



## JOINT STOCK COMPANY VEF

(Unified registration number 40003001328)

## NON-AUDITED FINACIAL STATEMENTS

For the period ended on December 31, 2011



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#### **GENERAL INFORMATION**

Title of enterprise Joint stock company VEF

Legal type of enterprise Public joint stock company

Registred: On April 15, 1991 in the Register of Enterprises of the Republic of Latvia, re-

registred on December 7, 2000 with Nbr. 000300132

On April 14, 2004 registered in the Commercial Register, Nbr. 40003001328

Taxpayers' Reg. Nbr. LV 40003001328

Legal address Brīvības gatve 214, Rīga, LV-1039, Republic of Latvia

phone: 67270618

Equity capital <sup>1</sup>: Ls 1 944 637 paid and registered equity capital.

Core businesses:

\*Power supply - distribution of power; \*Letting and renting of real-estate property

\*Ferrous and non-ferrous waste and scrap purchase.

Name of the holder of shares As on december 31, 2011:

and share capital (%) \*VEF KOMUNIKĀCIJU SERVISS SIA - 45.52 %;

\*JSC Goldinvest Asset Management - 21.93 %;

\*State Social Insurance Agency - 5.02 %;

\* Tamāra Kampāne - 9.50 %;

\* Gints Feņuks - 7.01 %;

\*Other shareholders 11.02 %.

Chief executive officer: Chairman of the Board of the Company:

GINTS FENUKS

Members of the Board: TAMĀRA KAMPĀNE

PĒTERIS AVOTIŅŠ

AIVARS VĪTOLIŅŠ

Members of the Supervisory Council: ANDRIS DENIŅŠ

INTS KALNIŅŠ GUNTIS LIPIŅŠ JĀNIS LĀMA

Period of account: 01.01.2011. - 31.12.2011.

Qualified auditor: Mara Liguta. Certificate Nbr.55

Nominal value of a common share is 1 LVL (one Latvian lat).

<sup>&</sup>lt;sup>1</sup> Paid-up and registred equity capital 1 944 637 common shares

The company's capital consists of the 623 528 bearer shares and 1 321 109 registered shares



# Report on the Management Board's responsibility to the non-audited financial statement of JSC "VEF" for the twelve months of 2011

Management Board of JSC "VEF" (hereinafter – the Company) is responsible for preparation of the financial statements of the Company. The financial statements non-audited.

Financial statements are prepared based on justifying documents and represent true and clear overview on the Company's Assets and Equity and Liabilities, its financial standing and results of activity as well as cash flows within the reporting period ended on December 31, 2011.

Financial statements are prepared according to the approved International Standards of financial reports and observing principle of continuing business activity. Accounting principles used in preparation of the financial statements have not been changed comparing to the previous reporting period. During preparation of the financial statements decisions taken by the Management Board and estimations made have been cautious and well-founded. The information included in the management's report is true.

The Management Board of the Company is responsible for ensuring the corresponding accounting system, securing the assets of the Company, as well as for prevention and exposure of fraud and other violation within the Company.

On behalf of the Management Board of JSC "VEF",

Gints Fenuks Chairman of the Management Board



#### **Management Report**

The Joint Stock Company "VEF" is a publicly traded company, dealing with management and administration of its real estate, rendering space rental and electrical services to consumers on the VEF territory, as well as trading in ferrous and non-ferrous scrap metal/ as well as electronic and electrical equipment and devices collection and sorting according B category permit operating conditions.

According to the balance statement of the Company, the revenue from the economic activity in 12 months of 2011 makes LVL 852 878 , which is 68 597 LVL more than over the previous reporting period.

Having in view the overall national and global economic situation in the recession, a year ago the Company focused its business to the preservation and optimization of the existing volumes of cash flow and followed this target over the previous year.

The Company continues to provide a full scope of its services, while maintaining the jobs and implementing the fund-saving programme, by reducing the outsourcing volumes and prices, as well as diversifying markets and risks.

The Board of Joint Stock Company "VEF" follows the Company's strategic plans of the previous year, guiding from the economic situation in the country and in particular from the situation in the space rental market. This year the plan is to enhance the monitoring of the market in the rental segment and to react to the changes of the situation, to take also an active tenant attraction for the free spaces within the property of the Company, through enlargement and renovation of the area without any additional fund borrowing, as to increase the turnover of the ferrous and non-ferrous metal trading and expand the operation of any B class licence under.

