# AB Panevėžio Statybos Trestas

# Separate financial statements for the year 2011

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# Company details

### AB Panevėžio Statybos Trestas

Entity's code:

147732969

Telephone:

+370 45 505 503

Telefax:

+370 45 505 520

Address:

P. Puzino 1, LT-35173 Panevėžys

### **Board**

Remigijus Juodviršis, Chairman Artūras Bučas Gvidas Drobužas Irma Abromavičienė Vilius Gražys

### Management

Dalius Gesevičius, Managing Director

### Auditor

KPMG Baltics, UAB

### **Banks**

AB DnB NORD Bankas AB SEB Bankas AS UniCredit Bank Lithuania Branch Swedbank, AB AB Šiaulių Bankas



KPMG Baltics, UAB Upės g. 21 LT-08128, Vilnius Lietuva Tel.: Faks.: El. p.: +370 5 2102600 +370 5 2102659 vilnius@kpmg.lt www.kpmg.lt

## Independent auditor's report

To the shareholders of AB Panevėžio Statybos Trestas

### Report on the Financial Statements

We have audited the accompanying separate financial statements of AB Panevėžio Statybos Trestas ("the Company"), which comprise the separate statement of financial position as at 31 December 2011, the separate statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information, as set out on pages 5-37.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion

In our opinion, the separate financial statements give a true and fair view of the unconsolidated financial position of AB Panevėžio Statybos Trestas as at 31 December 2011, and of its unconsolidated financial performance and its unconsolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

### Report on Other Legal and Regulatory Requirements

Furthermore, we have read the annual report of AB Panevėžio Statybos Trestas for the year 2011, set out on pages 38-64 of the financial statements, and have not identified any material inconsistencies between the financial information included in the annual report and the financial statements of AB Panevėžio Statybos Trestas for the year ended 31 December 2011.

On behalf of KPMG Baltics, UAB

Domantas Dabulis

Partner pp

Certified Auditor

Vilnius, Republic of Lithuania 2 April 2012

# Confirmation of the Company's responsible employees

To: Supervisory Service

BANK OF LITHUANIA

Žirmūnų St 151, LT-09128 Vilnius

Vilnius Stock Exchange Konstitucijos 7, 15fl., LT-08105 Vilnius

This confirmation of responsible employees of AB Panevėžio Statybos Trestas concerning the audited separate financial statements and the annual report for the year 2011 is presented in accordance with periodic regulations for preparation and presentation of additional information approved by the Securities Law of the Republic of Lithuania (Officia Gazette, 2077, No. 17-626; 2011, No. 145-6819) and by decision of the Securities Commission of the Republic of Lithuania No. 1K-6 (Officia Gazette No. 92-4897).

We confirm that, as to our knowledge, the presented separate financial statements, which have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union, give a true and fair view of the assets, the liabilities, the financial position and the result of AB Panevėžio Statybos Trestas. The annual report fairly states the review of business development and activities, the Company's position and the description of main risks and uncertainties.

AB Panevėžio Statybos Tres as

Managing Director Dalius Gesevičius AB Panevėžio Statybos Trestas

Finance Director Dalė Bernotaitienė

D. Seshity

Entity's code: 147732969 Address: P. Puzino 1, LT-35173 Panevėžys

| Approved on |  |
|-------------|--|
| Minutes No  |  |

# Separate statement of financial position

as at 31 December

In Litas

|                               | Note | 2011        | 2010        |
|-------------------------------|------|-------------|-------------|
| ASSETS                        |      |             |             |
| Non-current assets            |      |             |             |
| Property, plant and equipment | 13   | 17,340,459  | 23,967,094  |
| Intangible assets             | 14   | 21,105      | 25,287      |
| Investments in subsidiaries   | 15   | 33,442,031  | 33,442,031  |
| Loans granted                 | 16   | 15,235,649  | 17,126,104  |
| Other assets                  | 17   | 4,745,779   | 85,191      |
| Deferred tax assets           | 12   | 473,491     | 601,835     |
| Total non-current assets      |      | 71,258,514  | 75,247,542  |
| Current assets                |      |             |             |
| Inventories                   | 18   | 9,769,019   | 2,232,619   |
| Trade receivables             | 19   | 60,206,979  | 36,184,695  |
| Prepayments                   |      | 6,245,330   | 856,186     |
| Loans granted                 | 20   | 13,787,352  | 2,836,872   |
| Other assets                  | 21   | 2,183,717   | 27,765,222  |
| Current tax assets            |      | 1,462,686   | 613,192     |
| Cash and cash equivalents     | 22   | 43,686,824  | 40,847,520  |
| Total current assets          |      | 137,341,907 | 111,336,306 |
| TOTAL ASSETS                  |      | 208,600,421 | 186,583,848 |

The notes on pages 10-37 are an integral part of these financial statements.

Managing Director

Dalius Gesevičius

Entity's code: 147732969 Address: P. Puzino 1, LT-35173 Panevėžys

| Approved on | e. |
|-------------|----|
| Minutes No. |    |

# Separate statement of financial position (continued)

as at 31 December

In Litas

| Note           | 2011                             | 2010  |
|----------------|----------------------------------|---|
|                |                                  |   |
|                |                                  |   |
| 23             |                                  | 16,350,000  |
| 23             |                                  | 10,754,627  |
|                | 106,530,889                      | 105,483,449   |
|                | 130,434,694                      | 132,588,076   |
|                |                                  |   |
| 25             | 537,785                          | 2,095,887   |
| 26             | 1,060,670                        | 731,694   |
| 12             | 1,044,490                        | 1,609,341   |
|                | 2,642,945                        | 4,436,922   |
|                |                                  |   |
| 25             | 1,582,227                        | 2,185,392   |
|                | 35,536,154                       | 18,826,212  |
|                | 16,523,170                       | 14,107,720  |
| 12             | 2,060,324                        | Ó   |
| 27             | 19,820,907                       | 14,439,526  |
|                | 75,522,782                       | 49,558,850  |
|                | 78,165,727                       | 53,995,772  |
|                | 208,600,421                      | 186,583,848   |
| icial statemen |                                  | shudy   |
|                | 23<br>23<br>25<br>26<br>12<br>25 | 23 16,350,000 23 7,553,805 106,530,889 130,434,694  25 537,785 26 1,060,670 12 1,044,490 2,642,945  25 1,582,227 35,536,154 16,523,170 12 2,060,324 27 19,820,907 75,522,782 78,165,727 208,600,421 |

Entity's code: 147732969 Address: P. Puzino 1, LT-35173 Panevėžys

| Approved on |  |
|-------------|--|
| Minutes No  |  |

# Separate statement of comprehensive income

for the year ended 31 December

In Litas

|  | Note   | 2011                         | 2010                         |
|--|--------|------------------------------|------------------------------|
| Revenue<br>Cost of sales                     | 5<br>6 | 218,714,318<br>(204,115,184) | 168,903,291<br>(147,095,962) |
| Gross profit                                 |        | 14,599,134                   | 21,807,329                   |
| Other income                                 | 10     | 890,500                      | 544,297                      |
| Sales expenses                               | 7      | (337,271)                    | (327,374)                    |
| Administrative expenses                      | 8      | (10,108,699)                 | (11,971,407)                 |
| Other expenses                               | 10     | (1,050,844)                  | (729,121)                    |
| Result from operating activities             |        | 3,992,820                    | 9,323,724                    |
| Finance income                               | 11     | 1,679,655                    | 2,385,065                    |
| Finance expenses                             | 11     | (1,105,938)                  | (469,343)                    |
| Profit before income tax                     |        | 4,566,537                    | 11,239,446                   |
| Income tax                                   | 12     | (2,970,595)                  | (1,094,151)                  |
| Net profit (loss)                            |        | 1,595,942                    | 10,145,295                   |
| Other comprehensive income                   |        |                              |                              |
| Revaluation of property, plant and equipment |        | (3,064,499)                  | 0                            |
| Effect of deferred tax                       |        | 459,675                      | 0                            |
| Other comprehensive income                   |        | (2,604,824)                  | 0                            |
| Total community income                       |        | (1,008,882)                  | 10,145,295                   |
| Total comprehensive income                   | 24     | 0.10                         | 0.62                         |
| Basic and diluted earnings per share         |        |                              | 5.02                         |

The notes on pages 10-37 are an integral part of these financial statements.

Managing Director

Dalius Gesevičius

D. Gesending

Entity's code: 147732969 Address: P. Puzino 1, LT-35173 Panevėžys

Approved on Minutes No.

# Separate statement of changes in equity

| (  |                     |            |             |                   |              |
|--|---------------------|------------|-------------|-------------------|--------------|
| In Litas   |                     | Compulsory | Revaluation |                   |              |
|  | Notes Share capital | reserve    | reserve     | Retained earnings | Total equity |
| Balance as at 31 December 2009                     | 16,350,000          | 1,635,030  | 9,715,594   | 95,886,657        | 123,587,281  |
| Total comprehensive income for the year            |                     |            |             |                   |              |
| Net profit (loss)                                  |                     |            |             | 10,145,295        | 10,145,295   |
| Total other comprehensive income                   |                     |            | (595,997)   | 595,997           | 0            |
| Total comprehensive income for the year            |                     |            | (595,997)   | 10,741,292        | 10,145,295   |
| Contributions by and distributions to owners of    |                     |            |             |                   |              |
| the Company  |                     |            |             |                   |              |
| Dividends to owners of the Company                 |                     |            |             | (1,144,500)       | (1,144,500)  |
| Total contributions by and distributions to owners |                     |            |             |                   |              |
| of the Company                                     |                     |            |             | (1,144,500)       | (1,144,500)  |
| Balance as at 31 December 2010                     | 16,350,000          | 1,635,030  | 9,119,597   | 105,483,449       | 132,588,076  |
| Total comprehensive income for the year            |                     |            |             |                   |              |
| Net profit (loss)                                  |                     |            |             | 1,595,942         | 1,595,942    |
| Total other comprehensive income                   |                     |            | (3,200,822) | 595,998           | (2,604,824)  |
| Total comprehensive income for the year            |                     |            | (3,200,822) | 2,191,940         | (1,008,882)  |
| Contributions by and distributions to owners of    |                     |            |             |                   |              |
| the Company  |                     |            |             |                   |              |
| Dividends to owners of the Company                 |                     |            |             | (1,144,500)       | (1,144,500)  |
| Total contributions by and distributions to owners |                     |            |             |                   |              |
| of the Company                                     |                     |            |             | (1,144,500)       | (1,144,500)  |
| Balance as at 31 December 2011                     | 16,350,000          | 1,635,030  | 5,918,775   | 106,530,889       | 130,434,694  |
|  |                     |            |             |                   |              |

The notes on pages 10-37 are an integral part of these financial statements.

Managing Director

Dalius Gesevičius

D. Seened

| Entity's code: 147732969       |           |
|--------------------------------|-----------|
| Address: P. Puzino 1, LT-35173 | Panevėžve |

| Approved on |  |
|-------------|--|
| Minutes No  |  |

# Separate statement of cash flows

for the year ended 31 December

| In Litas  |      |              |              |
|---|------|--------------|--------------|
| III Litas   | Note | 2011         | 2010         |
| Cash flow from operating activities                         |      |              |              |
| Net profit  |      | 1,595,942    | 10,145,295   |
| Adjustments for:  |      |              |              |
| Depreciation and amortization                               |      | 4,865,840    | 5,686,922    |
| Revaluation of property, plant and equipment                |      | 387,147      |              |
| Gain on disposal of property, plant and equipment           |      | (107,904)    | (114,218)    |
| Income tax expense  |      | 2,970,595    | 1,094,151    |
| Other non-cash items  |      | (4,328,910)  | (3,212,437)  |
|   |      | 5,382,710    | 13,599,713   |
| Change in long-term receivables                             |      | (123,540)    | (236,022)    |
| Change in inventories                                       |      | (6,830,118)  | 1,366,708    |
| Change in trade receivables                                 |      | (21,302,652) | 10,293,254   |
| Change in prepayments                                       |      | (5,389,144)  | 4,335,523    |
| Change in other assets                                      |      | (2,269,737)  | 262,592      |
| Change in trade payables                                    |      | 16,709,942   | 859,192      |
| Change in prepayments received                              |      | 2,415,450    | (3,690,932)  |
| Change in other liabilities                                 |      | 5,740,302    | (1,026,452)  |
|   |      | (5,666,787)  | 25,763,576   |
| Income tax paid   |      | (1,736,597)  | (2,156,177)  |
| Net cash flows from operating activities                    |      | (7,403,384)  | 23,607,399   |
| Cash flows from investing activities                        |      |              |              |
| Acquisition of property, plant and equipment and investment |      | (1,750,182)  | (885,588)    |
| Disposal of property, plant and equipment                   |      | 174,583      | 228,218      |
| Loans issued  |      | (28,260,616) | (16,663,885) |
| Loans recovered   |      | 18,863,547   | 11,787,421   |
| Change in term deposits                                     |      | 23,310,915   | (27,729,963) |
| Dividends and interest received                             |      | 1,619,308    | 947,072      |
| Net cash flows from investing activities                    |      | 13,957,555   | (32,316,725) |
| Cash flows from financing activities                        |      |              |              |
| Dividends paid  |      | (1,174,445)  | (1,148,998)  |
| Proceeds from loans and other financial borrowings          |      | 0            | O O          |
| Repayment of loans and other financial borrowings           |      | (0)          | (0)          |
| Payment of finance lease liabilities                        |      | (2,161,267)  | (2,802,735)  |
| Interest paid   |      | (379,155)    | (426,105)    |
| Net cash flows from financing activities                    |      | (3,714,867)  | (4,377,838)  |
| Net increase (decrease) in cash and cash equivalents        |      | 2,839,304    | (13,087,164) |
| Cash and cash equivalents at 1 January                      |      | 40,847,520   | 53,934,684   |
| Cash and cash equivalents at 31 December                    |      | 43,686,824   | 40,847,520   |
|   |      |              |              |

The notes on pages 10-37 are an integral part of these financial statements.

Managing Director

Dalius Gesevičius

D. Gesend

### Notes

### 1. Reporting entity

AB Panevėžio Statybos Trestas (hereinafter "the Company") was established in 1957. The entity's code is 147732969 and it is registered at P. Puzino 1, LT-35173 Panevėžys. The Company primarily is involved in construction of buildings, plant, equipment as well as other facilities and networks, etc. in Lithuania and abroad. The Company employed 1,006 employees as at 31 December 2011 (861 employees as at 31 December 2010).

The Company has the following branches in Lithuania: Genranga, Gerbūsta, Pastatų Apdaila and Klaipstata. The Company also has a branch in Kaliningrad, Russia. Besides, the Company has a representative office in Cerepovec, Russia as well as permanent establishment in the United Kingdom of Great Britain and Northern Ireland.

The main shareholders of the Company are:

- AB Panevėžio Keliai (49.78%),
- Skandinaviska Enskildas Banken clients, Swedish companies (5.94%),
- Ing Bank Slaski AC Akcji Fio (4.60%).

These financial statements are the Company's separate financial statements. The Company also prepares consolidated financial statements including the Company and its subsidiaries, which are disclosed in Note 15.

The shareholders of the Company have a statutory right to either approve these financial statements or not approve them and require Management to prepare a new set of financial statements.

### 2. Basis of preparation

### Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (hereinafter IFRSs).

### **Basis of measurement**

The financial statements have been prepared on the historical cost basis except for land and buildings which are recognized at revalued amounts.

### Functional and presentation currency

The financial statements are presented in the national currency Litas, which is the Company's functional currency.

### Use of estimates and judgments

The preparation of financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

### Use of estimates and judgments (continued)

Information about significant areas of estimation uncertainty and critical judgement in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

- Note 5 construction contract revenue;
- Note 12 deferred taxes recognition;
- Note 13 fair value of land and buildings, useful lives of property plant and equipment;
- Note 15 measurement of recoverable amounts of investments;
- Note 19 impairment of trade receivables;
- Note 25 –classification of leases;
- Note 26 measurement of warranty provision.

### 3. Significant accounting policies

### Foreign currency

Transactions in foreign currencies are translated to the functional currency at exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate ruling at that date. The foreign currency gain or loss on monetary items is recognized in profit or loss. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary assets and liabilities denominated in foreign currencies that are measured at cost are translated to the functional currency at the exchange rate at the date that the asset or liability is recognized in statement of financial position. Foreign currency differences arising on translation are recognized in profit or loss.

### Non-derivative financial instruments

Non-derivative financial instruments comprise trade and other receivables, cash and cash equivalents, loans and borrowings, and trade and other payables. The Company has no held-to-maturity investments, available-for-sale financial assets and financial assets at fair value through profit or loss.

Cash and cash equivalents comprise cash balances and call deposits.

Non-derivative financial instruments are recognized initially at fair value plus (except for instruments, at fair value through profit and loss account) any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

Financial instruments are recognized on the trade date. Financial assets are derecognized if the contractual rights to the cash flows from the financial assets expire or if the Company transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial liabilities are derecognized if the obligations of the Company specified in the contract expire or are discharged or cancelled.

### Non-derivative financial instruments (continued)

Loans and receivables are non-derivative financial assets and are not quoted in an active market. They are included into current assets except for maturities greater than 12 months. Loans and receivables are subsequently measured at amortized cost using the effective interest rate method, less impairment losses, if any. Short-term receivables are not discounted.

Loans and borrowings and other financial liabilities, including trade payables are subsequently stated at amortized cost using the effective interest rate method. Current liabilities are not discounted.

The effective interest method is a method of calculating the amortized cost of a financial asset or liability and of allocating interest income and expense over the relevant period. The effective interest rate is the rate that discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

### **Derivative financial instruments**

The Company has no derivative financial instruments.

### Property, plant and equipment

Items of property, plant and equipment except for land and buildings are measured at cost less accumulated depreciation and accumulated impairment losses. Land and buildings are measured at fair value. Any surplus arising on the revaluation is recognized in other comprehensive income and presented in the revaluation reserve in equity. Any deficit on revaluation is recognized in profit or loss except to the extent that it reverses a previous revaluation surplus on the same asset, in which case it is recognised in other comprehensive income. Revaluation increases and decreases are not offset, even within a class of assets.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. Borrowing costs related to qualifying assets are capitalized.

### Property, plant and equipment (continued)

The fair value of land and buildings is based on market values. More detailed comments concerning the fair value of land and buildings are stated in Note 13.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The carrying amount of the replaced part is derecognized. The costs of the day-to-day servicing of property, plant and equipment are recognized in profit or loss as incurred.

Depreciation is recognized in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Company will obtain ownership by the end of the lease term. The estimated useful lives are disclosed in Note 13. Land is not depreciated.

Depreciation methods, useful lives and residual values are reviewed at each reporting date.

Gains and losses on disposal are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment and are recognized net within other income in profit or loss. When revalued assets are sold, the amounts included in the revaluation surplus reserve are transferred to retained earnings.

### Intangible assets

Software and other intangible assets, which have finite useful lives, are measured at cost less accumulated amortization and accumulated impairment losses. Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use. The estimated useful lives are disclosed in Note 14.

### Leased assets

Leases in terms of which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset. Other leases are operating leases and the leased assets are not recognized on the Company's statement of financial position.

### Investments in subsidiaries

Investments in subsidiaries are accounted for at cost less impairment.

### Inventories

Inventories are measured at the lower of cost and net realizable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

### Construction work in progress

Construction work in progress represents the gross unbilled amount expected to be collected from customers for contract work performed to date. It is measured at cost plus profit recognized to date less progress billings and recognized losses. Cost includes all expenditure related directly to specific projects and an allocation of fixed and variable overheads incurred in the Company's contract activities based on normal operating capacity.

Construction work in progress is presented as part of trade receivables in the statement of financial position. If payments received from customers exceed the income recognized, then the difference is presented as deferred income in the statement of financial position.

### Impairment of financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. The effective interest rate method is a method of calculating the amortised cost of a financial asset or liability and of allocating interest income and expense over the relevant period.

Impairment loss is recognized in profit or loss.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost, the reversal is recognized in profit or loss.

### Impairment of non-financial assets

The carrying amounts of non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the cash-generating unit).

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

### **Dividends**

Dividends are recognized as a liability in the period in which they are declared.

### **Provisions**

A provision is recognized if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

A provision for warranties is recognized when the underlying construction services are sold. The provision is based on historical warranty data and a weighting of all possible outcomes against their associated probabilities.

### **Employee benefits**

The Company does not have any defined contribution and benefit plans and has no share based payment schemes. Post employment obligations to employees retired on pension are borne by the State.

Short-term employee benefits are recognized as a current expense in the period when employees render the services. These include salaries and wages, social security contributions, bonuses, paid holidays and other benefits. There are no long-term employee benefits.

### Revenue

Construction contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments to the extent that it is probable that they will result in revenue and can be measured reliably. As soon as the outcome of a construction contract can be estimated reliably, contract revenue and expenses are recognized in profit or loss in proportion to the stage of completion of the contract.

When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable. An expected loss on a contract is recognized immediately in profit or loss.

### Finance income and expenses

Finance income comprises interest income and dividend income. Interest income is recognized as it accrues in profit or loss, using the effective interest method. Dividend income is recognized in profit or loss on the date that the Company's right to receive payment is established. Finance expenses comprise interest expense and impairment losses recognized on financial assets. All borrowing costs are recognized in profit or loss using the effective interest method. Foreign currency gains and losses are reported on a net basis in profit or loss.

### Income tax

Income tax expense comprises current and deferred tax. Income tax expense is recognized in profit or loss except to the extent that it relates to items recognized in equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax is recognized, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

### Income tax (continued)

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

### Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, such as convertible notes and share options granted to employees.

The Company has no dilutive potential ordinary shares. Hence the diluted earnings per share are the same as the basic earnings per share.

### Segment reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses. An operating segment's operating results are reviewed regularly by management of the Company to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Segment results that are reported to management include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Information about geographical segments is provided in the financial statements. In 2011 the Company has three segments identified: Lithuania, Russia and United Kingdom.

# Standards, interpretations and amendments to published standards that are not yet effective

The accounting policies applied by the Company to all financial information reported in these financial statements are consistent with the accounting policies of the previous year. New IFRS and their interpretations which became effective in 2011 are not relevant to the Company's activity.

