

The background image shows a minimalist coffee shop. On the left, a long, light-colored counter holds a stainless steel espresso machine and two black coffee grinders. Above the counter, a long, thin light fixture hangs. In the background, a dark wooden shelf unit is filled with various coffee products, including bags and tins. The walls are a neutral, light color, and the floor is made of light-colored tiles.

KALVE

AS KALVE COFFEE UNAUDITED CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

REPORTING PERIOD
01.01.2025 – 30.06.2025

PREPARED FOLLOWING LATVIAN LEGISLATION REQUIREMENTS JAUNMARUPE, 2025

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ABOUT THE COMPANY

COMPANY	Kalve Coffee AS
LEGAL STATUS OF THE COMPANY	Joint stock Company
REGISTRATION NUMBER	40203045645
LEGAL ADDRESS	Mazcenu aleja 43b, Jaunmārupe, LV-2166
PLACE AND DATE OF REGISTRATION	Rīga, January 24, 2017
MEMBERS OF THE BOARD	Gatis Zēmanis – Chairman of the Board Raimonds Selga – Board member Jānis Viesturs Zēgners – Board member
MEMBERS OF THE SUPERVISORY BOARD	Rūdolfs Strēlis – Chairman of the Supervisory Board Justīne Lība Elferte – Deputy Chairperson of the Supervisory Board Jānis Andersons – Supervisory Board Member
ANNUAL REPORT PREPARED BY	Karīna Vasiljeva – Head of Accounting
REPORTING YEAR	from 01/01/2025 to 30/06/2025
PREVIOUS REPORTING YEAR	from 01/01/2024 to 30/06/2024
TYPE OF COMPANY’S ACTIVITY	Processing of tea and coffee
NACE CLASSIFICATION CODE	10.83
INFORMATION ON GROUP’S SUBSIDIARY COMPANIES	Kalve Coffee OÜ Reg.nr.: 17210492 Legal address: Pārnu mnt 27, 10141 Tallinn, Estonia Kalve Coffee, UAB Reg.nr.: 307188732 Legal address: Vasario 16-osios str. 5, Vilnius, Lithuania

DEAR SHAREHOLDER!

THE FIRST HALF OF 2025 HAS BEEN A PERIOD OF RAPID DEVELOPMENT, ADAPTATION TO A NEW REALITY, AND IMPORTANT STRATEGIC CHOICES FOR KALVE. TWO OF OUR CORE VALUES – *COURAGE* AND *SUSTAINABILITY* – HAVE SHAPED THIS JOURNEY.

Over the past months, we have made bold and future-oriented decisions to move closer to our long-term vision: establishing KALVE as a recognised brand not only in the Baltics but across several European markets.

We are proud to contribute to the growth of the **Baltic specialty coffee culture**, having opened three new concept locations in **Tallinn** and one in **Vilnius** until the end of July. At the same time, in line with our ambition to expand into larger markets, we have begun preparations to open **two new fully owned coffee shops in Paris** and to establish a **KALVE representative in Portugal**.

We continue to explore opportunities in other markets, with **active research and groundwork** being laid for future expansion.

Our strategic direction remains clear: **long-term growth, bold yet deliberate decision-making**, and unwavering commitment to the values that define who we are.

We move forward with **confidence, energy, and a continuous learning mindset** – building a sustainable future for KALVE and our community of partners and shareholders.

GATIS ZĒMANIS

CEO, Chairman of the Board





DEAR COFFEE ENTHUSIASTS
AND SHAREHOLDERS,

The first half of 2025 has brought continued turbulence in the global coffee market. Ongoing uncertainty around harvest forecasts, international tariffs, and geopolitical instability has kept the C arabica price on the NY market highly volatile and difficult to predict. These conditions have directly contributed to higher raw material costs during this period.

However, as we move into the second half of the year, **we are beginning to see signs of greater market stability and predictability.** This gives us a solid foundation for planning ahead.

Thanks to our long-standing relationships with producer partners, **we have already secured favorable pricing for the majority of our projected 2026 coffee volumes.** These agreements not only shield us from future price volatility but also support more consistent planning and pricing for both our B2B and B2C customers.

