

# Interim Report Q2 2021

Inbank AS

## **Inbank AS General Information**

Business name	Inbank AS
Address	Niine 11, 10414 Tallinn
Registration date	05 October 2010
Registry code	12001988 (Commercial Register of the Republic of Estonia)
Legal entity identifier	2138005M92IEIQVEL297 (LEI-code)
Telephone	+372 640 8080
E-mail	info@inbank.ee
Website	www.inbank.ee
Reporting period	01.01.2021-30.06.2021

Members of the Supervisory Board	Members of the Management Board
Jan Andresoo, Chairman	Priit Põldoja, Chairman
Rain Rannu	Benas Pavlauskas
Raino Paron	Jaanus Kõusaar
Roberto de Silvestri	Maciej Pieczkowski
Taavi Kotka	Margus Kastein
Triinu Bucheton	Marko Varik
	Piret Paulus

Inbank AS interim report for Q2 2021 is unaudited.

The bank does not hold any ratings assigned by international rating agencies.

## **Declaration of the Management Board**

The Management Board of Inbank AS is of the opinion that:

- the data and information presented in this interim report for the Q2 of 2021 consisting of the management report and financial statements as at 30 June 2021 are correct and complete;
- this interim report gives a true and fair view of the financial position of the Inbank AS consolidation group as at 30 June 2021, its financial performance and cash flows for the Q2 of 2021;
- the accounting policies and procedures used in preparing the interim report comply with IAS 34;
- the interim report has been prepared using the policies and procedures of the financial statements for the year concluded on 31 December 2020.

Inbank AS is a going concern.

Tallinn, 5 August 2021

Priit Põldoja

Chairman of the Management Board

## Management report

In the second quarter of this year, Inbank sold credit products for a record 125 million euros. This is 116% more than a year ago and more than in the first half of last year combined. Sales growth was once again driven by the Polish business unit, which already accounted for more than half of total sales. Inbank's loan portfolio grew to 492 million euros, of which a third, 160 million euros is made up by our Polish business.

Success in the Polish market clearly affects Inbank's financial results. The trend that started last spring after the first wave of the virus has intensified in the last 15 months. Rapid growth in Poland, especially in the green financing segment, has accelerated the growth of Inbank's portfolio, however, has reduced both our margins and loan losses. Although our loan portfolio grew by 41% in the second quarter, Inbank's total income increased by 24% year-on-year. At the same time, Inbank's loan losses were half as small as a year ago and accounted for 1.7% of the loan portfolio.

In terms of products, sales financing continued to grow the fastest, with sales volumes reaching 89 million euros in the second quarter. It was also good to see sales of loan products recovering, which reached the levels shown before the corona crisis for the first time. The deposit portfolio exceeded half a billion euros for the first time and grew to 521 million euros. The average total cost of deposits was 1.41%, decreasing by 0.3 percentage points over the year.

Although all of our product areas showed nice growth in the second quarter, solar panel financing grew the fastest in the sales financing segment and in the car financing segment, leasing was leading the growth. As a result, the effective interest rate of Inbank's loan portfolio has dropped to 10% and the net interest margin for the first half of the year to 7%.

Inbank's net profit in the second quarter of 2021 was 1.8 million euros, which is over three times more than in the second quarter of 2020, which was most affected by corona restrictions. The profit for the first half of the year was 4.4 million euros, which is 59% more than a year ago. However, the second quarter of 2021 was negatively impacted by the recognition of 0.4 million euros of costs arising from the revised purchase price allocation of the Mobire acquisition.

From the third quarter of 2020, Inbank has been making changes to its business model. In order to continue to develop, we have chosen a strategy of growth. Last summer, we changed our organisation to product-centric in order to accelerate international growth. Since the spring of this year, we have continued to invest in a product-based organisation. We want to further strengthen our product teams and look for ways to better align our product development and technology teams. However, in order to grow, we need to look beyond our traditional home market in

the Baltics. Strong growth in Poland shows that we are doing well in larger markets as well.

The year 2021 has already brought changes to Inbank's financial model. Rapid growth has not fully offset the decline in margins. At the same time, we have continued to invest in the future and have grown our organisation, as a result of which both our return on equity and the cost-income ratio have temporarily deteriorated. Nevertheless, we expect this trend to change already in the second half of this year and furthermore in 2022, when strong growth and lower credit losses should clearly contribute to our bottom line.

#### Priit Põldoja

Chairman of the Management Board

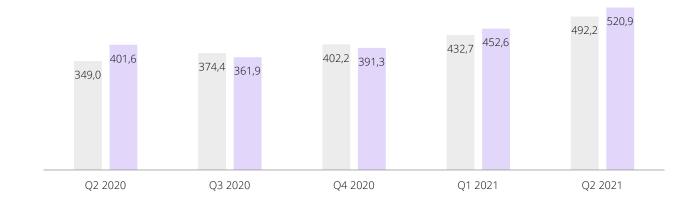
# **Key financial indicators and ratios**

#### Key financial indicators

In millions of euros	30.06.2021	30.06.2020	% change
Total assets	653,8	484,8	34,9%
Equity	65,8	50,3	31,1%
Net profit	4,4	2,7	58,8%
Loan portfolio	492,2	349,0	41,0%
Deposit portfolio	520,9	401,6	29,7%