### Approved, but not yet effective standards and interpretations

New and revised International Financial Reporting Standards and interpretations have been issued, which will be effective for financial reporting periods starting from 1 January 2012 or later. The Company has decided not to early adopt the new standards and interpretations. Estimates of the possible effect of the new and revised standards applied for the first time, as presented by the Company's management, are stated below.

# Standards, interpretations and amendments to published standards that are not yet effective (continued)

Amendments to IFRS 7 Disclosures - Transfers of Financial Assets

Are effective for annual periods beginning on or after 1 July 2011 and to be applied prospectively. The Amendments require disclosure of information that enables users of financial statements:

- to understand the relationship between transferred financial assets that are not derecognised in their entirety and the associated liabilities; and
- to evaluate the nature of, and risks associated with, the entity's continuing involvement in derecognised financial assets.

The Amendments define "continuing involvement" for the purposes of applying the disclosure requirements. The Company does not expect amendments to IFRS 7 to have a material impact on the financial statements because of the nature of the Company's operations and types of financial assets that it holds.

### 4. Financial risk management

### Overview

The Company has exposure to the following risks from its use of financial instruments: credit risk, liquidity risk and market risk. This note presents information about the Company's exposure to each of these risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital. Further quantitative disclosures are included throughout these financial statements.

The Board has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

### Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers.

The Company controls credit risk by credit policies and procedures. The Company has established a credit policy under which each new customer is analyzed for creditworthiness before the standard payment terms and conditions are offered. Customers that fail to meet the benchmark creditworthiness may transact with the Company only on a prepayment basis.

The maximum exposure to credit risk can be specified as follows:

| (in Litas)                | 2011        | 2010        |
|---------------------------|-------------|-------------|
| Trade receivables         | 60,206,979  | 36,184,695  |
| Prepayments               | 6,245,330   | 856,186     |
| Loans granted             | 29,023,001  | 19,962,976  |
| Other assets              | 2,183,717   | 27,765,222  |
| Cash and cash equivalents | 43,686,824  | 40,847,520  |
| Total                     | 141,345,851 | 125,616,599 |

### Credit risk (continued)

### Trade receivables:

| (in Litas)                            | 2011       | 2010       |
|---------------------------------------|------------|------------|
| Municipalities and state institutions | 4,373,724  | 7,422,615  |
| Other                                 | 55,833,255 | 28,762,080 |
| Total trade receivables               | 60,206,979 | 36,184,695 |

### Trade receivables according to major customers:

| (in Litas)    | 2011       | %    | 2010       | %    |
|---------------|------------|------|------------|------|
| Client 1      | 11,235,116 | 18.7 | 11,104,430 | 30.7 |
| Client 2      | 11,104,430 | 18.4 | 3,739,155  | 10.3 |
| Client 3      | 9,642,244  | 16.0 | 2,528,345  | 7.0  |
| Client 4      | 5,100,270  | 8.5  | 1,830,233  | 5.1  |
| Client 5      | 3,395,898  | 5.6  | 1,621,504  | 4.5  |
| Client 6      | 3,306,219  | 5.5  | 1,515,167  | 4.2  |
| Client 7      | 3,049,643  | 5.1  | 1,326,853  | 3.7  |
| Other clients | 13,373,159 | 22.2 | 12,519,008 | 34.5 |
| Total         | 60,206,979 | 100  | 36,184,695 | 100  |

### Trade receivables according to geographic regions:

| (in Litas)               | 2011       | 2010       |
|--------------------------|------------|------------|
| Local market (Lithuania) | 57,598,286 | 31,078,381 |
| Russia                   | 2,608,693  | 5,106,314  |
| Total                    | 60,206,979 | 36,184,695 |

### Ageing of trade receivables and prepayments as at the reporting date can be specified as follows:

| (in Litas)         | 2011       | Impairment | 2010       | Impairment   |
|--------------------|------------|------------|------------|--|
| Not overdue        | 48,351,124 |            | 30,456,660 |  |
| Overdue 0-30 days  | 7,516,834  |            | 1,616,591  |  |
| Overdue 30-90 days | 2,613,680  |            | 3,596,612  |  |
| More than 90 days  | 17,797,534 | 9,826,863  | 14,011,566 | 12,640,548   |
| Total              | 76,279,172 | 9,826,863  | 49,681,429 | 12,640,548   |
|                    |            |            |            | the second secon |

The Company establishes an allowance for impairment that represents its estimate of incurred losses in respect of trade receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. Methodology used for establishing the allowance is reviewed regularly to reduce any differences between loss estimate and actual loss experience.

### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. Typically the Company ensures that it has sufficient cash on demand to meet expected operational expenses, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

Payment terms of liabilities as at 31 December 2011, including calculated interest, as to the agreements, are presented below:

| In thousand Litas           | Balance<br>value | Contractual<br>net cash<br>flows | 6 months   | 6-12<br>months | 1-2 years | 2-5 years             |
|-----------------------------|------------------|----------------------------------|------------|----------------|-----------|-----------------------|
| Liabilities                 | value            | 1104/3                           | 01 1033    | months         | 1-2 years | 2-5 years             |
| Loans and lease liabilities | 2,120,012        | 2,204,558                        | 934,337    | 721,743        | 548,478   |                       |
| Trade creditors             | 35,536,154       | 35,536,154                       | 35,536,154 | 15.            |           |                       |
| Other liabilities           | 19,820,907       | 19,820,907                       | 19,820,907 |                |           |                       |
| Total                       | 57,477,073       | 57,561,619                       | 56,291,398 | 721,743        | 548,478   | and the second second |

Payment terms of liabilities as at 31 December 2010, including calculated interest, as to the agreements, are presented below:

| (in Litas)                  | Balance value | Contractual net cash flows | 6 months or less | 6-12<br>months | 1-2 years | 2-5<br>years |
|-----------------------------|---------------|----------------------------|------------------|----------------|-----------|--------------|
| Liabilities                 |               |                            |                  |                |           |              |
| Loans and lease liabilities | 4,281,279     | 4,537,734                  | 86,825           | 2,270,476      | 2,180,433 |              |
| Trade creditors             | 18,826,212    | 18,826,212                 | 18,826,212       |                |           |              |
| Other liabilities           | 14,107,720    | 14,107,720                 | 14,107,720       |                |           |              |
| Total                       | 37,215,211    | 37,471,666                 | 33,020,757       | 2,270,476      | 2,180,433 |              |

Interest rate applied for calculation of contractual net cash flows:

|                            | 2011          |
|----------------------------|---------------|
| Loan and lease liabilities | 1.78% - 2.73% |
|                            | 2010          |
| Loan and lease liabilities | 1.78% - 2.73% |

### Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

Currency risk. The Company is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the functional currency Litas. The Company does not use any financial instruments to manage its exposure to foreign exchange risk.

### Market risk (continued)

During the year, currency exchange rates in respect of Litas were as follows:

|          | 31 December |              | 31 December |              |
|----------|-------------|--------------|-------------|--------------|
|          | 2011        | Average 2011 | 2010        | Average 2010 |
| I EUR =  | 3.4528      | 3.4528       | 3.4528      | 3.4528       |
| 1  GBP = | 4.1310      | 3.9780       | 4.0494      | 4.0241       |
| 1  USD = | 2.6694      | 2.4817       | 2.6099      | 2.6067       |
| 1 RUB =  | 0.0833      | 0.0845       | 0.0855      | 0.0858       |

The Company's exposure to foreign currency risk can be specified as follows:

| Year 2011 (Litas)                    | LTL          | EUR                 | RUB  | USD    | GBP       |
|--------------------------------------|--------------|---------------------|--|--------|-----------|
| Loans granted and other non-current  | 3            | C special property. | On the second se |        |           |
| assets                               | 19,964,509   | 16,919              |  |        |           |
| Trade receivables                    | 54,290,858   | 3,307,428           | 2,608,693  |        |           |
| Prepayments                          | 5,316,628    | 245,354             | 656,958  |        | 26,390    |
| Loans granted, current tax and other | 3,310,020    | 245,554             | 7,935,682  |        | 1,350     |
| current assets                       | 9,496,723    |                     | 7,933,002  |        | 1,330     |
| Cash and cash equivalents            | 27,545,244   | 7,514,082           | 8,483,084  | 21,836 | 122,578   |
| Loans and other financial borrowings | 27,545,244   | (2,120,012)         | 0,403,004  | 21,030 | 122,376   |
| Payables                             | (66,881,374) | (204,384)           | (6,034,012)  |        | (820,785) |
| 1 ayables                            | (00,881,374) | (204,364)           | (0,034,012)  |        | (020,763) |
| Total exposure                       | 49,732,588   | 8,759,387           | 13,650,405   | 21,836 | (670,467) |
|                                      |              |                     |  |        |           |
| Year 2010 (Litas)                    | LTL          | EUR                 | RUB  | USD    | GBP       |
| Loans granted and other non-current  |              |                     |  |        |           |
| assets                               | 17,211,295   |                     |  |        |           |
| Trade receivables                    | 28,816,991   | 2,261,392           | 5,106,312  |        |           |
| Prepayments                          | 373,663      | _,,                 | 456,133  |        | 26,390    |
| Loans granted, current tax and other |              |                     | 2,489,095  |        | 1,031     |
| current assets                       | 26,293,293   | 2,431,867           | 2,100,000  |        | 1,001     |
| Cash and cash equivalents            | 25,035,999   | 8,637,313           | 7,146,138  | 24,636 | 3,434     |
| Loans and other financial borrowings |              | (4,281,279)         | .,   | ,000   | 5, 15 1   |
| Payables                             | (46,324,271) | (9,729)             | (994,318)  |        | (45,140)  |
| Total exposure                       | 51,406,970   | 9,039,564           | 14,203,360   | 24,636 | (14,285)  |

The functional currency of the Company is Litas. The Company faces foreign currency risk on purchases and payable amounts as well as on sales and amounts receivable that are denominated in currencies other than Litas and EUR. The risk related to transactions in EUR is considered to be insignificant as the Lithuanian Litas is pegged to EUR at a fixed rate.

With a decrease in the currency exchange rate of the Russian rouble by 0.005 points, the Company's profit would decrease by approximately 819 thousand Litas.

Interest rate risk. The Company's issued loans and borrowings are subject to variable interest rates linked to EURIBOR and VILIBOR. No financial instruments are used to manage the risk. Taking into consideration the current level of issued loans and borrowings, the change of interest rate would not have a material effect.

Variable interest rate financial assets and liabilities were as follows:

|                             | Currency | 2011        |
|-----------------------------|----------|-------------|
| Issued long term loans      | LTL      | 15,235,649  |
| Financial lease liabilities | EUR      | (2,120,012) |
| Total                       | ,        | 13,115,637  |

\*\* \*\* \*

### Market risk (continued)

With an increase in the interest rate by 0.5 per cent, the Company's profit would increase by approximately 64 thousand Litas.

### Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board monitors the return on capital and proposes the level of dividends to ordinary shareholders based on the Company's financial results and strategic plans.

### Operating risk management

The main operating risks of the Company include competition with other construction and contracting companies in the operating markets of the Company, reliability of subcontractors and other business partners, management of production capacities as well as attraction and retaining of experienced and qualified employees. Key management of the Company controls establishment of processes and procedures that mitigate the risks.

The Company's management ensures that its employees have appropriate expertise, experience and the latest knowledge to carry out the duties entrusted to them. The Company sends employees to training courses and organises internal training. The Company has internal controls in place to ensure the four-eye principle, where results of the person carrying out operation are checked by one more controller, by authorising the operation. The Company hires an external auditor for investigation of efficiency of internal processes; and schedules for audit of internal processes are being made by the internal auditor, and, as to recommendations received, processes are being reviewed and internal controls are being strengthened. Besides, the Company's Board and management are regularly meeting and discussing matters related to operating results of the Company, identification of operating risks as well as creation of plans for mitigation and elimination of the risks.

### 5. Geographical segments

|   |               |              | United      |               |
|---|---------------|--------------|-------------|---------------|
| Year 2011 (in Litas)                                      | Lithuania     | Russia       | Kingdom     | Total         |
| Revenue   | 182,572,358   | 25,359,433   | 10,782,527  | 218,714,318   |
| Cost of sales   | (170,722,746) | (21,822,778) | (8,002,420) | (200,547,944) |
| Other income  | 888,947       | 1,553        | 0           | 890,500       |
| Operating expenses  | (8,635,519)   | (1,096,378)  | (145,318)   | (9,877,215)   |
| Other expenses  | (686,110)     | 0            | 0           | (686,110)     |
| Impairment of assets                                      | 365,111       | 0            | 0           | 365,111       |
| Amortization and depreciation                             | (4,808,901)   | (47,367)     | (9,572)     | (4,865,840)   |
| Operating result  | (1,026,860)   | 2,394,463    | 2,625,217   | 3,992,820     |
| Financial and investing income<br>Financial and investing | 1,210,102     | 452,895      | 16,658      | 1,679,655     |
| expenses  | (911,623)     | (131,859)    | (62,456)    | (1,105,938)   |
| Income tax income (expenses)                              | (23,168)      | (2,172,611)  | (774,816)   | (2,970,595)   |
| Net profit (loss)   | (751,549)     | 542,888      | 1,804,603   | 1,595,942     |
|   | 100           |              |             |               |

# 5. Geographical segments (continued)

| Segment assets  |                            |            |                   |        |               |
|---|----------------------------|------------|-------------------|--------|---------------|
| Year 2011 (in Litas)                                      | Lithuania                  | Russia     | United<br>Kingdom | Te     | otal          |
| Non-current assets  | 70,852,207                 | 384,012    | 22,295            | 71.2   | 58,514        |
| Inventories   | 9,747,686                  | 17,984,    | 3,349             |        | 69,019        |
| Other current assets                                      | 109,695,251                | 14,807,307 | 3,070,330         |        | 572,888       |
| Total segments assets                                     | 190,295,144                | 15,209,303 | 3,095,974         | 208,   | 600,421       |
| Segment liabilities                                       |                            |            |                   |        |               |
| Financial liabilities                                     | 2,120,012                  | 0          | 0                 | 2,12   | 20,012        |
| Trade accounts payable                                    | 32,394,019                 | 2,868,183  | 273,952           | 35,53  | 36,154        |
| Other payables  | 28,628,032                 | 11,798,232 | 83,297            |        | 09,561        |
| Total segments liabilities                                | 63,142,063                 | 14,666,415 | 357,249           | 78,1   | 65,727        |
|   | rate nimetalgar nimitae. G |            | B.                |        |               |
| Year 2010 (in Litas)                                      | Lithuania                  | Russia     | United<br>Kingdo  |        | Total         |
| Revenue   | 154,958,021                | 13,257,2   | 03 688            | ,067   | 168,903,291   |
| Cost of sales   | (129,551,956)              | (11,972,8  | 40) (493          | ,873)  | (142,018,669) |
| Other income  | 544,216                    |            | 81                | 0      | 544,297       |
| Operating expenses  | (9,988,685)                | (1,204,7   | 59) (30,          | ,761)  | (11,224,205)  |
| Other expenses  | (375,349)                  |            | 0                 | 0      | (375,349)     |
| Impairment of assets                                      | (818,719)                  |            | 0                 | 0      | (818,719)     |
| Amortization and depreciation                             | (5,667,430)                | (18,7      | 23) (             | (769)  | (5,686,922)   |
| Operating result  | 9,100,098                  | 60,        | 962 162           | 2,664  | 9,323,724     |
| Financial and investing income<br>Financial and investing | 2,217,348                  | 165,       | 405               | 2,312  | 2,385,065     |
| expenses  | (233,906)                  | (229,      | 767) (:           | 5,670) | (469,343)     |
| Income tax income (expenses)                              | (725,725)                  | (323       | ,820) (4          | 4,606) | (1,094,151)   |
| Net profit (loss)   | 10,357,815                 | (327       | ,220) 1           | 14,700 | 10,145,295    |

# 5. Geographical segments (continued)

| Segm  | ent | assets |
|-------|-----|--------|
| DEKIN | eru | MODEID |

| Year 2010 (in Litas)       | Lithuania   | Russia     | United<br>Kingdom | Total       |
|----------------------------|-------------|------------|-------------------|-------------|
| Non-current assets         | 75,108,337  | 112,297    | 26,908            | 75,247,542  |
| Inventories                | 2,051,741   | 137,118    | 43,760            | 2,232,619   |
| Other current assets       | 94,194,469  | 14,234,722 | 674,496           | 109,103,687 |
| Total segments assets      | 171,354,547 | 14,484,137 | 745,164           | 186,583,848 |
| Segment liabilities        |             |            |                   |             |
| Financial liabilities      | 4,281,279   | 0          | 0                 | 4,281,279   |
| Trade accounts payable     | 17,234,009  | 1,555,812  | 36,391            | 18,826,212  |
| Other payables             | 17,038,663  | 13,255,545 | 594,073           | 30,888,281  |
| Total segments liabilities | 38,553,951  | 14,811,357 | 630,464           | 53,995,772  |

| Constructions sub-contractors         88,778,502         60,1           Raw materials and consumables         57,834,907         39,8           Personnel expenses         30,432,626         22,9 | 78,280<br>05,120<br>78,495<br>73,589<br>51,446 |
|--|--|
| Raw materials and consumables 57,834,907 39,8 Personnel expenses 30,432,626 22,9   | 05,120<br>78,495<br>73,589                     |
| Personnel expenses 30,432,626 22,9   | 78,495<br>73,589                               |
|  | 73,589   |
|  |  |
| alfana Comuniformatikanan  | 51,446   |
|  |  |
| Other costs 23,501,909 19,8  | 09,032   |
| Total cost of sales 204,115,184 147,0  | 95,962   |
| 7. Sales expenses  |  |
|  | 10   |
| Advertising and similar expenses 96,918 1  | 20,402   |
|  | 06,972   |
| Total sales expenses   |  |
|  | 27,374   |
| 8. Administrative expenses   |  |
|  | 10   |
| Personnel expenses 5,367,485 7,8   | 21,418   |
|  | 17,911   |
|  | 94,320   |
| Amortization 13,917  | 13,795   |
| Operating taxes 379,042 3  | 94,065   |
| Impairment of trade receivables (2,719,632) (2,70  | 0,891)   |
| Other expenses 1,893,734 3,3   | 30,789   |
| Total administrative expenses 10,108,699 11,9  | 71,407   |
| 9. Personnel expenses  |  |
| •  | 10   |
| Wages and salaries 24,884,058 23,6   | 13,956   |
|  | 43,940   |
| Daily and illness allowances 4,030,901 2,1   | 53,591   |
| Change in accrued vacation reserve and bonuses (452,014)   | 04,602)  |
| Total personnel expenses 36,040,464 31,0   | 06,885   |
| Included into:   |  |
|  | 78,495   |
|  | 21,418   |
| Sales expenses 240,353 2   | 06,972   |
| Total personnel expenses 36,040,464 31,0   | 06,885   |

| 10. | Other income and expenses                          |             |           |
|-----|--|-------------|-----------|
|     | (In Litas)   | 2011        | 2010      |
|     | Rent and other income                              | 759,990     | 389,933   |
|     | Gain from disposed property plant and equipment    | 130,510     | 154,364   |
|     | Total other income                                 | 890,500     | 544,297   |
|     | Depreciation of rented premises and other expenses | (1,034,712) | (718,434) |
|     | Loss from disposed property plant and equipment    | (16,132)    | (10,687)  |
|     | Total other expenses                               | (1,050,844) | (729,121) |
|     | Total other income and expenses, net               | (160,344)   | (184,824) |
| 11. | Finance income and expenses                        |             |           |
|     | (In Litas)   | 2011        | 2010      |
|     | Interest income                                    | 1,619,308   | 1,734,660 |
|     | Foreign currency exchange gain                     | 0           | 589,488   |
|     | Other income                                       | 60,347      | 60,917    |
|     | Total finance income                               | 1,679,655   | 2,385,065 |
|     | Interest expenses                                  | (423,644)   | (426,105) |
|     | Foreign currency exchange loss                     | (650,950)   |           |
|     | Other expenses                                     | (31,344)    | (43,238)  |
|     | Total finance expenses                             | (1,105,938) | (469,343) |
|     | Total finance income and expenses, net             | 573,717     | 1,915,722 |
| 12. | Income tax   |             |           |
|     | Income tax expense:                                |             |           |
|     | (In Litas)   | 2011        | 2010      |
|     | Current tax expense                                | 2,947,427   | 1,455,754 |
|     | Change in deferred tax                             | 23,168      | (361,603) |
|     | Total income tax expense                           | 2,970,595   | 1,094,151 |
|     |  |             |           |

As of 1 January 2011, the Company applied a standard rate of 15% in Lithuania, a 20% rate in Russian Federation and a rate from 26 to 28% in the United Kingdom of Great Britain and Northern Ireland.

