

### CONSOLIDATED INTERIM FINANCIAL STATEMENTS

### FIRST QUARTER 2008 (UNAUDITED)

Business name AS Eesti Ehitus

Registry number 10099962

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Corporate website <u>www.eestiehitus.ee</u>

Core activities Construction of buildings (EMTAK<sup>1</sup> 411; 412)

Civil engineering (EMTAK 421; 422; 429) Other construction work involving special trades

(EMTAK 431; 433; 439)

Architectural and engineering activities (EMTAK 7112)

Financial year 1 January 2008 – 31 December 2008 Reporting period 1 January 2008 – 31 March 2008

Council Toomas Luman, Alar Kroodo, Ain Tromp, Mait Schmidt,

Tiina Mõis, Meelis Milder

Board Jaano Vink, Avo Ambur, Sulev Luiga, Priit Pluutus, Erkki

Suurorg

Auditor KPMG Baltics AS

<sup>1</sup> EMTAK – Estonian Classification of Economic Activities

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### **DIRECTORS' REPORT**

Eesti Ehitus is a group of construction companies whose core business is general contracting and construction management in the construction of buildings and structures in Estonia, Latvia, Lithuania and Ukraine. In addition, in Estonia our companies act as independent contractors in road construction and maintenance, environmental engineering, the assembly of reinforced concrete elements, and the performance of cast-on-site concrete works. The parent of the Group is AS Eesti Ehitus, a company registered and located in Tallinn, Estonia. Since 18 May 2006, the company's shares have been quoted in the main list of the Tallinn Stock Exchange.

#### Our mission

We are committed to providing premier value added design and construction services by creating a successful partnership with our customers.

We seek to add value to the company by motivating our employees and providing them with clear development opportunities and a contemporary work environment.

#### Our vision

We strive to be a construction group which can always surpass the customer's expectations.

#### **Shared values**

#### Quality

We are professionals – we apply appropriate and effective construction techniques and technologies and observe generally accepted quality standards. We provide our customers with integrated cost efficient solutions. We are environmentally aware and operate sustainably. We value our employees by providing them with a modern work environment which encourages creativity and a motivation system which fosters initiative.

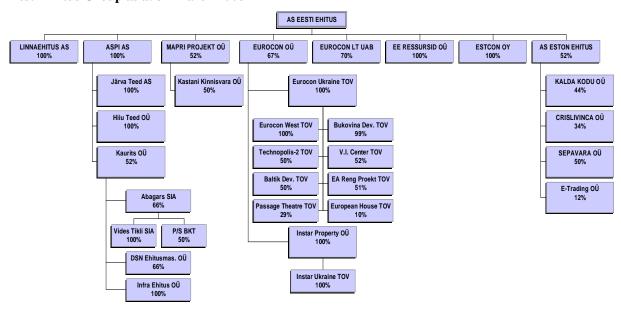
#### Reliability

We always keep our promises and honour our agreements. We act openly and transparently. We consistently support and promote the best construction practices. We do not take risks at the expense of our customers.

#### Innovation

We are innovative and creative engineers. We take maximum advantage of the benefits offered by information technology. We inspire our employees to grow through continuous training and balanced career opportunities.

#### Eesti Ehitus Group as at 31 March 2008



### Direct and indirect ownership interests of AS Eesti Ehitus:

Company		31 March 2008	31 March 2007	<b>31 December 2007</b>
AS Linnaehitus	Estonia	100.0%	100.0%	100.0%
AS Aspi	Estonia	100.0%	100.0%	100.0%
AS Järva Teed	Estonia	100.0%	100.0%	100.0%
OÜ Hiiu Teed	Estonia	100.0%	100.0%	100.0%
Estcon OY	Finland	100.0%	100.0%	100.0%
OÜ EE Ressursid	Estonia	100.0%	100.0%	100.0%
UAB Eurocon LT	Lithuania	70.0%	0.0%	70.0%
OÜ Eurocon	Estonia	66.5%	64.0%	64.0%
TOV Eurocon Ukraine	Ukraine	66.5%	61.4%	61.4%
TOV Eurocon West	Ukraine	66.5%	61.4%	61.4%
Instar Property OÜ	Estonia	66.5%	0%	0%
TOV Instar Property	Ukraine	66.5%	0%	0%
TOV Bukovina	Ukraine	65.8%	60.8%	60.8%
Developments				
OÜ Mapri Projekt	Estonia	52.0%	52.0%	52.0%
AS Eston Ehitus	Estonia	52.0%	0%	52.0%
OÜ Kaurits	Estonia	52.0%	52.0%	52.0%
OÜ DSN Ehitusmasinad	Estonia	34.3%	0.0%	34.3%
Infra Ehitus OÜ	Estonia	52.0%	52.0%	52.0%
SIA Abagars	Latvia	34.3%	34.3%	34.3%
SIA Vides Tikli	Latvia	34.3%	34.3%	34.3%
TOV V.I. Center	Ukraine	34.6%	32.0%	32.0%
TOV EA Reng Proekt	Ukraine	33.9%	31.3%	31.3%
TOV Eurobeton	Ukraine	0%	30.7%	0%
TOV Technopolis-2	Ukraine	33.3%	30.7%	30.7%
TOV Baltik	Ukraine	33.3%	0.0%	30.7%
Development				
OÜ Kastani Kinnisvara	Estonia	26.0%	26.0%	26.0%
OÜ Sepavara	Estonia	26.0%	0%	26%
OÜ Kalda Kodu	Estonia	22.9%	0%	22.9%
TOV Passage Theatre	Ukraine	19.3%*	55.3%	17.8%*
OÜ Crislivnica	Estonia	17.7%	0%	17.7%
P/S BKT	Latvia	17.2%	17.2%	17.2%
TOV European House	Ukraine	6.7%	0%	6.1%
OÜ E-Trading	Estonia	6.2%	0%	6.2%

<sup>\*</sup> Based on preliminary agreements already signed, 61 per cent of the investment in TOV Passage Theatre has been recognised as a non-current asset held for sale (see note 5 to the consolidated financial statements).

### Changes in the Group's structure during the first quarter of 2008

Acquisitions of interests and establishment of subsidiaries

On 5 February 2008, OÜ Eurocon acquired a further 4 per cent stake in TOV Eurocon Ukraine, raising its interest in the entity to 100 per cent.

On 12 February 2008, AS Eesti Ehitus acquired a 2.5 per cent stake in OÜ Eurocon from a minority shareholder, increasing its interest in OÜ Eurocon to 66.5 per cent.

On 18 February 2008, AS Eesti Ehitus' subsidiary OÜ Eurocon established a wholly-owned subsidiary – Instar Property OÜ. At the date of establishment, the share capital of Instar Property OÜ was 40,000 kroons (approx. 2,557 euros). Instar Property OÜ is going to operate as a holding company for the Group's direct and indirect interests in development projects performed in Ukraine.

### Changes in the Group's structure after the reporting date

Acquisitions of interests

On 2 May 2008, AS Eesti Ehitus' wholly-owned subsidiary AS ASPI acquired a 56 per cent stake in the Latvian entity SIA Abagars. ASPI acquired the interest from its subsidiary OÜ Kaurits.

#### Divestment of interests

On 4 April 2008, AS Eesti Ehitus transferred a 4 per cent interest in Eurocon OÜ to a Ukrainian resident. The divestment was performed by increasing share capital.

On 10 April 2008, AS Eesti Ehitus' subsidiary Eurocon Ukraine LLC divested a 33 per cent stake in the Ukrainian company TOV Passage Theatre.

On 14 April 2008, AS Eesti Ehitus' subsidiary Eurocon Ukraine LLC divested itself of a 50 per cent stake in the Ukrainian company TOV Baltic Development.

#### **Financial review**

### Profitability and cash flows

Compared with a year ago, the Group's profitability indicators have improved. Gross margin for the first quarter was 13 per cent (Q1 2007: 12 per cent), the ratio of administrative expenses to revenue was around 5 per cent (Q1 2007: around 5 per cent), and operating margin was 8 per cent (Q1 2007: 7 per cent).

The Group ended the reporting period with consolidated net profit of 44.9 million kroons (2.9 million euros), a 43 per cent increase on the 31.4 million kroons (2 million euros) earned a year ago. The profit attributable to equity holders of the parent amounted to 46.1 million kroons (2.9 million euros) against 29.5 million kroons (1.9 million euros) for the first quarter of 2007.

Net operating cash flow was significantly better than in the first quarter of 2007: operating activities generated cash inflow of 36 million kroons (2.3 million euros), whereas the first quarter of 2007 ended with net cash outflow of 5.5 million kroons (0.35 million kroons). Negative investing cash flows are mainly attributable to payments made under contracts concluded in prior periods. Thanks to strong positive operating and financing cash flows, cash and cash equivalents grew by 136 million kroons (8.7 million euros).