Following a recent visit to our producer partners in Brazil, we were encouraged by their optimism regarding the 2026 harvest. If conditions remain stable, we anticipate a strong yield — a development that would positively impact global supply and market pricing.

Despite the challenges in the commodity market, our team’s expertise and commitment to quality have continued to shine. We are proud to share that we won the **Roast Masters 2025** competition in Amsterdam — **one of the most prestigious roasting competitions in the world.** This marks our third year competing and our first time taking home the title, a recognition of the dedication and craftsmanship that define Kalve Coffee.

Looking ahead, we remain confident and optimistic. Our strategic progress in both the B2B and B2C segments is laying a strong foundation for future growth. We are grateful for your continued support and are excited to move forward with clarity, focus, and ambition.

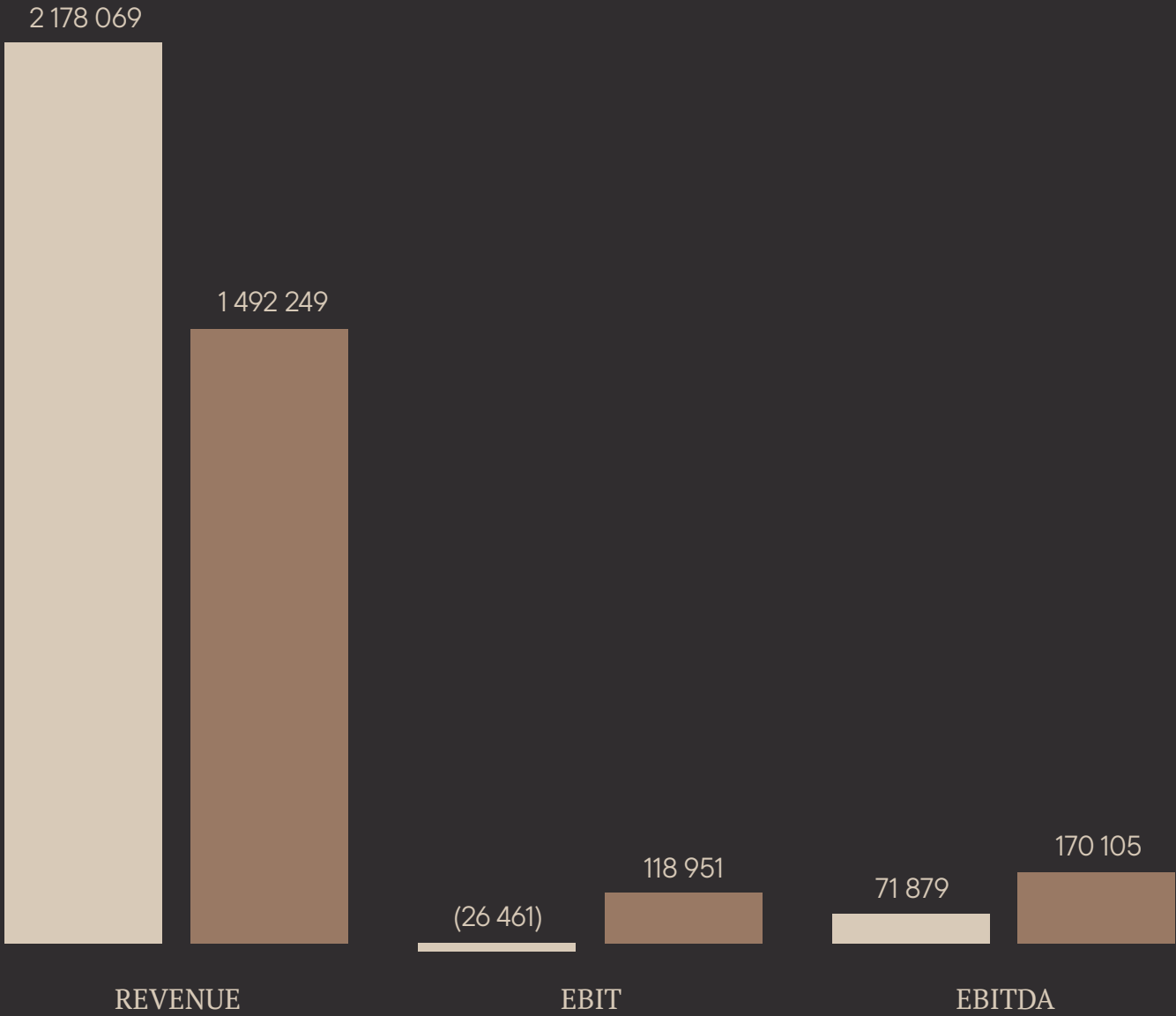
RAIMONDS SELGA
COO, Member of the Board

FINANCE MANAGEMENT REPORT



FINANCIAL PERFORMANCE (EUR)

Comparison: ■ H1 2025 vs ■ H1 2024



Key ratios & indicators (management data)	H1 2025	H1 2024
	EUR (unaudited)	EUR (unaudited)
Net turnover	2 178 069	1 492 249
Gross profit	988 689	684 555
1 Gross profit, %	45%	46%
EBIT	(26 461)	118 951
2 EBIT, %	-1%	8%
EBITDA	71 879	170 105
3 EBITDA, %	3%	11%
Profit or loss for the reporting year	(31 051)	109 629
Net Cash Flow from Operations	(17 117)	14 981
Cash Flow from Investing Activities	(545 623)	(59 504)
4 Free Cash Flow	(562 740)	(44 522)
Cash Flow from Financing Activities	(85 692)	51 771
Net Cash Flow	(648 432)	7 249
Cash and cash equivalents at the end of the year	506 328	73 692
Leverage ratios	30/06/2025	31/12/2024
5 Debt to Equity	22%	27%
6 Current Ratio (x)	1.8	2.7
7 Quick Ratio (x)	1.1	2.2

- 1

