

# CONDENSED INTERIM FINANCIAL STATEMENTS (unaudited)

for the three month period ended 31 March 2017

Tilžės 149, LT-76348 Šiauliai Tel. (8 41) 595 607, fax (8 41) 430 774 E-mail info@sb.lt www.sb.lt



### CONFIRMATION FROM THE RESPONSIBLE PERSONS

We, Chief Executive Officer of Šiaulių bankas AB Vytautas Sinius and Chief Accountant Vita Adomaitytė, confirm that as far as we know, the financial statements for three months of 2017 are formed in compliance with the applicable accounting standards, correspond the reality and correctly reflect the total assets, liabilities, financial status, activity result and cash flow of Šiaulių bankas AB and consolidated companies.

Chief Executive Officer

Chief Accountant

8 May 2017

Vytautas Sinius

Vita Adomaitytė



(All amounts are in EUR thousand, unless otherwise stated)

### CONTENTS

| CONDENSED STATEMENTS OF FINANCIAL POSITION   | ۷ |
|--|---|
| CONDENSED INCOME STATEMENTS                  | Ę |
| CONDENSED STATEMENTS OF COMPREHENSIVE INCOME | 6 |
| CONDENSED STATEMENTS OF CHANGES IN EQUITY    | 7 |
| CONDENSED STATEMENTS OF CASH FLOWS           | 8 |
| NOTES TO THE FINANCIAL STATEMENTS            | Ç |



(All amounts are in EUR thousand, unless otherwise stated)

### THE GROUP'S AND THE BANK'S CONDENSED STATEMENTS OF FINANCIAL POSITION

|   |       |           | 1 March 2017 | 31 De     | ecember 2016 |
|---|-------|-----------|--------------|-----------|--------------|
|   | Notes | Group     | Bank         | Group     | Bank         |
| ASSETS  |       |           |              |           |              |
| Cash and cash equivalents                                 |       | 128,583   | 125,176      | 153,867   | 152,111      |
| Securities at fair value through profit or loss           | 2     | 46,534    | 16,707       | 57,427    | 26,103       |
| Due from other banks                                      |       | 5,454     | 5,454        | 5,337     | 5,337        |
| Derivative financial instruments                          |       | 5,676     | 5,414        | 8,983     | 8,687        |
| Loans to customers  | 1     | 945,358   | 983,805      | 953,609   | 994,155      |
| Finance lease receivables                                 | 1     | 72,127    | 54,156       | 69,807    | 48,170       |
| Investment securities:                                    |       | -         | -            | -         | -            |
| available-for-sale -                                      | 2     | 19,473    | 17,767       | 19,168    | 17,504       |
| held-to-maturity -  | 2     | 603,364   | 603,364      | 524,054   | 524,054      |
| Investments in subsidiaries and associates                | 2     | -         | 27,425       | -         | 26,665       |
| Intangible assets   |       | 4,089     | 1,147        | 4,180     | 1,210        |
| Property, plant and equipment                             |       | 11,245    | 10,337       | 11,469    | 10,532       |
| Investment property                                       |       | 16,766    | 1,105        | 16,804    | 1,112        |
| Current income tax prepayment                             |       | 76        | -            | 70        | -            |
| Deferred income tax asset                                 |       | 475       | -            | 665       | -            |
| Other assets  | 3     | 30.707    | 9,254        | 35,838    | 7,941        |
| Assets classified as held for sale                        | 2     | -         | 3            | -         | 58           |
| Totalassets   |       | 1,889,927 | 1,861,114    | 1,861,278 | 1,823,639    |
| LIABILITIES   |       |           |              |           |              |
| Due to other banks and financial institutions             |       | 79,780    | 81,164       | 89,793    | 92,079       |
| Derivative financial instruments                          |       | 1,014     | 1,014        | 175       | 175          |
| Due to customers  | 4     | 1,536,038 | 1,545,313    | 1,495,087 | 1,495,478    |
| Special and lending funds                                 | 5     | 7,239     | 7,239        | 28,326    | 28,326       |
| Subordinated loan   | 12    | 22,594    | 22,594       | 22,064    | 22,064       |
| Current income tax liabilities                            |       | 7,147     | 6,781        | 4,790     | 4,650        |
| Deferred income tax liabilities                           |       | 559       | 32           | 468       | 30           |
| Liabilities related to insurance activities               |       | 26,165    | -            | 25,515    | -            |
| Other liabilities   |       | 18,163    | 10,569       | 15,539    | 7,894        |
| Liabilities related to assets classified as held for sale | 2     | 7         | -            | 4         | -            |
| Total liabilities   | _     | 1,698,706 | 1,674,706    | 1,681,761 | 1,650,696    |
| EQUITY  |       |           |              |           |              |
| Share capital   | 6     | 109,472   | 109,472      | 109,472   | 109,472      |
| Share premium   | 0     | 103,472   | 103,472      | 103,472   | 103,472      |
| Reserve capital   |       | 754       | 756          | 756       | 756          |
| Statutory reserve   | 6     | 7.179     | 7.071        | 4.157     | 4,157        |
| Financial assets revaluation reserve                      | U     | 468       | 403          | 311       | 4,157        |
| Retained earnings   |       | 73.348    | 68.706       | 64.821    | 58,281       |
| 9   |       | / 3,340   | 00,700       | 04,021    | 36,281       |
| Non-controlling interest                                  |       | -         | -            | -         | -            |
| Total equity  |       | 191,221   | 186,408      | 179,517   | 172,943      |
|   |       | 1,889,927 | 1,861,114    | 1,861,278 | 1,823,639    |

The notes on pages 9 to 28 constitute an integral part of these financial statements

Chief Executive Officer

Chief Accountant

Vytautas Sinius

Vita Adomaitytė

8 May 2017



(All amounts are in EUR thousand, unless otherwise stated)

### THE GROUP'S AND THE BANK'S CONDENSED INCOME STATEMENTS

|   |       |         | for the thr    | ee month per | riod ended |
|---|-------|---------|----------------|--------------|------------|
|   |       | 31 M    | 1arch 2017     | 31 M         | larch 2016 |
|   | Notes | Group   | Bank           | Group        | Bank       |
| Continuing operations   |       |         |                |              |            |
| Interest and similar income   | 7     | 17,082  | 13,898         | 18,166       | 16,269     |
| Interest and similar income   | 7     | (2,924) | (2,926)        | (3,243)      | (3,244)    |
| Net interest income   |       | 14.158  | 10,972         | 14,923       | 13,025     |
| Net interest income   |       | 14,156  | 10,972         | 14,923       | 13,023     |
| Fee and commission income   | 8     | 3,777   | 3,667          | 3,291        | 3,199      |
| Fee and commission expense  | 8     | (1,249) | (1,214)        | (1,062)      | (980)      |
| Net fee and commission income   |       | 2,528   | 2,453          | 2,229        | 2,219      |
| Net gain from operations with securities  |       | 825     | 226            | 728          | 774        |
| Net gain from foreign exchange and related derivatives                                      |       | 1,041   | 1,190          | 588          | 766        |
| Net gairm of more eight excitating and related derivatives  Net loss from other derivatives |       | (634)   | (600)          | (1,105)      | (1,105)    |
| Net loss from changes in fair value of subordinated loan                                    |       | (533)   | (533)          | 800          | 800        |
| Net gain from derecognition of financial assets   | 11    | 2,606   | 2,606          | 10,395       | 10,395     |
| Net gain from disposal of tangible assets   | 11    | 433     |                | 391          | 282        |
|   | 11    |         | 1              | 3,333        | 202        |
| Revenue related to other activities of Group companies                                      | 11    | 3,502   | 110            |              | 145        |
| Other operating income<br>Salaries and related expenses                                     |       | 343     | 119<br>(4,085) | 366          |            |
| ,   |       | (4,949) |                | (4,685)      | (4,036)    |
| Depreciation and amortization expenses  | 1.1   | (491)   | (373)          | (412)        | (311)      |
| Expenses related to other activities of Group companies                                     | 11    | (3,321) | (1 5 4 7)      | (2,541)      | (1.500)    |
| Other operating expenses  | 9 _   | (2,079) | (1,547)        | (2,102)      | (1,506)    |
| Operating profit before impairment losses   |       | 13,429  | 10,429         | 22,908       | 21,448     |
| Allowance for impairment losses on loans and other assets                                   | 10    | 2,905   | 1,898          | (2,106)      | (1,914)    |
| Allowance for impairment losses on investments in subsidiarie and loss on remeasurement of  | 0.40  |         | 705            |              |            |
| subsidiaries classified as held for sale  | 2,10  | -       | 705            | -            | 529        |
| Dividends from investments in subsidiaries and subsidiaries classified as held for sale     |       | -       | 4,556          | -            | 3,517      |
| Profit from continuing operations before income tax   |       | 16,334  | 17,588         | 20,802       | 23,580     |
| Income tax expense  |       | (2,895) | (2,362)        | (3,053)      | (2,904)    |
| Profit from continuing operations   |       | 13,439  | 15,226         | 17,749       | 20,676     |
| Profit (loss) from discontinued operations, net of tax                                      |       | (5)     | -              | (16)         | -          |
| Tront (1033) from alse of tailous, fiet of tax  |       | (5)     |                | (10)         |            |
| Net profit for the year   | _     | 13,434  | 15,226         | 17,733       | 20,676     |
| Net profit attributable to:   |       |         |                |              |            |
| Owners of the Bank  |       | 13,434  | 15,226         | 17,733       | 20,676     |
| From continuing operations  |       | 13.439  | 15.226         | 17,749       | 20,676     |
| From discontinued operations  |       | (5)     | -              | (16)         |            |
| Non-controlling interest  |       | -       | -              | -            | -          |
| Basic earnings per share (in EUR per share) attributable to owners of the Bank              |       | 0.04    |                | 0.05         |            |
| From continuing operations  |       | 0.04    |                | 0.05         |            |
| 9 /   |       |         |                |              |            |
| From discontinued operations  |       | (0.00)  |                | (0.00)       |            |
| Diluted earnings per share (in EUR per share) attributable to owners of the Bank            |       | 0.04    |                | 0.05         |            |
|   |       |         |                |              |            |
| From continuing operations  |       | 0.04    |                | 0.05         |            |



(All amounts are in EUR thousand, unless otherwise stated)

# THE GROUP'S AND THE BANK'S CONDENSED STATEMENTS OF COMPREHENSIVE INCOME

for the three month period ended

|            | e till ee month p |            |        |  |
|------------|-------------------|------------|--------|--|
| March 2016 | 31                | March 2017 | 311    |  |
| Bank       | Group             | Bank       | Group  |  |
|            |                   |            |        |  |
|            |                   |            |        |  |
| 20,676     | 17,733            | 15,226     | 13,434 | Net profit for the period  |
|            |                   |            |        |  |
|            |                   |            |        | Other comprehensive income                                       |
|            |                   |            |        | Items that may be subsequently reclassified to profit or loss:   |
| 898        | 898               | 148        | 184    | Gain from revaluation of financial assets                        |
| (159)      | (159)             | (22)       | (27)   | Deferred income tax on gain from revaluation of financial assets |
| 739        | 739               | 126        | 157    | Other comprehensive income, net of deferred tax                  |
|            |                   |            |        |  |
| 21,415     | 18,472            | 15,352     | 13,591 | Total comprehensive income for the period                        |
|            |                   |            |        |  |
|            |                   |            |        | Total comprehensive income (loss) attributable to:               |
| 21,415     | 18,472            | 15,352     | 13,591 | Owners of the Bank   |
| 21,415     | 18,488            | 15,352     | 13,596 | from continuing operations                                       |
| -          | (16)              | -          | (5)    | from discontinued operations                                     |
| -          | -                 | -          | =      | Non-controlling interest   |
| 21,415     | 18,472            | 15,352     | 13,591 |  |



(All amounts are in EUR thousand, unless otherwise stated)

### THE GROUP'S CONDENSED STATEMENT OF CHANGES IN EQUITY

|   | Notes | Share capital | Reserve capital | Financial assets<br>revaluation reserve | Statutory reserve | Retained earnings | Total   | Non-controlling<br>interest | Total equity |
|---|-------|---------------|-----------------|---|-------------------|-------------------|---------|-----------------------------|--------------|
|   |       |               | Attribut        | table to the                            | owners of         | fthe Bank         |         |                             |              |
| 1 January 2016  |       | 91,226        | 756             | 896                                     | 2,468             | 41,718            | 137,064 | -                           | 137,064      |
| Transfer to/from statutory reserve                      |       | -             | -               | -                                       | 1,689             | (1,689)           | -       | -                           | -            |
| Payment of dividends                                    | 6     | -             | -               | -                                       | -                 | (628)             | (628)   | -                           | (628)        |
| Total comprehensive income                              |       | -             | -               | 739                                     | -                 | 17,733            | 18,472  | -                           | 18,472       |
| 31 March 2016   |       | 91,226        | 756             | 1,635                                   | 4,157             | 57,134            | 154,908 | -                           | 154,908      |
| Increase in share capital through bonus issue of shares | 6     | 18,246        | _               | _                                       | _                 | (18,246)          | -       | _                           | -            |
| Total comprehensive income                              |       |               |                 | (1,324)                                 |                   | 25,933            | 24,609  | -                           | 24,609       |
| 31 December 2016  |       | 109,472       | 756             | 311                                     | 4,157             | 64,821            | 179,517 | -                           | 179,517      |
| Transfer to statutory reserve                           |       | -             | -               | -                                       | 3,020             | (3,020)           | -       | -                           | -            |
| Payment of dividends                                    | 6     | -             | -               | -                                       | -                 | (1,887)           | (1,887) | -                           | (1,887)      |
| Total comprehensive income                              |       | -             | -               | 157                                     | -                 | 13,434            | 13,591  | -                           | 13,591       |
| 31 March 2017   |       | 109,472       | 756             | 468                                     | 7,177             | 73,348            | 191,221 | -                           | 191,221      |
| THE BANK'S CONDE  | ENS   | ED ST         |                 |   |                   | CHAN              | IGES I  | N E C                       | YTIU Ç       |

|   |   | Share c | Reserved | Financial a<br>revaluation re | Statutory re | Retained ear |         |
|---|---|---------|----------|-------------------------------|--------------|--------------|---------|
| 1 January 2016  |   | 91,226  | 756      | 896                           | 2,290        | 37,345       | 132,513 |
| Transfer to statutory reserve                           |   | -       | _        | -                             | 1,867        | (1,867)      | -       |
| Payment of dividends                                    | 6 | -       | -        | -                             | -            | (628)        | (628)   |
| Total comprehensive income                              |   | -       | -        | 739                           | -            | 20,676       | 21,415  |
| 31 March 2016   |   | 91,226  | 756      | 1,635                         | 4,157        | 55,526       | 153,300 |
| Increase in share capital through bonus issue of shares | 6 | 18,246  | _        | -                             | -            | (18,246)     | -       |
| Total comprehensive income                              |   | -       | -        | (1,358)                       | -            | 21,001       | 19,643  |
| 31 December 2016  | _ | 109,472 | 756      | 277                           | 4,157        | 58,281       | 172,943 |
| Transfer to statutory reserve                           |   | -       | -        | -                             | 2,914        | (2,914)      | -       |
| Payment of dividends                                    | 6 | -       | -        | -                             | -            | (1,887)      | (1,887) |
| Total comprehensive income                              | _ | -       | -        | 126                           | -            | 15,226       | 15,352  |
| 31 March 2017   |   | 109,472 | 756      | 403                           | 7,071        | 68,706       | 186,408 |



