AS Pro Kapital Grupp

CONSOLIDATED INTERIM REPORT FOR III QUARTER AND 9 MONTHS OF 2023 (UNAUDITED)

Table of contents

AS Pro Kapital Grupp in briet	2
Management report	3
Key highlights	3
Main events	5
Chairman's summary	6
Group structure	10
Overview of the development projects	11
Financing sources and policies	19
Shares and shareholders	20
Legal overview and developments	22
People	23
Risks	23
Management Board's confirmation of the management report	24
Consolidated financial statements	25
Consolidated interim statement of financial position	25
Consolidated interim statements of comprehensive income	26
Consolidated interim statements of cash flows	27
Consolidated interim statements of changes in equity	28
Notes to consolidated interim financial statements	29
Note 1. General information	29
Note 2. Basis of preparation	29
Note 3. Segment reporting	30
Note 4. Inventories	31
Note 5. Non-current receivables	32
Note 6. Property, plant, equipment and right-of use assets	32
Note 7. Investment property	34
Note 8. Current and non-current debt	34
Note 9. Customer advances	37
Note 10. Current payables	37
Note 11. Revenue	37
Note 12. Cost of sales	38
Note 13. Gross profit	39
Note 14. Administration expenses	39
Note 15. Other income and expenses	
Note 16. Finance income and cost	40
Note 17. Earnings per share	
Note 18. Shareholders meetings	
Note 19. Transactions with related parties	
Management Board's confirmation of the financial statements	42

AS Pro Kapital Grupp in brief

AS Pro Kapital Grupp (hereinafter as "the Company" and/or "Pro Kapital") is the leading real estate development company in the Baltics, with a commitment and passion for developing high quality, uniquely designed residential and commercial buildings. The Company was established in 1994, which makes Pro Kapital the first professional real estate development company in the Baltics with close to 30 years of experience. The key focus is on developing large-scale premium areas in the capitals of Baltic states — Tallinn, Riga and Vilnius, aimed at delivering maximum value for the stakeholders. Pro Kapital is the only real estate company with seven large ongoing and upcoming projects in its portfolio.

Pro Kapital has to date, successfully completed more than 300 thousand square meters of living and commercial premises. The Company is focused on delivering the highest quality. Forward looking business management is implemented through all operations across the value-chain, with inhouse competence. The Company can thereby ensure socially, economically and environmentally sustainable business growth.



Address: Sõjakooli 11, 11316 Tallinn, Estonia

Phone: +372 614 4920

E-mail: prokapital@prokapital.ee
Web: www.prokapital.com

Management report

Key highlights

The total revenue of the Company in nine months of 2023 was 20 million euros compared to 61.6 million euros in the reference period. The total revenue of the third quarter was 3.9 million euros compared to 30.4 million euros in 2022.

The real estate sales revenues are recorded when premises are handed over to the buyer. Therefore, the revenues from sales of real estate depend on the completion of the residential developments. Nine months results include sales in Kindrali Houses project in Tallinn and River Breeze in Riga. The real estate sales of the reference period have been influenced by handing over completed apartments in Kalaranna District in Tallinn.

The gross profit for nine months of 2023 has decreased by 63% amounting to 6 million euros compared to 16.2 million euros in 2022. The gross profit in the third quarter was 1.5 million euros compared to 6.8 million euros in comparative period.

The operating result in nine months of 2023 was 1.7 million euros profit comparing to 12 million euros profit during the same period in 2022. The operating result for third quarter was 167 thousand euros profit compared to 5.6 million euros profit in the third quarter of 2022.

The net result for the nine months of 2023 was 1 million euros loss, comparing to 8.7 million euros profit in the reference period. The net result of the third quarter was 732 thousand euros loss compared to 4.5 million euros profit in 2022.

Cash generated in operating activities during nine months of 2023 was 9.5 million euros comparing to 19.6 million euros during the same period in 2022. In the third quarter the cash generated was 59 thousand euros compared to 14.6 million euros in 2022.

Net assets per share on 30 September 2023 totalled to 0.96 euro compared to 0.91 euros on 30 September 2022.

Key performance indicators

	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Revenue, th EUR	19 969	61 628	3 857	30 434	65 654
Gross profit, th EUR	6 000	16 211	1 544	6 849	16 965
Gross profit, %	30%	26%	40%	23%	26%
Operating result, th EUR	1 667	11 990	167	5 577	17 657
Operating result, %	8%	19%	4%	18%	27%
Net result, th EUR	-1 025	8 651	-732	4 546	13 452
Net result, %	-5%	14%	-19%	15%	20%
Earnings per share, EUR	-0.02	0.15	-0.01	0.08	0.24

	30.09.2023	30.09.2022	31.12.2022
Total Assets, th EUR	100 674	99 731	101 256
Total Liabilities, th EUR	46 376	48 237	45 933
Total Equity, th EUR	54 298	51 494	55 323
Debt / Equity *	0.85	0.94	0.83
Return on Assets, % **	-1%	6.2%	12.4%
Return on Equity, % ***	-1.9%	28.3%	27.4%
Net asset value per share, EUR ****	0.96	0.91	0.98

^{*}debt / equity = total debt / total equity

^{**}return on assets = net profit/loss / total average assets

^{***}return on equity = net profit/loss / total average equity

^{****}net asset value per share = net equity / number of shares

Main events

On **24 January 2023** the Company announced about the decision to withdraw from the preliminary agreement of acquiring the hotel company PK Sicily in Italy.

On 18 April 2023 the Company announced that the next construction phase of the Kalaranna District has started. In this construction phase 4 new houses will be built on the plot of Kalaranna 8 with a total of 146 residential units and 4 business premises.

On 19 June 2023 the Shareholders of the Company approved the Audited Annual Report of the Company for the financial year of 2022 and elected Ernst&Young Baltic AS to be the auditor of the Company for the financial year of 2023. The Shareholders decided to prolong the term of office of Oscar Crameri as a member of the Supervisory Council until 5 July 2026 and elected Patrick Werner and Giovanni Bozzetti as members of Supervisory Council until 5 July 2026.

On 20 June 2023 the Company announced about its intentions to suggest the bondholders to change the terms and conditions of unsecured bonds. The proposal to the bondholders was to extend the bonds redemption term by 2+2 years.

On 24 July 2023 the Company announced about signing a preliminary agreement with an intention of buying 67.5% of the shares of Preatoni Nuda Proprieta S.R.L (registered office in Milan, Italy). With this agreement the company reserves its rights to buy the shares and initiates due diligence.

On **20 August 2023** the Company announced about proposition to investors to extend the redemption date of the unsecured bonds with ISIN EE3300001676, redemption date 31 October 2024 and total value of 9 685 426.80 euros by 2+2 years.

On **30** August **2023** the Company announced about requesting the approval from holders of secured bonds ISIN SE0013801172 listed in Nasdaq Stockholm in order to enable a partial early redemption of the Company's outstanding unsecured non-convertible bonds listed in Nasdaq Tallinn with ISIN EE3300001676.

On 18 September 2023 the Company announced about obtained approval from holders of secured bonds with ISIN SE0013801172 for partial early redemption of the Company's outstanding unsecured non-convertible bonds with ISIN EE3300001676 in amount equal to maximum 15 percent of the total outstanding amount under, being approximately 1.45 million euros.

On 22 September 2023 the Company announced about changes to the issue terms of unsecured bonds with ISIN EE3300001676. Redemption date has been postponed by 2+2 years, i.e new redemption date is 31 October 2026 with the condition that the issuer may unilaterally postpone the redemption date by two years, i.e to 31 October 2028 by making a respective announcement via Nasdaq Tallinn by 30 September 2026 at the latest. The new interest rate of 9% shall be fixed starting from 1 November 2024. The issuer will redeem 15% of the denomination value of all the bonds on 31 October 2024.

Chairman's summary

Q3 2023 marks as a continuation of the newly started developments of AS Pro Kapital Grupp.