Gross Profit / Net turnover x 100
- 2

EBIT / Net turnover x 100
- 3

EBITDA / Net turnover x 100
- 4

Cash Flow from Operations (Incl. Result of fluctuations of foreign currency exchange rates) + Cash Flow from Investing Activities
- 5

(Loans from credit institutions + Other loans) / Total Equity
- 6

Total current assets / Total current liabilities
- 7

(Cash & Equivalents + Trade & Other Receivables) / Total current liabilities

MANAGEMENT GUIDANCE FOR 2025

Based on the revised business development plan for the remainder of 2025 and assumption of stable economic conditions and the absence of significant geopolitical disruptions in the Baltic region and key supplier markets:

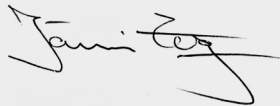
The management revises its 2025 EBITDA financial guidance to circa €0.3 Million in 2025. (Previous guidance: €1.2m)



GATIS ZĒMANIS
CEO, Chairman of the Board



RAIMONDS SELGA
COO, Member of the Board



JĀNIS VIESTURS ZĒGNERS
CFO, Member of the Board



FINANCIAL STATEMENTS

CONSOLIDATED INCOME STATEMENT

(CLASSIFIED PER FUNCTION OF EXPENDITURE)

	Note number	01/01/2025 - 30/06/2025	01/01/2024 - 30/06/2024
		EUR (unaudited)	EUR (unaudited)
Net Revenues:	2	2 178 069	1 492 249
Cost of Sales	3	(1 189 380)	(807 694)
Gross profit or loss		988 689	684 555
Selling costs	4	(758 937)	(422 361)
Administrative costs	5	(276 282)	(145 454)
Other operating income	6	24 632	7 846
Other operating expense		(4 563)	(5 635)
Interest and similar income:		2 480	
b) from other persons		2 480	
Interest expense and similar costs		(6 431)	(8 280)
Profit or loss before corporate income tax		(30 412)	110 671
Corporate income tax for the reporting year		(639)	(1 042)
Profit or loss for the reporting year		(31 051)	109 629
Share of profit or loss of minority stockholders		(3 957)	

Notes on pages 28 to 32 form an integral part of these financial statements.



