

# Confirmation of the Responsible Persons

Telšiai, September 2021

We, the undersigned, Robertas Pažemeckas, Director General of Žemaitijos pienas, AB, and Dalia Gecienė, Chief Accountant, confirm that, to the best of our knowledge, unaudited consolidated financial statements of 6 months of the year 2021 have been prepared according to the accounting standards applied, they correspond to the facts and represent the property, obligations, financial status, profit or losses and cash flows of the Company and Group of Companies fairly and consolidated semi-annual report contains correct business development and activity review, the status of the Company and Group of Companies as well as the description of the main risks and uncertainties encountered.

R 802.

Director General

Robertas Pažemeckas

Chief Accountant

ŽEMAITIJOS PIENAS / Dalia Gecienė



# ŽEMAITIJOS PIENAS, AB SET OF CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS FOR 1<sup>st</sup> HALF OF 2021



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# I.STATEMENTS OF FINANCIAL POSITION

No.   No.		Note s	The G	Froup	The Co	mpany
Intangible assets	ASSETS	· -	30-06-2021	31-12-2020	30-06-2021	31-12-2020
Intangible assets	Fixed egets					
Tangible assets		4	242	266	242	263
Investments for sale						
Right-of-use-asset         6         736         1.103         736         1.103           Investments into subsidiaries         -         -         3.150         3.150           Louns granted         8         2.025         1.818         2.025         1.818           Other firm, invest, assets         7         -         -         -         -           Deferred profit tax assets         7         -         -         -         -           Total amount of fixed assets         7         -         -         -         -           Stock         9         35.554         34.043         34.035         32.982           Stock         9         35.554         34.043         34.035         32.982           Receivables from the buyers         10         16.746         16.799         16.675         16.789           Other receivables from the buyers         10         16.746         16.799         16.675         16.789           Other receivables from the buyers         10         16.746         16.799         16.675         16.789           Other receivables         11         3.515         2.494         3.506         24.44           Assets In Trotal         13						
Investments into subsidiaries						
Domes granted		Ū	-	-		
Other fin, invest. assets         5         67         50         67           Deferred profit tax assets         7         -         -         -           Total amount of fixed assets         64.461         59.755         61.125         56.325           Current assets         5         36.8         240         350         215           Stock         9         35.554         34.043         34.035         32.982           Advance payments         368         240         350         215           Receivables from the buyers         10         16.746         16.799         16.675         16.789           Other receivables         11         3.515         2.494         3.506         2.494           Cash and cash equivalents         12         11.686         16.093         9.051         11.606           Total amount of current assets         67.869         69.669         63.618         64.886           ASSETS IN TOTAL         13         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029         14.029 <td></td> <td>8</td> <td>2.025</td> <td>1.818</td> <td></td> <td></td>		8	2.025	1.818		
Current assets			50	67	50	67
Current assets		7	-	-	-	-
Stock         9         35.554         34.043         34.035         32.982           Advance payments         10         16.746         16.799         16.575         16.789           Receivables from the buyers         11         3.515         2.494         3.506         2.494           Other receivables         11         3.515         2.494         3.506         2.494           Cash and cash equivalents         12         11.686         16.093         9.051         11.606           ASSETS IN TOTAL         67.869         69.669         63.618         64.086           ASSETS IN TOTAL         13         14.029         14.029         14.029           Copital and reserves         13         14.029         14.029         14.029         14.029           Share capital Areserve         14.03         1.403<	-	_	64.461	59.755	61.125	56.325
Advance payments         368         240         350         215           Receivables from the buyers         10         16.746         16.799         16.675         16.789           Other receivables         11         3.515         2.494         3.506         2.494           Cash and cash equivalents         12         11.686         16.093         9.051         11.606           Total amount of current assets         67.869         69.669         63.618         64.086           ASSETS IN TOTAL         13         14.029         14.029         14.029           Share capital         13         14.029         14.029         14.029           Own shares (-)         (3.914)	Current assets					
The Receivables from the buyers   10	Stock	9	35.554	34.043	34.035	32.982
Receivables from the buyers   10   16.746   16.799   16.675   16.789   Other receivables   11   3.515   2.494   3.506   2.494   Cash and cash equivalents   12   11.686   16.093   9.051   11.606   Total amount of current assets   67.869   69.669   63.618   64.086   ASSETS IN TOTAL   T	Advance payments		368	240	350	215
Other receivables         11         3.515         2.494         3.506         2.494           Cash and cash equivalents         12         11.686         16.093         9.051         11.606           Total amount of current assets         67.869         69.669         63.618         64.086           ASSETS IN TOTAL         132.330         129.424         124.743         120.411           EQUITY AND LIABILITIES           Capital and reserves           Share capital         13         14.029         14.029         14.029         14.029           Own shares (-)         3.914         (3.914)         (3.9		10	16.746	16.799	16.675	16.789
Cash and cash equivalents	-	11	3.515	2.494	3.506	2.494
Total amount of current assets ASSETS IN TOTAL         67.869         69.669         63.618         64.086           ASSETS IN TOTAL         132.330         129.424         124.743         120.411           EQUITY AND LIABILITIES           Capital and reserves           Share capital         13         14.029	Cash and cash equivalents	12		16.093	9.051	11.606
EQUITY AND LIABILITIES   Capital and reserves   Share capital   13   14.029   14.029   14.029   14.029   14.029   0.000   0.	-	_	67.869	69.669	63.618	64.086
Capital and reserves	ASSETS IN TOTAL	_	132.330	129.424	124.743	120.411
Capital and reserves				_		
Share capital         13         14,029         14,029         14,029         14,029         14,029         14,029         14,029         04,029         04,029         04,029         04,029         04,029         04,029         04,029         04,039         04,0						
Own shares (-)         (3.914)         (3.93)         (3.250)         (4.250)         (4.250)         (4.250)         (4.250)         (4.250)         (4.501)         (4.500)	<del>-</del>					
Required reserve	-	13				
Other reserves         14.250         12.350         14.250         12.350           Undistributed profit         73.152         70.833         66.968         64.263           Equity of the shareholders of the parent company         98.920         94.700         92.736         88.131           Minority interest         1.551         1.615         -         -           Equity in total         100.471         96.315         92.736         88.131           Long-term liabilities         3.182         3.082         2.810         2.937           Loans         14         4.500         4.500         4.500         4.500         4.500         4.500         4.500         4.500         4.500         4.500         4.500         1.37         0.00         1.37         0.00         1.37         0.00         1.37         0.00         1.37         0.00         1.30         1.37         0.00         1.30         1.37         0.00         1.50         1.468         0.00         1.50         1.468         0.00         1.50         1.468         0.00         1.50         1.50         1.468         0.00         1.50         1.50         1.50         1.50         1.50         1.50         1.50         1.50			(3.914)	(3.914)	(3.914)	(3.914)
Undistributed profit         73.152         70.833         66.968         64.263           Equity of the shareholders of the parent company         98.920         94.700         92.736         88.131           Minority interest         1.551         1.615         -         -           Equity in total         100.471         96.315         92.736         88.131           Long-term liabilities         8.131         92.736         88.131           Long-term liabilities         3.182         3.082         2.810         2.937           Loans         14         4.500 <td< td=""><td>•</td><td></td><td>1.403</td><td>1.403</td><td></td><td></td></td<>	•		1.403	1.403		
Equity of the shareholders of the parent company         98.920         94.700         92.736         88.131           Minority interest         1.551         1.615         -         -           Equity in total         100.471         96.315         92.736         88.131           Long-term liabilities         80.900         90.315         92.736         88.131           Long-term liabilities         3.182         3.082         2.810         2.937           Loans         14         4.500	Other reserves		14.250	12.350	14.250	12.350
company         98,920         94,700         92,736         88,131           Minority interest         1.551         1.615         -         -           Equity in total         100,471         96,315         92,736         88,131           Long-term liabilities         80,000         3,182         3,082         2,810         2,937           Loans         14         4,500         4,500         4,500         4,500         4,500           Liabilities arising from the financial lease         15         647         647         647         647           Liabilities arising from the deferred profit tax         159         46         250         137           Other long-term liabilities         3,438         3,439         3,248         3,248           Total amount of long-term liabilities         11,926         11,714         11,455         11,468           Short-term liabilities         14         1,000         1,500         1,000         1,500           Liabilities arising from the financial lease         15         422         844         422         844           Trade debts         16         12,615         12,156         13,865         12,341           Payable profit tax         -	Undistributed profit	_	73.152	70.833	66.968	64.263
Equity in total         100.471         96.315         92.736         88.131           Long-term liabilities         3.182         3.082         2.810         2.937           Loans         14         4.500         4.500         4.500         4.500           Liabilities arising from the financial lease         15         647         647         647         647           Liabilities arising from the deferred profit tax         159         46         250         137           Other long-term liabilities         3.438         3.439         3.248         3.248           Total amount of long-term liabilities         11.926         11.714         11.455         11.468           Short-term liabilities         1         1.000         1.500         1.000         1.500           Liabilities arising from the financial lease         15         422         844         422         844           Trade debts         16         12.615         12.156         13.865         12.341           Payable profit tax         -         1.132         -         1.132           Other payable amounts         17         5.896         5.763         5.265         4.995           Total amount of short-term liabilities         19.933<			98.920	94.700	92.736	88.131
Support received   3.182   3.082   2.810   2.937	Minority interest		1.551	1.615	-	-
Support received       3.182       3.082       2.810       2.937         Loans       14       4.500       4.500       4.500       4.500         Liabilities arising from the financial lease       15       647       647       647       647         Liabilities arising from the deferred profit tax       159       46       250       137         Other long-term liabilities       3.438       3.439       3.248       3.248         Total amount of long-term liabilities       11.926       11.714       11.455       11.468         Short-term liabilities       14       1.000       1.500       1.000       1.500         Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	Equity in total	_	100.471	96.315	92.736	88.131
Loans       14       4.500       4.500       4.500       4.500         Liabilities arising from the financial lease       15       647       647       647       647         Liabilities arising from the deferred profit tax       159       46       250       137         Other long-term liabilities       3.438       3.439       3.248       3.248         Total amount of long-term liabilities       11.926       11.714       11.455       11.468         Short-term liabilities       14       1.000       1.500       1.000       1.500         Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	Long-term liabilities					
Liabilities arising from the financial lease       15       647       647       647       647         Liabilities arising from the deferred profit tax       159       46       250       137         Other long-term liabilities       3.438       3.439       3.248       3.248         Total amount of long-term liabilities       11.926       11.714       11.455       11.468         Short-term liabilities       14       1.000       1.500       1.000       1.500         Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	Support received		3.182	3.082	2.810	2.937
Liabilities arising from the financial lease       15       647       647       647       647         Liabilities arising from the deferred profit tax       159       46       250       137         Other long-term liabilities       3.438       3.439       3.248       3.248         Total amount of long-term liabilities       11.926       11.714       11.455       11.468         Short-term liabilities       14       1.000       1.500       1.000       1.500         Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	Loans	14	4.500		4.500	4.500
Liabilities arising from the deferred profit tax       159       46       250       137         Other long-term liabilities       3.438       3.439       3.248       3.248         Total amount of long-term liabilities       11.926       11.714       11.455       11.468         Short-term liabilities       14       1.000       1.500       1.000       1.500         Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	Liabilities arising from the financial lease	15	647	647	647	647
Other long-term liabilities         3.438         3.439         3.248         3.248           Total amount of long-term liabilities         11.926         11.714         11.455         11.468           Short-term liabilities         14         1.000         1.500         1.000         1.500           Liabilities arising from the financial lease         15         422         844         422         844           Trade debts         16         12.615         12.156         13.865         12.341           Payable profit tax         -         1.132         -         1.132           Other payable amounts         17         5.896         5.763         5.265         4.995           Total amount of short-term liabilities         19.933         21.395         20.552         20.812           Liabilities in total         31.859         33.109         32.007         32.280				46	250	137
Total amount of long-term liabilities         11.926         11.714         11.455         11.468           Short-term liabilities         14         1.000         1.500         1.000         1.500           Liabilities arising from the financial lease         15         422         844         422         844           Trade debts         16         12.615         12.156         13.865         12.341           Payable profit tax         -         1.132         -         1.132           Other payable amounts         17         5.896         5.763         5.265         4.995           Total amount of short-term liabilities         19.933         21.395         20.552         20.812           Liabilities in total         31.859         33.109         32.007         32.280	-				3.248	3.248
Short-term liabilities         Loans       14       1.000       1.500       1.000       1.500         Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	_	_			11.455	11.468
Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	9		11,720	111/11		
Liabilities arising from the financial lease       15       422       844       422       844         Trade debts       16       12.615       12.156       13.865       12.341         Payable profit tax       -       1.132       -       1.132         Other payable amounts       17       5.896       5.763       5.265       4.995         Total amount of short-term liabilities       19.933       21.395       20.552       20.812         Liabilities in total       31.859       33.109       32.007       32.280	Loans	14	1.000	1.500	1.000	1.500
Trade debts         16         12.615         12.156         13.865         12.341           Payable profit tax         -         1.132         -         1.132           Other payable amounts         17         5.896         5.763         5.265         4.995           Total amount of short-term liabilities         19.933         21.395         20.552         20.812           Liabilities in total         31.859         33.109         32.007         32.280	Liabilities arising from the financial lease				422	844
Payable profit tax         -         1.132         -         1.132           Other payable amounts         17         5.896         5.763         5.265         4.995           Total amount of short-term liabilities         19.933         21.395         20.552         20.812           Liabilities in total         31.859         33.109         32.007         32.280	<del>-</del>					12.341
Other payable amounts         17         5.896         5.763         5.265         4.995           Total amount of short-term liabilities         19.933         21.395         20.552         20.812           Liabilities in total         31.859         33.109         32.007         32.280	Payable profit tax		-		-	
Total amount of short-term liabilities         19.933         21.395         20.552         20.812           Liabilities in total         31.859         33.109         32.007         32.280	• •	17	5.896		5.265	
Liabilities in total         31.859         33.109         32.007         32.280		-				
		-				
		-				