Real estate development

In Tallinn, the decision taken earlier in the year on starting the construction and sales of Kalaranna 8 last stage, has proven to be the right one. As a reminder, this last and final stage consists of 4 residential buildings with 146 apartments and 4 commercial units. Furthermore, the decision on taking on the construction management in-house has proven to be the right step. The general contractors to this date seem to be suffering from the consequences of pandemic and the war and their pricing is simply not competitive vis-à-vis smaller contractors that we are able to engage directly. To date we have bought out the excavation/retainage works, underground monolithic concrete works and some smaller jobs the consequence of which has resulted in considerable cost savings. During Q3 we completed the underground excavation and retainage wall works and embarked on underground concrete works which will last into Q4 this year. In Q3 also the concrete panel elements agreement was executed and first buildings' panelling started going up at the end of the quarter. As of the end of Q3 we are totalling 44 total sales executed (40 apartments and 4 commercial units).

Within Kristiine City, we are actively advancing the design and permit procedures for the "Dunte" project located at Tondi Street 53. It is noteworthy that we have secured significant concessions from the State Landmark Preservation Committee. This includes the permission to expand the ground floor windows on the rear side of the facade into floor-to-ceiling openings. This adjustment enables us to craft more spacious residential units, to offer improved sunlight exposure and direct access to small private terraces.

Still in Kristiine City, we are evaluating the possibility of starting the construction in Uus Kindrali, where we already are holding a building permit and look forward to proceed in the development when the market shows signs of interest in such a project. We have contacted more than 500 prospective buyers, who had previously shown interest in the project, with an early bird offer and the initial feedback has been positive, with 2 000 - euro reservation fees in order to secure the units which are preferred by the buyers. Given this preliminary feedback from the market, we anticipate a very strong possibility of starting the construction site in the early part of 2024. In parallel with the presale efforts, we are actively engaging with construction management to be ready with necessary personnel.

In Riga, our sales of the esteemed River Breeze Residence, recipient of the Baltics Prestige Award for its exceptional architecture, persist. Adding to the 6 sales in the first semester, we concluded 3 more transactions during Q3, 2023. Overall, we are witnessing an upward trajectory in the real estate segment in Riga, specifically in connection with our project.

We possess a building permit for the City Oasis residential quarter, comprising approximately 330 apartments and spanning 32 500 square meters GBA, situated in Tallinas iela—a serene and verdant living environment in the heart of the city. We are poised to commence construction as soon as the market conditions align favourably for this extensive and ambitious undertaking.

Among the three capitals (Tallinn, Riga, Vilnius), Riga presents the most formidable challenges in terms of overall market conditions. Nonetheless, our outlook for the Latvian real estate sector remains optimistic in the long run.

In 2019 we completed five buildings in Šaltinių Namai Attico project in Vilnius with 115 apartments. Today we have only 4 apartments unsold, out of which one is a model unit. During Q2, we finalized the preparatory works for the start of construction the final phase with city villas (43 units) and a residential-commercial building. The agreement we signed with a company providing construction project management services was able to mobilize the site in Q3 and the excavation/ piling works have started.

Despite the geopolitical situation, Vilnius market is still quite active in the high-end segment and we look forward to the next stage of our high-end development.

The Company has also expanded its land portfolio in Vilnius, purchasing a school building in Naugarduko street for the price of 6.25 million euros. The school will be converted into a high-end residential property, consisting of circa 50 luxury apartments. An architectural competition was carried out for the purpose, and the winning studio has been in the process of designing and carrying out the building permit process with the city.

Hotel operations

Following two challenging years that significantly impacted the global tourism sector due to the pandemic, there is now a notable resurgence in demand within the hotel industry.

In Bad Kreuznach, we have achieved a significant operational break-even point despite a considerable portion of the rooms being inaccessible to the public during ongoing renovations. A few years back, we successfully refurbished half of the rooms along with some common areas. The remaining room renovations concluded by the end of Q1 2023, resulting in the availability of the entire room inventory (116 units) for sale. We are already witnessing an increase in the Average Daily Rate, and there are promising trends indicating that we are surpassing the budgeted proforma.

During Q3, we observe a consistent upward trend with each month's actual performance exceeding the budget. Notably, in July, the hotel was awarded a 4-star rating, a development that is expected to further enhance our performance.

Other matters

On 20 September 2023 we have extended the terms of 9.7 million euros of unsecured bonds issue, with an original maturity date of 31 October 2024. The terms have been revised and, in order to motivate the bondholders on the extension, the interest rate has been increased to 9% from the previous agreed rate of 8%. This minimal increase, despite the changed landscape in the financial and bond markets in the past years, shows the great confidence that the market has in the solidity of our Company. The extension applies to 85% of the principal amount, whereas the remaining 15% will be paid back at the original maturity date of 31 October 2024. The extension is structured for 2 years with the possibility of prolonging it for an extra 2 years should the Company deem it necessary to do so.

The real estate sector in the Baltic region has demonstrated remarkable resilience both during the pandemic and amid the current turbulent geopolitical climate. We remain optimistic about our ability to advance our portfolio of projects in line with market expectations, ensuring a consistent supply of high-quality properties for the local community. Recognizing the challenges of our times, we are committed to swift adaptation in an ever-changing and fast-paced world, particularly concerning construction works and the associated supply chain challenges and material costs. Despite these challenges, our outlook for the Baltic region remains highly positive, supported by the continuous backing of the market.

Economically, the Baltic region is positioned favourably, with Estonia, Latvia, and Lithuania having witnessed sustained growth in recent years. This growth has been fuelled by factors such as increased foreign investment, the expansion of the service sector, and a focus on export-oriented manufacturing. The region's proximity to Northern Europe and its EU membership have bolstered trade and investment. While

there has been a slowdown in sales activity due to rising inflation and increased lending rates, the close of Q3 confirms signs of stabilization. Data suggests that salary increments are gradually catching up with inflation rates, fostering market recovery.

Despite of the challenges posed by the global macroeconomic climate and the geopolitical unrest arising from the conflict in Ukraine, the positive indicators in the region remain resilient. As we navigate the dynamic landscape of the real estate sector, we continuously explore innovative strategies to anticipate future needs and stay ahead of the curve for our clientele. With a proactive approach to change and a vision that transcends limitations, we move forward, fully attuned to the evolving global panorama and prepared to seize every opportunity that arises.



Edoardo Preatoni CEO AS Pro Kapital Grupp 7 November 2023

Group structure

As at 30 September 2023



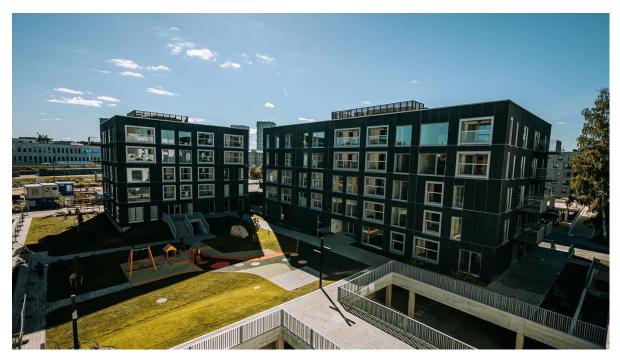
Overview of the development projects

Kristiine City in Tallinn

Kristiine City is one of the largest residential areas in the Baltic countries, located in the Kristiine borough, a residential area very close to the City Centre of Tallinn. The unique project plans exquisitely integrated historical red brick buildings with the modern architecture that will arise over the hill, at the very heart of the new quarter. The Kristiine City development will bring lively and elegant atmosphere to the historical barrack area. The residential area is developed mainly to offer green living environment to families and people who prefer living outside the very centre or the city.

Kindrali Houses in Kristiine City

Located among the private houses and apple orchards of Kristiine district, the modern Kindrali Houses project has a warm and cosy heart. Kindrali Houses form a part of the Kristiine City district which is undergoing rapid development near the city centre and offering versatile opportunities for residents of all ages. New five-storey apartment buildings are being built. The focus is on comfort, safety and living in harmony with the environment. The contemporary and Nordic appearance of the buildings is complemented by carefully selected high-quality materials and details in interior design. The buildings have both spacious five-room flats and ground floor studio apartments with separate entrances, as well as a washing room for the four-legged



friends. Kindrali Houses project has been completed and last apartments were handed over to the homeowners during the reporting period. There are no apartments left for sale.