### 12. Income tax (continued)

### Reconciliation of effective tax rate:

| (In Litas)  | 201   | 1                                   | 201   | 0                                     |
|---|-------|-------------------------------------|-------|---------------------------------------|
| Profit for the year<br>Total income tax expense<br>Profit excluding income tax  |       | 1,595,942<br>2,970,595<br>4,566,537 |       | 10,145,295<br>1,094,151<br>11,239,446 |
| Income tax using the Company's domestic tax rate Effect of tax rates in foreign | 15.0% | 684,981                             | 15.0% | 1,685,917                             |
| jurisdictions   | 19.8% | 902,889                             | 0.9%  | 101,147                               |
| Non deductible expenses   | 18.3% | 837,096                             | -2.5% | (276,322)                             |
| Tax exempt income   | -0.6% | (27,231)                            | 0.0%  | (5,386)                               |
| Change in unrealized temporary  |       |                                     |       |                                       |
| differences   | 12.6% | 572,860                             | -3.6% | (411,205)                             |
|   | 65.1% | 2,970,595                           | 9.8%  | 1,094,151                             |

### Deferred tax:

| 2011                  |  | 2010  |   |
|-----------------------|--|---|---|
| Temporary differences | Deferred tax   | Temporary<br>differences  | Deferred tax  |
| 9,683,333             | 1,452,500  | 12,402,965  | 1,860,445   |
| 1,155,754             | 173,363  | 1,499,044   | 224,858   |
| 690,723               | 103,608  | 812,100   | 121,815   |
| 1,060,670             | 159,101  | 731,694   | 109,754   |
| 173,831               | 26,075   | 880,113   | 132,017   |
| 8,147,556             | 1,222,133  | 1,622,500   | 243,375   |
|                       | (2,663,289)<br>473,491   |   | (2,090,429)<br>601,835  |
| 6,963,265             | 1,044,490  | 10,728,938  | 1,609,341   |
|                       | 1,044,490  |   | 1,609,341   |
|                       | (570,999)  |   | (1,007,506)   |
|                       | Temporary differences  9,683,333 1,155,754 690,723 1,060,670 173,831 8,147,556 | Temporary differences  9,683,333 1,452,500 1,155,754 173,363 690,723 103,608 1,060,670 173,831 26,075  8,147,556 1,222,133  (2,663,289) 473,491 6,963,265 1,044,490 1,044,490 | Temporary differences         Deferred tax         Temporary differences           9,683,333         1,452,500         12,402,965           1,155,754         173,363         1,499,044           690,723         103,608         812,100           1,060,670         159,101         731,694           173,831         26,075         880,113           8,147,556         1,222,133         1,622,500           (2,663,289)           473,491           6,963,265         1,044,490         10,728,938           1,044,490         1,044,490 |

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized. Part of deferred tax has not been recognized due to uncertainty of deferred tax realisation.

### Change in deferred tax:

| (In Litas)                               | 2011        | 2010        |
|--|-------------|-------------|
| Net deferred tax at 1 January            | (1,007,506) | (1,369,109) |
| Booked in the other comprehensive income | 459,675     | 0           |
| Booked in profit or loss                 | (23,168)    | 361,603     |
| Net deferred tax at 31 December          | (570,999)   | (1,007,506) |

|  | Land and                             | Plant and                            |                                     | Fixtures and                        | Construction |   |
|--|--------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|--------------|---|
|  | buildings                            | cquipment                            | Vehicles                            | fittings                            | in progress  | Total   |
| Cost (fair value of land and buildings) Balance at 1 January 2010 Additions Disposals                                      | 26,356,423                           | 16,388,346<br>159,448<br>(370,661)   | 8,541,260<br>442,843<br>(352,874)   | 10,217,539<br>257,601<br>(616,432)  | 0            | 61,503,568<br>870,692<br>(1,339,967)                |
| Balance at 1 January 2011<br>Additions<br>Revaluation<br>Disposals   | 26,367,223<br>332,425<br>(3,411,293) | 16,177,133<br>210,221<br>(293,756)   | 8,631,229<br>727,753<br>(77,600)    | 9,858,708<br>462,283<br>(164,857)   |              | 61,034,293<br>1,732,682<br>(3,411,293)<br>(536,213) |
| Balance at 31 December 2011  | 23,288,355                           | 16,093,598                           | 9,281,382                           | 10,156,134                          |              | 58,819,469  |
| Depreciation and impairment losses Balance at 1 January 2010 Depreciation for the year Depreciation of the assets disposed | 9,169,386<br>1,006,307               | 10,433,207<br>2,259,714<br>(360,537) | 5,565,738<br>1,225,246<br>(298,672) | 7,503,154<br>1,130,414<br>(566,758) | 0            | 32,671,485<br>5,621,681<br>(1,225,967)              |
| Balance at 1 January 2011<br>Depreciation for the year<br>Revaluation<br>Depreciation of the assets disposed               | 10,175,693<br>1,008,162<br>40,352    | 12,332,384<br>1,897,540<br>(276,506) | 6,492,312<br>1,096,670<br>(32,599)  | 8,066,810<br>841,786<br>(163,594)   |              | 37,067,199<br>4,844,158<br>40,352<br>(472,699)      |
| Balance at 31 December 2011  | 11,224,207                           | 13,953,418                           | 7,556,383                           | 8,745,002                           |              | 41,479,010  |
| Carrying amounts At 1 January 2011 At 31 December 2011 Depreciation rates (in years)                                       | 16,191,530<br>12,064,148<br>8-40     | 3,844,749 2,140,180                  | 2,138,917 1,724,999                 | 1,791,898                           |              | 23,967,094  |

### 13. Property, plant and equipment (continued)

An external independent valuation company UAB Matininkai, having appropriate recognized professional qualifications and recent experience in the location and category of property being valued, valued the Company's land and buildings as at 31 December 2011. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

Revaluation in amount of 3,064,499 Litas was recognised in other comprehensive income, 346,794 Litas was recognized in profit or loss.

| (In Litas)                  | 2011      | 2010                       |
|-----------------------------|-----------|----------------------------|
| Depreciation included into: |           |                            |
| Cost of sales               | 3,559,475 | 4,273,589                  |
| Administrative expenses     | 910,114   | 994,320                    |
| Other expenses              | 374,569   | 353,772                    |
| Total depreciation          | 4,844,158 | 5,621,681                  |
|                             |           | Karata and American States |

Land and buildings with a net carrying amount of 3,298,000 Litas as at 31 December 2011 are pledged to the banks (refer to Note 26). At 31 December 2011, the net carrying amount of leased property, plant and equipment was 2,064,093 Litas (2010: 4,077,368 Litas).

14. Intangible assets

| (In Litas)   | Software                 | Other              | Total                    |
|--|--------------------------|--------------------|--------------------------|
| Cost Balance at 1 January 2010 Additions Disposals   | 661,663<br>10,519<br>(0) | 16,280<br>0<br>(0) | 677,943<br>10,519<br>(0) |
| Balance at 1 January 2011<br>Additions<br>Disposals  | 672,182<br>17,500        | 16,280             | 688,462<br>17,500        |
| Balance at 31 December 2011  | 689,682                  | 16,280             | 705,962                  |
| Amortization and impairment losses Balance at 1 January 2010 Amortization for the year Amortisation of the assets disposed | 581,655<br>65,241<br>(0) | 16,279<br>0<br>(0) | 597,934<br>65,241<br>(0) |
| Balance at 1 January 2011<br>Amortization for the year<br>Amortisation of the assets disposed                              | 646,896<br>21,682        | 16,279             | 663,175<br>21,682        |
| Balance at 31 December 2011  | 668,578                  | 16,279             | 684,857                  |
| Carrying amount At 1 January 2011 At 31 December 2011  | 25,286<br>21,104         | 1                  | 25,287<br>21,105         |
|  | **                       | 1                  | 21,105                   |
| Amortization rates (in years)  | 3                        | 3                  |                          |

### 15. Investments in subsidiaries

| (In Litas)           | 201       | 1          | 201       | 0          |
|----------------------|-----------|------------|-----------|------------|
| Subsidiary           | Ownership | Cost       | Ownership | Cost       |
| UAB PST Investicijos | 68%       | 30,652,000 | 68%       | 30,652,000 |
| OOO Baltlitstroj     | 100%      | 1,177,672  | 100%      | 1,177,672  |
| UAB Vekada           | 96%       | 776,482    | 96%       | 776,482    |
| UAB Skydmedis        | 100%      | 500,000    | 100%      | 500,000    |
| UAB Alinita          | 100%      | 240,000    | 100%      | 240,000    |
| UAB Metalo Meistrai  | 100%      | 81,500     | 100%      | 81,500     |
| SIA PS Trests        | 100%      | 13,175     | 100%      | 13,175     |
| TŪB Vilniaus Papėdė  | 69%       | 10,000     | 69%       | 10,000     |
| Kingsbud Sp. z.o.o   | 100%      | 4,377      | 100%      | 4,377      |
| Impairment           |           | (13,175)   |           | (13,175)   |
| Total investment     |           | 33,442,031 |           | 33,442,031 |
|                      |           |            |           |            |

Financial information about the subsidiaries can be specified as follows:

| (In Litas)           | Type of activities | Equity as at 31/12/2011 | Net profit<br>(loss) for<br>2011 | Equity as at 31/12/2010 | Net profit<br>(loss) for 2010 |
|----------------------|--------------------|-------------------------|----------------------------------|-------------------------|-------------------------------|
| UAB PST Investicijos | Development of     |                         |                                  |                         |                               |
| (consolidated)       | real estate        | 14,890,736              | (1,809,669)                      | 16,280,597              | 7,960,763                     |
| OOO Baltlitstroj     | Constructions      | (307,421)               | 1,120,067                        | (1,991,141)             | (105,472)                     |
|                      | Constructions:     | - 200                   |                                  |                         |                               |
|                      | electricity        |                         |                                  |                         |                               |
| UAB Vekada           | instalments        | 4,524,873               | 65,503                           | 4,667,572               | (427,744)                     |
|                      | Constructions:     |                         |                                  |                         |                               |
| UAB Skydmedis        | wooden houses      | 1,322,743               | 256,484                          | 1,066,259               | 222,479                       |
|                      | Constructions:     |                         |                                  |                         |                               |
|                      | conditioning       |                         |                                  |                         |                               |
| UAB Alinita          | equipment          | (77,693)                | (155,372)                        | 77,679                  | (141,715)                     |
| UAB Metalo Meistrai  | Constructions      | 1,163749                | (242,989)                        | 1,406,738               | 250,008                       |
| SIA PS Trests        | Constructions      | (827,456)               | (4,390)                          | (810,003)               | (3,844)                       |
| Kingsbud Sp. z.o.o   | Construction       | 47,488                  | 80,145                           | (30,315)                | (34,661)                      |
|                      | Development of     |                         |                                  |                         |                               |
| TŪB Vilniaus Papédè  | real estate        | 2,470                   | (11,255)                         | 14,843                  | (211)                         |

When preparing financial statements estimation of recoverable amounts of the investments was prepared. Recoverable amount of investment into UAB PST Investicijos was estimated taking recoverability of individual construction projects being developed. For each construction project under development a special purpose entity has been established and as at 31 December 2011 UAB PST Investicijos has the following special purpose entities - subsidiaries:

| (In Litas)             | Ownership | Equity as at 31/12/2011 | Net profit<br>(loss) for 2011 | Equity as at 31/12/2010 | Net profit (loss) for 2010 |       |
|------------------------|-----------|-------------------------|-------------------------------|-------------------------|----------------------------|-------|
| OOO Baltevromarket     | 100%      | (10,639,477)            | (1,557,340)                   | (10,104,946)            | (1,892,735)                | (i)   |
| UAB Verkių Projektas   | 100%      | 1 516 938               | 1,254,357                     | 262,581                 | (56,400)                   | (ii)  |
| UAB Ateities Projektai | 100%      | 974,116                 | (1 345 088)                   | 2,319,204               | (32,359)                   | (iii) |
| UAB Kauno Erdvė        | 100%      | (4,488,109)             | (395,903)                     | (4,092,206)             | (72,809)                   | (iii) |
| UAB Sakališkės         | 100%      | (4,152,473)             | 492,217                       | (4,644,690)             | 36,092                     | (iii) |
| UAB Šeškinės Projektai | 100%      | 4,464,712               | (142,489)                     | 8,280                   | (1,720)                    | (iii) |

### 15. Investments in subsidiaries (continued)

- (i) A significant portion of the recoverable amount of the investment in UAB PST Investicijos is related to the real estate project being developed by OOO Baltevromarket in Kaliningrad. OOO Baltevromarket is further developing real estate project; and during 2011 the following works have been finished: cadastral measurements of the land plot, division of the land plot into 8 separate plots for which land lease agreements were signed for a period of five years, a permission for construction obtained for the shopping centre. To support the recoverable amount, the Company obtained a market price estimate prepared by an independent valuator. According to the evaluation of the real estate expert Newsec/Re&Solution, the market value of OOO Baltevromarket as at 31 December 2011 amounted to 67,370,000 EUR. In the valuation, the discounted cash flows method was used. Key inputs used by the valuator could be detailed as follows:
  - discount rate 10%;
  - exit yield 8.5%;
  - shopping centre area: rent prices from 10 to 34 EUR/sq.m., occupancy rate from 75 to 98%;
  - living area: sale price 1,100 EUR/sq.m.;
  - hotel area: number of rooms 250, price per accommodation from 85 to 95 EUR/night, average occupation 70%.
- (ii) A new business centre with administrative premises is being constructed by UAB Verkių Projektas in Vilnius city. The construction works planned to be ended till the end of the year 2012. To support the recoverable amount, the Company obtained a market price evaluation of an independent real estate valuator Ober-Haus Nekilnojamas Turtas. The valuation method used the discounted cash flows method. In the valuation, the discount rate of 15% and the exit yield of 20% have been used.
- (iii) Recoverable amounts of the other projects have been estimated based on the market price evaluation of the real estate valuator Ober-Haus Nekilnojamas Turtas. In the valuation, the discounted cash flow method was used. In the valuation, the discount rate of 15% and the exit yield of 20% have been used. Currently, the mentioned projects are not being developed.

As to management's estimation, except for SIA PS Trests, investments into the subsidiaries are not impaired.

### 16. Non-current loans granted

| (In Litas)                      | Interest rate        | Maturity    | 2011       | 2010       |
|---------------------------------|----------------------|-------------|------------|------------|
| UAB PST Investicijos (loan)     | 6 month VILIBOR+1.9% | 12/05/ 2013 | 4,917,726  | 6,777,444  |
| UAB PST Investicijos (interest) |                      | 12/05/2013  | 317,923    | 348,660    |
| AB Panevėžio Keliai (loan)      | 3 month VILIBOR+1.9% | 12/01/2013  | 10,000,000 | 10,000,000 |
| Total                           |                      |             | 15,235,649 | 17,126,104 |

### 17. Other non-current assets

Other receivables as at 31 December 2011 include two term deposits in amount of 4,419,048 Litas, with maturities in May 2013 and July 2013.

### 18. Inventories

| Total inventories                  | 9,769,019 | 2,232,619 |
|------------------------------------|-----------|-----------|
| Write-down to net realizable value | (173,831) | (880,113) |
| Goods for resale                   | 2,237,044 | 1,937     |
| Raw materials and consumables      | 7,705,806 | 3,110,795 |
| (In Litas)                         | 2011      | 2010      |

Change in write-down of inventory to the net realizable value was stated under Cost of Sales.

### 19. Trade receivables

| Total trade receivables   | 60,206,979              | 36,184,695              |
|---|-------------------------|-------------------------|
| Impairment  | (9,683,333)             | (12,402,965)            |
| Invoiced receivables Accrued receivables in accordance with the stage of completion | 68,418,201<br>1,472,111 | 46,027,105<br>2,560,555 |
| (In Litas)  | 2011                    | 2010                    |

As at 31 December 2011 aggregate costs incurred under construction contracts in progress and recognized profits, net of recognized losses, amounted to 112,757,857 Litas (2010: 71,077,483 Litas). Progress billings and advances received from customers under open construction contracts amounted to 122,256,984 Litas as at 31 December 2011 (2010: 74,122,422 Litas). Billings in excess of costs incurred and recognized profits are presented as deferred income (disclosed in Note 27) and amounted to 9,499,127 Litas as at 31 December 2011 (2010: 3,044,939 Litas).

As at 31 December 2011, trade receivables include retentions (retention – a fixed percentage of the total contract price which shall be repaid having delivered the construction after its completion and having presented the bank guarantee of the retained cash or warrantee document of the insurance company) of 10,288,013 Litas (6,240,445 Litas as at 31 December 2010) relating to construction contracts in progress.

For valuation of trade receivables refer to Note 4.

### 20. Current loans granted

| (In Litas)                      | Interest rate        | Maturity    | 2011       | 2010      |
|---------------------------------|----------------------|-------------|------------|-----------|
| UAB PST Investicijos (loan)     | 6 month VILIBOR+1.9% | 12/05/ 2013 | 5,453,250  | 0         |
| UAB PST Investicijos (interest) |                      | 12/05/2013  | 438,706    | 317,427   |
| OOO Baltlitstroj (loan)         | 8% fixed             | 01/09/2012  | 7,883,396  | 2,476,238 |
| Other current loans             |                      |             | 12,000     | 43,207    |
| Total                           |                      |             | 13,787,352 | 2,836,872 |

### 21. Other current assets

Other assets as at 31 December 2011 include cash on deposit as guarantee in amount of 2,027,787 Litas, which maturity is January 2012.

### 22. Cash and cash equivalents

| Total cash and cash equivalents | 43,686,824 | 40,847,520 |
|---------------------------------|------------|------------|
| Cash in hand                    | 58,494     | 27,846     |
| Bank deposits                   | 762,928    | 10,706,290 |
| Cash at bank                    | 42,865,402 | 30,113,384 |
| (In Litas)                      | 2011       | 2010       |

### 23. Capital and reserves

The Company's authorized share capital consists of 16,350,000 ordinary shares with a nominal value of 1 Litas each. The Company's authorized share capital is fully paid. The holders of the ordinary shares are entitled to one vote per share in the meeting of the Company and are entitled to receive dividends as declared from time to time and to capital repayment in case of decrease of the capital. There were no changes in the share capital in 2011.

### Reserves are as follows:

| (In Litas)          | 2011      | 2010       |
|---------------------|-----------|------------|
| Revaluation reserve | 5,918,775 | 9,119,597  |
| Legal reserve       | 1,635,030 | 1,635,030  |
| Total reserves      | 7,553,805 | 10,754,627 |

The revaluation reserve relates to the revaluation of land and buildings and is equal to the carrying amount of revaluation less the related deferred tax liability.

Legal reserve is a compulsory reserve allocated in accordance with the legislation. An annual allocation of at least 5% of the net profit is required until the reserve is not less than 10% of the authorized share capital. The reserve cannot be distributed.

### 24. Earnings per share

| (In Litas)                           | 2011       | 2010       |
|--------------------------------------|------------|------------|
| Net result for the year              | 1,595,942  | 10,145,295 |
| Average number of shares             | 16,350,000 | 16,350,000 |
| Basic and diluted earnings per share | 0,10       | 0.62       |
|                                      |            |            |

### 25. Loans and borrowings

| 2011      | 2010                 |
|-----------|----------------------|
| 537,785   | 2,095,887            |
| 1,582,227 | 2,185,392            |
| 2,120,012 | 4,281,279            |
|           | 537,785<br>1,582,227 |

Borrowings include finance lease liabilities to UAB SEB Lizingas, UAB Swedbank Lizingas, UAB DnB Nord Lizingas and UAB Nordea Finance for the property, plant and equipment acquired by finance lease with a book value of 2,064,093 Litas as at 31 December 2011.

At inception of an arrangement, the Company determines whether such an arrangement is or contains a lease. A specific asset is the subject of a lease if fulfilment of the arrangement is dependent on the use of that specific asset. An arrangement conveys the right to use the asset if the arrangement conveys to the Company the right to control the use of the underlying asset.

Finance lease liabilities are payable as follows:

| 1 592 227        |
|------------------|
| 1,582,227        |
| 537,785          |
| 2,120,012        |
| Principal amount |
| 2,185,392        |
| 2,095,887        |
| 4,281,279        |
|                  |

### 26. Warranty provision

A provision for warranties is based on historical warranty data.

| Change of provision for warranties is as follows:        | 2011      | 2010      |
|--|-----------|-----------|
| Provisions for warranties in the beginning of the period | 731,694   | 1,289,640 |
| Used and booked under cost of sales                      | (709,129) | (753,979) |
| Accrued during the period                                | 1,038,105 | 209,684   |
| Provision recovered                                      | 0         | (13,651)  |
| Provisions for warranties at the end of the period       | 1,060,670 | 731,694   |

### 27. Other liabilities

|  | ***        |            |
|--|------------|------------|
| Total other liabilities                                    | 19,820,907 | 14,439,526 |
| Other liabilities  | 2,595,792  | 2,445,467  |
| Accrued tantiemes  | 0          | 1,144,500  |
| Deferred income in accordance with the stage of completion | 9,499,127  | 3,044,939  |
| Payable salaries and related taxes                         | 3,209,230  | 2,835,848  |
| Accrued bonuses for employees                              | 1,155,754  | 1,499,044  |
| Accrued vacation reserve                                   | 3,361,004  | 3,469,728  |
| (In Litas)   | 2011       | 2010       |

### 28. Contingencies

Guarantees to third parties of 22,576,894 Litas, related to liabilities in the construction contracts of the Company, have been issued by the banks. The guarantees expire from 10 January 2012 to 19 July 2013.

Property, plant and equipment, with a book value of 3,298,000 Litas as at 31 December 2011, and current and future means in bank account have been pledged to Swedbank, AB for the credit line issued and guarantees issued by Swedbank, AB.

The requirement right to the income receivable as to the subcontract with UAB Krekenavos Komunalinis Ūkis, current and future means in bank account have been pledged to AB Šiaulių Bankas as the guarantee limit contract.

Cash deposit in amount of 3,677,048 Litas and interest received and receivable for it have been pledged to AB DnB Bank for the contract performance guarantee issued to AB Akmenės Cementas.