CONSOLIDATED BALANCE SHEET

ASSETS	Note number	30/06/2025 EUR (unaudited)	31/12/2024 EUR (unaudited)
Non-current investments			
Intangible assets			
Other intangible assets		12 139	13 715
Total intangible assets	7	12 139	13 715
Property, plant and equipment			
Leasehold improvements		296 359	66 246
Equipment and machinery		74 710	86 093
Other fixtures and fittings, tools and equipment		634 076	387 811
Construction in progress		132 260	147 493
Total property, plant and equipment	8	1 137 405	687 643
Non-current financial investments			
Other loans and non-current receivables	9	52 554	27 022
Total non-current financial investments		52 554	27 022
Total non-current financial investments		1 202 098	728 380

	Note number	30/06/2025 EUR (unaudited)	31/12/2024 EUR (unaudited)
Current assets			
Inventories			
Raw materials and consumables		242 765	177 302
Work in progress		21 694	21 140
Finished products and goods for sale		50 284	60 055
Prepayments for inventories		96 295	12 534
Total inventories		411 038	271 031
Debtors			
Trade receivables		112 132	74 015
Other receivables	10	136 937	8 724
Deferred expenses	11	38 529	8 802
Accrued revenue		(594)	6 042
Total debtors		287 004	97 583
Cash	12	506 328	1 154 760
Total current assets		1 204 370	1 523 374
TOTAL ASSETS		2 406 468	2 251 754

Notes on pages 33 to 36 form an integral part of these financial statements.

CONSOLIDATED BALANCE SHEET

LIABILITIES AND EQUITY	Note number	30/06/2025 EUR (unaudited)	31/12/2024 EUR (unaudited)
Equity			
Share capital	13	119 377	119 377
Stock (share) issue premium		1 143 260	1 143 261
Previous years' retained earnings or accumulated loss		265 084	79 239
Profit or loss for the reporting year		(31 051)	185 845
Total equity		1 496 670	1 527 722
Liabilities			
Non-current creditors			
Loans from credit institutions	14	185 505	127 934
Other loans	15	39 927	21 577
Total non-current liabilities		225 432	149 511
Short-term creditors			
Loans from credit institutions	14	28 619	189 178
Other loans	15	73 633	78 797
Prepayments received from customers		520	1 560
Trade payables		229 624	99 136
Taxes and State mandatory social insurance contributions	16	174 935	81 218
Other creditors	17	115 203	58 656
Accrued liabilities	18	61 832	65 976
Total current liabilities		684 366	574 521
Total liabilities		909 798	724 032
TOTAL LIABILITIES AND EQUITY		2 406 468	2 251 754

Notes on pages 36 to 41 form an integral part of these financial statements.



CONSOLIDATED CASH FLOW STATEMENT

INDIRECT METHOD

	Note number	01/01/2025 - 30/06/2025	01/01/2024 - 30/06/2024
		EUR (unaudited)	EUR (unaudited)
Cash flow from / (used in) operating activities			
Profit or loss before corporate income tax		(30 412)	110 671
Corrections:			
Depreciation and impairment of property, plant and equipment		96 764	51 155
Amortization and impairment of intangible assets		1 576	
Profit or loss from fluctuations of foreign currency rates		(3 569)	
Other revenue from interest and similar revenue		(6 589)	
Interest expense and similar costs		6 390	8 280
Profit or loss before adjustments for the effect of changes in current assets and current liabilities		64 161	170 106
Corrections:			
(Increase) or decrease in receivables		(214 953)	(17 295)
(Increase) or decrease in inventories		(140 007)	26 689
Increase or (decrease) in trade and other payables		280 752	(155 196)
Gross cash flow from operating activities		(10 047)	24 304
Interest paid		(6 431)	(8 280)
Corporate income tax paid		(639)	(1 042)
Net cash flow from/ (used in) operating activities		(17 117)	14 982
Cash flow from/(used in) investing activities			
Purchase of property, plant and equipment and intangible assets		(548 102)	(59 504)
Interest received		2 480	
Net cash generated from / (used in) investing activities		(545 623)	(59 504)

