

The issuer's employees, administrative manager and the members of the management bodies who are responsible for the composition of financial account of $1^{\text {st }}$ quarter of 2007 , as well as the issuer's consultants hereby confirm that the information provided in the reports is prepared according to the applied accounting standards, reflects the reality correctly and fairly shows issuer's assets, liabilities, financial position, profit or loss.

The General Director of AB "Vilkyškių pieninè" Gintaras Bertašius

The economist-analyst of AB "Vilkyškių pieninè" Vilija Milaševičiūtè

Financial Analyst of UAB FMI "Orion Securities" Vilius Maniušis


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May 15, 2007
UAB FMI "Orion Securities" (Tumèno str. 4, Vilnius).


## "Vilkyškiu pieninė"

First quarter report 2007

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"VILKYŠKIŲ PIENINĖ"

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## .."Vilkyškių pieniné"

## About the company

| Company name | PLC "Vilkyškių pienine"" |
| :--- | :--- |
| Share capital | 9353000 LTL |
| Headquarters | Vilkyškiai, Pagėgių municipality |
| Phone | $8-44155330$ |
| Fax | $8-44155242$ |
| E-mail centras@cheese.lt |  |
| Legal form | Public limited company |
| Registration date and place | 10 May 1993 |
| Web page | $\underline{\text { http://www.cheese.lt }}$ |

## "Vilkyškių pieninė" board of directors

The company's board of directors consists of : G. Bertašius, S. Trijonis, R. Jancevičius and R. Šniepis. General director - G. Bertašius.

## Accounting standards

Consolidated "Vilkyškiụ pieninė" (company code 277160980) financial reports are prepared in line with IFRS (International Financial Reporting Standards).

## Balance sheet

| Thou LTL | 2007.03.31 | 2006 |
| :---: | :---: | :---: |
| Assets |  |  |
| Tangible non-current assets | 42619 | 38126 |
| Intangible assets | 1046 | 1061 |
| Defered tax assets | 25 | 23 |
| Long-term receivables |  | 62 |
| Total non-current assets | 43690 | 39272 |
| Prepayments for investments | 0 | 0 |
| Inventories | 7499 | 13543 |
| Receivables | 11675 | 11057 |
| Cash and cash equivalents | 675 | 891 |
| Total current assets | 19849 | 25491 |
| Total assets | 63539 | 64763 |
| Shareholders' equity |  |  |
| Share capital | 9353 | 9353 |
| Reserves | 9597 | 9683 |
| Retained earnings | 5096 | 4967 |
| Total shareholders' equity | 24046 | 24003 |
| Minority part | 39 | 51 |
| Total shareholders' equity | 24085 | 24054 |
| Liabilities |  |  |
| Interest-bearing liabilities | 21294 | 16680 |
| Capital subsidies | 1419 | 1441 |
| Deferred tax liabilities | 2770 | 2793 |
| Total non-current liabilities | 25483 | 20914 |
| Short-term interest-bearing liabilities | 4715 | 5567 |
| Income tax payable | 349 | 361 |

Trade and other amounts payable
Total current liabilities

## Total liabilities

Total liabilities and shareholders' equity

| 8907 | 13867 |
| ---: | ---: |
| 13971 | 19795 |
| 39454 | 40709 |
| 63539 | 64763 |

General director


Gintaras Bertašius

## Profit and loss statement

| Thou LTL | 2007.03.31 | 2006 |
| :---: | :---: | :---: |
| Revenue | 27604 | 21043 |
| Cost of sales | -25350 | -19310 |
| Gross profit | 2254 | 1733 |
| Other operating income, net | -23 | -5 |
| Distribution expenses | -579 | -348 |
| Administrative expenses | -1 305 | -1 279 |
| Operating profit before financial items | 347 | 101 |
| Financial income | -6 | 80 |
| Financial expenses | -334 | 196 |
| Net financial items | -340 | -116 |
| Profit before tax | 7 | -15 |
| Tax payments | 4 | -66 |
| Net profit | 11 | -81 |
| To: |  |  |
| Company shareholders | 23 | -77 |
| Minority interest | -12 | -4 |
| Net profit | 11 | -81 |

