

# ***PANEVĖŽIO STATYBOS TREŠTAS AB***

## **Consolidated Interim Financial Statement for Nine Months of 2011**

**30 November 2011**

**Panevėžys**

## **PANEVĖŽIO STATYBOS TREŠTAS AB**

### **Consolidated and Company Financial Statements for Three Months Ending 30 September 2011**

#### **Unaudited**

Company register given code 147732969  
Address of registered office P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania

#### **STATEMENT OF EXECUTIVE OFFICERS OF THE COMPANY**

Hereby we confirm that on the basis of the information available to us, the Consolidated Interim Financial Statement for Nine Months of 2011 made in accordance with the International Financial Reporting Standards is true and shows the assets, liabilities, financial state, and profit or loss of *Panevėžio statybos trestas AB* and companies of *Panevėžio statybos trestas* Company Group in a correct manner.



Dalius Gesevičius, Managing Director  
*Panevėžio statybos trestas AB*



Dalė Bernotaitienė, Finance Director  
*Panevėžio statybos trestas AB*

## Main data about the issuer

Name of issuer	Public limited liability company <i>Panevėžio statybos trestas</i>
Authorized capital	16,350,000 Litas
Address of registered office	P. Puzino Str. 1, LT-35173 Panevėžys, Lithuania
Telephone	(+370 45) 505 503
Fax	(+370 45) 505 520
E-mail	pst@pst.lt
Legal-organization form	Public limited liability company
Registration date and place	30 October 1993, Panevėžys City Department
Registration No.	AB 9376
Code at the register of enterprises	147732969
VAT code	LT477329610
Administrator of legal entity register	State Enterprise Centre of Registers
Web address	www.pst.lt

## Board

Remigijus Juodviršis, Chairman  
 Artūras Bučas  
 Gvidas Džobužas  
 Irma Abromavičienė  
 Vilius Gražys

## Management

Dalius Gesevičius, Managing Director

## Separate statement of financial position

In Litas

ASSETS	30 Sept. 2011	31 Dec. 2010
<b>Non-current assets</b>	<b>73,308,056</b>	<b>75,247,542</b>
Intangible assets	24,066	25,287
Tangible non-current assets	21,439,593	23,967,094
Investment and amounts receivable in one year	51,198,779	50,653,326
Deferred tax assets	645,618	601,835
<b>Current assets</b>	<b>151,482,725</b>	<b>111,336,306</b>
Inventories	6,891,887	2,232,619
Advance payments	10,720,356	856,186
Amounts receivable	79,871,090	36,184,693
Other current assets	24,820,085	31,215,288
Cash and cash equivalents	29,179,307	40,847,520
<b>TOTAL ASSETS</b>	<b>224,790,781</b>	<b>186,583,848</b>

EQUITY AND LIABILITIES	30 Sept. 2011	31 Dec. 2010
<b>Equity</b>	<b>132,135,103</b>	<b>132,588,076</b>
Share capital	16,350,000	16,350,000
Reserves	10,228,746	10,754,627
Retained profit (loss)	105,556,357	105,483,449
Translation reserve		
<b>Minority share</b>		
<b>Amounts payable and liabilities</b>	<b>92,655,678</b>	<b>53,995,772</b>
<b>Amounts payable in one year and long term liabilities</b>	<b>4,447,685</b>	<b>4,436,922</b>
Loans and borrowings		2,095,887
Warranty provision	1,724,585	731,694
Deferred tax liabilities	1,192,641	1,609,341
<b>Amounts payable in one year and short term liabilities</b>	<b>88,207,993</b>	<b>49,558,850</b>
Loans and borrowings	864,712	2,185,392
Trade payables	45,220,753	18,826,212
Prepayments received	23,875,314	14,107,720
Current tax payable	1,261,328	
Other liabilities	16,985,886	14,439,526
<b>TOTAL EQUITY AND LIABILITIES:</b>	<b>224,790,781</b>	<b>186,583,848</b>