Kalaranna in Tallinn

Kalaranna District is a unique sea-side residential district on the boarder of Tallinn's central city and old town. Located at Kalaranna 8, the development will have twelve 4-5 storey buildings on nearly six hectares. The area is being developed in two stages. An integral part of the residential quarter is well-thought-out landscape architecture and a beach promenade that largely preserves the existing natural environment. During the first phase of construction, eight buildings were completed with 239 apartments, commercial premises and an underground car park. The area includes the Kalaranna Park with versatile leisure opportunities and a Square connecting the buildings. The construction of the next phase with 4 houses has started. There are no apartments available for sale in the first stage of the development and the pre-sales of the next phase is ongoing. Kalaranna was nominated in the category of the "Best Development Project 2022" at Tallinn City Enterprise Centre's business awards competition.



Ülemiste 5, Tallinn

Ülemiste 5 will be developed for commercial use with gross leasable area of ca 14 thousand square meters. Located right next to Rail Baltica Ülemiste Terminal, this development project will play a significant role in establishing the new public transportation centre of Tallinn.

Kliversala in Riga

The district of Klīversala is located in the most picturesque and beautiful part of the centre of Riga. A land plot of almost five hectares in total, is located on the peninsula surrounded by the Daugava River and Agenskalna bay, facing the towers of Old Riga and the President Castle. The property will be developed as an integral residential quarter.



The River Breeze Residence and the neighbouring territory are a significant part of the long-term development strategy of the city of Riga, which will be carried out through the period until 2030. Mainly because the River Breeze Residence is located within the UNESCO heritage protection area it is thereby considered as a highly valuable territory.

The River Breeze Residence is the first residential building in Kliversala Quarter. The following stage - Blue Marine, named by its close proximity to the river and yacht port area – is waiting for start of construction.

Brīvības Business Quarter in Riga

Commercial property development of the modern office complex will be built on the site of a former factory. The area is located at one of the main transport arteries heading through the city—the Brīvības street—making it an attractive



commercial area. The first phase of the project foresees renovation of the existing industrial building into offices. The construction of new office and commercial buildings will be carried out as a second phase of the project. The site is ready for construction, existing building is conserved. The building permit has been issued and the Company will start with construction when market conditions are favourable.

City Oasis Quarter in Riga



City Oasis quarter lies in Tallinas street 5/7 and is a unique residential area in the central city of Riga, where new buildings, modern loft-style apartment buildings and also restored historical buildings can be found to create an extraordinary atmosphere in the area. The development foresees business premises on the first floors of the buildings. The building permit has been issued and the technical design is completed. Construction will start when market conditions are favourable.

Šaltinių Namai in Vilnius

Šaltinių Namai | Attico is a prestigious living area, surrounded by the nature in the most tranquil part of the Old Town, located within the UNESCO protection area. Šaltinių Namai | Attico is inspired by the baroque spirit of Vilnius Old Town and the tradition of Italian architecture in Lithuania. Homebuyers can choose from thoroughly planned apartments with exceptional views to spacious town houses. As an integral part of the landscape, this unique area has the first Italian courtyard garden in the city, designed by an Italian concept architect Gianmarco Cavagnino. To date we have completed five houses of the Šaltinių Namai | Attico project and are currently planning the following construction phase with city villas and a commercial building.



Naugarduko 5 in Vilnius

The promising property in the centre of Vilnius will complement our portfolio of high-class residential buildings with impressive panoramas of the old town of Vilnius from the hill on Naugarduko street. After reconstruction the building will blend in with the Šaltinių Namai | Attico quarter located nearby. The location with cultural attractions, educational and entertainment possibilities within a walking distance, makes the location particularly attractive both for homebuyers and businesses.



Segments and sales information

The Company's operations are divided across four geographical segments: Estonia, Latvia, Lithuania and Germany. In addition, the Company monitors its operations through the business activities: real estate sale and rent, hotel operations, maintenance of real estate and other services.

Revenue structure of nine months, in thousands of euros

	EST	EST	LV	LV	LT	LT	GER	GER	Total	Total
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	9M	9M	9M	9M	9M	9M	9M	9M	9M	9M
Real estate	9 726	56 860	5 644	1 673	25	340	0	0	15 395	58 873
Rent	0	1	174	105	78	18	0	0	252	124
Hotel	0	0	0	0	0	0	3 932	2 305	3 932	2 305
Maintenance	86	84	13	0	263	222	0	0	362	306
Other	5	7	11	8	12	4	0	0	28	20
Total	9 817	56 952	5 842	1 786	378	584	3 932	2 305	19 969	61 628

Revenue structure of the third quarter, in thousands of euros

	EST	EST	LV	LV	LT	LT	GER	GER	Total	Total
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	Q3	Q3	Q3	Q3	Q3	Q3	Q3	Q3	Q3	Q3
Real estate	32	28 437	2 104	891	0	0	0	0	2 136	29 328
Rent	0	1	56	58	28	8	0	0	84	67
Hotel	0	0	0	0	0	0	1 480	927	1 480	927
Maintenance	29	32	2	0	119	72	0	0	150	104
Other	2	3	4	3	1	1	0	0	7	7
Total	63	28 473	2 166	952	148	81	1 480	927	3 857	30 433

The Company's operations in **Estonia** consist of the development and sales of residential and business premises, rental activity and maintenance of residential and business premises.

The share of the Estonian segment as a percentage of total revenues of the Company for the nine months in 2023 amounted to 49% compared to 92% during the same period last year.

During the reporting period the total of 66 apartments, 87 parking lots and 76 storage rooms were sold (2022 9M: 226 apartments, 238 parking lots and 170 storage rooms). At the end of the reporting period the stock consisting of 2 apartments, 28 storage rooms and 77 parking spaces in Tallinn were recorded as inventory. Both apartments

in stock serve as showrooms in Kalaranna District and Kindrali Houses developments and therefore are not available for sale.

The Company's operations in **Latvia** consist of development and sale of apartments in premium residential real estate property.

The share of the Latvian segment as a percentage of total revenues of the Company for the twelve months amounted to 29% comparing to 3% in the same period last year. During the reporting period 9 apartments, 12 storage rooms and 17 parking lots were sold (2022 9M: 6 apartments, 7 parking spaces and 6 storage rooms). At the end of the reporting period the stock consisting of 9 luxury apartments, 17 storage rooms and 40 parking lots were available for sale in Latvia.

The Company's operations in **Lithuania** mainly consist of development and sale of apartments in premium residential real estate properties.

The share of the Lithuanian segment as a percentage of total revenues of the Company for the twelve months amounted to 2% comparing to 1% during the same period last year. During the reporting period 3 storage rooms was sold in Lithuania (2022 9M: 1 apartment, 2 storage rooms and 4 parking lots). There were 4 apartments, 1 business premise, several storage rooms and parking lots in stock in Vilnius at the end of the reporting period.

The Company's operations in **Germany** consist of development and management of PK Parkhotel Kurhaus, located in Bad Kreuznach.

The share of the German segment as a percentage of total revenues of the Company for the nine months amounted to 20% comparing to 4% last year. The occupancy rate of 53% of PK Parkhotel Kurhaus has increased by 6% compared to 48% during the same period in 2022. Due to increased occupancy and higher room rates total revenues of nine months were 3.9 million euros compared to 2.3 million euros during the same period in 2022. Net result for nine months of 2023 was 250 thousand euros profit (2022 9M: 392 thousand euros loss). In 2022 there were ongoing renovation works in the hotel, therefore it was operating only with partial capacity. The renovation works have been finalised.

