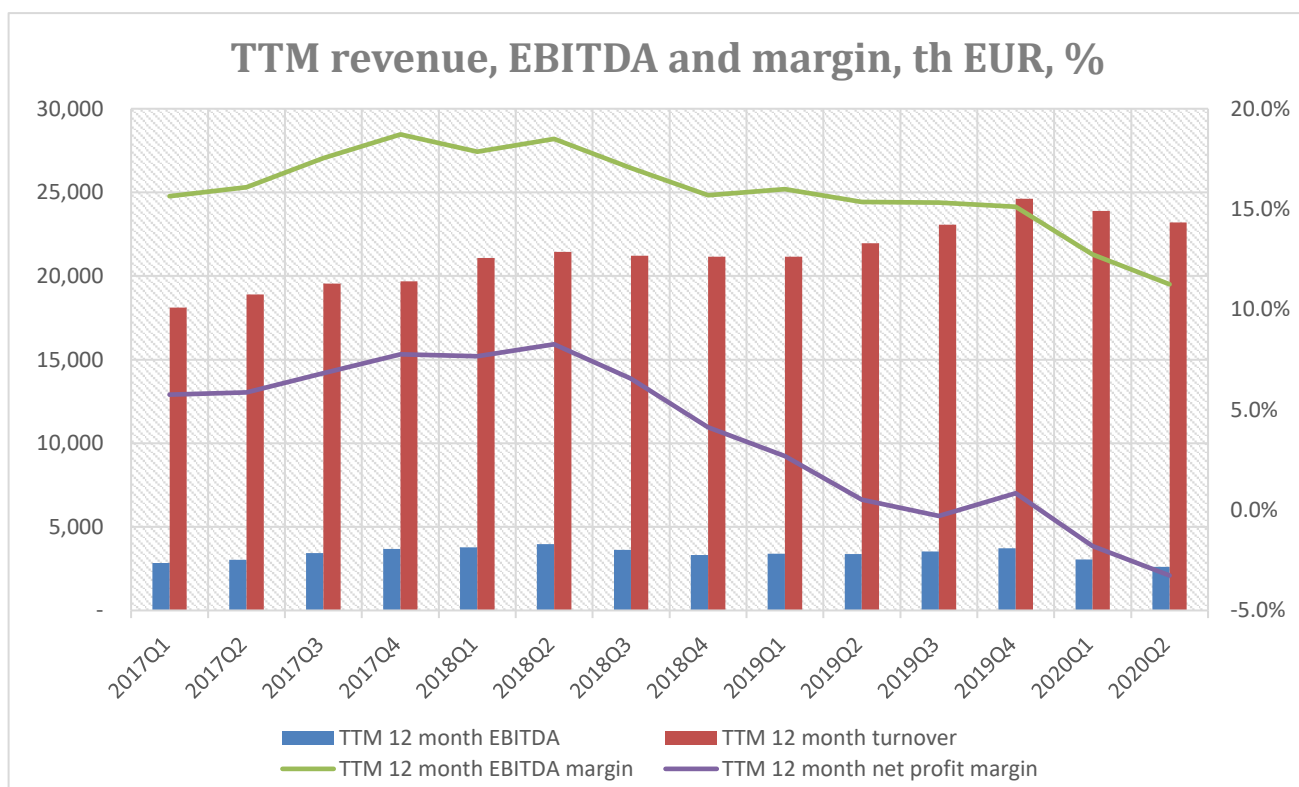
HansaMatrix management believes that COVID-19 situation greatest impact on the Company business volumes concentrated in the period from February, 2020 until May, 2020. Revenue forecasts for the future business volumes indicate certain improvements, nevertheless due to still quite unpredictable development of overall COVID-19 situation it is too early to provide the estimations of the potential impact on HansaMatrix sales in Q3 and Q4 of 2020.

In addition in 2020 Q2 and 2020 H1 net profit margin is unfavorably influenced by the increased capital equipment depreciation due to recent sizeable investments, interest payments, where payment provisions for European Investment Bank financing is included and explained by the increased share of losses included in the consolidated financial statements from the associate companies due to increased ownership.



### TTM (trailing twelve months) turnover, EBITDA and margin results in 2020 Q2

TTM - 12 month period sales (period starting in July 1, 2019 and ending with June 30, 2020) at 2020 Q2 reached 23.204 million EUR, showing 3% decrease compared to TTM sales for the period ended at 2020 Q1 but 6% increase compared to TTM sales for the period ended at 2019 Q2. EBITDA result for the TTM 12 month period reported to be 2.611 million EUR, a decrease of 14% in comparison with 12 month period ended at 2020 Q1 and 23% decrease compared to TTM sales for the period ended at 2019 Q2. The TTM period resulted in a net loss of 0.756 million EUR. Averaged EBITDA margin for TTM period is reported 11.3%.



**Summary of financial indicators for 2020 Q2**

The comparison of financial indicators for the periods of 2020 Q2 and 2020 6 months with the respective periods of 2019 are reported in the following exhibits:

Financial indicators for period	Q2 2020	Q2 2019	% to previous period
Sales, thousand EUR	5,290	5,973	-11%
EBITDA, thousand EUR	527	960	-45%
Net profit, thousand EUR	-383	-54	
EBITDA margin	10.0%	16.1%	
Net profit margin			
EPS, EUR			

Financial indicators for period	2020 6m	2019 6m	% to previous period
Sales, thousand EUR	10,474	11,881	-12%
EBITDA, thousand EUR	968	2,076	-53%
Net profit, thousand EUR	-818	146	
EBITDA margin	9.2%	17.5%	
Net profit margin		1.2%	
EPS, EUR		0.08	