#### Loan and deposit portfolio development

■ Loan portfolio, EURm ■ Deposit portfolio, EURm



#### **Ratios**

	6 months 2021	6 months 2020
Return on equity	14,3%	11,2%
Return on total assets	1,6%	1,2%
Net interest margin	7,0%	7,8%
Impairment losses to loan portfolio	1,7%	3,6%
Cost/income ratio	56,2%	50,3%
Equity to total assets	10,1%	10,4%

#### Explanations (key ratios are annualized):

Return on equity: net profit attributable to owners of the parent / total equity attributable to owners of the parent (average over the period)

Return on total assets: net profit attributable to owners of the parent / total assets (average over the period)

Net interest margin: net interest income / interest-bearing assets (average over the period)

Impairment losses to loan portfolio: impairment losses on loans / loan portfolio (average over the period)

Cost/income ratio: total operating expenses / total income

Equity to total assets: total equity attributable to shareholders of parent company / total assets

# Condensed consolidated interim financial statements

#### Condensed consolidated statement of financial position

In thousands of euros	Note	30.06.2021	31.12.2020
Assets			
Due from central banks	8	64 123	27 445
Due from credit institutions	8	18 881	19 784
Investments in debt securities	9	6 194	13 618
Loans and advances	3; 7; 21	492 211	402 212
Investments in associates	10	4 429	4 026
Tangible assets		12 563	833
Right of use asset	11	27 385	1 157
Intangible assets	12	21 043	16 139
Other financial assets	13	1 388	1 350
Other assets	13	3 326	1 297
Deferred tax asset		2 258	2 170
Total assets	3	653 801	490 031
Liabilities			
Customer deposits	14; 21	520 907	391 341
Other financial liabilities	17; 21	45 027	12 218
Current Income tax liability	19	637	864
Other liabilities	17	3 891	2 810
Debt securities issued	15	0	4 010
Subordinated debt securities	16	17 582	17 563
Total liabilities	4	588 044	428 806
Equity			
Share capital	19	961	961
Share premium	19	23 865	23 865
Statutory reserve capital	20	96	90
Other reserves	20	1 619	1 438
Retained earnings		39 216	34 871
Total equity		65 757	61 225
Total liabilities and equity		653 801	490 031

# Condensed consolidated statement of profit and loss and other comprehensive income

In thousands of euros	Note	Q2 2021	6 months 2021	Q2 2020	6 months 2020
Interest income based on EIR	4	11 473	22 589	10 393	21 280
Interest expense	4	-2 264	-4 407	-2 005	-3 941
Net interest income		9 209	18 182	8 388	17 339
Fee income	5	486	935	263	557
Fee expense	5	-783	-1 572	-512	-1 002
Net fee and commission income		-297	-637	-249	-445
Other operating income		5 031	8 553	222	362
Other operating income Other operating expense		-3 592	-6 313	0	0
Total net interest, fee and other income and expenses		10 351	19 785	8 361	17 256
Personnel expenses	6	-2 832	-5 583	-2 457	-4 856
Marketing expenses	6	-657	-1 200	-193	-700
Administrative expenses	6	-1 888	-2 942	-1 052	-2 099
Depreciations, amortisation	12	-805	-1 545	-542	-1 021
Total operating expenses		-6 182	-11 270	-4 244	-8 676
Profit before profit from associates and impairment losses on loans		4 169	8 515	4 117	8 580
losses off loafis					
Share of profit from subsidiaries and associates	10	-79	257	176	592
Impairment losses on loans and advances	7	-1 941	-3 746	-3 740	-6 159
Profit before income tax		2 149	5 026	553	3 013
Income tax		-344	-675	3	-276
Profit for the period		1 805	4 351	556	2 737
Other comprehensive income that may be reclassified					
Other comprehensive income that may be reclassified subsequently to profit or loss					
Currency translation differences		185	59	40	-76
Total comprehensive income for the period		1 990	4 410	596	2 661
The state of the parties		. 550	. 110	230	2 30 .

#### Condensed consolidated statement of cash flows

In thousands of euros	Note	6 months 2021	6 months 2020
Cash flows from operating activities	4	22.447	24.642
Interest received	4	22 447	21 613
Interest paid	4	-3 005	-2 497
Fees received	5	935	557
Fees paid	5	-1 572	-1 002
Other operating income received		8 553	362
Other operating expense paid		-6 313	0
Personnel expenses	6	-5 897	-5 202
Administrative and marketing expenses	6	-4 146	-2 977
Corporate income tax paid		-835	-578
Cash flows from operating activities before changes in the operating assets and liabilities		10 167	10 276
Changes in operating assets			
Loans and advances		-89 459	-16 273
Mandatory reserve in central banks		-89 439 -291	1 315
Other assets		1 192	37
Other assets		1 192	57
Changes of operating liabilities			
Customer deposits		127 790	22 188
Other liabilities		-2 387	-4 444
Net cash from operating activities		47 012	13 099
Cash flows from investing activities			
Investments in debt securities		7 418	-20 043
Acquisition of tangible and intangible assets	12	-11 520	-3 156
Acquisition of subsidiaries and associates	10	-3 294	400
Net cash used in investing activities		-7 396	-22 799
Cash flows from financing activities			
Subordinated debt securities issued		0	180
Repayments of debt securities		-4 000	0
Net cash used in financing activities		-4 000	180
Net cash asea in infancing activities		+ 000	100
Effect of exchange rate changes		-132	-370
Cash and cash equivalents at the beginning of the reporting period	8	44 476	99 168
Net increase/decrease in cash and cash equivalents		35 484	-9 890
Cash and cash equivalents at the end of the reporting period	8	79 960	89 278