Other operative data of the third quarter and nine months

	EST	EST	LV	LV	LT	LT	Total	Total
	2023 9M	2022 9M						
M ² sold*	4 011	14 669	1 560	529	0	53	5 571	15 251
Average price, m ² /EUR*	2 271	2 940	3 243	2 827	0	4 905	2 543	2 936
M ² under maintenance	48 276	63 077	0	0	26 768	26 768	75 044	89 845

^{*}Square meters do not include parking spaces nor storage rooms; prices are considered without value added tax

	EST	EST	LV	LV	LT	LT	Total	Total
	2023 Q3	2022 Q3						
M ² sold*	0	7 643	597	210	0	0	597	7 853
Average price, m ² /EUR*	0	2 293	3 210	3 040	0	0	3 210	2 313
M² under maintenance	48 276	63 077	0	0	26 768	26 768	75 044	89 845

^{*}Square meters do not include parking spaces nor storage rooms; prices are considered without value added tax

The average price for a square meter sold in Estonia has decreased in 2023 as it is influenced by a different type of the product — sales in Kristiine City were finalised during reporting period, while price in 2022 was influenced by the high-end product sales in Kalaranna.

Financing sources and policies

Pro Kapital pursues conservative financing policy. The objective of the Company is to use external financing in a manner that enables to avoid interest related risk during the low economic periods and to have sufficient additional external financing capacity when attractive business opportunities occur. The Company seeks to maintain such long-term debt levels that are in reasonable proportion to growth in operations and which preserve the Company's credit standing.

During the reporting period, the Company repaid 47 thousand euros of the bank loans and as at 30 September 2023, the total loan debt to the banks was 422 thousand euros (Note 8).

Bank loans taken by the Company are predominantly of middle-term duration, maturing within one to five years. Repayment schedule is mixed, both fixed for some loans and floating, depending on sales volumes for the others.

As at 30 September 2023 the Company had issued 28.5 million euros secured bonds with redemption date in February 2024 and 9.7 million euros unsecured bonds with redemption date in October 2026 (Note 8).

Shares and shareholders

As at 30 September 2023 Pro Kapital had issued 56 687 954 shares in total with the nominal value 0.20 euros. The registered share capital of the Company was 11 337 590.80 euros.

As at 30 September 2023 there were 1 097 shareholders registered in the shareholders' register. Many of the registered shareholders are nominee companies, which represent multiple non-resident investors.

Shareholders holding over 5% of the shares as at 30 September 2023 were as follows:

Shareholders	Number of shares	Participation in %
Raiffeisen Bank International AG	30 192 978	53.26%
Caceis Bank SA	7 099 499	12.52%
Clearstream Banking AG	5 980 450	10.55%
Svalbork Invest OÜ	5 590 639	9.86%
Six Sis Ltd	3 904 931	6.89%

The largest shareholders of AS Pro Kapital Grupp are Ernesto Preatoni and his affiliates. Based on the information at the possession of AS Pro Kapital Grupp as of 30 September 2023 Ernesto Preatoni and his affiliates control 49.31% of shares of AS Pro Kapital Grupp. The following shares are considered as being controlled by Ernesto Preatoni because the Management Board believes that he is able to control the use of voting rights by the following persons:

- OÜ Svalbork Invest, Estonian company controlled by Ernesto Preatoni which holds 5 590 639 shares representing 9.86% of the total shares of the Company.
- 19 853 439 shares representing 35.02% of the total shares of the Company held through a nominee account opened by Raiffeisen Bank International AG.
- 2 498 765 shares representing 4.41% of the total shares of the Company held through a nominee account opened by Clearstream Bank.
- 12 220 shares representing 0.02% of the total shares of the Company held through a nominee account opened by Nordea Bank.

The major shareholder has informed the Company that he is contributing in kind into a French company with his holding. Being a major shareholder in that French entity, Ernesto Preatoni remains still as a final beneficiary of the shares. Although the holding in AS Pro Kapital Grupp is less than 50%, the French company — Preatoni Group — will consolidate the reporting group and is to be considered an ultimate parent for AS Pro Kapital Grupp.

No Council Member nor Member of the Management Board is holding any shares of the company.

Earnings per share during the nine months of 2023 were -0.02 euros (2022 9M: 0.15 euros).

Trading price range and trading amounts of Pro Kapital Grupp shares, 1 January – 30 September 2023, NASDAQ Baltic Main List



Source: nasdagbaltic.com

On 23 November 2012 the Company was listed on the secondary list of Tallinn's stock exchange. Starting from 19 November 2018 the shares of the Company are traded in the Main List of Tallinn's stock exchange. During the period 1 January – 30 September 2023 the shares were traded at the price range 0.60-0.74 euros, with the closing price of 0.67 euros per share on 30 September 2023. During the period 1.1 million of the Company's shares were traded with their turnover amounting to 697 thousand euros.

Legal overview and developments

To bring out better the events which might have material financial effect on the Company and its share price and not to burden the reporting with smaller litigation issues, the Company has set the policy to disclose in its reporting pending court litigation disputes which might have material financial effect on the Company and its share price. As per the policy all disputes which might have financial effect of at least 100 000 euros (at once or during the period of one financial year) are disclosed in the reporting.

AS Pro Kapital Eesti continues to be in litigation with the Land Board concerning the cadastral unit with the address Kalasadama 3, Tallinn, with 100% purpose of land under water, and the litigation relates to a claim for compensation. AS Pro Kapital Eesti is of the opinion that it has unjustly paid a portion of the purchase price and land tax from this cadastral unit. The company is claiming from the state compensation of 192 338 euros of land tax paid in excess during 1 January 2004-31 December 2018 as well as that the state compensate 681 816 euros of the purchase price overpaid by the company for that portion of land (including notary and state fees paid in excess = $675\ 546 + 2\ 034 + 4\ 236$), the claim for compensation amounting to $874\ 152$ euros in total in the principal sum plus 1 $176\ 261.55$ euros of interest in arrears.

AS Pro Kapital Eesti proposed to end the dispute with a settlement, which was not accepted by the other party, so the litigation continues.

Main contractor of one of the developments of Pro Kapital has started legal proceedings against Pro Kapital subsidiary. Contractor has filled the claim to court wanting to identify that Pro Kapital subsidiary does not have any penalty claims against the contractor and alternatively asks the court to reduce the penalty claims and seeks the payment of the balance of the invoices (in base amount of 587 932 euros, plus delay interest). Pro Kapital subsidiary is of opinion that contractor claim is baseless, the penalty claims are in accordance with the contract, are justified due to long delay in the completion of the construction, the penalty claims have already been reduced and the balance of the invoices has been paid via set-off with the penalty claim. The litigation continues. Pro Kapital is of opinion that this court case does not have any substantial negative impact on financial results of Pro Kapital. The construction invoices in question have been accounted for as costs of construction during construction already, thus any possible negative outcome of the court case will not increase the costs (except for the delay interest and court costs). In case of positive outcome of the court case Pro Kapital will receive additional income thought reflecting the penalty claims of ca 2 million euros.

People

As at 30 September 2023 the Company employed 80 people compared to 76 people on 30 September 2022. 44 of them were engaged in hotel and property maintenance services (39 on 30 September 2022). The number of employees does not include council members.

Risks

The most significant risks for the Company are related with the market, liquidity and financing.

Due to long- term orientation in business model the Company can survive turbulences in the markets. The Company is further pursuing long term strategic approach, enabling it to acquire properties for development when market is low and sell the developed properties at the peak of business circle, thus naturally capitalising on market opportunities and hedging market risk. The size and the diversity of the Company's real estate portfolio allows to adjust itself according to the needs in the market.

Liquidity risks are managed on an ongoing basis, with increased focus on working capital dynamics and needs. Both careful roll-on basis cash planning, monitoring of development project cash flow and flexibility in everyday cash needs contribute to effective management of liquidity risks.

Risk of financing might prolong the Company's schedule of property development and cause the slow-down of realization of its real estate portfolio. The risk is managed through maintaining the continuity of funding and balancing through the use of bank overdrafts, bank loans, bonds and other debentures as well as expanding its investor base and attracting additional financing from outside of Estonia. The Company considers the main risk of events occurring in local banking market, in terms of less alternatives for financing real estate projects and increasing interest rates.