# 29. Transactions with related parties

The Company had sales and purchase transactions during 2011/2010 with subsidiaries, the parent company AB Panevėžio Keliai and with subsidiaries of AB Panevėžio Keliai. Transactions with related parties during 2011 are as follows:

| (In Litas)               | Type of transaction | 2011      | 2010       |
|--------------------------|---------------------|-----------|------------|
| Sales:                   |                     |           |            |
| Companies under control  |                     |           |            |
| UAB PST Investicijos     | Interest            | 306,543   | 195,059    |
| OOO Baltlitstroj         | Goods and services  | 4,837,944 | 2,000,492  |
| UAB Metalo Meistrai      | Goods and services  | 443,689   | 705,225    |
| UAB Vekada               | Goods and services  | 52,962    | 204,182    |
| UAB Skydmedis            | Goods and services  | 116,732   | 81,986     |
| SIA PS Trests            | Interest            | 801       | 801        |
| UAB Alinta               | Goods and services  | 41,130    | 26,472     |
| UAB Verkių Projektas     | Goods and services  | 642,649   | 0          |
| TŪB Vilniaus Papėdė      | Cost compensation   | 10,943    | 0          |
| Kingsbud Sp.z.o.o        | Interest            | 946       | 156        |
| Other related companies  |                     |           |            |
| UAB Panevėžys            | Services            | 43,750    | 2,961,280  |
|                          | Goods and services, |           | 11,174,622 |
| AB Panevėžio Keliai      | interest            | 2,019,360 | 5: 7:      |
| UAB Sostinės Gatvės      | Goods and services  | 3,950     | 0          |
| Other                    | Services            | 7,017     | 23,732     |
| Purchases:               |                     |           |            |
| Companies under control  |                     |           |            |
| OOO Baltlitstroj         | Goods and services  | 7,319,326 | 3,025,767  |
| UAB Metalo Meistrai      | Goods and services  | 3,775,275 | 1,613,695  |
| UAB Vekada               | Goods and services  | 1,435,310 | 4,862,889  |
| UAB Alinta               | Goods and services  | 1,008,166 | 808,065    |
| UAB Skydmedis            | Goods and services  | 180,354   | 172,076    |
| Kingsbud Sp.z.o.o        | Goods and services  | 1,827,377 | 17,743     |
| TŪB Vilniaus Papėdė      | Goods and services  | 12,224    | 16,516     |
| Other related companies  |                     |           |            |
| AB Panevėžio Keliai      | Goods and services  | 3,891,913 | 2,082,671  |
| UAB Aukštaitijos Traktas | Goods and services  | 27,431    | 123,792    |
| UAB Keltecha             | Goods and services  | 2,368,629 | 2,925,662  |
| UAB Gelbera              | Goods and services  | 379,900   | 303,678    |
| UAB Convestus            | Goods and services  | 320,000   | 407,000    |
| UAB Sostinės Gatvės      | Goods and services  | 207,034   | 582,983    |

# 29. Transactions with related parties (continued)

| (In Litas)                               | Type of transaction 2011 | 2010                   |
|--|--------------------------|------------------------|
| Amounts receivable:                      |                          |                        |
| Companies under control                  |                          |                        |
| UAB PST Investicijos                     | 717,867                  | 348,659                |
| OOO Baltlitstroj                         | 1,752,760                | 1,129,383              |
| Kingsbud Sp.z.o.o                        | 49,864                   | 57                     |
| UAB Alinita                              | 87,709                   | 0                      |
| TŪB Vilniaus Papėdė                      | 1,192,742                | 0                      |
| UAB Metalo Meistrai                      | 1,812,790                | 0                      |
| SIA PS Trests                            | 2,981                    | 2,180                  |
| Other related companies                  |                          |                        |
| AB Panevėžio Keliai                      | 0                        | 3,784,321              |
| UAB Panevėžys                            | 2,392,300                | 2,528,345              |
| UAB Constructus                          | 8,068                    | 8,068                  |
| Amounts payable:                         |                          |                        |
| Companies under control                  |                          |                        |
| UAB Vekada                               | 1,156,403                | 761,079                |
| UAB Skydmedis                            | 10,886                   | 82,417                 |
| TŪB Vilniaus Papėdė                      | 0                        | 422                    |
| UAB Metalo Meistrai                      | 0                        | 70,311                 |
| OOO Baltlistroj                          | 693,355                  | 0                      |
| UAB Alinta                               | 0                        | 76,647                 |
| Other related companies                  |                          | 8 0E 7 E 0 C 0         |
| UAB Keltecha                             | 256,152                  | 52,838                 |
| UAB Gelbera                              | 29,847                   | 30,769                 |
| AB Panevėžio Keliai                      | 1,296,766                | 0                      |
| UAB Convestus                            | 121,000                  | 122,235                |
| UAB Sostinės Gatvės                      | 0                        | 705,410                |
| UAB Aukštaitijos Traktas                 | 0                        | 0                      |
| I como unacirable.                       |                          |                        |
| Loans receivable:<br>AB Panevėžio Keliai | 10,000,000               | 10 000 000             |
| UAB PST Investicijos                     | 10,000,000<br>10,370,976 | 10,000,000             |
| OOO Baltlitstroj                         | 7,883,396                | 6,777,444<br>2,476,238 |
| SIA PS Trest                             | 12,000                   |                        |
| UAB Alinita                              | 130,000                  | 12,000<br>0            |
| Kingsbud Sp z o o                        | 130,000                  | 34,864                 |
| . Impound of E o o                       | U                        | 34,004                 |

Wages, salaries and social insurance contributions, calculated to management for the year 2011, amounted to 1,334,968 Litas (2,461,394 Litas for the year 2010).

### 30. Determination of fair values

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair value is defined as the estimated amount for which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale. Fair values are obtained from quoted market prices, discounted cash flow models and option pricing models as appropriate.

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### 30. Determination of fair values (continued)

#### Equity securities

Valuation techniques employed include discounted cash flow analysis using expected future cash flows and a market interest rate as indicated in note 15.

#### Trade and other receivables

The fair value of trade and other receivables is estimated at the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes.

#### Financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases the market rate of interest is determined by reference to similar lease agreements.

The fair value of the assets and liabilities reported in the statement of financial position as at 31 December 2011 does not differ significantly from their carrying amounts.

# 31. Subsequent events

There were no other subsequent events which would have an effect on the financial statements or require a disclosure.

Managing Director

Dalius Gesevičius

# PANEVĖŽIO STATYBOS TRESTAS AB CONSOLIDATED ANNUAL REPORT FOR THE YEAR 2011

#### 1. ACCOUNTING PERIOD COVERED BY THE ANNUAL REPORT

The report covers the year 2011.

#### 2. THE ISSUER AND ITS CONTACT DETAILS

Name of issuer Public limited liability company *Panevėžio statybos* 

trestas

Authorised capital 16,350,000 Litas

Address of registered office P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania

Telephone (+370 45) 505 503

Fax (+370 45) 505 520

E-mail pst@pst.lt

Legal-organisational form Public limited liability company

Date and place of registration 30 October 1993, Panevėžys City Board

Registration No. AB 9376

Company Register code 147732969

VAT code LT477329610

Administrator of Legal Entity State Enterprise Centre of Registers

Register

Website www.pst.lt

## 3. PRINCIPLE NATURE OF ACTIVITIES OF THE ISSUER

The main area of activities of the company and its subsidiaries (Group) is designing and construction of buildings, structures, equipment and communications and other objects for various applications in and outside Lithuania, sale of building materials, and real estate development. In addition to the above activities, the company is engaged in rent of premises and mechanisms.

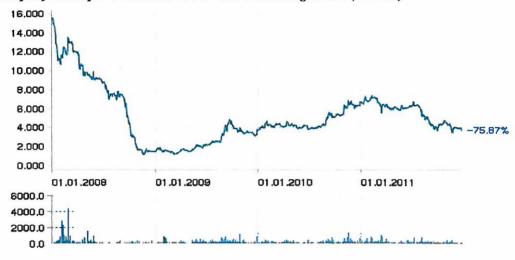
# 4. CONTRACTS WITH INTERMEDIARY OF PUBLIC TRADING IN SECURITIES

On 7 February 2006 the Agreement No. 5792 was signed with the Public Limited Liability Company *DNB bankas* located at Basanavičiaus Str. 26, Vilnius, which was entrusted to manage the account of securities issued by the company.

#### 5. DATA ON TRADING IN SECURITIES OF THE ISSUER IN REGULATED MARKETS

The ordinary registered shares of the *Panevėžio statybos trestas* AB, totalling 16,350,000 pcs., the nominal value of each being one Litas, have been on the Official Trading List of the Vilnius Stock Exchange (VSE) since 13 July 2006.

### Company share price variation at VSE in 2008 through 2011 (in Litas)



# Company share price variation at VSE in 2011 (in Litas)



| Last price   | Average share price for 2011 | Highest price | Lowest price | Last price   |
|--------------|------------------------------|---------------|--------------|--------------|
| 31 Dec. 2010 |                              | for 2011      | for 2011     | 31 Dec. 2011 |
| 6.733 Litas  | 5.592 Litas                  | 7.738 Litas   | 3.439 Litas  | 3.764 Litas  |

|       | Capitalizat | ion, mln. Litas |       |
|-------|-------------|-----------------|-------|
| 2008  | 2009        | 2010            | 2011  |
| 24.53 | 61.97       | 110.07          | 61.53 |

# 6. FAIR REVIEW OF THE COMPANY'S POSITION, PERFORMANCE AND DEVELOPMENT OF THE COMPANY'S BUSINESS, DESCRIPTION OF THE PRINCIPAL RISKS AND UNCERTAINTIES IT FACES

Panevėžio statybos trestas AB (hereinafter "the company") continues to be one of the largest construction companies in Lithuania. Though in 2011 the profit was rather small, the company survived the crisis with the minimum losses.

Furthermore, increase in income of the company exceeded the average growth in the construction sector. In 2011 the income of the Company Group of *PST* AB was higher by 42.4% compared to the last year, the income of the parent company was higher by 29.5% compared to 2010. The net profit of the company or 2011 was down to 0.7% and that of the Company Group was down to 0.3%. Decrease in profitability was influenced by increase in construction prices in 2009 and 2010; in 2011 the company incurred extra costs related to completion of the projects financed from the EU funds because the current construction price was different from the tender price used as a basis for the contract award.

In addition to that, significant reduction in profitability was influenced by the following extra costs incurred by the company:

- participating in the tenders both in private and state sectors, due to tender postponements, claims, suspension of awarded contracts in case of insufficient financing;
- due to excess requirements for security measures (guarantees) by purchasing organisations (customers), payment conditions that are not favourable to the company.

In 2011 Panevėžio statybos trestas AB was awarded the gold medal in the group of building and building material industry at the contest Lithuanian Product of the Year for the construction of Sports and Wellness Centre Druzhba in Sovetsk, Kaliningrad Region.

In 2011 the following projects were successfully completed and handed over: Embassy of the Republic of Lithuania in the United Kingdom of Great Britain and Northern Ireland located in London, the production building of *Baltic Food Partners* UAB in Maceinų Village, Plungės District, Sports and Wellness Centre *Druzhba* and a school in Sovetsk, Kaliningrad Region.

In 2010 the following branches were operating under the name of the company: *Gerbusta*, focusing on construction of engineering networks and landscaping, *Pastatų apdaila*, carrying out indoor and outdoor finishing works and Vilnius branch *Genranga*, performing general contracting activities and project management in Vilnius Region, and *Klaipstata*, performing general contracting activities and project management in Klaipėda Region.

Market members value the company as experienced builder of large and technologically complicated objects. Such approach of customers has been achieved in the result of hard work and continuous internal improvement of the company – qualified and experienced employees work for the company, the company has a few licences and certificates attesting that management of the company is done in a qualitative manner and meets the requirements of the European standards.

The company paid great attention to the quality of works carried out, environment protection and safety. The company has successfully implemented and is working in accordance with the quality management system LST EN ISO 9001:2008 and environment management system LST EN ISO 14001:2005. To ensure prevention of accidents at work, occupational safety and health violations of organizational manner in the company and reduce the number of occupational diseases the company has implemented the occupational safety and health management system meeting the requirements of the international standard BS OHSAS 18001:2007 (LST 1977:2008).

In 2008 the National Accreditation Bureau of Lithuania renewed accreditation for the Construction Laboratory of the company for 5 more years in accordance with LST EN ISO/IEC 17025:2005 thus granting the right to perform tests with construction materials.

Valuable experience in the construction of complicated objects was gained in the course of the years. The activities are widely developed in terms of both – services and geography because projects are implemented not only in Lithuania. There are branches operating in Cherepovets and Kaliningrad, Russian Federation, subsidiary companies in the Russian Federation and Republic of Poland as well as a permanent establishment in the United Kingdom of Great Britain and Northern Ireland. In December 2011 *Panevėžio statybos trestas* AB started contract works in Sweden.

### Risk factors related to the company activities:

- Persistent decline in construction market;
- Extremely increased and intense competition;
- Low prices of construction services;
- Delays in payments made by customers;
- Shortage of qualified labour;
- Damping;
- Stringent credit terms at the banks;
- Black economy.

# 7. INFORMATION ON SUBSIDIARIES OF THE COMPANY

As of 31 December 2011 the Company Group of *Panevėžio statybos trestas* AB included the following companies:

| Subsidiaries                 | Type of activities                                | Share controlled (per cent) | Registered address                                       |
|------------------------------|---|-----------------------------|--|
| Skydmedis UAB                | Production of wood constructions                  | 100                         | Pramonės Str. 5,<br>Panevėžys<br>Tel.: +370 45 583341    |
| Metalo meistrai UAB          | Production of metal constructions                 | 100                         | Tinklų Str. 7,<br>Panevėžys,<br>Tel. +370 45 464677      |
| Vekada UAB                   | Electrical installation works                     | 96                          | Marijonų Str. 36,<br>Panevėžys<br>Tel.: +370 45 461311   |
| Vilniaus papėdė TŪB          | Construction works                                | 69                          | Švitrigailos Str. 8,<br>Vilnius<br>Tel.: +370 5 2609405  |
| Alinita UAB                  | Ventilation and conditioning systems in buildings | 100                         | Tinklų g. 7,<br>Panevėžys<br>Tel.+370 45 467630          |
| KINGSBUD Sp.zo.o.            | Wholesale in construction materials               | 100                         | A.Patli 16-400 Suwalki,<br>Poland                        |
| PS TRESTS SIA                | Construction                                      | 100                         | Vietalvas Str. 5, Riga                                   |
| BALTILSTROIJ 000             | Construction                                      | 100                         | Sovetskij Ave. 43,<br>Kaliningrad<br>Tel.: 0074012350435 |
| PST Investicijos UAB         | Real estate development                           | 68                          | Konstitucijos Ave. 7,<br>Vilnius<br>Tel.:+370 5 2728213  |
| Subsidiaries of PST investig | cijos UAB:  |                             |  |
| Ateities projektai UAB       | Real estate development and sales                 | 100                         | Lvovo Str. 25, Vilnius                                   |
| Šeškinės projektai UAB       | Real estate development and sales                 | 100                         | Lvovo Str. 25, Vilnius                                   |
| Sakališkės UAB               | Real estate development and sales                 | 100                         | Lvovo Str. 25, Vilnius                                   |
| Kauno erdvė UAB              | Real estate development and sales                 | 100                         | Lvovo Str. 25, Vilnius                                   |
| Verkių projektas UAB         | Real estate development and sales                 | 100                         | Lvovo Str. 25, Vilnius                                   |
| ISK Baltevromarket ZAO       | Construction investment company                   | 100                         | Chernyakhovsk Str. 6,<br>Kaliningrad                     |

Skydmedis UAB (company code 148284718) was established and began its activities on 17 June 1999. The main activity of the company is production of timber-frame/element houses, fabrication of wood structures and joinery for construction purposes, cutting and planning of wood, wholesale and retail in building materials, production of pallets, stands and other wooden items for loading, building outfit.

In 2011 the income of the company amounted to 6783.2 thousand Litas and the company earned 256.5 thousand Litas of net profit. In 2011 the largest part of the income making about 80.5 percents was from foreign countries, i.e. Denmark, Norway, Sweden and Switzerland. The rest 19.5 percents of income were earned in Lithuania.

The main performance indicators of Skydmedis UAB are as follows:

|                                 | 2009   | 2010   | 2011   |
|---------------------------------|--------|--------|--------|
| Income from sales, thousands Lt | 2613.6 | 4207.6 | 6783,2 |
| Gross profit, thousands Lt      | 483,4  | 943,0  | 1375,4 |
| Net profit, thousands Lt        | 4,6    | 222,0  | 256,5  |
| Gross profitability             | 18.5%  | 22.4%  | 20.3%  |
| Net profitability               | 0.2%   | 5.3%   | 3.8%   |
| Return on equity (ROE)          | 0.55   | 0.21   | 0.19   |
| Current liquidity ratio         | 2.3    | 1.8    | 2.2    |
| Acid test (Quick) ratio         | 2.0    | 1.4    | 1.5    |

In 2012 the company will work hard on market extension in the Scandinavian countries. The plans include obtaining of the Norwegian market certificate for the products. This will allow gaining ground in the segment of top quality timber-frame/element houses. The products will be adapted to the foreign markets and will meet the tightest quality standards.

In 2011 a project was successfully started in France. Participation at the building exhibitions in France should contribute to finding of new customers and increasing sales income from this market. Conquering of this market will reduce influence of seasonality on performance of the company.

At the end of 2011 *Skydmedis* UAB had 54 employees. The share capital is divided into one thousand ordinary shares the value of one share being 500 Litas. The main share holder is *Panevėžio statybos trestas* AB holding 100 % of shares.

*Metalo meistrai* UAB (company code 148284860) was founded on 16 June 1999 and started its activity on 1 July 1999. The company is engaged in fabrication of various metal structures and their elements.

In 2011 the income from sales increased by 33 percents compared to the last year and amounted to 7819.5 thousand Litas, however the company suffered the net loss of 243 thousand Litas. The negative result for the year 2011 is mainly attributable to increase of metal prices.

The main performance indicators of Metalo meistrai UAB are as follows:

|                                 | 2009   | 2010   | 2011   |
|---------------------------------|--------|--------|--------|
| Income from sales, thousands Lt | 2539,0 | 5876,0 | 7819,5 |
| Gross profit, thousands Lt      | -2,4   | 745,0  | 256,2  |
| Net profit, thousands Lt        | -400,0 | 250,0  | -243,0 |
| Gross profitability             | -0.1%  | 12.7%  | 3.3%   |
| Net profitability               | -15.8% | 4.3%   | -3.1%  |
| Return on equity (ROE)          | -34.55 | 17.77  | -20.88 |
| Current liquidity ratio         | 2.0    | 1.9    | 1.0    |
| Acid test (Quick) ratio         | 0.7    | 1.0    | 0.4    |

At the end of 2011 the company had 58 employees.

In 2012 the company plans to continue fabrication of metal structures and their elements, increase turnover and profitability, respond to changes in the market. The company participates in the project *New Possibilities* related to search of new export markets and sales increase. The plans include expansion of sales in Norway and Germany, co-operation with construction companies in Kaliningrad Region.

There were no changes in authorized share capital and the share holder structure, i.e. as before, the share capital totalling 500,000 Litas is divided into 1,000 ordinary shares the value of one share being 500 Litas. The main share holder is *Panevėžio statybos trestas* AB holding 100 % of shares.

Vekada UAB (company code 147815824) was established on 1 January 1963 and had the name of Elektros montavimo valdyba (Electrical Installation Department), later on 16 May 1994 it was re-registered as Vekada UAB. The main activities of the company are electrical installation works on subcontracts. During the reporting year alongside with the normal electrical work the work areas related to low currents were under expansion: video surveillance systems, security and fire alarm systems, control of engineering systems, communications (telecommunications), and computer networks. Electrical installation work was started in the field of renewable energy sources: 30 kW solar power plant was installed by the company.

The main performance indicators of Vekada UAB are as follows:

|                                 | 2009   | 2010   | 2011   |
|---------------------------------|--------|--------|--------|
| Income from sales, thousands Lt | 9494,8 | 9770,0 | 7252,9 |
| Gross profit, thousands Lt      | 1213,2 | 1140,0 | 1187,0 |
| Net profit, thousands Lt        | 19,2   | -428,0 | 65,5   |
| Gross profitability             | 12.8%  | 11.7%  | 16.4%  |
| Net profitability               | 0.2%   | -4.4%  | 0.9%   |
| Return on equity (ROE)          | 0.38   | -9.17  | 1.45   |
| Current liquidity ratio         | 3.2    | 8.0    | 6.1    |
| Acid test (Quick) ratio         | 2.9    | 7.3    | 5.0    |

At the end of 2011 the company had 71 employees.

In 2012 the company plans to continue mastering new information technology (IT) systems, building management systems (BMS), expand work with low currents, implement project management of these systems in the Palace of the Grand Dukes of Lithuania, take an active part in public procurement tenders announced by *LESTO* AB. In the first quarter of 2012 the company will establish a marketing department, which will be responsible for work with renewable energy sources, mainly sales of 30 kW solar power plants.

During the accounting year there were no changes in the authorised shear capital of the company and structure of the share holders, i.e. as before, the share capital amounting 211,488,000 Litas is divided into 52,872 ordinary shares the value of one share being 4 Litas. The main share holder is *Panevėžio statybos trestas* AB holding 95.6 % of shares, the remaining part is hold by legal persons.

Alinita UAB (company code 141619046) was established on 8 December 1997. The main activities of the company are installation of heating, ventilation and air-conditioning systems in buildings, installation of indoor water supply, sewerage and fire fighting systems in buildings, designing and commissioning of indoor engineering systems.

The main performance indicators of Alinita UAB are as follows:

|                                 | 2009   | 2010   | 2011   |
|---------------------------------|--------|--------|--------|
| Income from sales, thousands Lt | 1173,0 | 1578,0 | 1788,4 |
| Gross profit, thousands Lt      | 49,9   | 174,0  | 188,9  |
| Net profit, thousands Lt        | -260,8 | -142,0 | -155,4 |
| Gross profitability             | 4.3%   | 11.0%  | 10.6%  |
| Net profitability               | -22.2% | -9.0%  | -8.7%  |
| Current liquidity ratio         | 1.31   | 0.99   | 1.00   |
| Acid test (Quick) ratio         | 1.18   | 0.93   | 0.90   |

The company has all certificates required for performance of the listed activities. In 2011 the company had 26 employees

The share capital of the company totalling 10,000 Litas is divided into 100 ordinary shares the value of one share being 100 Litas. In 2004 *Panevėžio statybos trestas* AB acquired 100 % of shares.

Vilniaus papėdė TŪB (company code 12545197) is the general partnership founded in 2000. The partnership was established for the period of building of the Palace of the Grand Dukes of Lithuania. The partnership does not make any profit from its activities, and its expenses are distributed among the partnership members in proportion to their activities carried out.

The capital of the partnership is comprised of contributions of its founders totalling 14,500 Litas. 10,000 Litas accounting for 69 per cents was the contribution of *Panevėžio statybos trestas* AB. Other founders are also legal persons.

**Baltlitstroij OOO** (company code 236006) was founded and started its activities on 20 October 2000. The main activity of the company is construction works. In 2011 the company had 49 employees.