**Research and development**

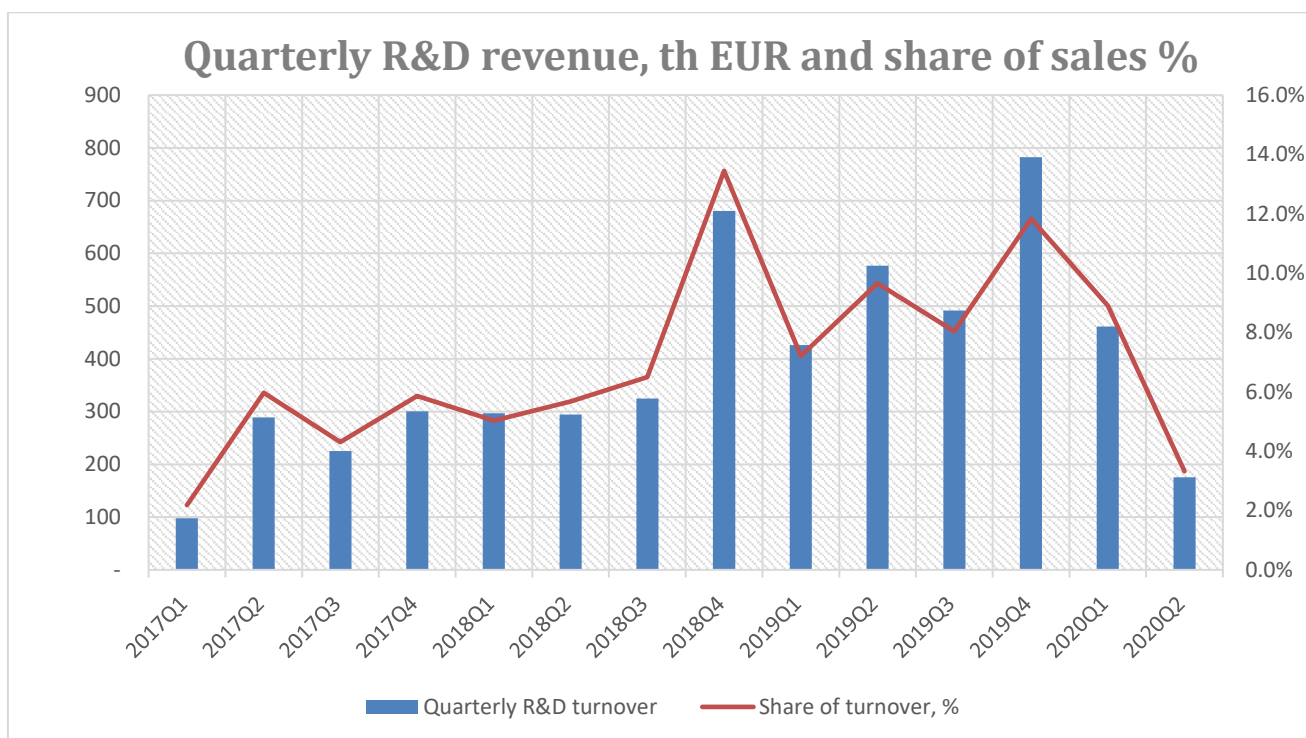
2020 Q2 R&D revenues decreased by 70% compared with 2019 Q2 R&D turnover and decreased by 62% compared to the previous quarter Q1 2020 revenues, and are accounting for 3.3 % share of Company's consolidated sales in 2020 Q2. R&D grant income has not been included in reported R&D sales figures. In Q2 2020 the Company continued to manufacture the high-tech optical devices and to work on R&D projects, however the quarterly volumes have been influenced by COVID-19 situation, creating challenges in such business environment factors as personnel safety issues, supply chain disruptions, transportation network disruptions.

In 6m 2020 the Company accrued 88 thousand EUR (62 thousand in Q2 2020) income from EU funds related to R&D expenses of the Company and accrued 398 thousand EUR (184 thousand in Q2 2020) expenses in inventory (work in progress) for R&D revenue in the future periods that influence EBITDA and net profit in the reporting period.

TTM - 12 month period R&D turnover (period starting in July 1, 2019 and ending with June 30, 2020) at 2020 Q2 reported to be 1.911 million EUR, showing 17% decrease compared to TTM R&D turnover for the period ended at 2020 Q1 and 5% decrease compared to TTM sales for the period ended at 2019 Q2.

In the reporting period HansaMatrix Innovation continued realization of Ministry of Education and Science managed applied research project: Project 1.1.1.1/18/A/179 "Development of a compact, high-brightness laser image projection system for application in volumetric 3D displays". The project is carried out in cooperation with 2 partners, SIA Lightspace Technologies and University of Latvia. The duration of the project is 24 months, starting on April 1st, 2019. The total planned cost of the project is 817 thousand EUR, consisting of 553 thousand EUR (67.7%) public ERDF funding and 237 thousand EUR (29%) private funding.

In the reporting period HansaMatrix Innovation on May 1, 2020 started realization of SIA LEO petijumu centrs and Ministry of Economics managed applied research project: Project 1.2.1.1/18/A/006 research No.1.2. "Development of electronics for multifocal augmented and virtual reality displays". The project is carried out in cooperation with one partner, SIA HansaMatrix Ventspils. The duration of the project is 19 months, starting on May 1st, 2020 The total planned costs of the project is 407 thousand EUR, consisting of 280 thousand EUR (68,75%) public ERDF funding and 127 thousand EUR (31,25%) private funding.

**Data table - quarterly R&D revenue for 2020 Q2**

Quarterly R&D revenue, thEUR	2017Q2	2017Q3	2017Q4	2018Q1	2018Q2	2018Q3
Quarterly R&D turnover	289	225	300	297	294	325

2018Q4	2019Q1	2019Q2	2019Q3	2019Q4	2020Q1	2020Q2
680	426	577	492	782	461	176

**Investment activities**

During 2020 Q2 HansaMatrix made 274 thousand EUR investments and during 2020 1H 430 thousand EUR investments in production capacity increase, research instruments, test systems and development of new products.