Significant business risk would occur with another crisis, the decrease of the substantial purchasing capability of the permanent residence, the increase of the interest rates for mortgage loans and other factors which could decrease the demand for real estate and have a negative impact to the Group operating activities, decreasing the sales and rent income as well the gain from development activities, property management service. The Company has valued possible business risks and has taken necessary measures to ensure the sustainability in its development.

Asset risks are covered by effective insurance contracts.

Management Board's confirmation of the management report

The Management Board confirms that the management report presents a true and fair view of any significant event, development of business activities and financial position as well as includes a description of the main risks and doubts. The interim report includes description of relevant transactions with related parties.

Edoardo Preatoni Chief Executive Officer 7 November 2023

and Member of the Management Board

Consolidated financial statements

Consolidated interim statement of financial position

in thousands of euros	Notes	30.09.2023	30.09.2022	31.12.2022
ASSETS				
Current assets				
Cash and cash equivalents		13 781	11 088	10 589
Current receivables		4 965	1 648	955
Prepaid expenses		0	0	64
Inventories	4	27 665	35 228	34 224
Total current assets		46 411	47 964	45 832
Non-current assets				
Non-current receivables	5	12	2 017	2 016
Property, plant and equipment	6	7 819	7 901	7 294
Right-of-use assets	6	198	229	195
Investment property	7	45 874	41 270	45 575
Goodwill		262	262	262
Intangible assets		98	88	82
Total non-current assets	•	54 263	51 767	55 424
TOTAL ASSETS	3	100 674	99 731	101 256
LIABILITIES AND EQUITY				
Current liabilities				
Current debt	8	28 581	368	173
Customer advances	9	3 048	2 614	1 659
Current payables	10	3 236	4 308	4 626
Tax liabilities	10	253	958	111
Short-term provisions		5	662	5
Total current liabilities	-	35 123	8 910	6 574
Non-current liabilities		33 123	0 310	0374
Non-current debt	8	10 027	38 153	38 184
Deferred income tax liabilities	O	1 136	1 138	1 130
Long-term provisions		90	36	45
Total non-current liabilities	-	11 253	39 327	39 359
TOTAL LIABILITIES		46 376	48 237	45 933
		40370	40 257	73 333
Equity				
Share capital in nominal value		11 338	11 338	11 338
Share premium		5 661	5 661	5 661
Statutory reserve		1 134	1 134	1 134
Revaluation reserve		2 012	2 984	2 012
Retained earnings		34 153	30 377	35 178
Total equity		54 298	51 494	55 323
TOTAL LIABILITIES AND EQUITY		100 674	99 731	101 256

Consolidated interim statements of comprehensive income

						2022
in thousands of euros	Notes	2023 9M	2022 9M	2023 Q3	2022 Q3	12M
CONTINUING OPERATIONS						
Operating income						
Revenue	11	19 969	61 628	3 857	30 434	65 654
Cost of sales	12	-13 969	-45 417	-2 313	-23 585	-48 689
Gross profit	13	6 000	16 211	1 544	6 849	16 965
Marketing expenses		-486	-345	-187	-108	-498
Administration expenses	14	-3 860	-3 743	-1 204	-1 085	-4 946
Other operating income	15	16	9	16	1	6 278
Other operating expenses	15	-3	-142	-2	-80	-142
Operating profit		1 667	11 190	167	5 577	17 657
Finance income	16	174	2	86	1	3
Finance cost	16	-2 858	-3 336	-982	-1 032	-4 211
Profit/loss before income tax		-1 017	8 656	-729	4 546	13 449
Income tax		-8	-5	-3	0	3
Net profit/loss for the period		-1 025	8 651	-732	4 546	13 452
Other comprehensive income, net of income tax						
Net change in asset revaluation reserve		0	0	0	0	-972
Total comprehensive income for the period		-1 025	8 651	-732	4 546	12 480
Earnings per share (Basic) €	18	-0.02	0.15	-0.01	0.08	0.24

Consolidated interim statements of cash flows

in thousands of euros	Note	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Cash flows from operating activities						
Profit for the period		-1 025	8 651	-733	4 546	13 452
Adjustments for:						
Depreciation and amortisation of PPE,						
ROU and intangible assets		309	270	105	93	406
Gain from disposal of investment property		0	0	0	0	-2 329
Change in fair value of property, plant, equipment		0	0	0	0	13
Change in fair value of investment property		0	0	0	0	-3 841
Finance income and costs	16	2 684	3 334	896	1 032	4 207
Change in deferred tax assets and liabilities		6	5	2	2	-3
Other non-monetary changes (net amounts)		55	3	20	1	1
Movements in working capital:						
Change in receivables and prepayments		59	-2 843	-80	-1 048	-2 212
Change in inventories		6 558	22 306	-1 067	20 644	23 310
Change in liabilities and prepayments		837	-9 205	901	-10 636	-12 106
Change in provisions		44	-2 937	15	2	-2 927
Net cash generated by/ used in operating activities		9 527	19 584	59	14 635	17 971
Cash flows from investing activities						
Payments for property, plant, equipment	6	-713	-1 303	-133	-460	-1 777
Payments for intangible assets		-32	-16	-1	-6	-16
Payments for investment property	7	-299	-536	-22	-6 306	-1 000
Proceeds from disposal of PPE		0	8	0	0	8
Payments for shares of subsidiaries		-2 000	0	-2 000	0	0
Proceeds from disposal of investment property		0	0	0	0	2 329
Interests received		120	0	66	0	1
Net cash used in/generated by investing activities		-2 924	-1 847	-2 090	-6 772	-455
Cash flows from financing activities						
Redemption of convertible bonds		0	-128	0	-98	-196
Proceeds from borrowings		0	13 881	0	2 352	14 427
Repayment of borrowings		-47	-25 939	-10	-12 485	-26 641
Repayment of lease liabilities		-114	-112	-45	-35	-147
Interests paid		-3 236	-3 977	-1 594	-1 717	-3 996
Deposits paid		-14	0	-14	0	0
Net cash used in financing activities		-3 411	-16 275	-1 663	-11 983	-16 553
Net change in cash and cash equivalents Cash and cash equivalents at the beginning of the		3 192	1 462	-3 694	-4 120	963
period		10 589	9 626	17 474	15 208	9 626
Cash and cash equivalents at the end of the period		13 781	11 088	13 781	11 088	10 589

Consolidated interim statements of changes in equity

in thousands of euros	Share capital	Share premium	Statutory reserve	Properties revaluation reserve	Retained earnings		Non- controlling interests	Total equity
1 January 2021	11 338	5 661	1 134	2 984	-8 031	13 086	-3 515	9 571
Covering losses of previous period	0	-3 913	-1 134	0	5 047	0	0	0
Changes in non- controlling interest	0	0	0	0	0	0	3 515	3 515
Comprehensive profit for the period	0	0	0	0	29 757	29 757	0	29 757
31 December 2021	11 338	1 748	0	2 984	26 773	42 843	0	42 843
Allocation of profit of previous periods Net profit for the	0	3 913	1 134	0	-5 047	0	0	0
period	0	0	0	0	8 651	8 651	0	8 651
30 September 2022	11 338	1 748	1 134	2 984	30 377	51 494	0	51 494
Net profit for the period Comprehensive loss	0	0	0	0	4 801	4 801	0	4 801
for the period	0	0	0	-972	0	-972	0	-972
31 December 2022	11 338	5 661	1 134	2 012	35 178	55 323	0	55 323
Net loss for the period	0	0	0	0	-1 025	-1 025	0	-1 025
30 September 2023	11 338	5 661	1 134	2 012	34 153	54 298	0	54 298

Notes to consolidated interim financial statements

Note 1. General information

AS Pro Kapital Grupp (hereinafter also referred to as "the Parent Company") is a holding company incorporated and operating in the Republic of Estonia. The main shareholders of the Parent Company are following:

	Country of	Ownership	Ownership	Ownership
Shareholder	incorporation	30.09.2023	30.09.2022	31.12.2022
Raiffeisen Bank International AG	Austria	53.26%	53.16%	53.16%
Caceis Bank SA	France	12.52%	0%	0%
Clearstream Banking AG	Germany	10.55%	22.15%	22.38%
Svalbork Invest OÜ	Estonia	9.86%	9.86%	9.86%
Six Sis Ltd	Switzerland	6.89%	6.91%	6.91%

For the purpose of comparable financial figures of these interim financial statements as at 30 September 2023, AS Pro Kapital Grupp is a holding company, which owns subsidiary groups in Estonia (Pro Kapital Eesti AS), Latvia (Pro Kapital Latvia PJSC), Lithuania (Pro Kapital Vilnius Real Estate UAB), and Germany (Pro Kapital Germany Holding OÜ) (hereinafter also referred to as "the Group") and whose main fields of activity are to coordinate and control the development and implementation of the subsidiaries' business strategies, to administrate the Group's financial management, business reporting and to forward information to the investors.