## Consolidated statement of financial position

In Lit

ASSETS	30 Sept. 2011	31 Dec. 2010
<b>Non-current assets</b>	<b>43,192,577</b>	<b>39,177,628</b>
Intangible assets	159,215	144,049
Tangible non-current assets	26,177,126	26,981,910
Other investment and amounts receivable in one year	14,591,693	10,109,516
Other intangible assets	2,264,543	1,942,153
<b>Current assets</b>	<b>198,616,926</b>	<b>159,597,741</b>
Inventories	45,087,515	38,006,600
Advance payments	14,222,814	3,524,674
Amounts receivable	92,621,264	37,760,979
Other assets	14,301,306	31,145,798
Cash and cash equivalents	32,384,027	49,159,690
<b>TOTAL ASSETS:</b>	<b>241,809,503</b>	<b>198,775,369</b>

EQUITY AND LIABILITIES	30 Sept. 2011	31 Dec. 2010
<b>Equity</b>	<b>114,964,729</b>	<b>114,038,887</b>
Share capital	16,350,000	16,350,000
Reserves	11,232,366	11,804,420
Retained profit (loss)	85,496,416	85,449,807
Translation reserve	1,885,947	434,660
<b>Minority share</b>	<b>4,189,659</b>	<b>4,820,707</b>
<b>Amounts payable and liabilities</b>	<b>122,655,115</b>	<b>79,915,775</b>
<b>Amounts payable in one year and long term liabilities</b>	<b>7,836,014</b>	<b>20,546,478</b>
Loans and borrowings	3,546,475	16,645,051
Provisions	2,153,512	1,710,734
Deferred tax liabilities	1,653,140	1,732,022
Grants and subsidies	47,175	52,913
Other payable amounts	435,712	405,758
<b>Amounts payable in one year and short term liabilities</b>	<b>114,819,101</b>	<b>59,369,297</b>
Loans and borrowings	14,441,129	2,396,801
Trade payables	52,136,743	22,310,164
Prepayments received	24,677,963	16,995,547
Current tax payable	1,867,056	135,017
Other liabilities	21,696,210	17,531,768
<b>TOTAL EQUITY AND LIABILITIES:</b>	<b>241,809,503</b>	<b>198,775,369</b>

## Separate statement of comprehensive income

In Litas

ITEM	Jan. through Sept. 2011	Jan. through Sept. 2010	July through Sept. 2011	July through Sept. 2010
SALE	153,056,971	125,913,671	82,670,876	53,110,302
COST OF SALE	142,273,556	107,455,936	75,183,330	45,297,628
<b>GROSS PROFIT (LOSS)</b>	<b>10,783,415</b>	<b>18,457,735</b>	<b>7,487,546</b>	<b>7,812,674</b>
OPERATING EXPENSES	8,046,868	6,419,017	3,856,807	2,819,198
Sale	248,355	206,846	88,836	72,014
Recovery of doubtful debts	-1,668,331	-3,677,297	48,749	-115,470
General and administration	9,466,844	9,889,468	3,719,222	2,862,654
<b>TYPICAL OPERATING PROFIT (LOSS)</b>	<b>2,736,547</b>	<b>12,038,718</b>	<b>3,630,739</b>	<b>4,993,476</b>
OTHER ACTIVITIES	-80,035	-99,784	-47,456	-74,385
Income	662,762	413,893	156,840	83,085
Expenses	742,797	513,677	204,296	157,470
FINANCIAL AND INVESTMENT ACTIVITIES	-509,482	856,438	-903,921	-758,835
Income	1,206,296	991,796	550,201	-887,680
Expenses	1,715,778	135,358	1,454,122	-128,845
<b>USUAL ACTIVITY PROFIT (LOSS)</b>	<b>2,147,030</b>	<b>12,795,372</b>	<b>2,679,362</b>	<b>4,160,256</b>
WINDFALL PROFIT				
LOSSES				
<b>PROFIT (LOSS) BEFORE TAXATION</b>	<b>2,147,030</b>	<b>12,795,372</b>	<b>2,679,362</b>	<b>4,160,256</b>
PROFIT TAX	1,455,502	1,166,446	1,253,953	323,153
<b>NET PROFIT (LOSS)</b>	<b>691,528</b>	<b>11,628,926</b>	<b>1,425,409</b>	<b>3,837,103</b>