### II. STATEMENTS OF COMPREHENSIVE INCOME

### The Group

	Notes	Jan-Jun 2021	Jan-Jun 2020
Notes			
Sales	3	93.254	88.417
Cost of sales		(73.544)	(68.465)
GROSS PROFIT		19.710	19.952
Operating expenses		(15.737)	(14.056)
Other operating income and expenses		149	88
(LOSS) PROFIT FROM OPERATIONS		4.122	5.984
Finance costs		(45)	(95)
Other financial income and expenses		191	68
(LOSS) PROFIT BEFORE TAX		4.269	5.957
Income tax (benefit) expense	_	(114)	25
TOTAL INCOME FOR THE PERIOD	_	4.155	5.982
ATTRIBUTABLE TO:			
Equity holders of the Company		4.219	6.069
Minority interest		(64)	(87)
		4.155	5.982
Basic and diluted earnings per share (EUR)		0,09	0,13

### The Company

	-	Jan-Jun 2021	Jan-Jun 2020
Sales	3	92.790	88.089
Cost of sales		(73.102)	(67.922)
GROSS PROFIT	_	19.688	20.167
Operating expenses		(15.254)	(13.651)
Other operating income and expenses		139	104
(LOSS) PROFIT FROM OPERATIONS	<u>-</u>	4.573	6.620
Finance costs		(45)	(95)
Other financial income and expenses		191	68
(LOSS) PROFIT BEFORE TAX	_	4.719	6.593
Income tax (benefit) expense		(114)	34
TOTAL INCOME FOR THE PERIOD	_	4.605	6.627
ATTRIBUTABLE TO:	-		
Equity holders of the Company		4.605	6.627
Minority interest			
	_	4.605	6.627
Basic and diluted earnings per share (EUR)	=	0,10	0,15



# III. STATEMENT OF CHANGES IN EQUITY

The Group	Share capital	Own shares (-)	Legal reserve	Reserve s for own shares	Othe r reser ves	Retaine d earnings	Equity	Minorit y interest	Total
Balance as of									
31 December 2019	14.029	(3.801)	1.401	10.274	-	63.204	85.107	1.611	86.718
Dividends	-	-	-	-	-	-	-	-	-
Acquisition of own shares		-							
Transfer to reserves	-	-	2	10.000	2.350	(12.352)	-	-	-
Reserves used	-	-	-	(10.274)	-	10.274	-		-
Net profit						6.069	6.069	(87)	5.982
Balance as of	<del>.</del>			·					
30 June 2020	14.029	(3.801)	1.403	10.000	2.350	67.195	91.176	1.524	92.700
Balance as of					<del></del>	<del></del>			
31 December 2020	14.029	(3.914)	1.403	10.000	2.350	70.833	94.700	1.615	96.315
Dividends	-	-	-		-	-		-	-
Acquisition of own shares		-				-	-		-
Transfer to reserves	-				1.900	(1.900)	-	-	-
Reserves used	-	-					-		-
Other transfers	-	-	-	_	-	-	-	-	-
Net profit	-					4.219	4.219	(64)	4.155
Balance as of									
30 June 2021	14.029	(3.914)	1.403	10.000	4.250	73.152	98.920	1.551	100.471

The Company	Share capital	Own shares (-)	Legal reserve	Reserves for own shares	Other reserves	Retained earnings	Total
Balance as of					_		_
31 December 2019	14.029	(3.801)	1.401	10.274	-	56.839	78.742
Dividends	-	-	-		-	-	-
Acquisition of own shares		-				-	-
Transfer to reserves	-	-	2	10.000	2.350	(12.352)	-
Reserves used	-	-	-	(10.274)	-	10.274	-
Net profit	-	-	-	-	-	6.627	6.627
Balance as of							
30 June 2020	14.029	(3.801)	1.403	10.000	2.350	61.388	85.369
Balance as of 31 December 2020	14.029	(3.914)	1.403	10.000	2.350	64.263	88.131
Dividends	-	-		-	-	-	-
Acquisition of own shares		-	-	-	-	-	-
Transfer to reserves	-	-	-	-	1.900	(1.900)	-
Reserves used	-	-	-	-	-	-	-
Other transfers	-	-	-	-	-	-	-
Net profit	-	-	-	-	-	4.605	4.605
Balance as of							
30 June 2021	14.029	(3.914)	1.403	10.000	4.250	66.968	92.736



# **IV.CASH FLOW STATEMENTS**

<u>-</u>					
	Jan-Jun 2021	Jan-Jun 2020	Jan-Jun 2021	Jan-Jun 2020	
Cash flow from operating activities					
Profit (loss) for the period	4.155	5.982	4.605	6.627	
Adjustments:					
Depreciation and amortization	3.025	2.841	2.772	2.706	
Amortization of grants received	(156)	(137)	(127)	(127)	
Gain (loss) on disposal of non-current assets	(12)	118	(18)	110	
Corporate income tax expenses	114	(34)	114	(34)	
Impairment of accounts receivable	(269)	29	(269)	29	
Impairment of property, plant and equipment	-	-	-	-	
Impairment of inventories to net realizable value	14	51	14	51	
Net financial expenses (income)	129	58	128	58	
Elimination of non-cash items	-	-	-	-	
Loss from liquidation of subsidiaries	_	_			
Net cash flows from ordinary activities before changes in working capital	7.000	8.908	7.219	9.420	
Changes in working capital:					
(Increase) decrease in inventories	(1.525)	1.923	(1.068)	2.061	
(Increase) decrease in trade receivables	323	1.956	388	2.123	
(	(129)	(11)	(135)	(27)	
(Increase) decrease in prepayments	(1.377)	368	(1.368)	(45)	
(Increase) decrease in other receivables	, ,		, ,	` '	
(Decrease) increase in trade payables	458	(1.846)	1.525	(2.759)	
(Decrease) increase other accounts payable	133	990	270	1.011	
Corporate income tax paid	(1.132)	-	(1.132)	-	
Net cash flows from operating activities	3.751	12.288	5.699	11.784	
Cash flows from (to) investing activities					
(Acquisition of intangible assets and	(7.620)	(903)	(7.454)	(662)	
property, plant and equipment.					
Proceeds on sale of property, plant and equipment	90	49	85	49	
Acquisition of subsidiaries	-	-	-	-	
Acquisition of others investments	17	(943)	17	(943)	
Repayment of loans granted	434	461	434	461	
Loans granted	(285)	(376)	(285)	(376)	
Interest received	41	41	41	41	
Net cash flows (to) investing activities	(7.322)	(1.671)	(7.162)	(1.430)	
· · · · · · · · · · · · · · · · · · ·	-				



### IV.CASH FLOW STATEMENTS

The Group

The Company

			. •		
-	co	nt	un	ш	е

	Jan-Jun 2021	Jan-Jun 2020	Jan-Jun 2021	Jan-Jun 2020
Cash flows from (to) financing activities				_
	-	-	-	-
Dividends paid	-	-	-	-
Acquisition of own shares	-	-	-	-
Grants received (-)	255	-	-	-
Loans received (-)	-	-		
Repayment of loans	(500)	(1.998)	(500)	(1.998)
Financial lease payments	(422)	(433)	(422)	(433)
Interest paid	(45)	(95)	(45)	(95)
Other financial (income) and expenses	(125)	(3)	(125)	(3)
Net cash flows from financial activities	(836)	(2.530)	(1.092)	(2.530)
Net increase (decrease) in cash and cash equivalents	(4.407)	8.087	(2.555)	7.824
Cash and cash equivalents at the beginning of the year	16.093	9.901	11.606	8.835
Cash and cash equivalents at the end of the year	11.686	17.988	9.051	16.659



### V. EXPLANATORY NOTES

### 1. GENERAL INFORMATION

Žemaitijos pienas, AB (hereinafter referred to as the Company) is a public limited liability company registered in the Republic of Lithuania. Its registered office is situated at the address Sedos st. 35, Telšiai, Lithuania.

The Company produces dairy products and sells them on the Lithuanian and foreign markets. The Company has a number of wholesale units with warehouses and vehicles in the biggest cities of Lithuania. The Company commenced its operations in the year 1984.

On 30 June 2020 and 2021 the Company's share capital was 14 029 thousand of EUR composed of 48.375.000 ordinary registered shares with a nominal value of 0,29 EUR per share.

All of the shares are issued, subscribed and paid up.

Subsidiaries did not hold any shares of the Company as of 30 June in 2021 and 2020.

The Company's shares are traded on the Baltic Additional trade list of the Vilnius Stock Exchange.

On 30 June 2020, the balance of the Company own shares amounted to 3,417 pcs for 3,801 thousand. Eur. amount. From this period until 2021 June 30 the Company additionally acquired 74,738 shares for EUR 112.7 thousand. On 2021 June 30 the balance of the Company's own shares amounted to 3,491,501 units for EUR 3,914 thousand.

In 30 June 2021, the Group was composed of Žemaitijos pienas, AB and its subsidiaries (hereinafter - the Group):

Subsidiary	Registered office of the Company	Interest of the Group's shares	Consolidated interest	Investments (cost price) 30 June 2020	Net assets 30 June 2021	Main activities
Šilutės Rambynas, ABF	Klaipėdos st. 3, Šilutė, Lithuania	87.82 %	87.82 %	3.150	12.734	Production and sale of cheese

On 30 June 2021, the Company had 1.201 employees, and the Group had 1.369 employees (on 30 June 2020 – 1.281 employees in the Company and 1.463 employees in the Group).

### 2. ACCOUNTING PRINCIPLES

The consolidated interim financial statements for the six months' period ending 30 June 2021 are prepared in accordance with the International Financial Accounting Standards, as adopted by the European Union, includes IAS 34. In all material respects, the same accounting principles have been followed as in the preparation of financial statements for 2020 year.

The presentation currency is euro. The financial statements are presented in thousands of euro, unless indicated otherwise. The financial statements are prepared under the historical cost convention.

Financial statements for the period ended 30 June 2021 are not audited. Financial statements for the year ended 31 December 2020 are audited by the external auditor Grant Thorton Baltic, UAB

### 3. INFORMATION ABOUT THE SEGMENTS

For managerial purposes the activities of the Group and the Company are organized as a single main segment – the production and sale of dairy and cheese products (primary segment). Other products as addition (primary) segment consist of sales of milk, butter, milk whey and other.



	Sales, EUR	thousand	
The Group	Jan-Jun 2021	Jan-Jun 2020	Variation in % as comparing 01-06 2021 with 01-06 2020
Cheese and cheese products	41.630	38.935	6,92%
Fresh dairy products	28.951	31.526	-8.17%
Other products	22.673	17.956	26,27%
To	otal: 93.254	88.417	5,47%
	Gross profit, E	UR thousand	
The Group	Jan-Jun 2021	Jan-Jun 2020	Variation in % as comparing 01-06 2021 with 01-06 2020
Cheese and cheese products	8.233	9.404	-12.45%
Fresh dairy products	8.578	10.780	-20,43%
	2 000	(232)	13,50 t.
Other products	2.899	(232)	
•	2.899 otal: 19.710	19.952	-1,21%
To		19.952	-1,21%
To	stal: 19.710	19.952	-1,21% Variation in %
To	Sales, EUR t	19.952	Variation in % as comparing 01-06 2021
To	Sales, EUR t	19.952 thousand Jan-Jun 2020	-1,21%  Variation in % as comparing 01-06 2021 with 01-06 2020
The Company  Cheese and cheese products	Sales, EUR t  Jan-Jun 2021  40.002	19.952 Chousand Jan-Jun 2020 37.702	Variation in % as comparing 01-06 2021 with 01-06 2020 6,10%
The Company  Cheese and cheese products Fresh dairy products	Sales, EUR t  Jan-Jun 2021  40.002 28.792 23.996	19.952 Chousand  Jan-Jun 2020  37.702  31.397	Variation in % as comparing 01-06 2021 with 01-06 2020 6,10% -8,30%
The Company  Cheese and cheese products Fresh dairy products Other products	Sales, EUR t  Jan-Jun 2021  40.002 28.792 23.996	19.952 thousand  Jan-Jun 2020  37.702  31.397  18.990  88.089	-1,21%  Variation in % as comparing 01-06 2021 with 01-06 2020  6,10% -8,30% 26.36%
The Company  Cheese and cheese products Fresh dairy products Other products  Tota	Sales, EUR t  Jan-Jun 2021  40.002 28.792 23.996 1: 92.790	19.952 thousand  Jan-Jun 2020  37.702  31.397  18.990  88.089	-1,21%  Variation in % as comparing 01-06 2021 with 01-06 2020  6,10% -8,30% 26.36% 5,34%  Variation in %
The Company  Cheese and cheese products Fresh dairy products Other products  Tota	Sales, EUR to	19,952  thousand  Jan-Jun 2020  37,702  31,397  18,990  88,089  UR thousand	-1,21%  Variation in % as comparing 01-06 2021 with 01-06 2020  6,10% -8,30% 26.36%  5,34%  Variation in % as comparing 01-06 2021
The Company  Cheese and cheese products Fresh dairy products Other products  Tota	Sales, EUR to	19,952  thousand  Jan-Jun 2020  37,702  31,397  18,990  88,089  UR thousand  Jan-Jun 2020	-1,21%  Variation in % as comparing 01-06 2021 with 01-06 2020  6,10% -8,30% 26.36%  5,34%  Variation in % as comparing 01-06 2021 with 01-06 2020
The Company  Cheese and cheese products Fresh dairy products Other products  Tota  The Company  Cheese and cheese products	Sales, EUR to   Jan-Jun 2021   40.002   28.792   23.996     92.790     Gross profit, EU   Jan-Jun 2021   8.621	19.952  thousand  Jan-Jun 2020  37.702  31.397  18.990  88.089  UR thousand  Jan-Jun 2020  9.559	Variation in % as comparing 01-06 2021 with 01-06 2020 6,10% -8,30% 26.36% 5,34%  Variation in % as comparing 01-06 2021 with 01-06 2020 -9,81%

During 2021 January-June significantly increased prices and sales of cream, milk whey and butter, which led to significant gross profit increasement of "Other products" segment.