### Condensed consolidated statement of changes in equity

		Retained				
	Share	Share	Statutory	Other	earnings/	
In thousands of euros	capital	premium	reserve capital	reserves	accumulated loss	Total equity
Balance, 01.01.2020	903	15 908	88	1 463	28 958	47 320
Paid in share capital	6	174	0	0	0	180
Share-based payment reserve	0	0	0	91	13	104
Statutory reserve capital Total profit for the reporting	0	0	2	0	-2	0
period	0	0	0	0	2 737	2 737
Other comprehensive income	0	0	0	-76	0	-76
Balance, 30.06.2020	909	16 082	90	1 478	31 706	50 265
Balance, 01.01.2021	961	23 865	90	1 438	34 871	61 225
Paid in share capital	0	0	0	0	0	0
Share-based payment reserve	0	0	0	122	0	122
Statutory reserve capital	0	0	6	0	-6	0
Total profit for the reporting						
period	0	0	0	0	4 351	4 351
Other comprehensive income	0	0	0	59	0	59
Balance, 30.06.2021	961	23 865	96	1 619	39 216	65 757

## **Note 1 Accounting policies**

The interim financial report has been prepared in accordance with the International Accounting Standard IAS 34 "Interim Financial Reporting", as adopted by the EU, and consists of condensed financial statements and selected explanatory notes. The accounting policies used in the preparation of the interim report are the same as the accounting policies used in the annual report for the year ended 31 December 2020, which comply with the International Financial Reporting Standards, as adopted by the European Commission (IFRS EU).

The interim financial report is not audited and does not contain the entire range of information required for the preparation of complete financial statements. The interim financial report should be read in conjunction with the Annual Report prepared for the year ended 31 December 2020, which has been prepared in accordance with the International Financial Reporting Standards (IFRS).

In addition to Inbank AS, the Inbank AS consolidation group includes following companies:

	Year of			Holding	Cost
Company name	purchase/founded	Location	Activity	(%)	(EURt)
SIA Inbank Latvia	2014	Latvia	Financing	100	519
AS Inbank filialas	2019	Lithuania	Banking, branch		
AS Inbank Spółka Akcyjna Oddział w		Poland	Banking, branch		
Polsce	2016				
Inbank Technologies OÜ	2015	Estonia	Hardware rental	100	6 722
Maksekeskus Holding OÜ	2015	Estonia	Holding company	100	5 466
Inbank Payments OÜ	2019	Estonia	Holding company	100	3
AS Aktiva Portfolio	2020	Estonia	Debt collection	34	411
			management		
Maksekeskus AS	2016	Estonia	Payment services	30	4 018
Mobire Group OÜ	2001	Estonia	Full service rent	53	3 445

Associated companies Maksekeskus AS and AS Aktiva Portfolio are accounted for using the equity method.

## Note 2 Significant accounting estimates

According to the IFRS, many of the financial indicators given in the report are based on strictly accounting-related management estimates and opinions, which have an impact on the value of the assets and liabilities presented in the financial statements as of the balance sheet date and on the income and expenses of the subsequent financial years. Although these estimates are based on the best knowledge of the management and conclusions from ongoing events, the actual result may not coincide with them in the end and may differ significantly from these estimates.

The management consistently reviews such decisions and estimates, including the ones that have an influence on the fair value of financial instruments, the write-down of impaired loans, impairment of tangible and intangible assets, deferred taxes and share-based payments.

The management relies on past experience and the other factors it considers reasonable in the given situation when making these decisions and estimates.

## **Note 3 Business segments**

Inbank divides its financing activities into segments according to the geographical location of activities in Estonia, Latvia, Lithuania and Poland. Investments in other companies are considered separately. Business segments are Inbank companies with separate financial data, which is also the basis upon the regular monitoring of business results by the decision makers of Inbank. Inbank monitors profitability, cost/benefit ratio, growth and quality of loan portfolio and impairment losses for each operating segment.

The revenues of the reported segments contain revenues from transactions between the segments. Such transactions include loans given by Inbank, as well as services provided to the companies of the consolidation group by Inbank Technologies. The above transactions are accounted for at market prices.

Inbank does not have any customers, whose income accounts for more than 10% of the respective type of Inbank consolidated income.

#### Income of reported segments and net profit structure

In thousands of euros							
					Invest-		
6 months 2021	Estonia	Latvia	Lithuania	Poland	ments	Eliminations	Total
Interest income based on EIR	10 184	2 214	7 656	3 919	8	-1 392	22 589
incl. interest income from external customers	8 792	2 214	7 656	3 919	8	0	22 589
incl. internal interest income	1 392	0	0	0	0	0	1 392
Fee income	586	108	0	241	0	0	935
Other operating income	1 280	34	94	94	8 586	-1 535	8 553
Total income	12 050	2 356	7 750	4 254	8 594	-2 927	32 077
Interest expense	-2 958	-288	-1 075	-1 131	-347	1 392	-4 407
Fee expense	-582	-90	-501	-399	0	0	-1 572
Other operating expense	0	0	0	0	-6 313	0	-6 313
Total expenses	-3 540	-378	-1 576	-1 530	-6 660	1 392	-12 292
Total net interest, fee and commission income and other income	8 510	1 978	6 174	2 724	1 934	-1 535	19 785
Operating expenses	-5 647	-1 145	-3 412	-1 427	-1 174	1 535	-11 270
incl. depreciations, amortisation	-955	-102	-349	-48	-96	5	-1 545
Profit before profit from associates and impairment losses on loans	2 863	833	2 762	1 297	760	0	8 515
Profit of subsidiaries and associates	-72	0	0	0	329	0	257
Impairment losses on loans and advances	-2 035	-174	-651	-886	0	0	-3 746
Income tax	-127	0	-391	-130	-27	0	-675
Net profit/loss	629	659	1 720	281	1 062	0	4 351
Total assets	424 501	34 844	143 261	172 782	57 133	-178 720	653 801
Total liabilities	377 047	30 195	125 220	178 728	37 000	-160 146	588 044