#### Key financial figures and ratios

Ratio / figure	Q1 2008	Q1 2007	Q1 2006	2007
Weighted average number of shares	30,756,728	30,756,728*	30,756,728*	30,756,728
Earnings per share (in kroons)	1.50	0.96	0.59	8.70
Earnings per share (in euros)	0.1	0.06	0.04	0.56
Revenue growth	38.2%	63.8%	7.8%	49.9%
Average number of employees	1102	1009	772	1103
Revenue per employee (in thousands of kroons)	702	555	443	3,402
Revenue per employee (in thousands of euros)	45	35	28	217
Personnel expenses to revenue, %	13.6%	13.3%	12.9%	12.3%
Administrative expenses to revenue, %	5.6%	5.3%	6.1%	4.7%
EBITDA (in thousands of kroons)	77,166	51,619	33,990	370,574
EBITDA (in thousands of euros)	4,932	3,299	2,172	23,684
EBITDA margin, %	10.0%	9.2%	9.9%	9.9%
Gross margin, %	13.1%	11.8%	8.8%	13.3%
Operating margin, %	7.9%	6.7%	8.1%	8.2%
Operating margin excluding gains on asset sales, %	7.6%	6.2%	2.7%	8.0%
Net margin, %	5.8%	5.6%	5.1%	7.7%

Ratio / figure	Q1 2008	Q1 2007	Q1 2006	2007
Return on invested capital, %	3.9%	5.7%	5.5%	32.7%
Return on assets, %	3.3%	2.7%	2.9%	17.1%
Return on equity, %	5.4%	6.2%	8.8%	44.7%
Equity ratio, %	38.0%	38.3%	21.8%	36.9%
Gearing, %	18.9%	19.3%	12.3%	13.5%
Current ratio	1.65	1.41	1.17	1.30
	31 March 2008	31 March 2007	31 March 2006	31 December 2007
Order backlog (in thousands of kroons)	3,368,680	3,197,000	1,775,931	2,526,652
Order backlog (in thousands of euros)	215,298	204,326	113,503	161,482

<sup>\*</sup> For comparability, the weighted average number of shares is the number of shares after the bonus issues.

Earnings per share (EPS) = net profit attributable to equity holders of the parent / weighted average number of shares outstanding

Revenue per employee = revenue / average number of employees

Personnel expenses to revenue = personnel expenses / revenue

Administrative expenses to revenue = administrative expenses / revenue

EBITDA = earnings before interest, taxes, depreciation and amortisation

EBITDA margin = EBITDA / revenue Gross margin = gross profit / revenue

*Operating margin = operating profit / revenue* 

Operating margin excluding gains on asset sales = (operating profit - gains on sale of property, plant and equipment - gains on sale of real estate) / revenue

Net margin = net profit for the period / revenue Return on invested capital = (profit before tax + interest expense) / the period's average (interest-bearing liabilities + equity)

Return on assets = operating profit / the period's average total assets

Return on equity = net profit for the period/the period's average total equity

Equity ratio = total equity / total equity and liabilities Gearing = (interest-bearing liabilities - cash and cash equivalents) / (interest bearing liabilities + equity) Current ratio = total current assets / total current liabilities

### Revenue

Revenue distribution by geographical segments

	Q1 2008	Q1 2007	Q1 2006	2007
Estonia	81.9%	83.3%	95.4%	87.9%
Ukraine	16.2%	16.7%	4.6%	11.6%
Lithuania	1.9%	0%	0%	0.5%
Latvia	0%	0%	0%	0%

The Group has launched operations in Lithuania, thereby implementing the strategy of dispersing risks by expanding to different geographical areas. In addition, the Group has consistently increased its operations in Ukraine and has penetrated the Latvian market. Latvian revenue should grow in connection with an increase in the Group's interest in Abagars SIA (see *Changes in the Group's structure* on page 5).

### **Business review**

The core business of Eesti Ehitus Group is general contracting and construction management in the construction of buildings and structures. In addition, the Group is involved in road construction and maintenance, environmental engineering, concrete works and real estate development.

Consolidated revenue for the first quarter of 2008 amounted to 773.5 million kroons (49.4 million kroons), 38 per cent up on the 559.7 million kroons (35.8 million euros) generated in the first quarter of 2007. The Group tries to maintain the revenues generated by its two segments in balance as this helps disperse risks and provides a more solid foundation under stressed circumstances. In line with the corporate strategy, the proportion of development revenue is consistently maintained at a relatively low level (at or below 20 per cent).

The residential and non-residential segment contributed 648.2 million kroons (41.4 million euros) and the civil engineering segment 116.7 million kroons (7.5 million euros) of total construction contract revenue. The corresponding figures for the first quarter of 2007 were 307.4 million kroons and 248.0 million kroons (19.6 million euros and 15.8 million euros) respectively. It should be noted that in contrast to the first quarter of 2007, the beginning of 2008 was customary for the civil engineering segment and more comparable with 2006 because the number of large projects was small and operating volumes therefore less significant.

#### Revenue by segments

<b>Business segments</b>	Q1 2008	Q1 2007	Q1 2006	2007
Residential and non-residential	85%	55%	73%	53%
Civil engineering	15%	45%	27%	47%
Revenue distribution in the Residential and non-residential				
segment	Q1 2008	Q1 2007	Q1 2006	2007
Residential buildings	9%	18%	19%	12%
Public buildings	14%	18%	10%	16%
Commercial buildings	63%	50%	45%	61%
Industrial and warehouse facilities	14%	14%	26%	11%
Revenue distribution in the Civil engineering segment	Q1 2008	Q1 2007	Q1 2006*	2007
Road construction and maintenance	53%	24%	-	41%
Port construction	14%	58%	-	33%
Environmental engineering	6%	18%	-	13%
Other engineering	27%	-	-	13%
# T 200 c d Ct 1				

<sup>\*</sup> In 2006, the Civil engineering segment was not divided into sub-segments.

At 31 March 2008 the Group's order backlog was 3,369 million kroons (215 million euros), only a slight improvement on the 3,197 million kroons (204 million euros) posted a year ago, but a fairly strong result considering the changes in the construction market and the economic environment in the second half of 2007 and the first quarter of 2008.

### The largest construction contracts signed in the first quarter of 2008:

Brief description of contract	Cost (EEK '000 / EUR '000)	Expected delivery
Rehabilitation of the Rõhu-Puhja Section of National Road 92	92,336 / 5,901	August 2009
Construction of Berths No 8 and 9 at Paldiski South Harbour	316,363 / 20,219	May 2009
Design and construction of Science Centre AHHAA Building	179,100 / 11,447	August 2010

#### People and personnel expenses

In the first quarter of 2008, the Group employed, on average, 1102 people, including 500 engineers. The proportion of engineers and technical personnel (ETP) has increased significantly during the past couple of years due to the growth of the Group and the size of the contracts. We expect the trend to continue, among other things, because of the Group's growth in Lithuania, Latvia and Ukraine.

Number of employees:

Period	ETP	Workers	Total average
Q1 2008	456	646	1102
Q1 2007	396	613	1009
Q1 2006	292	480	772
2007	425	678	1103

The Group's personnel expenses for the first quarter of 2008 totalled 105.4 million kroons (6.7 million euros), a 42 per cent increase on the first quarter of 2007. The rise in personnel expenses is attributable to the acquisition of subsidiaries and the Group's personnel policy.

In the first quarter of 2008, the remuneration of the Group's council totalled 270 thousand kroons (17 thousand euros) and the remuneration of the Group's board amounted to 2,575 thousand kroons (165 thousand euros). The corresponding figures for the first quarter of 2007 were 270 thousand kroons (17 thousand euros) and 1,788 thousand kroons (114 thousand euros) respectively.

#### Share and shareholders

ISIN code	EE3100039496
Short name of the security	EEH1T
Nominal value	10.00 kroons / 0.64 euros
Total number of securities	30,756,728
Number of listed securities	30,756,728
Listing date	18 May 2006

The following chart reflects movements in the Eesti Ehitus' share price (in euros) and traded volume in the first quarter of 2008:



#### **Risks**

#### Business risks

To manage daily construction risks, Group companies purchase Contractors' All Risks insurance. Depending on the nature of the project, both general frame agreements and specially tailored project-specific contracts are used. In addition, as a rule, subcontractors are required to secure the performance of their obligations with a bank guarantee issued for the benefit of AS Eesti Ehitus. To remedy builder-caused deficiencies which may be detected during the warranty period, all Group companies create warranty provisions. At the end of the first quarter of 2008, the provisions totalled 11.8 million kroons (0.76 million euros). The corresponding figure for the first quarter of 2007 was 7 million kroons (0.5 million euros).