The sales of the Group and the Company according to the geographical segments (secondary segment) are provided hereunder:

The Group	Jan-Jun 2021	Jan-Jun 2020
Sales, EUR thousand		
Lithuania	46.659	45.626
Other Baltic and CIS states	15.661	15.541
Other European states	23.998	20.416
Other	6.936	6.834
In total	93.254	88.417



The Company	Jan-Jun 2021	Jan-Jun 2020
Sales, EUR thousand		
Lithuania	47.671	46.472
Other Baltic States and CIS members	14.743	14.548
Other Europe countries	23.697	20.416
Other	6.679	6.653
Total, EUR thousand:	92.790	88.089

### 4. INTANGIBLE AND TANGIBLE NON-CURRENT ASSETS

Changes in **intangible assets of the Group** as of 30 June 2021

The Group	Acquired rights	Computer software	Licenses, patents	Total
Acquisition cost				
As of 31 December 2020	215	142	617	974
- acquisition	43	1	4	48
- adding value	3	-	2	5
- sold or written-off assets	-	-	-	-
- transfers between accounts	-	-	-	-
As of 30 June 2021	261	143	622	1.026
Accumulated depreciation				
As of 31 December 2020	151	131	426	708
- amortization	24	4	49	77
- transfers between accounts	-		-	-
- amortization of transferred and written-off assets	-	-	-	-
As of 30 June 2021	175	135	474	784
Net book value:				
As of 31 December 2020	64	11	191	266
As of 30 June 2021	86	8	148	242

Changes in intangible assets of the Company as of 30 June 2021

The Company	Acquired rights	Computer software	Licenses, patents	Total
Acquisition cost				
As of 31 December 2020	215	114	617	946
-acquisition	43	1	4	48
- adding value	3	-	2	5
-sold or written-off assets	-	-	-	-
-transfers between accounts	-		-	-
As of 30 June 2021	261	115	623	999
Accumulated depreciation				
As of 31 December 2020	151	106	426	683
-amortization	24	2	49	75

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(All amounts are indicated in thousands of EUR unless provided otherwise)

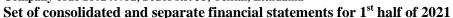
-amortization of transferred and written-off assets -transfers between accounts	-	-	-	-
As of 30 June 2021	175	108	474	757
Net book value:				
As of 31 December 2020	64	8	191	263
As of 30 June 2021	86	7	149	242

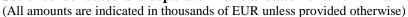
In the period January-June 2021 amortization of non-current intangible assets of the Group and the Company amounts to EUR 77 thousand and EUR 75 thousand respectively.

Investments in the purchase of non-current intangible assets made by the Group and the Company in the period January - June 2021 amount to EUR 53 thousand and EUR 53 thousand respectively. As all the assets of the Group and the Company are located in Lithuania, all the investments were made in the Lithuanian geographic segment.

### Changes in property, plant and equipment of the Group as of 30 June 2021

The Group	Land, buildings and construction s	Machinery and equipment	Vehicles	Other property, plant and equipment	Constructio n in progress and prepayment s	Total
Acquisition cost As of 31 December 2020	22.492	90.221	11.443	4.893	932	129.981
-acquisition	3.706	1.648	714	151	907	7.126
-sold or written-off assets	-	(280)	(309)	(3)	-	(592)
-transfers to investing assets	(13)	-	-	-	-	(13)
-transfers from investing assets	48	-	-	-	-	48
-reclassification	47	272	-	4	(323)	-
-adding value	355	-	17	4	64	440
As of 30 June 2021	26.635	91.861	11.865	5.049	1.580	136.990
Accumulated depreciation As of 31 December 2020	9.107	55.895	8.878	2.972	-	76.851
-depreciation	315	1.734	225	188	-	2.462
-depreciation of written-off and sold assets	-	(280)	(233)	(2)	-	(515)
-transfers to investing assets	-	-	-	-	-	-
-transfers from investing assets	48					48
-transfers between accounts	-	-	-	-	-	-
As of 30 June 2021	9.470	57.349	8.870	3.158	-	78.847
Accumulated impairment losses As of 31 December 2020	-	-	-	-	-	-
-impairment losses						
-reversal of impairment	-	-	-	-	-	-
-transfers to investing assets	-	-	-	-	-	-
As of 30 June 2021	-	-	-	-	-	-
Net book value:						
As of 31 December 2020	13.385	34.327	2.565	1.921	932	53.130
As of 30 June 2021	17.165	34.512	2.995	1.891	1.580	58.143







Changes in **property, plant and equipment of the Company** as of 30 June 2021:

The Company	Land, buildings and constructions	Machinery and equipment	Vehicles	Other property, plant and equipment	Constructi on in progress and prepaymen ts	Total
Acquisition cost						
As of 31 December 2020	19.734	80.073	9.969	4.356	465	114.597
-acquisition	3.706	1.621	714	145	838	7.024
-sold or written-off assets	-	(280)	(300)	(3)	-	(583)
-adding value	355	225	17	4	(025)	376
-reclassification	-	235	-	-	(235)	-
-transfers to accounts investing assets	-	- 04 640	- 10.100	4.500	- 1000	- 121 111
As of 30 June 2021	23.795	81.649	10.400	4.502	1.068	121.414
Accumulated depreciation						
As of 31 December 2020	7.971	50.059	7.358	2.581	_	67.969
-depreciation	292	1.511	233	176		2.212
-depreciation of written-off and sold		(279)	(229)	(2)	-	(510)
assets		` '	` '	. ,		` ,
-reclassification	-	-	-	-	-	-
-transfers to investing assets	-	-	-	-	-	-
As of 30 June 2021	8.263	51.291	7.362	2.756	-	69.671
Accumulated impairment losses As of 31 December 2020			-	-	-	
-impairment losses						
-reversal of impairment						
As of 30 June 2021	-	-	-	-	-	-
Net book value						
As of 31 December 2020	11.763	30.014	2.611	1.774	465	46.626
As of 30 June 2021	15.533	30.358	3.038	1.746	1.068	51.743
					<del></del>	

For the period ending at 30 June 2021 the depreciation costs of the Group's and the Company's property, plant and equipment amounts to EUR 2.462 thousand and EUR 2.212 thousand respectively.

Investments in the the acquiring of non-current tangible and intangible assets made by the Group and the Company in January-June 2021 amounted to EUR 7.566 thousand and EUR 7.400 thousand. All the acquisitions above relate to the geographic segment of Lithuania.

### 5. INVESTMENT PROPERTY

Changes in the investment assets as of 30 June 2021:

	The Group	The Company
Acquisition cost	<u> </u>	
As of 31 December 2020	4.888	4.117
- acquisition		
- transfers from long-term assets	13	-
- transfers to long-term assets	(48)	-
<ul> <li>sold or written-off assets</li> </ul>		
- reversal records		
As of 30 June 2021	4.853	4.117
Accumulated depreciation		
As of 31 December 2020	1.517	820
- depreciation	119	118
<ul> <li>transfers to long-term assets</li> </ul>	(48)	-
<ul> <li>sold or written-off assets</li> </ul>		

### ŽEMAITIJOS PIENAS, AB Company code 180240752, Sedos str. 35, Telšiai, Lithuania



### Set of consolidated and separate financial statements for 1st half of 2021

(All amounts are indicated in thousands of EUR unless provided otherwise)

- reversal records As of 30 June 2021	1.588	938
Accumulated impairment losses		
As of 31 December 2020		
-impairment losses		
-reversal of impairment		
As of 30 June 2021		
Net book value, Eur thousand:		
As of 31 December 2020	3.371	3.297
As of 30 June 2021	3.265	3.179

The fair value of investment assets approximates its book value.

The Group's and Company's depreciation of the investment assets in the period January-June 2021 amounted to EUR 119 thousand and EUR 118 thousand respectively.

The Company's investment assets in 2021 and 2020 represents rented assets to ABF Šilutės Rambynas and UAB Čia Market and other companies.

All rent contracts are easily cancellable with a few months prior notice made by the lessee or the lessor.

### 6. RIGHT-OF-USE-ASSET

According to the new IFRS 16 "Leases" effective as of January 1, 2019 the right-of use asset account to the following:

The Group	Land, buildings and constructions	Movable property	Vehicles	Total
Acquisition cost 31 December 2020	1.947	415	83	2.445
-acquisition -reclassification -the end of contract	- - -	- - -	- - -	- - -
Acquisition cost 30 June 2021	1.947	415	83	2.445
Accumulated depreciation 31 December 2020	960	323	60	1.343
-depreciation	308	46	10	364
-reclassification -the end of contract	1	-	1	2
Accumulated depreciation 31 June 2021	1.269	369	71	1.709
Net book value 31 December 2020	987	92	23	1.103
Net book value 30 June 2021	678	46		736
The Company	Land, buildings and constructions	Movable property	Vehicles	Total
Acquisition cost 31 December 2020	1.947	415	83	2.445
-acquisition	-		-	-
-reclassification -the end of contract	- -	-	- -	-
Acquisition cost 30 June 2021	1.947	415	83	2.445



Accumulated depreciation 31 December 2020 -depreciation -reclassification -the end of contract Accumulated depreciation 31 June 2021	960 308 1 - 1.269	323 46 - - - 369	60 10 1 - 71	1.343 364 2 - 1.709
Net book value 31 December 2020	987	92	23	1.103
Net book value 30 June 2021	678	46	12	736

### 7. DEFERRED INCOME TAX ASSET

	The G	roup	The Company		
	Jan-Jun 2021	Jan-Dec 2020	Jan-Jun 2021	Jan-Dec 2020	
Deferred income tax asset					
Accounts receivable	14	54	14	54	
Inventories	55	53	55	53	
Accrued vacation reserve	208	168	208	168	
Other accrued expenses	725	841	671	786	
Investment incentiv	-	-	-	-	
Tax loss	183	183	-	-	
Total deferred income tax asset, EUR thousand	1.185	1.299	948	1.061	
Deferred income tax asset realization allowance	-	-	-	-	
Deferred income tax asset (realization allowance)	1.185	1.299	948	1.061	
Deferred income tax liability					
Difference in property, plant and equipment depretiation rates	(1.345)	(1.345)	(1.198)	(1.198)	
Total deferred income tax liability, EUR thousand	(1.345)	(1.345)	(1.198)	(1.198)	
Deferred income tax asset, net EUR thousand	(159)	(46)	(250)	(137)	

### 8. LOANS GRANTED

The Group's and the Company's granted loans consisted of the following:

	The G	roup	The Cor	npany
	30 60 2021	31 12 2020	30 60 2021	31 12 2020
Loans granted	2.460	2.608	2.460	2.608
in a number of loans to related parties	602	629	602	629
in number of loans to not related parties	53	60	53	60
in a number of loans to farmers	1.737	1.799	1.737	1.799
in a number of loans to employees	68	120	68	120
Less: current portion of loans granted	(435)	(790)	(435)	(790)
Non- current loans granted, EUR thousand	2.025	1.818	2.025	1.818



All granted loans are in EUR. The repayment term is from 1 to 9 years.

19 company's employees had a loan balance as of 30/06/2021. The average annual loan interest rate: 3%.

Loans have been granted to the employees as a motivating tool based on the Regulations for Provision of Loans to employees. A limit of the fund intended for provision of loans to the employees makes up EUR 232 thousand. On all occasion loans are being granted to a borrower after he/she undertakes to secure repayment of a loan by pledging his/her or another person's real property assets or using other means of security of repayment of a loan acceptable to the company (a credit institution guarantee or other). Upon assessment of a possible risk, liquidity of real estate assets being pledged and etc. a value of the real estate assets being pledged makes up from 100% to 200% of an amount being borrowed.

72 farmers had a loan balance as of 30/06/2021. Loans in the amount of EUR 264 thousand had been granted to farmers within the period from 01/01/2021 to 30/06/2021. The average interest rate on loans granted: 3,50%. All long-term loans have been granted with collateral (land have been pledged at market prices).

As of 30/06/2021 the associated company owed EUR 602 thousand to Klaipėdos pienas, AB. The loan has been granted with a variable/floating annual interest rate; a loan repayment period – the year 2029; the shares of Žemaitijos pienas, AB were pledged.

### 9. STOCK

The Group's and the Company's stock consisted of the following:

	The Group		The Company	
	30 06 2021	31 12 2020	30 06 2021	31 12 2020
Raw materials	4.073	4.530	3.611	4.036
Finished goods and work in process	31.566	29.593	30.509	29.026
Goods for resale	281	272	281	272
	35.920	34.395	34.401	33.334
Less: write off to net realizable value	(366)	(352)	(366)	(352)
Total, EUR thousand:	35.554	34.043	34.035	32.982

### 10. RECEIVABLES FROM THE BUYERS

Receivables of the Group and the Company from the buyers consisted of the following:

	The Group		The Company	
	30 06 2021	31 12 2020	30 06 2021	31 12 2020
Trade accounts receivable	14.514	14.650	13.961	14.124
Accounts receivable from related parties	2.832	3.018	2.793	3.013
	17.346	17.668	16.754	17.137
Impairment allowance for bad debts of not related parties	(600)	(604)	(79)	(83)
Impairment allowance for bad debts of related parties	-	(265)	-	(265)
Net trade receivables:	16.746	16.799	16.675	16.789

Changes in the impairment of doubtful receivables from the buyers are included in the profit (loss) statement as operating expenses.