#### In thousands of euros

					Invest-		
Q2 2021	Estonia	Latvia	Lithuania	Poland	ments	Eliminations	Total
Interest income based on EIR	5 141	1 134	3 693	2 223	3	-721	11 473
incl. interest income from external customers	4 426	1 134	3 693	2 223	4	0	11 480
incl. internal interest income	715	0	0	0	-1	671	1 385
Fee income	285	53	0	148	0	0	486
Other operating income	736	15	55	66	4 869	-710	5 031
Total income	5 888	972	3 597	3 255	8 494	-1 450	20 756
Interest expense	-1 504	-141	-550	-578	-212	721	-2264
Fee expense	-278	-49	-252	-204	0	0	-783
Total expenses	-1 782	-190	-802	-782	-212	721	-3 047
Total net interest, fee and commission income and other income	4 054	851	3 453	2 154	1 843	-1 465	10 890
Operating expenses	-2 915	-615	-1 847	-860	-831	886	-6182
incl. depreciations, amortisation  Profit before profit from associates and	-504	-51	-179	-24	-52	5	-805
impairment losses on loans	1 465	397	1 099	795	413	0	4 169
Profit of subsidiaries and associates	-39	0	0	0	-40	0	-79
Impairment losses on loans and advances	-978	-117	-429	-417	0	0	-1941
Income tax	-84	0	-126	-120	-14	0	-344
Net profit/loss	364	280	544	258	359	0	1 805

#### In thousands of euros

					Invest-		
6 months 2020	Estonia	Latvia	Lithuania	Poland	ments	Eliminations	Total
Interest income based on EIR	11 466	2 525	8 134	1 895	29	-2 769	21 280
incl. interest income from external customers	8 697	2 525	8 134	1 895	29	0	21 280
incl. internal interest income	2 769	0	0	0	0	0	2 769
Fee income	415	127	0	14	1	0	557
Other operating income	210	37	45	70	198	-198	362
Total income	12 091	2 689	8 179	1 979	228	-2 967	22 199
Interest expense	-3 273	-420	-2 361	-648	-8	2 769	-3 941
Fee expense	-203	-79	-491	-229	0	0	-1 002
Other operating expense	0	0	0	0	0	0	0
Total expenses	-3 476	-499	-2 852	-877	-8	2 769	-4 943
Total net interest, fee and commission income and other income	8 615	2 190	5 327	1 102	220	-198	17 256
Operating expenses	-4 781	-787	-2 227	-877	-202	198	-8 676
incl. depreciations, amortisation  Profit before profit from associates and	-567	-74	-267	-53	-60	0	-1 021
impairment losses on loans	3 834	1 403	3 100	225	18	0	8 580
Profit of subsidiaries and associates	375	0	0	0	217	0	592
Impairment losses on loans and advances	-3 001	-569	-1 655	-934	0	0	-6 159
Income tax	-238	0	-134	96	0	0	-276
Net profit/loss	970	834	1 311	-613	235	0	2 737
Total assets	404 269	28 358	137 411	60 929	5 162	-151 306	484 823
Total liabilities	366 760	25 022	122 468	66 848	21	-146 561	434 558

#### In thousands of euros

In thousands of euros							
					Invest-		
Q2 2020	Estonia	Latvia	Lithuania	Poland	ments	Eliminations	Total
Interest income based on EIR	5 626	1 229	3 996	904	0	-1 362	10 393
incl. interest income from external customers	4 264	1 229	3 996	904	0	1 407	11 800
incl. internal interest income	1 362	0	0	0	0	0	1 362
Fee income	191	63	0	9	0	0	263
Other operating income	240	13	30	67	0	-128	222
Total income	6 057	1 305	4 026	980	0	-1 490	10 878
Interest expense	-1 663	-204	-1 169	-331	0	1 362	-2 005
Fee expense	-106	-38	-251	-117	0	0	-512
Total expenses	-1 769	-242	-1 420	-448	0	1 362	-2 517
Total net interest, fee and commission income and other income	4 288	1 063	2 606	532	0	-128	8 361
Operating expenses	-2 382	-362	-961	-538	-129	128	-4 244
incl. depreciations, amortisation	-311	-37	-138	-26	-30	0	-542
Profit before profit from associates and							
impairment losses on loans	1 906	701	1 645	-6	-129	0	4 117
Profit of subsidiaries and associates	176	0	0	0	0	0	176
Impairment losses on loans and advances	-2 045	-435	-871	-366	-23	0	-3 740
Income tax	0	0	-35	38	0	0	3
Net profit/loss	37	266	739	-334	-152	0	556