For the comparable period of 2022, these interim financial statements represent the consolidated assets, liabilities, equity, results of operations and cash flows of the Parent Company and its subsidiaries.

Note 2. Basis of preparation

These consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standard IAS 34 "Interim Financial Reporting" as adopted by the European Union. The consolidated interim financial statements do not include all of the information required by complete set of financial statements and should be read in conjunction with annual consolidated financial statements of the Company as at and for the year ended 31 December 2022.

The accounting policies applied by the Company in these consolidated interim financial statements are the same as those applied by the Company in its consolidated financial statements as at and for the year ended 31 December 2022.

Note 3. Segment reporting

						Internal transactions	
in thousands of euros	Parent	Estonia	Latvia	Lithuania	Germany	elimination	Total
2023 9M							
Revenue	0	9 818	5 846	378	4 342	-415	19 969
incl. sale of real estate	0	9 726	5 644	25	0		<i>15 395</i>
incl. rental income	0	0	174	78	360	-360	252
incl. hotel operations	0	0	0	0	3 932		3 932
incl. maintenance services	0	86	13	263	0		362
incl. other revenue	0	6	15	12	50	-55	28
Other operating income and	-1	0	13	1	0	0	13
expenses (net)							
Segment operating profit/loss	-2 168	1 540	2 149	-282	399	29	1 667
Financial income and expense (net)	-4 968	2 648	-93	-96	-173	-2	-2 684
Profit/loss before income tax	-7 136	4 188	2 056	-378	226	27	-1 017
Income tax	0	0	0	-1	-7	0	-8
Net profit/loss for the period	-7 136	4 188	2 056	-379	219	27	-1 025
Net promy loss for the period							
30.09.2023							
Assets	65 425	162 217	25 724	15 411	9 231	-177 334	100 674
Liabilities	158 946	4 494	13 918	3 820	6 716	-141 518	46 376
Acquisition of non-current assets	0	66	108	3	676		853
Decrease of non-current assets	0	-15	0	0	0		-15
Depreciation and amortisation	0	-20	-35	-28	-210		-293

						Internal	
in thousands of euros	Parent	Estonia	Latvia	Lithuania	Germany	transactions elimination	Total
2022 9M							
Revenue	0	56 952	1 791	584	2 671	-370	61 628
incl. sale of real estate	0	56 860	1 673	340	0	0	58 873
incl. rental income	0	1	105	18	327	-327	124
incl. hotel operations	0	0	0	0	2 305	0	2 305
incl. maintenance services	0	84	0	222	0	0	306
incl. other revenue	0	7	13	4	39	-43	20
Other operating income and	-2	-127	-4	0	0	0	-133
expenses (net)							
Segment operating profit/loss	-2 084	14 268	152	-104	-255	13	11 990
Financial income and expenses (net)	-4 612	1 693	-315	26	-121	-5	-3 334
Profit/loss before income tax	-6 696	15 961	-163	-78	-376	8	8 656
Income tax	0	0	0	1	-6	0	-5
Net profit/loss for the period	-6 696	15 961	-163	-77	-382	0	8 651
Net promy loss for the period							
30.09.2022							
Assets	59 340	153 225	26 708	15 769	7 830	-163 141	99 731
Liabilities	144 423	7 061	19 155	3 519	5 683	-131 604	48 237
Acquisition of non-current assets	3	19	24	67	1 271		1 384
Decrease of non-current assets	0	0	-14	0	-30		-44
Depreciation and amortisation	-4	-34	-31	-25	-175		-269

						Internal transactions	
in thousands of euros	Parent	Estonia	Latvia	Lithuania	Germany		Total
2022 12M							
Revenue	805	59 819	1 873	698	3 326	-867	65 654
incl. sale of real estate	0	59 676	1 673	359	0		61 708
incl. rental income	0	1	177	39	0	0	217
incl. hotel operations	0	0	0	0	3 270		3 270
incl. maintenance services	0	120	5	295	0		420
incl. other revenue	805	22	18	5	56	-867	39
Other operating income and	-2	6 549	-523	0	112		6 136
expenses (net)							
Segment operating profit/loss	-1 818	20 771	-547	-352	-412	15	17 657
Financial income and expense (net)	-6 178	2 561	-407	-6	-172	-6	-4 208
Profit/Loss before income tax	-7 996	23 332	-954	-358	-584	9	13 449
Income tax	0	0	0	1	2		3
Net profit/loss for the period	-7 996	23 332	-954	-357	-582	9	13 452
31.12.2022							
Assets	57 567	157 409	25 954	15 537	8 420	-163 631	101 256
Liabilities	143 951	3 874	16 204	3 568	6 124	-127 788	45 933
Acquisition of non-current assets	3	20	24	129	1 744		1 920
Decrease of non-current assets	0	-10	-14	0	-30		-54
Depreciation and amortisation	-5	-45	-43	-35	-277		-405

Note 4. Inventories

in thousands of euros	30.09.2023	30.09.2022	31.12.2022
Property held for sale	6 259	11 588	9 313
incl. Kristina and Kindrali Houses, Tallinn	271	2 504	237
incl. Kalaranna, Tallinn	1 201	1 212	1 215
incl. River Breeze, Riga	3 182	6 171	6 171
incl. Šaltinių Namai (Attico), Vilnius	1 599	1 610	1 604
incl. other properties	6	91	86
Works in progress	21 215	23 531	24 854
incl. Kristiine City, Tallinn	0	5 867	7 182
incl. Kalaranna, Tallinn	8 599	5 191	5 192
incl. Šaltinių Namai (Attico), Vilnius	6 339	6 223	6 223
incl. Naugarduko, Vilnius	0	6 250	6 257
Goods bought for resale	84	64	57
Prepayments for inventories	107	45	0
Total	27 665	35 228	34 224

Property held for sale include completed real estate stock in Tallinn, Riga and Vilnius. Works in progress include properties being under development or waiting for development in the nearest future in Tallinn and Vilnius.

Properties are transferred from "works in progress" to "property held for sale" upon completion.

Works in progress include later development stage of the Kalaranna District project being currently under construction in Tallinn. The following phase of Šaltinių Namai is waiting for the start of development. New property has been purchased in Naugarduko Street in Vilnius, with a plan to start renovation works in 2023.

Note 5. Non-current receivables

in thousands of euros	30.09.2023	30.09.2022	31.12.2022
Finance leases	12	17	16
Other non-current receivables	0	2 000	2 000
Total	12	2 017	2 016

The prepayment of 2 million euros for potential purchase of a new subsidiary PK Sicily that was recorded under non-current receivables as at 31 December 2022. Due to the decision to withdraw from purchase of the subsidiary the balance was reclassified to current receivables. Part of the prepayment has been repaid during reporting period.