(All amounts are in EUR thousand, unless otherwise stated)

for the three month period ended

# THE GROUP'S AND THE BANK'S CONDENSED STATEMENTS OF CASH FLOWS

|   | Notes  | 31 March 2017  | e tnree montn p   | March 2016   |
|---|--|--|---|--|
|   | Group  |  | Group   | Bank   |
| Operating activities  | Стоир  | Dank   | Огоар   | Danii  |
| Interest received on loans and advances   | 13,702   | 11,100   | 14,179  | 12,456   |
| Interest received on debt securities at fair value through profit or loss   | 476  |  | 337   | 337  |
| Interest paid   | (2,701)  |  | (4,071)   | (4,072)  |
| Fees and commissions received   | 3,777  |  | 3,291   | 3,199  |
| Fees and commissions paid   | (1,249)  |  | (1,062)   | (980)  |
| Net cash inflows from trade in securities at fair value through profit or loss  | 12,291   |  | 7,222   | 6,942  |
| Net inflows from foreign exchange operations  | 4,497  |  | 2,647   | 2,825  |
| Net inflows from derecognition of financial assets  | 1,134  |  | 10,395  | 10,395   |
| Cash inflows related to other activities of Group companies   | 3,845  |  | 3,699   | 145  |
| Cash outflows related to other activities of Group companies  | (3,321)  |  | (2,541)   | _  |
| Recoveries on loans previously written off  | 386  |  | 278   | 19   |
| Salaries and related payments to and on behalf of employees   | (4,738)  |  | (4,167)   | (3,518)  |
| Payments related to operating and other expenses  | (1,973)  |  | (2,735)   | (1,612)  |
| Income tax paid   | (294)  |  | (486)   | (315)  |
| Net cash flow from operating activities before change in operating assets and liabilities   | 25,832   |  | 26,986  | 25,821   |
| Change in operating activities before that ige in operating assets and liabilities:   | 23,632   | 20,074   | 20,300  | 23,021   |
| Decrease (increase) in due from other banks   | 102  | (117)  | 555   | 246  |
| (Increase) in loans to customers and finance lease receivables  | 7,559  |  | (18,890)  | (31,484)   |
| Decrease (increase) in other assets   | 6,355  |  | 1,856   | (806)  |
| Decrease (increase) in due to banks and financial institutions  | (9,977)  |  | 2,760   | 1,078  |
| Increase (decrease) in due to bariks and imanicial institutions   | 41,222   |  | (5,878)   | 856  |
| Increase (decrease) increase in due to customers Increase in special and lending funds  | (21,087)   |  | (1,731)   | (1,731)  |
| Increase (decrease) in other liabilities  |  |  |   | (5,813)  |
|   | 3,082  |  | (173)   |  |
|   |  |  |   |  |
| Change Net cash flow from (used in) from operating activities   | 27,256<br>53,088   |  | (21,501)<br>5,485   | (37,654)<br>(11,833)   |
| Net cash flow from (used in) from operating activities Investing activities   | 53,088   | 45,110   | 5,485   | (11,833)   |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets   | <b>53,088</b> (1.694)  | 45,110   | (306)   | (211)  |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets  Disposal of property, plant and equipment, investment property and intangible assets   | <b>53,088</b><br>(1.694)<br>188  | (146)<br>411   | (306)<br>1,368  | (211)<br>1,038   |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities   | (1,694)<br>188<br>(102,214)  | (146)<br>411<br>(102,214)  | (306)<br>1,368<br>(72,976)  | (211)<br>1,038<br>(72,976)   |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities   | (1.694)<br>188<br>(102,214)<br>22,904  | (146)<br>411<br>(102,214)<br>22,904  | (306)<br>1.368<br>(72,976)<br>33,535  | (211)<br>1,038<br>(72,976)<br>33,535   |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities  | (1,694)<br>188<br>(102,214)  | (146)<br>411<br>(102,214)<br>22,904<br>2,709   | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738   | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738  |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received   | (1.694)<br>188<br>(102.214)<br>22,904<br>2,709   | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556  | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32   | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549   |
| Investing activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities  | (1.694)<br>188<br>(102.214)<br>22,904<br>2,709<br>-<br>(2.668)                             | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)                                       | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32<br>(1,165)  | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)                                |
| Investing activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities  | (1.694)<br>188<br>(102.214)<br>22,904<br>2,709   | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234                              | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32   | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531                       |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities   | (1.694)<br>188<br>(102.214)<br>22,904<br>2,709<br>-<br>(2,668)<br>2,234                    | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32<br>(1,165)<br>1,723                                   | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)                                |
| Investing activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Disposal of subsidiaries  | (1.694)<br>188<br>(102,214)<br>22,904<br>2,709<br>-<br>(2,668)<br>2,234<br>169             | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1.368<br>(72,976)<br>33.535<br>6.738<br>32<br>(1,165)<br>1.723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248                |
| Investing activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Disposal of subsidiaries Inflows from subsidiaries held for sale  | (1.694)<br>188<br>(102,214)<br>22,904<br>2,709<br>-<br>(2,668)<br>2,234<br>169             | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32<br>(1,165)<br>1,723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248                |
| Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Disposal of subsidiaries Inflows from subsidiaries held for sale Business acquisition   | (1.694)<br>188<br>(102.214)<br>22,904<br>2,709<br>(2,668)<br>2,234                         | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32<br>(1,165)<br>1,723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248                |
| Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Interest received on held-to-maturity securities Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Interest received on available-for-sale securities Disposal of subsidiaries Inflows from subsidiaries held for sale Business acquisition Instalments to cover losses and to strengthen the capital of subsidiaries  | (1,694)<br>188<br>(102,214)<br>22,904<br>2,709<br>(2,668)<br>2,234<br>169                  | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1.368<br>(72,976)<br>33.535<br>6.738<br>32<br>(1.165)<br>1.723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248<br>-<br>13,985 |
| Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Disposal of subsidiaries Inflows from subsidiaries held for sale Business acquisition   | (1.694)<br>188<br>(102.214)<br>22,904<br>2,709<br>(2,668)<br>2,234                         | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32<br>(1,165)<br>1,723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531                       |
| Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Interest received on available-for-sale securities Disposal of subsidiaries Inflows from subsidiaries held for sale Business acquisition Instalments to cover losses and to strengthen the capital of subsidiaries  | (1,694)<br>188<br>(102,214)<br>22,904<br>2,709<br>(2,668)<br>2,234<br>169                  | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1.368<br>(72,976)<br>33.535<br>6.738<br>32<br>(1.165)<br>1.723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248<br>-<br>13,985 |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Inflows from subsidiaries held for sale Business acquisition Instalments to cover losses and to strengthen the capital of subsidiaries Net cash flow (used in) from investing activities  Financing activities                              | (1,694)<br>188<br>(102,214)<br>22,904<br>2,709<br>(2,668)<br>2,234<br>169                  | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1.368<br>(72,976)<br>33.535<br>6.738<br>32<br>(1.165)<br>1.723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248                |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Interest received on available-for-sale securities Inflows from subsidiaries held for sale Business acquisition Instalments to cover losses and to strengthen the capital of subsidiaries Net cash flow (used in) from investing activities | (1,694)<br>188<br>(102,214)<br>22,904<br>2,709<br>(2,668)<br>2,234<br>169                  | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169                       | (306)<br>1.368<br>(72,976)<br>33.535<br>6.738<br>32<br>(1.165)<br>1.723<br>248                            | (211<br>1.038<br>(72,976<br>33,538<br>6,738<br>3,549<br>(1,159<br>1,533<br>248<br>13,988         |
| Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Inflows from subsidiaries held for sale Business acquisition Instalments to cover losses and to strengthen the capital of subsidiaries Net cash flow (used in) from investing activities  Payment of dividends Net cash flow (used in) financing activities   | (1,694)<br>188<br>(102,214)<br>22,904<br>2,709<br>(2,668)<br>2,234<br>169                  | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169<br>-<br>-<br>(72,045) | (306)<br>1,368<br>(72,976)<br>33,535<br>6,738<br>32<br>(1,165)<br>1,723<br>248<br>-<br>-<br>-<br>(30,803) | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248<br>            |
| Net cash flow from (used in) from operating activities  Investing activities  Acquisition of property, plant and equipment, investment property and intangible assets Disposal of property, plant and equipment, investment property and intangible assets Acquisition of held-to-maturity securities Proceeds from redemption of held-to-maturity securities Interest received on held-to-maturity securities Dividends received Acquisition of available-for-sale securities Sale or redemption of available-for-sale securities Interest received on available-for-sale securities Inflows from subsidiaries held for sale Business acquisition Instalments to cover losses and to strengthen the capital of subsidiaries Net cash flow (used in) from investing activities  Financing activities                              | (1,694)<br>188<br>(102,214)<br>22,904<br>2,709<br>(2,668)<br>2,234<br>169<br>-<br>(78,372) | (146)<br>411<br>(102,214)<br>22,904<br>2,709<br>4,556<br>(2,668)<br>2,234<br>169<br>-<br>-<br>(72,045) | (306)<br>1.368<br>(72,976)<br>33.535<br>6.738<br>32<br>(1.165)<br>1.723<br>248                            | (211)<br>1,038<br>(72,976)<br>33,535<br>6,738<br>3,549<br>(1,159)<br>1,531<br>248<br>-<br>13,985 |



(All amounts are in EUR thousand, unless otherwise stated)

#### GENERAL INFORMATION

Šiaulių Bankas AB was registered as a public company in the Enterprise Register of the Republic of Lithuania on 4 February 1992. The Bank is licensed by the Bank of Lithuania to perform all banking operations provided for in the Law on Banks of the Republic of Lithuania and the Charter of the Bank. In this document, Šiaulių Bankas AB is referred to as the Bank, Šiaulių Bankas AB and its subsidiaries - the Group.

The Head Office of the Bank is located in Šiauliai, Tilžės str. 149, LT-76348. At the end of the reporting period the Bank had 67 customer service outlets (31 December 2016: 68 outlets). As at 31 March 2017 the Bank had 721 employees (31 December 2016: 722). As at 31 March 2017 the Group (except subsidiaries held for sale) had 826 employees (31 December 2016: 829 employees).

The Bank accepts deposits, issues loans, makes money transfers and documentary settlements, exchanges currencies for its clients, issues and processes debit and credit cards, is engaged in trade finance and is investing and trading in securities, as well as performs other activities set forth in the Law on Banks of the Republic of Lithuania and the Charter of the Bank.

The Bank's shares are listed on the Baltic Main List of the Nasdaq Stock Exchange.

### As of 31 March 2017 the Bank owned the following directly controlled subsidiaries:

- 1. Bonum Publicum GD UAB (life insurance activities).
- Minera UAB (real estate management activities).
- 3. Pavasaris UAB (development of the area of multi-apartment residential houses).
- 4. SB Lizingas UAB (consumer financing activities),
- 5. SBTF UAB (real estate management activities),
- 6. Šiaulių Banko Investicijų Valdymas UAB (investment management activities),
- 7. Šiaulių Banko Lizingas UAB (finance and operating lease activities),
- 8. Šiaulių Banko Turto Fondas UAB (real estate management activities).

### As of 31 March 2017 the Bank owned the following indirectly controlled subsidiaries:

- 9. Apželdinimas UAB (real estate management activities),
- 10. Sandworks UAB (real estate management activities).

### As of 31 March 2017 the Bank owned directly controlled subsidiaries held for sale:

11-15. ŽSA 1 UAB, ŽSA 2 UAB, ŽSA 3 UAB, ŽSA 4 UAB, ŽSA 5 UAB (real estate management activities).

### As of 31 December 2016 the Bank owned the following directly controlled subsidiaries:

- 1. Bonum Publicum GD UAB (life insurance activities),
- 2. Minera UAB (real estate management activities),
- 3. Pavasaris UAB (development of the area of multi-apartment residential houses).
- 4. SB Lizingas UAB (consumer financing activities),
- 5. SBTF UAB (real estate management activities),
- 6. Šiaulių Banko Investicijų Valdymas UAB (investment management activities),
- 7. Šiaulių Banko Lizingas UAB (finance and operating lease activities),
- 8. Šiaulių Banko Turto Fondas UAB (real estate management activities).

### As of 31 December 2016 the Bank owned the following indirectly controlled subsidiaries:

- 9. Apželdinimas UAB (real estate management activities),
- 10. Sandworks UAB (real estate management activities),

### As of 31 December 2016 the Bank owned directly controlled subsidiaries held for sale:

11.-15. ŽSA 1 UAB, ŽSA 2 UAB, ŽSA 3 UAB , ŽSA 4 UAB , ŽSA 5 UAB (real estate management activities).

### As of 31 December 2016 the Bank had the indirectly controlled subsidiary held for sale:

16. Žalgirio Sporto Arena UAB (real estate management activities).

Investments in subsidiaries are described in more detail in Note 2 Securities.