#### Equity of major subsidiaries

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Eq	ΙŪ	itν	/	

In thousands of euros	30.06.2021	31.12.2020
SIA Inbank Latvia	4 649	3 991
Mobire Group OÜ	7 652	-

## Note 4 Net interest income

In thousands of euros	Q2 2021	6 months 2021	Q2 2020	6 months 2020
Interest income based on EIR				
Loans to households	11 382	22 370	10 305	21 126
Loans to corporates	-55	13	218	247
Due from financial and credit institutions	146	206	-130	-93
Total interest income	11 473	22 589	10 393	21 280
Interest expense				
Deposits received	-1 781	-3 464	-1 655	-3 248
Debt securities sold	-312	-646	-344	-681
Lease liability	-171	-297	-6	-12
Total interest expense	-2 264	-4 407	-2 005	-3 941
Net interest income	9 209	18 182	8 388	17 339
In thousands of euros	Q2 2021	6 months 2021	Q2 2020	6 months 2020
Interest income by customer location				
Estonia	4 478	8 800	4 143	8 605
Latvia	1 134	2 214	1 229	2 525
Lithuania	3 693	7 656	3 996	8 134
Poland	2 223	3 919	1 025	2 016
Total interest income by customer location	11 528	22 589	10 393	21 280

## Note 5 Net fee and commission income

In thousands of euros	Q2 2021	6 months 2021	Q2 2020	6 months 2020
Fee income				
Households	486	935	262	554
Corporates	0	0	1	3
Total fee income	486	935	263	557
Fee expense				
Loan administration expenses	-561	-1 105	-512	-1 002
Other fee expenses	-222	-467	0	0
Total fee expense	-783	-1 572	-512	-1 002
Net fee income	-297	-637	-249	-445
In thousands of euros				
Fee income by customer location				
Estonia	285	586	191	416
Latvia	53	108	63	127
Poland	148	241	9	14
Total fee income by customer location	486	935	263	557

# **Note 6 Operating expenses**

		6 months		6 months
In thousands of euros	Q2 2021	2021	Q2 2020	2020
Personnel expenses				
Personnel expense	2 740	4 947	2 014	3 978
Social and other taxes	92	636	443	878
Total personnel expenses	2 832	5 583	2 457	4 856
Marketing expenses				
Advertising and marketing	537	1 014	123	536
Sales costs	120	186	70	164
Total marketing expenses	657	1 200	193	700
Administrative expenses				
Office maintenance and workplace expenses	173	321	129	279
IT expenses	456	840	345	700
Legal and recovery proceeding expenses	139	271	133	231
Training and business trip expenses	27	41	30	112
Supervision expenses	120	237	74	146
Transportation expenses	46	68	34	82
Other	927	1 164	307	549
Total administrative expenses	1 888	2 942	1 052	2 099

### **Note 7 Loans and advances**

In thousands of euros	30.06.2021	31.12.2020
Distribution of receivables by customer sector		
Households	493 227	403 861
Corporates	10 497	11 593
Loans and advances before impairment allowance	503 724	415 454
Impairment allowance	-11 513	-13 242
Total loans and advances	492 211	402 212
In thousands of euros Impairment losses on loans and advances	6 months 2021	6 months 2020
Impairment losses of reporting period	-7 353	-7 737
Recoveries from written off from financial position	3 607	1 578
Total impairment losses on loans and advances	-3 746	-6 159
In thousands of euros Changes in impairments	30.06.2021	31.12.2020
Impairment allowance balance in the beginning of the period	-13 242	-12 712
Impairment provisions set up during reporting period	-7 353	-18 719
Written off from financial position during the period	9 082	18 189
Total impairment	-11 513	-13 242

Inbank regularly sells receivables that are more than 90 days overdue, with no obligation to repurchase (except for fraud or death of the customer).

The difference between pre-transaction and post transaction debt carrying amount is recognised in income statement and the total amount of debt is written off in the statement of financial position.

#### Distribution of receivables from households

30.06.2021	Gross	Impair	ment allowance		Net	Impairment
Distribution of receivables	receivables	Stage 1	Stage 2	Stage 3	receivables	coverage
0-3 days	448 039	-3 547	-102	-194	444 196	0,9%
4-30 days	31 391	-1 852	-37	-61	29 441	6,2%
31-89 days	8 813	-5	-1 740	-175	6 893	21,8%
90-179 days	1 214	0	-7	-795	412	66,1%
180+ days	3 770	0	0	-2 968	802	78,7%
Total receivables	493 227	-5 404	-1 886	-4 193	481 744	2,3%

31.12.2020	Gross	Impair	ment allowance		Net	Impairment
Distribution of receivables	receivables	Stage 1	Stage 2	Stage 3	receivables	coverage
0-3 days	360 075	-3 286	-49	-126	356 614	1,0%
4-30 days	27 698	-1 722	-51	-124	25 801	6,8%
31-89 days	8 173	-5	-1 640	-201	6 327	22,6%
90-179 days	1 238	0	0	-711	527	57,4%
180+ days	6 677	0	0	-5 289	1 388	79,2%
Total receivables	403 861	-5 013	-1 740	-6 451	390 657	3,3%

#### Distribution of receivables from corporates

In thousands of euros						
30.06.2021	Gross	Impair	ment allowance		Net	Impairment
Distribution of receivables	receivables	Stage 1	Stage 2	Stage 3	receivables	coverage
0-3 days	10 495	-29	0	0	10 466	0,3%
4-30 days	0	0	0	0	0	0,0%
31-89 days	1	0	0	0	1	0,0%
90-179 days	0	0	0	0	0	0,0%
180+ days	1	0	0	-1	0	100,0%
Total receivables	10 497	-29	0	-1	10 467	0,3%

