

VILNIAUS BALDAI AB

INTERIM CONDENSED
CONSOLIDATED FINANCIAL
STATEMENT FOR
THE TWELVE MONTHS
OF FY2018 ENDED
AUGUST 31, 2018



RESPONSIBLE PERSONS CONFIRMATION 24.10.2018

Following Article 24 of the Law on Securities of the Republic of Lithuania and the Rules on Preparation and Submission of Periodic and Additional Information of the Bank of Lithuania, we, Jonas Krutinis, General manager of Vilniaus baldai, AB, and Renata Banevičiūtė, Chief accountant of Vilniaus baldai, AB, hereby confirm that, to the best of our knowledge, the not audited VILNIAUS BALDAI, AB Interim Consolidated Financial Statements for the twelve months of FY2018 ended 31 August 2018, prepared in accordance with the International Financial Reporting Standards as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position, profit and cash flows of VILNIAUS BALDAI, AB and the Group of undertakings

APPENDIX:

 Interim Condensed Consolidated Financial Statement for the twelve months of FY2018 ended August 31, 2018.

General manager

Jonas Krutinis

Chief accountant

Renata Banevičiūtė



(all amounts are in EUR thousand unless otherwise stated)

CONTENTS

GROUP INFORMATION	4
STATEMENT OF FINANCIAL POSITION	6
STATEMENT OF COMPREHENSIVE INCOME	7
STATEMENT OF CHANGES IN EQUITY	8
STATEMENT OF CASH FLOWS	9
FINANCIAL RESULTS OF ACTIVITIES	10



(all amounts are in EUR thousand unless otherwise stated)

COMPANY INFORMATION

1. Reporting period covered by this Financial Statement

The Financial Statements for the twelve months of the financial year (FY) 2018 ended August 31, 2018.

2. Main data about the issuer

Name of the issuer	Joint stock company (AB) VILNIAUS BALDAI
Code	121922783
LEI code	529900MJDB8L13ZF6G26
Authorized capital	4 508 069.72 EUR
Office address	Savanoriu Ave. 178B, LT - 03154 Vilnius
Telephone	(+370~5) 252 57 00
Fax	(+370~5) 231 11 30
E-mail E-mail	info@vilniausbaldai.lt
Website	www.vilniausbaldai.lt
Legal form	Joint stock company
Registration date and place	9 February 1993, Vilnius City Board
Register, where all the information about the Company is collected and stored	Register of legal entities
Type of activity	Design, production and sales of the furniture

Information about the subsidiary company of the issuer one

Name of the issuer	Limited liability company (UAB) ARI-LUX
Code	120989619
Authorized capital	2 896 EUR
Share of (AB) Vilniaus Baldai in the company	100 %
Office address	Savanoriu Ave. 178B, LT - 03154 Vilnius
Telephone	(+370~5) 252 57 44
Fax	(+370~5) 252 57 44
E-mail	aleksas.rimkus@ari-lux.lt
Website	
Legal form	Limited liability company
Registration date and place	28 October 1991, Vilnius City Board
Register, where all the information about the Company is collected and stored	Register of legal entities
Type of activity	Packaging



(all amounts are in EUR thousand unless otherwise stated)

Name of the issuer	Limited liability company (UAB) TRENDUVA
Code	304438643
Authorized capital	2 500 EUR
Share of (AB) Vilniaus Baldai in the company	100 %
Office address	T. Narbuto str. 5, LT - 08101 Vilnius
Telephone	(+370~5) 252 57 00
Fax	(+370~5) 231 11 30
E-mail	info@vilniausbaldai.lt
Website	
Legal form	Limited liability company
Registration date and place	23 December 2016, Vilnius City Board
Register, where all the information about the Company is collected and stored	Register of legal entities
Type of activity	Real estate operations

3. Information about where to access the Financial Statement and the underlying documents, name of the designated mass media for announcements

The Financial Statement and underlying supporting documents can be accessed at the Company's headquarters at Savanoriu Ave. 178B, Vilnius. Designated mass media for VILNIAUS BALDAI AB announcements: NASDAQ Vilnius AB, Central Storage Facility – information database.