## Consolidated statement of comprehensive income

In Litas

ITEM	Jan. through Sept. 2011	Jan. through Sept. 2010	July through Sept. 2011	July through Sept. 2010
SALE	199,750,915	147,254,807	100,472,880	62,737,010
COST OF SALE	183,074,960	122,736,343	89,805,841	52,080,042
<b>GROSS PROFIT (LOSS)</b>	<b>16,675.955</b>	<b>24,518,464</b>	<b>10,667,039</b>	<b>10,656,968</b>
OPERATING EXPENSES	11,330.386	11,450,884	4,000,071	4,744,698
Sale	558.460	363,334	234,999	136,331
Recovery of doubtful debts	-1,668.331	-3,677,297	48,749	-115,470
Recovery of assessed company value	-1,311.809	0	-1,311,809	0
General and administration	13,752.066	14,764,847	5,028,132	4,723,837
<b>TYPICAL OPERATING PROFIT (LOSS)</b>	<b>5,345.569</b>	<b>13,067,580</b>	<b>6,666,968</b>	<b>5,912,270</b>
OTHER ACTIVITIES	-184.578	-370,704	59,122	-92,270
Income	688.368	304,973	325,544	113,154
Expenses	872.946	675,677	266,422	205,424
FINANCIAL AND INVESTMENT ACTIVITIES	-3,161.742	10,522,947	-2,944,636	-2,443,479
Income from other financial activities	608.467	1,661,381	339,354	-2,472,466
Profit due to loss of company control	0	11,599,912	0	0
Other expenses of financial activities	3,770.209	1,143,990	3,283,990	-28,987
Costs of company control loss	0	1,594,356	0	0
<b>USUAL ACTIVITY PROFIT (LOSS)</b>	<b>1,999.249</b>	<b>23,219,823</b>	<b>3,781,454</b>	<b>3,376,521</b>
WINDFALL PROFIT	0	0	0	0
LOSSES	0	0	0	0
<b>PROFIT (LOSS) BEFORE TAXATION</b>	<b>1,999.249</b>	<b>23,219,823</b>	<b>3,781,454</b>	<b>3,376,521</b>
PROFIT TAX	2,011.242	1,387,448	1,560,174	254,612
<b>NET PROFIT (LOSS)</b>	<b>-11.993</b>	<b>21,832,375</b>	<b>2,221,280</b>	<b>3,121,909</b>
ATTRIBUTABLE TO SHAREHOLDERS	619.056	19,182,776	2,391,385	3,793,347
ATTRIBUTABLE TO MINORITY INTEREST	-631.049	2,649,599	-170,105	-671,438