On behalf of the Management Board of JSC "VEF",

Gints Fenuks Chairman of the Management Board



ASSETS	Final	Final balance		Beginning balance		
	LVL	LVL	EUR	EUR		
	31.12.2011	31.12.2010	31.12.2011	31.12.2010		
			0.702804	0.702804		
LONG-TERM INVESTMENTS						
Intangible assets						
Concessions, patents, licences	1 222	289	1 739	411		
Total intangible assets	1 222	289	1 739	411		
Fixed Assets						
Land, buildings and other property	4 023 407	4 151 089	5 724 792	5 906 467		
Equipment and machinery		0		0		
Other fixed assets and inventory	109 212	28 649	155 935	40 764		
Advance payments for fived assets						
Total fixed assets	4 132 619	4 179 738	5 880 187	5 947 231		
Total long-term investments	4 133 841	4 180 027	5 881 926	5 947 642		
Current assets						
Inventory						
Goods for sale	0	0	0	0		
Total inventory	0	0	0	0		
Debtors						
Customers and client debts	9 175	13 087	13 055	18 608		
Other debtors	29 519	15 503	42 002	22 059		
Future period	28 672	30 532	40 797	43 443		
Future period expenses	1 364	839	1 983	1 194		
Total debtors	68 760	59 952	97 837	85 304		
Cash	17 990	708	25 598	1 008		
Total Current assets	86 750	60 660	123 434	86 311		
TOTAL ASSETS	4 220 591	4 240 687	6 005 360	6 038 759		



LIABILITIES	Final balance		Beginning balance		
	LVL	LVL	EUR	EUR	
	31.12.2011	31.12.2010	31.12.2011	31.12.2010	
			0.702804	0.702804	
Stockholder's Equity					
Common stock	1 944 637	1 944 637	2 766 969	2 766 969	
Long-term investments revaluation reserve	439 059	438 390	624 725	623 773	
Trade I a communication					
Total accumulation	960.039	002 104	1 224 000	1 256 659	
Retained earnings from the previous years	-860 928	-883 184	-1 224 990	-1 256 658	
Retained earnings of the financial years	52 238	22 256	74 328	31 667	
Total stockholder's equity	1 575 006	1 522 099	2 241 032	2 165 752	
PROVISIONS					
Other provisions	9 185	9 122	13 069	12 979	
Total provisions	9 185	9 122	13 069	12 979	
LIABILITIES					
Long-term liabilities					
Borrowings from credit institutions	2 250 213	2 309 248	3 201 765	3 285 764	
Prepayments from buyers	25 103	25 103	35 718	35 718	
Other liabilities	0	0	0	0	
Deferred tax liability	161 449	148 742	229 721	211 641	
Total long-term liabilities	2 436 765	2 483 093	3 467 204	3 533 123	
Current liabilities					
Borrowings from credit institutions	59 036	59 036	84 000	84 001	
Accounts payable	28 227	48 894	40 163	69 570	
Taxes and social security payments	57 407	66 125	54 004	94 087	
Other liabilities	17 0011	15 540	81 683	22 111	
Future period income	0	0	0	0	
Prepayments from buyers	37 954	36 778	24 204	52 330	
Total current liabilities	199 635	226 373	284 055	322 100	
2 O THE CASE ASSESSMENT OF THE SECOND OF THE	277 000	220010	20.000	022 100	
Total Habilities	2 (2( 400	2 700 466	2 750 520	2 955 222	
Total liabilities	2 636 400	2 709 466	3 750 538	3 855 223	
TOTAL LIABILITIES&STOCKHOLDER'S	4 220 591	4 240 687	6 005 360	6 033 954	
EQUITY					