Receivables from the buyers are free of interest and their term is usually from 30 to 90 days. The accounts receivable from the customer are recognized as impairment allowance for bad debts and are accounted in operating expense in the total income statement.



11. OTHER RECEIVABLES

Other receivables of the Group and the Company consisted of the following:

	The Group		The Co	mpany
	30 06 2021	31 12 2020	30 06 2021	31 12 2020
Income tax receivables	-	-	-	-
Current portion of long-term loans granted	434	790	434	790
VAT receivable	2.400	1.016	2.392	1.016
Other receivables	681	688	680	688
Total:	3.515	2.494	3.506	2,494

### 12. CASH AND CASH EQUIVALENTS

The Group's and the Company's cash and cash equivalents consisted of the following:

	The G	The Group		mpany
	30 06 2021	31 12 2020	30 06 2021	31 12 2020
Cash at bank	11.607	16.038	8.972	11.551
Cash on hand	79	55	79	55
Total:	11.686	16.093	9.051	11.606

### 13. EQUITY

As at 30 June 2021 and at 31 December 2020 the share capital amounted to 48.375.000 ordinary registered shares with a nominal value of 0.29 Eur.

As at 30 June 2021 and on 31 December 2020, all the shares were fully paid.

The required reserve is mandatory under legal acts of the Republic of Lithuania. It is necessary to transfer not less than 5 percent of the net profit each year until the reserve reaches 10 percent of the share capital. The Company's required reserve was fully formed. The required reserve may not be distributed to the shareholders. In April 2020 the shareholders adjusted the amount of the required reserve to 1.403 thousand. Eur.

Other reserves are formed according to the decision of the annual meeting of shareholders to distribute the profit and the Company's articles of association. These reserves can only be used for the purposes determined by the general meeting of shareholders. Following the valid Law on Companies, the Company's reserves other than required reserves must be restored to the distributable profit and redistributed if they have not been used or they are not planned to be used.

#### 14. LOANS RECEIVED

The loans of the Company and the Group as at 30st June 2021 (EUR thousand):

Creditor	Date of agreement	Loan maturity date	Currency	Interest rate	2021.06.30	2020.12.31
AB SEB bank	2019-07-16	2024-03-30	EUR	1,40% Euribor 3m	5.500	6.000

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(All amounts are indicated in thousands of EUR unless provided otherwise)

Total: thousand EUR 5.500 6.000

In July 2019, the Company concluded an amendment to the credit agreement with SEB Bankas, AB on the basis of which a new business credit amounting to EUR 6 million was granted to the Company. The credit bears fluctuating annual interest rate. Its repayment date: March 2024. The additional collateral includes industrial building in Šiauliai (with all the equipment). In addition to the credit agreement, the Company concluded an agreement on financial indicators and other liabilities with SEB Bankas, AB. The financial indicators and non-financial liabilities set down in the agreement are being carried out.

During the January-June 2021 the credit of 2019-07-16 agreement was repaid EUR 0,5 million. As at 30 June 2021, the balance of the Group and the Company's loans amounted to EUR 5,500 thousand.

### 15. LIABILITIES UNDER THE FINANCIAL LEASE CONTRACT

As at 30 June 2021, finance lease liabilities of the Group and the Company included liabilities from lease contracts concluded with the leasing companies and liabilities for the right-of-use assets in accordance with IAS 16 "Leases", newly effective as of 01-01-2019.

The Group	30 06 2021	31 12 2020	
Within one year	422	844	
In the second to fifth years	647	647	
Total: liabilities arising from financial lease	1.069	1.491	
The Company	30 06 2021	31 12 2020	
The Company Within one year	<b>30 06 2021</b> 422	<b>31 12 2020</b> 844	

### 16. PAYABLE AMOUNTS

Here are the terms of financial liabilities:

- Trade debts are free from interest and are usually repaid within a period of 30 days.
- Payable interest is usually paid on a monthly basis over the entire financial year.

	The	Group	The Com	pany
	30 06 2021	31 12 2020	30 06 2021	31 12 2020
Payables to suppliers	11.726	11.514	11.036	10.909
Payables to related parties	330	152	2.270	989
Prepayments	559	490	559	443
Total:	12.615	12.156	13.865	12.341

### 17. OTHER PAYABLE AMOUNTS

Other payable amounts consisted of the following:

The Group	The Company

### ŽEMAITIJOS PIENAS, AB Company code 180240752, Sedos str. 35, Telšiai, Lithuania Set of consolidated and separate financial statements for 1<sup>st</sup> half of 2021



(All amounts are indicated in thousands of EUR unless provided otherwise)

	30 06 2021	31 12 2020	30 06 2021	31 12 2020
Vacation reserve	1.569	1.303	1.384	1.118
Bonuses for employees	-	-	-	-
Wages and salaries payable	1.345	1.202	1.192	1.048
Social security payable	561	736	499	654
Dividends payable	851	861	851	861
Payables based on defined obligations to employees	818	818	644	644
Management Bonus	-	-	-	-
Accrued expenses	254	254	254	254
Taxes payable, other than income tax	484	408	437	408
Other short-term liabilities	14	181	4	8
Total:	5.896	5.763	5.265	4.995

Outstanding balances at the end are unsecured and interest free for them.

Other payable amounts are free from interest and have approximately a repayment term of one month.

### 18. RELATED PARTY TRANSACTIONS

Related parties of the Group and the Company are:

- the parties that control, are controlled by or are under common control with the Company;
- the parties that can have material impact on the activities of the Company;
- the parties that are management members of the Company or its parent company;
- the companies that are under control or material impact of the aforesaid persons.

### The main related parties of the Group and the Company are:

Item	Company Name	Company Details	Nature of Main Activities
No.		<u> </u>	
1.	Šilutės Rambynas, ABF	Company code: 277141670; address: Klaipėdos g. 3, Šilutė, LT-99115	Dairy activities and cheese making
2.	Žemaitijos pieno investicija, AB	Company code: 300041701; address: Sedos g. 35, Telšiai , LT-87101	Renting and operating own and rented real estate
3.	Klaipėdos pienas, AB	Company code: 240026930; address: Šilutės pl. 33, Klaipėda, LT-91107	Ice-cream production
4.	Čia Market, UAB	Company code: 141354683, address: Sedos g. 35A, Telšiai LT-87101	Retail trade in non-specialized stores.
5.	Muižas piens, SIA	Company code: 40003786632, address: Bauskas iela 58a-8, 5stavs room 507, Riga, LV-1004, Latvia	Wholesale trade in food products, marketing
6.	Samogitija, UAB	Company code: 302501454, address: Narutavičių g. 4, Telšiai, LT-87101	Production, transportation, storage, distribution, etc. of dairy and other food products.
7.	S.A.R. Dziugas France	Company code: 751860669, address: 149 avenue du Maine, Paris	Production and sale of dairy products
8.	Dziugas USA L.L.C.	Company code: 0400754292, address: Five greentree centre, ste. 104, 525 Route 73 North Marlon, NJ08053,	Wholesale import, marketing of dairy products
9.	Dziugas Eesti OU	Company code: 14324189, address: Punane 56, Tallinn, Estonia	Wholesale import, sales and marketing of dairy products
10.	Dziugas Poland Spolk	Company code: 368496450, address: ul. Luki Wielke 5, Warsaw, Poland	Activities of agents trading in food and beverages
11.	Baltic Holding, UAB	Company code: 302688114, address: Igulos g. 18B -4, Klaipėda	IT services
12.	Nepriklausoma tyrimų laboratorija, UAB	Company code: 110824551, address: Narutavičių g. 4, Telšiai	Laboratory and other tests of materials and analysis services
13.	Dziugas Deutschland GmbH	Company code: HRB 154342, address: Chilehaus A, Fischertwiete 2 20095 Hamburg, Germany	Marketing and product sales
14.	Dziugas Hungary Kft	Company code: 01-09-325932, address: H-1132 Budapest, Váci út 22-24. VII. em., Hungary	Wholesale import, sales and marketing of dairy products
15.	Dziugas UK Ltd	Company code: 11405400; address: 10 Bloomsbury Way, London WC1A 2SL, United Kingdom	Activities of agents trading in food and beverages

Sales to and purchases from related parties (EUR thousand):

# **ŽEMAITIJOS PIENAS, AB**

Dziugas Deuthland GmbH

Dziugas Hungary Kft Dziugas Eesti OU Dziugas USA LLC

S.A.R. Dziugas France





Set of consolidated and separate financial statements for  $\mathbf{1}^{st}$  half of 2021 (All amounts are indicated in thousands of EUR unless provided otherwise)



The Company

Jan-Jun 2020

Jan-Jun 2021

	Jan-Jun 2021	Jan-Jun 2020	Jan-Jun 2021	Jan-Jun 2020
1)Sales				
Sales of goods				
To the Group				
Šilutės Rambynas ABF	-	-	1.434	1.318
•			1.434	1.318
To Related parties				1.010
Klaipėdos pienas AB	844	410	748	140
Čia Market UAB	2.330	2.838	2.330	2.838
Muizas piens SIA	315	355	315	355
Dziugas Hungary Kft	42	8	42	855
Dziugas Hungary Kit Dziugas Eesti OU	2	4	2	Δ
Dziugas Poland Spolk	219	17	219	17
Dziugas Folalid Spork Dziugas Uk Ltd	41	17	41	1 /
UAB Nepriklausoma tyrimų laboratorija	9	7	7	7
Dziugas USA LLC	-	1	1	,
Dziugas USA LLC		2 (20	2.504	226
	3.802	3.639	3.704	3.369
Sales of inventory and services				
To the Group				
Šilutės Rambynas ABF			29	19
	-	-	29	19
To Related parties				
Klaipėdos pienas AB	229	149	229	149
Žemaitijos pieno investicija AB	22	18	22	18
Samogitija UAB	0	0	0	(
Čia Market UAB	153	156	151	154
Muizas piens SIA	4	0	4	
UAB Nepriklausoma tyrimų laboratorija	34	18	16	18
Dziugas Deutschland GmbH	14	12	12	12
Dziugas Hungary Kft	2	1	2	1
Dziugas Eesti OU	3	2	3	2
Dziugas UK Ltd	0	-	0	•
S.A.R. Dziugas France	0	-	0	
Dziugas Poland Spolk	11	6	11	
	472	363	451	360
Total Sales:	4,274	4.002	5.618	5.066
Total Sales:	7,2/7	4.002	3.010	2.000
	The G	Froup	The Co	mpany
	Jan-Jun 2021	Jan-Jun 2020	Jan-Jun 2021	Jan-Jun 2020
2) Purchases From the Group				
•				
Šilutės Rambynas ABF			3.233 3.233	2.979 2.979
From Related parties			3.233	2.97
Klaipėdos pienas AB	37	41	37	40
Žemaitijos pieno investicija AB	457	458	457	45
Čia Market UAB	1.286	1.334	1.286	1.33
Muizas piens SIA	293	209	293	20
UAB Nepriklausoma tyrimų laboratorija	802	565	613	54
UAB Samogitija	13	-	13	31
Dziugas Poland Spolk	223	234	223	234
Dziugas UK Ltd	96	50	96	50
Dziugas Deuthland GmbH	320	207	320	20

320

77

147

129

3.889

8

207

36

159

130

3.423

77

147

129

3.699

8

320

The Group

Jan-Jun 2020

Jan-Jun 2021

207

36

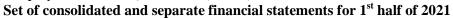
159

130

3.396

# ŽEMAITIJOS PIENAS, AB

### Company code 180240752, Sedos str. 35, Telšiai, Lithuania





(All amounts are indicated in thousands of EUR unless provided otherwise)

Total Purchases:	3.889	3.423	6.932	6.375

### Balances outstanding with related parties

	The G	roup	The Company		
	30 06 2021	31 12 2020	30 06 2021	31 12 2020	
3) Accounts recievable and financial debts From Group Šilutės Rambynas ABF					
From Related parties		-			
Klaipėdos pienas AB ( and loan – 602 Eur thousand)	1.762	1.511	1.726	1.507	
Čia Market AB	1.457	2.023	1.454	2.022	
Muizas piens SIA	84	92	84	92	
Dziugas France S.A.R.	0	-	0	-	
Dziugas Hungary Kft	10	4	10	4	
Dziugas Deutshland GmbH	3	1	3	1	
Dziugas Eesti OU	1	-	1	-	
Dziugas Poland Spolk	81	15	81	15	
Dziugas UK Ltd	35	-	35	-	
	3.434	3.646	3.394	3.641	
Total balances of payables:	3.434	3.646	3.394	3.641	

	The G	roup	The Company		
	30 06 2020	31 12 2020	30 06 2020	31 12 2020	
4) Balances of payables To Group					
- Šilutės Rambynas ABF	-		1.970	839	
To Related parties			1.970	839	
Žemaitijos pieno investicija UAB Klaipėdos pienas AB	10	8	10	7	
Muizas piens SIA	44	-	44	-	
Dziugas Poland Spolk	37	-	37	-	
UAB Samogitija	15	-	15	-	
Dziugas Eesti OU	23	36	23	36	
UAB Nepriklausoma tyrimų laboratorija	163	109	132	107	
Dziugas UK Ltd	18	-	18	-	
S.A.R. Dziugas France	21	-	21	-	
Dziugas USA LLC	<u> </u>	<u> </u>			
	331	153	300	150	
Total balances of payables:	331	153	2.270	989	

As at 30 June 2020, the Company accounted for impairment losses for doubtful debts related to amounts belonging to related parties, i. e. UAB Čia Market - 265 thousand. The assessment of these doubtful debts is reviewed each financial year by checking the financial position of the party concerned, the market in which the party concerned is operating to forward looking factors (as described in Note 3 – Impairment of financial assets in financial statements for 2020).