## Separate statement of cash flows

In Lit

	Jan. through Sept. 2011	Jan. through Sept. 2010
<b>Cash flow from operating activities</b>		
Net profit (loss)	691,528	11,628,926
Depreciation and amortization costs	3,748,101	4,363,633
Profit (loss) from transfer of non-current assets	-111,101	-103,731
Income tax expense	1,455,502	1,166,446
	<u>5,784,030</u>	<u>17,055,274</u>
Change in inventories	-4,659,268	884,959
Change in amounts receivable	-43,686,395	-21,580,950
Change in prepayments	-9,864,170	3,643,836
Change in amounts receivable after one year	-4,391,932	-213,691
Change in other assets	14,696,139	-11,240,609
Change in trade payables	26,394,541	15,939,829
Change in prepayments received	9,767,594	-12,201,879
Change in provisions and other liabilities	5,578,633	-2,771,289
	<u>-380,828</u>	<u>-10,484,520</u>
Income tax paid	-1,700,799	-1,601,688
<b>Net cash from operating activities</b>	<u>-2,081,627</u>	<u>-12,086,208</u>
<b>Cash flow from investing activities</b>		
Acquisition of long term assets (excl. investment)	-1,282,861	-560,021
Transfer of long term assets (excl. investment)	174,583	213,280
Acquisition of investments	0	-4,377
Loans issued	-17,897,562	-7,365,925
Loans recovered	11,634,677	352,192
Dividends and interest received	932,760	930,880
<b>Net cash used in investing activities</b>	<u>-6,438,403</u>	<u>-6,433,971</u>
<b>Cash flow from financial activities</b>		
Dividends, share of profit paid	-1,148,011	-2,268,094
Proceeds from loans and borrowings		
Repayments from loans and borrowings		
Payment of finance lease liabilities	-1,691,982	-2,193,258
Interest paid	-308,190	-327,393
<b>Net cash from (used in) financing activities</b>	<u>-3,148,183</u>	<u>-4,788,745</u>
<b>Increase (decrease) in net cash flow</b>	<u>-11,668,213</u>	<u>-23,308,924</u>
Cash and its equivalent at the beginning of the period	40,847,520	53,934,684
<b>Cash and its equivalent at the end of the period</b>	<u><u>29,179,307</u></u>	<u><u>30,625,760</u></u>



## Consolidated statement of cash flows

In Litas

	Jan. through Sept. 2011	Jan. through Sept. 2010
<b>Cash flow from operating activities</b>		
Net profit (loss)	-11,993	21,832,375
Elimination of other non-monetary items		
Depreciation and amortization costs	4,343,968	5,062,546
Loss of company control	0	-10,225,774
Other non-monetary items	-510,730	37,905
	3,821,245	16,707,052
Change in inventories	-8,410,998	-976,028
Change in amounts receivable	-54,860,285	-22,195,182
Change in prepayments	-10,698,140	3,205,544
Change in other assets	12,373,376	-11,607,555
Change in trade payables	29,826,579	14,112,864
Change in prepayments received	7,682,416	-12,297,698
Change in provisions and other liabilities	6,366,986	-1,936,705
	-13,898,821	-14,987,708
Elimination of results from financial and investing activities	1,550,444	-15,886
<b>Net cash from operating activities</b>	<b>-12,348,377</b>	<b>-15,003,594</b>
<b>Cash flow from investing activities</b>		
Acquisition of non-current assets (except investments)	-2,182,196	-689,860
Transfer of non-current assets (except investments)	42,047	68,202
Loans issued	-2,595,061	
Loans recovered	2,533,478	
Dividends and interest received	577,378	843,340
<b>Net cash used in investing activities</b>	<b>-1,624,354</b>	<b>221,682</b>
<b>Cash flow from financial activities</b>		
Dividends and share of profit paid	-1,148,011	-2,268,094
Proceeds from loans and borrowings	799,460	468,594
Repayments from loans and borrowings		
Payment of finance lease liabilities	-1,853,708	-2,436,313
Interest paid	-600,673	-1,329,105
<b>Net cash from (used in) financing activities</b>	<b>-2,802,932</b>	<b>-5,564,918</b>
<b>Increase (decrease) in net cash flow</b>	<b>-16,775,663</b>	<b>-20,346,830</b>
Cash and cash equivalent in the beginning of the period	49,159,690	56,139,567
<b>Cash and cash equivalent at the end of the period</b>	<b>32,384,027</b>	<b>35,792,737</b>