In 2011 the company earned 2.5 more than in 2010 and made a profit in the amount of 1.1 mln. Litas.

The main performance indicators of BALTLITSTROIJ OOO are as follows:

|                                 | 2009    | 2010    | 2011    |
|---------------------------------|---------|---------|---------|
| Income from sales, thousands Lt | 12219,0 | 25473,0 | 62357,0 |
| Gross profit, thousands Lt      | 224,5   | 3632,0  | 3236,7  |
| Net profit, thousands Lt        | -1317,0 | -105,0  | 1120,1  |
| Gross profitability             | 1.8%    | 14.3%   | 5.2%    |
| Net profitability               | -10.8%  | -0.4%   | 1.8%    |
| Current liquidity ratio         | 0.80    | 0.81    | 0.98    |
| Acid test (Quick) ratio         | 0.78    | 0.77    | 0.97    |

In 2011 the company completed a few projects: Sports and Wellness Centre *Druzhba* and a school for 1000 kids in Sovetsk, Kaliningrad Region. In the second half of 2011 *BALTLITSTROIJ* OOO started a large project – reconstruction of *Rossija* cinema theatre into a shopping centre with premises for the cinema theatre. The estimated price of construction exceeds 900 mln. Roubles. In addition to that, construction activities are performed in the Sovetsk Waste Water Treatment Plant.

The authorised capital of the company amounts 12,000 thousand Roubles, 100 % of shares are held by *Panevėžio statybos trestas* AB.

PST investicijos UAB (company code 124665689) was founded on 23 December 1998. The main activity of the company is preparation and sales of real estate. On 31 December 2010 the company group of PST investicijos UAB consisted of the parent company PST investicijos UAB and the following subsidiary companies: Sakališkės UAB, Kauno erdvė UAB, Ateities projektai UAB, Verkių projektas UAB, Šeškinės projektai UAB, Baltevromarket ZAO ISK.

*PST investicijos* UAB participates in the real estate projects either itself or through its subsidiary companies. Such development of performance (by establishing a subsidiary company for an individual project) was chosen to calculate the result of each project as accurately as possible and to meet the requirements of the banks that are financing these projects.

The main performance indicators of PST investicijos UAB are as follows:

|   | 2009     | 2010    | 2011    |
|---|----------|---------|---------|
| Income from sales, thousands Lt                   | -192,3   | 1329,0  | 237,1   |
| Financial and investment activities, thousands Lt | -49861,0 | 10035,0 | -1417,5 |
| Net profit, thousands Lt                          | -16598,0 | 7961,0  | -1809,7 |
| Return on equity (ROE)                            | -511.18  | 48.90   | -16.67  |
| Current liquidity ratio                           | 1.3      | 50.7    | 1.8     |
| Acid test (Quick) ratio                           | 1.2      | 3.7     | 1.7     |

In 2011 Verkių projektas UAB started construction of Ulonai Business Centre. Renting of this centre should be started in the second half of 2012.

The main share holders of the company are *Panevėžio statybos trestas* AB (68.34 %) and *Panevėžio keliai* AB (25.25 %). The remaining part of shares is hold by several legal persons (8.49 %). As of 31 December 2011, the authorized capital of the company is 49,404,500 Litas and it is divided into 494,045 registered ordinary shares the nominal value of one share being 100 Litas.

**KINGSBUD Sp.zo.o.** (company code 200380717) was founded on 11 August 2010. The main activity of the company is wholesale in construction materials. The goal of the company is to carry out service of the main company and wholesale in construction materials.

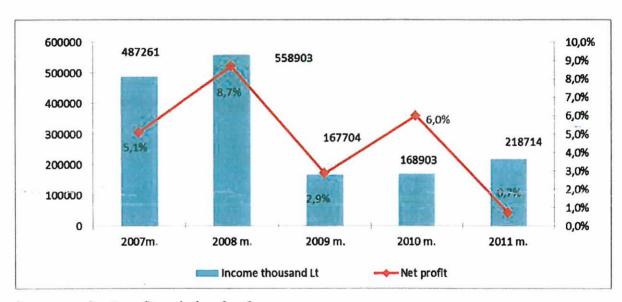
|                                 | 2010    | 2011   |
|---------------------------------|---------|--------|
| Income from sales, thousands Lt | 61,2    | 2377,3 |
| Gross profit, thousands Lt      | 8,9     | 278,2  |
| Net profit, thousands Lt        | -34,7   | 80,1   |
| Gross profitability             | 14.5%   | 11.7%  |
| Net profitability               | -56.7%  | 3.4%   |
| Return on equity (ROE)          | -114.46 | 1.69   |
| Current liquidity ratio         | 0.23    | 1.75   |
| Acid test (Quick) ratio         | 0.23    | 1.75   |

The authorized capital of the company amounts to 5000 Zlotys. The capital is divided into 100 contributions of the nominal value of 50 Zlotys each. *Panevėžio statybos trestas* AB controls 100% of shares.

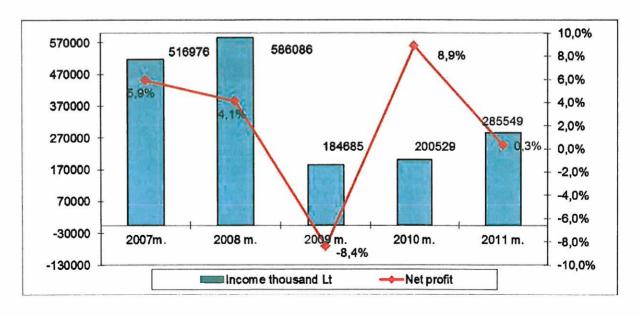
# 8. ANALYSIS OF FINANCIAL AND NON-FINANCIAL PERFORMANCE, INFORMATION RELATED TO ENVIRONMENTAL AND EMPLOYEE MATTERS

In 2011 the income of the group increased by 42.4 percents compared to 2010 and amounted to 285.5 mln. Litas (200.5 mln. Litas in 2010). The income of the company was by 29.5 percents higher than in 2010 and amounted to 218,714 mln. Litas (in 2010 – 168,903 mln. Litas). During the reporting year the net profit of the PST Group was 0.9 mln. Litas whereas in 2010 the net profit of *PST* AB Group totalled 17,865 mln. Litas. In 2011 the net profit of the company was 1.6mln. Litas, whereas in 2010 it was 10.145 mln. Litas.

### Income and net profit variation for the company:



# Income and net profit variation for the group:



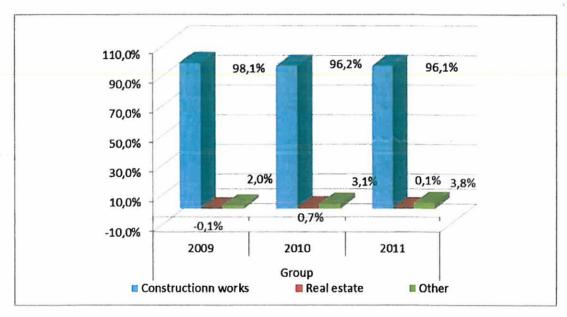
All financial data in the present annual report have been calculated following the International Financial Accounting Standards (IFAS) and expressed in the national currency of Lithuania - the Litas (Lt).

The results (in thousands Litas) of the parent company and the Company Group of *Panevėžio* statybos trestas AB for the years 2009 through 2011 are as follows:

| Group   |         |         |   | Compan  | y       |         |
|---------|---------|---------|---|---------|---------|---------|
| 2009    | 2010    | 2011    | Items   | 2009    | 2010    | 2011    |
| 184,685 | 200,529 | 285,549 | Income  | 167,704 | 168,903 | 218,714 |
| 154,896 | 171,035 | 264,019 | Cost  | 139,789 | 147,096 | 204,115 |
| 29,789  | 29,495  | 21,530  | Gross profit  | 27,915  | 21,807  | 14,599  |
| 16,13   | 14,71   | 7,54    | Gross profit margin (per cent)                                      | 16,65   | 12,91   | 6,67    |
| -11,431 | 7,684   | 6,016   | Operating result  | 4,219   | 9,508   | 4,153   |
| -6,19   | 3,83    | 2,11    | Operating result from turnovers(per cent)                           | 2,52    | 5,63    | 1,90    |
| -0,003  | 27,179  | 10,792  | Profit before taxes, interest, depreciation and amortization EBITDA | 15,328  | 17,352  | 9,857   |
|         | 13,6    | 3,8     | EBITDA margin (per cent)  | 9,1     | 10,3    | 4,51    |
| -8,38   | 8,91    | 0,31    | Nets profit margin (per cent)                                       | 2,87    | 6,01    | 0,73    |
| -0,61   | 0,94    | 0,09    | Profit per share<br>(Litas)   | 0,29    | 0,62    | 0,10    |
| -15,48  | 15,7    | 0,80    | Return on equity (percents) (ROE)                                   | 3,9     | 7,65    | 1,22    |
| -7,26   | 8,99    | 0,39    | Return on assets or asset profitability (ROA)                       | 2,61    | 5,44    | 0,77    |
| -13,96  | 12,82   | 0,73    | Return on investments (ROI)   | 3,68    | 7,4     | 1,20    |
| 1,69    | 2,69    | 1,79    | Current liquidity ratio   | 2,07    | 2,25    | 1,82    |
| 1,16    | 2,05    | 1,31    | Acid test (Quick) ratio   | 1,99    | 2,2     | 1,69    |
| 0,47    | 0,57    | 0,49    | Asset to equity ratio   | 0,67    | 0,71    | 0,63    |
| 6,11    | 6,97    | 6,84    | Book value of a share   | 7,56    | 8,11    | 7,98    |
| -6,2    | 7,2     | 41,9    | Ratio of share price and profit (P/E)                               | 12,87   | 10,8    | 38,6    |
| 0,62    | 0,96    | 0,55    | Ratio of share price and book value (P/BV)                          | 0,5     | 0,83    | 0,47    |

The operating income of the company based on business segments was from building and erection activities. In 2011 the income of the group from building and construction activities totalled 96.1 %, the income from real estate amounted to 0.1 %, made products and other income amounted to 3.8 %. In 2010 the income of the group from building and construction activities totalled 96.2 %, the income from real estate amounted to 0.7 %, made products and other income amounted to 3.0 %.

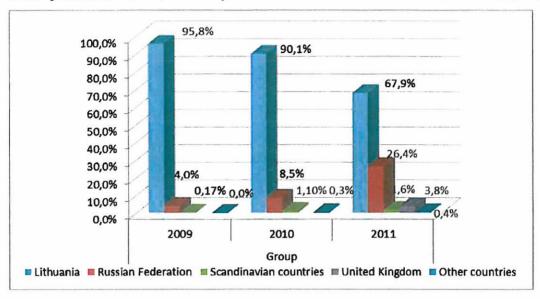
|                    | Group  |        |        | Company |        |        |
|--------------------|--------|--------|--------|---------|--------|--------|
| mln. Litas         | 2009   | 2010   | 2011   | 2009    | 2010   | 2011   |
| Construction works | 181,17 | 192,90 | 274,45 | 167,70  | 168,90 | 218,71 |
| Real estate        | -0,19  | 1,33   | 0,24   |         | 2      |        |
| Made products      | 2,01   | 3,41   | 6,37   |         |        |        |
| Other              | 1,70   | 2,90   | 4,50   |         |        |        |

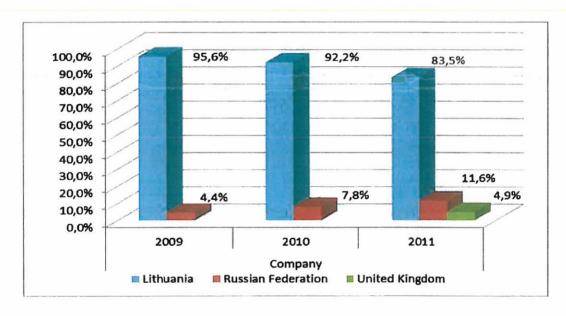


Income from main activity (thousands Lt) by geographical segments:

|                        | Group  |        |        | Company |        |        |
|------------------------|--------|--------|--------|---------|--------|--------|
| mln. Litas             | 2009   | 2010   | 2011   | 2009    | 2010   | 2011   |
| Lithuania              | 176,97 | 180,60 | 193,95 | 160,30  | 155,65 | 182,57 |
| Russian Federation     | 7,40   | 17,11  | 75,31  | 7,40    | 13,26  | 25,36  |
| Scandinavian countries | 0,31   | 2,21   | 4,46   |         |        |        |
| United Kingdom         |        |        | 10,78  |         |        | 10,78  |
| Other countries        | 0,00   | 0,61   | 1,04   |         |        |        |

In the year 2011 the main activity of the company was performed in Lithuania and made 83.5 % of all works carried out by the company (92.2 % in 2010). The income of the group from the works performed inside the country made 67.9 % of the income whereas in 2010 it was 90.1 %.





# 9. IMPORTANT EVENTS HAVING OCCURRED SINCE THE END OF THE PRECEDING FINANCIAL YEAR

There were no important events since the end of the preceding year.

#### 10. PERFORMANCE PLANS AND FORECASTS OF THE COMPANY

The coming year is still likely not to be easy both for the company and the whole construction sector for the following reasons:

- problems of the Euro zone;
- high emigration level;
- intense competition;
- reserved approach of banks towards construction sector.

Though the economical background in the country and construction sector is not favourable, next year we will try to maintain stability by proceeding with the already started activities, looking for possibilities for new project implementation and striving for the goal to remain the largest construction company in Lithuania. Every effort will be made to increase the property of the shareholders. We will keep paying much attention to capital structure.

#### 11. AUTHORISED CAPITAL OF THE ISSUER AND ITS STRUCTURE

As of 31 December 2010 the authorised capital of the company amounted to 16,350,000 Litas, divided into 16,350,000 ordinary registered shares (ORS) the nominal value of each share being 1.00 Lt. All shares are non-certificated and fully paid. The proof of ownership is the record in the securities accounts.

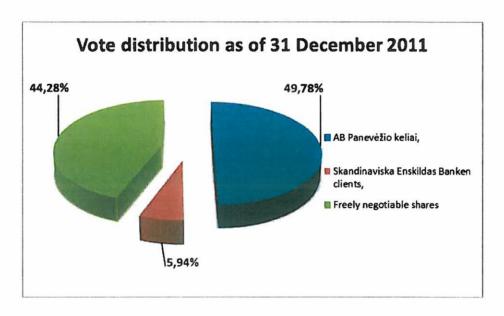
The composition of the issuer's authorised capital is as follows:

| Share type                       | Number of shares (pcs.) | Par value<br>(Litas) | Total par<br>value<br>(Litas) | Emission code |
|----------------------------------|-------------------------|----------------------|-------------------------------|---------------|
| Ordinary registered shares (ORS) | 16,350,000              | 1                    | 16,350,000                    | 101446        |

#### 12. INFORMATION ON THE SHAREHOLDERS OF THE ISSUER

As of 31 December 2011, the number of shareholders holding or controlling more than 5 percents of the authorised capital of the company was 2411:

| Name, surname of a shareholder (company name, type, headquarter address, company code)           | Number of ordinary<br>registered shares<br>held by a<br>shareholder under<br>ownership right<br>(pcs.) | Share of the<br>authorized<br>capital held<br>(%) | Portion of<br>votes granted<br>by the shares<br>held under<br>the<br>ownership<br>right (%) | Portion of<br>votes<br>owned by<br>the<br>shareholder<br>along with<br>acting<br>persons (%) |
|--|--|---|---|--|
| Panevėžio keliai AB<br>S. Kerbedžio Str. 7, Panevėžys,<br>Company code: 147710353                | 8,138,932  | 49.78   | 49.78   |  |
| Skandinaviska Enskilda Banken<br>clients<br>Sergels Torg 2, Stockholm,<br>Sweden<br>502032908101 | 971,462  | 5.94  | 5.94  |  |
| Freely negotiable shares   | 7,239,606  | 44.28   | 44.28   |  |



None of the shareholders of the issuer has any special control rights. All shareholders have equal rights prescribed by Section 4 of the Law on Companies of the Republic of Lithuania.

The number of shares carrying votes at the general meeting of shareholders of *Panevėžio* statybos trestas AB is 16,350,000.

#### 13. DIVIDENDS

The decision to pay dividends is taken and the amount to be paid as a dividend is set by the General Meeting of the Shareholders. The company pays the allocated dividends within 1 month from the date when decision on profit appropriation has been taken.

The persons who were the shareholders of the company at the end of the tenth business day from the General Meeting of the Shareholders that had adopted the relevant decision are entitled to the dividends.

Following the Law on Income Tax of Individuals of the Republic of Lithuania and Law on Profit Tax of the Republic of Lithuania, any dividends are subject to income tax in the rate of 20 percents. Such tax is calculated, deducted and paid to the budget by the company.

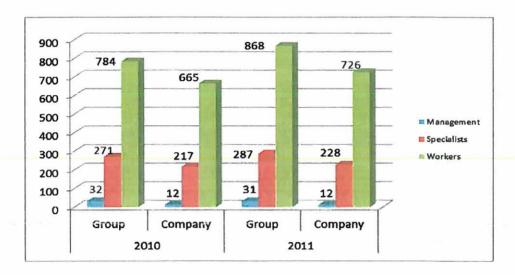
The General Meeting of the Shareholders of *Panevėžio statybos trestas* AB that took place on 5 May 2010 made the decision to pay dividends in the amount of 1,144,500 Litas (0.07 Litas per share) and bonuses in the amount of 2,000,000 Litas. 99.1 percents of dividends (1,133,902 Litas) and 2,000,000 Litas of bonuses were paid by 31 December 2011.

|   | Profit of financial year allocated for dividends |         |         |         |  |  |
|---|--|---------|---------|---------|--|--|
| transport person of the second of the   | 2007   | 2008    | 2009    | 2010    |  |  |
| Total amount allocated for dividends, Lt  | 3760500  | 1144500 | 1144500 | 1144500 |  |  |
| Dividends per share   | 0.23   | 0.07    | 0.07    | 0.07    |  |  |
| Ratio of dividends to net profit, %   | 15.1%  | 2.4%    | 23.8%   | 11.3%   |  |  |
| Dividend profitability (dividends per share / share price as of the end of the period), % | 1.5%   | 4.7%    | 1.8%    | 1.0%    |  |  |

# 14. EMPLOYEES

As of 31 December 2011, the number of employees in the Group was 1241, in the company – 1006.

| Number of            | 20    | 10      | 2011  |         |  |
|----------------------|-------|---------|-------|---------|--|
| employees on payroll | Group | Company | Group | Company |  |
| Management           | 32    | 12      | 31    | 12      |  |
| Specialists          | 271   | 217     | 287   | 228     |  |
| Workers              | 784   | 665     | 868   | 726     |  |

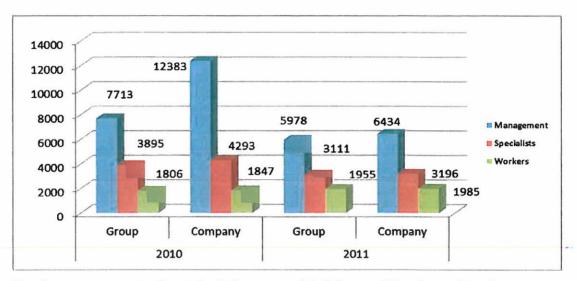


Education level of the Company employees for the end of the period:

| Groups of employees | Payroll<br>number | Higher<br>university<br>level<br>education | Higher non-<br>university<br>education | Community college education | Secondary<br>education | Incomplete secondary education |
|---------------------|-------------------|--|--|-----------------------------|------------------------|--------------------------------|
| Management          | 31                | 27   | 0                                      | 3                           | 1                      | 0                              |
| Specialists         | 299               | 219  | 11                                     | 52                          | 16                     | 1                              |
| Workers             | 911               | 22   | 18                                     | 156                         | 569                    | 146                            |

# Average gross wages:

| A                   | 20    | 10      | 2011  |         |  |
|---------------------|-------|---------|-------|---------|--|
| Average salary/wage | Group | Company | Group | Company |  |
| Management          | 7713  | 12383   | 5978  | 6434    |  |
| Specialists         | 3895  | 4293    | 3111  | 3196    |  |
| Workers             | 1806  | 1847    | 1955  | 1985    |  |



Employment contracts do not include any special rights or obligations of employees or some part of them.

In 2011 the company paid much attention to qualification improvement. Training in the company is done in three directions using:

- 1. Services of Lithuanian Builders Association (means of EU Structural Funds).
- 2. Services of training arranging institutions (external training).
- 3. Services of higher education institutions (employee studies).

#### 15. PROCEDURE FOR AMENDMENT OF THE ARTICLES OF ASSOCIATION OF THE ISSUER

The Articles of Association of the Company may be amended on by the General Meeting of Shareholders by at least 2/3 majority vote of the total votes of the shareholders attending the meeting. The resolution amending the Articles of Association shall be adopted in the procedure set forth in Articles 27 or 30 of the Law on Companies of the Republic of Lithuania.

#### 16. MANAGEMENT BODIES OF THE ISSUER

Referring to the Articles of Association of *Panevėžio statybos trestas* AB, the management bodies of the company are the General Meeting of Shareholders, the Board and the Managing Director. The Supervisory Council shall not be formed in the Company.

The competence of the General Meeting of Shareholders shall not be different from that of the competence specified in the Law on Companies.

The Board of the Company consisting of five members shall be elected by the General Meeting of Shareholders for a period not longer than 4 years. At present there are four members in the Board. The procedure of electing and dismissing the members of the Board shall not different from that prescribed by the Law on Companies.

The Board is led by the Chairman of the Board. The Board shall elect the Chairman from the members of the Board.

The Board shall elect and dismiss the Head of the Company – Managing Director, fix his salary, set other terms and conditions in the employment contract with him, approve his job description, give incentives and impose penalties.

The Head of the Company shall be the single-person management body of the company in charge to organise current business activities of the company based on the authority granted.