### ŽEMAITIJOS PIENAS, AB Company code 180240752, Sedos str. 35, Telšiai, Lithuania Set of consolidated and separate financial statements for 1<sup>st</sup> half of 2021



(All amounts are indicated in thousands of EUR unless provided otherwise)

During the first half of the year 2021, the settlements of UAB Čia Market improved and there were no more overdue debts. As at 30 June 2021 The Company reversed the accumulated decrease in realizable value of receivables from UAB Čia Market.

The Company and the Group have concluded a number of transactions with related parties (AB "Žemaitijos pieno investicija" group companies) and the Group's profit and sales are significantly affected by transactions with AB "Žemaitijos pieno investicija" group. Transactions include the leasing of fixed assets, the sale of raw materials and the purchase of manufactured products (cheese) from ABF "Šilutės Rambynas", the sale of the finished products to UAB "Čia Market", and the sale of raw materials, production and services to AB "Klaipėdos Pienas.

### 19. EVENTS AFTER THE REPORTING PERIOD

On 2nd August 2021 the Extraordinary General Meeting of Shareholders of the Company decided to reduce the share capital of the Company by EUR 580,000 (five hundred and eighty thousand) by canceling (part of) 2,000,000 (two million) ordinary registered shares of the Company with a nominal value of EUR 0.29 per share.

The purpose of the reduction of the authorized capital is the cancellation of a part of its own shares purchased and owned by the Company. The method of reduction of the authorized capital is cancellation of own shares (part). On 16th August 2021 the reduced authorized capital is registered in the Center of Registers and on 17th August is registered in central depository.





# ŽEMAITIJOS PIENAS AB CONSOLIDATED SEMI - ANNUAL REPORT FOR THE YEAR 2021



# **CONTENTS**

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# I. GENERAL INFORMATION

### Reporting period for which the report is prepared

The consolidated annual report has been prepared and submitted for the period of January-June 2021, as well as the report discloses significant facts and data that have occurred after the end of the reporting period.

In this document, Žemaitijos Pienas AB (hereinafter referred to as the Company or the Issuer), Šilutės Rambynas ABF (hereinafter referred to as the Group Company or the Subsidiary), and in cases where facts and/or data on both Companies are described or indicated together, are referred to in the text as the Group companies.

### **Brief history of the Company**

The beginnings of the activity of Žemaitijos Pienas AB began back in 1924, when Telšiai Diary was established, the capacity of which was considered to be really high at that time. At the end of 1984, Telšiai Dairy started operating in new premises and operated until the opening and privatization of one of the largest Telšiai cheese factories in the Baltics. Žemaitijos Pienas AB was registered in the Register of Legal Entities on 23 June 1993 in Telšiai District Board, re-registered on 16 October 1998 at the Ministry of Economy of the Republic of Lithuania.

On 01 May 2004, by the resolution of the general meeting of shareholders it was reorganized by way of division, separating a part of assets, rights and obligations and establishing Žemaitijos Pieno Investicija AB. By the resolution of the General Meeting of Shareholders of December 18 2019, the Company was reorganized by merging the joint-stock company Baltijos Mineralinių Vandenų Kompanija, which after the merger on 10 January 2020 was deregistered from the Register of Legal Entities.

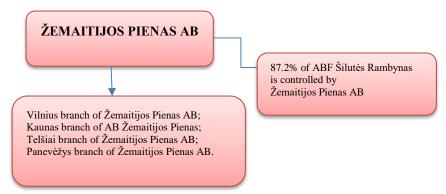
### **Details of the Company**

AB "ŽEMAITIJOS PIENAS"					
Name	AB ŽEMAITIJOS PIENAS				
Legal form	Public limited company				
Company code	180240752				
VAT code	LT802407515				
Authorised capital	13 448 750 EUR				
Registered office address	Sedos g. 35, Telšiai, Lithuania				
Phone	+ 370 444 22201				
Fax	+ 370 444 74897				
E-mail	info@zpienas.lt				
Website address	www.zpienas.lt				
Stock trading code	ZMP1L				
ISIN code	LT0000121865				
LEI code	5299005U9E85Y55OHK45				



Data on Žemaitijos Pienas AB are collected and stored in the State Enterprise Center of Registers in the Register of Legal Entities.

### **Structure of the Group**



### Branches and data of Žemaitijos Pienas AB

- Vilnius branch, personal code 123809154, address: Algirdo str. 40/13, Vilnius
- Kaunas branch, personal code 134853981, address: Europos ave. 36, Kaunas
- Telšiai branch, personal code 110893017, address: Sedos str. 35, Telšiai
- Panevėžys branch, personal code 148133399, address: J. Janonio str. 9, Panevėžys

The branches of the Company perform the functions of selling goods (dairy products) in the defined area of activity of the branch and carry out other actions or orders of the Company.

The Company has not established representative offices.

### Subsidiary company - Šilutės Rambynas ABF

ABF "ŠILUTĖS RAMBYNAS"						
Legal form	Public limited company (Firm)					
Company code	277141670					
VAT code	LT714167015					
Authorised capital	2 493 028,50 EUR					
Registered office address	Klaipėdos g. 3, Šilutė, Lithuania					
Phone	+ 370 441 77442					
Fax	+ 370 441 77443					
E-mail	info@rambynas.lt					

The main activity of Šilutės Rambynas ABF is the production and sale of fermented cheeses and cheese products, pasteurized cream, pasteurized whey and concentrated whey (NACE, Group 10.5 "Dairy production", class 10.51 "Dairy activities and cheese production"). In addition, the Company provides rental, transportation, warehousing, milk purchasing point service and other services. Silutės Rambynas ABF has not established any branches or representative offices.



### Main objectives and nature of economic activity

The Group companies carry out economic and commercial activities (production, trade, provision of services, etc.) in order to benefit and profit for themselves and their shareholders. The objectives of the activity are the organization and performance of the activities provided for in the Articles of Association in order to obtain income and profit, satisfy the property interests of the shareholders and the interests of the employees.

The main activity of Žemaitijos Pienas AB is development, production of dairy products (fermented cheeses and cheese products, prepacked cheeses and cheese products, processed cheeses and cheese products, creams, curd creams, butter dairy spreads, mixed spreads, milk fat, pasteurized cream, pasteurized cream, buttermilk, whey, dry dairy products, fresh dairy products (milk, cream, curd, curd products, yoghurts, desserts, curd cheeses, glazed curd cheeses, fermented milk products) (NACE, Group 10.5 "Manufacture of dairy products", class 10.51 "Dairy activities and cheese production") and sales in Lithuanian and foreign markets.

According to the ICB (Industry Classification Benchmark) widely used global company activity classification standard, Žemaitijos Pienas AB is classified to companies of everyday consumer goods - food, beverages and tobacco companies.

# II. INFORMATION ABOUT THE ISSUER'S TRADING IN SECURITIES ON THE REGULATED MARKET

### **Žemaitijos Pienas AB securities (shares)**

On 16 July 2004 Žemaitijos Pienas AB has entered into an agreement with Šiaulių bankas AB, according to which the management of securities accounts issued by the Company has been transferred to the competence of Šiaulių bankas AB since 23 July 2004.

Below are data on the capital<sup>1</sup> and securities of Žemaitijos Pienas AB.

-

<sup>&</sup>lt;sup>1</sup> Data on the Company's capital and shares are provided to the condition as of 17 August 2021 when the reduced capital of Žemaitijos Pienas AB was registered.



SHARES OF ŽEMAITIJOS PIENAS AB					
ISIN code	LT0000121865				
Abbreviation / Symbol	ZMP1L				
List / segment	Baltic supplementary list				
Nominal value	EUR 0.29				
Name of the securities	Ordinary registered shares				
Issue size (psc.)	46 375 000				
Listed issue size (psc.)	46 375 000				
Listing start date	13/10/1997				
The shares are listed on an supplementary trading list	13/10/1997				
Total number of voting rights attaching to shares	46 375 000				
Number of shares held by the company	2 836 327				

Only shares issued by the Company (symbol - ZMP1L) are listed on the supplementary list of the NASDAQ OMX Vilnius Stock Exchange (hereinafter - Vilnius Stock Exchange). The securities of Žemaitijos Pienas AB were started to be listed on 13 October 1997. Securities (ZMP1L) ISIN code LT0000121865.

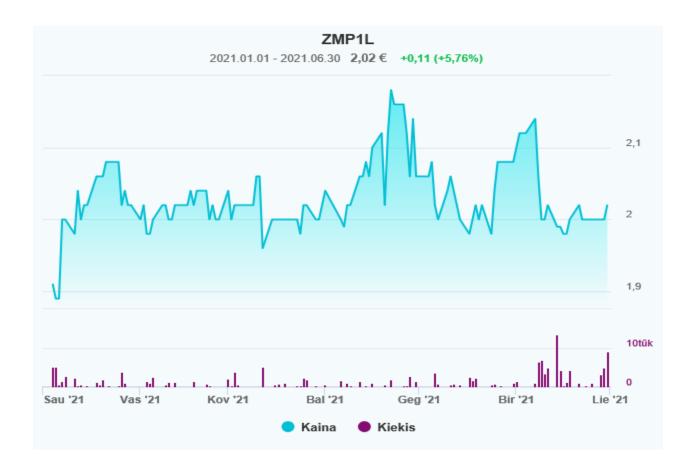
Below is the schedule of the Company's securities trading on the public exchange, which shows that from 01 January 2021 until 30 June 2021 the share price changed slightly (increased), the change at the end of the reporting period is  $(+5.76\%)^2$ . Turnover of trading in the Company's shares in the first half of the year 2021 amounted to EUR 328,762.04; 164,382 psc. of shares were transferred by concluded transactions, the average (weighted) selling price per share is EUR 1.99.

During the reporting period, the sales volumes of shares and the dynamics of share prices are presented in the graph (see below).

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<sup>&</sup>lt;sup>2</sup> https://www.nasdaqbaltic.com/statistics/lt/instrument/LT0000121865/trading





Historical stock trading data for the year are presented in the table (see below):

	Securit	ties trading l	nistory		
Price	2017	2018	2019	2020	2021
<b>Deferred</b> €	1.07	1.74	1.52	1.74	1.86
Max €	1.99	2.16	1.89	1.88	2.18
Min €	1.07	1.42	1.51	1.4	1.78
Last price €	1.74	1.5	1.74	1.85	1.97
Turnover pcs.	521 664	412 420	194 835	119 288	328 762
<b>Turnover €</b>	0.82	0.71	0.35	0.21	0.47
Capitalization €	84.17	72.56	84.17	89.49	91.36

Share price dynamics on NASDAQ Vilnius, 2021 01-06 months								
Opening price, Eur	Maximum share	Lowest share price,	Closing price, Eur					
04/01/2021	price, Eur 22/04/2021	Eur 04/01/2021	30/06/2021					
1.86	2.18	1.85	2.02					



The issuer's securities were not traded on other stock exchanges and other organized regulated markets.

### Šilutės Rambynas ABF securities (shares)

ABF ŠILUTĖS RAMBY	NAS AKCIJOS
ISIN code	LT LT0000109217 LT 0000118945 LT 0000125668
Nominal value	2,90 EUR
Name of the securities	Ordinary registered shares
Issue size (units)	859 665
Listed issue size (units)	Unlisted
Total number of voting rights attaching to shares	859 665
Number of shares held by the company	0

AB Šilutės Rambynas securities register (accounting) has been managed by Šiaulių bankas AB since 16 July 2004 on the basis of the contract concluded. Šilutės Rambynas ABF shares are not traded on the Vilnius Stock Exchange and other organized regulated markets.

Žemaitijos Pienas AB owns 87.82% of Šilutės Rambynas ABF ordinary registered shares (has both property and non-property rights without any restrictions), Šilutės Rambynas ABF does not own Žemaitijos Pienas AB shares. Both companies do not hold shares in relation to each other on the basis of orders or other contractual grounds.

### **Dividends**

On 02 April 2021 the Ordinary General Meeting of Žemaitijos Pienas AB Shareholders decided to allocate a part of the profit of EUR 900,000 to employee bonuses and EUR 1,000,000<sup>3</sup> to annual raw material suppliers (farmers and other entities producing raw milk) and did not pay dividends to shareholders. The shareholders of ABF Šilutės Rambynas also did not pay dividends, and the shareholders of both companies decided not to pay bonuses.

### **Authorised capital**

On 1 September 2021, the authorised capital of Žemaitijos Pienas AB consisted of:

Share class, type	Number of shares (units)	Nominal value (EUR)	Total nominal value (EUR)	Share of authorized capital (%)
Ordinary registered shares	46 375 000	0.29	13 448 750	100

 $<sup>^3\</sup> https://view.news.eu.nasdaq.com/view?id=be4a4d392d1d36a2e58a846bde32d0d3f\&lang=ltargeterm.$ 



All the Company's shares are fully paid and were not subject to any restrictions on the transfer of securities during the reporting period. The Issuer is not aware of any separate agreements between shareholders that may restrict the transfer of securities and/or voting rights. According to the Company, there are no shareholders with special control rights.

On 30 June 2021, the authorised capital of **Šilutės Rambynas ABF** consisted of:

Share class, type	Number of shares (units)	Nominal value (EUR)	Total nominal value (EUR)	Share of authorized capital (%)
Ordinary registered shares	859 665	2,90	2 493 028,50	100

All shares of Šilutės Rambynas ABF are fully paid and are not subject to any restrictions on the transfer of securities, and the issuer is not aware of any separate agreements between shareholders that may restrict the transfer of securities and/or voting rights. To the Company's knowledge, there are no shareholders with special control rights.

### Acquisition and transfer of treasury shares

In the period from 01 January 2010 until 30 June 2021 The Company purchased the following amounts of treasury shares through the NASDAQ OMX Vilnius Stock Exchange.