In the reporting period HansaMatrix continued the realization of European Regional Development Fund (ERDF) funding project "Development of experimental production of 3D volumetric imaging equipment and its components" under ERDF "Operational Program "Growth and Jobs" 1.2.1 Specific Support Objective "Increase Private Investment in R&D" measure 1.2.1.4. "Support for Introduction of New Products in Production". Total and ERDF funding eligible costs of the aforementioned project amount to 2.9 million EUR, with the planned ERDF funding 1 million EUR, or 35% of the eligible project costs.

**Investments in subsidiaries**

SIA Zinātnes parks develops industrial real estate project, located at Riga airport area.

During Q2 2020 HansaMatrix has provided additional 40 thousand EUR funds and during H1 2020 in total 133 thousand EUR in form of convertible loan to associated company – SIA Zinātnes parks, for land plot rental payments to VAS Starptautiskā lidosta Rīga, construction technical project development for industrial premises at Riga airport area and for loan repayments to AS SEB banka.

At the end of the reporting period, the total HansaMatrix investment amounted to 1 757 660 EUR, consisting of convertible loan in amount of 956 700 EUR and paid up capital 800 960 EUR.



### Investment activities in associated companies

SIA Lightspace Technologies is 3D photonics and optical solutions company, the global technological leader in multi focal AR VR near eye displays and future glasses free3D image display technologies with main uses in medicine, defense, scientific visualization, entertainment, media and gaming.

In Q2 of 2020, HansaMatrix made investments in a form of convertible loan into SIA Lightspace Technologies in the amount of 108 thousand EUR. In 1H of 2020 the aggregate HansaMatrix investments into SIA Lightspace Technologies amounted to 473 thousand EUR in a form of convertible loan. At the end of the reporting period, the total HansaMatrix investment in SIA Lightspace Technologies amounted to 8 643 thousand EUR, consisting of convertible loan in amount of 4 933 thousand EUR and paid up capital in amount of 3 710 thousand EUR.



**Business development overview of associated company - LightSpace Technologies**

LightSpace Technologies cross functional team at beginning of a year has accomplished AR headset project IG1000. First time to public it was shown at SPIE AR MR VR 2020 conference in San Francisco, February 3-4. In one hall with Microsoft Hololens 2, Magic Leap ML1 and several other leaders it demonstrated superior image quality.

What's different - IG1000 is first multi focal image headset been built with matched accommodation. So use of it does not create eye strain, brain stress and other symptoms associated with vergence accommodation conflict. Also it appears that quality of 3D visual objects seen by eyes are perfect to the smallest detail.

LightSpace has started several partnerships with market leaders in Medicine and Smart manufacturing of a cars and expects to launch market ready products for those sectors already in Year 2021.

**LightSpace has set IG1000/IG2000 on the commercialization path and planning to complete product design and industrialization by end of 2020 and start manufacturing at the 2021.**

Multifocal image AR VR headsets has been considered as enabling requirement for near range 3D visualization in high performance 3D graphics, Digital and Smart manufacturing, Digital and Image guided medicine, training and simulations in realistic 3D environments.

On July 28, 2020 HansaMatrix associated company LightSpace Technologies has signed Grant Agreement No 960828 with European Commission to receive grant funding of 2.25 Million EUR from European Union's Horizon 2020 research and innovation programme.

Further up to 1.7 Million EUR equity investment by EIC Fund is expected to be signed and received by LightSpace Technologies as blended financing contribution.

LightSpace Technologies has won strong 4000 project competition in Horizon 2020 EIC accelerator program call focused on COVID-19 treatment initiatives with action "Next Generation Enhanced Augmented Reality 3D Glasses for medical education, pre-procedural planning, intra-procedural visualization, and patient rehabilitation — NGEAR 3D".

LightSpace is a 3D photonics and optical solutions company, the global technological leader in multi focal AR VR near eye displays and future glasses free 3D image display technologies with main uses in medicine, defense, scientific visualization, entertainment, media and gaming. Several key enabling technologies including liquid crystal materials that creates switching diffuser photonics devices invented by the company.

LightSpace Technology holds 5 global patents and has during last 24 months submitted 10 new patent applications (3 at this moment has been confirmed).

SIA LightSpace Technologies fully (100%) owns LightSpace Technologies Inc., Delaware (USA) Company and controlling majority of EUROLCDs, SIA shares (83.81%).



**SIA Lightspace Technologies consolidated \*) profit loss statement, EUR**

	6m 2020 EUR	6m 2019 EUR
Net turnover	125 311	60 858
Cost of sales	(1 088 105)	(912 748)
<b>Gross profit / (loss)</b>	<b>(962 794)</b>	<b>(851 890)</b>
Distribution costs	(115 543)	(269 387)
Administrative expense	(172 536)	(96 618)
Other operating income	352 078	74 525
Other operating expense	(13 987)	(6 086)
<b>Operating profit</b>	<b>(912 782)</b>	<b>(1 149 456)</b>
Interest expenses	-	-
<b>Profit / (loss) before tax</b>	<b>(912 782)</b>	<b>(1 149 456)</b>
Corporate income tax	-	-
<b>Net profit / (loss) for the period</b>	<b>(912 782)</b>	<b>(1 149 456)</b>
Profit attributable to:		
Equity holders of the Parent Company	(840 439)	(1 047 594)
Non-controlling interest	(72 343)	(101 862)
	(912 782)	(1 149 456)