# Separate statement of changes in equity

## In Litas

	Authorized capital	FA revaluation	Legal reserve	Deferred result	Total
<b>Balance as of 31 December 2009</b>	16,350,000	9,715,594	1,635,030	97,031,157	124,731,781
Revaluation of fixed assets					
Deferred tax related liability		-525,880		525,880	0
Unrecognized profit (loss) for 2010				11,628,926	11,628,926
Net profit (loss) for 2010				-1,144,501	-1,144,501
Dividend					0
Increase (decrease) of authorized capital					0
<b>Balance as of 30 September 2010</b>	16,350,000	9,189,714	1,635,030	108,041,462	135,216,206
<b>Balance as of 31 December 2010</b>	16,350,000	9,119,597	1,635,030	105,483,449	132,588,076
Revaluation of fixed assets					
Related postponed tax liability					
Deferred profit tax related to reappraisal of FA					
Unrecognized net profit (loss) for 2011		-525,881		525,881	0
Net profit (loss) for 2011				691,528	691,528
Dividend				-1,144,501	-1,144,501
Reserves formed					
Reserves used					
Increase (decrease) of authorized capital					
<b>Balance as of 30 September 2011</b>	16,350,000	8,593,716	1,635,030	105,556,357	132,135,103

# Consolidated statement of changes in equity

In Litas

	Authorized capital	Revaluation reserve	Legal reserve	Influence of change in exchange rate	Accumulated profit	Losses per parent company share	Minority part	Total
Balance as of 1 January 2010	16,350,000	10,445,141	2,019,981	810,470	71,488,724	101,114,316	-670,604	100,443,712
Decrease in revaluation reserve		-583,176			583,176			0
Net profit (loss) for 2010					19,181,841	19,181,841	2,649,598	21,831,439
Dividend					-1,144,500	-1,144,500		-1,144,500
Statutory reserves formed			115,132		-115,132			0
Currency rate change				-440,545		-440,545	-61,106	-501,651
Increase of authorised capital							3,276,900	3,276,900
Balance as of 30 September 2010	16,350,000	9,861,965	2,135,113	369,925	89,994,109	118,711,112	5,194,788	123,905,900
Balance as of 31 December 2010	16,350,000	9,784,208	2,020,212	434,660	85,449,807	114,038,887	4,820,707	118,859,594
Decrease in revaluation reserve		-583,178			583,178	0		0
Deferred tax liability						0		0
Net profit (loss) for 2011					619,056	619,056	-631,048	-11,992
Dividend					-1,144,500	-1,144,500		-1,144,500
Influence of currency rate change				1,451,287	-1	1,451,286		1,451,286
Reserves formed			11,124		-11,124	0		0
Balance as of 30 September 2011	16,350,000	9,201,030	2,031,336	1,885,947	85,496,416	114,964,729	4,189,659	119,154,388

## EXPLANATORY NOTE

### General Information

*Panevėžio statybos trestas* AB (hereinafter “the Company”) was established in 1957 and for a long time was known as the North Lithuania Construction Trust (*Šiaurės Lietuvos statybos trestas*). In 1991 the Company was registered as a State Capital Company. On 30 October 1993 the State Capital Company was reorganized to a Public Limited Liability Company. Company code 147732969, VAT code LT477329610. Registration certificate No. 013732, issued on 27 September 2004 by the State Register Centre Panevėžys Branch.

In January through September 2010 the following subsidiaries were functioning in the company: *Gerbusta*, *Pastatų apdaila*, *Genranga* and *Klaipstata*. These subsidiaries keep separate records, but their assets, liabilities and financial results are included when preparing financial accountability of the Company. The Company has its representative offices in Cherepovec, a subsidiary in Kaliningrad and a permanent establishment in the United Kingdom of Great Britain and Northern Ireland. Financial year of the Company is calendar year. The period of commercial-economic activities of the Company is unlimited.

The main activity of the Company and its subsidiaries (hereinafter “the Group”) is designing and construction of various buildings, structures, facilities, communications and other similar objects in Lithuania and abroad, real estate development. In addition to the listed activities the Company rents out premises and equipment, resells utility and communication services.