No. Abbrev	iatior	Purchased	Min purchase	Start	<u>End</u>	Offered	<u>Price</u>	Quantity	Turnover	Paved. (%) C	urrency
<u>1.</u> ZMP1L	TO2	<u>1 176 70</u>	<u>1</u>	2010.12.20	2011.01.18	<u>10</u>	<u>1,7</u>	<u>10</u>	<u>17</u>	<u>100</u>	<u>LTL</u>
2. <u>ZMP1L</u>	<u> TO3</u>	1 000 00	<u>1</u>	2011.08.22	2011.09.20	=	<u>1,8</u>	<u>=</u>	=	Ξ	<u>LTL</u>
3. <u>ZMP1L</u>	<u> TO4</u>	<u>1 360000</u>	<u>1</u>	2012.11.02	2012.12.14	<u>3 777 532</u>	2,2	<u>1 360 000</u>	2 992 000	<u>36</u>	<u>LTL</u>
4. <u>ZMP1L</u>	<u>TO5</u>	1 000 00	<u>1</u>	2013.03.25	2013.03.28	<u>710 611</u>	2,2	<u>710 611</u>	1 563 344,2	<u>100</u>	<u>LTL</u>
5. <u>ZMP1L0</u>	<u>os</u>	2 766 79	<u>1</u>	2016.07.04	2016.08.02	Ξ	0.67	÷	=	<u>=</u>	<u>EUR</u>
6. <u>ZMP1L0</u>	<u> </u>	742 857	<u>1</u>	2018.06.12	2018.06.25	<u>62 223</u>	<u>1,75</u>	<u>62 223</u>	108 890,25	<u>100</u>	<u>EUR</u>
7. <u>ZMP1L0</u>	<u> </u>	742 857	<u>1</u>	2018.07.09	2018.07.23	<u>34 827</u>	<u>1,75</u>	<u>34 827</u>	60 947,25	<u>100</u>	<u>EUR</u>
8. <u>ZMP1L0</u>	<u> </u>	742 857	<u>1</u>	2018.08.20	2018.09.03	<u>59 557</u>	<u>1,75</u>	<u>59 557</u>	104 224,75	<u>100</u>	<u>EUR</u>
9. <u>ZMP1L0</u>	<u> </u>	<u>540 540</u>	<u>1</u>	2019.05.06	2019.05.27	<u>89 596</u>	<u>1,85</u>	<u>89 596</u>	<u>165 752,6</u>	<u>100</u>	<u>EUR</u>
10. <u>ZMP1L0</u>	<u> </u>	300 000	<u>1</u>	2019.06.04	2019.06.11	<u>23 963</u>	<u>1.8</u>	<u>23 963</u>	<u>43 133,4</u>	<u>100</u>	<u>EUR</u>
11. <u>ZMP1L0</u>	<u> </u>	1 100 00	<u>1</u>	2019.06.18	2019.06.25	<u>1 075 976</u>	<u>1,85</u>	<u>1 075 976</u>	<u>1 990 555,6</u>	<u>100</u>	<u>EUR</u>
12. <u>ZMP1L0</u>	<u> </u>	<u>675 000</u>	<u>1</u>	2020.08.05	2020.08.12	<u>65 788</u>	<u>1,48</u>	<u>65 788</u>	97 366,24	<u>100</u>	<u>EUR</u>
13. <u>ZMP1L0</u>	<u>OS8</u>	<u>675 000</u>	<u>1</u>	2020.08.31	2020.09.08	<u>65 788</u>	<u>1,48</u>	Ξ	=		Ξ
14. <u>ZMP1L0</u>	<u> </u>	606 000	<u>1</u>	2020.10.23	2020.10.30	<u>8 850</u>	<u>1,65</u>	<u>8 850</u>	<u>14 602,5</u>	<u>100</u>	<u>EUR</u>

On 02 April 2021, the general meeting of shareholders adopted a decision to allocate (create) a reserve for the acquisition of treasury shares, as well as established the conditions for the repurchase of shares. During the reporting period, the Company did not repurchase its treasury shares. At the end of the reporting period, the Company owned 3,491,501 psc. of treasury shares. On 13 July 2021



the Company bought 1,344,826 psc. and owned a shareholding of 4,836,327 psc., what accounts for 10% of all shares of Žemaitijos Pienas AB listed on the NASDAQ OMX Vilnius Stock Exchange.

At the shareholders' meeting of 02 April 2021, the shareholders of Žemaitijos Pienas AB set the main objectives of the share repurchase - (i) to ensure the possibility for the shareholders to sell the shares in order to increase, maintain and/or stabilize the liquidity of the Company's shares; (ii) increase, maintain and/or stabilize the market price of the Company's shares; (iii) have the ability to allocate its treasury shares to encourage employees of the Company to contribute to the Company's performance and to sell them to employees of the Company, other than employees who are members of the Company's Supervisory Board or Board of Directors or employees who are Shareholders of the Company; (iv) be able to use its treasury shares in possible exchange processes when the Company acquires or sells shares in other companies; (v) to hold a reserve of treasury shares which, if necessary, could be used for other specified purposes (or one or more of them) by decision of the Board of the Company.

During the reporting period, the Company did not transfer its treasury shares, did not enter into any other transactions, e.g. the shares have not been pledged or otherwise restricted, their rights are not subject to any other encumbrances or restrictions, and there are no disputes or claims regarding these shares.

Šilutės Rambynas ABF has not bought its treasury shares, does not manage its treasury shares on other grounds.

# III. OVERVIEW OF ECONOMIC ACTIVITIES, RISKS AND PERSPECTIVES OF THE GROUP

### Product safety and international recognition

The Group companies operate in the food industry segment, therefore one of the main goals of the Group companies is high-quality and safe products that meet the needs of consumers. This goal is achieved not only on its own, but also with the help of third parties - specialists, experts (auditors), who as independent entities are best able to evaluate the produced dairy products, production processes and give a message to the Company and the market.

Žemaitijos Pienas AB constantly invests in the renewal and modernization of equipment of individual production units in order to improve the quality of products, their taste properties, reduce production costs and optimize production processes, ensure the efficiency of food risk management related to food safety.

During the reporting period, the Company was assessed in accordance with the requirements of international food safety and quality management standards:

- 1. In March 2021 the auditors of UAB Bureau Veritas performed a remote risk assessment inspection of Žemaitijos Pienas AB, due to the extension of the certificates ISO22 000/FSSC 22 000 until October 2021.
- 2. In June 2021 an audit by the US Force (NATO) assessed the compliance of the mineral water production division with NATO requirements.

The auditors concluded that the Company meets the requirements of certified standards. The audits were carried out without prior agreement of the audit date and plan. Žemaitijos Pienas AB has complied with the requirements of the above-mentioned international food safety standards, which are recognized by the International Food Safety Initiative (GFSI).



### **Investments and ongoing investment projects**

In 2021 Žemaitijos Pienas AB continued to invest in the renewal and modernization of equipment of individual production units in order to optimize production processes, ensure the efficiency and quality of management of food risk factors related to food safety.

During the first half of the year 2021 the main investment goal of the Company, as in previous years, was to increase the Company's competitiveness, to apply and use measures that would solve environmental problems, improve product quality and working conditions and safety of employees.

The main directions of investment were directed to the fresh dairy production unit, i.e. to the development of the curd workshop, modernization of packaging and refrigeration equipment, which will ensure and allow to improve the quality of the product and will allow to increase the productivity of the produced products. Investments were also made for small-scale operational works and repairs, which would improve the safety of works, the technical level of equipment, the reduction of wastewater pollution and the efficient use of energy costs. The aim is that the equipment and technological processes meet the expectations of employees and customers and that the final product is safe and of high quality for the buyer.

Žemaitijos Pienas AB also does not lag behind global sustainability trends. The amount of wrapping and packaging materials used is being optimized. The amount of plastic used for product packaging is reduced. In co-operation directly with the producers of packaging materials, the possibilities of using more environmentally friendly packaging for the packaging of dairy products produced from renewable natural sources are being assessed.

### **Products and trademarks**

The vision is continued and realized - to represent the culture of the Samogitian region not only in Lithuania, but also in the world by creating delicious and unique products. The mission is to continuously create added value for the Group's companies, its shareholders and the buyer. Marketing is an integral part of a successful business, therefore in 2021 the staff of the Group's companies paid a lot of attention to it.

The priority of Žemaitijos Pienas AB is to produce only high-quality, healthy and safe products that would become a benchmark of exceptional taste for even the most whimsical buyers, thus developing the consumer habit of choosing goods only with the Žemaitijos pienas AB brand. The constant goal is never to disappoint the customer's expectations, to look for new markets, by getting established not only with excellent products, services and other development, but also to attract such specialists who would professionally represent the Company's interests in cooperation with customers and market partners. Continuously create added value for the Buyer and the Group's companies by retaining existing Customers and attracting new ones, ensuring the highest level of product quality from the "field" to the "shelf".

With continuous improvement, new products can be introduced to consumers. A news of the first half of the year 2021 - ACTIFEEL yogurt line. This line of yoghurts without added sugar and enriched with soluble dietary fiber consists of 3 different flavours (types):

- 1. Greek type yogurt Actifeel, 0.2% fat, 300 g. it is a natural source of protein suitable for daily nutrition;
- 2. Actifeel yoghurt with inulin 3.0% fat, 300 g, a source of dietary fiber for excellent intestinal function;
- 3. Actifeel yoghurt with Spanish sage seeds 2.7% fat, 300 g is a harmony of taste and nutritional properties in yogurt.

In order to "move forward" not only in the development of high-quality, healthy and delicious dairy products, but also in adapting to today's trade trends, trade was launched on a foreign website. In the first half of 2021 Žemaitijos Pienas AB launched e-commerce through e-commerce company Amazon in the United Kingdom. Ongoing trade - hard cheese "Džiugas" 180 g that has received



numerous international awards. Sales are made directly from the Amazon warehouse, which enables high-quality and fast delivery of products throughout the United Kingdom.

In 2021, commemorating the birth year of the warrior DŽIUGAS, Žemaitijos Pienas AB carries out the social campaign Grow Together with Džiugas and aims to contribute to the noble mission - to commemorate the 800<sup>th</sup> anniversary of the birth of the legendary mythological Samogitian hero DŽIUGAS.

Continuing the tradition, the traditional festival of DŽIUGAS® cheese, called "DŽIUGAS DAY", is being organized, which has moved everyone to the virtual space this year. The participants of the festival were "met" differently - remotely. However, modern technologies have made it possible to achieve the main goal - to certify the cheese with the help of independent evaluators and to take the participants of the festival on a wonderful journey of legendary cheese flavours. This year, representatives from as many as six European countries became independent evaluators of hard cheese, with 15 authoritative evaluators from Poland, Germany, France, Croatia, Hungary and England. "DŽIUGAS DAY" is celebrated on the first Friday of May each year. Kits for professional evaluation and cheeses for entertainment tasting with various ingredients compatible with the cheese were sent to all independent cheese evaluators. The virtual DŽIUGAS DAY was broadcast live with simultaneous translation into English, German, French and Polish. During DŽIUGAS DAY, as many as 4 matured cheese samples were evaluated according to the classic criteria - taste, smell, colour, appearance and consistency. It is gratifying that the distinguished foreign guests virtually felt at least a part of the taste of Lithuania and Samogitia, whose capital produces the legendary DŽIUGAS® cheese.

### **Financial information of Group companies**

The Company has selected key standard financial indicators for analysis, which many companies use in practice to analyze financial data. The main financial performance indicators reflecting the activities of the Group and the Company for the half-year of 2020-2021 are as follows:

Financial indicators				
	Gre	oup	Com	pany
	1 <sup>st</sup> half-year of 2021.	1 <sup>st</sup> half-year of 2020.	1 <sup>st</sup> half-year of 2021.	1 <sup>st</sup> half-year of 2020.
Turnover, thousand euros	93 254	88 417	92 790	88 089
Gross profitability,%	21,14	22,57	21,22	22,89
Net profitability,%	4,46	6,77	4,96	7,52
EBITDA, thousand euros	6 955	8 756	7 181	9 267
EBITDA profitability,%	7,46	9,90	7,74	10,52
ROE profitability,%	4,14	6,45	4,97	7,76
ROA profitability,%	3,14	4,68	3,69	5,49
Overall liquidity ratio	3,40	4,04	3,10	3,67
Urgent coverage factor	1,62	2,19	1,44	1,99
Debt-equity ratio	0,32	0,38	0,35	0,41
Debt ratio	0,24	0,27	0,26	0,29
Amount of investments in fixed assets, thousand euros	7 620	903	7 454	662



The formulas for calculating the above financial ratios and a description of what the ratios mean shows submitted in the section **Performance results of the Group** of the annual report for 2020, pp. 19-20.

The Company's operating expenses in the first half of the year 2021 (EUR 15.25 million) accounted for 16.44% of the turnover. In the first half of the year 2020 (EUR 13.65 million) it accounted for 15.5% of the turnover. Group operating expenses in the first half of the year 2021 (EUR 15.74 million) accounted for 16.88% of the turnover when in the first half of the year 2020 (EUR 14.06 million) it accounted for 15.90% of the turnover. The increase in operating expenses was mainly due to the increase in sales expenses (wages; marketing). Due to the increase in raw milk purchase and packaging prices, the Company's and the Group's gross and net profits decreased compared to the first half of the previous year. Although sales increased, sales prices did not increase enough to cover the increase in prices for raw milk and other basic materials. Increases in the prices of basic materials and raw materials affected the values of all indicators.