This condensed interim financial information for the three month period ended 31 March 2017 has been prepared in accordance with with IAS 34, "Interim Financial Reporting" as adopted by the EU. The condensed interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2016, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by EU. Except for the points described below, all the accounting policies applied in the preparation of this condensed interim financial information are consistent with those of the annual financial statements of the Bank for the year ended 31 December 2016.

#### Income tax

Income tax in the interim periods is accrued using the tax rate that would be applicable to expected total annual earnings.

#### New and amended standards, and interpretations

There are no new standards, amendments and interpretations that are mandatory for the Bank with effect from 2017, and that would have a material impact on the Bank's financial information. The Bank's management do not believe the newly published standards, amendments and interpretations that are mandatory for the Bank's reporting periods beginning on or after 1 January 2018 will have a material impact on the Bank's financial statements.

The preparation of financial statements in conformity with IFRS requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of current event and actions, actual results ultimately may differ from those estimates. In preparing these condensed interim financial statements, the significant judgements made in applying Group's accounting policies and the key sources of estimation uncertainty were the same as those applied to the financial statements as at and for the year ended 31 December 2016.



(All amounts are in EUR thousand, unless otherwise stated)

#### GENERAL INFORMATION (continued)

These financial statements combine the consolidated financial statements for the Group and stand-alone financial statements of the Bank. Such format of reporting was adopted to ensure consistency of presentation with the format prescribed by the Bank of Lithuania and applied for statutory reporting.

No significant amounts of the Group's and the Bank's income or expenses are of a substantial seasonal nature.

### NOTE 1 LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES

Credit risk is defined as the risk for the Group to incur losses due to the Group's customers' failure to fulfil their financial obligations towards the Group. Credit exposures arise principally in lending activities and it is the most significant risk in the Group's banking activities. There is also credit risk in investment activities that arise from debt securities and in the Group's asset portfolio as well as in the off-balance sheet financial instruments, such as loan commitments, guarantees and letters of credit.

The Bank regularly reviews its credit risk management policies which include lending policies, credit risk limit control, other credit risk mitigation measures as well as the internal control and internal audit of credit risk management.

The Bank takes risks only in the fields, which are well known to it and where it has long-term experience, trying to avoid excessive risk in transactions that can have negative influence to the big portion of shareholders' equity but seeks the sufficient profitability which, in terms of increasing competition, would ensure the stable Bank's position in the market and would increase the Bank's value. In assessing exposure to credit risk, the Bank adheres to the principle of prudence.

The aim of the Bank's credit risk management policy is to ensure that the conflict between interests of staff or structural units is avoided. With respect to provision of credits to clients, the principle stating that profit should not be earned at the expense of excessive credit risk is observed.

Maximum exposure to credit risk before collateral held or other credit enhancements:

|  | 31        | March 2017 | 017 31 December. |           |
|--|-----------|------------|------------------|-----------|
|  | Group     | Bank       | Group            | Bank      |
| Loans and advances to banks  | 5,454     | 5,454      | 5,337            | 5,337     |
| Loans and advances to customers:   | 945,358   | 983,805    | 953,609          | 994,155   |
| Loans and advances to financial institutions                               | 18        | 55,266     | 17               | 58,862    |
| Loans to individuals (Retail)  | 117,261   | 68,173     | 116,564          | 67,458    |
| Loans to business customers  | 828,079   | 860,366    | 837,028          | 867,835   |
| Finance lease receivables  | 72,127    | 54,156     | 69,807           | 48,170    |
| Debt securities at fair value through profit or loss                       | 28,022    | 16,178     | 39,785           | 25,658    |
| Derivative financial instruments   | 5,676     | 5,414      | 8,983            | 8,687     |
| Debt securities available for sale   | 17,311    | 16,904     | 17,034           | 16,631    |
| Debt securities held to maturity   | 603,364   | 603,364    | 524,054          | 524,054   |
| Other assets subject to credit risk  | 5,787     | 4,134      | 4,136            | 3,078     |
| Credit risk exposures relating to off –balance sheet items are as follows: |           |            |                  |           |
| Financial guarantees   | 21,253    | 21,320     | 21,253           | 21,320    |
| Letters of credit  | 2,185     | 2,185      | 2,185            | 2,185     |
| Loan commitments and other credit related liabilities                      | 116,403   | 140,416    | 116,403          | 140,416   |
| Total  | 1,822,940 | 1,853,330  | 1,762,586        | 1,789,691 |



(All amounts are in EUR thousand, unless otherwise stated)

#### LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES (continued)

#### Loans to customers

Loans and advances are summarised as follows:

|   | ;   | 31 March 2017   | 31 D  | ecember 2016                                     |
|---|---|---|---|--|
|   | Group   | Bank  | Group   | Bank   |
| Loans to business customers   | 856,500   | 944,046   | 867,355   | 957,018  |
| Loans to individuals  | 123,887   | 70,200  | 123,056   | 69,577   |
| Gross   | 980,387   | 1,014,246   | 990,411   | 1,026,595  |
| Less: allowance for impairment  | (35,029)  | (30,441)  | (36,802)  | (32,440)   |
| of which: for individually assessed loans   | (33,848)  | (29,688)  | (35,435)  | (31,500)   |
| of which: for collectively assessed loans   | (1,181)   | (753)   | (1,367)   | (940)  |
| Net   | 945,358   | 983,805   | 953,609   | 994,155  |
| Net   | 3-3,550   | 303,003   | 333,003   | 334,133  |
| Net   | 343,330   | 303,003   | 333,003   | 334,133  |
| Net   | ·   | 31 March 2017   | ·   | ecember 2016                                     |
| Net   | ·   | ·   | ·   |  |
| Neither past due nor individually impaired  |   | 31 March 2017   | 31 D  | ecember 2016                                     |
|   | Group   | 31 March 2017<br>Bank   | <i>31 D</i><br>Group                                    | ecember 2016<br>Bank                             |
| Neither past due nor individually impaired  | <b>Group</b> 861,208                            | 31 March 2017<br>Bank<br>910,320                                  | <b>31 D Group</b> 871,480                               | ecember 2016<br>Bank<br>922,637                  |
| Neither past due nor individually impaired<br>Past due but not individually impaired  | <b>Group</b> 861,208 64,007                     | 31 March 2017<br>Bank<br>910,320<br>56,556                        | 31 D<br>Group<br>871,480<br>60,372                      | ecember 2016  Bank 922,637 52,930                |
| Neither past due nor individually impaired<br>Past due but not individually impaired<br>Individually impaired                 | <b>Group</b> 861,208 64,007 55,172              | 31 March 2017<br>Bank<br>910,320<br>56,556<br>47,370              | 31 D<br>Group<br>871,480<br>60,372<br>58,559            | ecember 2016  Bank 922,637 52,930 51,028         |
| Neither past due nor individually impaired<br>Past due but not individually impaired<br>Individually impaired<br><b>Gross</b> | Group<br>861,208<br>64,007<br>55,172<br>980,387 | 31 March 2017<br>Bank<br>910,320<br>56,556<br>47,370<br>1,014,246 | 31 D<br>Group<br>871,480<br>60,372<br>58,559<br>990,411 | Bank<br>922.637<br>52.930<br>51.028<br>1,026,595 |

Net

945,358

983,805

953,609

994,155

Loans and advances neither past due not impaired are loans which are not impaired and payments of which are not past due.

Past due but not impaired loans are loans for which principal or interest is past due but no allowance for impairment is recognized.

Impaired loan is a loan to which a loss event is recognized and allowance for impairment is made.

#### The list of loss events:

- 1. significant financial difficulties of the debtor or issuer, i.e. the borrower's financial status is evaluated as poor or bad;
- 2. violation of the loan agreement (non-payment of the periodic loan payments (the part of the loan or interest)) for more than 30 days;
- 3. the loan is being recovered;
- 4. funds granted to the borrower are used not according to the loan purpose and the implementation terms of investment project are violated or decrease in collateral value, when repayment terms of the evaluated loans directly depend on the value of the object of security measure:
- 5. third parties related to the borrower do not fulfil their obligations, which impacts the borrower's ability to fulfil its financial obligations;
- 6. other loss events (termination or cancellation of the licence validity of the borrower or issuer engaged in licensed activity; the death of the borrower or issuer).

#### Loans and advances past due but not impaired

|   |        | 31 March 2017 | 31 /   | December 2016 |
|---|--------|---------------|--------|---------------|
|   | Group  | Bank          | Group  | Bank          |
| Past due up to 7 days                                   | 21,274 | 19,156        | 23,608 | 21,506        |
| Past due 8 to 30 days                                   | 13,972 | 10,014        | 17,333 | 13,374        |
| Past due 31-60 days                                     | 3,330  | 3,328         | 2,812  | 2,803         |
| Past due 61-90 days                                     | 5,650  | 5,649         | 777    | 775           |
| Past due more than 90 days                              | 19,781 | 18,409        | 15,842 | 14,472        |
| Total   | 64,007 | 56,556        | 60,372 | 52,930        |
| Allowance for impairment of collectively assessed loans | (275)  | (48)          | (179)  | (54)          |
|   |        |               |        |               |
| Fair value of collateral                                | 54,928 | 54,928        | 48,812 | 48,812        |



(All amounts are in EUR thousand, unless otherwise stated)

#### NOTE 1

### LOANS TO CUSTOMERS AND FINANCE LEASE RECEIVABLES (continued)

#### Loans and advances individually impaired

|   |          | 31 March 2017 | 7 31 December 20 |          |  |
|---|----------|---------------|------------------|----------|--|
|   | Group    | Bank          | Group            | Bank     |  |
| Impaired loans  | 55,172   | 47,370        | 58,559           | 51,028   |  |
| Allowance for impairment of individually assessed loans | (33,848) | (29,688)      | (35,435)         | (31,500) |  |
| Allowance for impairment of collectively assessed loans | (15)     | (15)          | (197)            | (197)    |  |
|   |          |               |                  |          |  |
| Fair value of collateral                                | 33,398   | 33,398        | 44,626           | 44,626   |  |

Unsecured loans also include loans secured by other types of collateral (e.g. future inflow of funds into the borrowers' Bank accounts (controlled by the Bank), third party warrantees, bills of exchange, etc.).

#### Finance lease receivables

#### Segment information

|   | 31      | March 2017 | 31 Dece | ember 2016 |
|---|---------|------------|---------|------------|
|   | Group   | Bank       | Group   | Bank       |
| Business customers  | 60,553  | 45,598     | 58,904  | 41,044     |
| Individuals   | 12,958  | 8,759      | 12,211  | 7,327      |
| Gross   | 73,511  | 54,357     | 71,115  | 48,371     |
|   |         |            |         |            |
| Neither past due not impaired                                 | 53,824  | 40,026     | 53,104  | 35,661     |
| Past due but not impaired                                     | 17,714  | 14,068     | 16,188  | 12,469     |
| Impaired  | 1,973   | 263        | 1,823   | 241        |
| Gross   | 73,511  | 54,357     | 71,115  | 48,371     |
|   |         |            |         |            |
| Subtract: Allowance for impairment                            | (1,384) | (201)      | (1,308) | (201)      |
| of which: for individually assessed finance lease receivables | (1,338) | (155)      | (1,256) | (150)      |
| of which: for collectively assessed finance lease receivables | (46)    | (46)       | (52)    | (51)       |
| ·   |         |            |         |            |
| Net   | 72,127  | 54,156     | 69,807  | 48,170     |

|                                       | Group         |                    |        |             |                    |             |
|---------------------------------------|---------------|--------------------|--------|-------------|--------------------|-------------|
|                                       | 31 March 2017 |                    |        |             | 31 De              | cember 2016 |
|                                       | Individuals   | Business customers | Total  | Individuals | Business customers | Total       |
| Unsecured finance lease receivables   | 335           | 9,610              | 9,945  | 346         | 3,453              | 3,799       |
| Finance lease receivables secured by: |               |                    |        |             |                    |             |
| transport vehicles -                  | 11,705        | 25,988             | 37,693 | 10,924      | 23,729             | 34,653      |
| real estate -                         | 807           | 17,542             | 18,349 | 820         | 24,047             | 24,867      |
| airplanes -                           | -             | 620                | 620    | -           | 625                | 625         |
| production equipment -                | -             | 1,384              | 1,384  | -           | 1,437              | 1,437       |
| other equipment -                     | 57            | 5,375              | 5,432  | 55          | 5,569              | 5,624       |
| other assets -                        | 54            | 34                 | 88     | 66          | 44                 | 110         |
| Total                                 | 12,958        | 60,553             | 73,511 | 12,211      | 58,904             | 71,115      |

|                                       | Bank          |                    |        |             |                    |        |  |  |
|---------------------------------------|---------------|--------------------|--------|-------------|--------------------|--------|--|--|
|                                       | 31 March 2017 |                    |        |             | 31 December 2016   |        |  |  |
|                                       | Individuals   | Business customers | Total  | Individuals | Business customers | Total  |  |  |
| Unsecured finance lease receivables   | 118           | 2,541              | 2,659  | 125         | 2,585              | 2,710  |  |  |
| Finance lease receivables secured by: |               |                    |        |             |                    |        |  |  |
| transport vehicles -                  | 7,915         | 21,789             | 29,704 | 6,501       | 18,014             | 24,515 |  |  |
| real estate -                         | 697           | 17,231             | 17,928 | 682         | 16,463             | 17,145 |  |  |
| airplanes -                           | -             | -                  | -      | -           | -                  | -      |  |  |
| production equipment -                | -             | -                  | -      | -           | -                  | -      |  |  |
| other equipment -                     | 29            | 4,037              | 4,066  | 19          | 3,982              | 4,001  |  |  |
| other assets -                        | -             | -                  | -      | -           | -                  | -      |  |  |
| Total                                 | 8,759         | 45,598             | 54,357 | 7,327       | 41,044             | 48,371 |  |  |