#### Credit risk

For credit risk management, a potential customer's settlement behaviour and creditworthiness are analysed already in the tendering stage. Subsequent to the conclusion of a contract, customers' settlement behaviour is monitored on an ongoing basis from the making of an advance payment to adherence to the contractual settlement schedule, which usually depends on the documentation of the delivery of work performed. We

believe that the system in place allows us to respond to customers' settlement difficulties with sufficient speed. As at the end of the reporting period, our customers' settlement practice was good.

#### Liquidity risk

Free funds are placed in overnight or fixed-interest term deposits with the largest banks in Estonia. To ensure timely settlement of liabilities, approximately two weeks' working capital is kept in current accounts or overnight deposits. Where necessary, overdraft facilities are used.

#### Interest rate risk

The loans taken from banks operating in Estonia and Ukraine have fixed interest rates. Finance lease contracts have floating interest rates and are linked to EURIBOR. Compared with the first quarter of 2007, the Group's loan liabilities have increased by 368 million kroons (24 million euros) or 127 per cent and interest expense has grown by 5.2 million kroons (0.33 million euros).

#### Currency risk

As a rule, construction contracts and subcontractors' service contracts are made in the currency of the host country: in Estonia, contracts are made in Estonian kroons, in Ukraine in Ukrainian grivnas. In Ukraine, some materials supply contracts are made in euro. In addition, the Group's parent AS Eesti Ehitus settles accounts with its Ukrainian subsidiary Eurocon Ukraine LLC in euro but the volumes are immaterial. The Ukrainian grivna fluctuates slightly against the US dollar. Therefore, in Ukraine the fluctuations of the grivna against the euro give rise to a currency risk but possibilities for hedging the risk in cooperation with local banks are almost non-existent. In the first quarter of 2008, the Group's foreign exchange loss from Ukrainian operations amounted to 11.4 million kroons (0.73 million euros).

#### Outlook for the near future

We believe that in the construction sector the deceleration in economic growth will trigger the following trends:

- The construction sector will become more dependent on public procurement tenders and the number and pricing of infrastructure, environment and other projects launched with the support of European Union funds.
- The importance of infrastructure projects will increase and, accordingly, critical success factors will include specialised engineering expertise and the availability of specialised resources.
- Housing development and construction volumes will shrink and the number of related companies will decrease (consolidation). The consolidation process will heighten competition and exert downward pressure on profit margins.
- The past few years' labour deficit in the construction sector will decline and, consequently, the growth in personnel expenses will normalise.
- Real estate developers' ability to service existing loans and take new ones will weaken due to a
  decrease in their creditworthiness. For construction companies, this may mean an increase in doubtful
  and irrecoverable receivables.

We have prepared ourselves for changes in the economic environment by dispersing our risks between activities (for a number of years the proportion of residential construction has not exceeded 10-15 per cent) and markets (the importance of the Estonian market will decline as the importance of other markets increases).

The board confirms that the directors' report presents fairly the development, performance and financial position of AS Eesti Ehitus, the company and the Group, and provides an overview of the main risks and uncertainties.

Jaano Vink	Chairman of the Board	MM.	6 May 2008
Sulev Luiga	Member of the Board		6 May 2008
Erkki Suurorg	Member of the Board	flm)	6 May 2008
Avo Ambur	Member of the Board	f	6 May 2008
Priit Pluutus	Member of the Board	Red	6 May 2008

### **Consolidated interim financial statements**

### Statement of management's responsibility

AS Eesti Ehitus and its subsidiaries are going concerns.

The board of AS Eesti Ehitus acknowledges its responsibility for the preparation of the Group's consolidated interim financial statements (unaudited) for the first quarter of 2008 and confirms that:

- The policies applied on the preparation of the consolidated interim financial statements comply with International Financial Reporting Standards as adopted by the European Union.
- The consolidated interim financial statements, which have been prepared in accordance with effective financial reporting standards, give a true and fair view of the assets and liabilities of the Group comprising of the parent company and other Group entities as well as its financial position, its results of operations, and its cash flows.
- All significant events that occurred before the date on which the consolidated interim financial statements were authorised for issue (6 May 2008) have been properly recognised and disclosed.

Jaano Vink	Chairman of the Board	Mu	6 May 2008
Sulev Luiga	Member of the Board		6 May 2008
		Paris	•
Erkki Suurorg	Member of the Board	J. Mi	6 May 2008
Avo Ambur	Member of the Board		6 May 2008
Priit Pluutus	Member of the Board	Rend	6 May 2008

# Consolidated interim balance sheet

Unaudited				
EEK '000	Note	31 March 2008	31 March 2007	31 Dec 2007
ASSETS				
Current assets				
Cash and cash equivalents		372,537	133,446	236,112
Trade receivables	2	359,718	332,990	511,819
Other receivables and prepayments	3	245,195	179,173	264,551
Deferred tax assets		1,905	1,015	1,905
Inventories	4	431,055	293,298	393,529
Non-current assets held for sale	5	43,362	0	43,362
Total current assets		1,453,772	939,922	1,447,963
Non-current assets				
Long-term investments	7	91,828	51,051	111,686
Investment property	8	133,753	24,199	133,984
Property, plant and equipment	9	276,167	233,859	221,748
Intangible assets	10	290,356	164,581	273,223
Total non-current assets	10	792,104	473,690	740,641
TOTAL ASSETS		2,245,876	1,413,612	2,191,919
TOTAL ABBLIS		2,2-13,070	1,113,012	2,171,717
LIABILITIES				
Current liabilities				
Interest-bearing loans and borrowings	12	151,184	77,270	135,856
Trade payables		291,656	185,979	335,754
Tax liabilities		48,411	44,900	54,771
Other payables and advances received	13	382,168	352,058	574,722
Provisions	14	8,078	5,214	12,458
Total current liabilities		881,497	665,421	1,113,561
Non-current liabilities				
Interest-bearing loans and borrowings	12	506,308	211,761	263,723
Other liabilities		761	490	714
Provisions	14	3,739	1,885	4,328
Total non-current liabilities		510,808	214,136	268,765
TOTAL LIABILITIES		1,392,305	879,557	1,382,326
FOLIAN				
EQUITY		97.07	25 251	00.005
Minority interest	1.5	87,067	35,271	90,095
Share capital	15	307,567	153,784	307,567
Share premium	15	0	108,465	0
Statutory capital reserve		21,426	4,158	11,766
Translation reserve	1.5	4,574	2,292	2,354
Retained earnings	15	432,937	230,085	397,810
Total equity attributable to equity holders of the parent		766,504	498,784	719,497
TOTAL EQUITY		853,571	534,055	809,592
TOTAL LIABILITIES AND EQUITY		2,245,876	1,413,612	2,191,918

### Consolidated interim balance sheet

Total equity attributable to equity holders of the parent

TOTAL EQUITY

TOTAL LIABILITIES AND EQUITY

Unaudited EUR '000	Note	31 March 2008	31 March 2007	31 Dec 2007
ASSETS	Note	31 Wiaich 2006	31 Water 2007	31 Dec 2007
Current assets				
Cash and cash equivalents		23,809	8,529	15,090
Trade receivables	2	22,990	21,282	32,711
Other receivables and prepayments	3	15,671	11,451	16,908
Deferred tax assets		122	65	122
Inventories	4	27,549	18,745	25,151
Non-current assets held for sale	5	2,771	0	2,771
Total current assets		92,913	60,072	92,542
Non-current assets				
Long-term investments	7	5,869	3,263	7,138
Investment property	8	8,548	1,547	8,563
Property, plant and equipment	9	17,650	14,946	14,172
Intangible assets	10	18,557	10,519	17,462
Total non-current assets		50,625	30,274	47,336
TOTAL ASSETS		143,538	90,346	140,089
LIABILITIES				
Current liabilities				
Interest-bearing loans and borrowings	12	9,662	4,938	8,683
Trade payables		18,640	11,886	21,459
Tax liabilities		3,094	2,870	3,501
Other payables and advances received	13	24,425	22,501	36,731
Provisions	14	516	333	796
Total current liabilities		56,338	42,528	71,170
Non-current liabilities				
Interest-bearing loans and borrowings	12	32,359	13,534	16,855
Other liabilities		49	31	46
Provisions	14	239	120	277
Total non-current liabilities		32,647	13,686	17,177
TOTAL LIABILITIES		88,985	56,214	88,347
EQUITY				
Minority interest		5,565	2,254	5,758
Share capital	15	19,657	9,829	19,657
Share premium	15	0	6,932	0
Statutory capital reserve		1,369	266	752
Translation reserve		292	146	150
Retained earnings	15	27,670	14,705	25,425
		40 000	21.050	45.004