4. Board

Chairman of the Board: Vytautas Bucas,
Members of the Board: Dalius Kaziunas,
Vaidas Savukynas.

5. Persons responsible for the accuracy of the information in the Financial Statement

Members of the managing bodies, employees and the Head of the Administration of the issuer are responsible for the accuracy of the information:

Jonas Krutinis, General manager, tel. (+370~5) 252 57 00

Renata Banevičiūtė, Chief accountant, tel. (+370~5) 252 57 00.

6. Declaration by the members of the issuer's managing bodies, employees, the Head of the Administration and the issuer's consultants that the information contained in the Financial Statement is in accordance with the facts and that the Financial Statement makes no omission likely to have an effect on the investors' decision concerning purchase, sale or valuation of the issuer's securities or on the market price of these securities

VILNIAUS BALDAI AB, represented by Jonas Krutinis, General manager, hereby confirm that the information contained in the Financial Statement is in accordance with the facts and that the Financial Statement makes no omission likely to have an effect on the investors' decision concerning purchase, sale or valuation of the issuer's securities or on the market price of these securities.

Jonas Krutinis, General manager of VILNIAUS BALDAI AB

Renata Banevičiūtė, Chief accountant of VILNIAUS BALDAI AB

Date of signing the Report – 24 October 2018.



(all amounts are in EUR thousand unless otherwise stated)

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT FOR THE TWELVE MONTHS OF FY2018 ENDED AUGUST 31, 2018

The auditors reviewed the Financial Statement of 31.08.2017, while the Statements as of 31.08.2018 and 31.08.2017 are unaudited.

1. STATEMENT OF FINANCIAL POSITION

	31.08.2018	31.08.2017
Assets		
Non - current assets		
Non - current tangible assets	20 630	13 365
Intangible assets	42	34
Deferred income tax asset	125	126
Total non - current assets	20 797	13 525
Current assets		
Inventories	7 134	6 493
Trade debtors	6 635	4 607
Current income tax prepayment	Secretary Section	9-
Loans granted	6	506
Other accounts receivable	1 344	888
Cash and cash equivalents	843	954
Total current assets	15 962	13 448
Total assets	36 759	26 973
Shareholders' equity and liabilities		
Capital and reserves		
Share capital	4 508	4 508
Legal reserve	451	451
Retained earnings	10 898	9 687
Total capital and reserves	15 857	14 646
Non - current liabilities		
Grants and subsidies	52	55
Total grants and subsidies	52	55
Provision for employee benefits	815	708
Loans and other interest bearing payables	2 373	
Total non - current liabilities	3 240	708
Current liabilities		
Loans and other interest bearing payables	6 466	3 810
Debts to suppliers	8 064	4 838
Current income tax payable	-	109
Other liabilities	3 132	2 807
Total current liabilities	17 662	11 564
Total liabilities	20 849	12 272
Total equity and liabilities	36 759	26 973



(all amounts are in EUR thousand unless otherwise stated)

2. STATEMENT OF COMPREHENSIVE INCOME

	FY2018 I-IV quarter ended August 31	FY2018 IV quarter ended August 31	FY2017 I-IV quarter ended August 31	FY2017 IV quarter ended August 31
Revenue	69 322	19 693	63 423	17 443
Cost of sales	(62 875)	(18 464)	(54 585)	(14 811)
Gross profit	6 447	1 229	8 838	2 632
Division in the second	(4.007)	(225)	(4.040)	(040)
Distribution costs	(1 287)	(325)	(1 246)	(313)
Administrative costs	(2 852)	(774)	(2 719)	(815)
Other operating income, net	337	116	161	31
Profit from operating activities	2 645	245	5 034	1 535
Financial income	24	15	9	5
Financial costs	(85)	(13)	(73)	(18)
Financial income, net	(61)	2	(64)	(13)
Profit before taxes	2 584	247	4 970	1 522
			()	
Income tax	(321)	35	(520)	
Profit (Loss) for the period	2 263	283	4 450	1 522
Other comprehensive income	_	-	(21)	(21)
Total comprehensive income for the period	2 263	283	4 429	1 501
Attributable to Owners of the Company:				
Profit (Loss)	2 263	283	4 450	1 522
Other comprehensive income			(21)	(21)
Total comprehensive income	2 263	283	4 429	1 501
Earnings per share (in EUR)	0.58	0.07	1.15	0.39