Note 6. Property, plant, equipment and right-of use assets

Land and buildings held for providing services or for administrative purposes are stated at their revalued amounts being the fair value at the date of revaluation less subsequent accumulated depreciation and impairment losses. Revaluations are performed with sufficient regularity so that the carrying amounts do not differ materially from those that would be determined using fair values at the end of each reporting period. On 30 June 2023 land and buildings comprised of hotel property in Bad Kreuznach, Germany and office premises in Tallinn, Estonia.

In thousands of euros	30.09.2023	30.09.2022	31.12.2022
Acquisition value of property, plant and equipment	11 735	11 559	11 038
Accumulated depreciation	-3 916	-3 658	-3 744
Residual value of property, plant and equipment	7 819	7 901	7 294
in thousands of euros	30.09.2023	30.09.2022	31.12.2022
Acquisition value of right-of-use assets	809	701	701
Acquisition value of right-of-use assets Accumulated depreciation	809 -611	701 -472	701 -506

On 1 January 2019 the Group recognised leases in total amount of 674 thousand euros as right-of-use assets using modified retrospective approach (initial application of

IFRS 16). Right-of-use assets comprise of land in Germany (rentable until end of heritable building right agreement) and Lithuania (rentable until sales of the properties), office premises in Latvia and Lithuania, machinery and equipment in the group.

in thousands of euros	Land and buildings	Machinery and equipment	Other tangible assets	Prepay- ments	PPE total	Right-of- use assets
Acquisition value 31.12.2021	9 011	1 026	262	0	10 299	574
Acquired	1 234	9	9	0	843	62
Sold	0	0	-14	0	-14	0
Written off	0	0	0	0	0	0
Acquisition value 30.09.2022	10 245	1 035	257	0	11 128	636
Acquired	350	123	0	0	473	0
Change in fair value	-984	0	0	0	-984	0
Written off	0	0	-10	0	-10	0
Acquisition value 31.12.2022	9 611	1 156	271	0	11 038	701
Acquired	566	110	31	5	712	108
Written off	0	0	-15	0	-15	0
Acquisition value 30.09.2023	10 177	1 266	287	5	11 735	809

	Land and	Machinery and	Other tangible		Right-of-
in thousands of euros	buildings	equipment	assets	PPE total	use assets
Accumulated depreciation 31.12.2021	2 385	935	225	3 545	372
Depreciation charge for the period	113	21	18	149	100
Sold	0	-30	0	-30	0
Written off	0	0	-6	-6	0
Accumulated depreciation 30.09.2022	2 498	926	234	3 658	472
Depreciation charge for the period	73	16	7	96	34
Sold	0	0	-10	-10	0
Accumulated depreciation 31.12.2022	2 571	942	230	3 744	506
Depreciation charge for the period	122	47	16	185	96
Written off	0	0	-13	-13	9
Accumulated depreciation 30.09.2023	2 693	989	234	3 916	611

Note 7. Investment property

in thousands of euros	Property held for increase in value
Balance at 31.12.2021	40 734
Additions:	
Investments	536
Balance at 30.09.2022	41 270
Additions:	
Investments	464
Changes in fair value	6 170
Disposals	-2 329
Balance at 31.12.2022	45 575
Additions:	
Investments	299
Balance at 30.09.2023	45 874

The fair value of the Company's investment properties has been derived on the basis of valuations carried out by Colliers International, an independent valuator, at the end of 2022. The valuations were performed by reference to recent market information by external valuator.

Note 8. Current and non-current debt

Current debt

in thousands of euros	30.09.2023	30.09.2022	31.12.2022
Bank loans and overdrafts	63	207	63
Convertible bonds	0	68	0
Secured non-convertible bonds	28 376	0	0
Lease liabilities	142	93	110
Total	28 581	368	173

Non-current debt

in thousands of euros	30.09.2023	30.09.2022	31.12.2022
Bank loans and overdrafts	359	484	406
Secured non-convertible bonds	0	28 089	28 157
Unsecured non-convertible bonds	9 551	9 438	9 466
Lease liabilities	117	142	155
Total	10 027	38 153	38 184

Creditors

in thousands of euros	30.09.2023	30.09.2022	31.12.2022
AS LHV Pank (EE)	0	207	0
Sparkasse (DE)	422	484	469
Convertible bonds, various investors (discounted value)	0	68	0
Secured bonds, various investors (discounted value)	28 376	28 089	28 157
Unsecured bonds, various investors (discounted value)	9 551	9 438	9 466
Lease agreements (related to right-of -use assets)	259	235	265
Total	38 608	38 521	38 357

All agreements and liabilities are fixed in euros. The total interest and other financial cost (Note 16) for the reporting period was 2.6 million euros (2022 9M: 3.2 million euros).

Unsecured non-convertible bonds

3 459 081 unsecured non-convertible bonds with the total issue value of 9 685 426.80 euros were issued in three tranches in 2020 to substitute former convertible bonds. The new bonds carry annual fixed interest rate of 8% and they have been listed on Nasdaq Tallinn bond list since January 2021 and initially their maturing date was in October 2024. With the consent from bondholders, redemption date has been postponed by 2+2 years, i.e new redemption date is 31 October 2026 with the condition that the Company may unilaterally postpone the redemption date by two years, i.e to 31 October 2028 by making a respective announcement via Nasdaq Tallinn by 30 September 2026 at the latest. The new interest rate of 9% shall be fixed starting from 1 November 2024. The Company will redeem 15% of the denomination value of all the bonds on 31 October 2024.

The balance sheet value on the reporting date is 9.3 million euros, which consists of nominal value 9.7 million euros minus 0.4 million euros of refinancing costs.

Secured non-convertible bonds

In February 2020, the Company refinanced the senior secured bonds 2015/2020 in full by issuing new senior secured, called, fixed rate bonds 2020/2024 in total amount of 28.5 million euros. The New Bonds are similar to the Old Bonds: 285 bonds, with the value of 100 000 euros each, carry a fixed rate coupon 8% and mature in February 2024.

Remaining balance of the secured non-convertible bonds is 28.5 million euros on 30 September 2023. The balance sheet value is 27.9 million euros equalling to nominal value 28.5 million euros minus 0.6 million euros of refinancing costs which are being discounted over the effective period of the bonds (until the maturity period). According

to terms and conditions, the Company has to maintain the equity ratio above 35% at all times. As at the end of the reporting period the calculated equity ratio was 54.4%. The equity ratio is positively influenced, when construction is completed and revenues are recorded on the balance sheet.

Pledged assets in balance sheet value in thousands of euros

Beneficiary	Collateral description	30.09.2023	30.09.2022	31.12.2022
Bank accounts				
Nordic Trustee & Agency AB (Sweden)	Nordea Bank AB (Sweden)	23	23	23
Inventory				
LHV Pank AS*	Kalaranna 8, 22, Tallinn	N/A	6 387	N/A
LHV Pank AS *	Rivi 6, Sammu 5, Sõjakooli 14/16, Tallinn	N/A	18 380	N/A

^{*}Loan has been repaid.

Share pledges to Nordic Trustee & Agency AB (NTA) related to secured bonds:

		30.09.2023	30.09.2022	31.12.2022
NTA	Pro Kapital Germany Holdings OÜ	12	11	12
NTA	Pro Kapital Germany GmbH	25	25	25
NTA	PK Hotel Management Services GmbH	116	116	116
NTA	Pro Kapital Eesti AS	16 880	16 880	16 880
NTA	OÜ Ilmarise Kvartal	3	3	3
NTA	Pro Halduse OÜ	26	26	26
NTA	AS Tondi Kvartal	160	160	160
NTA	OÜ Marsi Elu	20	20	20
NTA	Kalaranna Kvartal OÜ	3	3	3
NTA	Dunte Arendus OÜ	3	3	3
NTA	Pro Kapital Latvia JSC	12 948	9 960	12 948
NTA	Kliversala SIA	14 531	14 531	14 531
NTA	Tallina Nekustamie Īpašumi SIA	10 300	10 300	10 300
NTA	Nekustamo īpašumu sabiedrība Zvaigznes centrs SIA	6 100	6 100	6 100
NTA	Pro Kapital Vilnius Real estate UAB	1 335	1 335	1 335
NTA	In Vitam UAB	3	3	3
NTA	PK Invest UAB	823	823	823
Total		63 288	60 299	63 288

Note 9. Customer advances

in thousands of euros	30.09.2023	30.09.2022	31.12.2022
Advances for real estate	3 022	2 578	1 630
Advances for hotel services	26	36	30
Total	3 048	2 614	1 659

Customer advances are recorded in the financial statements from receiving deposit and instalment payments until the properties are handed over to customers. The advances have increased due to start of the new phase in Kalaranna District.