# PROFIT AND LOSSES ACCOUNT FOR YEAR, WHICH ENDS ON DECEMBER 31.2011.

		LVL 31.12.2011	LVL 31.12.2010	EUR 31.12.2011 - 0.702804	EUR 31.12.2010 - 0.702804
1	2	4	5	4	5
Net turnover		852 878	784 281	1 213 536	1 115 931
Cost of goods sold	1	-595 800	-506 419	-847 747	-720 569
Gross profit		257 078	277 862	365 789	395 362
Selling expenses					
Administrative expenses	2	-59 177	-57 283	-84 201	-81 506
Other income from operations	3	33 768	9 748	48 073	13 870
Other expenses from operations	4	-10 815	-28 590	-15 388	-40 680
Financial services income	5	0	5	0	7
Finansial services expenses	6	-135 752	-152 489	-193 158	-216 972
Profit before taxes		85 120	49 253	121 115	70 081
Other taxes	7	-20 175	-20 000	-28 707	-28 457
Deferred tax		-12 707	-6 997	-17 359	-9 956
Net profit		52 238	22 256	74 328	31 667
Earnings per share (EPS) EPS on 31.12.2011 -0.0269 LVL- 0.0269 EUR					
Chairman of the Board		G.Feņuks	Member of the Bo	oard	T.Kampāne



## CASH FLOW STATEMENT FOR YEAR THAT ENDS ON DECEMBER 31, 2011

		2011 31.12.	2010 31.12.	2011 31.12. EUR	2010 31.12. EUR
		LVL	LVL	0.702804	0.702804
I.	CASH FLOW FROM OERATING ACTIVITIES				
	Profit before outstanding items and taxes (+)	85 120	49 253	121 115	79 081
	Adjustments:				
	fixed assets depreciation (+)	63 480	53 193	90 324	75 687
	intangible assets depreciation (+)	218	65	310	93
	increase/decrease in provisions	63	1 600	90	2 277
	profit or losses from exchange rates fluctuation (+/-)	20	-243	28	-346
	finansial service income	20	-243 -5	20	-340 -7
	finacial services income	135 752	152 489	193 158	216 972
	Profit or losses before adjustments from current	133 732	132 40)	173 130	210 712
	assets and liabilities	285 322	256 352	405 977	364 756
	Adjustments:				
	debtors : increase (-); decrease (+)	-8 808	33 974	-12 533	48 341
	inventory: increase (-); decrease (+)	-35 647	3 690	-50 465	2 698
	liabilities: increase (-); decrease (+)		-16 685		-23 741
	Gross cash provide by operating activities	241 047	277 331	342 979	394 606
	Payments for financial	-135 752	-152 489	-193 158	-216 972
	Income tax payments	-20 175		-28 706	
	Net cash provided by operating activities before outstanding items:  Cash flow from outstanding items (-/+)	85 120	124 842	121 115	177 634
	Net cash provided by operating activities :	85 120	124 842	121 115	177 634
	a. a				
II.	CASH FLOWS FROM INVESTING				
	ACTIVITIES: Fixed assets purchase	-1 151	-12 283	-1 638	-17 477
	Interest received	-1 131	-12 265 5	-1 038	-17477 7
	Net cash used in investing activities :	-1 151	-12 278	-1 638	-17 470
	The cash used in investing activities.	-1 131	-12 270	-1 030	-17 470
III.	CASH FLOWS FROM FINANCING ACTIVITIES:				
		-59 036	-68 142	-84 001	-96 957
	Expenses for borrowings repayment	<b>-</b> -0.1	45.050	40.050	
	Payments LPA for long term buy out of land Common stock issued	-7 631	-46 363	-10 858	-65 965
	Net cash provided by financing activities:	-66 667	-114 505	-94 859	-162 926
	Ther easil provided by infancing activities.	-00 007	-114 303	-74 037	-102 920
IV.	Exchange rate fluctuation result :	-20	243	-28	346
	Net cash flom	17 282	-1 698	24 590	-2 416
	CASH AT BEGINNING OF YEAR	708	2 406	1 007	3 423
	CASH AT END OF YEAR				
	CAME II DID OF TEAR	17 990	708	25 597	1 007