The Board:

REMIGIJUS JUODVIRŠIS – the Chairman of the Board. No membership in the capital of the company. Membership in the activities or capital of the companies below:

| COMPANY NAME                | CAPACITY                                 | NUMBER<br>OF<br>SHARES | CAPITAL,% | VOTES,                                  |
|-----------------------------|--|------------------------|-----------|---|
| TERTIUS UAB                 |  | 704,638                | 80        | 80                                      |
| <i>PANEVĖŽIO KELIAI</i> AB  | Member of the Board                      | 531,675                | 28.47     | 28.47                                   |
| LAUKTUVĖS JUMS UAB          | Member of the Board                      | 11,069                 | 50.15     | 50.15                                   |
| POKŠTAS UAB                 |  | 111                    | 50        | 50                                      |
| KLOVAINIŲ SKALDA AB         |  | 203,526                | 3.78      | 3.78                                    |
| GELBERA UAB                 | Member of the Board                      | 34                     | 34        | 34                                      |
| KELTECHA UAB                | Member of the Board                      |                        |           |   |
| EMULTEKA UAB                | 7.                                       | 14                     | 14.0      | 14.0                                    |
| <i>GUSTONIŲ ŽŪT</i> UAB     | Member of the Board                      | 1,057                  | 48,98     | 48,98                                   |
| SPECIALIZUOTA KOMPLEKTAVIMO |  |                        |           |   |
| VALDYBA AB                  |  | 21,490                 | 9.29      | 9.29                                    |
| IGNALINOS STATYBA UAB       | Member of the Board                      | 91,351                 | 37.93     | 37.93                                   |
| NAUJASIS UŽUPIS UAB         | Chairman of the Board                    |                        | 1000      |   |
| <i>PANEVĖŽYS</i> UAB        | Member of the Board                      | 157,191                | 49.98     | 49.98                                   |
| PANODEN UAB                 | Member of the Board                      |                        |           | 700000000000000000000000000000000000000 |
| PST INVESTICIJOS UAB        | Member of the Board                      | 16,407                 | 4.4       | 4.4                                     |
| KIRTIMŲ AUTOTRANSPORTAS AB  | Member of the Board                      | -                      |           |   |
| CONVESTUS UAB               | Vice-President,<br>Chairman of the Board | 50,000                 | 50        | 50                                      |
| ALPROKA UAB                 | Chairman of the Board                    |                        |           |   |
| KAUNO TILTAI UAB            |  | 492                    | 0.31      | 0.31                                    |

Term of office: November 2010 through November 2014

No previous convictions.

GVIDAS DROBUŽAS – the Member of the Board member. No membership in the capital of the company. Membership in the activities or capital of the companies below:

| COMPANY NAME                 | CAPACITY                           | NUMBER<br>OF<br>SHARES | CAPITAL, | VOTES, % |
|------------------------------|------------------------------------|------------------------|----------|----------|
| <i>PANEVĖŽIO KELIAI</i> AB   | Chairman of the Board              | 529,861                | 28.33    | 28.33    |
| LAUKTUVĖS JUMS UAB           | Member of the Board                | 11,001                 | 49.85    | 49.85    |
| <i>POKŠTAS</i> UAB           | Director                           | 111                    | 50.0     | 50.0     |
| KLOVAINIŲ SKALDA AB          |                                    | 203,129                | 3.77     | 3.77     |
| GELBERA UAB                  | Member of the Board                | 34                     | 34       | 34       |
| EMULTEKA UAB                 |                                    | 12                     | 12.0     | 12.0     |
| <i>GUSTONIŲ ŽŪT</i> UAB      | Member of the Board                | 1,057                  | 48,98    | 48,98    |
| <i>IGNALINOS STATYBA</i> UAB |                                    |                        |          |          |
| <i>PANEVĖŽYS</i> UAB         | Member of the Board                | 157,225                | 49.98    | 49.98    |
| SPECIALIZUOTA                |                                    | 21,470                 | 9.28     | 9.28     |
| KOMPLEKTAVIMO VALDYBA        |                                    |                        |          |          |
| AB                           |                                    |                        |          |          |
| PST INVESTICIJOS UAB         | Chairman of the Board,<br>Director | 12,644                 | 2.9      | 2.9      |
| <i>NAUJASIS UŽUPIS</i> UAB   | Member of the Board                |                        |          |          |
| CONVESTUS UAB                | President,                         | 50,000                 | 50       | 50       |
|                              | Member of the Board                | 0.50                   |          |          |
| ALPROKA UAB                  | Member of the Board                | 241V32                 |          |          |
| KAUNO TILTAI UAB             |                                    | 492                    | 0.31     | 0.31     |
| MEINORA UAB                  | Director                           | 100                    | 100      | 100      |
| SERANA UAB                   | Director                           | 100                    | 100      | 100      |
| TERTIUS UAB                  |                                    | 176 159                | 20       | 20       |

Term of office: November 2010 through November 2014

No previous convictions

IRMA ABRAMAVIČIENĖ – the Member of the Board. Membership in the capital of the company below:

| COMPANY NAME  | CAPACITY         | NUMBER<br>OF SHARES | CAPITAL,% | VOTES, % |
|---------------|------------------|---------------------|-----------|----------|
| CONVESTUS UAB | Internal auditor | -                   | *         | -        |

Terms of office: November 2010 through November 2014

No previous convictions

VILIUS GRAŽYS – the Member of the Board. No membership in the capital of the company. Membership in the activities or capital of the companies below:

| COMPANY NAME                  | CAPACITY            | NUMBER OF<br>SHARES | CAPITAL,% | VOTES, % |
|-------------------------------|---------------------|---------------------|-----------|----------|
| AKVALDA UAB                   |                     | 500                 | 33.33     | 33.33    |
| EMULTEKA UAB                  |                     | 11                  | 11        | 11       |
| BASS UAB                      |                     | 40                  | 40        | 40       |
| PANEVĖŽIO STATYBOS TRESTAS AB | Member of the Board |                     |           |          |
| <i>PANEVĖŽIO KELIAI</i> AB    | Member of the Board | 101,735             | 5.45      | 5.45     |

Terms of office: November 2010 through November 2014

No previous convictions

ARTŪRAS BUČAS - the Member of the Board. No membership in the capital of the company.

| COMPANY NAME           | CAPACITY            | NUMBER OF<br>SHARES | CAPITAL,% | VOTES, % |
|------------------------|---------------------|---------------------|-----------|----------|
| DVARČIONIŲ KERAMIKA AB | Shareholder         | 356                 | 0.0036    | 0.0036   |
| PANEVĖŽIO KELIAI AB    | Member of the Board |                     |           |          |

Terms of office: November 2010 through November 2014

No previous convictions

#### Administration:

DALIUS GESEVIČIUS - Head of the Company Administration, Managing Director. Holds 15 shares of the Company. University education (VISI, 1984, construction engineering). No previous convictions.

DANGUOLĖ ŠIRVINSKIENĖ – Chief Accountant of the Company. Holds no shares of the Company. University Education (LŽUA, 1983, accounting - economics).

No previous conviction.

### Information on amounts of money during the accounting period (Litas);

|                                  | Board of the Company |
|----------------------------------|----------------------|
| Total calculated amount of money | 2,032,532            |
| Average per member               | 406,506              |

In 2011 there were no special benefits to the members of the Board.

|                            | Manager of the | Chief      |
|----------------------------|----------------|------------|
|                            | Company        | Accountant |
| Calculated amount of money | 125,137        | 55,408     |

#### Audit committee

Following Article 52 of the Law on Audit of the Republic of Lithuania, the General Meeting of Shareholders of *Panevėžio statybos trestas* AB elects the audit committee. The audit committee consists of three members one of them being independent. The term of office of the audit committee is one year. The continuous term of office of a committee member cannot exceed 12 years.

The following members make the audit committee at *Panevėžio statybos trestas* AB – Roma Morozovienė (*Panevėžio statybos trestas* AB), Regina Sukarevičienė (*Panevėžio statybos trestas* AB) and Irena Kriaučiūnienė – an independent auditor.

17. ALL MATERIAL AGREEMENTS TO WHICH THE ISSUER IS A PARTY AND WHICH WOULD COME INTO EFFECT, BE AMENDED OR TERMINATED IN CASE OF CHANGE IN THE ISSUER'S CONTROL, ALSO THEIR IMPACT EXCEPT THE CASES WHERE THE DISCLOSURE OF THE NATURE OF THE AGREEMENTS WOULD CAUSE SIGNIFICANT DAMAGE TO THE ISSUER.

None

18. ALL AGREEMENTS OF THE ISSUER AND THE MEMBERS OF ITS MANAGEMENT BODIES OR THE EMPLOYEE AGREEMENTS PROVIDING FOR A COMPENSATION IN CASE OF THE RESIGNATION OR IN CASE THEY ARE DISMISSED WITHOUT DUE REASON OR THEIR EMPLOYMENT IS TERMINATED IN VIEW OF THE CHANGE OF CONTROL OF THE ISSUER

None

19. INFORMATION ON SIGNIFICANT TRANSACTIONS BETWEEN THE RELATED PARTIES

All transactions between the related parties are provided in the Annual Financial Statement.

# 20. INFORMATION ON COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The information regarding compliance with the corporate governance code is presented in the Appendix 1 to the Annual Report.

# 21. PUBLICLY DISCLOSED INFORMATION

| Title of announcement  | Category of announcement       | Language | Date             |
|--|--------------------------------|----------|------------------|
| Revised Interim Financial Statement for 2011   | Interim information            | Lt, En   | 1 March 2012     |
| Unaudited Performance Results of<br>Panevėžio statybos trestas AB and the<br>Company Group for Nine Months of 2011 | Interim information            | Lt, En   | 29 Feb. 2012     |
| PST is Entering Swedish Market   | Notification on material event | Lt, En   | 9 Dec. 2011      |
| Unaudited Performance Results for Nine<br>Months of 2011   | Interim information            | Lt, En   | 30 Nov. 2011     |
| Panevėžio statybos trestas AB information  | Notification on material event | Lt, En   | 24 Nov. 2011     |
| PST Has Signed the Contract for Final-<br>Works in Section A in the Palace of the<br>Grand Dukes                   | Notification on material event | Lt, En   | 17 Nov. 2011     |
| Resolutions Adopted by Extraordinary<br>General Meeting of the Shareholders  | Notification on material event | Lt, En   | 30 Sept. 2011    |
| Performance Results for the First Half of 2011   | Interim information            | Lt, En   | 31 Aug. 2011     |
| Convening of the Extraordinary General<br>Meeting of the Shareholders  | Notification on material event | Lt, En   | 30 Aug. 2011     |
| Panevėžio statybos trestas AB to Expand<br>Activities in Kaliningrad Area  | Notification on material event | Lt, En   | 9 Aug. 2011      |
| Performance Results for the First Quarter of 2011  | Interim information            | Lt, En   | 27 May 2011      |
| Ordinary General Meeting Approved<br>2010 Annual Information   | Annual information             | Lt, En   | 22 April 2011    |
| Resolutions of the Annual General<br>Meeting of the Shareholders   | Notification on material event | Lt, En   | 22 April 2011    |
| Resolutions of the Annual General<br>Meeting of the Shareholders   | Notification on material event | Lt, En   | 7 April 2011     |
| Resolutions of the annual General<br>Meeting of the Shareholders   | Notification on material event | Lt, En   | 1 April 2011     |
| Panevėžio statybos trestas AB (PST) signed the Contract with Akmenės cementas AB                                   | Notification on material event | Lt, En   | 31 March 2011    |
| Convening of the Annual General<br>Meeting of the Shareholders   | Notification on material event | Lt, En   | 22 March<br>2011 |
| Performance Results for 2010   | Interim information            | Lt, En   | 23 Feb. 2011     |

All notices of *Panevėžio statybos trestas* AB to be made public in accordance with the legal requirements are announced following the timelines prescribed by the laws and legal acts of the Republic of Lithuania. Notices of material events of the Company are presented to the Securities Commission of the Republic of Lithuania, Vilnius Stock Exchange, information disclosure and disseminations system *OMX Company News Service* and published on the website of the Company.

D. Gerendy

Managing Director

Dalius Gesevičius

## Appendix to the Consolidated annual report

# Disclosure form concerning the compliance with the Governance Code for the companies listed on the regulated market

The public limited liability company "Panevėžio statybos trestas", following Article 21 paragraph 3 of the Law on Securities of the Republic of Lithuania and item 20.5 of the Trading Rules of the Vilnius Stock Exchange, discloses its compliance with the Governance Code, approved by the VSE for the companies listed on the regulated market, and its specific provisions. In the event of non-compliance with the Code or with certain provisions thereof, it must be specified which provisions are not complied with and the reasons of non-compliance.

| PRINCIPLES/ RECOMMENDATIONS   | YES/NO /NOT APPLICABLE | COMMENTARY  |
|---|------------------------|---|
| Principle I: Basic Provisions  The overriding objective of a company should be to ope shareholder value.  | rate in comm           | on interests of all the shareholders by optimizing over time  |
| 1.1. A company should adopt and make public the company's development strategy and objectives by clearly declaring how the company intends to meet the interests of its shareholders and optimize shareholder value.  | Yes                    | The company's strategy and objectives are made public in the website http://www.pst.lt and notices for the Vilnius Stock Exchange and in the periodic notices to the BNS news agency, notices in the newspapers, at the press conferences.  |
| 1.2. All management bodies of a company should act in furtherance of the declared strategic objectives in view of the need to optimize shareholder value.   | Yes                    |   |
| 1.3. A company's supervisory and management bodies should act in close co-operation in order to attain maximum benefit for the company and its shareholders.  | Yes                    | The board of the company is responsible not only for the strategic management of the company but also analyses and evaluates the material on all items of the company activities presented by the managers: implementation of activity strategy, activity arrangement, financial status, etc. |
| 1.4. A company's supervisory and management bodies should ensure that the rights and interests of persons other than the company's shareholders (e.g. employees, creditors, suppliers, clients, local community), participating in or connected with the company's operation, are duly respected. | Yes                    |   |

#### Principle II: The corporate governance framework

The corporate governance framework should ensure the strategic guidance of the company, the effective oversight of the company's management bodies, an appropriate balance and distribution of functions between the company's bodies, protection of the shareholders' interests.

| Control of the Contro |     |   |
|--|-----|---|
| 2.1. Besides obligatory bodies provided for in the Law on Companies of the Republic of Lithuania – a general shareholders' meeting and the chief executive officer, it is recommended that a company should set up both a collegial supervisory body and a collegial management body. The setting up of collegial bodies for supervision and management facilitates clear separation of management and supervisory functions in the company, accountability and control on the part of the chief executive officer, which, in its turn, facilitate a more efficient and transparent management process.  | No  | The collegial management body – the board and one-person management body – managing director are set up in the company. The collegial supervisory body – supervisory board is not formed.   |
| 2.2. A collegial management body is responsible for the strategic management of the company and performs other key functions of corporate governance. A collegial supervisory body is responsible for the effective supervision of the company's management bodies.  | No  | The supervision of the company's activities and the responsibility and control of the chief executive officer are ensured by the board analyzing and evaluating the material on all items of the company activities presented by the chief executive officer. |
| 2.3. Where a company chooses to form only one collegial body, it is recommended that it should be a supervisory body, i.e. the supervisory board. In such a case, the supervisory board is responsible for the effective monitoring of the functions performed by the company's chief executive officer.   | No  | One collegial management body is formed – the board that effectively supervises the functions performed by the company's chief executive officer.   |
| 2.4. The collegial supervisory body to be elected by the general shareholders' meeting should be set up and should act in the manner defined in Principles III and IV. Where a company should decide not to set up a collegial supervisory body but rather a collegial management body, i.e. the board, Principles III and IV should apply to the board as long as that does not contradict the essence and purpose of this body. <sup>1</sup>   | Yes |   |
| 2.5. Company's management and supervisory bodies should comprise such number of board (executive directors) and supervisory (non-executive directors) board members that no individual or small group of individuals can dominate decision-making on the part of these bodies. <sup>2</sup>  | Yes | The company board is made of 5 members and this number is considered to be sufficient.  |

<sup>&</sup>lt;sup>1</sup> Provisions of Principles III and IV are more applicable to those instances when the general shareholders' meeting elects the supervisory board, i.e. a body that is essentially formed to ensure oversight of the company's board and the chief executive officer and to represent the company's shareholders. However, in case the company does not form the supervisory board but rather the board, most of the recommendations set out in Principles III and IV become important and applicable to the board as well. Furthermore, it should be noted that certain recommendations, which are in their essence and nature applicable exclusively to the supervisory board (e.g. formation of the committees), should not be applied to the board, as the competence and functions of these bodies according to the Law on Companies of the Republic of Lithuania (Official Gazette, 2003, No 123-5574) are different. For instance, item 3.1 of the Code concerning oversight of the management bodies applies to the extent it concerns the oversight of the chief executive officer of the company, but not of the board itself; item 4.1 of the Code concerning recommendations to the management bodies applies to the extent it relates to the provision of recommendations to the company's chief executive officer; item 4.4 of the Code concerning independence of the collegial body elected by the general meeting from the company's management bodies is applied to the extent it concerns independence from the chief executive officer.

<sup>&</sup>lt;sup>2</sup> Definitions 'executive director' and 'non-executive director' are used in cases when a company has only one collegial body.

| 2.6. Non-executive directors or members of the supervisory board should be appointed for specified terms subject to individual re-election, at maximum intervals provided for in the Lithuanian legislation with a view to ensuring necessary development of professional experience and sufficiently frequent reconfirmation of their status. A possibility to remove them should also be stipulated however this procedure should not be easier than the removal procedure for an executive director or a member of the management board.  2.7. Chairman of the collegial body elected by the general shareholders' meeting may be a person whose current or past office constitutes no obstacle to conduct independent and impartial supervision. Where a company should decide not to set up a supervisory board but rather the board, it is recommended that the chairman of the board and chief executive officer of the company's chief executive officer should not be immediately nominated as the chairman of the collegial body elected by the general shareholders' meeting. | een the chie |
|--|--------------|
| 2.7. Chairman of the collegial body elected by the general shareholders' meeting may be a person whose current or past office constitutes no obstacle to conduct independent and impartial supervision. Where a company should decide not to set up a supervisory board but rather the board, it is recommended that the chairman of the board and chief executive officer of the company's chief executive officer should not be immediately nominated as the chairman of the collegial body elected by the general shareholders' meeting.  | een the chie |
| When a company chooses to departure from these recommendations, it should furnish information on the measures it has taken to ensure impartiality of the supervision.  |              |
| Principle III: The order of the formation of a collegial body to be elected by a general shareholders' meeting should ensure representation of the formation a collegial body to be elected by a general shareholders' meeting should ensure representation of the formation a collegial body to the shareholders and objective monitoring of the company's operation management bodies. <sup>3</sup>  | sentation o  |
| 3.1. The mechanism of the formation of a collegial body to be elected by a general sharcholders' meeting (hereinafter in this Principle referred to as the 'collegial body') should ensure objective and fair monitoring of the company's management bodies as well as representation of minority shareholders.  Yes  The mechanism of the board formation ensures that minority shareholders were properly represented in minority shareholders were properly represented in this Principle referred to as the 'collegial body') should ensure objective and fair monitoring of the company's management bodies as well as representation of minority shareholders.   |              |

Attention should be drawn to the fact that in the situation where the collegial body elected by the general shareholders' meeting is the board, it is natural that being a management body it should ensure oversight not of all management bodies of the company, but only of the single-person body of management, i.e. the company's chief executive officer. This note shall apply in respect of item 3.1 as well.

| 3.2. Names and surnames of the candidates to become members of a collegial body, information about their education, qualification, professional background, positions taken and potential conflicts of interest should be disclosed early enough before the general shareholders' meeting so that the shareholders would have sufficient time to make an informed voting decision. All factors affecting the candidate's independence, the sample list of which is set out in Recommendation 3.7, should be also disclosed. The collegial body should also be informed on any subsequent changes in the provided information. The collegial body should, on yearly basis, collect data provided in this item on its members and disclose this in the company's annual report.                             | Yes | The company collects and discloses all information about the members of the collegial body, their professional background, qualification, conflicts of interests in the periodic reports of the company that are published.   |
|---|-----|---|
| 3.3. Should a person be nominated for members of a collegial body, such nomination should be followed by the disclosure of information on candidate's particular competences relevant to his/her service on the collegial body. In order shareholders and investors are able to ascertain whether member's competence is further relevant, the collegial body should, in its annual report, disclose the information on its composition and particular competences  | Yes |   |
| of individual members which are relevant to their service on the collegial body.  |     |   |
| 3.4 In order to maintain a proper balance in terms of the current qualifications possessed by its members, the desired composition of the collegial body shall be determined with regard to the company's structure and activities, and have this periodically evaluated. The collegial body should ensure that it is composed of members who, as a whole, have the required diversity of knowledge, judgment and experience to complete their tasks properly. The members of the audit committee, collectively, should have a recent knowledge and relevant experience in the fields of finance, accounting and/or audit for the stock exchange listed companies. At least one of the members of the remuneration committee should have knowledge of and experience in the field of remuneration policy. | Yes | The board is formed considering the company's structure and activities, the experience of its members, diversity of knowledge related to the company activities allow doing the work properly.  |
| 3.5. All new members of the collegial body should be offered a tailored program focused on introducing a member with his/her duties, corporate organization and activities. The collegial body should conduct an annual review to identify fields where its members need to update their skills and knowledge.  | Yes | The new members are introduced with the company and the regulations of the company board. The members of the board constantly participate at various refresher courses and seminars where they collect information about the essential changes in the legal acts regulating the company's activities. |

| 3.6. In order to ensure that all material conflicts of interest related with a member of the collegial body are resolved properly, the collegial body should comprise a sufficient <sup>4</sup> number of independent <sup>5</sup> members.   | No | Historically the company exhibits the situation that the sufficiency of the independent members has not been considered. As the trading of the company shares takes place actively and the minority shareholders take an active part in the management of the company, the company will seek implementation of this principle. |
|---|----|--|
| <ul> <li>3.7. A member of the collegial body should be considered to be independent only if he is free of any business, family or other relationship with the company, its controlling shareholder or the management of either, that creates a conflict of interest such as to impair his judgment. Since all cases when member of the collegial body is likely to become dependant are impossible to list, moreover, relationships and circumstances associated with the determination of independence may vary amongst companies and the best practices of solving this problem are yet to evolve in the course of time, assessment of independence of a member of the collegial body should be based on the contents of the relationship and circumstances rather than their form. The key criteria for identifying whether a member of the collegial body can be considered to be independent are the following:</li> <li>1) He/she is not an executive director or member of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) of the company or any associated company and has not been such during the last five years;</li> </ul> |    | Four members of the Board are the members of the Board of the largest shareholder – the related company. One member of the Board works for the company that has important business relations – provided internal audit and consultancy services.   |
| 2) He/she is not an employee of the company or some<br>any company and has not been such during the<br>last three years, except for cases when a member<br>of the collegial body does not belong to the senior<br>management and was elected to the collegial body<br>as a representative of the employees;   |    |  |
| 3) He/she is not receiving or has been not receiving significant additional remuneration from the company or associated company other than remuneration for the office in the collegial body. Such additional remuneration includes participation in share options or some other performance based pay systems; it does not include compensation payments for the previous office in the company (provided that such payment is no way related with later position) as per pension plans (inclusive of deferred compensations);   | 2  |  |

<sup>&</sup>lt;sup>4</sup> The Code does not provide for a concrete number of independent members to comprise a collegial body. Many codes in foreign countries fix a concrete number of independent members (e.g. at least 1/3 or 1/2 of the members of the collegial body) to comprise the collegial body. However, having regard to the novelty of the institution of independent members in Lithuania and potential problems in finding and electing a concrete number of independent members, the Code provides for a more flexible wording and allows the companies themselves to decide what number of independent members is sufficient. Of course, a larger number of independent members in a collegial body is encouraged and will constitute an example of more suitable corporate governance.