48,989

54,553

143,538

45,984

51,742

140,089

31,878

34,132

90,346

### **Consolidated interim income statement**

Unaudited				
EEK '000	Note	Q1 2008	Q1 2007	2007
Revenue	17, 18	773,510	559,735	3,752,028
Cost of sales	19	672,156	493,785	3,252,051
Gross profit		101,354	65,950	499,977
Marketing expenses		827	532	2,395
Administrative expenses	20	43,493	29,856	176,273
Other operating income	21	7,122	2,970	16,411
Other operating expenses	21	3,113	1,234	30,256
Operating profit		61,043	37,298	307,464
Financial income	22	4,559	9,825	31,486
Financial expenses	22	19,851	6,037	30,028
Net financial items		-15,292	3,788	1,458
Share of profit of equity accounted investees		16	757	856
Share of loss of equity accounted investees		728	238	4,031
Net share of profit and loss of equity accounted investees		-712	519	-3,175
Profit before income tax		45,039	41,605	305,747
Income tax expense	23	145	10,192	15,976
Profit for the period		44,894	31,413	289,771
Attributable to:				
Equity holders of the parent		46,138	29,492	267,482
Minority interest		-1,244	1,921	22,289
Basic earnings per share (in kroons)*	15	1.50	0.96	8.70
Diluted earnings per share (in kroons)*	15	1.50	0.96	8.70

<sup>\*</sup> For comparability, the weighted average number of shares used is the number of shares after the bonus issues, i.e. 30,756,728 shares

### Consolidated interim income statement

Unaudited				
EUR '000	Note	Q1 2008	Q1 2007	2007
Revenue	17, 18	49,436	35,774	239798
Cost of sales	19	42,959	31,559	207844
Gross profit		6,478	4,215	31,954
Marketing expenses		53	34	153
Administrative expenses	20	2,780	1,908	11,266
Other operating income	21	455	190	1,049
Other operating expenses	21	199	79	1,934
Operating profit		3,901	2,384	19,651
Financial income	22	291	628	2,012
Financial expenses	22	1,269	386	1,919
Net financial items		-977	242	93
Share of profit of equity accounted investees		1	48	55
Share of loss of equity accounted investees		47	15	258
Net share of profit and loss of equity accounted investees		-46	33	-203
		2.050	2 - 5 - 7 - 0	10 711
Profit before income tax		2,879	2,659	19,541
Income tax expense	23	9	651	1,021
Profit for the period		2,869	2,008	18,520
Attributable to:				
Equity holders of the parent		2,949	1,885	17,095
Minority interest		-80	123	1,425
Basic earnings per share (in euros)*	15	0.10	0.06	0.56
Diluted earnings per share (in euros)*	15	0.10	0.06	0.56

<sup>\*</sup> For comparability, the weighted average number of shares used is the number of shares after the bonus issues, i.e. 30,756,728 shares.

# Consolidated interim statement of cash flows

	EEK	<b>'000</b>	EUR	'000	
	Q1 2008	Q1 2007	Q1 2008	Q1 2007	
Cash flows from operating activities					
Cash receipts from customers	1,041,501	654,582	66,564	41,835	
Cash paid to suppliers	-869,455	-558,751	-55,568	-35,711	
Cash paid to and for employees	-136,073	-101,174	-8,697	-6,466	
Income taxes paid	-20	-116	-1	-7	
Net cash from / used in operating activities	35,953	-5,459	2,298	-349	
Cash flows from investing activities					
Acquisition of property, plant and equipment	-2,473	-3,367	-158	-215	
Acquisition of intangible assets	-464	0	-30	0	
Proceeds from sale of property, plant and equipment and					
intangible assets	3,342	1,950	214	125	
Acquisition of subsidiaries	-195,418	-9,225	-12,489	-590	
Proceeds from sale of subsidiaries	1,482	0	95	0	
Transformation of an associate into a subsidiary	699	0	45	0	
Proceeds from sale of associates	0	8,449	0	540	
Acquisition of other investments	0	-4,036	0	-258	
Loans granted	-7,973	-3,073	-510	-196	
Repayment of loans granted	31,111	4,020	1,988	257	
Interest received	5,099	5,330	326	341	
Net cash used in / from investing activities	-164,595	48	-10,520	3	
Cash flows from financing activities					
Proceeds from loans received	333,701	11,632	21,327	743	
Repayment of loans received	-49,421	-6,700	-3,159	-428	
Payment of finance lease liabilities	-13,499	-15,311	-863	-979	
Interest paid	-5,693	-4,907	-364	-314	
Other settlements	0	-1,832	0	-117	
Net cash from / used in financing activities	265,088	-17,118	16,942	-1,094	
ě	,	,	,	,	
Net cash flow	136,446	-22,529	8,720	-1,440	
Cash and cash equivalents at beginning of period	236,092	155,980	15,089	9,969	
Effect of exchange rate fluctuations	-98	-5	-6	0	
Increase / decrease in cash and cash equivalents	136,446	-22,529	8,720	-1,440	
Cash and cash equivalents at end of period	372,538	133,446	23,810	8,529	

# Consolidated interim statement of changes in equity

_		Equity at	tributable to eq	uity holders	of the parent			
EEK '000	Share	Share	Statutory	Other	Retained		Minority	
	capital	premium	capital reserve	reserves	earnings	Total	interest	Total
Balance at								
<b>31 December 2006</b>	153,784	108,465	4,158	2,196	196,326	464,929	39,291	504,220
Foreign exchange								
differences	0	0	0	96	0	96	59	155
Profit for the period	0	0	0	0	29,492	29,492	1,921	31,413
Total recognised								
income and								
expense for the								
period	0	0	0	96	29,492	29,588	1,980	31,568
Increase / decrease								
of minority								
interests	0	0	0	0	4,266	4,266	-6000	4,266
Balance at								
31 March 2007	153,784	108,465	4,158	2,292	230,085	498,784	35,271	534,055
Balance at								
<b>31 December 2007</b>	307,567	0	11,766	2,354	397,810	719,497	90,095	809,592
Foreign exchange								
differences	0	0	0	2,220	0	2,220	111	2,331
Profit for the period	0	0	0	0	46,138	46,138	-1,244	44,894
Total recognised								
income and								
expense for the								
period	0	0	0	2,220	46,138	48,358	-1,133	47,225
Transfer to capital								
reserve	0	0	9,660	0	-9,660	0	0	0
Increase / decrease								
of minority								
interests	0	0	0	0	-1,351	-1,351	-1,895	-3,246
Balance at								
31 March 2008	307,567	0	21,426	4,574	432,937	766,504	87,067	853,571

# Consolidated interim statement of changes in equity

_	Equity attributable to equity holders of the parent							
EUR '000	Share	Share	Statutory	Other	Retained		Minority	
	capital	premium	capital reserve	reserves	earnings	Total	interest	Total
Balance at								
31 December 2006	9,829	6,932	266	140	12,548	29,714	2,511	32,226
Foreign exchange								
differences	0	0	0	6	0	6	4	10
Profit for the period	0	0	0	0	1,885	1885	123	2,008
Total recognised								
income and								
expense for the								
period	0	0	0	6	1,885	1,891	127	2,018
Increase / decrease								
of minority								
interests	0	0	0	0	273	273	-383	273
Balance at								
31 March 2007	9,829	6,932	266	146	14,705	31,878	2,254	34,132
Balance at	40.4==			4.50				
31 December 2007	19,657	0	752	150	25,425	45,984	5,758	51,742
Foreign exchange		_	_				_	
differences	0	0	0	142	0	142	7	149
Profit for the period	0	0	0	0	2,949	2,949	-80	2,869
Total recognised								
income and								
expense for the								
period	0	0	0	142	2,949	3,091	-72	3,018
Transfer to capital								
reserve	0	0	617	0	-617	0	0	0
Increase / decrease								
of minority								
interests	0	0	0	0	-86	-86	-121	-207
Balance at								
31 March 2008	19,657	0	1,369	292	27,670	48,989	5,565	54,553

#### Notes to the consolidated interim financial statements

### **NOTE 1. Significant accounting policies**

AS Eesti Ehitus is a company registered in Estonia. Since 18 May 2006 the shares of AS Eesti Ehitus have been listed on the Tallinn Stock Exchange; 61 per cent of the shares are held by AS Nordecon.

The consolidated interim financial statements as at and for the three months ended 31 March 2008 have been prepared in accordance with International Financial Reporting Standards (IFRSs) and their interpretations originated by the International Financial Reporting Interpretations Committee (IFRIC) as adopted by the European Union.

According to management's assessment, the consolidated interim financial statements of AS Eesti Ehitus as at and for the three months ended 31 March 2008 give a true and fair view of the Group's result of operations and the parent and all its subsidiaries which are included in the consolidated financial statements are going concerns. The interim consolidated financial statements have not been audited or otherwise checked by auditors and they contain only the consolidated financial statements of the Group.