	Note number	01/01/2025 - 30/06/2025	01/01/2024 - 30/06/2024
		EUR (unaudited)	EUR (unaudited)
Cash flow from /(used in) financing activities			
Loans received		214 124	95 000
Subsidies, grants, gifts or donations received		4 110	
Repaid loans		(303 926)	(43 229)
Net cash from/ (used in) financing activities		(85 692)	51 771
Net increase /(decrease) in cash and cash equivalents		(648 432)	7 249
Cash and cash equivalents at the beginning of the year		1 154 760	66 443
Cash and cash equivalents at the end of the year	12	506 328	73 692

Notes on page 36 from an integral part of these financial statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share capital	Stock (share) issue premium	Retained profits	Total equity
	EUR	EUR	EUR	EUR
As at 31/12/2023	2 800		154 239	157 039
Increase/decrease in share capital	116 577	1 143 261		1 259 838
Increase/decrease in retained profit			110 844	110 844
As at 31/12/2024	119 377	1 143 261	265 083	1 527 721
Increase/decrease in retained profit			(31 051)	(31 051)
As at 30/06/2025	119 377	1 143 261	234 032	1 496 670



NOTES TO THE FINANCIAL STATEMENTS

(2) Net Revenues		
Net turnover – proceeds from Company's major activity – sale of goods and provision of services without value added tax.		
Type of activity	01/01/2025 - 30/06/2025 EUR	01/01/2024 - 30/06/2024 EUR
Revenue from wholesale	815 095	643 520
Revenue from retail	1 292 285	816 208
Revenue from E-Commerce activities	70 689	32 521
Total	2 178 069	1 492 249

(3) Cost of Sales	01/01/2025 - 30/06/2025 EUR	01/01/2024 - 30/06/2024 EUR
Costs of purchased raw materials	610 691	400 308
Goods for Sale	195 200	114 655
Personnel costs	177 501	139 304
Excise tax	60 636	42 182
Other small purchases	42 364	20 941
Depreciation and amortization of fixed assets	34 780	26 607
Goods Delivery costs	28 040	19 276
Rent and Lease costs	17 825	17 997
Utilities costs	12 186	11 134
Transport costs	6 755	5 713
Professional services costs	3 402	9 505
Customs		72
Total	1 189 380	807 694

NOTES TO THE FINANCIAL STATEMENTS

(4) Selling costs	01/01/2025 - 30/06/2025 EUR	01/01/2024 - 30/06/2024 EUR
Personnel costs	481 032	285 871
Other small purchases	61 521	27 546
Rent and Lease costs	51 853	17 447
Depreciation and amortization of fixed assets	51 037	21 715
Utilities costs	31 380	17 005
Transportation costs	28 505	21 720
Professional services costs	13 099	6 539
Design costs	12 620	3 995
Amortization of intangible assets	1 576	
Other Selling costs	26 313	20 523
Total	758 937	422 361

(5) Administrative costs	01/01/2025 - 30/06/2025 EUR	01/01/2024 - 30/06/2024 EUR
Personnel costs	101 318	62 523
Bank fees	18 552	11 342
Business trips costs	17 956	1 525
Consulting costs	15 541	3 123
Legal costs	14 767	373
Transportation costs	13 951	12 794
Depreciation of fixed and intangible assets	10 946	2 833
Software costs	10 525	2 821
Other small purchases	8 642	5 293
Accounting and audit costs	8 014	
Business trip allowances	7 830	350
Team Development costs	6 726	1 757
Rent and Lease costs	6 270	7 524
Insurance costs	6 149	8 259
Stock exchange costs	5 689	10 140
Employee training costs	3 082	1 204
Communication costs	3 011	1 600
Professional services costs	1 970	4 249
Utilities costs	1 643	1 188
State mandatory social insurance contributions	600	754
Other administrative costs	13 100	5 803
Total	276 282	145 454

NOTES TO THE FINANCIAL STATEMENTS

(6) Other operating income	01/01/2025 - 30/06/2025 EUR	01/01/2024 - 30/06/2024 EUR
Subsidies, grants	4 110	
Revenue from foreign currency fluctuations	5 465	
Other income	15 057	7 846
Total	24 632	7 846