# Overview of the performance, condition and development of economic activities

Comparison of Žemaitijos Pienas AB raw milk purchase volume and prices in the first half of the year 2021 and i the first half of the year 2020:

Purchase of raw milk (recalculated to basic indicators) *	1 <sup>st</sup> half of 2021	1 <sup>st</sup> half of 2020	Change compared to 1 <sup>st</sup> half of 2021 and 1 <sup>st</sup> half of 2020
Quantity of purchased milk, thousand, tons	195	185	5.41 %
Price of purchased milk, Eur / t	265	243	9.05 %

<sup>\*</sup> Purchased milk is converted into a basic one using a certain coefficient set by the state, calculated on the basis of fat and protein content.

Žemaitijos Pienas AB has been paying farmers a competitive price for the production of high quality milk for many years. The average amount of converted milk purchased in the first half of the year 2021 amounted to - 195 thousand tonnes, an increase of 5.41% compared to in the first half of the year 2020 (in the first half of the year 2020 - 185 thousand tons).

The average price of purchased converted milk for the first half of the year 2021 is 265 Eur/t and it is 9.05 percent more compared to the first half of the year 2020 (243 Eur/t in the first half of 2020).

AB Šilutės Rambynas subsidiary does not directly buy raw milk, Žemaitijos Pienas AB sells raw milk to it. For many years, Žemaitijos Pienas AB has based its activities with milk producers on a fair partnership and promotes dairy farm owners who achieve the best milk quality indicators.

Žemaitijos Pienas AB in in the first half of the year 2021 paid farmers an annual partnership supplement in the amount of 768 thousand Eur, its aim is to promote the development of dairy farming and ensure further cooperation with milk producers. This supplement was paid for milk sold throughout 2020 to farmers, suppliers of stationary points, agricultural companies selling milk to Žemaitijos Pienas AB in 2020 without interruption and meeting the prescribed requirements.

In the first half of the year 2021 sales of Žemaitijos Pienas AB products were 92,790 thousand Eur, i.e. 5.34 percent more compared to the first half of 2020 (H1 2020 - EUR 88,089 thousand).



Žemaitijos Pienas AB receives the largest share of revenue from the Lithuanian sales market, which amounts to more than half of all revenue - 51.37 percent (52.76% in the first half of 2020). Other sales markets are the Baltic States and the CIS countries - 15.89 percent (16.52% in the first half of 2020); other European countries - 25.54 percent (23.18% in the first half of 2020) and the rest of the world account for 7.20% (7.55% in the first half of 2020). Export countries which had the highest turnover in the first half of 2021 - Poland, Latvia, Germany, USA.

Sales of Žemaitijos Pienas AB by geographical segments, in thous. Eur.

No.	Sales by geographical segments, in thous.	H1 2021	Percent from total revenue in H1 2021	H1 2020	H1 2020	Percent from total revenue in H1 2020
1	Lithuania	47 671	51,37%	46 472	52,76%	2,58%
2	Other Baltic States and CIS countries	14 743	15,89%	14 548	16,51%	1,34%
3	Other European countries	23 697	25,54%	20 416	23,18%	16,07%
4	Other	6 679	7,20%	6 653	7,55%	0,39%
5	Total	92 790	100%	88 089	100%	5.34%

### Sales of AB Žemaitijos pienas by product Groups, in thous. Eur.

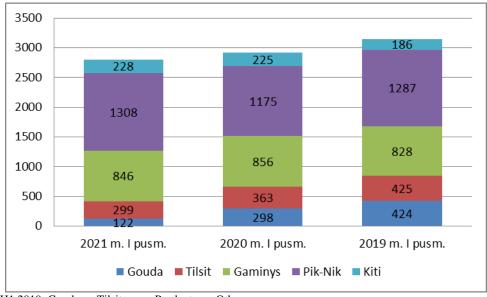
/							
1	No.	Sales by geographical segments, in thous. Euros	H1 2021	Percent from total revenue in H1 2021	H1 2020	H1 2020	Percent from total revenue in H1 2020
	1	Fermented and processed cheeses	40 003	43,11%	37 702	42,81%	6,10%
2	2	Fresh dairy products	28 792	31,03%	31 397	35,64%	-8,29%
	3	Butter and spreads	7 841	8,45%	7 136	8,10%	9,87%
2	1	Dry dairy products	8 333	8,98%	7 648	8,68%	8,95%
4	5	Other	7 821	8,43%	4 206	4,77%	85,94%
	5	Total	92 790	100%	88 089	100%	5,34%

Comparing H1 2021 with H1 2020, sales turnover of fresh dairy products decreased by 8.29 percent. This was due to a decrease in the sales volume of glazed cheese, sour cream and curd in tonnes (in the first half of 2021 compared to the first half of 2020, the turnover in tons decreased by 14.78%).

### Production of Šilutės Rambynas ABF products

The Company specializes in the production of cheese. Production volumes (in tonnes) in 2021 for the first half of 2019, as well as comparative data for the respective periods in 2019 and 2020 are shown in the histogram below:

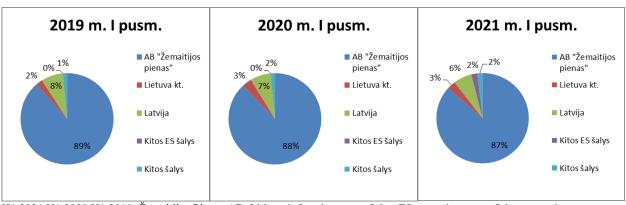




H1 2021 H1 2020 H1 2019 Gouda Tilsit Product Other

During the first half of 2021, 2803 tons of cheese were produced, or 114 t (3.9 percent) less than in the first half of 2020. The decline in production volumes was due to lower demand for products due to lower consumption and possibly due to the impact of Covid-19. Production of fermented cheeses (Gouda and Tilsit), which amounted to 421 t, continued to decline, while in 2020 661 tons were produced in the first half of the year (a decrease of 36.3 percent). Production of fermented cheese product remained at a similar level of 846 t in in the first half of the year 2021 and 856 t. during the relevant period in 2020. The production of peelable cheese sticks increased by 11.3% and that of other cheeses by 1.3%.

Most of the Company's products are sold through the parent company - Žemaitijos Pienas AB. The sales structure by markets is shown graphically:



H1 2021 H1 2020 H1 2019 Žemaitijos Pienas AB Lithuania Latvia

Other ES countries

Other countries

In the first half of the year 2021, products were sold for 14,135 thousand Eur or 4.6 percentmore than during the same period in 2020, when sales amounted to 13,512 thousand Eur. The increase was due to an increase in the prices of raw products (cream, concentrated whey) compared to 2020 and increased sales of peelable cheese sticks.

Types of risks, their factors and uncertainties, their management



Financial and other risks and their management, hedging instruments, other financial matters are disclosed in Chapter 29 "Financial risk management" of the explanatory note to the annual audited financial statements for 2020 and a detailed statement on this in the consolidated financial statements of Žemaitijos Pienas AB management report for 2020 (section "Key risk factors and risk management"). There are no substantial changes on these issues in the first half of 2021.

The Company and other Group companies are insured against joint and several liability for the activities performed and for the manufactured product, the insurance policy is valid worldwide. Risk management is performed by the Company's management.

# Uncertainty of business environment, challenges, risk management of COVID-19 pandemic impact

The impact of COVID-19 on business is widely explained in the 2020 Annual Report and Explanatory Note. No significant changes took place during in the first half of 2021. The Company's management continued to take all necessary preventive measures to manage the crisis caused by COVID-19: all procedures/instructions recommended by the Government were prepared; staff is further provided with PPE; the emergency plan has been supplemented, employees have been additionally tested, etc. In addition to all the recommended preventive measures, the Company's production employees in the first half of the year in 2021 were continued to be provided with free meals in order to avoid additional risks and contacts, and it was possible to enter the Company's territory without meeting other shift employees.

The management of the Company and the Group tried to maintain all jobs, there was no downtime. The Company's and the Group's management believes that the main risk that could arise in the future is a significant number of the Company's and the Group's employees infected with COVID-19, which would result in the cessation of partial or total production. This would lead to lower incomes, profits, loss of farmers and customers. The Company and the Group still operate in an enhanced security mode, the temperature of employees is constantly measured, any meetings are restricted, guests access to the territory, and the flow of employees in the canteen and other gathering places is restricted. The premises are disinfected daily, employees are provided with protective equipment and disinfectant liquid.

### **Business plans and forecasts of Group companies**

The main goal remains to sell the Company's and the Group's products directly to the shelves of strategic foreign countries with their own brands and brands, and to ensure that the Company's and the Group's products in their segment are of the highest quality and best meet customer expectations. , but also healthy and organic food.

The Company has sought and will continue to make optimal use of the opportunities for rapid development in a competitive environment. The long-term goals of Žemaitijos Pienas AB Group companies are to become and be strong, competitive, technically modern, reliable, attractive companies for investors, so that the Company's return to shareholders would be one of the largest among equal companies. To find and maintain the most profitable markets for its products in the European Union and the Baltic and other countries of the world, giving priority to the markets as close as possible, as well as to the markets of Germany, France, England and Hungary. Make the most of existing production capacity. The aim is to improve and develop new dairy products with the help of scientists and new scientific methods by constantly researching the consumer market, their needs for new products, carrying out tastings. In addition, the goal of the Companies is to get as close as possible to consumers by directly supplying and selling goods to the consumer

The main current goals of the Company remain:

- to buy raw milk on market conditions, but not more expensive than raw milk in Lithuania is bought by other market participants and to buy only quality milk;
- to encourage and assist farmers in improving milk quality;



- to increase sales at prices favourable to the Company;
- focus on sales of higher value-added products in export markets;

The lack of qualified workforce forces the Company to focus on human resources, therefore the aim is to pay special attention to strengthening the team of employees, developing competence and qualifications, forming specific skills, reviewing and improving motivational systems.

The constantly changing and dynamic market for the sale of dairy products and the purchase of raw milk, characterized by strong competition, forces Žemaitijos Pienas AB Group to refrain from publishing turnover and profit forecasts for the coming operating periods.

### Information on the company's research and development activities

The goal of the companies is to ensure the production and supply of products that meet the highest quality standards and create the highest added value to the consumer, therefore production technologists continue to cooperate with the scientists of Lithuanian University of Health Sciences, Vilnius University, Kaunas University of Technology, as well as Lithuanian and foreign experts. In cooperation with scientific institutions and foreign laboratories, new products are developed, adapted to the needs of the modern consumer. The development of products aims to take into account sustainable raw materials and technologies, and seeks added value designated to the functionality of products (protein products, products with fiber, vitamins, etc.). The Company's specialists are constantly doing internships in foreign countries, participating in exhibitions, raising their qualifications in trainings and seminars.

Laboratory tests of products are carried out regularly at the National Food and Veterinary Risk Assessment Institute, Eurofins, Hamilton, Food Institute of Kaunas University of Technology, Veterinary Academy of the Lithuanian University of Health Sciences, etc. laboratories. The research is of a continuous nature, focusing mainly on the improvement of the products of the existing product cart.

#### **Activities of group companies in the field of environmental protection**

Žemaitijos Pienas AB, a company producing and selling dairy products, which, according to the criteria established in the rules for issuing, amending and revoking integrated pollution prevention and control permits, is classified as an enterprise that uses equipment that requires a special permit issued in accordance with the said rules. Back in 2006 the Company has been issued a permit for integrated pollution prevention and control, the validity of which is not limited, but is adjusted due to changes. The Company does not have a negative impact on the environment, for which immediate measures should be taken, but the Company constantly monitors its performance, plans and implements the latest technologies that would reduce production and operating costs and energy costs, improve the Company's environmental condition.

The Company is constantly improving and refining the integrated quality and food safety management system, which meets the requirements of international standards BRC, ISO 22000, FSSC (ISO 22000, ISO/TS 22002-1).

Žemaitijos Pienas AB strives to save and use natural resources as rationally and economically as possible by various means. As you know, natural resources determine the economic development of countries. States that conserve natural resources have much greater opportunities to develop production, trade and the social sphere. The Company is well aware that its activities can cause significant damage to nature, and only the integrated use of economic, legal, technical and biological measures can guarantee the rational use of natural resources now and in the future, so the environmental impact is controlled by harmonized monitoring programs. When the Company expands or upgrades equipment and technology, an environmental impact assessment is performed to ensure that the Company's development does not exceed the permitted environmental standards, as well as industrial wastewater, biofuel quality and other factors that may affect the surrounding



environment are monitored. The Company is constantly updating its fleet to reduce air pollution from mobile sources. In order to ensure the reduction of pollution from stationary pollution sources, the Company uses the best available production methods.

Waste is managed in accordance with the established environmental requirements, through the environmental electronic data collection system GPAIS (product packaging waste information system), as well as quarterly waste generation accounting reports and accounting reports of released-imported packaging waste are provided (formed). Hazardous and non-hazardous waste is stored and managed in the area in such a way that it does not have a negative impact on the environment, it is sorted and its storage places are marked accordingly. Waste is transported to waste recovery companies in a timely manner. Žemaitijos Pienas AB sorts packaging at the waste generation site, presses it and prepares it for recycling. It also distinguishes between non-recyclable packaging waste, which is systematically transferred to collectors and recyclers of this waste.

### Political-economic environment in the field of climate change

Climate change is a global challenge that requires a global response. The EU is committed to helping increase the global effort, and EU countries have agreed to the target of ensuring climate-neutral effects in line with the Paris Agreement by 2050. The European Green Course provides an action plan:

- promoting resource efficiency in the transition to a clean circular economy,
- restoring biodiversity and reducing pollution.

Climate neutrality will require a transformation of European society and economy. The Council of Europe considers legislative and other initiatives under the European Green Course after they have been proposed by the European Commission. Political commitments are transformed into legal commitments.

It is clear that huge public investments will be needed, and significant efforts will be made to channel private sector capital into climate and environmental action, avoiding attachment to unsustainable models.