31.12.2020	Gross	Impair	ment allowance		Net	Impairment
Distribution of receivables	receivables	Stage 1	Stage 2	Stage 3	receivables	coverage
0-3 days	11 544	-33	0	0	11 511	0,3%
4-30 days	4	0	0	0	4	0,0%
31-89 days	1	0	0	0	1	0,0%
90-179 days	9	0	0	-2	7	22,2%
180+ days	35	0	0	-3	32	8,6%
Total receivables	11 593	-33	0	-5	11 555	0,3%

According to management's estimates, overdues up to 3 days do not objectively reflect the quality of customer receivables as overdues of that tenure are often the result of interbank payments processing rules.

# Note 8 Due from central banks and credit institutions

In thousands of euros	30.06.2021	31.12.2020
Due from central banks	61 079	24 692
Mandatory reserve in central banks	3 044	2 753
Due from credit institutions	18 881	19 784
Total due from central banks and credit institutions	83 004	47 229

Cash and cash equivalents in the statement of cash flows include cash in hand, receivables from central banks (excluding the statutory reserve) and short-term (up to 3 months) receivables from other credit institutions.

### Note 9 Investments in debt securities

In thousands of euros	30.06.2021	31.12.2020
Investments in debt securities	6 163	13 582
incl. investments in central governement debt securities	0	10 009
incl. investments in credit institution debt securities	100	0
incl. investments in corporate debt securities	6 063	3 537
Corrections	31	36
Total investments in debt securities	6 194	13 618

# Note 10 Business combinations and investments to associates

Further information on Inbank consolidation group has been disclosed in Note 1.

Inbank has a 29.8% stake in AS Maksekeskus and a 34% stake in AS Aktiva Portfolio. Closer cooperation with Maksekeskus allows Inbank offer our products to the customers of Maksekeskus. AS Aktiva Portfolio has been established for more efficient management of debt portfolio.

Investments are accounted for using the equity method. Income from equity investments accounted for EUR 257 thousand (6 months 2020: EUR 217 thousand).

#### Acquisitions and disposals of associates

Balance sheet values of associates		
In thousands of euros	30.06.2021	31.12.2020
Maksekeskus AS	4 018	3 689
AS Aktiva Portfolio	411	337
Total value of associates in the balance sheet	4 429	4 026
In thousands of euros	6 months 2021	6 months 2020
Acquisitions		
Equity contribution, financial assets at fair value through profit and loss	3 150	0
Equity contribution, associates	144	110
Total acquisitions	3 294	110
Disposals		
Proceeds from disposals of subsidiary	0	780
Total disposals	0	780

On 14 December 2020 Inbank signed an agreement to acquire 53% of the full-service vehicle lease provider Mobire Group OÜ. The transaction was completed on 26 January 2021. The purpose of the transaction is to strengthen Inbank's position in the car financing market and enter into an innovative subscription-based business model. The acquisition of a stake in Mobire Group will not have a significant impact on the economic activities of Inbank. Total consideration paid was EUR 3,4 million and in second quarter the initial purchase price allocation has been revised.

53
25.01.2021
Fair value acquired
313
200
36 899
3 326
-136
-33 754
6 894
2 766
3 445
6 215

Inbank has not received dividends from its associates.

## Note 11 Right of use asset

Inbank rents various office facilities. Leases have been entered into for a fixed period of 1 to 5 years. Under "Additions" are recognised the vehicle lease contracts through the acquisition of the subsidiary.

#### Distribution of right to use asset

In thousands of euros	Buldings	Vehicles	Total
Carrying amount, 01.01.2020	773	0	773
Additions	733	137	870
Depreciation charge	-476	-2	-478
Effect of translation to presentation currency	-8	0	-8
Carrying amount, 31.12.2020	1 022	135	1 157
Carrying amount, 01.01.2021	1 022	135	1 157
Additions	332	29 861	30 193
Disposals	0	-1 520	-1 520
Depreciation charge	-260	-2 185	-2 445
Carrying amount, 30.06.2021	1 094	26 291	27 385

Interest expense from lease liability of the reporting period was EUR 297 thousand (6 months 2020: EUR 12 thousand).

## **Note 12 Intangible assets**

			Internally generated		
In thousands of euros	Licences	Software	software*	Goodwill	Total
Cost, 01.01.2021	164	9 275	3 101	6 157	18 697
Accumulated amortisation	-114	-1 771	-673	0	-2 558
Opening carrying value	50	7 504	2 428	6 157	16 139
Additions	0	1 791	1 433	2 766	5 990
Amortisation charge	-6	-844	-236	0	-1 086
Closing carrying value	44	8 451	3 625	8 923	21 043
Cost, 30.06.2021	164	11 066	4 534	8 923	24 687
Accumulated amortisation	-120	-2 615	-909	0	-3 644
Carrying value	44	8 451	3 625	8 923	21 043

<sup>\*</sup> Internally generated software consists of capitalised development costs.