Note 10. Current payables

in thousands of euros	30.09.2023	30.09.2022	31.12.2022
Trade payables	1 914	3 161	2 134
Accrued expenses	857	678	766
Accrued interests	447	452	1 211
Payables to employees	16	15	8
Other	2	1	507
Total	3 236	4 308	4 626

Note 11. Revenue

Segment revenue

					2022
in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	12M
Revenue from contracts with customers					
Revenue from sale of real estate	15 395	58 873	2 135	29 328	61 708
Hotel operating revenue	3 932	2 305	1 480	927	3 270
Revenue from maintenance and other services	390	326	159	113	460
Total revenue from contracts with customers	19 717	61 504	3 774	30 368	65 438
Rental income	252	124	83	66	216
Total	19 969	61 628	3 857	30 434	65 654

Timing of revenue recognition

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2021 12M
in thousands of euros	2023 3101	2022 9101	2023 Q3	2022 Q3	TZIVI
At a point in time					
Revenue from sale of real estate	15 395	58 873	2 135	29 328	61 708
Hotel operating revenue	3 932	2 305	1 480	927	3 270
Revenue from other services	27	20	8	9	40
Total revenue recognised at a point in time	19 354	61 198	3 623	30 264	65 018
Over time					
Rental income	253	124	83	66	216
Revenue from maintenance fees	362	306	151	104	420
Total	19 969	61 628	3 857	30 434	65 654

Revenue from sale of real estate has decreased by 74% compared to reference period as all inventory in Kindrali Houses and Kalaranna District has been sold. Sales of available inventory have continued in Kliversala in Riga and in Šaltinių Namai in Vilnius. Revenue from hotel operations has increased significantly compared to the reference period as the renovation works that influenced the hotel revenues during 2022 have now been finalised and refurbished premises attract more quests.

Customer advances decrease when real right agreements are signed and real estate have been handed over to the customers and is the point in time when the Group is entitled for consideration and revenue from sale of real estate is recognised.

Note 12. Cost of sales

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Cost of real estate sold	10 852	43 185	1 217	22 758	45 420
Cost of providing rental services	69	48	25	20	66
Cost of hotel operations	2 826	2 017	970	755	2 977
Cost of maintenance services	211	164	100	52	221
Cost of other services	11	3	1	0	5
Total	13 969	45 417	2 313	23 585	48 689

Note 13. Gross profit

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Real estate	4 543	15 688	918	6 570	16 288
Rental revenue	183	76	58	46	150
Hotel operating	1 106	288	510	172	293
Maintenance services	151	142	51	52	199
Other services	17	17	7	9	35
Total	6 000	16 211	1 544	6 849	16 965

Note 14. Administration expenses

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Staff costs	2 146	2 501	680	699	3 189
Land and real estate taxes	192	210	48	51	306
Depreciation charge	123	95	42	34	138
Bad debt	2	1	1	0	0
Other	1 397	936	433	301	1 313
Total	3 860	3 743	1 204	1 085	4 946

Note 15. Other income and expenses

Other income

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Fines collected	1	0	1	0	0
Gain from fair value adjustments	0	0	0	0	6 157
Profit from sales of non-current assets	0	8	0	0	0
Other	15	1	15	1	121
Total	16	9	16	1	6 278

Other expenses

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Fines paid	2	2	1	0	2
Loss from write off of non-current assets	0	8	0	0	0
Other	1	132	1	80	140
Total	3	142	2	80	142

Note 16. Finance income and cost

Finance income

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Interest income	174	2	86	0	3
Other financial income	0	0	0	1	0
Total	174	2	86	1	3

Finance cost

in thousands of euros	2023 9M	2022 9M	2023 Q3	2022 Q3	2022 12M
Interest expenses	2 616	3 244	874	1 018	4 192
Foreign currency loss	0	1	0	0	0
Other financial expenses	242	91	108	14	19
Total	2 858	3 336	982	1 032	4 211

Note 17. Earnings per share

Earnings per share are calculated by dividing the net profit (loss) for the period which is attributable to the equity holders of the Parent with the weighted average number of the shares for the period.

Average number of shares:

For the period	01.01.2023-30.09.2023	(56 687 954x273/273)	=56 687 954
For the period	01.01.2022-30.09.2022	(56 687 954x273/273)	= 56 687 954
For the period	01.07.2023-30.09.2023	(56 687 954x92/92)	= 56 687 954
For the period	01.07.2022-30.09.2022	(56 687 954x92/92)	=56 687 954
For the period	01.01.2022-31.12.2022	(56 687 954x365/365)	=56 687 954

Indicative earnings per share from continuing operations:

For the period	01.01.2023-30.09.2023	-1 025 thousand euros/ 56 687 954 = -0.02 euros
For the period	01.01.2022-30.09.2022	8 651 thousand euros/56 687 954 = 0.15 euros
For the period	01.07.2023-30.09.2023	-732 thousand euros/56 687 954 = -0.01 euros
For the period	01.07.2022-30.09.2022	4 546 thousand euros/ 56 687 954 = 0.08 euros
For the period	01.01.2022-31.12.2022	13 452 thousand euros/ 56 687 954 = 0.24 euros

Note 18. Shareholders meetings

The annual shareholders meeting of AS Pro Kapital Grupp took place in 19 June 2023. Minutes of the annual shareholders meeting have been published on AS Pro Kapital Grupp web page www.prokapital.com.

Note 19. Transactions with related parties

Transactions with related parties are considered as transactions between the entities within the consolidated Group, its shareholders, the members of the Supervisory Council and the Management Board, their families and companies in which they hold majority interest or have significant influence.

Transactions with related parties

in thousands of euros	2023 9M	2022 9M	2022 12M
Significant owners and owner related companies			
Revenues	7	6	8
Administrative expenses	408	0	0
Other shareholders / bondholders			
Interest expenses incurred	666	669	892
Redemption of convertible bonds	0	128	196
Interest payments	775	791	794
Members of the Management Board and Council			
Salaries and bonuses paid to management	424	497	650
Receivables from related parties			
in thousands of euros	2023 9M	2022 9M	2022 12M
Significant owners and owner related companies			
Prepayments	3 553	2 000	2 000

In 2022 the Company made a prepayment to purchase shares of PK Sicily SpA from a related party for 12 million euros. After performing a thorough due diligence to evaluate potential gain on transaction it was decided not to buy the shares of hotel company. The seller has to return the prepayment no later than three years from prepayment. The Group has the right to set the second rank pledge on the property to secure its receivable. 0.5 million euros have been repaid during the reporting period.

In July 2023 the Company signed a preliminary agreement with an intention of buying 67.5% of the shares of Preatoni Nuda Proprieta S.R.L (registered office in Milan, Italy) and made a prepayment to the seller. With the preliminary agreement the company reserved its rights to buy the shares and initiated due diligence.

Shareholding in the Company %	30.09.2023	30.09.2022	31.12.2022
Significant owner and owner related companies	49.31%	49.61%	49.63%
Members of the Council and individuals related them	0.00%	0.08%	0.05%

Management Board's confirmation of the financial statements

The Management Board confirms the correctness and completeness of AS Pro Kapital Grupp consolidated interim report for nine months and the third quarter of 2023.

The consolidated interim report has been prepared in accordance with the International Financial Reporting Standards and gives a true and fair view of the company's financial position, its results of the operations and cash flows. AS Pro Kapital Group is a going concern.

Edoardo Preatoni

Member of the Management Board

7 November 2023