# CONSOLIDATED INTERIM REPORT UPP & CO KAUNO 53 OÜ

Beginning of reporting period: 1 January 2024 End of reporting period: 31 March 2024

Registry code: 14194597

Registered office: Pärnu mnt 141

Tallinn 11314

Harju County

Telephone: +372 6616 450

e-mail address: property@unitedpartners.ee website address: www.unitedpartners.ee

### MANAGEMENT REPORT

#### General information

UPP & CO Kauno 53 OÜ, the parent company of the consolidation group, was founded in order to acquire and manage investment property and involve additional capital for these transactions.

In 2017, the company acquired 100% holding in Promalita UAB, a company registered in the Republic of Lithuania, which owns a logistics centre near Vilnius. The net internal area of the centre is 21 224 m2 and it is fully rented out. Rimi retail chain is the anchor tenant.

The commercial activities of the consolidation group constitute collecting income from rent, managing the real estate object, and servicing loan obligations. Loan obligations comprise bonds with a fixed interest rate and an investment loan. In terms of income, there is stable triple net lease income from lessees that is for the most part fixed with medium to long-term contracts and indexed according to inflation. Arising from the commercial activities of the consolidation group, its economic activities and financial results are generally not easily affected by various external factors. The activities of the company have no major environmental and social impacts.

The consolidation group considers the macroeconomic condition of the operating environment to be uncertain, mainly due increased interest rates and decline in economic activity. EURIBOR level in the reporting period related to the Group's bank loans was approximately 3,9%, leading to a 13% increase in interest expenses. Despite higher interest costs, the Group's loan servicing capability remained strong. The Group has accumulated sufficient reserves, and about two-thirds of the Group's loan cost is fixed. Therefore, the Group's ability to service loans is expected to remain strong also in 2024.

The consolidation group was created solely for managing the logistics centre and there are no planned structural changes in business operations.

The management is not in possession of any information concerning trends, uncertainties, claims, obligations or events that could likely have a significant impact on the prospects of the consolidation group in the period following the reporting period outside the regular commercial activities of the consolidation group.

#### Comment on 1Q of 2024 economic performance

Sales revenue was 337 kEUR in 1Q 2024 (331 kEUR in 1Q 2023).

Operating profit was 306 kEUR in 1Q 2024 (248 kEUR in 1Q 2023). EBITDA was 306 kEUR in 1Q 2024 (302 kEUR in 1Q 2023).

Net income was 117 kEUR in 1Q 2024 (83 kEUR in 1Q 2023).

The higher operating and net profit for the reporting period resulted from the absence of amortization costs related to goodwill during the reporting period, as the goodwill had been fully amortized by December 31, 2023.

	3 months	3 months
Financial ratios of the Group	2024	2023
Debt to equity ratio	3.60	4.25
Debt ratio	0.81	0.84
Long-term debt ratio	0.66	0.80
Return on equity %	3.73%	2.99%
Equity ratio	0.19	0.16
Return on assets %	0.70%	0.49%

#### Formulas for ratios

Debt to equity ratio = interest bearing liabilities/equity

Debt ratio = liabilities/(liabilities+ equity)

Long-term debt ratio = long-term liabilities/(long-term liabilities+ equity)

Return on equity (ROE %) = (net profit/average equity for 12 months)\*100

Equity ratio = equity/average assets (12 months)

Return on fixed assets (ROA %) = net profit/fixed assets\*100

## Management board

The management board of UPP & CO Kauno 53 OÜ consists of one member: Marko Tali, Chairman of the Management Board.

No remuneration or other benefits are provided to the members of the management board.

The management board of Promalita UAB has also one member: Siim Sild, who receives symbolic remuneration.

Other than the management board, the Company has no employees.

UPP & CO Kauno 53 OÜ and its subsidiary Promalita UAB are a going concern.

Member of Management Board Marko Tali

## CONSOLIDATED INTERIM ANNUAL ACCOUNTS

## CONSOLIDATED BALANCE SHEET

(EUR)

	31.03.2024	31.03.2023
Cash	628,368	720,393
Receivables and prepayments	15,137	16,801
Total current assets	643,505	737,194
Investment properties	16,150,000	16,150,000
Tangible fixed assets	12	110
Goodwill	0	160,108
Total fixed assets	16,150,012	16,310,218
TOTAL ASSETS	16,793,517	17,047,412
Short-term loans payable	5,160,000	460,000
Payables and prepayments	72,345	101,016
Total current liabilities	5,232,345	561,016
Long-term loans payable	6,130,184	11,390,184
Long-term provisions	2,297,995	2,309,203
Total non-current liabilities	8,428,179	13,699,387
TOTAL LIABILITIES	13,660,524	14,260,403
Share capital	2,500	2,500
Retained earnings	3,130,493	2,784,509
TOTAL EQUITY	3,132,993	2,787,009
TOTAL LIABILITIES AND EQUITY	16,793,517	17,047,412

## CONSOLIDATED INCOME STATEMENT

(EUR)

	2024 Q1	2023 Q1
Sales revenue Total revenues from	337,295	331,391
operating activities	337,295	331,391
Cost of goods sold	-10,951	-4,143
Other operating expenses	-20,295	-25,291
Staff costs	-129	-129
Depreciation of fixed assets	0	-53,661
Operating profit	305,920	248,167
Financial income (expenses)	-171,859	-152,073
Profit before income tax	134,061	96,094
Income tax	-17,068	-12,831
Net profit for financial		
year	116,993	83,263
incl. net profit share of the owners of the parent		
company	116,993	83,263

# $\begin{array}{c} \textbf{CONSOLIDATED CASH FLOW STATEMENT} \\ \text{(EUR)} \end{array}$

	2024 Q1	2023 Q1
Operating profit (loss)	305,920	248,167
Adjustments (depreciation of		
fixed assets)	0	53,661
Change in receivables and		
prepayments related to		
operating activities	10,097	941
Change in payables and		
prepayments related to		
operating activities	-38,648	1,230
Paid corporate tax	-20,638	-22,741
Total cash flow from		
operating activities	256,731	281,258
Repayments of loans		
received and redemption of		
bonds	-115,000	-115,000
Interest paid	-160,423	-152,072
Total cash flow from		
financing activities	-275,423	-267,072
Total cash flow	-18,692	14,186
Cash at beginning of		
period	647,060	706,207
Change in cash	-18,692	14,186
Cash at end of period	628,368	720,393
<b></b>		. = : , = > 0

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY $(\hbox{\scriptsize EUR})$

	Share capital	Retained earnings	Total equity
As of 31.12.2023 Change during the reporting period	<b>2,500</b>	<b>3,013,500</b> 116,993	<b>3,016,000</b> 116,993
As of 31.03.2024	2,500	3,130,493	3,132,993
As of 31.12.2022	2,500	2,701,246	2,703,746
Change during the reporting period <b>As of 31.12.2023</b>	0 <b>2,500</b>	312,254 <b>3,013,500</b>	312,254 <b>3,016,000</b>

## Statement of the Management Board

The financial and other additional information published in the Interim Report January – March 2024 is true and complete. Consolidated financial statements give a true and fair view of the actual financial position, results of operations and cash flows of the Company. According to the Terms and Conditions of the Note Issue, the Company confirms that during the interim report period there has been non-occurrence of an Extraordinary Early Redemption Event and according to Clause 3.4.12 of the Terms the Collateral is properly insured at all times.

Consolidated financial statements in the report for the period January – March 2024 are not audited.

Marko Tali Member of the Management Board Tallinn, 25.05.2024