The consolidated interim financial statements are presented in Estonian kroons (EEK) and in euro (EUR). Numeric data is in thousands of currency units unless indicated otherwise. According to the quotation of Eesti Pank (Bank of Estonia), the Estonian kroon – euro exchange rate is 15.6466 kroons to 1 euro.

NOTE 2. Trade receivables

	EEK '	EEK '000		
As at 31 March	2008	2007	2008	2007
Trade receivables	377,276	333,463	24,112	21,312
Allowance for impairment	-17,558	-473	-1,122	-30
Total trade receivables	359,718	332,990	22,990	21,282

In the first quarter of 2008, the Group recognised additional impairment allowances of 761 thousand kroons (49 thousand euros) and recovered receivables of 945 thousand kroons (60 thousand euros) which had been considered impaired in prior periods.

NOTE 3. Other receivables and prepayments

	EEK	EUR '000		
As at 31 March	2008	2007	2008	2007
Receivables from group companies	43,339	25,054	2,770	1,601
Receivables from associates	23,351	28,662	1,492	1,832
Miscellaneous receivables	74,055	21,487	4,733	1,373
Due from customers for contract work	75,876	69,491	4,849	4,441
Accrued income	3,149	113	201	7
Prepaid taxes	8,070	7,460	516	477
Prepayments for services	17,355	26,906	1,109	1,720
Total other receivables and prepayments	245,195	179,173	15,671	11,451

Receivables from group companies comprise receivables related to the performance of construction contracts. Receivables from associates comprise loan receivables, associated interest accruals, and accounts receivable. Miscellaneous receivables represent construction contract retentions receivable in 2008. Due from customers for contract work is related to accounting for construction work in progress.

Prepaid taxes consist of prepaid VAT and prepayments include mainly prepaid insurance premiums.

**NOTE 4. Inventories** 

	EEK '000		EUR '(	000
As at 31 March	2008	2007	2008	2007
Raw and other materials	28,467	34,450	1,819	2,202
Work in progress	231,399	162,986	14,789	10,417
Prepayments to materials suppliers	38,770	5,001	2,478	320
Property held for resale	132,419	90,861	8,463	5,807
Total inventories	431,055	293,298	27,549	18,745

Raw and other materials of 28,467 thousand kroons (1,819 thousand euros) comprise materials acquired for construction projects. Work in progress comprises the costs related to construction contracts in progress at the balance sheet date (the costs incurred in respect of apartment houses under construction) of 231,399 thousand kroons (14,789 thousand euros). Property held for resale comprises registered immovable properties of 132, 419 thousand kroons (8,463 thousand euros) acquired for residential construction purposes.

NOTE 5. Non-current assets held for sale

	EEK '00	EUR '0	00	
As at 31 March	2008	2007	2008	2007
Investment property	198	0	13	0
TOV Passage Theatre	37,458	0	2,394	0
European House	5,706	0	365	0
Total non-current assets held for sale	43,362	0	2,771	0

### NOTE 6. Acquisition of minority interests

On 12 February 2008, AS Eesti Ehitus purchased from a minority shareholder 2.5 per cent of the minority shareholder's stake in OÜ Eurocon. After the transaction, AS Eesti Ehitus' interest in OÜ Eurocon amounts to 66.5 per cent.

Subsidiary OÜ Eurocon's net assets at the date of acquisition

			EUR '000			
	Pre-acquisition	Total fair	Recognised value	Pre-acquisition	Total fair	Recognised value
	carrying	value	on acquisition	carrying	value	on acquisition
	amount	(100%)	(2.5%)	amount	(100%)	(2.5%)
Current assets	145,618	145,618	3,640	9,307	9,307	233
Non-current						
assets	89,634	89,634	2,241	5,729	5,729	143
Current liabilities	-91,950	-91,950	-2,299	-5,877	-5,877	-147
Non-current						
liabilities	-111,765	-111,765	-2,794	-7,143	-7,143	-179
Net identifiable assets and						
liabilities	31,537	31,537	788	2,016	2,016	50
Goodwill	31,337	31,337	6,655	2,010	2,010	425
Cost			7,443			476
Paid in cash			7,443			476
			,,			

On 5 February 2008, OÜ Eurocon purchased a 4 per cent stake in TOV Eurocon Ukraine from an individual and became the entity's sole shareholder.

Subsidiary TOV Eurocon Ukraine's net assets at the date of acquisition

Substituty 10 v	Lurocon Chran	EEK '000	cus at the date of a	equisition	EUR '000	
		Total fair	Recognised value		Total fair	Recognised value
	Pre-acquisition	value	on acquisition	Pre-acquisition	value	on acquisition
	carrying amount	(100%)	(4%)	carrying amount	(100%)	(4%)
Current assets	131,391	131,391	5,256	8,397	8,397	336
Non-current						
assets	42,647	42,647	1,706	2,726	2,726	109
Current liabilities	-77,499	-77,499	-3,100	-4,953	-4,953	-198
Non-current						
liabilities	-74,100	-74,100	-2,964	-4,736	-4,736	-189
Net identifiable assets and						
liabilities	22,439	22,439	898	1,434	1,434	57
Goodwill			-163			-10
Cost			735			47
Paid in cash			735			47

Negative goodwill of 163 thousand kroons (10 thousand euros) arisen on the acquisition has been recognised as financial income in the income statement.

**NOTE 7. Long-term investments** 

	EEK '0	EEK '000		
As at 31 March	2008	2007	2008	2007
Investments in associates	33,556	21,712	2,145	1,388
Long-term loans to associates	45,416	13,107	2,903	838
Other investments	414	4,341	26	277
Long-term trade receivables	5,992	5,813	383	372
Miscellaneous long-term receivables	6,450	6,078	412	388
Total long-term investments	91,828	51,051	5,869	3,263

Long-term loans to associates comprise outstanding loan balances together with accrued interest. Other investments include a 12.2 per cent shareholding in AS E-Trading. Long-term trade receivables have been recognised based on the settlement schedule.

Miscellaneous long-term receivables of 6,450 thousand kroons (412 thousand euros) comprise the outstanding balance of the loan granted to European House together with accrued interest.

**NOTE 8. Investment property** 

	EEK '	EEK '000		000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Investment property at 1 January	133,984	24,199	8,563	1,547
Depreciation	-231	0	-15	0
Investment property at 31 March	133,753	24,199	8,548	1,547

NOTE 9. Property, plant and equipment

				Assets under	
EEK '000	Land and	Plant and	Other items	construction and	
	buildings	equipment	of PP&E	prepayments	Total
Cost					
At 1 January 2008	15,959	337,194	45,158	2,091	400,402
2008					
Acquisitions through business combinations	0	433	1,751	56,955	59,139
Additions	0	14,341	963	485	15,789
Disposals	0	-15,839	0	0	-15,839
Effect of movements in exchange rates	0	-496	-414	0	-910
At 31 March 2008	15,959	335,633	47,458	59,531	458,581
Depreciation					
At 1 January 2008	1,396	157,821	19,437	0	178,654
2008					
Depreciation charge for the period	141	13,269	2,153	0	15,563
Disposals	0	-12,747	-1,201	0	-13,948
Effect of movements in exchange rates	0	53	2,092	0	2,145
At 31 March 2008	1,537	158,396	22,481	0	182,414
Carrying amount					
At 1 January 2008	14,563	179,373	25,721	2,091	221,748
At 31 March 2008	14,422	177,237	24,977	59,531	276,167

				Assets under	
EUR '000	Land and	Plant and	Other items	construction and	
	buildings	equipment	of PP&E	prepayments	Total
Cost					
At 1 January 2008	1,020	21,551	2,886	134	25,590
2008					
Acquisitions through business combinations	0	28	112	3,640	3,780
Additions	0	917	62	31	1,009
Disposals	0	-1,012	0	0	-1,012
Effect of movements in exchange rates	0	-32	-26	0	-58
At 31 March 2008	1,020	21,451	3,033	3,805	29,309
Depreciation					
At 1 January 2008	89	10,087	1,242	0	11,418
2008					
Depreciation charge for the period	9	848	138	0	995
Disposals	0	-815	-77	0	-891
Effect of movements in exchange rates	0	3	134	0	137
At 31 March 2008	98	10,123	1437	0	11,658
Carrying amount					
At 1 January 2008	931	11,464	1,644	134	14,172
At 31 March 2008	922	11,328	1,596	3,805	17,650

Additions of 2008 include mainly road construction equipment.