(all amounts are in EUR thousand unless otherwise stated)

3. STATEMENT OF CHANGES IN EQUITY

	Share capital	Legal reserve	Obligatory reserve	Accrued earnings	Total
Balance as of 31 August 2016	4 508	451	•	6 307	11 266
Net profit	-	-		4 450	4 450
Other comprehensive income	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	. I		(21)	(21)
Total comprehensive income	•			4 429	4 429
Dividends	_	-		(1 049)	(1 049)
Balance as of 31 August 2017	4 508	451		9 687	14 646
Net profit	-	9 1 2 2	-	2 263	2 263
Business combination				(3)	(3)
Other comprehensive income	-		-	•	-
Total comprehensive income	-	-	-	2 260	2 260
Legal reserve accrual	-	-	-	_	
Dividends	-		_	(1 049)	(1 049)
Balance as of 31 August 2018	4 508	451	•	10 898	15 857



(all amounts are in EUR thousand unless otherwise stated)

4. STATEMENT OF CASH FLOWS

	31.08.2018	31.08.2017
Net profit (loss)	2 263	4 450
Adjustments:		
Depreciation and amortization	1 582	1 348
Result on disposal, writing off, etc. of non -current	54	(14)
Changes in provisions	107	65
Interest (income) expenses	28	52
Deferred income tax (income) expenses	11	(41)
Income tax expenses	310	560
Other expenses (income)	474	3
Cash flows from ordinary activities before changes	4 829	6 423
Changes in trade receivables and other amounts	(2 483)	(334)
Changes in inventories	(641)	115
Changes in debts to suppliers and other liabilities	3 425	528
Income tax paid	<u>-</u>	-
Cash flows from operating activities	5 130	6 732
(Acquisition) of tangible non - current assets	(5 157)	(2 994)
Sale / writing of non - current tangible assets	-	68
Transfer (to) from time deposits	19	6
Grants received		<u> </u>
Cash flows from investing activities	(5 138)	(2 920)
Loans (granted) / repaid	(1 660)	(500)
Loans received / (repaid)	2 656	(1 986)
Interest (paid) / received	(54)	(53)
Dividends (paid)	(1 045)	(1 074)
Cash flows from financing activities, net	(103)	(3 613)
Cash flows from operating, investing and financing	(111)	(199)
Cash and cash equivalents as of 1 September	954	755
Cash and cash equivalents as of 31 August	843	954

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union (hereinafter the EU). The financial statements have been prepared based on acquisition cost principle.





5. FINANCIAL RESULTS OF ACTIVITIES

The Group Revenue during the twelve months of FY2018 stood at 69 322 thousand EUR, while during the same period of FY2017 revenue was 63 423 thousand EUR.

Net profit of the Group during the twelve months was 2 263 thousand EUR, up from 4 450 thousand EUR at the same period last year.

EBITDA constituted 4 242 thousand EUR, while year ago it stood at 6 389 thousand EUR.

The Group Revenue during the fourth quarter of FY2018 stood at 19 693 thousand EUR, while during at the same period of FY2017 revenue was 17 443 thousand EUR.

Net profit of the Group during the fourth quarter was 283 thousand EUR, up from 1 522 thousand EUR at the same period last year.

EBITDA constituted 719 thousand EUR, while year ago it stood at 1 932 thousand EUR.

On July 30, 2018 the closed joint stock company KPMG Baltics, code 111494971, registered office in Vilnius city, address Upes str. 21, audit company certificate no. 001281, was elected to carry out the audit of the annual financial statements for 2018 - 2019.

AB "Vilniaus baldai"

Savanoriu ave. 178B LT-03154 Vilnius, LITHUANIA Tel. (+370 5) 25 25 700 Fax (+370 5) 23 11 130 E-mail info@vilniausbaldai.lt

Jonas Krutinis

General Manager Tel. (+370 5) 25 25 700 Fax (+370 5) 23 11 130 E-mail jonas.krutinis@vilniausbaldai.lt

www.vilniausbaldai.lt