Achieving the goals of climate neutrality will require action in all sectors of the economy:

to invest in environmentally friendly technologies,

to support industrial renewal through innovation and innovation,

to introduce cleaner, cheaper and healthier forms of private and public transport,

to reduce greenhouse gas emissions, increase the share of renewable resources and increase energy efficiency in the field of energy,

to ensure greater energy efficiency of buildings,

work with international partners to improve global environmental standards.

The EU also plans to provide financial support and technical assistance to those most affected by the transition to a green economy.

The Company and the Group constantly:

- 1. monitor the climate change situation, current affairs, trends, related policy initiatives and legislation;
- 2. assess the risks associated with climate change issues;
- 3. integrate operational threats and opportunities into its risk management system.

### Personnel management and human resources aspects of group companies

The tendency of education of Žemaitijos Pienas AB employees does not change - most of the employees working in the Company have acquired professional or higher education. Employees are encouraged to pursue higher education and professional skills that are useful to the Company through scholarships or bonuses, which are awarded after obtaining education and providing supporting documents. Continuity of learning and development is also ensured. Employees continue to be



encouraged to deepen their professional knowledge in both internal and external training and to improve their professional qualifications.

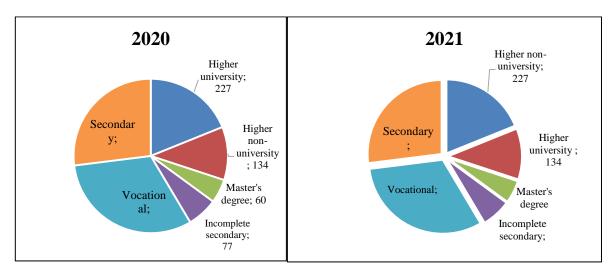
During the pandemic, the shortage of automation engineering specialists became apparent both in the labour market and in Žemaitijos Pienas AB. The goal of the Company is to attract the missing specialists. To this end, co-operation agreements are concluded with educational institutions that train the said specialists, and internships and employment opportunities for such specialists are ensured. Employees already working in the Company are trained and educated to take up higher, missing job positions, opportunities are created to raise one's category, thus increasing their salary.

According to the data as of 30 June 2021, Žemaitijos Pienas AB employed 1261 staff members (of which 60 pupils and students working temporarily during the summer). According to the data as of 31 December 2020, there were 1242 employees at Žemaitijos Pienas AB. According to the data of Žemaitijos Pienas AB as of 31 December 2019, there were 1210 employees. During the reporting period, the number of relatively permanent employees of Žemaitijos Pienas AB decreased.

Groups of employees at Žemaitijos Pienas AB by education (2019, 2020, 2021), after eliminating pupils and students working temporarily during the summer:

The number of employees	31/12/2019	31/12/2020	30/06/2021
With a master's degree	72	73	60
With higher university education	126	124	134
With higher non-university education	265	283	227
With vocational education	344	351	379
With secondary education	335	332	324
With incomplete secondary education	68	79	77
All together:	1210	1242	1201

Žemaitijos Pienas AB Employee groups by education (2020 and 2021), after eliminating temporary summer pupils and students:

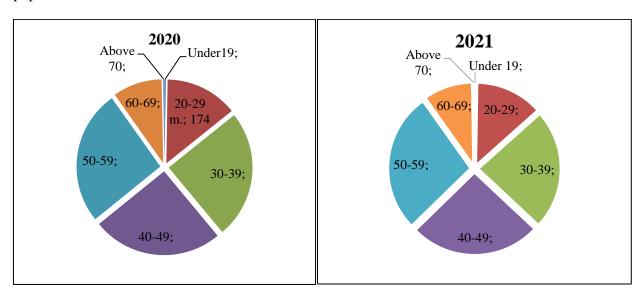




The number of employees of Žemaitijos Pienas AB, after eliminating temporary pupils and students working during the summer, according to their respective groups and their average salary according to the respective employee working groups in euros is:

/							
		31/12	2/2019	31/12/2020		30/06/2021	
	Number of employees by groups	Number of employees	Average wage, in euros	Number of employees	Average wage, in euros	Number of employees	Average wage, in euros
		9	7429	9	7193	9	6105
	Managers	288	2246	311	2285	305	2422
	Specialists	913	1194	922	1257	887	1317
	In total:	1210		1242		1201	

Number of employees in age groups in 2020 and in 2021, with the elimination of temporary summer pupils and students:



### Šilutės Rambynas ABF

At the end of the period, the Company had 168 employees, their number compared to 2020. during the same period, the number of employees decreased by 14 (7.7%). Changes in employee groups by education are presented in the table:

Employee education	30/06/2021	30/06/2020	30/06/2019
With a master's degree	9	9	8
With higher education	25	26	25
With higher education	24	24	26
With vocational education	58	64	70
With secondary education	38	43	44
With incomplete secondary education	14	16	22
Altogether:	168	182	195



The average salary during the first half of 2021 was 1582 Eur/month or 5.5 percent. higher than in 2020. The change in wages and salaries by Groups of employees is presented in the table:

Number of	30/06/2021		30/06/2020		30/06/2019	
employees by employee groups	Number of employees	Average wage, in euros	Number of employees	Average wage, in euros	Number of employees	Average wage, in euros
Leaders	7	3610	7	2978	7	3332
Specialists	21	2100	28	1781	30	1906
Workers	140	1403	147	1376	158	1382
Altogether:	168	1582	182	1500	195	1533

The Group company seeks to create and develop long-term relationships with employees, especially when the situation in the labour market is not satisfactory - there is a lack of highly qualified employees. Therefore, employees are constantly encouraged to develop professionally. The Company's employees have the opportunity to improve their knowledge and skills in seminars and courses. There are training programs for training and certifying specialists, production workers, machine operators, operators, locksmiths, foremen, supervisors.

### IV. OTHER INFORMATION

**Related party transactions** 

Related party transactions during the first six months of the current financial year that have a material effect on the financial position or performance of the company and/or Group during that period, including the amounts of those transactions, are presented in Note 18 to the Explanatory Letter for the first half year of 2021.

Judicial and extrajudicial proceedings

### I. Administrative cases

- 1. Defendant Žemaitijos Pienas AB, Plaintiff/Applicant Public Institution Rural Business and Market Development Agency, the essence of the dispute regarding the cancellation of the fine of EUR 3,000, in the Supreme Administrative Court of Lithuania, the fine examined in the case was canceled;
- 2. Plaintiff/applicant Public Institution "Packaging Management Organization", third party Žemaitijos Pienas AB, Defendant Environmental Protection Department under the Ministry of Environment, essence of dispute regarding repeal of individual legal act, case in the Supreme Administrative Court of Lithuania, the outcome of the case is unpredictable;
- 3. Plaintiff/applicant Žemaitijos Pienas AB, Defendant Bank of Lithuania, the essence of the dispute regarding the cancellation of the fine of EUR 158,000, the case in the Supreme Administrative Court of Lithuania, the outcome of the case is unpredictable;



4. Other cases that will not have a significant impact on the rights and obligations of Žemaitijos Pienas AB;

#### II. Civil cases

- 1. The plaintiff Žemaitijos Pienas AB, the Defendant VšĮ Pakuočių tvarkymo organizacija, the essence of the dispute claim for damages of 96,020 euros, the case in the Vilnius Regional Court, the outcome of the case is unpredictable, moreover, its outcome depends on the outcome of the case that is heard in the in the Supreme Administrative Court of Lithuania;
- 2. Other cases that will not significantly affect the rights and obligations of Žemaitijos Pienas AB;
- III. There are no cases pending before the courts or other institutions in criminal, tax law or other relations:

Regulated information made public by the Company

During the reporting period, the Company published 16 notices via the information system of the Vilnius Stock Exchange (AB NASDAQ OMX Vilnius) (on the website). All facts (events) are stored in the Central Regulated Information Database<sup>4</sup>, as well as this information is available on the Company's website www.zpienas.lt.

Public notices shall be published in accordance with the procedure established by legal acts and submitted in the electronic publication of the administrator of the Register of Legal Entities. Notices on the convening of the General Meeting of Shareholders and other material events are published in accordance with the procedure established by the Law on Securities in the Central Regulated Information Database www.crib.lt and on the Company's website www.zpienas.lt. The most important events of the reporting period were announced in the first half of the year 2021.

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<sup>4</sup> http://www.nasdaqbaltic.com/market/?pg=news&issuer=ZMP&start\_d=1&start\_m=1&start\_y=1996



	29 June	Decisions taken by the Extraordinary General Meeting of Shareholders of AB ŽEMAITIJOS PIENAS held on June 29, 2021
	28 June	Regarding Acquisition or disposal of the issuer's own shares) Asquisition or disposal of block of shares
	23 June	Notice of voting rights package
	23 June	Notification of persons holding managerial positions and transactions of closely related persons
	22 June	Notification of loss of a voting rights package
	22 June	Notification of the acquisition of a voting rights package
	22 June	Regarding the change of the place and registration time of the Extraordinary General Meeting of Shareholders of AB ŽEMAITIJOS PIENAS
	18 June	Supplemented notification of the Board of the Company regarding the intention to delist the company's shares from trading on the regulated market of AB Nasdaq Vilnius and to terminate public offering of the shares
	8 June	The announcement of the Company's Management Board of its intention to delist the Company's shares from trading on the regulated market of Nasdaq Vilnius, AB and to discontinue to offer the shares to the public
	7 June	Regarding the convening of the Extraordinary General Meeting of Shareholders of AB "Žemaitijos pienas"
	15 April	Regarding the decision of the Supreme Administrative Court of Lithuania
	2 April	Annual information of AB "Žemaitijos pienas"
	2 April	Regarding the appointment of a member of the Board
	2 April	Decisions made by Ordinary General Meeting of Shareholders of AB "Žemaitijos pienas"
	23 March	Regarding the draft alternative resolution submitted to the Ordinary General Meeting of Shareholders of AB Žemaitijos Pienas
	11 March	Regarding the convening of the Ordinary General Meeting of Shareholders of AB Žemaitijos Pienas
/		

### **Information related to Corporate Governance**

During the reporting period, two meetings of Žemaitijos Pienas AB shareholders took place - (i) the Ordinary General Meeting of Shareholders, which resolved issues related to the financial results<sup>5</sup> of the Company, also considered the determination of the budget and conditions for repurchase of treasury shares; (ii) Extraordinary General Meeting of Shareholders "On Delisting of the Company's Securities"<sup>6</sup>.

<sup>&</sup>lt;sup>5</sup> https://view.news.eu.nasdaq.com/view?id=be4a4d392d1d36a2e58a846bde32d0d3f&lang=lt

<sup>6</sup> https://view.news.eu.nasdaq.com/view?id=bf44e9aaf2f12fefe81d45bc47824303b&lang=lt



During the reporting period, Šilutės Rambynas ABF held one shareholders' meeting to discuss the Company's financial results in 2020.

On 02 April 2021, Monika Jasiulionienė, a member of the Board who holds the position of Production Director in the Company, was elected to the Board of Žemaitijos Pienas AB. Education of the Board member Monika Jasiulionienė's - Kaunas University of Technology (Bachelor of Food Chemistry and Engineering); Kaunas University of Technology (Master of Manufacturing Engineering).

During the reporting period, no other significant changes in the management of the Companies or related to management took place, all more detailed information is provided in Corporate Governance Report for 2020<sup>7</sup>. It should also be noted that financial and information related to the securities of Žemaitijos Pienas AB and other relevant information is published at -https://www.nasdagbaltic.com/statistics/lt/news?issuer=ZMP&filter=1&page=2.

### V. EVENTS AFTER THE REPORTING PERIOD

### The most important events after the reporting period

On 13 July 2021, Žemaitijos Pienas AB has completed the repurchase of its treasury shares through the Nasdaq Vilnius Stock Exchange. The Company bought 1,344,826 shares (2.78 per cent) during the repurchase of its treasury shares. After this repurchase of treasury shares, Žemaitijos Pienas AB held 4,836,327 shares or 10 percent of treasury shares.

The Extraordinary General Meeting of Shareholders held on 02 August 2021 revoked the entire Supervisory Board of the Company and elected new members of the Supervisory Board - Linas Siraštanovas, Grąžina Norkevičienė and Virginija Vaitkuvienė, as well as decided to reduce the Company's capital by canceling part of the Company's shares.

On 16 August 2021, a new version of the Company's Articles of Association was registered in the Register of Legal Entities of SE Register of Legal Entities (after the reduction of the authorised capital), the authorised capital decreased from EUR 14,028,750 to EUR 13,448,750 and the number of ordinary registered shares decreased from 48,375,000. up to 46,375,000 psc. The reason is the resolution of the Extraordinary General Meeting of Shareholders of 02 August 2021 on cancellation of 2,000,000 ordinary registered treasury shares managed by Žemaitijos Pienas AB.

On 24 August 2021, the Company's Supervisory Board recalled the entire Board (members) and elected a new (re-elected) Board - R. Pažemeckas, D. Gecienė, M. Dromantas, J. Petrauskienė, M. Jasiulionienė became members of the Board.

No significant events related to the management of the Company occurred in Šilutės Rambynas ABF in the first half of the year 2021.

Until 1 September 2021, Žemaitijos Pienas AB announced eight significant events and other information required by legal acts and mandatory <sup>8</sup>.

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<sup>&</sup>lt;sup>7</sup> https://view.news.eu.nasdaq.com/view?id=be4a4d392d1d36a2e58a846bde32d0d3f&lang=lt

<sup>&</sup>lt;sup>8</sup> http://www.nasdaqbaltic.com/statistics/lt/news?issuer=ZMP&filter=1&page=1

**ŽEMAITIJOS PIENAS AB** Enterprise code 180240752, Sedos g. 35, Telšiai, Lithuania

CONSOLIDATED REPORT FOR THE FIRST HALF OF 2021