NOTE 10. Intangible assets

EEK '000	Positive	Software		Research and development	
EER 000	goodwill	licences	Trademarks	costs	Total
Cost	goodwiii	Heenees	Tracemans	Costs	10141
At 1 January 2008	262,316	1,360	10,000	3,716	277,392
2008					
Acquisitions through business combinations	17,230	0	0	0	17,230
Additions	0	0	0	464	464
Effect of movements in exchange rates	0	-2	0	0	-2
At 31 March 2008	279,546	1,358	10,000	4,180	295,084
Amortisation					
At 1 January 2008	0	669	3,500	0	4,169
2008					
Amortisation charge for the period	0	60	500	0	560
Effect of movements in exchange rates	0	-1	0	0	-1
At 31 March 2008	0	728	4,000	0	4,728
Carrying amount					
At 1 January 2008	262,316	691	6,500	3,716	273,223
At 31 March 2008	279,546	630	6,000	4,180	290,356

EUR '000	Positive	Software		Research and	
EUR 000			T 1	development	TF - 4 - 1
	goodwill	licences	Trademarks	costs	Total
Cost					
At 1 January 2008	16,765	87	639	237	17,729
2008					
Acquisitions through business combinations	1,101	0	0	0	1,101
Additions	0	0	0	30	30
Effect of movements in exchange rates	0	0	0	0	0
At 31 March 2008	17,866	87	639	267	18,859
Amortisation					
At 1 January 2008	0	43	224	0	266
2008					
Amortisation charge for the period	0	4	32	0	36
Effect of movements in exchange rates	0	0	0	0	0
At 31 March 2008	0	47	256	0	302
Carrying amount					
At 1 January 2008	16,765	44	415	237	17,462
At 31 March 2008	17,866	40	383	267	18,557

**NOTE 11. Finance and operating leases** 

Finance lease liability	EEK	EEK '000		'000
As at 31 March	2008	2007	2008	2007
Payable in less than one year	35,673	39,816	2,280	2,545
Payable between one and five years	88,216	72,525	5,638	4,635
Total	123,889	112,341	7,918	7,180
Principal payments made during the period	13,499	15,426	863	986
Interest payments made during the period	1,626	1,318	104	84
Base currency EUR	120,910	111,510	7,728	7,127
Base currency UAH	2,979	831	190	53
Settlement term	Monthly	Monthly	Monthly	Monthly
Interest rates in Estonia	3.0%-8.0%	3.0%-8.0%	3.0%-8.0%	3.0%-8.0%
Interest rates in Ukraine	10%-12%	10%-12%	10%-12%	10%-12%

Operating lease rentals paid for	EEK '(	EUR '000		
	Q1	Q1	Q1	Q1
	2008	2007	2008	2007
Cars	4,081	3,325	261	213
Construction equipment	5,418	4,576	346	292
Premises	2,108	1,837	135	117
Software	1,989	1,674	127	107
Total operating lease rentals paid	13,596	11,412	869	729

NOTE 12. Interest-bearing loans and borrowings

	EEK	EUR '000		
As at 31 March	2008	2007	2008	2007
Short-term bank loans	26,755	18,816	1,710	1,203
Current portion of long-term bank loans	69,712	18,638	4,455	1,191
Other loans	19,044	0	1,217	0
Finance lease liabilities	35,673	39,816	2,280	2,545
Total current loans and borrowings	151,184	77,270	9,662	4,938
Long-term bank loans	395,347	139,236	25,267	8,899
Other loans	22,745	0	1,454	0
Long-term finance lease liabilities	88,216	72,525	5,638	4,635
Total non-current loans and borrowings	506,308	211,761	32,359	13,534

On 9 January 2008, AS Eesti Ehitus borrowed 11,966 thousand euros from Sampo Pank under a long-term loan agreement in order to finance the acquisition of the shares in AS Eston Ehitus. The loan is secured with a pledge of the shares in AS Eston Ehitus. The loan is repaid in quarterly instalments. The loan term expires in January 2013.

### NOTE 13. Other payables and advances received

### Current payables and advances received

Current payables and advances received				
	EEK '(	000	EUR '000	
As at 31 March	2008	2007	2008	2007
Payables to the parent and other group companies	7,414	2,213	474	141
Payables to associates	147	0	9	0
Payables to employees	59,693	50,706	3,815	3,241
Progress payments received in excess of contract work completed	110,504	153,935	7,062	9,838
Accrued expenses	6,746	9,446	431	604
Miscellaneous payables	171,642	122,690	10,970	7,841
Customer advances for goods and services	26,022	13,068	1,663	835
Total other payables and advances received	382,168	352,058	24,425	22,501

Payables to employees comprise remuneration and bonuses payable and accrued vacation pay liabilities.

Accrued expenses include unpaid loan interest of 5,490 thousand kroons (351 thousand euros) which is not due yet.

Progress payments received in excess of contract work completed is related to the accounting for construction contracts and comprises the difference between progress billings and contract revenue recognised by reference to the stage of completion of contract activity.

Miscellaneous payables include estimated project expenses.

#### **NOTE 14. Provisions**

### Warranties provisions

	EEK '0	EEK '000		
As at 31 March	2008	2007	2008	2007
Current warranties provisions	8,078	5,214	516	333
Non-current warranties provisions	3,739	1,885	239	120
Total warranties provisions	11,817	7,099	755	454

In accordance with the contracts for construction services, the Group is liable for its work during the post-construction warranty period which usually lasts for two years from the date the instrument of delivery and receipt is signed. Construction projects are established provisions on an individual basis. The provisions are classified as current and non-current based on the expiry of the warranty period.

#### NOTE 15. Equity

#### **Shares**

According to the Articles of Association the minimum and maximum authorised share capital of AS Eesti Ehitus amount to 120,000 thousand kroons (7,669 thousand euros) and 480,000 thousand kroons (30,677 thousand euros) respectively. Share capital consists of ordinary shares with a par value of ten kroons each.

#### **Dividends**

The board has proposed that the profit for 2007 be used to make the following dividend distribution:

In 2008: 3.00 kroons per share 92,270 thousand kroons (30,756,728 shares)

0.19 euros per share 5,897 thousand euros (30,756,728 shares)

#### Earnings per share

Basic earnings per share are calculated by dividing the profit for the period by the weighted average number of shares outstanding during the period. Diluted earnings per share are calculated by dividing the profit for the period by the weighted average number of shares outstanding during the period, both adjusted for the effects of all dilutive equity instruments.

The weighted average number of shares has been found considering the effect of the bonus issue.

		EEK '000		EUR '000	
	Unit	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Profit for the period	Thousands of currency units	46,138	29,492	2,949	1,885
Weighted average number of shares	Thousands	30,757	30,757	30,757	30,757
Basic earnings per share		1.50	0.96	0.10	0.06
Diluted earnings per share		1.50	0.96	0.10	0.06

AS Eesti Ehitus has not issued any share options or other convertible instruments. Therefore, diluted earnings per share equal basic earnings per share.

### **NOTE 16. Participation in joint ventures**

Under a partnership contract, the Group is involved in the rehabilitation of Tallinn Airport airside area (Partnership contract I). The project is under the joint control of three parties. The Group's share in the profit of the contract is one third. Each party is responsible for the delivery and risks of the contract to the extent of its share in the venture. The penalty for a deliberate breach of contract is 100 thousand euros.

In addition, the Group participates in the construction of the Vaida-Aruvalla road section under another partnership contract (Partnership contract II). The project is under the joint control of four parties. The Group's share in the profit of the contract is one fourth. Each party is responsible for the delivery and risks of the contract to the extent of its share in the venture.

Venture partners have not established a company for the performance of the contracts. Therefore, each venturer recognises in its financial statements the assets it controls, the liabilities it incurs, the expenses it incurs and the share of income that it earns, and the consolidated financial statements are not adjusted or subjected to any other consolidation procedures.

	I	For Q1 or at 31	March 2008		For Q1 31 Marc	
					EEK	EUR
	EEK '000	EUR '000	EEK '000	EUR '000	'000	'000
	Partners	ship contract I	Partnersh	ip contract II	Partnership	contract I
Income	82,596	5,279	95,778	6,121	20,609	1,317
Including the reporting period	-1,738	-111	9,507	608	11,795	754
Expenses	74,881	4,786	83,657	5,347	19,295	1,233
Including the reporting period	-647	-41	8,304	531	11,016	704
Receivables	7,779	497	5,728	366	12,229	782
Payables	4,692	300	15,886	1,015	9,477	606
Including to venture partners	0	0	13,085	836	0	0

### **NOTE 17. Segment reporting – business segments**

The Group's primary segment reporting format is business segments. In 2007, the Group implemented reporting by geographical segments. Inter-segment pricing is determined, in all material respects, on an arm's length basis.