As of 30 September 2011 the Group includes the parent company and 9 subsidiaries:

Subsidiaries	Type of activities	Share controlled (per cent)	Registered address
<i>Skydmedis</i> UAB	Production of wood constructions	100	Pramonės Str. 5, Panevėžys Tel.: +370 45 583341
<i>Metalo meistrai</i> UAB	Production of metal constructions	100	Tinklų Str. 7, Panevėžys, Tel. 8 45 464677
<i>Vekada</i> UAB	Electrical installation works	96	Marijonų Str. 36, Panevėžys Tel.: +370 45 461311
<i>Vilniaus papėdė</i> TŪB	Construction works	69	Švitrigailos Str. 8, Vilnius Tel.: +370 5 2609405
<i>Alinita</i> UAB	Ventilation and conditioning systems in buildings	100	Dubysos Str. 31, Klaipėda Tel.: +370 46 340363
KINGSBUD Sp.zo.o.	Wholesale in construction materials	100	A.Patli 16-400 Suwalki, Poland
<i>PS TRESTS</i> SIA	Construction	100	Vietalvas Str. 5, Riga

BALTILSTROIJ OOO	Construction	100	Sovetskij Ave. 43, Kaliningrad Tel.: 0074012350435
PST Investicijos UAB	Real estate development	68	Konstitucijos Ave. 7, Vilnius Tel.: +370 5 2728213
<u>Subsidiaries of PST investicijos UAB:</u>			
Ateities projektai UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius
Šeškinės projektai UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius
Sakališkės UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius
Kauno erdvė UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius
Verkių projektas UAB	Real estate development and sales	100	Lvovo Str. 25, Vilnius
ISK Baltevro market ZAO	Construction investment company	100	Chernyakhovsk Str. 6, Kaliningrad

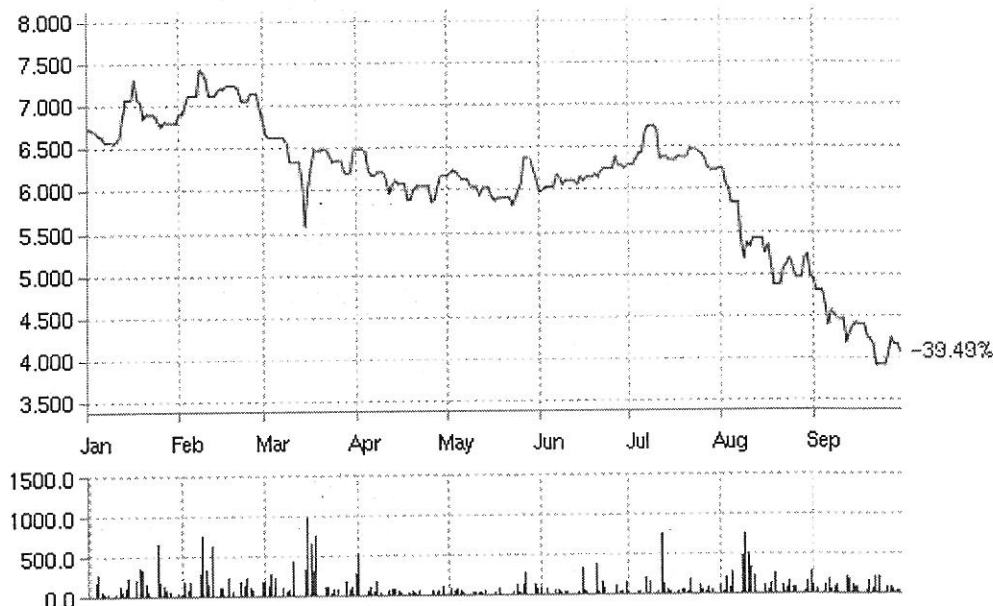
### Authorized capital of the company and its structure

As of 30 September 2011, the authorized capital of the Company was 16,350,000 Litass, it was divided into 16,350,000 ordinary registered shares (hereinafter referred to as ORS), the par value of one share being 1.00 Litass. All shares are intangible and fully paid. The property right for the shares is proved by the record in the stock accounts. The shares of *Panevėžio statybos trestas* AB are traded at the Vilnius Stock Exchange. On 30 June 2011 the total number of the shareholders who under the ownership right held or controlled more than 5 percents of the authorized capital of the Company was 2519:

Name, surname of a shareholder (company name, type, headquarter address, company code)	Number of ordinary registered shares held by a shareholder under ownership right (pcs.)	Share of the authorized capital held (%)	Portion of votes granted by the shares held under the ownership right (%)	Portion of votes owned by the shareholder along with acting persons (%)
<i>Panevėžio keliai</i> AB S. Kerbedžio Str. 7, Panevėžys, Company code: 147710353	8,138,932	49.78	49.78	---
Skandinaviska Enskilda Banken clients Sergels Torg 2, Stockholm, Sweden 502032908101	971,462	5.94	5.94	---

Bank of New York as custodian or trustee for ING B One Wall Street, New York, NY 10286, USA GSP181305	936,052	5.73	5.73	---
Freely negotiable shares	6,303,554	38.55	38.55	---

*Variation in price of the company shares at the Stock Exchange for January through September 2011 (in Litas)*



<i>Last price 31 Dec. 2010</i>	<i>Average share price for Jan. through Sept.</i>	<i>Highest price for Jan. through Sept.</i>	<i>Lowest price for Jan. through Sept.</i>	<i>Last price 30 Sept. 2011</i>
6.73 Litas	6.02 Litas	7.44 Litas	3.92 Litas	4.07 Litas

### Basis of interim financial statement preparation

The figures in the interim financial statement are presented in the national currency of Lithuania, Litas, which is also the Company's functional currency.

The same accounting principles were applicable to both - the interim financial statement and to the annual financial statement.

The following currency rates were used when preparing the interim financial statement:

Currency	30 Sept. 2011	31 Dec. 2010
1 EUR	3.4528	3.4528
10 RUB	0.7948	0.8554
1 LV	4.8672	4.8643
1 PLN	0.7779	0.8716
1 GBP	3.9643	4.0494

## **Principles of consolidation**

Subsidiary companies are the companies controlled by the parent company. Such control is defined as a capability to a company to have determinant effect on other company, manage and influence financial and economic activities to get benefit from that company. For the purposes of control assessment the total available number of shareholders' votes at the General Meeting of Shareholders is considered. The financial statements of subsidiary companies are included into the Consolidated Financial Statement from the day of control gain and are excluded from the day of control loss. During consolidation of financial statement the income and expenses, amounts receivable and payable and unrealized results of the Company Group are eliminated.

## **Investment in non-current assets**

During nine months of 2011 the investments of the Group in acquisition of non-current assets amounted to 2,182,196 Litas: *Panevėžio statybos trestas AB* acquired non-current assets for 1,282,861 Litas. During the year 2011 the costs related to depreciation and amortization of assets of the Group amounted to 4,343,968 Litas, including 3,748,101 Litas accounted for in the Financial Statement of *Panevėžio statybos trestas AB*.

## **Loans**

As of 30 September 2011 the loans of the Company Group of *PST investicijos UAB* amounted to 15,059,619 Litas including short-term bank credits totaling 13,526,734 Litas. For using credits *SEB AB* is paid the interest rate 1 month VILIBOR + 1.1%, for other loans the interest rate is 3 months VILIBOR and the interest margin is 1.9%.

## **Guarantees, sureties**

As of 30 September 2011 the guarantees for the liabilities of *Panevėžio statybos trestas AB* issued by credit institutions' amounted to 25,168,279 Litas, 20,098,939 Litas of which cover contract performance bonds. 4,419,048 Litas are put in pledge to banks based on the agreements for bond issue.

On 29 April 2011 an Agreement of Financial Liability Limit was signed with *DnB Nord bankas*. On the basis of this agreement the Performance Bond for the amount of 14,708,193 Litas has been issued to *Akmenės cementas AB*.

## **Transactions with associated parties**

The repayment period of the loan amounting 10 mln. Litas given by *Panevėžio statybos trestas* to *AB Panevėžio keliai AB* will expire on 11 January 2013.



As per resolution adopted by the Board of *Panevėžio statybos trestas AB* on 30 March 2010, *PST investicijos UAB* had been given the loan amounting 8,235,491 mln. Litas for financing of the projects under development by the subsidiary companies of *PST investicijos UAB*. The time limit for the loan repayment is 31 March 2012.