**SIA Lightspace Technologies consolidated \*) balance sheet, EUR**

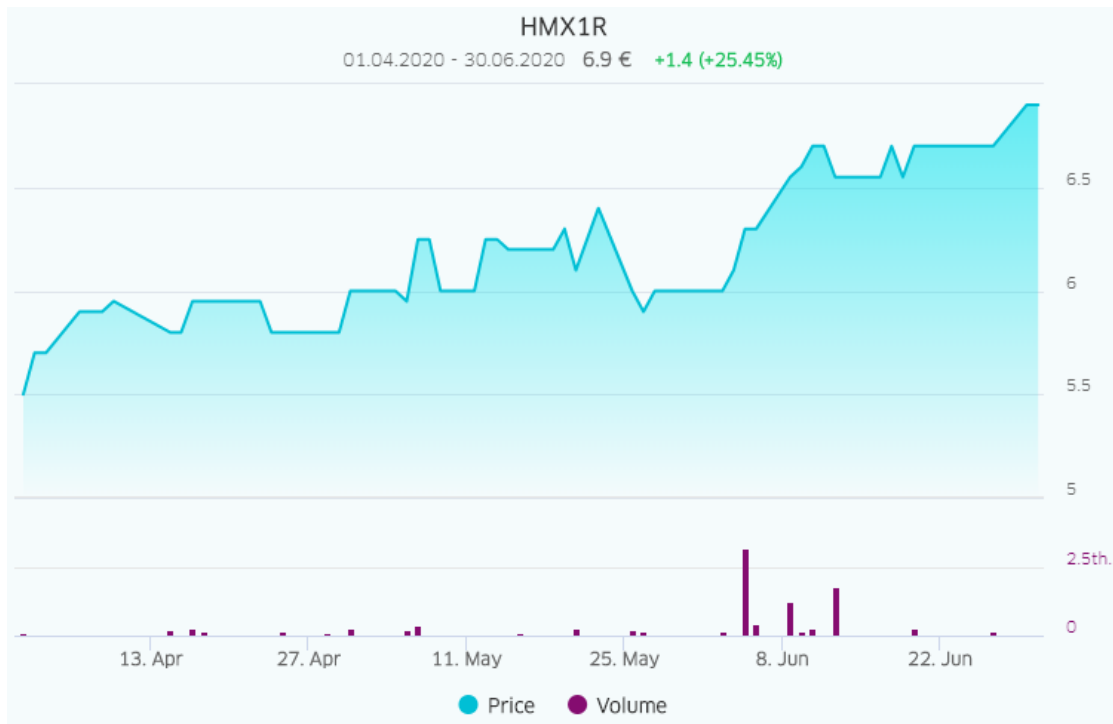
ASSETS	30.06.2020. EUR	31.12.2019. EUR
<b>NON-CURRENT ASSETS</b>		
Property, plant, equipment and other intangible assets	9 055 985	9 269 325
<b>TOTAL NON-CURRENT ASSETS</b>	<b>9 055 985</b>	<b>9 269 325</b>
<b>CURRENT ASSETS</b>		
Inventory	501 574	395 101
Receivables	428 953	469 913
Cash and cash equivalents	15 590	53 006
<b>TOTAL CURRENT ASSETS</b>	<b>946 117</b>	<b>918 020</b>
<b>TOTAL ASSETS</b>	<b>10 002 102</b>	<b>10 187 345</b>
<b>EQUITY AND LIABILITIES</b>	<b>30.06.2020. EUR</b>	<b>31.12.2019. EUR</b>
<b>EQUITY</b>		
Share capital	16 601	16 601
Share premium	5 025 712	5 025 712
Other reserves	1 568 710	1 568 748
Retained earnings/ (accumulated deficit)	(3,665,953)	(2,825,514)
Non-controlling interest	507 771	580 114
<b>TOTAL EQUITY</b>	<b>3 452 841</b>	<b>4 365 661</b>
<b>LIABILITIES</b>		
Non-current and current liabilities	6 549 261	5 821 684
<b>TOTAL LIABILITIES</b>	<b>6 549 261</b>	<b>5 821 684</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>10 002 102</b>	<b>10 187 345</b>

\*) Consolidated 100% SIA LightSpace Technologies, 100% LightSpace Technologies Inc. and 83.81% SIA Euroldcs.



## Shares and stock market

During 2020 Q2 HansaMatrix (HMX1R) share price increased by 25.45% - see the stock price movement chart for the period from April 1, 2020 to June 30, 2020.



During 2020 1H HansaMatrix (HMX1R) share price increased by 6.15% - see the stock price movement chart for the period from January 1, 2020 to June 30, 2020.



**Security trading history**

Price	2017	2018	2019	2020 1H
Open	7.95	8.14	6.5	6.25
High	8.83	8.5	6.65	7.2
Low	6.9	6.05	5.93	5.0
Last	8.14	6.5	6.25	6.9
Traded volume	72 941	137 505	32 591	20 818
Turnover, million	0.51 EUR	0.94 EUR	0.20 EUR	0.132 EUR
Capitalisation, million	14.89 EUR	11.89 EUR	11.43 EUR	12.62 EUR

In 6m 2020 the highest HansaMatrix (HMX1R) share price observed reached 7.2 EUR per share, lowest 5.00 EUR per share and the total traded share turnover in this period amounted to 0.132 million EUR.

**Other significant events in the reporting period**

The current developments regarding COVID-19 globally and in the Baltic states are influencing HansaMatrix business operations.

HansaMatrix top priority is safety and security of its employees and continuation of the operations during COVID19 emergency situation period. As per report preparation date among the Group employees there are no infection cases. All business units operate at the available capacity.

HansaMatrix has a diversified supplier base. The Company has been in contact and discussed the developing COVID-19 situation with the key suppliers and logistics partners, all of which, located in the affected countries, are continuing the operations and are taking the virus spread and contraction precautionary measures. The electronic component supply chain disruptions due to coronavirus are expected to impact HansaMatrix manufacturing order execution, potentially shifting fulfillment times, and could increase component sourcing costs.