(7) Intangible assets	Other intangible assets EUR	Total intangible assets EUR
Acquisition value		
31/12/2023	–	–
Additions	14 713	14 713
30/06/2024	14 713	14 713
Additions		–
Disposal		–
Reclassified		–
30/06/2025	14 713	14 713
Accumulated amortization		
31/12/2023	–	–
Amortization charge	998	998
Amortization of intangible assets that have been liquidated or reclassified		–
30/06/2024	998	998
Amortization charge	1 576	1 576
Amortization of intangible assets that have been liquidated or reclassified		–
30/06/2025	2 574	2 574
Net book value 30/06/2024	13 715	13 715
Net book value 30/06/2025	12 139	12 139

NOTES TO THE FINANCIAL STATEMENTS

(8) Property, plant and equipment					
	Leasehold improvements	Equipment and machinery	Other fixtures and fittings, tools and equipment	Construction in progress	Total fixed assets
	EUR	EUR	EUR	EUR	EUR
Acquisition value					
31/12/2023	32 625	121 948	300 984	94 270	549 827
Additions	41 742	3 359	238 311	53 223	336 635
Disposal			(9 551)		(9 551)
31/12/2024	74 367	125 307	529 744	147 493	876 911
Additions	79 662		321 748	470 123	871 533
Disposal		(2 700)	(26 262)		(28 962)
Reclassified	160 350			(485 356)	(325 006)
30/06/2025	314 379	122 607	825 230	132 260	1 394 476
Accumulated depreciation					
31/12/2023	–	19 427	61 621	94 270	175 318
Depreciation charge	8 121	19 787	84 570		112 478
Depreciation of fixed assets that have been liquidated or reclassified			(4 258)	(94 270)	(98 528)
31/12/2024	8 121	39 214	141 933	–	189 268
Depreciation charge	9 899	9 538	69 475		88 912
Depreciation of fixed assets that have been liquidated or reclassified		(855)	(20 254)		(21 109)
30/06/2025	18 020	47 897	191 154	–	257 071
Net book value 31/12/2024	66 246	86 093	387 811	147 493	687 643
Net book value 30/06/2025	296 359	74 710	634 076	132 260	1 137 405

(9) Other loans and non-current receivables		
	30/06/2025 EUR	31/12/2024 EUR
Rental Security Deposits	52 554	27 022
Total	52 554	27 022
(10) Other receivables		
	30/06/2025 EUR	31/12/2024 EUR
Incorrectly Deposited Funds	55 993	353
Packaging Deposits	620	–
Overpayment to creditors	80 324	8 371
Total	136 937	8 724

NOTES TO THE FINANCIAL STATEMENTS

(11) Deferred expenses	30/06/2025 EUR	31/12/2024 EUR
Services	19 890	8 278
Insurance	12 917	524
Salaries and social contributions	1 947	
The cash register maintenance	3 775	
Total	38 529	8 802

(12) Cash	30/06/2025 EUR	31/12/2024 EUR
Cash in bank accounts	465 001	1 139 075
Cash on hand	41 327	15 685
Total	506 328	1 154 760

(13) Share capital

On 30 June 2025, the share capital has been fully paid. It consists of 1 193 773 shares with the nominal value of 0.10 EUR.



NOTES TO THE FINANCIAL STATEMENTS

(14) Loans from credit institutions				
	% rate	Maturity date	30/06/2025 EUR	31/12/2024 EUR
Long-term loans (more than 5 years)				
EUR	2.3% + 6M EURIBOR	04/06/2031	46 356	
Total		X	46 356	
Long-term loans (from 1 to 5 years)				
EUR	2.3% + 6M EURIBOR	04/06/2031	139 149	
EUR	3.9% + 6M EURIBOR	15/04/2028		14 010
EUR	2-2.5%	15/03/2026		20 354
EUR	3.1%	15/08/2029		93 570
Total	X	X	139 149	127 934
Total long-term borrowings	X	X	185 505	127 934

(14) Loans from credit institutions				
	% rate	Maturity date	30/06/2025 EUR	31/12/2024 EUR
Short-term loans				
EUR	2.3% + 6M EURIBOR	04/06/2031	28 619	
EUR	3.9% + 6M EURIBOR	15/04/2028		10 008
EUR	5.25%	15/11/2025		33 456
EUR	2.9% + 6M EURIBOR	15/12/2025		32 902
EUR	2-2.5%	15/03/2026		74 646
EUR	3.1%	15/08/2029		38 166
Total	X	X	28 619	189 178

For the benefit of BluOr Bank AS, all of the commercial pledge debtor's assets are pledged as a set of assets at the time of the pledge, as well as the future components of the asset set. Additionally, the credit agreement is partially secured by a guarantee from ALTUM.