Civil englishment   Civi	<b>Business segments</b>								
Construction contract revenue         648,223         307,442         116,739         247,956         0         0         764,962         555,398           Other revenue         4,983         2,257         3,565         2,080         0         0         8,548         4,337           Total revenue from external customers         653,206         309,699         120,304         250,036         0         0         773,510         559,735           Inter-segment revenue         15,336         70,850         1,648         11,912         -16,984         -82,762         0         0           Total revenue         668,542         380,549         121,952         261,948         -16,984         -82,762         773,510         559,735           Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16 <th>EEK '000</th> <th></th> <th></th> <th>Civil eng</th> <th>ineering</th> <th>Elimir</th> <th>nations</th> <th>Consol</th> <th>idated</th>	EEK '000			Civil eng	ineering	Elimir	nations	Consol	idated
revenue         648,223         307,442         116,739         247,956         0         0         764,962         555,398           Other revenue         4,983         2,257         3,565         2,080         0         0         8,548         4,337           Total revenue from external customers         653,206         309,699         120,304         250,036         0         0         773,510         559,735           Inter-segment revenue         15,336         70,850         1,648         11,912         -16,984         -82,762         0         0         0           Total revenue         668,542         380,549         121,952         261,948         -16,984         -82,762         773,510         559,735           Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         0         0         40,311         -28,652           Operating profit         0         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135	_	Q1 2008	Q1 2007	Q1 2008	Q1 2007	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Other revenue         4,983         2,257         3,565         2,080         0         0         8,548         4,337           Total revenue from external customers         653,206         309,699         120,304         250,036         0         0         773,510         559,735           Inter-segment revenue         15,336         70,850         1,648         11,912         -16,984         -82,762         0         0         0           Total revenue         668,542         380,549         121,952         261,948         -16,984         -82,762         773,510         559,735           Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         0         40,311         -28,652           Operating profit         0         0         0         0         0         0         40,311         -28,652           Operating profit / loss of equity accounted investees         0         0         0         0         0         -15,292         3,788           Income tax expense         0         0         0         0         0	Construction contract								
Total revenue from external customers         653,206         309,699         120,304         250,036         0         0         773,510         559,735           Inter-segment revenue         15,336         70,850         1,648         11,912         -16,984         -82,762         0         0           Total revenue         668,542         380,549         121,952         261,948         -16,984         -82,762         773,510         559,735           Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         -40,311         -28,652           Operating profit / loss of equity accounted investees         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -145         -10,192           Profit for the period         44,894         31,413   Segment assets  1,294,489  831,324  917,831  560,5	revenue	648,223	307,442	116,739	247,956	0	0	764,962	555,398
external customers         653,206         309,699         120,304         250,036         0         0         773,510         559,735           Inter-segment revenue         15,336         70,850         1,648         11,912         -16,984         -82,762         0         0           Total revenue         668,542         380,549         121,952         261,948         -16,984         -82,762         773,510         559,735           Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         -40,311         -28,652           Operating profit / loss of equity accounted investees         0         0         0         0         0         0         -15,292         3,788           Income tax expense         0         0         0         0         0         -712         519           Profit for the period         1,294,489         831,324         917,831         560,576         0         0	Other revenue	4,983	2,257	3,565	2,080	0	0	8,548	4,337
Inter-segment revenue         15,336         70,850         1,648         11,912         -16,984         -82,762         0         0           Total revenue         668,542         380,549         121,952         261,948         -16,984         -82,762         773,510         559,735           Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192 <td>Total revenue from</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Total revenue from								
Total revenue         668,542         380,549         121,952         261,948         -16,984         -82,762         773,510         559,735           Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         61,043         37,298           Net financial items         0         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192           Profit for the period         44,894         31,413           Segment assets         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900   Investments in	external customers	653,206	309,699	120,304	250,036	0	0	773,510	559,735
Segment result         77,527         49,158         23,827         18,713         0         0         101,354         65,950           Unallocated expenses         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         61,043         37,298           Net financial items         0         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192           Profit for the period         44,894         31,413    Segment assets  1,294,489  831,324  917,831  560,576  0  0  2,212,320  1,391,900	Inter-segment revenue	15,336	70,850	1,648	11,912	-16,984	-82,762		
Unallocated expenses         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         61,043         37,298           Net financial items         0         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192           Profit for the period         44,894         31,413           Segment assets         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900           Investments in         1,294,489         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900	Total revenue	668,542	380,549	121,952	261,948	-16,984	-82,762	773,510	559,735
Unallocated expenses         0         0         0         0         0         -40,311         -28,652           Operating profit         0         0         0         0         0         0         61,043         37,298           Net financial items         0         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192           Profit for the period         44,894         31,413           Segment assets         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900           Investments in         1,294,489         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900									
Operating profit         0         0         0         0         0         61,043         37,298           Net financial items         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192           Profit for the period         44,894         31,413           Segment assets Investments in         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900	Segment result	77,527	49,158	23,827	18,713	0	0	101,354	65,950
Net financial items         0         0         0         0         0         -15,292         3,788           Share of profit / loss of equity accounted investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192           Profit for the period         44,894         31,413           Segment assets Investments in         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900	Unallocated expenses	0	0	0	0	0	0	-40,311	-28,652
Share of profit / loss of equity accounted investees	Operating profit	0	0	0	0	0	0	61,043	37,298
of equity accounted investees	Net financial items	0	0	0	0	0	0	-15,292	3,788
investees         -728         -135         16         654         0         0         -712         519           Income tax expense         0         0         0         0         0         -145         -10,192           Profit for the period         44,894         31,413           Segment assets         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900           Investments in         1,294,489         1,294,489         1,391,900         1,391,900         1,391,900	Share of profit / loss								
Income tax expense         0         0         0         0         0         -10,192           Profit for the period         44,894         31,413           Segment assets         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900           Investments in         1,294,489         1,294,489         1,391,900         1,391,900         1,391,900	of equity accounted								
Profit for the period         44,894         31,413           Segment assets         1,294,489         831,324         917,831         560,576         0         0         2,212,320         1,391,900           Investments in         1,294,489         1,294,489         1,294,489         31,324         917,831         1,294,489         1,294,489         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900         1,391,900 <t< td=""><td>investees</td><td>-728</td><td>-135</td><td>16</td><td>654</td><td>0</td><td>0</td><td>-712</td><td>519</td></t<>	investees	-728	-135	16	654	0	0	-712	519
Segment assets 1,294,489 831,324 917,831 560,576 0 0 2,212,320 1,391,900 Investments in		0	0	0	0	0	0		
Investments in	Profit for the period						_	44,894	31,413
Investments in									
	Segment assets	1,294,489	831,324	917,831	560,576	0	0	2,212,320	1,391,900
22.005 17.960 10.561 2.942 0 0 22.556 21.712	Investments in								
	associates	22,995	17,869	10,561	3,843	0	0	33,556	21,712
Total assets 2,245,876 1,413,612	Total assets						_	2,245,876	1,413,612
Segment liabilities 356,722 284,700 366,274 560,576 0 0 722,996 583,427			,	,	,			,	,
Warranty liabilities 10,765 5,007 1,052 2,092 0 0 11,817 7,099		10,765	5,007	1,052	2,092	0	0	11,817	7,099
Unallocated									
liabilities 0 0 0 0 0 0 657,492 289,031		0	0	0	0	0	0		
Total liabilities 1,392,305 879,557	Total liabilities						_	1,392,305	879,557
Cash flows from						_	_		
operating activities 53,205 12,496 -17,252 -17,955 0 0 35,953 -5,459		53,205	12,496	-17,252	-17,955	0	0	35,953	-5,459
Cash flows from		1	10.000	1 (71	10.041	0	0	164.505	40
investing activities -166,266 18,889 1,671 -18,841 0 0 -164,595 48		-166,266	18,889	1,6/1	-18,841	0	0	-164,595	48
Cash flows from 260 202 464 2205 16 654 20 205 205 205 205 205 205 205 205 205		260,202	161	2.202	16.654	0		265,000	17 110
financing activities 268,293 -464 -3,205 -16,654 0 0 265,088 -17,118									
Net cash flows 155,232 30,921 -18,786 -53,450 0 0 136,446 -22,529	Net cash flows	155,232	30,921	-18,786	-53,450	0	0	136,446	-22,529
Capital expenditure 31,904 5,394 1,579 21,241 0 0 33,483 26,635	Canital expenditure	31 004	5 304	1 570	21 241	n	0	33 182	26 635
Depreciation and		31,504	3,334	1,379	21,241	0	0	33,403	20,033
amortisation expense 3,667 2,047 12,456 12,274 0 0 16,123 14,321		3 667	2 047	12 456	12 274	Ω	n	16 123	14 321