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 2 SECURITIES

### Securities at fair value through profit or loss

|   | 31     | March 2017 | 31 Dece | ember 2016 |
|---|--------|------------|---------|------------|
|   | Group  | Bank       | Group   | Bank       |
| Debt securities:  | 28,022 | 16,178     | 39,785  | 25,658     |
| Government bonds  | 16,605 | 9,065      | 27,090  | 18,131     |
| Corporate bonds   | 11,417 | 7,113      | 12,695  | 7,527      |
|   |        |            |         |            |
| Equity securities   | 18,512 | 529        | 17,642  | 445        |
| Total securities at fair value through profit or loss                                   | 46,534 | 16,707     | 57,427  | 26,103     |
|   | 31     | March 2017 | 31 Dece | ember 2016 |
|   | Group  | Bank       | Group   | Bank       |
| Trading securities:   | -      |            |         |            |
| Debt securities   | 26,562 | 16,179     | 38,314  | 25,658     |
| from AA- to AAA   | 2,203  | 2,203      | 4.356   | 4.356      |
| from A- to A+   | 9.391  | 6,976      | 12,897  | 11,023     |
| from BBB- to BBB+   | 9,440  | 4,432      | 15,231  | 7,580      |
| from BB- to BB+   | 4,989  | 2,159      | 5,313   | 2,315      |
| lower than BB-  | 330    | 200        | 253     | 120        |
| no rating   | 209    | 209        | 264     | 264        |
| Equity securities 5   | 528    | 528        | 445     | 445        |
| listed  | 497    | 497        | 409     | 409        |
| unlisted  | 1      | 1          | 5       | 5          |
| units of investment funds   | 30     | 30         | 31      | 31         |
| Total trading securities  | 27,090 | 16,707     | 38,759  | 26,103     |
| ·   |        |            |         |            |
| Securities designated at fair value through profit or loss at initial recognition:      |        |            |         |            |
| Debt securities 2   | 1,461  | -          | 1,471   | -          |
| from AA- to AAA   | 156    | -          | 125     | -          |
| from A- to A+   | 860    | -          | 430     | -          |
| from BBB- to BBB+   | 445    | -          | 916     | -          |
| from BB- to BB+   | -      | -          | -       | -          |
| lower than BB-  | -      | -          | -       | -          |
| no rating   | -      | -          | -       | -          |
| Equity securities   | 17,983 | -          | 17,197  | -          |
| listed  | -      | -          | -       | -          |
| unlisted  | -      | -          | -       | -          |
| units of investment funds   | 17,983 | -          | 17,197  | -          |
| Total securities designated at fair value through profit or loss at initial recognition | 19,444 | -          | 18,668  | -          |
| 3 3,  |        |            |         |            |
| TOTAL   | 46,534 | 16,707     | 57,427  | 26,103     |

 $Group's \ securities \ designated \ at \ fair \ value \ through \ profit \ or \ loss \ at \ initial \ recognition \ portfolio \ consists \ of \ securities \ that \ cover \ technical \ insurance \ provisions \ under \ unit-linked \ insurance \ contacts \ of \ life \ insurance \ subsidiary.$ 

#### <u>Investment securities</u>

|                                     | 31 March 201 |         | 31 December 20: |         |
|-------------------------------------|--------------|---------|-----------------|---------|
|                                     | Group        | Bank    | Group           | Bank    |
| Securities available for sale:      |              |         |                 |         |
| Debt securities:                    | 17,311       | 16,904  | 17,034          | 16,631  |
| Government bonds                    | -            | -       | -               | -       |
| Corporate bonds                     | 17,311       | 16,904  | 17,034          | 16,631  |
| Equity securities                   | 2,162        | 863     | 2,454           | 2,209   |
| Total securities available for sale | 19,473       | 17,767  | 19,488          | 18,840  |
|                                     |              |         |                 |         |
| Held-to-maturity securities:        |              |         |                 |         |
| Debt securities:                    | 603,364      | 603,364 | 524,054         | 524,054 |
| Government bonds                    | 428,382      | 428,382 | 420,755         | 420,755 |
| Corporate bonds                     | 174,982      | 174,982 | 103,299         | 103,299 |
| Total held-to-maturity securities   | 603,364      | 603,364 | 524,054         | 524,054 |



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 2 SECURITIES (continued)

|                                     |         | 31 March 2017 | 31 [    | December 2016 |
|-------------------------------------|---------|---------------|---------|---------------|
|                                     | Group   | Bank          | Group   | Bank          |
| Securities available for sale:      |         |               |         |               |
| Debt securities                     | 17,311  | 16,904        | 17,034  | 16,631        |
| from AA- to AA+                     | 468     | 468           | 483     | 483           |
| from A- to A+                       | 4,317   | 4,317         | 4,350   | 4,350         |
| from BBB- to BBB+                   | 8,044   | 8,044         | 9,715   | 9,715         |
| from BB- to BB+                     | 4,075   | 4,075         | 2,083   | 2,083         |
| lower than BB-                      | -       | -             | -       | -             |
| no rating                           | 407     | -             | 403     | -             |
| Equities                            | 2,162   | 863           | 2,134   | 873           |
| listed                              | -       | -             | -       | -             |
| unlisted                            | 1,076   | 754           | 1,087   | 766           |
| units of investment funds           | 1,086   | 109           | 1,047   | 107           |
| Total securities available for sale | 19,473  | 17,767        | 19,168  | 17,504        |
|                                     |         |               |         |               |
| Held-to-maturity securities:        |         |               |         |               |
| Debt securities                     | 603,364 | 603,364       | 524,054 | 524,054       |
| from AA- to AA+                     | 14,167  | 14,167        | 10,349  | 10,349        |
| from A- to A+                       | 419,767 | 419,767       | 402,509 | 402,509       |
| from BBB- to BBB+                   | 158,560 | 158,560       | 100,236 | 100,236       |
| from BB- to BB+                     | 10,870  | 10,870        | 8,295   | 8,295         |
| lower than BB-                      | -       | -             | 2,665   | 2,665         |
| no rating                           | -       | -             | -       | -             |
| Total held-to-maturity securities   | 603,364 | 603,364       | 524,054 | 524,054       |

During the three month periods ended 31 March 2017 and 2016, no reclassifications between portfolios of securities were performed.

#### Investments in subsidiaries

|  |                 | 31                  | . March 2017       |                 | 31 Dec              | ember 2016         |
|--|-----------------|---------------------|--------------------|-----------------|---------------------|--------------------|
|  | Share in equity | Acquisition<br>cost | Carrying<br>amount | Share in equity | Acquisition<br>cost | Carrying<br>amount |
| Bank   | , ,             |                     |                    | , ,             |                     |                    |
| Investments in consolidated directly controlled subsidiaries |                 |                     |                    |                 |                     |                    |
| Šiaulių Banko Lizingas UAB                                   | 100.00%         | 4,460               | 69                 | 100.00%         | 4,460               | 69                 |
| Šiaulių Banko Investicijų Valdymas UAB                       | 100.00%         | 5,044               | 312                | 100.00%         | 5,044               | 312                |
| Šiaulių Banko Turto Fondas UAB                               | 100.00%         | 3,999               | 3,554              | 100.00%         | 3,999               | 2,794              |
| SBTF UAB   | 100.00%         | 1,029               | 579                | 100.00%         | 1,029               | 579                |
| Pavasaris UAB  | 100.00%         | 10,456              | 3,084              | 100.00%         | 10,456              | 3,084              |
| Minera UAB   | 100.00%         | 5,165               | 2,566              | 100.00%         | 5,165               | 2,566              |
| Bonum Publicum GD UAB  | 100.00%         | 8,399               | 8,399              | 100.00%         | 8,399               | 8,399              |
| SB Lizingas UAB  | 100.00%         | 8,862               | 8,862              | 100.00%         | 8,862               | 8,862              |
| Iš viso:   |                 | 47,414              | 27,425             |                 | 47,414              | 26,665             |
|  |                 | 31                  | l March 2017       |                 | 31 Dec              | ember 2016         |

|   | 31 March 2017                          |      |        |             | 31 Dec   | ember 2016 |
|---|--|------|--------|-------------|----------|------------|
|   | Share in Acquisition Carrying Share in |      |        | Acquisition | Carrying |            |
|   | equity                                 | cost | amount | equity      | cost     | amount     |
| Investments in consolidated indirectly controlled |  |      |        |             |          |            |
| subsidiaries:                                     |  |      |        |             |          |            |
| Sandworks UAB *                                   | 100.00%                                | 3    | 3      | 100.00%     | 3        | 3          |
| Apželdinimas UAB **                               | 100.00%                                | 300  | 300    | 100.00%     | 300      | 300        |

<sup>\*</sup>Indirectly controlled by subsidiary Šiaulių Banko Investicijų Valdymas UAB

During the three month period ended 31 March 2017 the Bank reversed an EUR 760 thousand impairment of investment in Šiaulių Banko Turto Fondas UAB.

During the three month period ended 31 March 2017 the Bank incurred a EUR 55 thousand revaluation loss on investment in subsidiaries held for sale (during the three month period ended 31 March 2016 the Bank recorded a EUR 529 thousand revaluation gain by reversing previously recognized revaluation loss on investment in subsidiaries held for sale). During the first quarter of 2017 Žalgirio Sporto Arena UAB, a subsidiary held for sale, was liquidated, the remaining subsidiaries held for sale did not perform active operations and had no material assets or liabilities.

<sup>\*\*</sup> Indirectly controlled by subsidiary Šiaulių Banko Turto Fondas UAB



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 3 SIGNIFICANT INFORMATION ON CHANGES IN OTHER ASSET ITEMS

|  | 31 March 2017 |       | 31     | December 2016 |
|--|---------------|-------|--------|---------------|
|  | Group         | Bank  | Group  | Bank          |
| Amounts receivable                               | 5,787         | 4,134 | 4,136  | 3,078         |
| Inventories                                      | 18,062        | -     | 24,936 | -             |
| Deferred charges                                 | 684           | 616   | 615    | 539           |
| Assets under reinsurance and insurance contracts | 686           | -     | 697    | -             |
| Prepayments                                      | 3,887         | 3,378 | 3,979  | 3,428         |
| Foreclosed assets                                | 1,083         | 749   | 989    | 628           |
| Other  | 518           | 377   | 486    | 268           |
| Total  | 30,707        | 9,254 | 35,838 | 7,941         |

### NOTE 4 DUE TO CUSTOMERS

|  |           | 31 March 2017 | 31 L      | December 2016 |
|--|-----------|---------------|-----------|---------------|
|  | Group     | Bank          | Group     | Bank          |
| Demand deposits:   | •         |               | ·         |               |
| National government institutions   | 9,398     | 9,398         | 10,543    | 10,543        |
| Local government institutions  | 74,501    | 74,501        | 42,682    | 42,682        |
| Governmental and municipal companies   | 5,582     | 5,582         | 5,780     | 5,780         |
| Corporate entities   | 234,046   | 243,045       | 230,215   | 230,591       |
| Non-profit organisations   | 10,374    | 10,374        | 10,602    | 10,602        |
| Individuals  | 264,571   | 264,571       | 270,241   | 270,241       |
| Unallocated amounts due to customers   | 26,595    | 26,871        | 29,445    | 29,460        |
|  |           |               |           |               |
| Total demand deposits  | 625,067   | 634,342       | 599,508   | 599,899       |
|  |           |               |           |               |
| Time deposits:   |           |               |           |               |
| National government institutions   | 6,236     | 6,236         | 359       | 359           |
| Local government institutions  | 1,085     | 1,085         | 1,067     | 1,067         |
| Governmental and municipality companies  | 764       | 764           | 615       | 615           |
| Corporate entities   | 46,413    | 46,413        | 37,690    | 37,690        |
| Non-profit organisations   | 2,573     | 2,573         | 2,455     | 2,455         |
| Individuals  | 853,900   | 853,900       | 853,393   | 853,393       |
| Total time deposits  | 910,971   | 910,971       | 895,579   | 895,579       |
| , and the second |           |               |           |               |
| Total  | 1,536,038 | 1,545,313     | 1,495,087 | 1,495,478     |

# NOTE 5 SIGNIFICANT INFORMATION ON CHANGES IN OTHER LIABILITY ITEMS

#### Special and lending funds

The special funds consist of the funds from the mandatory social and health insurance funds. The special funds have to be returned to the institutions which have placed them upon the first requirement of the latter. The decrease in special and lending funds from EUR 28,326 thousand in the beginning of the year to EUR 7,239 thousand is attributable to routine fluctuations in these funds.

NOTE 6 CAPITAL

As of 31 March 2017 and 31 December 2016 the Bank's share capital amounted to EUR 109,471,658.33, it comprised 377,488,477 ordinary registered shares with par value of EUR 0.29 each.

The ordinary meeting of shareholders of Šiaulių bankas that took place on 30 March 2017 passed a resolution to increase Bank's share capital by EUR 21,894 thousand (20%) using Bank's own resources (retained earnings). The bonus shares will be distributed among Bank's shareholders using the proportion of their stakes at the end of the day of accounting of rights of the Meeting (13 April 2017).

The ordinary meeting of shareholders of Šiaulių bankas that took place on 30 March 2016 passed a resolution to increase Bank's share capital by EUR 18,245 thousand (20%) using Bank's own resources (retained earnings). The amended Charter of the Bank with an increased authorised capital was registered in the Register of Legal Entities on 26 May 2016, the bonus shares were distributed among Bank's shareholders using the proportion of their stakes at the end of the day of accounting of rights of the Meeting (13 April 2016).



(All amounts are in EUR thousand, unless otherwise stated)

NOTE 6 CAPITAL (continued)

The shareholders holding over 5% of the Bank's shares are listed in the table below:

|                                      | Share of the authorized capital held, % 31 March 2017 | Share of the authorized capital held, % 31 December 2016 |
|--------------------------------------|---|--|
| European Bank for Reconstruction and |   |  |
| Development                          | 18.24   | 18.24  |
| Invalda INVL AB                      | 6.79  | 6.79   |
| Gintaras Kateiva                     | 5.82  | 5.82   |

Shareholders of the Bank that have signed shareholders agreement - European Bank for Reconstruction and Development, Prekybos namai Aiva UAB, Mintaka UAB, Įmonių Grupė Alita AB, Sigitas Baguckas, Algirdas Butkus, Vigintas Butkus, Vytautas Junevičius, Gintaras Kateiva, Arvydas Salda, Kastytis Jonas Vyšniauskas - and other shareholders votes of which are calculated together based on the legal acts of Republic of Lithuania, form a group of acting together shareholders. As of 31 March 2017, this group possessed 39.05 percent (31 December 2016: 39.10 percent) of the authorised capital and votes of the Bank.