HansaMatrix continues to work closely with customers to better identify and understand the potential impact the COVID-19 situation may have on the manufacturing order book. Customers, located in the affected countries, are continuing the operations and are taking the virus spread and contraction precautionary measures. The manufacturing order volume can be influenced by potential decisions by businesses to postpone investments and by consumers to decrease expenditures and also by international travel restrictions preventing customers from promptly accepting the executed orders, which potentially can be mitigated by online solutions.

In response to the emergency situation HansaMatrix has introduced internal code of emergency aimed to ensure safeguarding and maintaining good health of the employees in the Group. New internal regulations and business practices have been introduced.

HansaMatrix plans to evaluate the necessity and suitability to utilize the available Latvian Republic government support mechanisms and programs for enterprises to minimize and overcome COVID-19 negative business impact.

All business units of the Group, including Pārogre and Ventpils manufacturing plants, metal parts and optics product unit in Mārupe and head office in Mārupe are fully operational. HansaMatrix ensures safe working condition to workers present at all plants and offices of the Company and ensures remote work from home for employees where it is possible, effective and necessary. All requirements of self-isolation and quarantine stipulated by law are supported and enforced when necessary.

HansaMatrix remains confident in the Group long-term prospects and growth strategy. However current international travel restrictions, large-scale quarantines and social-distancing measures, implemented by many countries in Europe and worldwide could drive fall in business and consumer spending until the end of 2020 Q2, potentially impacting business volumes in 2020 Q3 as well.

As a result of the impact of COVID-19, HansaMatrix does not expect to meet the previously announced 2020 revenue guidance.

HansaMatrix management believes that COVID-19 situation greatest impact on the Company business volumes concentrated in the period from February, 2020 until May, 2020. Revenue forecasts for the future business volumes indicate certain improvements, nevertheless due to still quite unpredictable development of overall COVID-19 situation it is too early to provide the estimations of the potential impact on HansaMatrix sales in Q3 and Q4 of 2020.

On May 22, 2020 annual general meeting of HansaMatrix shareholders, in addition to the existing Supervisory Council members Andris Bērziņš, Ingrida Blūma and Dagnis Dreimanis, elected new Supervisory Council members Normunds Igoļnieks and Baiba Anda Rubesa.

**Significant events after end of reporting period**

On July 28, 2020 HansaMatrix associated company LightSpace Technologies has signed Grant Agreement No 960828 with European Commission to receive grant funding of 2.25 Million EUR from European Union's Horizon 2020 research and innovation programme.

Further up to 1.7 Million EUR equity investment by EIC Fund is expected to be signed and received by LightSpace Technologies as blended financing contribution.

LightSpace Technologies has won strong 4000 project competition in Horizon 2020 EIC accelerator program call focused on COVID-19 treatment initiatives with action "Next Generation Enhanced Augmented Reality 3D Glasses for medical education, pre-procedural planning, intra-procedural visualization, and patient rehabilitation — NGEAR 3D".

August 20, 2020



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Ilmārs Osmanis  
Chairman of the Board

## Statement of responsibility of the management

The Board of AS HansaMatrix is responsible for preparing the consolidated financial statements of the Parent and its subsidiaries (hereinafter - the Group).

The consolidated financial statements are prepared in accordance with the source documents and present fairly the consolidated financial position of the Group as of June 30, 2020 and the consolidated results of its financial performance and cash flows for the reporting period.

The interim condensed consolidated financial statements are prepared in accordance with International Financial Reporting Standards as adopted by the European Union, and are prepared on a going concern basis. Appropriate accounting policies have been applied on a consistent basis. The consolidated interim financial statements have been prepared based on the same accounting principles applied in the Consolidated Financial Statements for the year ended on December 31, 2019. Prudent and reasonable judgments and estimates have been made by the management in the preparation of the financial statements.

The Management Board of AS HansaMatrix is responsible for keeping proper accounting records, which disclose with reasonable accuracy at any time the financial position, financial performance and cash flows of the Parent Company and the Group and enable them to ensure that financial statements drawn up from them comply with International Financial Reporting Standards as adopted by the EU.

August 20, 2020



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Ilmārs Osmanis  
Chairman of the Board



## INTERIM CONSOLIDATED FINANCIAL STATEMENTS

### Interim consolidated statement of comprehensive income

	2020 Q2 EUR	2019 Q2 EUR	2020 6m EUR	2019 6m EUR
Revenue from contracts with customers	5 290 316	5 973 344	10 474 453	11 881 228
Cost of sales	(4 906 471)	(5 258 928)	(9 757 529)	(10 154 136)
<b>Gross profit</b>	<b>383 845</b>	<b>714 416</b>	<b>716 924</b>	<b>1 727 092</b>
Distribution costs	(117 960)	(123 654)	(232 776)	(255 295)
Administrative expense	(484 941)	(443 643)	(927 010)	(878 459)
Other operating income	163 565	178 158	259 146	245 208
Other operating expense	(18 587)	(35 618)	(63 258)	(79 514)
<b>Operating profit</b>	<b>(74 078)</b>	<b>289 659</b>	<b>(246 974)</b>	<b>759 032</b>
Loss from investments in associates	(188 924)	(228 877)	(329 702)	(397 723)
Finance income	2 559	11 886	5 117	23 640
Finance costs	(122 138)	(127 144)	(246 167)	(238 830)
<b>Profit before tax</b>	<b>(382 581)</b>	<b>(54 476)</b>	<b>(817 726)</b>	<b>146 119</b>
Corporate income tax	-	-	-	-
<b>Net profit for the reporting period</b>	<b>(382 581)</b>	<b>(54 476)</b>	<b>(817 726)</b>	<b>146 119</b>
Other comprehensive income:	-	-	-	-
<b>Total comprehensive income for the year, net of tax</b>	<b>(382 581)</b>	<b>(54 476)</b>	<b>(817 726)</b>	<b>146 119</b>
Comprehensive income attributable to:				
Equity holders of the Parent Company	(382 161)	(54 476)	(816 770)	146 119
Non-controlling interests	(420)	-	(956)	-
	<b>(382 581)</b>	<b>(54 476)</b>	<b>(817 726)</b>	<b>146 119</b>

The accompanying notes form an integral part of these financial statements.