## Cash flow statement

Thou LTL

## Cash flow from operating activities

Profit before tax
Adjustments
Depreciation
Amortization
Capital subsidies recognized in revenues
Interest expenses
Tax expenses
Cash flow from ordinary activities before changes in
working capital
Change in inventories
Change in receivables
Change in trade and other amounts payable

| 6044 | 1530 |
| ---: | ---: |
| 634 | 291 |
| -6548 | 1582 |
| 1119 | 4057 |
| -370 | -175 |
| -12 | -66 |
| 737 | 3816 |
| -4268 | -2139 |
| -2 | 0 |
| 0 | -1000 |
| -4270 | -3139 |
| 1083 |  |
| 2314 | -2500 |
| -610 | 300 |
|  |  |
|  |  |

Net cash flow from financing activities

Increase in cash and cash equivalents

Cash and cash equivalents as of January $1^{\text {st }}$
Cash and cash equivalents as of March 31 ${ }^{\text {th }}$

| 3317 | -709 |
| ---: | ---: |
| -216 | -32 |
| 891 | 1041 |
| 675 | 1009 |

## Statements on changes in equity

| LTL, thou. | Notes. | Share capital | Compulsory reserve | Retained Earnings | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of $1^{\text {st }}$ January 2006 | 9353 |  | 705 | 3786 | 13844 |
| Net profit |  |  |  | 3905 | 3905 |
| Transfer to reserves |  |  | 214 | -214 | 0 |
| Dividend |  |  |  | -2 500 | -2 500 |
| Revaluation of non current assets |  | 8764 |  |  | 8764 |
| Loss (not included into profit and loss statement) |  |  |  | -10 | -10 |
| As of $31^{\text {st }}$ December 2006 | 9353 | 8764 | 919 | 4967 | 24003 |
| As of $1^{\text {st }}$ January 2007 | 9353 | 8764 | 919 | 4967 | 24003 |
| Net profit |  |  |  | 23 | 23 |
| Revaluation of non current assets |  | -105 |  |  | -105 |
| Transfer to reserves |  | 19 |  |  | 19 |
| Dividends |  |  |  |  | - |
| Loss (not included into profit and loss statement) |  |  |  | 106 | 106 |
| As of 31 ${ }^{\text {st }}$ March 2007 | 9353 | 8678 | 919 | 5096 | 24046 |

General director


## Explanatory note

Number of employees in "Vilkyškių pieninè" amounts to 479, together with controlled "Modest" total number of employees is 520.

Since 2007.02.12 until 2007.03.09 implementation of automated pasteurization system in separation room was carried out, and during that period company stopped production. For this reason during January and February cost of goods sold increased.
It is reasonable to believe that the second quarter will bring successful results, as the prices for butter, whey products and cheese increased. Price of butter cream, comparing the first quarter and April, increased by 7 percent, and price for whey products, comparing the first quarter and April, increased by 14 percent.

On the 5th of May 2007 "Vilkyškiụ pieninė" received the first EU structural fund grant equal to $1,28 \mathrm{mLTL}$.

Remaining part of the grant will be used to purchase whey processing equipment. Until now "Vilkyškiú pienine" has not performed this process inside the company. The project is planned to be completed at the beginning of June 2007.
JSC "Modest" will receive over 2,1 mLTL EU structural funds support. Company will use it to modernize new milk remake technology and modernize "Mozzarela" cheese packaging line, also to renovate specialized milk and its products transportation vehicles fleet.
"Vilkyškių pieninè" is forecasting an increase in revenues during 2007 to $135 \mathrm{mLTL}(39,1$ $\mathrm{mEUR})$, and the net profit to $5 \mathrm{mLTL}(1,45 \mathrm{mEUR})$.
Table. Repartition of income during the first quarter of 2007


Increase in cheese products sales is documented by an increase in first quarter total revenues in comparison to 2006 . As the level of revenues increased faster than the cost of goods sold, the gross margin also increased.

However, an increase in administrative expenses slightly pushed down the net profit of the company.

Solid investment into non-currents assets were reflected in negative changes in cash, which resulted as a decrease in cash and cash equivalents.

General director


Gintaras Bertašius