As at 31 March 2017, the Bank had 3,493 shareholders (as at 31 December 2016: 3,401).

#### Dividends:

On 30 March 2017 the ordinary general meeting of shareholders made a decision to pay EUR 0.005 (i.e. 1.72%) dividends per one ordinary registered share with EUR 0.29 nominal value each. On 30 March 2016 the ordinary general meeting of shareholders made a decision to pay EUR 0.002 (i.e. 0.69%) dividends per one ordinary registered share with EUR 0.29 nominal value each.

#### Statutory Reserve:

According to the Law of the Republic of Lithuania on Banks, allocations to the statutory reserve shall be compulsory and shall not be less than 1/20 of the profit available for appropriation. The statutory reserve may, by a decision of extraordinary general or annual meeting of the shareholders, be used only to cover losses of the activities.

### NOTE 7 NET INTEREST INCOME

|  | 1 January - 31 March 2017 |         | 1 January - 31 March 2016 |         |
|--|---------------------------|---------|---------------------------|---------|
|  | Group                     | Bank    | Group                     | Bank    |
| Interest income:   |                           |         |                           |         |
| on loans to other banks and financial institutions and placements with credit institutions | 116                       | 738     | 149                       | 1,087   |
| on loans to customers  | 12,979                    | 9,606   | 13,979                    | 12,032  |
| on debt securities   | 3,059                     | 2,949   | 3,159                     | 3,038   |
| on finance leases  | 928                       | 605     | 879                       | 112     |
|  |                           |         |                           |         |
| Total interest income  | 17,082                    | 13,898  | 18,166                    | 16,269  |
|  |                           |         |                           |         |
| Interest expense:  |                           |         |                           |         |
| on financial liabilities designated at fair value through profit or loss                   | (243)                     | (243)   | (357)                     | (357)   |
| on financial liabilities measured at amortised cost  | (2,613)                   | (2,615) | (2,886)                   | (2,887) |
| on other liabilities   | (68)                      | (68)    | -                         | -       |
|  |                           |         |                           |         |
| Total interest expense   | (2,924)                   | (2,926) | (3,243)                   | (3,244) |
|  |                           |         |                           |         |
| Net interest income  | 14,158                    | 10,972  | 14,923                    | 13,025  |
|  |                           |         |                           |         |



(All amounts are in EUR thousand, unless otherwise stated)

# NOTE 8 NET FEE AND COMMISSION INCOME

|   | 1 January - 3 | 31 March 2017 | 1 January - 31 March 2016 |       |  |
|---|---------------|---------------|---------------------------|-------|--|
|   | Group         | Bank          | Group                     | Bank  |  |
| Fee and commission income:                                |               |               |                           |       |  |
| for administration of loans of third parties              | 1,005         | 1,005         | 1,106                     | 1,106 |  |
| for settlement services                                   | 937           | 940           | 773                       | 781   |  |
| for cash operations                                       | 718           | 718           | 508                       | 508   |  |
| for account administration                                | 463           | 463           | 301                       | 301   |  |
| for guarantees, letters of credit, documentary collection | 81            | 81            | 99                        | 99    |  |
| for collection of utility and similar payments            | 93            | 98            | 113                       | 119   |  |
| for services related to securities                        | 264           | 299           | 209                       | 242   |  |
| other fee and commission income                           | 216           | 63            | 182                       | 43    |  |
|   |               |               |                           |       |  |
| Total fee and commission income                           | 3,777         | 3,667         | 3,291                     | 3,199 |  |
|   |               |               |                           |       |  |
| Fee and commission expense:                               |               |               |                           |       |  |
| for payment cards   | (749)         | (749)         | (632)                     | (632) |  |
| for cash operations                                       | (211)         | (199)         | (139)                     | (139) |  |
| for correspondent bank and payment system fees            | (87)          | (60)          | (158)                     | (84)  |  |
| for services of financial data vendors                    | (47)          | (47)          | (34)                      | (34)  |  |
| for services related to securities                        | (109)         | (113)         | (68)                      | (67)  |  |
| other fee and commission expenses                         | (46)          | (46)          | (31)                      | (24)  |  |
|   |               |               |                           |       |  |
| Total fee and commission expense                          | (1,249)       | (1,214)       | (1,062)                   | (980) |  |
|   |               |               |                           |       |  |
| Net fee and commission income                             | 2,528         | 2,453         | 2,229                     | 2,219 |  |

### NOTE 9 OTHER OPERATING EXPENSES

|  | 1 January - 3 | 1 March 2017 | 1 January - 31 March 201 |         |  |
|--|---------------|--------------|--------------------------|---------|--|
|  | Group         | Bank         | Group                    | Bank    |  |
| Rent of buildings and premises                   | (348)         | (300)        | (368)                    | (318)   |  |
| Utility services for buildings and premises      | (200)         | (181)        | (232)                    | (211)   |  |
| Other expenses related to buildings and premises | (50)          | (50)         | (69)                     | (53)    |  |
| Transportation expenses                          | (102)         | (103)        | (90)                     | (107)   |  |
| Legal costs                                      | (7)           | (7)          | (15)                     | (15)    |  |
| Personnel and training expenses                  | (27)          | (23)         | (20)                     | (11)    |  |
| IT and communication expenses                    | (468)         | (420)        | (447)                    | (406)   |  |
| Marketing and charity expenses                   | (305)         | (148)        | (227)                    | (56)    |  |
| Service organisation expenses                    | (241)         | (208)        | (236)                    | (224)   |  |
| Non-income taxes, fines                          | (100)         | (1)          | (159)                    | (25)    |  |
| Costs incurred due to debt recovery              | (75)          | (46)         | (57)                     | (16)    |  |
| Other expenses                                   | (156)         | (60)         | (182)                    | (64)    |  |
|  |               |              |                          |         |  |
| Total  | (2.079)       | (1.547)      | (2.102)                  | (1.506) |  |



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 10 IMPAIRMENT LOSSES

|  | 1 January - 31 | l March 2017 | 1 January - 31 March 20 |         |  |
|--|----------------|--------------|-------------------------|---------|--|
|  | Group          | Bank         | Group                   | Bank    |  |
|  |                |              |                         |         |  |
| Impairment losses on loans   | 1,480          | 1,731        | (2,312)                 | (1,937) |  |
| Recoveries of loans previously written-off                                     | 352            | 159          | 233                     | 19      |  |
| (Impairment losses)/Reversal of impairment losses on finance lease receivables | (77)           | -            | (51)                    | (11)    |  |
| Recovered previously written-off finance lease receivables                     | 34             | -            | 35                      | -       |  |
| Impairment losses on subsidiaries  | -              | 760          | -                       | -       |  |
| Revaluation of subsidiaries classified as held for sale                        | -              | (55)         | -                       | 529     |  |
| (Impairment losses)/Reversal of impairment losses on other assets              | 1,116          | 8            | (11)                    | 15      |  |
| Recoveries of other assets previously written-off                              | -              | -            | -                       | -       |  |
| Reversal of provisions for off-balance sheet items                             | -              | -            | -                       | -       |  |
| Total  | 2,905          | 2,603        | (2,106)                 | (1,385) |  |

|   | 1 January - 31 March 2017 |         | 1 January - 31 | March 2016 |  |
|---|---------------------------|---------|----------------|------------|--|
|   | Group                     | Bank    | Group          | Bank       |  |
| Allowance for impairment of loans                               |                           |         |                |            |  |
| As at 1 January   | 36,802                    | 32,440  | 42,666         | 37,940     |  |
| Change in allowance for loan impairment                         | (1,480)                   | (1,731) | 2,312          | 1,937      |  |
| Loans written off during the period                             | (296)                     | (271)   | (327)          | (327)      |  |
| Other factors (reclassification, FX rate shift, etc.)           | 3                         | 3       | 2              | 2          |  |
| As at 31 March  | 35,029                    | 30,441  | 44,653         | 39,552     |  |
| Allowance for impairment of finance lease receivables           |                           |         |                |            |  |
| As at 1 January   | 1,308                     | 201     | 1,450          | 62         |  |
| Change in allowance for impairment of finance lease receivables | 77                        | -       | 51             | 11         |  |
| Finance lease receivables written off during the period         | -                         | -       | -              | -          |  |
| Other factors (reclassification, FX rate shift, etc.)           | (1)                       | -       | -              | -          |  |
| As at 31 March  | 1,384                     | 201     | 1,501          | 73         |  |

### NOTE 11 SIGNIFICANT INFORMATION ON OTHER INCOME STATEMENT ITEMS

#### Net gain from derecognition of financial assets

Net gain from derecognition of financial assets of EUR 2,606 thousand during the three month period ended 31 March 2017 (three month period ended 31 March 2016: EUR 10,395 thousand) is mainly attributable to the derecognition of the acquisition value adjustment (i.e. the difference between acquisition value and the gross value) for the fully or partially repaid/refinanced or sold loans.

#### Revenues and expenses related to other activities of Group companies

|  | 1 January - 31 M | larch 2017 | 1 January - 31 March 20 |      |
|--|------------------|------------|-------------------------|------|
|  | Group            | Bank       | Group                   | Bank |
| Revenue related to insurance activities  | 1,519            | -          | 1,440                   | -    |
| Revenue from sale of apartments  | 1,983            | -          | 1,893                   | -    |
| Total revenue related to other activities of Group companies   | 3,502            | -          | 3,333                   | -    |
| Part of the change of the technical insurance provisions that covers the result of investment of assets under unit-linked contracts* | (417)            | -          | 307                     | -    |
| Other changes of the technical insurance provisions and other expenses related to insurance activities                               | (949)            | -          | (1,084)                 | -    |
| Cost of apartments sold  | (1,955)          | -          | (1,764)                 | -    |
| Total expenses related to other activities of Group companies  | (3,321)          | -          | (2,541)                 | _    |

 $<sup>\</sup>hbox{$^*$ The investment result of the insurance company assets under unit-linked contracts is included in the following income statement lines:}$ 

|   | 1 January - 31 l | March 2017 | 1 January - 31 March 2016 |      |
|---|------------------|------------|---------------------------|------|
|   | Group            | Bank       | Group                     | Bank |
| Interest and similar income                     | 10               | -          | 13                        | -    |
| Net gain (loss) from operations with securities | 551              | -          | (149)                     | -    |
| Net gain (loss) from foreign exchange           | (144)            | -          | (171)                     | -    |
| Total   | 417              | -          | (307)                     | -    |



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 12 RELATED-PARTY TRANSACTIONS

Related parties with the Bank are classified as follows:

- a) members of the Bank's Supervisory Council and Board (which also are the main decision makers of the Group), their close family members and companies that are controlled, jointly controlled or significantly influenced over by these related parties. For some companies the presumed significant influence threshold of 20% voting rights has been reduced if other evidence shows that a person/entity can exercise significant influence by additional means (e.g. by holding a seat in the Board of Directors of a particular entity);
- b) subsidiaries of the Bank and subsidiaries held for sale;
- c) the shareholders holding over 5 % of the Bank's share capital.

During 2017 and 2016, a certain number of banking transactions were entered into with related parties in the ordinary course of business. These transactions include settlements, loans, deposits and foreign currency transactions

The balances of loans granted to and deposits accepted from the Bank's related parties, except for subsidiaries, were as follows:

|  |             | 31 March 2017         |             | 31 December 2016    |
|--|-------------|-----------------------|-------------|---------------------|
|  | Balances of | Balances of loans and | Balances of | Balances of loans   |
|  | deposits    | debt securities       | deposits    | and debt securities |
|  |             | (incl.off-balance     |             | (incl.off-balance   |
|  |             | sheet credit          |             | sheet credit        |
|  |             | commitments)          |             | commitments)        |
| Members of the Council and the Board                       | 952         | 1,008                 | 950         | 1,009               |
| Other related parties (excluding subsidiaries of the Bank) | 17,348      | 55,064                | 14,561      | 53,447              |
| Total  | 18,300      | 56,072                | 15,511      | 54,456              |

#### Transactions with EBRD:

The Group/Bank has a subordinated loan received from European Bank for Reconstruction and Development (hereinafter – EBRD), book value of which was EUR 22,594 thousand as of 31 March 2017 (31 December 2016: EUR 22,064 thousand). The agreement for the loan was signed at the end of February 2013. Loan amount is EUR 20 million, term – 10 years. Loan agreement provides a conversion option to EBRD, under which EBRD has a right to convert a part of or the whole loan to ordinary shares of the Bank at a price, which at certain scenarios could be more favourable than the market price (but in any case, not less than the nominal value of the share). Because of this option, which is an embedded derivative, the Bank chose to account for the whole instrument as a financial liability at fair value through profit or loss. Subordinated loan related interest expenses amounted to EUR 243 thousand, a loss of EUR 533 thousand related to revaluation of the liability to fair value was recorded in profit (loss) statement for the three month period ended 31 March 2017 (three month period ended 31 March 2016: interest expenses EUR 357 thousand, revaluation gain EUR 800 thousand).



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 12 RELATED-PARTY TRANSACTIONS (continued)

#### Transactions with subsidiaries:

Balances of transactions with the subsidiaries (including subsidiaries held for sale) are presented below:

|                            |                         | 31 March 2017  |                         | 31 December 2016   |
|----------------------------|-------------------------|--|-------------------------|--|
|                            | Balances of<br>deposits | Balances of loans, debt<br>securities (incl.off-<br>balance sheet credit<br>commitments) | Balances of<br>deposits | Balances of loans, debt<br>securities (incl.off-<br>balance sheet credit<br>commitments) |
| Non-financial institutions | 9,011                   | 29,685   | 376                     | 38,421   |
| Financial institutions     | 1,648                   | 72,234   | 2,301                   | 81,465   |

#### Bank's total balances with subsidiaries:

|  | 31 March 2017 | 31 December 2016 |
|--|---------------|------------------|
| Assets   |               |                  |
| Loans  | 93,287        | 95,641           |
| Other assets   | 1,027         | 88               |
| Bank's investment in subsidiaries                                    | 27,425        | 26,665           |
| Bank's investment in subsidiaries classified as assets held for sale | 3             | 58               |
|  |               |                  |
| Liabilities and shareholders' equity                                 |               |                  |
| <i>Deposits</i>  | 10,659        | 2,677            |
| Other liabilities  | 641           | 646              |
|  |               |                  |

Income and expenses arising from transactions with subsidiaries:

|  | 1 January– 31 March<br>2017 | 1 January–31 March<br>2016 |
|--|-----------------------------|----------------------------|
| Income                                   |                             |                            |
| Interest                                 | 840                         | 1,035                      |
| Commission income                        | 62                          | 64                         |
| Dividends                                | 4,556                       | 3,517                      |
| Other income                             | 33                          | 54                         |
| Expenses                                 |                             |                            |
| Interest                                 | (2)                         | (1)                        |
| Operating expenses Operating expenses    | (27)                        | (54)                       |
| Impairment of loans                      | _                           | -                          |
| Impairment of investment in subsidiaries | 705                         | 529                        |

### NOTE 13 LIQUIDITY, MARKET AND OPERATIONAL RISKS

#### Liquidity risk

Liquidity risk means the risk that the Bank is unable to meet its financial obligations in time or that it will not manage to receive financial resources during a short time by borrowing or selling the assets.