On 22 July 2011 the Board of *Panevėžio statybos trestas AB* decided to give the loan to *PST investicijos UAB* in the amount of 3,000,000 Litas for financing of the project under development of *Verkių projektas UAB*. The time limit for the loan repayment is 1 September 2014.

As of 30 September 2011, the loan given to *PST investicijos UAB* totals 8,938,950 Litas.

## **Dividends**

The Annual General Meeting of the Shareholders of *Panevėžio statybos trestas AB* that took place on 22 April 2011 made the decision to pay dividends in the amount of 1,144,500 Litas (0.07 Litas per share) and the share of profit in the amount of 2,000,000 Litas. By 30 September 2011 dividends amounting 1,123,529 Litas were paid. As of 30 November 2011, no payment of the share of profit was made.

## **Significant changes in the interim financial statement during the reporting period**

Referring to the unaudited data, during nine months of 2011 the Group of *Panevėžio statybos trestas AB* (PST) suffered the loss amounting 12 thousand Litas, whereas during the same period last year it made net profit amounting 21.8 Litas. The performance result of the company of *Panevėžio statybos trestas AB* for nine months is net profit amounting 0.691 mln. Litas whereas during the same period of 2010 net income amounted 11.6 mln. Litas.

Performance of *Panevėžio statybos trestas AB* was profitable during the third quarter of 2011 and made net profit amounting 1.4 mln. Litas thus covering the loss of the first quarter.

Due to unfavourable payment conditions with customers and increased contractual scope of work there was significant increase in trades receivable.

The real estate development company, *PST investicijos UAB*, has started the real estate development project of Ulonai Business Centre at Verkių Str. 25C in Vilnius. In that connection, corrections in assessment of projects in progress were made resulting in improvement in results of the Group by 1.3 mln. Litas.



*The performance results of Panevėžio statybos trestas AB Group and the Company (in thousands Lit):*

	Group			Company		
	Jan.-Sept. 2009	Jan.-Sept. 2010	Jan.-Sept. 2011	Jan.-Sept. 2009	Jan.-Sept. 2010	Jan.-Sept. 2011
<i>Income</i>	145,208	147,255	199,751	131,588	125,914	153,057
<i>Gross profit</i>	21,663	24,518	16,676	20,303	18,458	10,783
<i>Gross profit margin (per cent)</i>	14,92	16,65	8,35	15,43	14,66	7,05
<i>Net profit</i>	-1,958	-21,832	-12	4,442	11,629	692
<i>Nets profit margin (per cent)</i>	-1,35	14,83	-0,01	3,38	9,24	0,45
<i>Profit per share (Litas)</i>	0,01	1,17	0,04	0,27	0,71	0,042
<i>Profit before taxes, interest, depreciation and amortization EBITDA</i>	10,131	29,611	6,944	12,913	17,486	6,203
<i>EBITDA margin (per cent)</i>	6,98	20,11	3,48	9,81	13,89	4,05
<i>Return on equity (percents) (ROE)</i>	-1,74	18,39	-0,01	3,57	8,60	0,52
<i>Return on assets or asset profitability (ROA)</i>	-0,85	10,76	0	2,31	6,04	0,31
<i>Return on investments (ROI)</i>	-1,43	15,07	-0,01	3,32	8,29	0,51
<i>Current liquidity ratio</i>	2,01	2,99	1,73	2,20	2,44	1,72
<i>Acid test (Quick) ratio</i>	1,35	2,35	1,34	2,15	2,37	1,64
<i>General liquidity ratio</i>	0,98	1,50	0,94	1,84	2,36	1,43
<i>Asset to equity ratio</i>	0,49	0,58	0,48	0,65	0,70	0,59
<i>Book value per share</i>	6,89	7,26	7,03	7,61	8,27	8,08
<i>Ratio of share price and book value (P/BV)</i>	0,69	0,70	0,58	0,62	0,61	0,5