NOTES TO THE FINANCIAL STATEMENTS

(15) Other loans				
	% rate	Maturity date	30/06/2025 EUR	31/12/2024 EUR
Long-term loans (from 1 to 5 years)				
Financial Leasing	2.95–8.07	30/09/2028	39 927	14 577
Loans from Shareholders		19/04/2026		7 000
Total	X	X	39 927	21 577
Total long-term borrowings	X	X	39 927	21 577
Short-term loans				
Financial Leasing	2.95–8.07	30/09/2028	20 116	17 280
Loans from Shareholders				15 000
Loans from Shareholders		26/11/2025	53 517	46 517
Total	X	X	73 633	78 797
The lease subject serves as collateral for the leasing agreements. Loans from participants are not secured.				

(16) Taxes and State mandatory social insurance contributions		
Till 1 year	30/06/2025 EUR	31/12/2024 EUR
Value added tax	96 130	26 218
Personal income tax	28 931	14 884
State mandatory social insurance contributions	38 797	29 317
Corporate income tax	465	200
Risk duties	59	24
Excise tax		
Total	164 382	70 643

(17) Other creditors		
Short-term other creditors	30/06/2025 EUR	31/12/2024 EUR
Salary payments	92 581	55 281
Payments to customers for incorrect amounts	756	1 937
Settlements with advance payment persons	16 861	1 438
Payments for equipment	2 005	
Supervisory Board remuneration	3 000	
Total short-term other creditors	115 203	58 656
(18) Accrued liabilities		
	30/06/2025 EUR	31/12/2024 EUR
Accrued vacation pay	54 969	54 969
Accrued liabilities to suppliers	5 032	9 176
Accrued interest expense	1 831	1 831
Total	61 832	65 976

NOTES TO THE FINANCIAL STATEMENTS

(19) Average number of employees		
	01/01/2025 - 30/06/2025	01/01/2024 - 30/06/2024
Members of the Board	2	1
Other employees	76	41
Average number of employees	78	42


(20) Personnel costs		
	01/01/2025 - 30/06/2025	01/01/2024 - 30/06/2024
Salary	612 572	392 777
Mandatory state social insurance contributions	146 975	94 815
Other social security costs	304	105
Other personnel expenses	759 851	487 698

(21) Information on the payments for members of the council and the board		
The remuneration of members of the Supervisory Board and Board for fulfilment of their duties at the Supervisory Board and Board, as well as for performance of their work obligations is as follows:		
	01/01/2025 - 30/06/2025	01/01/2024 - 30/06/2024
Members of the Board	51 313	16 743
Members of the Supervisory Board	4 499	
Total	55 812	16 743

(22) Post balance sheet events	
The Company has created a subsidiary in France ("KALVE COFFEE E.U.R.L.") to prepare its market entry into the local market. The Company has also partnered to establish a company in Portugal.	
No other events have occurred between the end of the reporting year and the date of signing these financial statements that would have a material impact on the Company's financial position as of 30 June 2025 or that would require disclosure in these financial statements.	

(23) Going concern	
The financial statements are prepared on the assumption that the Company will continue as a going concern.	

ANNUAL REPORT APPROVED BY		
GATIS ZĒMANIS CEO, Chairman of the Board	RAIMONDS SELGA COO, Member of the Board	JĀNIS VIESTURS ZĒGNERS CFO, Member of the Board
		

ANNUAL REPORT PREPARED BY	
KARĪNA VASIĻJEVA Head of Accounting	
	

HONEST COFFEE **LASTING IMPACT**



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