August 20, 2020

Ilmārs Osmaniis  
Chairman of the Board

**Interim consolidated statement of financial position****ASSETS**

	<b>30.06.2020.</b>	<b>31.12.2019</b>
	<b>EUR</b>	<b>EUR</b>
<b>NON-CURRENT ASSETS</b>		
<b>Intangible assets</b>		
ODM assets	309 998	309 998
Other intangible assets	534 876	489 647
Goodwill	353 379	360 653
<b>Total intangible assets</b>	<b>1 198 253</b>	<b>1 156 264</b>
<b>Property, plant and equipment</b>		
Land and building	3 501 501	3 595 233
Equipment and machinery	4 434 419	4 826 532
Other fixtures and fittings, tools and equipment	656 014	702 687
Right of use asset	2 566 526	2 656 938
Leasehold improvements	24 250	65 660
Construction in progress	2 407 472	2 295 463
<b>Total property, plant and equipment</b>	<b>13 590 182</b>	<b>13 701 318</b>
<b>Non-current financial assets</b>		
Investments in associates	2 225 297	2 554 998
Investments in other companies	40 721	37 754
Other investment loans	4 933 946	4 461 446
Other financial assets	84 518	84 078
Other non-current receivables	45 642	63 709
<b>Total non-current financial assets</b>	<b>7 330 124</b>	<b>7 420 941</b>
<b>TOTAL NON-CURRENT ASSETS</b>	<b>22 118 559</b>	<b>22 504 796</b>
<b>CURRENT ASSETS</b>		
<b>Inventories</b>		
Raw materials and consumables	3 267 393	3 051 606
Work in progress	1 936 638	-
Finished goods	228 990	-
<b>Total inventories</b>	<b>5 433 021</b>	<b>5 276 423</b>
<b>Receivables, contract assets and prepayments</b>		
Trade receivables from contracts with customers	595 292	957 492
Prepayments for goods	33 939	50 117
Loan to shareholder	546 710	540 133
Prepaid expense	38 638	50 736
Corporate income tax	257	685
Contract assets	-	2 022 550
Other receivables	285 413	379 047
<b>Total receivables, contract assets and prepayments</b>	<b>1 500 249</b>	<b>4 000 760</b>
<b>Cash and cash equivalents</b>	<b>232 588</b>	<b>254 480</b>
<b>TOTAL CURRENT ASSETS</b>	<b>7 165 858</b>	<b>7 306 846</b>
<b>TOTAL ASSETS</b>	<b>29 284 417</b>	<b>29 811 642</b>

\*Available unused credit line


700 000 EUR

\*Available unused factoring limit

1 327 097 EUR

The accompanying notes form an integral part of these financial statements.

August 20, 2020

  
 Ilmārs Osmanis


Chairman of the Board

**Interim consolidated statement of financial position****EQUITY AND LIABILITIES**

	30.06.2020.	31.12.2019.
	EUR	EUR
<b>EQUITY</b>		
Share capital	1 829 381	1 829 381
Share premium	2 435 579	2 435 579
Reserves	847	688
Non-current asset revaluation reserve	1 976 800	2 038 647
Retained earnings/ (accumulated loss):		
a) brought forward	2 668 722	2 392 385
b) for the period	(816 770)	214 490
Minority share	116 091	117 047
<b>TOTAL EQUITY</b>	<b>8 210 650</b>	<b>9 028 217</b>
<b>LIABILITIES</b>		
<b>Non-current liabilities</b>		
Loans from credit institutions	7 796 964	7 930 600
Lease liabilities	1 655 569	1 729 235
Other financial liabilities	1 345 930	1 345 930
Prepayments received from customers (Contract liabilities)	149 181	149 845
Deferred income	971 544	1 022 466
<b>Total non-current liabilities</b>	<b>11 919 188</b>	<b>12 178 076</b>
<b>Current liabilities</b>		
Loans from credit institutions	1 519 322	1 874 479
Lease liabilities	786 781	826 058
Prepayments received under contracts with customers	1 263 126	1 042 633
Trade payables	3 460 892	3 724 298
Taxes payable	1 101 044	558 704
Corporate income tax	66	809
Other liabilities	260 284	239 734
Deferred income	101 845	101 845
Accrued liabilities	661 219	236 789
<b>Total current liabilities</b>	<b>9 154 579</b>	<b>8 605 349</b>
<b>TOTAL LIABILITIES</b>	<b>21 073 767</b>	<b>20 783 425</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>29 284 417</b>	<b>29 811 642</b>

The accompanying notes form an integral part of these financial statements.