# STATEMENT OF CHANGES IN EQUITY FOR YEAR THAT ENDS ON DECEMBER 31, 2011

	31.12.2011 LVL	31.12.2010 LVL	31.12.2011 EUR 0.702804	31.12.2010 EUR 0.702804
Stockholder's eguity				
Balance at the beginning of the financial year	1 944 637	1 944 637	2 766 969	2 766 969
Increase from				
Decrease from				
Balance at the end of the financial year	1 944 637	1 944 637	2 766 969	2 766 969
Long-term investments revaluation reserve				
Balance at the beginning of the financial year	438 390	438 390	623 773	623 773
Increase from	131 700		187 392	
Decrease from	131 031		186 440	
Balance at the end of the financial year	439 059	438 390	624 725	623 773
Accumulations				
Balance at the beginning of the financial year				
Increase from				
Decrease from				
Balance at the end of the financial year				
Retained earnings				
Balance at the beginning of the financial year	-860 928	-883 184	-1 224 990	- 1 282 796
Profit or losses of the finacial year	52 238	22 256	74 328	26 138
Dividendes				
Included in accumulations				
Balance at the end of the financial year	-808 690	-860 928	-1 150 662	- 1 256 658
Stockholder's eguity (total)				
Balance at the beginning of the financial year	1 522 099	1 499 843	2 165 752	2 587 858
Balance at the end of the financial year	1 575 006	1 522 099	2 241 032	2 134 084



#### JSC VEF FINANCIAL STATEMENTS' APPENDIXES FOR YEAR, WHICH ENDS ON DECEMBER 31, 2011

#### 1. ACCOUNTING AND ASSESSMENT METHODS – COMMON PRINCIPLES

#### **Basis for financial statements preparation**

Financial statements are being prepared in compliance with Latvian laws "On bookkeeping" and "On the Annual Accounts of Undertakings".

Profit and losses account is prepared according to the turnover method. Accounting policy provides the financial statements give information that is appropriate for their users to make decisions and conclusions. The policy is reliable. The financial statements correctly reveal the financial condition and operating results of the company – showing not only legal side of transactions, but also their economical matter, and are complete in all essential aspects.

#### Accounting principles used

The items of the financial statements are valued according to the following accounting principles:

- a) it is assumed that the company will operate in the future;
- b) assessment methods used are the same as used in the previous financial year;
- c) assessment is made with mere caution:
  - only profit earned before the date of the annual report is included in the financial statements
  - all projected risk amounts and losses that appeared in the financial year or in the previous years are taken into account, even those which became known in the period of time between the date of the annual report and the day when the financial statements are drawn up
  - all value decreases and depreciation amounts are calculated and taken into account, regardless of the financial year result (profit or losses)
- d) revenues and expenditures connected with the financial year are taken into account, regardless of payment date and invoice receiving or writing out date;
- e) assets and liabilities and net worth items have been assessed independently;
- f) the initial balance sheet of the financial year coincides with the previous financial year final balance sheet:
- g) all items that have an essential influence on the financial statements' users evaluation or decision taking have been taken into account, non-significant items have been combined and they are shown in details in the appendixes to the financial statements;
- h) Business operations during the financial year are shown by their economical content and nature instead of their legal form.

#### Financial year

Financial year is 12 months, from 01.01.2011 to 31.12.2011.

#### Money and foreign currency revaluation

Amounts shown in these financial statements are in Latvian national currency – lats (LVL). All monetary assets and liabilities are recalculated to lats, using the official exchange rate of the Latvian Bank that is set on the last day of the financial year.

#### Long-term and short-term items

Long-term items include amounts, whose receiving, discarding or payment terms become due more than 1 year after the end of the respective financial year. Amounts that are due to be received, paid or discarded during the next year, are included in short-term items.



#### Fixed assets and nonmaterial investment depreciation

Fixed assets and non-material investments are shown by purchase price minus depreciation. Depreciation is calculated on the straight-line basis, using as a basis the following rates:

Fixed assets

Property 1% Equipment and machinery 20% Other fixed assets 25%

#### Income tax

Income tax for the financial year consists of calculated tax and deferred tax. Income tax is included in the profit and losses account.

Income tax for the financial year is calculated according to the law" On the income tax of Undertakings", determining taxable income and using 15% rate, set by the law.

Deferred income tax is calculated for the difference between assets and liabilities value in the financial statements and assets and liabilities value for tax purposes. Deferred income tax is calculated using 15% rate, set by the law. The above-mentioned difference mainly comes from the different fixed assets depreciation rates used in the financial and tax accounting. Increase of provisions for bad receivables is not taken into account, calculating deferred income tax, due to mere caution principle.