It is notable that in some companies all members of the collegial body may, due to a very small number of minority shareholders, be elected by the votes of the majority shareholder or a few major shareholders. But even a member of the collegial body elected by the majority shareholders may be considered independent if he/she meets the independence criteria set out in the Code.

- He/she is not a controlling shareholder or representative of such shareholder (control as defined in the Council Directive 83/349/EEC Article 1 Part 1);
- 5) He/she does not have and did not have any material business relations with the company or associated company within the past year directly or as a partner, shareholder, director or superior employee of the subject having such relationship. A subject is considered to have business relations when it is a major supplier or service provider (inclusive of financial, legal, counseling and consulting services), major client or organization receiving significant payments from the company or its group;
- 6) He/she is not and has not been, during the last three years, partner or employee of the current or former external audit company of the company or associated company;
- 7) He/she is not an executive director or member of the board in some other company where executive director of the company or member of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) is non-executive director or member of the supervisory board, he/she may not also have any other material relationships with executive directors of the company that arise from their participation in activities of other companies or bodies;
- He/she has not been in the position of a member of the collegial body for over than 12 years;
- 9) He/she is not a close relative to an executive director or member of the board (if a collegial body elected by the general shareholders' meeting is the supervisory board) or to any person listed in above items 1 to 8. Close relative is considered to be a spouse (common-law spouse), children and parents.
- 3.8. The determination of what constitutes independence is fundamentally an issue for the collegial body itself to determine. The collegial body may decide that, despite a particular member meets all the criteria of independence laid down in this Code, he cannot be considered independent due to special personal or company-related circumstances.

| 3.9. Necessary information on conclusions the collegial body has come to in its determination of whether a particular member of the body should be considered to be independent should be disclosed. When a person is nominated to become a member of the collegial body, the company should disclose whether it considers the person to be independent. When a particular member of the collegial body does not meet one or more criteria of independence set out in this Code, the company should disclose its reasons for nevertheless considering the member to be independent. In addition, the company should annually disclose which members of the collegial body it considers to be independent. | No             |   |
|---|----------------|---|
| independent.  3.10. When one or more criteria of independence set out in this Code has not been met throughout the year, the company should disclose its reasons for considering a particular member of the collegial body to be independent. To ensure accuracy of the information disclosed in relation with the independence of the members of the collegial body, the company should require independent members to have their independence periodically re-confirmed.  | No             |   |
|   | per and effect | ive functioning of the collegial body elected by the general  |
| shareholders' meeting, and the powers granted to the<br>management bodies and protection of interests of all the co   |                | ly should ensure effective monitoring <sup>7</sup> of the company's cholders.   |
| 4.1. The collegial body elected by the general shareholders' meeting (hereinafter in this Principle referred to as the 'collegial body') should ensure integrity and transparency of the company's financial statements and the control system. The collegial body should issue recommendations to the company's management bodies and monitor and control the  | Yes            | Once a quarter the board hear out the report of the chief executive officer and the finance director of the company, analyzes their activity and evaluates its effectiveness and provides recommendations, if required. The board analyzes, evaluates the draft of annual financial accountability of the company and draft profit (loss) allocation, and presents them |

to the general meeting of the shareholders.

company's management performance.8

<sup>&</sup>lt;sup>6</sup> It is notable that currently it is not yet completely clear, in what form members of the supervisory board or the board may be remunerated for their work in these bodies. The Law on Companies of the Republic of Lithuania (Official Gazette, 2003, No 123-5574) provides that members of the supervisory board or the board may be remunerated for their work in the supervisory board or the board by payment of annual bonuses (tantiems) in the manner prescribed by Article 59 of this Law, i.e. from the company's profit. The current wording, contrary to the wording effective before 1 January 2004, eliminates the exclusive requirement that annual bonuses (tantiems) should be the only form of the company's compensation to members of the supervisory board or the board. So it seems that the Law contains no prohibition to remunerate members of the supervisory board or the board for their work in other forms, besides bonuses, although this possibility is not expressly stated either.

<sup>&</sup>lt;sup>8</sup> See Footnote 3. In the event the collegial body elected by the general shareholders' meeting is the board, it should provide recommendations to the company's single-person body of management, i.e. the company's chief executive officer.

| 4.2. Members of the collegial body should act in good faith, with care and responsibility for the benefit and in the interests of the company and its shareholders with due regard to the interests of employees and public welfare. Independent members of the collegial body should (a) under all circumstances maintain independence of their analysis, decision-making and actions (b) do not seek and accept any unjustified privileges that might compromise their independence, and (c) clearly express their objections should a member consider that decision of the collegial body is against the interests of the company. Should a collegial body have passed decisions independent member has serious doubts about, the member should make adequate conclusions. Should an independent member resign from his office, he should explain the reasons in a letter addressed to the collegial body or audit committee and, if necessary, respective company-not-pertaining body (institution). | Yes |  |
|--|-----|--|
| 4.3. Each member should devote sufficient time and attention to perform his duties as a member of the collegial body. Each member of the collegial body should limit other professional obligations of his (in particular any directorships held in other companies) in such a manner they do not interfere with proper performance of duties of a member of the collegial body. In the event a member of the collegial body should be present in less than a half of the meetings of the collegial body throughout the financial year of the company, shareholders of the company should be notified.   | Yes | The members of the company board participated at the meetings of the board and each member gave enough time to perform the duties of a board member. |
| 4.4. Where decisions of a collegial body may have a different effect on the company's shareholders, the collegial body should treat all shareholders impartially and fairly. It should ensure that shareholders are properly informed on the company's affairs, strategies, risk management and resolution of conflicts of interest. The company should have a clearly established role of members of the collegial body when communicating with and committing to shareholders.   | Yes |  |

<sup>&</sup>lt;sup>9</sup> It is notable that companies can make this requirement more stringent and provide that shareholders should be informed about failure to participate at the meetings of the collegial body if, for instance, a member of the collegial body participated at less than 2/3 or 3/4 of the meetings. Such measures, which ensure active participation in the meetings of the collegial body, are encouraged and will constitute an example of more suitable corporate governance.

|   | ····· |  |
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| 4.5. It is recommended that transactions (except insignificant ones due to their low value or concluded when carrying out routine operations in the company under usual conditions), concluded between the company and its shareholders, members of the supervisory or managing bodies or other natural or legal persons that exert or may exert influence on the company's management should be subject to approval of the collegial body. The decision concerning approval of such transactions should be deemed adopted only provided the majority of the independent members of the collegial body voted for such a decision.   | Yes   |  |
| 4.6. The collegial body should be independent in passing decisions that are significant for the company's operations and strategy. Taken separately, the collegial body should be independent of the company's management bodies <sup>10</sup> . Members of the collegial body should act and pass decisions without an outside influence from the persons who have elected it. Companies should ensure that the collegial body and its committees are provided with sufficient administrative and financial resources to discharge their duties, including the right to obtain, in particular from employees of the company, all the necessary information-or to seek independent legal, accounting or any other advice on issues pertaining to the competence of the collegial body and its committees. When using the services of a consultant with a view to obtaining information on market standards for remuneration systems, the remuneration committee should ensure that the consultant concerned does not at the same time advice the human resources department, executive directors or collegial management organs of the company concerned. | Yes   |  |

<sup>&</sup>lt;sup>10</sup> In the event the collegial body elected by the general shareholders' meeting is the board, the recommendation concerning its independence from the company's management bodies applies to the extent it relates to the independence from the company's chief executive officer.

|  |     | <b>*</b>  |
|--|-----|---|
| 4.7. Activities of the collegial body should be organized in a manner that independent members of the collegial body could have major influence in relevant areas where chances of occurrence of conflicts of interest are very high. Such areas to be considered as highly relevant are issues of nomination of company's directors, determination of directors' remuneration and control and assessment of company's audit. Therefore when the mentioned issues are attributable to the competence of the collegial body, it is recommended that the collegial body should establish nomination, remuneration, and audit committees. Companies should ensure that the functions attributable to the nomination, remuneration, and audit committees are carried out. However they may decide to merge these functions and set up less than three committees. In such case a company should explain in detail reasons behind the selection of alternative approach and how the selected approach complies with the objectives set forth for the three different committees. Should the collegial body of the company comprise small number of members, the functions assigned to the three committees may be performed by the collegial body itself, provided that it meets composition requirements advocated for the committees and that adequate information is provided in this respect. In such case provisions of this Code relating to the committees of the collegial body (in particular with respect to their role, operation, and transparency) should apply, where relevant, to the collegial body as a whole. | No  | The collegial body of the company's management is a board performing the functions of the nomination, remuneration committees. The Board of the company chooses and approves the candidacy of the manager of the company – Managing Director, and agrees with the candidacies of directors of the company offered by the Managing Director. It constantly evaluates their experience, professional capabilities and implementation of the company's strategic goals, hears out the reports. The board of the company selects the candidate for the external audit and provides proposals to the general shareholders' meeting for approval.  On 22 April 2011 the audit committee was elected during the Annual General Meeting of the Shareholders |
| 4.8. The key objective of the committees is to increase efficiency of the activities of the collegial body by ensuring that decisions are based on due consideration, and to help organize its work with a view to ensuring that the decisions it takes are free of material conflicts of interest. Committees should exercise independent judgement and integrity when exercising its functions as well as present the collegial body with recommendations concerning the decisions of the collegial body. Nevertheless the final decision shall be adopted by the collegial body. The recommendation on creation of committees is not intended, in principle, to constrict the competence of the collegial body or to remove the matters considered from the purview of the collegial body itself, which remains fully responsible for the decisions taken in its field of competence. 4.9. Committees established by the collegial body should  | Yes | The audit committee consists of three members. One member   |
| normally be composed of at least three members. In companies with small number of members of the collegial body, they could exceptionally be composed of two members. Majority of the members of each committee should be constituted from independent members of the  | 105 | conforms to the requirements for independence. The audit committee is elected for the period of one year.   |

<sup>44</sup>The Law of the Republic of Lithuania on Audit (Official Gazette, 2008, No 82-53233) determines that an Audit Committee shall be formed in each public interest entity (including, but not limited to public companies whose securities are traded in the regulated market of the Republic of Lithuania and/or any other member state).

| collegial body. In cases when the company chooses not to set up a supervisory board, remuneration and audit committees should be entirely comprised of non-executive directors. Chairmanship and membership of the committees should be decided with due regard to the need to ensure that committee membership is refreshed and that undue reliance is not placed on particular individuals. Chairmanship and membership of the committees should be decided with due regard to the need to ensure that committee membership is refreshed and that undue reliance is not placed on particular individuals.   |     |  |
|---|-----|--|
| 4.10. Authority of each of the committees should be determined by the collegial body. Committees should perform their duties in line with authority delegated to them and inform the collegial body on their activities and performance on regular basis. Authority of every committee stipulating the role and rights and duties of the committee should be made public at least once a year (as part of the information disclosed by the company annually on its corporate governance structures and practices). Companies should also make public annually a statement by existing committees on their composition, number of meetings and attendance over the year, and their main activities. Audit committee should confirm that it is satisfied with the independence of the audit process and describe briefly the actions it has taken to reach this conclusion. | Yes | The rules of the audit committee were approved and published on the website of the company |
| 4.11. In order to ensure independence and impartiality of the committees, members of the collegial body that are not members of the committee should commonly have a right to participate in the meetings of the committee only if invited by the committee. A committee may invite or demand participation in the meeting of particular officers or experts. Chairman of each of the committees should have a possibility to maintain direct communication with the shareholders. Events when such are to be performed should be specified in the regulations for committee activities.  | Yes | Applicable to the audit committee  |

| 4.12. Nomination Committee. 4.12.1. Key functions of the nomination committee should be the following:   | Not<br>applicable | The committee is not formed.    |
|--|-------------------|---------------------------------|
| <ul> <li>Identify and recommend, for the approval of the collegial body, candidates to fill board vacancies. The nomination committee should evaluate the balance of skills, knowledge and experience on the management body, prepare a description of the roles and capabilities required to assume a particular office, and assess the time commitment expected. Nomination committee can also consider candidates to members of the collegial body delegated by the shareholders of the company;</li> <li>Assess on regular basis the structure, size, composition and performance of the supervisory and management bodies, and make recommendations to the collegial body regarding the means of achieving necessary changes;</li> <li>Assess on regular basis the skills, knowledge and experience of individual directors and report on this to the collegial body;</li> <li>Properly consider issues related to succession planning;</li> <li>Review the policy of the management bodies for selection and appointment of senior management.</li> </ul>  |                   |                                 |
| 4.12.2. Nomination committee should consider proposals by other parties, including management and shareholders. When dealing with issues related to executive directors or   |                   |                                 |
| members of the board (if a collegial body elected by the   |                   | -                               |
| general shareholders' meeting is the supervisory board) and  |                   |                                 |
| senior management, chief executive officer of the company  |                   |                                 |
| should be consulted by, and entitled to submit proposals to the nomination committee.  |                   |                                 |
| 4.13. Remuneration Committee.  |                   |                                 |
|  | Mad               | The association is not Course d |
| 4.13.1. Key functions of the remuneration committee should   | Not<br>applicable | The committee is not formed.    |
| 4.13.1. Key functions of the remuneration committee should be the following:   | Not<br>applicable | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies</li> </ul>  |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all</li> </ul>  |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension</li> </ul>   |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals</li> </ul>   |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension</li> </ul>   |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals considering performance-based remuneration schemes should be accompanied with recommendations on the related objectives and evaluation criteria, with a view to</li> </ul>   |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals considering performance-based remuneration schemes should be accompanied with recommendations on the related objectives and evaluation criteria, with a view to properly aligning the pay of executive director and members</li> </ul>   |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals considering performance-based remuneration schemes should be accompanied with recommendations on the related objectives and evaluation criteria, with a view to properly aligning the pay of executive director and members of the management bodies with the long-term interests of the shareholders and the objectives set by the collegial body;</li> </ul>   |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals considering performance-based remuneration schemes should be accompanied with recommendations on the related objectives and evaluation criteria, with a view to properly aligning the pay of executive director and members of the management bodies with the long-term interests of the shareholders and the objectives set by the collegial body;</li> <li>• Make proposals to the collegial body on the individual</li> </ul>   |                   | The committee is not formed.    |
| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals considering performance-based remuneration schemes should be accompanied with recommendations on the related objectives and evaluation criteria, with a view to properly aligning the pay of executive director and members of the management bodies with the long-term interests of the shareholders and the objectives set by the collegial body;</li> <li>• Make proposals to the collegial body on the individual remuneration for executive directors and member of management bodies in order their remunerations are</li> </ul>   |                   | The committee is not formed.    |
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| <ul> <li>4.13.1. Key functions of the remuneration committee should be the following:</li> <li>• Make proposals, for the approval of the collegial body, on the remuneration policy for members of management bodies and executive directors. Such policy should address all forms of compensation, including the fixed remuneration, performance-based remuneration schemes, pension arrangements, and termination payments. Proposals considering performance-based remuneration schemes should be accompanied with recommendations on the related objectives and evaluation criteria, with a view to properly aligning the pay of executive director and members of the management bodies with the long-term interests of the shareholders and the objectives set by the collegial body;</li> <li>• Make proposals to the collegial body on the individual remuneration for executive directors and member of management bodies in order their remunerations are consistent with company's remuneration policy and the evaluation of the performance of these persons concerned. In doing so, the committee should be properly informed on the total compensation obtained by executive directors and members of the management bodies from the affiliated companies;</li> <li>• Ensure that remuneration of individual executive directors or members of management body and other staff members of the company;</li> <li>• Periodically review the remuneration policy for executive</li> </ul>   |                   | The committee is not formed.    |
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contracts for executive directors and members of the management bodies;

- Assist the collegial body in overseeing how the company complies with applicable provisions regarding the remuneration-related information disclosure (in particular the remuneration policy applied and individual remuneration of directors);
- Make general recommendations to the executive directors and members of the management bodies on the level and structure of remuneration for senior management (as defined by the collegial body) with regard to the respective information provided by the executive directors and members of the management bodies.
- 4.13.2. With respect to stock options and other share-based incentives which may be granted to directors or other employees, the committee should:
- Consider general policy regarding the granting of the above mentioned schemes, in particular stock options, and make any related proposals to the collegial body;
- Examine the related information that is given in the company's annual report and documents intended for the use during the shareholders meeting;
- Make proposals to the collegial body regarding the choice between granting options to subscribe shares or granting options to purchase shares, specifying the reasons for its choice as well as the consequences that this choice has.
- 4.13.3. Upon resolution of the issues attributable to the competence of the remuneration committee, the committee should at least address the chairman of the collegial body and/or chief executive officer of the company for their opinion on the remuneration of other executive directors or members of the management bodies.
- 4.13.4. The remuneration committee should report on the exercise of its functions to the shareholders and be present at the annual general meeting for this purpose.

## 4.14. Audit Committee.

- 4.14.1. Key functions of the audit committee should be the following:
- Observe the integrity of the financial information provided by the company, in particular by reviewing the relevance and consistency of the accounting methods used by the company and its group (including the criteria for the consolidation of the accounts of companies in the group);
- At least once a year review the systems of internal control and risk management to ensure that the key risks (inclusive of the risks in relation with compliance with existing laws and regulations) are properly identified, managed and reflected in the information provided;
- Ensure the efficiency of the internal audit function, among other things, by making recommendations on the selection, appointment, reappointment and removal of the head of the internal audit department and on the budget of the department, and by monitoring the responsiveness of the management to its findings and recommendations. Should there be no internal audit authority in the company, the need for one should be reviewed at least annually;
- Make recommendations to the collegial body related with selection, appointment, reappointment and removal of the external auditor (to be done by the general shareholders' meeting) and with the terms and conditions of his engagement. The committee should investigate situations that lead to a resignation of the audit company or auditor and make recommendations on required actions in such situations:
- · Monitor independence and impartiality of the external auditor, in particular by reviewing the audit company's compliance with applicable guidance relating to the rotation of audit partners, the level of fees paid by the company, and similar issues. In order to prevent occurrence of material conflicts of interest, the committee, based on the auditor's disclosed inter alia data on all remunerations paid by the company to the auditor and network, should at all times monitor nature and extent of the non-audit services. Having regard to the principals and guidelines established in the 16 May 2002 Commission Recommendation 2002/590/EC, the committee should determine and apply a formal policy establishing types of non-audit services that are (a) excluded, (b) permissible only after review by the committee, and (c) permissible without referral to the committee:
- Review efficiency of the external audit process and responsiveness of management to recommendations made in the external auditor's management letter.
- 4.14.2. All members of the committee should be furnished with complete information on particulars of accounting, financial and other operations of the company. Company's management should inform the audit committee of the methods used to account for significant and unusual transactions where the accounting treatment may be open to different approaches. In such case a special consideration should be given to company's operations in offshore centers and/or activities carried out through special purpose vehicles (organizations) and justification of such operations.
- 4.14.3. The audit committee should decide whether participation of the chairman of the collegial body, chief executive officer of the company, chief financial officer (or superior employees in charge of finances, treasury and accounting), or internal and external auditors in the meetings of the committee is required (if required, when).