#### Liquidity risk management process

The liquidity risk management depends on the Bank's ability to cover the cash shortage by borrowing from the market and the liquidity of the market itself. Liquidity risk management is regulated by the Procedures for Liquidity Risk Management approved by the Board of the Bank. The management of the current and non-current liquidity risk is distinguished in the mentioned procedures. The current liquidity is based on the control of the incoming and outgoing cash flow. The non-current liquidity is managed on the limit system basis.

Tables below present the assets and liabilities according to their remaining maturity defined in the agreements. However, actual maturity of the particular types of assets and liabilities may be longer as, for example a portion of loans and deposits is extended and thus the real repayment terms of short-term loans and demand deposits move forward.



(All amounts are in EUR thousand, unless otherwise stated)

#### NOTE 13

### LIQUIDITY, MARKET AND OPERATIONAL RISKS (continued)

The structure of the Group's assets and liabilities by maturity as at 31 March 2017 was as follows:

|  | On demand | Less than 1<br>month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3<br>years | Maturity<br>undefined | Total     |
|--|-----------|----------------------|---------------|---------------|----------------|--------------|----------------------|-----------------------|-----------|
| Totalassets                                | 129,472   | 34,070               | 57,166        | 142,389       | 144,485        | 504,492      | 782,249              | 95,604                | 1,889,927 |
| Total liabilities and shareholders' equity | 638,195   | 97,995               | 156,882       | 191,887       | 381,145        | 166,189      | 62,698               | 194,936               | 1,889,927 |
| Net liquidity gap                          | (508,723) | (63,925)             | (99,716)      | (49,498)      | (236,660)      | 338,303      | 719,551              | (99,332)              | -         |

The structure of the Group's assets and liabilities by maturity as at 31 December 2016 was as follows:

|  | On demand | Less than 1 month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3 years | Maturity undefined | Total     |
|--|-----------|-------------------|---------------|---------------|----------------|--------------|-------------------|--------------------|-----------|
| Total assets                               | 154,453   | 36,668            | 66,226        | 80,566        | 208,363        | 522,103      | 697,168           | 95,731             | 1,861,278 |
| Total liabilities and shareholders' equity | 629,464   | 134,105           | 143,794       | 199,330       | 358,069        | 142,331      | 74,668            | 179,517            | 1,861,278 |
| Net liquidity gap                          | (475,011) | (97,437)          | (77,568)      | (118,764)     | (149,706)      | 379,772      | 622,500           | (83,786)           | -         |

The structure of the Bank's assets and liabilities by maturity as at 31 March 2017 was as follows:

|   | Ondemand  | Less than 1<br>month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3<br>years | Maturity<br>undefined | Total     |
|---|-----------|----------------------|---------------|---------------|----------------|--------------|----------------------|-----------------------|-----------|
| Total assets                                  | 126,065   | 43,987               | 55,175        | 141,023       | 179,677        | 475,214      | 758,765              | 81,208                | 1,861,114 |
| Total liabilities and<br>shareholders' equity | 647,124   | 93,315               | 156,109       | 191,183       | 380,273        | 164,434      | 38,909               | 189,767               | 1,861,114 |
| Net liquidity gap                             | (521,059) | (49,328)             | (100,934)     | (50,160)      | (200,596)      | 310,780      | 719,856              | (108,559)             | -         |

The structure of the Bank's assets and liabilities by maturity as at 31 December 2016 was as follows:

|  | On demand | Less than 1<br>month | 1 to 3 months | 3 to 6 months | 6 to 12 months | 1 to 3 years | More than 3<br>years | Maturity<br>undefined | Total     |
|--|-----------|----------------------|---------------|---------------|----------------|--------------|----------------------|-----------------------|-----------|
| Total assets                               | 152,691   | 29,676               | 97,471        | 94,838        | 212,141        | 484,683      | 672,633              | 79,506                | 1,823,639 |
| Total liabilities and shareholders' equity | 630,319   | 128,756              | 142,470       | 199,688       | 356,895        | 141,047      | 51,521               | 172,943               | 1,823,639 |
| Net liquidity gap                          | (477,628) | (99,080)             | (44,999)      | (104.850)     | (144,754)      | 343,636      | 621,112              | (93.437)              | -         |

#### Market risk

The Group takes on exposure to market risk, which means the risk for the Bank to incur losses due to the adverse fluctuations in the market parameters such as currency exchange rates (foreign currency risk), interest rates (interest rate risk) or equities prices (equity risk). The most significant market risk for a Group is interest rate risk while other market risks are of lower significance.

#### Interest rate risk

Interest rate risk is the risk to incur loss because of uncoordinated re-evaluation of the Bank's assets and liabilities. The risk management is regulated by the Interest Rate Risk Management Procedures which define the risk assessment approaches as well as risk management measures. The present procedure specifies that the Bank shall avoid guessing the future interest rates. The scope of the risk is assessed referring to the interest rate gap model.



(All amounts are in EUR thousand, unless otherwise stated)

#### NOTE 13

### LIQUIDITY, MARKET AND OPERATIONAL RISKS (continued)

#### Sensitivity of interest rate risk

Assessing the sensitivity of the Group's profit towards the change of interest rates, it has been assumed that interest is to change by 1 percentage point.

The data provided in the table below specify the Group and the Bank's interest rate risk when the assets and liabilities shown at the carrying amount are allocated by the date of the interest rate review or by maturity of assets and liabilities, depending on which comes first. The scenarios presented in the table show the changes in Group's/Bank's profit in the event of interest rate increase by the number specified. In case interest rates decreased, the values of the changes in profit would be opposite.

Group 31 March 2017:

|   | Demand and less<br>than 1 month | 1 to 3<br>months | 3 to 6<br>months | 6 to 12<br>months | More than 1<br>year | Non monetary | Total     |
|---|---------------------------------|------------------|------------------|-------------------|---------------------|--------------|-----------|
| Assets  | 178,958                         | 268,124          | 442,273          | 63,322            | 642,961             | 294,289      | 1,889,927 |
| Liabilities and equity  | 76,835                          | 163,192          | 189,527          | 376,814           | 189,194             | 894,365      | 1,889,927 |
| Net interest sensitivity gap  | 102,123                         | 104,932          | 252,746          | (313,492)         | 453,767             | (600,076)    | -         |
| Higher/lower impact on profit from balance sheet assets and liabilities | 979                             | 874              | 1,580            | (784)             | -                   | -            | 2,649     |

#### Group 31 December 2016:

|   | Demand and less<br>than 1 month | 1 to 3<br>months | 3 to 6<br>months | 6 to 12<br>months | More than 1<br>year | Non monetary | Total     |
|---|---------------------------------|------------------|------------------|-------------------|---------------------|--------------|-----------|
| Assets  | 199,704                         | 269,284          | 399,786          | 94,755            | 580,395             | 317,354      | 1,861,278 |
| Liabilities and equity  | 121,663                         | 156,228          | 189,154          | 352,819           | 150,077             | 891,337      | 1,861,278 |
| Net interest sensitivity gap  | 78,041                          | 113,056          | 210,632          | (258,064)         | 430,318             | (573,983)    | -         |
| Higher/lower impact on profit from balance sheet assets and liabilities | 748                             | 942              | 1,316            | (645)             | -                   | -            | 2,361     |

#### Bank 31 December 2016:

|   | Demand and less<br>than 1 month | 1 to 3<br>months | 3 to 6<br>months | 6 to 12<br>months | More than 1<br>year | Non monetary | Total     |
|---|---------------------------------|------------------|------------------|-------------------|---------------------|--------------|-----------|
| Assets  | 189,436                         | 263,463          | 433,385          | 106,832           | 614,994             | 253,004      | 1,861,114 |
| Liabilities and equity  | 76,586                          | 163,085          | 189,447          | 376,235           | 164,684             | 891,077      | 1,861,114 |
| Net interest sensitivity gap  | 112,850                         | 100,378          | 243,938          | (269,403)         | 450,310             | (638,073)    | -         |
| Higher/lower impact on profit from balance sheet assets and liabilities | 1,081                           | 836              | 1,525            | (674)             | -                   | -            | 2,768     |

Duomenys apie Banko palūkanų normos riziką 2016 m. gruodžio 31 d. pateikti toliau:

|   | Demand and less<br>than 1 month | 1 to 3<br>months | 3 to 6<br>months | 6 to 12<br>months | More than 1<br>year | Non monetary | Total     |
|---|---------------------------------|------------------|------------------|-------------------|---------------------|--------------|-----------|
| Assets  | 192,039                         | 294,138          | 406,446          | 108,909           | 551,758             | 270,349      | 1,823,639 |
| Liabilities and equity  | 121,663                         | 156,230          | 189,194          | 352,819           | 150,677             | 853,056      | 1,823,639 |
| Net interest sensitivity gap  | 70,376                          | 137,908          | 217,252          | (243,910)         | 401,081             | (582,707)    | -         |
| Higher/lower impact on profit from balance sheet assets and liabilities | 674                             | 1,149            | 1,358            | (610)             | -                   | -            | 2,571     |

#### Operational risk

The Bank defines operational risk as the risk to incur losses due to inadequate internal control processes or incorrect process implementation, errors and(or) illegal actions of employees, malfunctioning of information systems or external incidents.

The principles for management operational risk in the Bank: proper identification and assessment of operational risk; preventing larger operational risk and losses by implementation of efficient internal control; proper organisation and supervision of internal control environment by continuous revision of applicable control methods; concentration of resources and time towards idenfication and management of main sources of operational risk in all the areas of Bank's activity.



(All amounts are in EUR thousand, unless otherwise stated)

#### NOTE 13

### LIQUIDITY, MARKET AND OPERATIONAL RISKS (continued)

Bank's operational risk management procedure, which is an integral part of the Bank's risk management policy, defines the principles of operational risk management applicable to the Bank and its subsidiaries.

The operational risk management methods are implemented in the Bank – the system for registration of operational risk events in the administrative information system (AIS), functioning of which is regulated by the Instruction for registration of Operational risk events; the system of operational risk indicators and monitoring of limits of these indicators; operational risk self assessment performed by the Bank annually; evaluation of new products.

In 2016, the Bank continued to develop systems of operational risk management, prepared regulations on the principles for reliable and appropriate internal control system, improved the process for conducting investigations on very important operational risk events. The spectre of operational risk indicators was expanded, their use for the Bank was increased, the risk indicators used were supplemented with the registers to trace continuous monitoring and control actions. The Guidelines for Business Continuity Organization, which regulate the business continuity plans and measures and protect Bank's activity from adverse impact of the incidents were introduced. Employees perception of operational risk was strengthened by organizing operational risk training of new employees. In 2016, the Bank intends to continue development of operational risk management system and improving internal control system and its components.

### NOTE 14 FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE

Types of inputs used in valuation techniques determine the following fair value hierarchy:

- Level I Quoted prices (unadjusted) or public price quotations in active markets for identical assets or liabilities;
- Level II Inputs other than quoted prices included within Level I that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices);
- Level III inputs for the asset or liability that are not based on observable market data (unobservable inputs).

During the three month period ended 31 March 2017, the process of fair value measurement did not change significantly as compared to the process described in the annual financial statements for the year 2016. For the valuation of financial assets and liabilities purposes, estimates, valuation techniques and inputs used to develop those measurements have not changed significantly during the three month period ended 31 March 2017, no new circumstances that could have a significant impact on the fair values of financial assets and liabilities were identified during the period.

Measurement of financial assets and liabilities according to the fair value hierarchy

|  | 31      | March 2017 31 De |        | cember 2016 |  |
|--|---------|------------------|--------|-------------|--|
|  | Group   | Bank             | Group  | Bank        |  |
| LEVELI   |         |                  |        |             |  |
| Financial assets at fair value through profit or loss      | 46,483  | 16,706           | 57,372 | 26,048      |  |
| Available for sale financial assets                        | 18,397  | 17,013           | 18,081 | 16,738      |  |
| Total Level I financial assets                             | 64,880  | 33,719           | 89,245 | 60,453      |  |
|  |         |                  |        |             |  |
| LEVEL II   |         |                  |        |             |  |
| Financial assets at fair value through profit or loss      | 852     | 852              | 3,417  | 3,417       |  |
| Financial liabilities at fair value through profit or loss | (1,014) | (1,014)          | (175)  | (175)       |  |
|  |         |                  |        |             |  |
| LEVEL III  |         |                  |        |             |  |
| Financial assets at fair value through profit or loss      | 4,875   | 4,563            | 5,621  | 5,325       |  |
| Available for sale financial assets                        | 1,076   | 754              | 1,087  | 766         |  |
| Total Level III financial assets                           | 5,951   | 5,317            | 10,522 | 9,739       |  |
|  |         |                  |        |             |  |
| Financial liabilities at fair value through profit or loss | 22,594  | 22,594           | 22,064 | 22,064      |  |
| Total Level III financial liabilities                      | 22,594  | 22,594           | 20,457 | 20,457      |  |

There were no transfers between fair value hierarchy levels during 2017 and 2016.