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EUR '000	Residentia	al and non- lential	Civil engi	ineering	Elimir	nations	Consol	lidated
	Q1 2008	Q1 2007	Q1 2008	Q1 2007	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Construction contract								
revenue	41,429	19,649	7,461	15,847	0	0	48,890	35,496
Other revenue	318	144	228	133	0	0	546	277
Total revenue from								
external customers	41,747	19,793	7,689	15,980	0	0	49,436	35,774
Inter-segment revenue	980	4,528	105	761	-1,085	-5,289	0	0
Total revenue	42,728	24322	7,794	16742	-1,085	-5,289	49,436	35,774
Segment result	4,955	3,142	1,523	1,196	0	0	6,478	4,215
Unallocated expenses	0	0	0	0	0	0	-2,576	-1,831
Operating profit	0	0	0	0	0	0	3,901	2,384
Net financial items	0	0	0	0	0	0	-977	242
Share of profit / loss of equity accounted								
investees	-47	-9	1	42	0	0	-46	33
Income tax expense	0	0	0	0	0	0	-9	-651
Profit for the period						_	2,869	2,008
Segment assets Investments in	82,733	53,131	58,660	35,827	0	0	141,393	88,959
associates	1470	1142	675	246	0	0	2,145	1,388
Total assets	1.70	11.2	0.0	2.0			143,538	90,346
Segment liabilities	22,799	18,196	23,409	35,827	0	0	46,208	37,288
Warranty liabilities	688	320	23,409	134	0	0	755	454
Unallocated liabilities	000	0	0	0	0	0	42,021	18,472
Total liabilities	0	U	0	0	0	0	88985	56,214
Total habilities						=	00903	30,214
Cash flows from								
operating activities	3,400	799	-1,103	-1,148	0	0	2,298	-349
Cash flows from								
investing activities	-10,626	1,207	107	-1,204	0	0	-10,520	3
Cash flows from	17 147	20	205	1.064	0	0	16.042	1.004
financing activities	17,147	-30	-205	-1,064	0	0	16,942	-1,094
Net cash flows	9,921	1,976	-1,201	-3,416	0	0	8,720	-1,440
Capital expenditure	2,039	345	101	1,358	0	0	2,140	1,702
Depreciation and amortisation expense	234	131	796	784	0	0	1,030	915
amorasation expense	437	1.71	170	707	U	0	1,030	713

Unallocated liabilities include loans and borrowings.

NOTE 18. Segment reporting – geographical segments

	EEK	'000	EUR	'000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Revenue				
Estonia	633,283	466,290	40,474	29,801
Ukraine	125,541	94,581	8,024	6,045
Lithuania	15,052	0	962	0
Eliminations	-366	-1,136	-23	-73
Total revenue	773,510	559,735	49,436	35,774
Segment assets based on geographical location				
Estonia	2,089,425	1,246,723	133,539	79,680
Ukraine	277,250	218,787	17,720	13,983
Lithuania	12,667	0	810	0
Eliminations	-133,465	-70,135	-8,530	-4,482
Total segment assets	2,245,877	1,395,375	143,538	89,181
EEK '000				
Capital expenditures in Q1 2008		Estonia	Ukraine	Total
Property, plant and equipment		15,029	760,	15,799,
Intangible assets		7,119	10,575	17,694
Total capital expenditures in Q1 2008		22,148	11,335	33,483
EUR '000				
Capital expenditures in Q1 2008		Estonia	Ukraine	Total
Property, plant and equipment		961	49	1,010
Intangible assets		455	676	1,131
Total capital expenditures in Q1 2008		1,416	724	2,140
FFIX 2000				
EEK '000 Capital expenditures in Q1 2007		Estonia	Ukraine	Total
Property, plant and equipment		25,300	1,196	26,496
Intangible assets		139	0	139
Total capital expenditures in Q1 2007		25,439	1,196	26,635
EUR '000				
Capital expenditures in Q1 2007		Estonia	Ukraine	Total
Property, plant and equipment		1,617	76	1,693
Intangible assets		9	0	9
Total capital expenditures in Q1 2007		1,626	76	1,702

### NOTE 19. Cost of sales

	EEK '	EEK '000		'000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Depreciation and amortisation expense	14,578	13,486	932	862
Personnel expenses	77,861	56,583	4,976	3,616
Cost of materials, goods and services used	573,864	420,497	36,677	26,875
Other expenses	5,853	3,219	374	206
Total cost of sales	672,156	493,785	42,959	31,559

### NOTE 20. Administrative expenses

	EEK '	EEK '000		'000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Depreciation and amortisation expense	1,545	835	99	53
Personnel expenses	27,531	17,788	1,760	1,137
Cost of materials, goods and services used	11,143	9,088	712	581
Other expenses	3,274	2,145	209	137
Total administrative expenses	43,493	29,856	2,780	1,908

### NOTE 21. Other operating income and expenses

### Other operating income

	EEK '	000	00 EUR '(	
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Gains on sale of property, plant and equipment and intangible assets	1,934	2,780	124	178
Foreign exchange gains	42	123	3	8
Other income	5,146	67	329	4
Total other operating income	7,122	2,970	455	190

### Other operating expenses

o ofgf	EEK '000		EUR '	000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Write-off of property, plant and equipment and intangible assets	33	880	2	56
Foreign exchange losses	470	45	30	3
Losses from doubtful and irrecoverable receivables	-184	0	-12	0
Membership fees	97	86	6	5
Other expenses	2,697	223	172	14
Total other operating expenses	3,113	1,234	199	79

### NOTE 22. Financial income and expenses

### Financial income

	EEK '	EEK '000		000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Gains on sale of shares in associates	0	6,309	0	403
Other financial income	4,556	1,886	291	121
Foreign exchange gains	1	1,630	0	104
Total financial income	4,559	9,825	291	628

### **Financial expenses**

	EEK '	EEK '000		000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Interest expense	8,442	3,227	540	206
Other financial expenses	11	23	1	1
Foreign exchange losses	11,398	2,787	728	178
Total financial expenses	19,851	6,037	1,269	386

### NOTE 23. Income tax expense

	EEK '	EEK '000		000
	Q1 2008	Q1 2007	Q1 2008	Q1 2007
Income tax on dividends paid	0	9,237	0	590
Income tax on profit earned	145	955	9	61
Total income tax expense	145	10,192	9	651

### **NOTE 24.** Transactions with related parties

Parties are related if one controls the other or exerts significant influence on the other's business decisions. Related parties include:

- 1. AS Nordecon (the parent of AS Eesti Ehitus) and its shareholders
- 2. The subsidiaries and associates of AS Eesti Ehitus
- 3. Other companies of AS Nordecon Group
- 4. Members of the company's board and council and individual shareholders whose interest is significant, except where the above cannot exert significant influence on the company's business decisions. Related parties also include close family members of and companies related to the above.

In the preparation of the consolidated interim financial statements, all intra-group receivables and liabilities, intra-group transactions, and related unrealised gains and losses were eliminated.

# During the reporting period, Group entities performed purchase and sales transactions with related parties in the following volumes:

	EEK '(	EUR '000		
Transactions performed in the reporting period	Purchases	Sales	Purchases	Sales
AS Nordecon	5,808	154	371	10
Subsidiaries of AS Nordecon	722	65,466	46	4,184
Companies related to a member of the council of				
AS Eesti Ehitus	0	988	0	63
Total	6,530	66,608	417	4,257

Substance of transactions performed	EEK '(	EUR '000		
	Purchases	Sales	Purchases	Sales
Construction contracts	0	66,454	0	4,247
Purchase and sale of goods	0	154	0	10
Leases and other services	6,530	0	417	0
Total	6,530	66,608	417	4,257

### Receivables from and liabilities to related parties break down as follows:

	EEK '000			EUR '000				
	31 March 2008		31 March 2007		31 March 2008		31 March 2007	
	Receivable	Payable	Receivable	Payable	Receivable	Payable	Receivable	Payable
AS Nordecon	106	2,205	5	2,184	7	141	0	140
Subsidiaries of								
AS Nordecon	43,233	5,209	25,049	29	2,763	333	1,601	2
Companies related								
to a member of the								
council of								
AS Eesti Ehitus	0	1,189	1,614	0	0	76	103	0
Associates	68,766	147	41,769	0	4,395	9	2,670	0
Total	112,105	8,750	68,437	2,213	7,165	559	4,374	141

In the first quarter of 2008, the remuneration of the members of the council of AS Eesti Ehitus Group totalled 270 thousand kroons (17 thousand euros) and the remuneration of the members of the board of AS Eesti Ehitus amounted to 2,575 thousand kroons (165 thousand euros).

# **Signatures**

The board of AS Eesti Ehitus has prepared the company's consolidated interim financial statements for the first quarter of 2008 (unaudited) which are presented on pages 3 to 31.

Jaano Vink	Chairman of the Board	Mu.	6 May 2008
Sulev Luiga	Member of the Board		6 May 2008
Erkki Suurorg	Member of the Board	flm)	6 May 2008
Avo Ambur	Member of the Board	- fi	6 May 2008
Priit Pluutus	Member of the Board	Rent	6 May 2008