On 22 April 2011 the audit committee was elected during the Annual General Meeting of the Shareholders. The audit committee consists of three members. The audit committee organizes its work following the rules of the audit committee approved during the meeting of the shareholders.

| The committee should be entitled, when needed, to meet with any relevant person without executive directors and members of the management bodies present.  4.14.4. Internal and external auditors should be secured with not only effective working relationship with management, but also with free access to the collegial body. For this purpose the audit committee should act as the principal contact person for the internal and external auditors.   |    |  |
|--|----|--|
| 4.14.5. The audit committee should be informed of the internal auditor's work program, and should be furnished with internal audit's reports or periodic summaries. The audit committee should also be informed of the work program of the external auditor and should be furnished with report disclosing all relationships between the independent auditor and the company and its group. The committee should be timely furnished information on all issues arising from the audit.   |    |  |
| 4.14.6. The audit committee should examine whether the company is following applicable provisions regarding the possibility for employees to report alleged significant irregularities in the company, by way of complaints or through anonymous submissions (normally to an independent member of the collegial body), and should ensure that there is a procedure established for proportionate and independent investigation of these issues and for appropriate follow-up action.  |    |  |
| 4.14.7. The audit committee should report on its activities to the collegial body at least once in every six months, at the time the yearly and half-yearly statements are approved.   |    |  |
| 4.15. Every year the collegial body should conduct the assessment of its activities. The assessment should include evaluation of collegial body's structure, work organization and ability to act as a group, evaluation of each of the collegial body member's and committee's competence and work efficiency and assessment whether the collegial body has achieved its objectives. The collegial body should, at least once a year, make public (as part of the information the company annually discloses on its management structures and practices) respective information on its internal organization and working procedures, and specify what material changes were made as a result of the assessment of the collegial body of its own activities. | No |  |
|  |    |  |

## Principle V: The working procedure of the company's collegial bodies

The working procedure of supervisory and management bodies established in the company should ensure efficient operation of these bodies and decision-making and encourage active co-operation between the company's bodies.

| Yes        |   |
|------------|---|
|            |   |
|            | The meeting of the company's collegial body – the board takes place based on the periodicity approved in advance and in accordance with the planned agenda. |
|            | Each member of the board can introduce himself/herself to the documents of the meeting, reports, and draft decisions three days prior to the meeting day.   |
| applicable | The supervisory board is not formed.  |
|            | t Yes  t Applicable   |

The frequency of meetings of the collegial body provided for in the recommendation must be applied in those cases when both additional collegial bodies are formed at the company, the board and the supervisory board. In the event only one additional collegial body is formed in the company, the frequency of its meetings may be as established for the supervisory board, i.e. at least once in a quarter.

| 6.1. It is recommended that the company's capital should consist only of the shares that grant the same rights to voting, ownership, dividend and other rights to all their holders.   | Yes | The company's capital is comprised from ordinary registered shares granting equal personal and non-property rights to their owners.  |
|--|-----|--|
| 6.2. It is recommended that investors should have access to the information concerning the rights attached to the shares of the new issue or those issued earlier in advance, i.e. before they purchase shares.  | Yes |  |
| 6.3. Transactions that are important to the company and its shareholders, such as transfer, investment, and pledge of the company's assets or any other type of encumbrance should be subject to approval of the general shareholders' meeting. <sup>13</sup> All shareholders should be furnished with equal opportunity to familiarize with and participate in the decision-making process when significant corporate issues, including approval of transactions referred to above, are discussed. | No  | The Articles of Association do not assign the decision making to the general shareholders' meeting if they are related to the long-term assets the balance sheet value of which is higher than 1/20 of the company's authorized capital, investment transfer, rent, mortgage, purchase, etc.   |
| 6.4. Procedures of convening and conducting a general shareholders' meeting should ensure equal opportunities for the shareholders to effectively participate at the meetings and should not prejudice the rights and interests of the shareholders. The venue, date, and time of the shareholders' meeting should not hinder wide attendance of the shareholders.   | Yes | The place, date and time of the general shareholders' meeting are chosen in a manner ensuring the possibilities to all shareholders to attend the shareholders' meeting actively. The shareholders are informed about the convening of the general shareholders' meeting in public and no later than 21 days prior to the meeting the shareholders are allowed to familiarize themselves to the draft resolutions. |

<sup>&</sup>lt;sup>13</sup> The Law on Companies of the Republic of Lithuania (*Official Gazette*, 2003, No 123-5574) no longer assigns resolutions concerning the investment, transfer, lease, mortgage or acquisition of the long-terms assets accounting for more than 1/20 of the company's authorised capital to the competence of the general shareholders' meeting. However, transactions that are important and material for the company's activity should be considered and approved by the general shareholders' meeting. The Law on Companies contains no prohibition to this effect either. Yet, in order not to encumber the company's activity and escape an unreasonably frequent consideration of transactions at the meetings, companies are free to establish their own criteria of material transactions, which are subject to the approval of the meeting. While establishing these criteria of material transactions, companies may follow the criteria set out in items 3, 4, 5 and 6 of paragraph 4 of Article 34 of the Law on Companies or derogate from them in view of the specific nature of their operation and their attempt to ensure uninterrupted, efficient functioning of the company.

| 6.5. If is possible, in order to ensure shareholders living abroad the right to access to the information, it is recommended that documents on the course of the general shareholders' meeting should be placed on the publicly accessible website of the company not only in Lithuanian language, but in English and /or other foreign languages in advance. It is recommended that the minutes of the general shareholders' meeting after signing them and/or adopted resolutions should be also placed on the publicly accessible website of the company. Seeking to ensure the right of  | Yes |   |
|--|-----|---|
| foreigners to familiarize with the information, whenever feasible, documents referred to in this recommendation should be published in Lithuanian, English and/or other foreign languages. Documents referred to in this recommendation may be published on the publicly accessible website of the company to the extent that publishing of these documents is not detrimental to the company or the company's commercial secrets are not revealed.  |     |   |
| 6.6. Shareholders should be furnished with the opportunity to vote in the general shareholders' meeting in person and in absentia. Shareholders should not be prevented from voting in writing in advance by completing the general voting ballot.   | Yes | Each shareholder can participate in the meeting in person or delegating the participation to some other person. |
| 6.7. With a view to increasing the shareholders' opportunities to participate effectively at shareholders' meetings, the companies are recommended to expand use of modern technologies by allowing the shareholders to participate and vote in general meetings via electronic means of communication. In such cases security of transmitted information and a possibility to identify the identity of the participating and voting person should be guaranteed. Moreover, companies could furnish its shareholders, especially shareholders living abroad, with the opportunity to watch shareholder meetings by means of modern technologies. | No  |   |

## Principle VII: The avoidance of conflicts of interest and their disclosure

The corporate governance framework should encourage members of the corporate bodies to avoid conflicts of interest and assure transparent and effective mechanism of disclosure of conflicts of interest regarding members of the corporate bodies.

| 7.1. Any member of the company's supervisory and management body should avoid a situation, in which his/her personal interests are in conflict or may be in conflict with the company's interests. In case such a situation did occur, a member of the company's supervisory and management body should, within reasonable time, inform other members of the same collegial body or the company's body that has elected him/her, or to the company's shareholders about a                      | Yes |  |  |
|--|-----|--|--|
| situation of a conflict of interest, indicate the nature of the conflict and value, where possible.  |     |  |  |
| 7.2. Any member of the company's supervisory and management body may not mix the company's assets, the use of which has not been mutually agreed upon, with his/her personal assets or use them or the information which he/she learns by virtue of his/her position as a member of a corporate body for his/her personal benefit or for the benefit of any third person without a prior agreement of the general shareholders' meeting or any other corporate body authorized by the meeting. | Yes |  |  |
| 7.3. Any member of the company's supervisory and management body may conclude a transaction with the   | Yes |  |  |
| company, a member of a corporate body of which he/she is.  |     |  |  |
| Such a transaction (except insignificant ones due to their   |     |  |  |
| low value or concluded when carrying out routine operations in the company under usual conditions) must be   |     |  |  |
| immediately reported in writing or orally, by recording this   |     |  |  |
| in the minutes of the meeting, to other members of the same  |     |  |  |
| corporate body or to the corporate body that has elected   |     |  |  |
| him/her or to the company's shareholders. Transactions   |     |  |  |
| specified in this recommendation are also subject to recommendation 4.5.   |     |  |  |
| 7.4. Any member of the company's supervisory and management body should abstain from voting when decisions concerning transactions or other issues of personal or business interest are voted on.  | Yes |  |  |
| Principle VIII: Company's remuneration policy  |     |  |  |
| Remuneration policy and procedure for approval, revision and disclosure of directors' remuneration established in the company should prevent potential conflicts of interest and abuse in determining remuneration of directors, in addition it should ensure publicity and transparency both of company's remuneration policy and remuneration of directors.  |     |  |  |
| 8.1. A company should make a public statement of the   | No  | The company observes the motivation system of the directors  |  |
| company's remuneration policy (hereinafter the   |     | approved by the Board.   |  |
| remuneration statement) which should be clear and easily   |     |  |  |
| understandable. This remuneration statement should be  |     |  |  |
| published as a part of the company's annual statement as   |     |  |  |
| I wall as posted on the company's Website  | 1   | In the second se |  |

| 8.2. Remuneration statement should mainly focus on directors' remuneration policy for the following year and, if appropriate, the subsequent years. The statement should contain a summary of the implementation of the remuneration policy in the previous financial year. Special attention should be given to any significant changes in company's remuneration policy as compared to the previous financial year.   | No | Recommendations provided in item 8.1 are not followed. |
|---|----|--|
| <ul> <li>8.3. Remuneration statement should leastwise include the following information:</li> <li>Explanation of the relative importance of the variable and non-variable components of directors' remuneration;</li> <li>Sufficient information on performance criteria that entitles directors to share options, shares or variable components of remuneration;</li> <li>An explanation how the choice of performance criteria contributes to the long-term interests of the company;</li> <li>An explanation of the methods, applied in order to determine whether performance criteria have been fulfilled;</li> <li>Sufficient information on deferment periods with regard to variable components of remuneration;</li> <li>Sufficient information on the linkage between the remuneration and performance;</li> <li>The main parameters and rationale for any annual bonus scheme and any other non-cash benefits;</li> <li>Sufficient information on the policy regarding termination payments;</li> <li>Sufficient information with regard to vesting periods for share-based remuneration, as referred to in point 8.13 of this Code;</li> <li>Sufficient information on the policy regarding retention of shares after vesting, as referred to in point 8.15 of this Code;</li> <li>Sufficient information on the composition of peer groups of companies the remuneration policy of which has been examined in relation to the establishment of the remuneration policy of the company concerned;</li> <li>A description of the main characteristics of supplementary pension or early retirement schemes for directors;</li> <li>Remuneration statement should not include commercially</li> </ul> |    |  |
| sensitive information.  8.4. Remuneration statement should also summarize and explain company's policy regarding the terms of the contracts executed with executive directors and members of the management bodies. It should include, inter alia, information on the duration of contracts with executive directors and members of the management bodies, the applicable notice periods and details of provisions for termination payments linked to early termination under contracts for executive directors and members of the management bodies.   | No | Recommendations provided in item 8.1 are not followed. |

| 8.5. Remuneration statement should also contain detailed   | No   | Recommendations provided in item 8.1 are not followed. |
|--|------|--|
| information on the entire amount of remuneration, inclusive  | 1,10 | A CONTRACTOR PROFITAGE AN ARCHITECTURE                 |
| of other benefits, that was paid to individual directors over  |      |  |
| the relevant financial year. This document should list at  |      |  |
| least the information set out in items 8.5.1 to 8.5.4 for each   |      |  |
| person who has served as a director of the company at any  |      |  |
| time during the relevant financial year.   |      |  |
| 8.5.1. The following remuneration and/or emoluments-   |      | ***************************************                |
| related information should be disclosed:   |      |  |
| The total amount of remuneration paid or due to the  |      |  |
| director for services performed during the relevant financial  |      |  |
| year, inclusive of, where relevant, attendance fees fixed by   |      |  |
| the annual general shareholders meeting;   |      |  |
| The remuneration and advantages received from any  |      |  |
| undertaking belonging to the same group;   |      |  |
| • The remuneration paid in the form of profit sharing and/or   |      |  |
| bonus payments and the reasons why such bonus payments   |      |  |
| and/or profit sharing were granted;  |      |  |
| If permissible by the law, any significant additional  |      |  |
| remuneration paid to directors for special services outside  |      |  |
| the scope of the usual functions of a director;  |      |  |
| Compensation receivable or paid to each former executive   |      |  |
| director or member of the management body as a result of   |      |  |
| his resignation from the office during the previous financial  |      |  |
| year;  |      |  |
| Total estimated value of non-cash benefits considered as   |      |  |
| remuneration, other than the items covered in the above  |      |  |
| points.  |      |  |
| 8.5.2. As regards shares and/or rights to acquire share  |      |  |
| options and/or all other share-incentive schemes, the  |      |  |
| following information should be disclosed:   |      |  |
| The number of share options offered or shares granted by   |      |  |
| the company during the relevant financial year and their   |      |  |
| conditions of application;   |      |  |
| • The number of shares options exercised during the relevant   |      |  |
| financial year and, for each of them, the number of shares   |      |  |
| involved and the exercise price or the value of the interest in  |      |  |
| the share incentive scheme at the end of the financial year;   |      |  |
| • The number of share options unexercised at the end of the  |      |  |
| financial year; their exercise price, the exercise date and the  |      |  |
| main conditions for the exercise of the rights;  |      |  |
| All changes in the terms and conditions of existing share  |      |  |
| options occurring during the financial year.   |      |  |
| 8.5.3. The following supplementary pension schemes-<br>related information should be disclosed:  |      |  |
|  |      |  |
| When the pension scheme is a defined-benefit scheme,     scheme is the directors' accrued benefits under that scheme.  |      |  |
| changes in the directors' accrued benefits under that scheme during the relevant financial year;   |      |  |
| When the pension scheme is defined-contribution scheme,  |      |  |
| detailed information on contributions paid or payable by the   |      |  |
| company in respect of that director during the relevant  |      |  |
| financial year.  |      |  |
| The state of the s |      |  |
| 8.5.4. The statement should also state amounts that the  |      |  |
| company or any subsidiary company or entity included in  |      |  |
| the consolidated annual financial report of the company has  |      |  |
| paid to each person who has served as a director in the  |      |  |
| paid to each person who has served as a director in the  |      |  |

company at any time during the relevant financial year in the form of loans, advance payments or guarantees, including the amount outstanding and the interest rate.

| 8.6. Where the remuneration policy includes variable   | Yes               | The motivation system of the directors defining evaluation  |
|--|-------------------|---|
| components of remuneration, companies should set limits on the variable component(s). The non-variable component of remuneration should be sufficient to allow the company to withhold variable components of remuneration when performance criteria are not met.  |                   | criteria of performance results has been approved in the company since 9 March 2007.  |
| 8.7. Award of variable components of remuneration should be subject to predetermined and measurable performance criteria.  | Yes               | The motivation system of the directors defining evaluation criteria of performance results has been approved in the company since 9 March 2007. |
| 8.8. Where a variable component of remuneration is awarded, a major part of the variable component should be deferred for a minimum period of time. The part of the variable component subject to deferment should be determined in relation to the relative weight of the variable component compared to the non-variable component of remuneration.  | Yes               | The motivation system of the directors defining evaluation criteria of performance results has been approved in the company since 9 March 2007. |
| 8.9. Contractual arrangements with executive or managing directors should include provisions that permit the company to reclaim variable components of remuneration that were awarded on the basis of data which subsequently proved to be manifestly misstated.   | No                |   |
| 8.10. Termination payments should not exceed a fixed amount or fixed number of years of annual remuneration, which should, in general, not be higher than two years of the non-variable component of remuneration or the equivalent thereof.   | No                | Redundancy pay are allowed following the law of the Republic of Lithuania   |
| 8.11. Termination payments should not be paid if the termination is due to inadequate performance.   | No                | Redundancy pay are allowed following the law of the Republic of Lithuania   |
| 8.12. The information on preparatory and decision-making processes, during which a policy of remuneration of directors is being established, should also be disclosed. Information should include data, if applicable, on authorities and composition of the remuneration committee, names and surnames of external consultants whose services have been used in determination of the remuneration policy as well as the role of shareholders' annual general meeting. | No                | Recommendations provided in item 8.1 are not followed   |
| 8.13. Shares should not vest for at least three years after  | Not               |   |
| their award.   | applicable        |   |
| 8.14. Share options or any other right to acquire shares or to be remunerated on the basis of share price movements should not be exercisable for at least three years after their award. Vesting of shares and the right to exercise share options or any other right to acquire shares or to be remunerated on the basis of share price movements, should be subject to predetermined and measurable performance criteria.   | Not<br>applicable |   |

|   | <b>*************************************</b>   |  |
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| 8.15. After vesting, directors should retain a number of shares, until the end of their mandate, subject to the need to finance any costs related to acquisition of the shares. The number of shares to be retained should be fixed, for example, twice the value of total annual remuneration (the non-variable plus the variable components).  8.16. Remuneration of non-executive or supervisory directors should not include share options.  8.17. Shareholders, in particular institutional shareholders, should be executed to extend account of the shareholders.  | Not applicable  Not applicable  Not applicable |  |
| should be encouraged to attend general meetings where appropriate and make considered use of their votes regarding directors' remuneration.  8.18. Without prejudice to the role and organization of the relevant bodies responsible for setting directors' remunerations, the remuneration policy or any other significant change in remuneration policy should be included into the agenda of the shareholders' annual general meeting. Remuneration statement should be put for voting in shareholders' annual general meeting. The vote may be either mandatory or advisory.  | Not applicable                                 |  |
| 8.19. Schemes anticipating remuneration of directors in shares, share options or any other right to purchase shares or be remunerated on the basis of share price movements should be subject to the prior approval of shareholders' annual general meeting by way of a resolution prior to their adoption. The approval of scheme should be related with the scheme itself and not to the grant of such share-based benefits under that scheme to individual directors. All significant changes in scheme provisions should also be subject to shareholders' approval prior to their adoption; the approval decision should be made in shareholders' annual general meeting. In such case shareholders should be notified on all terms of suggested changes and get an explanation on the impact of the suggested changes.  8.20. The following issues should be subject to approval by the shareholders' annual general meeting:  • Grant of share-based schemes, including share options, to directors;  • Determination of maximum number of shares and main conditions of share granting;  • The term within which options can be exercised;  • The conditions for any subsequent change in the exercise of the options, if permissible by law;  • All other long-term incentive schemes for which directors are eligible and which are not available to other employees of the company under similar terms. Annual general meeting should also set the deadline within which the body responsible for remuneration of directors may award compensations listed in this article to individual directors. | Not<br>applicable                              |  |

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| 8.21. Should national law or company's Articles of Association allow, any discounted option arrangement under which any rights are granted to subscribe to shares at a price lower than the market value of the share prevailing on the day of the price determination, or the average of the market values over a number of days preceding the date when the exercise price is determined, should also be subject to the shareholders' approval.  | Not<br>applicable |   |
| 8.22. Provisions of Articles 8.19 and 8.20 should not be   | Not               |   |
| applicable to schemes allowing for participation under similar conditions to company's employees or employees of any subsidiary company whose employees are eligible to participate in the scheme and which has been approved in the shareholders' annual general meeting.   | applicable        |   |
| 8.23. Prior to the annual general meeting that is intended to  | Not               |   |
| consider decision stipulated in Article 8.19, the shareholders must be provided an opportunity to familiarize with draft resolution and project-related notice (the documents should be posted on the company's website). The notice should contain the full text of the share-based remuneration schemes or a description of their key terms, as well as full names of the participants in the schemes. Notice should also specify the relationship of the schemes and the overall-remuneration policy of the directors. Draft resolution must have a clear reference to the scheme itself or to the summary of its key terms. Shareholders must also be presented with information on how the company intends to provide for the shares required to meet its obligations under incentive schemes. It should be clearly stated whether the company intends to buy shares in the market, hold the shares in reserve or issue new ones. There should also be a summary on scheme-related expenses the company will suffer due to the anticipated application of the scheme. All information given in this article must be posted on the company's | applicable        |   |
| website.   |                   |   |
| Principle IX: The role of stakeholders in corporate The corporate governance framework should recognize the operation between companies and stakeholders in creating this Principle, the concept "stakeholders" includes investor persons having certain interest in the company concerned.  | e rights of stal  | keholders as established by law and encourage active co-<br>value, jobs and financial sustainability. For the purposes of |
| 9.1. The corporate governance framework should assure that the rights of stakeholders that are protected by law are respected.   | Yes               |   |

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| 9.2. The corporate governance framework should create         | No |  |
| conditions for the stakeholders to participate in corporate   |    |  |
| governance in the manner prescribed by law. Examples of       |    |  |
| mechanisms of stakeholder participation in corporate          |    |  |
| governance include: employee participation in adoption of     |    |  |
| certain key decisions for the company; consulting the         |    |  |
| employees on corporate governance and other important         |    |  |
| issues; employee participation in the company's share         |    |  |
| capital; creditor involvement in governance in the context of |    |  |
| the company's insolvency, etc.                                |    |  |
| 9.3. Where stakeholders participate in the corporate          | No |  |
| governance process, they should have access to relevant       | •  |  |
| information.  |    |  |
|   |    |  |

## Principle X: Information disclosure and transparency

The corporate governance framework should ensure that timely and accurate disclosure is made on all material information regarding the company, including the financial situation, performance and governance of the company.

| Yes |   |
|-----|---|
|     |   |
| Yes |   |
| Yes |   |
| Yes |   |
| Yes | The company presents the information through the information disclosure system used by NASDAQ OMX, "Globenewswire" in the Lithuanian and English languages at the same time. The company does not disclose any information that might have effect on the price of its securities in the comments, interviews or any other ways before such information is announced through the information system of the exchange. |
|     | Yes   |

| 10.6. Channels for disseminating information should provide for fair, timely and cost-efficient or in cases provided by the legal acts free of charge access to relevant information by users. It is recommended that information technologies should be employed for wider dissemination of information, for instance, by placing the information on the company's website. It is recommended that information should be published and placed on the company's website not only in Lithuanian, but also in English, and, whenever possible and necessary, in other languages as well.  10.7. It is recommended that the company's annual reports and other periodical accounts prepared by the company should be placed on the company's website. It is recommended that the company should announce information about material events and changes in the price of the company's shares on the Stock Exchange on the company's website too. | Yes           | The company plans to sign a contract with Vilniaus vertybinių popierių birža, AB (Vilnius Stock Exchange) regarding the creation of the column for the link with the investors in the website of the company where all information published by the information disclosure and distribution system NASDAQ OMX "Globenewswire" was also published in the website of the company. |
|--|---------------|---|
| Principle XI: The selection of the company's audit   |               |   |
| Principle A1: The selection of the company's audit   | or-           |   |
| The mechanism of the selection of the company's auditopinion.  | or should ens | sure independence of the firm of auditor's conclusion and   |
| 11.1. An annual audit of the company's financial reports and interim reports should be conducted by an independent firm of auditors in order to provide an external and objective opinion on the company's financial statements.   | Yes           | The audit of annual financial statement and annual report is conducted by the independent audit company.  |
| 11.2. It is recommended that the company's supervisory board and, where it is not set up, the company's board should propose a candidate firm of auditors to the general shareholders' meeting.  | Yes           |   |
| 11.3. It is recommended that the company should disclose to its shareholders the level of fees paid to the firm of auditors for non-audit services rendered to the company. This information should be also known to the company's   | Yes           | In 2011 the audit company rendered tax consultancy services.  |