August 20, 2020

  
 Ilmārs Osmanis  
 Chairman of the Board



**Interim consolidated statement of cash flow**

	<b>2020 Q2 EUR</b>	<b>2019 Q2 EUR</b>	<b>2020 6m EUR</b>	<b>2019 6m EUR</b>
<b>Cash flows to/ from operating activities</b>				
Profit before tax	(382 581)	(54 476)	(817 726)	146 119
Adjustments for:				
Depreciation and amortization	600 745	693 240	1 214 717	1 338 307
Interest expense	53 955	122 227	108 050	227 952
Interest income	(2 559)	(11 886)	(5 117)	(23 640)
Decrease in allowances for slow-moving items and receivables	14 217	60 841	(1 695)	74 202
Income from grant recognition	(25 461)	(42 394)	(50 923)	(84 788)
Gain on disposal of property, plant and equipment	-	(69)	20	(1 034)
Group's share of loss of an associate recognized in the statement of comprehensive income	188 924	228 877	329 702	397 723
Adjustments for:				
(Increase)/ decrease in inventories	(156 599)	(427 214)	(358 866)	(1 348 665)
(Increase)/ decrease in receivables	81 675	115 675	479 655	(187 224)
Increase/ (decrease) in payables	493 185	(324 621)	853 474	982 385
<b>Cash generated from operations, gross</b>	<b>865 501</b>	<b>360 200</b>	<b>1 751 291</b>	<b>1 521 337</b>
Interest paid	(53 955)	(122 227)	(108 050)	(227 952)
Corporate income tax paid	-	-	-	-
<b>Net cash flows to/ from operating activities</b>	<b>811 546</b>	<b>237 973</b>	<b>1 643 241</b>	<b>1 293 385</b>
<b>Cash flows to/ from investing activities</b>				
Purchase of intangible assets and property, plant and equipment	(274 167)	(1 181 766)	(430 206)	(2 050 517)
Proceeds from sale of property, plant and equipment	-	50 179	-	50 179
Investments in and loans to other companies	(107 500)	(1 048 550)	(472 500)	(2 572 602)
<b>Net cash flows to/ from investing activities</b>	<b>(381 667)</b>	<b>(2 180 137)</b>	<b>(902 706)</b>	<b>(4 572 940)</b>
<b>Cash flows to/ from financing activities</b>				
Dividends paid	-	(73 175)	-	(73 175)
Loans received from credit institutions	268 954	1 629 810	742 138	1 939 436
Loans repaid to credit institutions	(698 400)	(383 124)	(1 377 584)	(962 787)
Loans from lease companies	6 424	-	6 424	172 934
Loans repaid to lease companies	(65 930)	(57 076)	(133 405)	(109 883)
<b>Net cash flows to/ from financing activities</b>	<b>(488 952)</b>	<b>1 116 435</b>	<b>(762 427)</b>	<b>966 525</b>
<b>Change in cash and cash equivalents for the year</b>	<b>(59 073)</b>	<b>(825 729)</b>	<b>(21 892)</b>	<b>(2 313 030)</b>
<b>Cash and cash equivalents at the beginning of the year</b>	<b>291 661</b>	<b>889 480</b>	<b>254 480</b>	<b>2 376 781</b>
<b>Cash and cash equivalents at the end of the year</b>	<b>232 588</b>	<b>63 751</b>	<b>232 588</b>	<b>63 751</b>

The accompanying notes form an integral part of these financial statements.

**Interim consolidated statement of changes in equity**

	Share capital	Share premium	Reserves	Non-current asset revaluation reserve	Retained earnings/ (accumulated loss)	Non- controlling interest	Total
	EUR	EUR	EUR	EUR	EUR	EUR	EUR
<b>Balance as at 31 December 2018</b>	<b>1 829 381</b>	<b>2 435 579</b>	<b>1 324</b>	<b>2 162 339</b>	<b>2 341 868</b>	<b>-</b>	<b>8 770 491</b>
Profit for the reporting year	-	-	-	-	214 490	(6 602)	207 888
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	214 490	(6 602)	207 888
Depreciation of revalued items of property, plant and equipment	-	-	-	(123 692)	123 692	-	-
Share option reserves	-	-	(636)	-	-	-	(636)
Dividends paid	-	-	-	-	(73 175)	-	(73 175)
Aquisition of subsidiary	-	-	-	-	-	123 649	123 649
<b>Balance as at 31 December 2019</b>	<b>1 829 381</b>	<b>2 435 579</b>	<b>688</b>	<b>2 038 647</b>	<b>2 606 875</b>	<b>117 047</b>	<b>9 028 217</b>
Profit for the reporting year	-	-	-	-	(816 770)	(956)	(817 726)
Other comprehensive income	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	(816 770)	(956)	(817 726)
Depreciation of revalued items of property, plant and equipment	-	-	-	(61 847)	61 847	-	-
Share option reserves	-	-	159	-	-	-	159
Dividends paid	-	-	-	-	-	-	-
<b>Balance as at 30 June 2020</b>	<b>1 829 381</b>	<b>2 435 579</b>	<b>847</b>	<b>1 976 800</b>	<b>1 851 952</b>	<b>116 091</b>	<b>8 210 650</b>

The accompanying notes form an integral part of these financial statements.

## Notes to the consolidated financial statements

### 1. Corporate information

AS HansaMatrix (hereinafter – the Parent Company) was registered with the Republic of Latvia Enterprise Register on 30 July 1999 and re-registered with the Republic of Latvia Commercial Register on 27 December 2002 under unified registration number 40003454390. The registered office of the Parent Company is at Akmeņu iela 72, Ogre.

The shares of the Parent Company are listed on Riga Stock Exchange, Latvia.

### 2. Basis of preparation and changes to the Group's accounting policies

#### Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union (EU). Consolidated financial statements are prepared using the historical cost basis, except when described otherwise in the accounting policies below. The financial statements of the Parent Company and its subsidiaries are prepared separately according to the relevant national legislation applicable in the reporting year.

The monetary unit used in the consolidated financial statements is the euro (EUR). The consolidated financial statements cover the period 1 January 2020 through 31 March 2020.

Amounts disclosed in the consolidated financial statements are based on the accounting records of the Group companies kept in accordance with IFRS as adopted by the EU.

### 3. Changes in accounting policy and disclosures

The accounting policies are consistent with those followed in the preparation of the Group's annual financial statement for the previous period 2019. The Group has evaluated new and amended IFRSs and IFRICs effective for annual periods beginning on or after 1 January 2019 and has applied IFRS 16 standard Leases in relation to the annual period, starting with January 1, 2019.

IFRS 16 standard is effective for annual periods beginning on or after 1 January 2019. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The new standard requires lessees to recognize most leases on their financial statements. Lessees will have a single accounting model for all leases, with certain exemptions. Lessor accounting is substantially unchanged.