Management has carried out tests of recoverable amount of goodwill as at 30 June 2021 and 31 December 2020. The cash generating units of goodwill are segments, which are entities of Inbank group. The breakdown of goodwill between segments is as follows:

In thousands of euros	30.06.2021	31.12.2020
Business segment		
Estonia	3 004	238
Lithuania	5 919	5 919
Total	8 923	6 157

The recoverable amount of goodwill was identified by value in use, which was determined using detailed pre-tax operating cash flow estimates for the next three years. Discounted cash flow method (DCF) was used for the value in use assessment. The growth rates (9.16%) used for estimates have been derived from the past experience of the growth in respective industry and the management's expectations of the respective growth rates in the estimated future periods in the respective region.

The recoverable amount of the unit does not significantly differ from its carrying amount (including goodwill), therefore, no adjustments have been made to the consolidated statement of financial position.

### Note 13 Other assets

In thousands of euros	30.06.2021	31.12.2020
Financial assets		
Prepaid guarantee amounts	249	149
Accrued receivables	1 139	1 201
Total financial assets	1 388	1 350
Non-financial assets		
Prepaid expenses	1 663	772
Prepaid taxes	393	182
Other assets	1 270	343
Total non-financial assets	3 326	1 297

Prepaid taxes include prepaid VAT. Accrued receivables are of short-term nature (1 - 30 days).

# **Note 14 Customer deposits**

In thousands of euros	30.06.2021	31.12.2020
Customer deposits		
Deposits from households	497 654	377 757
Deposits from non-financial corporates	8 039	9 357
Deposits from financial corporates	15 214	4 227
Total customer deposits	520 907	391 341
In thousands of euros	30.06.2021	31.12.2020
Deposits by clients' residency		
Estonia	75 643	66 900
Germany	241 223	186 587
Poland	160 026	106 365
Austria	10 955	10 072
Netherlands	27 337	18 687
Lithuania	2 617	2 523
Other residence	3 106	207
Total deposits by clients' residency	520 907	391 341
In thousands of euros	30.06.2021	31.12.2020
Deposits by contractual maturity		
On demand	10 995	8 616
1-90 days	81 210	33 683
91-365 days	203 330	160 755
1-5 years	225 372	188 287
Total deposits by contractual maturity	520 907	391 341

Deposits include accrued interest liabilities in the amount of EUR 7 038 thousand (31.12.2020: EUR 5 636 thousand).

## **Note 15 Debt securities**

In thousands of euros	30.06.2021	31.12.2020
Debt securities issued	0	4 000
Corrections	0	10
Total debt securities	0	4 010

Debt securities	Nominal value	Amount	Issue date	Maturity date
EE3300111673	250 000 EUR	16	28.02.2019	01.03.2021

The debt securities issued are recorded in the balance sheet at amortised cost.

#### Note 16 Subordinated debt securities

In thousands of euros	30.06.2021	31.12.2020
Subordinated debt securities issued	17 653	17 653
Adjustments	-71	-90
Total subordinated debt securities	17 582	17 563

Subordinated debt securities	Nominal price	Amount	Interest rate	Issue date	Maturity date
EE3300110964	1,000 EUR	6 503	7,0%	28.09.2016	28.09.2026
EE3300111590	10,000 EUR	315	8,5%	19.12.2018	perpetual
EE3300001544	1,000 EUR	8 000	6,0%	19.12.2019	19.12.2029

Inbank issued 10-year subordinated debt securities with fixed interest rate of 7% on 28 September 2016. The debt securities are listed on Nasdaq Tallinn Stock Exchange. On the prior approval of the Financial Supervision Authority Inbank has the right to redeem the debt securities in five years from the date of issue (28 September 2021).

Inbank issued AT1 bonds (part of Tier 1 capital) on 19 December 2018, raising capital in the amount of EUR 3.15 million with private placement. AT1 capital instrument is a perpetual subordinated financial instrument, for which Inbank AS is obliged to pay quarterly perpetual coupon payments. The coupon payments may be deferred or cancelled at the discretion of Inbank AS. The AT1 bond is accounted for as liability because in specific circumstances Inbank AS is obliged to pay back the debt instrument to investors.

Inbank issued 10-year subordinated debt securities with fixed interest rate of 6% on 19 December 2019. The debt securities are listed on Nasdaq Tallinn Stock Exchange. On the prior approval of the Financial Supervision Authority Inbank has the right to redeem the debt securities in five years from the date of issue (19 December 2024).

The subordinated debt securities issued are recorded in the balance sheet at amortised cost by using the effective interest rate method. In addition to coupon interest rate, the effective interest rate mainly depends on transaction costs, recognised as a change in nominal value of the debt securities and charged to interest expense over a term of five years.

### Note 17 Other liabilities

In thousands of euros Financial liabilities	30.06.2021	31.12.2020
Accounts payable	17 054	10 068
Lease liability	26 236	1 168
Client prepayments	1 582	982
Total financial liabilities	44 872	12 218
Other liabilities		
Payables to employees	1 995	1 964
Payroll taxes	480	480
Tax liability	637	864
Other liabilities	1 416	366
Total other liabilities	4 528	3 674

The accounts payable includes liabilities to customers and partners related loan granting activities and payments for operating expenses. Of the amount, EUR 5 160 thousand is Inbank's branch and subsidiaries liability to partners for loan granting activities (31.12.2020 EUR 6 484 thousand).