(All amounts are in EUR thousand, unless otherwise stated)

#### NOTE 14

### FINANCIAL ASSETS AND LIABILITIES MEASURED AT FAIR VALUE (continued)

Changes in Level III instruments during the three month period ended 31 March:

| Group                                   | Financial assets at fair value through profit or loss |                        | Available for sale     | financial assets       |                        | Financial liabilities at fair value<br>through profit or loss |  |  |
|---|---|------------------------|------------------------|------------------------|------------------------|---|--|--|
|   | 1 Jan - 31 Mar<br>2017                                | 1 Jan - 31 Mar<br>2016 | 1 Jan - 31 Mar<br>2017 | 1 Jan - 31 Mar<br>2016 | 1 Jan - 31 Mar<br>2017 | 1 Jan - 31 Mar<br>2016  |  |  |
| As at 1 January                         | 5,621   | 8,208                  | 1,087                  | 2,314                  | 22,064                 | 20,457  |  |  |
| Additions                               | -   | -                      | -                      | -                      | -                      | -   |  |  |
| Disposals                               | (95)  | (519)                  | -                      | (160)                  | -                      | -   |  |  |
| Changes due to interest<br>accrued/paid | -   | -                      | -                      | -                      | (3)                    | (1)   |  |  |
| Changes in fair value                   | (651)   | (1,105)                | (11)                   | (18)                   | 533                    | (800)   |  |  |
| As at 31 March                          | 4,875   | 6,584                  | 1,076                  | 2,136                  | 22,594                 | 19,656  |  |  |

| Bank                                    | Financial assets at fair value through profit or loss |                        | Available for sale     | financial assets       | Financial liabilities at fair value<br>through profit or loss |                        |  |
|---|---|------------------------|------------------------|------------------------|---|------------------------|--|
|   | 1 Jan - 31 Mar<br>2017                                | 1 Jan - 31 Mar<br>2016 | 1 Jan - 31 Mar<br>2017 | 1 Jan - 31 Mar<br>2016 | 1 Jan - 31 Mar<br>2017  | 1 Jan - 31 Mar<br>2016 |  |
| As at 1 January                         | 5,325   | 7,670                  | 766                    | 2,069                  | 22,064  | 20,457                 |  |
| Additions                               | -   | -                      | -                      | -                      | -   | -                      |  |
| Disposals                               | (145)   | (519)                  | -                      | -                      | -   | -                      |  |
| Changes due to interest<br>accrued/paid | -   | -                      | -                      | -                      | (3)   | (1)                    |  |
| Changes in fair value                   | (617)   | (1,105)                | (12)                   | -                      | 533   | (800)                  |  |
| As at 31 March                          | 4,563   | 6,046                  | 754                    | 2,069                  | 22,594  | 19,656                 |  |

|   | 1 January – 3 | 1 March 2017 | 1 January–31 March 2016 |       |  |
|---|---------------|--------------|-------------------------|-------|--|
|   | Group         | Bank         | Group                   | Bank  |  |
| Total result from revaluation of Level III instruments included in the income | (1.195)       | (1.162)      | (323)                   | (305) |  |
| statement   | (1,193)       | (1,102)      | (323)                   | (303) |  |



(All amounts are in EUR thousand, unless otherwise stated)

#### NOTE 15 SEGMENT INFORMATION

#### Business segments

A summary of major indicators for the main business segments of the Group included in the Statement of financial position as at 31 March 2017 and in the Statement of comprehensive income for the three month period then ended is presented in the table below.

|   |           |         | Real estate<br>development |              |           |
|---|-----------|---------|----------------------------|--------------|-----------|
|   | Banking   | Leasing | and other                  | Eliminations | Total     |
| Continuing operations   |           |         |                            |              |           |
| Internal  | -         | _       | 3                          | (3)          | _         |
| External  | 12,389    | 1,791   | (22)                       | -            | 14,158    |
| Net interest income   | 12,389    | 1,791   | (19)                       | (3)          | 14,158    |
| Internal  | 54        | -       | (38)                       | (16)         | -         |
| External  | 2,526     | -       | 2                          | -            | 2,528     |
| Net fee and commissions income                                      | 2,580     | -       | (36)                       | (16)         | 2,528     |
| Internal  | 54        | -       | (35)                       | (19)         | -         |
| External  | 14,915    | 1,791   | (20)                       | -            | 16,686    |
| Net interest, fee and commissions income                            | 14,969    | 1,791   | (55)                       | (19)         | 16,686    |
| Internal  | (46)      | (3)     | (4)                        | 53           | -         |
| External  | (5,831)   | (560)   | (3,958)                    | -            | (10,349)  |
| Operating expenses  | (5,877)   | (563)   | (3,962)                    | 53           | (10,349)  |
| Operating expenses  | (5,677)   | (303)   | (3,302)                    | 33           | (10,543)  |
| Amortisation charges  | (93)      | (8)     | (13)                       | -            | (114)     |
| Depreciation charges  | (285)     | (29)    | (63)                       | -            | (377)     |
|   |           |         |                            |              |           |
| Internal  | -         | -       | 705                        | (705)        | -         |
| External  | 1,849     | -       | 1,056                      | -            | 2,905     |
| Impairment expenses   | 1,849     | -       | 1,761                      | (705)        | 2,905     |
| Internal  | 35        | -       | 4,560                      | (4,595)      | _         |
| External  | 600       | 226     | 6,757                      | -            | 7,583     |
| Net other income  | 635       | 226     | 11,317                     | (4,595)      | 7,583     |
| Profit (loss) from continuing operations before tax                 | 11,198    | 1,417   | 8,985                      | (5,266)      | 16,334    |
|   |           |         |                            |              |           |
| Profit (loss) from discontinued operations                          | -         | -       | -                          | (5)          | (5)       |
| Income tax  | (2,442)   | (236)   | (217)                      | -            | (2,895)   |
| Profit (loss) per segment after tax                                 | 8,756     | 1,181   | 8,768                      | (5,271)      | 13,434    |
| Non-controlling interest  | -         | -       | -                          | -            | -         |
|   |           |         |                            |              |           |
| Profit (loss) for the period attributable to the owners of the Bank | 8,756     | 1,181   | 8,768                      | (5,271)      | 13,434    |
| Total segment assets  | 1,117,574 | 768,487 | 134,150                    | (130,284)    | 1,889,927 |
| Total segment liabilities   | 1,001,696 | 691,381 | 111,108                    | (105,479)    | 1,698,706 |
| Net segment assets (shareholders' equity)                           | 115,878   | 77,106  | 23,042                     | (24,805)     | 191,221   |



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 15 SEGMENT INFORMATION (continued)

A summary of major indicators for the main business segments of the Group included in the Statement of financial position as at 31 March 2016 and in the statement of comprehensive income for the three month period then ended is presented below:

|   | Banking   | Leasing | Real estate<br>development<br>and other | Eliminations    | Total     |
|---|-----------|---------|---|-----------------|-----------|
| Continuing operations   | Dariking  | Leasing | and ounce                               | LIIIIIIIIIIIIII | Total     |
|   |           |         |   |                 |           |
| Internal  | 21        | -       | (101)                                   | 80              | -         |
| External  | 9,705     | 1,767   | 3,451                                   | -               | 14,923    |
| Net interest income   | 9,726     | 1,767   | 3,350                                   | 80              | 14,923    |
|   |           |         | (0.0)                                   | (2.2)           |           |
| Internal  | 51        | -       | (29)                                    | (22)            | -         |
| External Nat 6 and a second in a second                             | 2,239     | -       | (10)                                    | - (22)          | 2,229     |
| Net fee and commissions income                                      | 2,290     | -       | (39)                                    | (22)            | 2,229     |
| Internal  | 72        | _       | (130)                                   | 58              | -         |
| External  | 11,944    | 1,767   | 3,441                                   | -               | 17,152    |
| Net interest, fee and commissions income                            | 12,016    | 1,767   | 3,311                                   | 58              | 17,152    |
| rtschilos esignes and estimates in terms                            | 12,010    | 2,7.07  | 0,011                                   | 55              | 17,102    |
| Internal  | (100)     | (5)     | (10)                                    | 115             | -         |
| External  | (5,459)   | (549)   | (3,320)                                 | -               | (9,328)   |
| Operating expenses  | (5,559)   | (554)   | (3,330)                                 | 115             | (9,328)   |
|   |           |         |   |                 |           |
| Amortisation charges  | (60)      | (6)     | (5)                                     | -               | (71)      |
| Depreciation charges  | (260)     | (25)    | (56)                                    | -               | (341)     |
|   |           |         |   |                 |           |
| Internal  | -         | -       | 529                                     | (529)           | -         |
| External  | (2,116)   | -       | 10                                      | -               | (2,106)   |
| Impairment expenses   | (2,116)   | -       | 539                                     | (529)           | (2,106)   |
|   |           |         |   | (=·)            |           |
| Internal  | 58        | -       | 3,531                                   | (3,589)         | -         |
| External  | (360)     | 773     | 15,083                                  | - (7.500)       | 15,496    |
| Net other income  | (302)     | 773     | 18,614                                  | (3,589)         | 15,496    |
| Profit (loss) from continuing operations before tax                 | 3,719     | 1,955   | 19,073                                  | (3,945)         | 20,802    |
| Front (loss) If official family operations before tax               | 3,719     | 1,955   | 19,073                                  | (3,943)         | 20,602    |
| Profit (loss) from discontinued operations                          | -         | -       | -                                       | (16)            | (16)      |
| n one possy, nom alsoen an acceptations                             |           |         |   | (10)            | (10)      |
| Income tax  | (2,749)   | (290)   | (14)                                    | -               | (3,053)   |
|   |           |         |   |                 |           |
| Profit (loss) per segment after tax                                 | 970       | 1,665   | 19,059                                  | (3,961)         | 17,733    |
| · ·   |           |         |   |                 |           |
| Non-controlling interest  | -         | -       | -                                       | -               | -         |
|   |           |         |   |                 |           |
| Profit (loss) for the period attributable to the owners of the Bank | 970       | 1,665   | 19,059                                  | (3,961)         | 17,733    |
|   |           |         |   |                 |           |
| Total segment assets  | 1,066,410 | 671,407 | 127,711                                 | (155,500)       | 1,710,028 |
| Total segment liabilities   | 969,588   | 609,998 | 101,792                                 | (126,257)       | 1,555,121 |
| Net segment assets (shareholders' equity)                           | 96,822    | 61,409  | 25,919                                  | (29,243)        | 154,907   |



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 16 SELECTED INFORMATION OF FINANCIAL GROUP

As of 31 March 2017 and 31 December 2016 the Bank owned the following directly controlled subsidiaries included in the prudential scope of consolidation (the Bank and these subsidiaries comprised the Financial group):

- 1. Šiaulių Banko Lizingas UAB (finance and operating lease activities),
- 2. Šiaulių Banko Investicijų Valdymas UAB (investment management activities),
- 3. Šiaulių Banko Turto Fondas UAB (real estate management activities),
- 4. SB Lizingas UAB (consumer financing activities).

In the Financial Group financial statements, the subsidiaries of the Bank that are not included in the Financial Group are not consolidated in full as would be required by IFRS 10 but presented on the consolidated balance sheet of the Financial Group as investments in subsidiaries at cost less impairment, in the same way as presented on the balance sheet of the Bank. The investments in subsidiaries held for sale are presented on the balance sheet of the Financial Group at a lower of cost and fair value less cost to sell, in the same way as presented on the balance sheet of the Bank. Assets, liabilities and results of these subsidiaries are not consolidated in the financial information of the Financial Group. This presentation is consistent with the regulatory reporting made by the Bank according to the Regulation (EU) No 575/2013 on prudential requirements for credit institutions and investment firms (CRR).

#### Financial Group's condensed statement of financial position

|   | 31 March 2017 | 31 December 2016 |
|---|---------------|------------------|
| ASSETS  |               |                  |
| Cash and cash equivalents                                 | 125,482       | 152,851          |
| Securities at fair value through profit or loss           | 16,707        | 26,103           |
| Due from other banks                                      | 5,454         | 5,337            |
| Derivative financial instruments                          | 5,676         | 8,983            |
| Loans to customers  | 967,324       | 975,316          |
| Finance lease receivables                                 | 72,127        | 69,807           |
| Investment securities:                                    |               |                  |
| available-for-sale -                                      | 19,270        | 18,966           |
| held-to-maturity -  | 603,364       | 524,054          |
| Investments in subsidiaries and associates                | 14,931        | 14,931           |
| Intangible assets   | 1,287         | 1,375            |
| Property, plant and equipment                             | 10,748        | 10,974           |
| Investment property                                       | 4,620         | 4,633            |
| Current income tax prepayment                             | 76            | 70               |
| Deferred income tax asset                                 | 314           | 493              |
| Other assets  | 15,550        | 18,345           |
| Assets classified as held for sale                        | 3             | 58               |
| Total assets  | 1,862,933     | 1,832,296        |
| LIABILITIES   |               |                  |
| Due to other banks and financial institutions             | 80,422        | 90,428           |
| Derivative financial instruments                          | 1.014         | 175              |
| Due to customers  | 1,538,157     | 1,495,477        |
| Special and lending funds                                 | 7,239         | 28.326           |
| Subordinated loan   | 22,594        | 22.064           |
| Current income tax liabilities                            | 6,879         | 4,721            |
| Deferred income tax liabilities                           | 412           | 217              |
| Liabilities related to insurance activities               | 412           | -                |
| Other liabilities   | 16,099        | 13,177           |
| Liabilities related to assets classified as held for sale | 10,099        | 13,177           |
| Total liabilities   | 1,672,816     | 1,654,585        |
| FOUTY   |               |                  |
| EQUITY  | 100 170       | 100 170          |
| Share capital   | 109,472       | 109,472          |
| Share premium   | -             | -                |
| Reserve capital   | 755           | 756              |
| Statutory reserve   | 7,072         | 4,157            |
| Financial assets revaluation reserve                      | 468           | 311              |
| Retained earnings   | 72,350        | 63,015           |
| Non-controlling interest                                  | -             | -                |
| Total equity  | 190,117       | 177,711          |
| Total liabilities and equity                              | 1,862,933     | 1,832,296        |
| i otal liabilities al lu equity                           | 1,002,333     | 1,052,290        |



(All amounts are in EUR thousand, unless otherwise stated)