#### (1) Net turnover

Turnover consists of revenues that the Company gained in the first twelve months of 2010 from its core business-service provision without VAT

Type of commercial operations	2011.12.31	2010.12.31	2011.12.31	2010.12.31
_	LVL	LVL	EUR	EUR
power supply, distribution and servicing	131 345	121 236	186 887	172 503
water supply and sewage services	550	498	783	709
office renting service	422 830	417 282	601 633	593 739
utility services	166 584	166 688	237 175	237 175
ferrous an non-ferrous waste and scrap				
purchase	131 569	78 577	187 205	111 805
Total	852 878	784 281	1 213 536	1 115 931

#### Distribution of net turnover by geographical markets

Country	2011.12.31 LVL	2010.12.31 LVL	2011.12.31 EUR	2010.12.31 EUR
Latvia	852 878	779 253	1 213 536	1 108 777
Estonia		5 028		7 154
Total	853 878	784 281	1 213 536	1 115 931

#### (2) Cost of sales

	2011.12.31	2010.12.31	2011.12.31	2010.12.31
	LVL	LVL	EUR	EUR
personnel	105 606	84 771	150 264	120 618
depreciation	63 480	53 192	90 324	75 685
transport	6 645	7 426	9 455	10 566
other outstanding costs	219 929	200 313	312 931	285 020
personnel training	148	120	210	171
telecommunication service	1 084	996	1 542	1 417
other costs tied to commercial operations	84 366	80 377	120 042	114 366
insurance (buildings)	4 222	3 390	6 007	4 824
land rent to LPA	2 935	8 493	4 176	12 084
depreciation of license	218	65	310	93
bank service	204	435	290	619
cost of price	106 963	66 841	152 195	95 106
Total	595 800	506 419	847 747	720 569



(3)	Costs of administration	2011.12.31 LVL	2010.12.31 LVL	2011.12.31 EUR	2010.12.31 EUR
	personnel	42 997	40 946	61 179	58 261
	telecommunication service	1 084	996	1 542	1 417
	office supplies	944	700	1 343	996
	transport expenses for administrative needs	6 645	7 426	9 455	10 566
	representative expenses	75	150	107	214
	legal assistance or raid	1 532	1 164	2 180	1 656
	RFB annual fee	5 000	5 000	7 114	7 114
	auditor cost	900	900	1 281	1 281
	Total	59 177	57 283	84 201	81 506

## Other revenues from commercial

## (4) operation

	2011.12.31 LVL	2010.12.31 LVL	2011.12.31 EUR	2010.12.31 EUR
disposal of fixed assets				
fines	4 510	8 893	6 417	12 654
other revenues	27 835	612	39 606	871
income from currency conversion		243		346
insurance recompense	1 441		2 050	
Total	33 786	9 748	48 073	13 870

## Other costs of commercial

### (5) operations

	2011.12.31 LVL	2010.12.31 LVL	2011.12.31 EUR	2010.12.31 EUR
losses from changes in currency rates	20	0	28	0
60% of representative costs	129	256	184	364
donations to Latvian orphans fund	403	101	573	144
allowances and bonuses	701	1 181	997	1 680
fines	5 738	13 667	8 164	19 446
other costs	3 824	13 385	5 442	19 045
Total	10 815	28 590	15 388	40 680

20 000

20 175

28 706

28 457



### Other revenues from interests or

### (6) similar sources

**(7)** 

**(8)** 

Total

similar sources				
	2011.12.31	2010.12.31	2011.12.31	2010.12.31
	LVL	LVL	EUR	EUR
interest from balances of accounts	0	5	0	7
Total	0	5	0	7
Payments of interest and similar				
expenses	2011.12.31	2010.12.31	2011.12.31	2010.12.31
	LVL	LVL	EUR	EUR
	LVL	LVL	EUK	EUK
SEB Līzings	661		941	
credit interests	135 091	150 145	192 217	213 637
interest to LPA for long term buy-out of	133 071	150 1 15	1)2 211	213 037
land		2 344		3 335
Total	135 752	152 489	193 158	216 972
Other taxes	2011.12.31	2010.12.31	2011.12.31	2010.12.31
	LVL	LVL	EUR	EUR
real estate tax (buildings,land)	20 175	20 000	28 706	28 457