## **Note 18 Contingent liabilities**

Inbank had the following loan commitments:

In thousands of euros	30.06.2021	31.12.2020
Revocable commitments		
Liability in contractual amount	5 079	7 448
incl. unused credit card limits	2 992	5 111

## Note 19 Share capital

		Nominal value	Share premium	
	No of shares	(EURt)	(EURt)	Total
Balance, 01.01.2021	9 610 530	961	23 865	24 826
incl transaction costs arising on share issues	-	-	165	165
Balance, 30.06.2021	9 610 530	961	23 865	24 826

Inbank's share capital consists of 9,610,530 shares with a nominal value of 0.10 euros. All issued shares have been paid. The share premium reflects the difference between the nominal value of the shares and the contributions received.

#### **Note 20 Reserves**

In thousands of euros	30.06.2021	31.12.2020
Statutory reserve	96	90
Voluntary reserve	1 330	1 330
Share based payments reserve	467	346
Other accumulated comprehensive income	-178	-238
Total reserves	1 715	1 528

A part of the annual net profit is transferred to the statutory reserve in accordance with the Commercial Code.

The general meeting of Inbank AS has previously decided to increase the reserves through voluntary increase of reserves. The voluntary reserve may also be used for increasing the share capital, but not for making payouts to shareholders.

The fair value of share options issued to employees is recognised as a payroll expense over the term of the option programme, and in equity as share-based payments reserve.

# Note 21 Fair value of financial assets and liabilities

In thousands of euros		30.06.2021			31.12.2020	
Assets	Fair value	Carrying amount	Level	Fair value	Carrying amount	Level
Due from central banks	64 123	64 123	2	27 445	27 445	2
Due from credit institutions	18 881	18 881	2	19 784	19 784	2
Investments in debt securities	6 194	6 194	3	13 618	13 618	3
Loans and advances	492 211	492 211	3	402 212	402 212	3
Other financial assets	1 388	1 388	3	1 350	1 350	3
Total assets	582 797	582 797		464 409	464 409	
Liabilities						
Customer deposits	520 907	520 907	2	391 341	391 341	2
Debt securities issued	0	0	3	4 010	4 010	3
Subordinated debt securities	15 271	14 489	2	14 954	14 476	2
Subordinated debt securities (AT1)	3 093	3 093	3	3 087	3 087	3
Other financial liabilities	45 027	45 027	3	12 218	12 218	3
Total liabilities	584 298	583 516		425 610	425 132	

Level 2 fair value is estimated using market information (rates and interest rate curves for similar transactions).

The fair value in 3 were estimated using the discounted cash flow valuation technique. The fair value of fixed rate instruments that are not quoted in an active market was estimated to be equal

to their carrying amount. The fair value of unquoted fixed interest rate instruments was estimated based on estimated future cash flows discounted at current interest rates for new instruments with similar credit risk and remaining maturity.

The investments in debt securities fair value does not differ significantly from the book value, classified as level 3 in fair value hierarchy.

The small loans and hire-purchase products granted to customers are short-term. The effective interest rate of consumer loans granted by Inbank is comparable to the interest rates of comparable loan products offered on the market. In general, the fair market interest and the fair value of loans have not significantly changed over the loan period. The carrying amount of loans does not therefore significantly differ from their fair value. Loans to customers are classified as level 3.

Loans granted to corporates are sufficiently short-term and the interest environment has remained stable ever since the issue of loans. In the management's opinion, their fair value does not therefore significantly differ from the net book value. Loans to corporates are classified as level 3.

**Fixed-interest customer deposits** are mostly short-term. The interest rate of term deposits accepted and loans received by Inbank are comparable to the comparable contract interest rates on the market. In general, the fair market interest and the fair value of deposits have not significantly changed over the deposit period. The carrying amount of deposits does not therefore significantly differ from their fair value. These are classified as level 2 in fair value hierarchy.

**Debt securities** were issued at market terms. Management estimates that the interest rates today are comparable therefore fair value of the securities equals carrying amount, classified as level 3 in fair value hierarchy.

Subordinated debt securities are listed on the Nasdaq Baltic Stock Exchange and their fair value can be determined based on the transaction history. As a result the debt security is classified as level 2 in fair value hierarchy.

Subordinated debt securities (AT1) were issued at market terms and considering that the interest rate environment has been relatively stable, consequently the fair value is close to the carrying value, classified as level 3 in fair value hierarchy.

## **Note 22 Related parties**

The following are considered to be the Inbank's related parties:

- members of the Management Board and Supervisory Board, their family members and related companies (hereinafter the management),
- associates.
- parent company or persons that have control or significant influence over the parent company.

In thousands of euros		6 months 2021 6 m		months 2020		
Remuneration of the Management Board an Board	a Supervisory		675	467		
In thousands of euros		30.06.2021			31.12.2020	
Balances as of end of reporting period	Management	Associates	Total	Management	Associates	Total
Investments in debt securities	0	6 063	6 063	0	3 537	3 537
Loans and advances	71	0	71	17	0	17
Deposits and subordinated debt securities	602	0	602	1 266	0	1 266
In thousands of euros	6	6 months 2021			6 months 2020	
Transactions	Management	Associates	Total	Management	Associates	Total
Interest income	0	63	63	0	0	0
Interest expenses	21	0	21	41	0	41
Services purchased	300	0	300	27	0	27

The table provides an overview of the significant transactions and balances with related parties. Inbank finances its subsidiaries and branches with short- and long-term loans issued under market conditions. The interest rate of deposits received from related parties matches with the interest rate offered to customers, interest rates are in between 1% and 2.25% (2020: 0.6 and 2.25%).

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