HansaMatrix applies IFRS 16 Leases for annual periods beginning on or after 1 January 2019. IFRS 16 was adopted applying the modified retrospective approach. Under this approach, the cumulative effect of initially applying IFRS 16 is recognized as an adjustment to equity at the date of initial application. (The standard also requires revising the leases signed before 1 January 2019, only allowing for not reassessing the compliance of the contract with the lease definition and not applying the standard to the leases expiring in 2019.) The Group elected to use the transition practical expedient to not reassess whether a contract is, or contains, a lease at 1 January 2019. Instead, the Group applied the standard only to contracts that were previously identified as leases applying IAS 17 and IFRIC 4 at the date of initial application.

The Group applied the available practical expedients wherein it:

1. Used a single discount rate to a portfolio of leases with reasonably similar characteristics;
2. Relied on its assessment of whether leases are onerous immediately before the date of initial application;
3. Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application;
4. Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application;
5. Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease.

Within the meaning of IFRS 16, a lease can be recognized if there is an identified asset and if the customer has the right to obtain substantially all of the economic benefits from the use of the identified asset throughout the period of use.

First, a lease liability is measured at the present value of all contractual future lease payments discounted using the interest rate implicit in the lease (or similar borrowing rate). Lease liabilities are recognized as any other liabilities. The right-of-use assets for all leases were recognized based on the amount equal to the lease liabilities, adjusted for any related prepaid and accrued lease payments previously recognized. A right-of-use asset is recognized under property, plant and equipment.

A right-of-use asset is depreciated and tested for impairment as any other long-term asset owned by the entity. When discounting is used, interest expense on the lease liability is recognized.

The Group has not applied and has not evaluated the impact of the application of the IFRS and IFRIC interpretations that have been issued as of the date of authorization of these financial statements for issue, but which are not yet effective. The Group plans to adopt these standards and interpretations on their effectiveness dates provided they are endorsed by the EU.

**4. Related party disclosures**

Related party	Type of services		Amount of transactions		Balance	
			Goods and services delivered to/ loans issued to related parties	Goods and services received from / loans received from related parties	Amounts owed by related parties (gross)	Amounts owed to related parties (gross)
			EUR	EUR	EUR	EUR
<b>1. Associates</b>						
SIA Lightspace Technologies (AS HansaMatrix share: 40%)	Loan	31.12.2019	2 007 323	-	4 461 446	-
		30.06.2020	472 500	-	4 933 946	-
	Services, purchase of materials, sales	31.12.2019	4 378	690	1 020	690
		30.06.2020	-	30	-	30
	<b>TOTAL</b>	<b>31.12.2019</b>	<b>2 011 701</b>	<b>690</b>	<b>4 462 466</b>	<b>690</b>
	<b>TOTAL</b>	<b>30.06.2020</b>	<b>472 500</b>	<b>30</b>	<b>4 933 946</b>	<b>30</b>
<b>2. Entities with significant influence over the Parent Company</b>						
SIA MACRO RĪGA (shareholder)	Loans	31.12.2019	32 585	-	540 133	-
		30.06.2020	5 117	-	546 710	-
	Purchase of services; sale of materials	31.12.2019	-	-	-	-
		30.06.2020	-	-	-	-
	<b>TOTAL</b>	<b>31.12.2019</b>	<b>32 585</b>	<b>-</b>	<b>540 133</b>	<b>-</b>
	<b>TOTAL</b>	<b>30.06.2020</b>	<b>5 117</b>	<b>-</b>	<b>546 710</b>	<b>-</b>
<b>3. Other related companies</b>						
	Services, purchase of materials, sales	31.12.2019	9 257	10 089	-	720
		30.06.2020	-	1 483	-	720
	<b>TOTAL</b>	<b>31.12.2019</b>	<b>9 257</b>	<b>10 089</b>	<b>-</b>	<b>720</b>
	<b>TOTAL</b>	<b>30.06.2020</b>	<b>-</b>	<b>1 483</b>	<b>-</b>	<b>720</b>

**5. EBITDA calculation**

Item:	2020	2019	2020	2019
	Q2	Q2	6m	6m
	EUR	EUR	EUR	EUR
NET sales	5 290 316	5 973 344	10 474 453	11 881 228
<b>Operating profit</b>	<b>(74 078)</b>	<b>289 659</b>	<b>(246 974)</b>	<b>759 032</b>
Depreciation and amortization	600 745	693 240	1 214 717	1 338 307
<b>EBITDA, EUR</b>	<b>526 667</b>	<b>982 899</b>	<b>967 743</b>	<b>2 097 339</b>
<b>EBITDA, %</b>	<b>10%</b>	<b>16%</b>	<b>9%</b>	<b>18%</b>

**6. Dividends paid and proposed**

The planned Annual General Meeting of HansaMatrix shareholders on May 22, 2020 proposed agenda included year 2019 profit distribution item. Taking into account COVID-19 situation global developments and high uncertainty of the economic environment, it was proposed and approved by the shareholders not to distribute dividends and leave all net profit of financial year 2019 undistributed to increase the retained earnings.

**7. Definitions of Alternative Performance Measures**

APM, definition, components	Relates to past or future reporting periods	APM usefulness	The Group uses APM for
EBIT: Operating profit	Past	Shows the entity's ability to generate enough earnings to be profitable, pay down debt and taxes and fund ongoing operations.	Liquidity management and assessment of earning capacity and cash flows
EBIT margin: EBIT/ Revenue	Past	Shows the proportion of revenues that are available to cover non-operating costs.	Profitability assessment
EBITDA: Operating profit + Depreciation and amortization	Past	Shows an indicative amount of operating cash flows before changes in current assets	Liquidity management and assessment of earning capacity and cash flows
EBITDA margin: EBITA/ Revenue	Past	Shows the entity's ability to generate operating cash flows	Profitability assessment
Net profit margin: Normalized earnings / Revenue	Past	Shows the entity's earning capacity	Profitability assessment