### NOTE 16 SELECTED INFORMATION OF FINANCIAL GROUP (continued)

#### Financial Group's condensed income statement

| fortho  | +6-00 |        | 200100 | ended |
|---------|-------|--------|--------|-------|
| TOT THE | Three | rmontn | nerioa | ended |

| month period ended | for the three r |  |  |  |
|--------------------|-----------------|--|--|--|
| 31 March 2016      | 31 March 2017   | Continuing operations  |  |  |
| 18.062             | 17,110          | Interest and similar income  |  |  |
| (3,266)            | (2,926)         | Interest expense and similar charges   |  |  |
| 14,796             | 14,184          | Net interest income  |  |  |
| 3,325              | 3,806           | Fee and commission income  |  |  |
| (1,052)            | (1,241)         | Fee and commission expense   |  |  |
| 2,273              | 2,565           | Net fee and commission income  |  |  |
| 756                | 226             | Net gain from operations with securities   |  |  |
| 766                | 1.190           | Net gain from foreign exchange and related derivatives                                   |  |  |
| (1,105)            | (634)           | Net gain non noteign exchange and related derivatives  Net loss from other derivatives   |  |  |
| 800                | (533)           | Net loss from changes in fair value of subordinated loan                                 |  |  |
|                    |                 | g  |  |  |
| 10,395             | 2,606           | Net gain from derecognition of financial assets  |  |  |
| 330                | 343             | Net gain from disposal of tangible assets  |  |  |
| -                  | -               | Revenue related to other activities of Group companies                                   |  |  |
| 240                | 227             | Other operating income   |  |  |
| (4,381)            | (4,685)         | Salaries and related expenses  |  |  |
| (368)              | (440)           | Depreciation and amortization expenses   |  |  |
| -                  | -               | Expenses related to other activities of Group companies                                  |  |  |
| (1,801)            | (1,884)         | Other operating expenses   |  |  |
| 22,701             | 13,165          | Operating profit before impairment losses  |  |  |
| (2,112)            | 2,834           | Allowance for impairment losses on loans and other assets                                |  |  |
| 520                | (55)            | Allowance for impairment losses on investments in subsidiaries and loss on remeasurement |  |  |
| 529                | (55)            | of subsidiaries classified as held for sale  |  |  |
| 047                | 4.056           | Dividends from investments in subsidiaries and subsidiaries classified as                |  |  |
| 217                | 1,056           | held for sale  |  |  |
| 21,335             | 17,000          | Profit from continuing operations before income tax                                      |  |  |
| (3,039)            | (2,864)         | Income tax expense   |  |  |
| 18,296             | 14,136          | Profit from continuing operations  |  |  |
| -                  | -               | Profit (loss) from discontinued operations, net of tax  Net profit for the year          |  |  |
| 18,296             | 14,136          |  |  |  |
|                    |                 | · · · · · ·  |  |  |
| 10.000             | 1 4 1 7 0       | Net profit attributable to:  |  |  |
| 18,296             | 14,136          | Owners of the Bank   |  |  |
| 18,296             | 14,136          | From continuing operations   |  |  |
| -                  | -               | From discontinued operations   |  |  |
| -                  | -               | Non-controlling interest   |  |  |

#### Financial Group's condensed statement of comprehensive income

| for the | +60  |         | novio d | 00000 |
|---------|------|---------|---------|-------|
| TOT THE | unee | THORIUM | Deriou  | ended |

|  | 31 March 2017 | 31 March 2016 |
|--|---------------|---------------|
| Net profit for the period  | 14,136        | 18,296        |
| Other comprehensive income                                       |               |               |
| Items that may be subsequently reclassified to profit or loss:   |               |               |
| Gain from revaluation of financial assets                        | 184           | 898           |
| Deferred income tax on gain from revaluation of financial assets | (27)          | (159)         |
| Other comprehensive income, net of deferred tax                  | 157           | 739           |
| Total comprehensive income for the period                        | 14,293        | 19,035        |
| Total comprehensive income (loss) attributable to:               |               |               |
| Owners of the Bank   | 14,293        | 19,035        |
| from continuing operations                                       | 14,293        | 19,035        |
| from discontinued operations                                     | -             | -             |
| Non-controlling interest   | -             | -             |
|  | 14,293        | 19,035        |



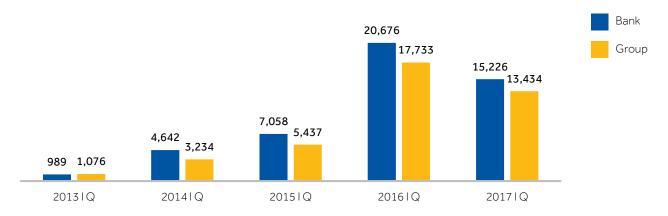
### ADDITIONAL INFORMATION



### Operating result

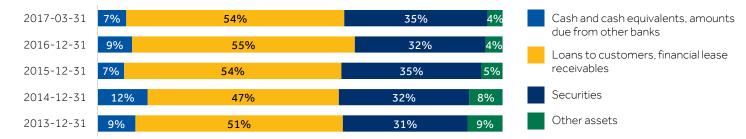
The Group earned an unaudited net profit of 13.4 million euros in the first quarter of 2017, while the Bank's three-month net profit was 15.2 million euros. The operations of subsidiary companies contributed significantly to the Group's results and dividends they paid increased the Bank's profit.

#### Net Profit Earned by the Bank and the Group, in thousand EUR



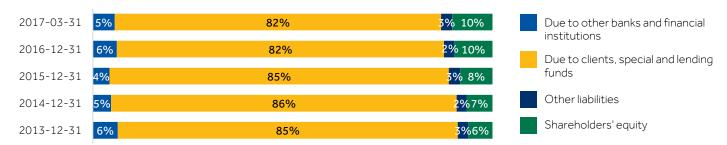
In the first quarter this year the Bank gave great attention to the Bank's main areas of activity: financing businesses and consumers, and expanding saving and investment services while improving their quality. New loan agreements for more than 100 million euros were signed over the three months. The loan and financial lease portfolio grew 10 per cent from a year earlier.

#### Structure of Group's Assets, in per cent



The Bank had success with its offer of an alternative to traditional saving products – a fixed-term deposit whose interest rate is tied to changes in the price of certain financial assets. The Group's deposit portfolio has grown 7 per cent over the last 12 months and at the end of March 2017 exceeded 1.5 billion euros.

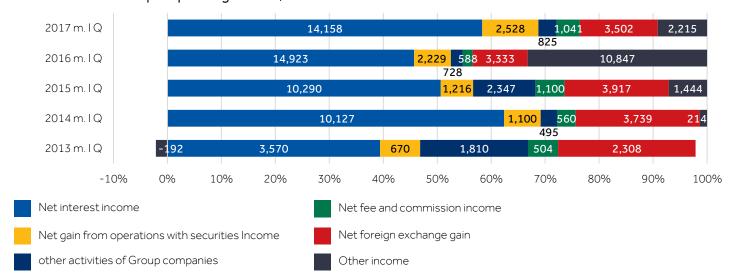
#### Structure of Group's Liabilities, in per cent



An increased volume of payments and sustained turnover in cash transactions positively influenced the growth of net service fees and commission income, which was up 13 per cent from the same period last year. A significant factor here was client activity in choosing new service plans for private and corporate clients which were introduced at the start of the year.



#### Structure of the Group's Operating Income, in EUR thousand



Successful work related to problem loans not only led to an overall improvement of loan portfolio quality indicators, but also positively impacted the Group's operating results: a gain of 2.9 million euros for recovery of impairment charges on loans and other assets has been recognised on the income statement for the first quarter of this year.

#### Structure of the Group's Operating Expenses, in EUR thousand



With income growing faster than expenses, operating efficiency remains strong. The Group had a cost-to-income ratio of 44 per cent at the end of March 2017.

The Bank's profitability ratios are available on the Bank's website <u>www.sb.lt</u> in the section Financial statements, ratios and prospectuses <u>-> Profitability ratios</u>.

Capital and liquidity positions remain strong – prudential requirements are being met with appropriate breathing room. According to the data as of 31 March 2017 the Bank complied with all the prudential requirements set out by the Bank of Lithuania. This information is available on the Bank's website www.sb.lt in the section Financial statements, ratios and prospectuses -> Profitability ratios.

The Bank retains its leadership in the multi-apartment building renovation (modernization) programme. A new agreement with the European Bank for Reconstruction and Development on support for renovation in Lithuania was signed on 16 March 2017, under which the Bank will allocate 60 million euros to the programme. The agreement will help at least 350 multi-apartment buildings achieve higher standards of energy efficiency.

As of 31 March 2017 the Bank's clientèle totalled to 350 thousand - 324 thousand of individuals and 26 thousand of corporate customers.

The customer service network of the Bank consisted of 67 units operating in 38 locations throughout Lithuania. The Bank's clients could use 208 ATMs (14 of them are ATMs accepting cash) belonging to Bank's network operating in 48 places in Lithuania. They could withdraw cash or place their funds to the payment card accounts through 2 045 terminals of Perlo paslaugos UAB all over Lithuania. The banking transactions are also available via the Bank's on-line system SB Linija and mobile application Šiaulių Bankas.



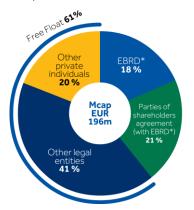
#### Ratings assigned by international agencies

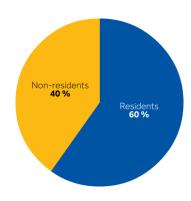
The credit rating of the Bank is determined by the international rating agency Moody's Investors Service LTD which updated the Bank's ratings on 16 June 2016:

| Long-term credit rating  | Ba1    |
|--------------------------|--------|
| Short-term credit rating | NP     |
| Rating outlook           | Stable |

### Authorized Capital and Shareholders

As of 31 March 2017 the authorized capital of the Bank totalled to EUR 109,471,658.33 and is comprised of 377,488,477 units of ordinary registered shares with a nominal value of EUR 0.29 each. The number of the Bank's shareholders comprised 3,493 (at the end 2016 - 3,401).



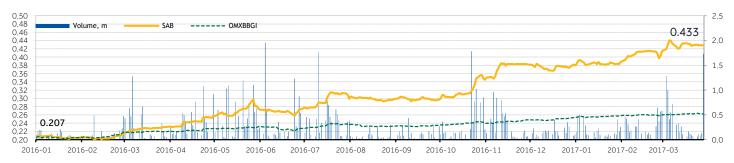


\* EBRD – European Bank for Reconstruction and Development

European Bank for Reconstruction and Development (EBRD), Trade House Aiva, UAB, Mintaka UAB, Enterprise group Alita AB, Sigitas Baguckas, Algirdas Butkus, Vigintas Butkus, Vytautas Junevičius, Gintaras Kateiva, Arvydas Salda ir Kastytis Jonas Vyšniauskas who have signed the Shareholders' Agreement as well as other shareholders whose votes are calculated together in compliance with the law of the Republic of Lithuania form a group that owned 39.05 per cent of the Bank's authorized capital and votes as of 31 March 2017.

General meeting of shareholders held on 30 March 2017 passed a resolution to increase the authorized capital of the Bank by EUR 21,894,331.55 from unallocated profit issuing 75,497,695 ordinary registered shares with EUR 0.29 nominal value. To distribute issued shares to the shareholders free of charge in proportion to the total nominal value of shares owned by them at the end of the day of accounting of rights of the Meeting on 13 April 2017 (20%). Moreover, shareholders of the Bank approved the Board's resolution to pay EUR 1.9 million in dividends.

### Turnover and price of the Bank's shares



Source: Nasdag Baltic

|                      | 2012 | 2013 | 2014 | 2015 | 2016  | 2017-03-31 |
|----------------------|------|------|------|------|-------|------------|
| Capitalisation, mEur | 54.2 | 66.5 | 71.8 | 93.7 | 169.5 | 195.9      |
| Turnover, mEur       | 2.8  | 5.5  | 8.1  | 12.7 | 23.1  | 11.0       |
| P/BV                 | 0.6  | 0.7  | 0.7  | 0.7  | 1.0   | 1.1        |
| P/E                  | 14.3 | 12.4 | 6.1  | 3.9  | 3.9   | 3.04       |
| Share dividends, %   | 6.5  | 8.0  | 8.6  | 20.0 | 20.0  |            |
| Cash dividends, %    | 0.5  | -    | 0.25 | 0.69 | 1.72  |            |



#### Bank's management

The bodies of the Bank are as follows: the General Meeting of the Shareholders of the Bank, Council of the Bank, Board of the Bank and Chief Executive Officer (hereinafter - CEO). The management bodies of the Bank are as follows: Board of the Bank and Chief Executive Officer.

30 March 2017 Peter Reiniger resigned from the Bank's Supervisory Council members. During the General meeting of shareholders held on 30 March 2017 Miha Košak was elected as a new member of the Supervisory Council who would start taking his office only upon receiving the permission from the Bank of Lithuania.

#### Supervisory Council of the Bank



Arvydas Salda Member since 1991, Chairman since 1999



Kateiva Member since 2008

Gintaras



Vitkauskas Member since 2014

Valdas



Ramunė Vilija Zabulienė Independent member since 2012



**Šulnis**Member since 2016

Darius



Martynas Česnavičius Member since 2016

Share of capital under the right of ownership, % (31 March 2017)

2.42 5.82 - - - - -

#### The Management Board of the Bank



Butkus

Chairman, Deputy
Chief Executive
Officer

Algirdas



Vytautas Sinius Member, Chief Executive Officer



Savickas

Member, Head of
Finance and Risk
Management Division

**Donatas** 



**Daiva Šorienė** Member, Head of Business Development Division



Adomaitytė Member, Head of Accounting and Tax Division

Vita



Jonas Bartkus Member, Head of IT Division



Baranauskienė Member, Head of the Assets Restructuring Division

llona

#### Share of capital under the right of ownership, % (31 March 2017)

3,22 0,10 0,10 0,07 0,06 0,09 0,01





### Significant events

1. On Samuel

Reports on stock events are available on the Bank's website www.sb.lt at <u>Reports on stock events</u>, other events are published at <u>Significant events and dates</u>.

Chief Executive Officer 8 May 2017

Vytautas Sinius