## **Important Notice**

**IMPORTANT**: You must read the following before continuing. The following notice applies to the base prospectus (the "Base Prospectus") following this page, whether received by email, accessed from an internet page or otherwise received as a result of electronic communication, and you are therefore advised to read this notice carefully before reading, accessing or making any other use of the Base Prospectus. In reading, accessing or making any other use of the Base Prospectus, you agree to be bound by the following terms and conditions and each of the restrictions set out in the Base Prospectus, including any modifications made to them any time you receive any information as a result of such access.

If you are in any doubt as to what action you should take, you are recommended to seek your own personal financial advice immediately from your stockbroker, bank manager, solicitor, accountant, fund manager or other appropriately authorised independent financial adviser.

THE FOLLOWING DOCUMENT MAY NOT BE FORWARDED OR DISTRIBUTED OTHER THAN AS PROVIDED BELOW AND MAY NOT BE REPRODUCED IN ANY MANNER WHATSOEVER.

INTENDED ADDRESSEES - THIS BASE PROSPECTUS AND ANY OFFER OF THE SECURITIES PURSUANT TO IT ARE ONLY ADDRESSED TO AND DIRECTED AT, AND MAY ONLY BE DISTRIBUTED TO OR ACTED ON BY, (i) PERSONS IN LATVIA, ESTONIA AND LITHUANIA; AND (ii) PERSONS LOCATED IN MEMBER STATES OF THE EUROPEAN ECONOMIC AREA (THE "EEA") (OTHER THAN IN LATVIA, ESTONIA AND LITHUANIA) WHO ARE QUALIFIED INVESTORS WITHIN THE MEANING OF ARTICLE 2(E) OF THE PROSPECTUS REGULATION (REGULATION (EU) 2017/1129 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL OF 14 JUNE 2017 ON THE PROSPECTUS TO BE PUBLISHED WHEN SECURITIES ARE OFFERED TO THE PUBLIC OR ADMITTED TO TRADING ON A REGULATED MARKET, AND REPEALING DIRECTIVE 2003/71/EC) ("QUALIFIED INVESTORS").

ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THIS DOCUMENT, IN WHOLE OR IN PART, IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS NOTICE MAY RESULT IN A VIOLATION OF THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS.

IF YOU HAVE GAINED ACCESS TO THIS ELECTRONIC TRANSMISSION CONTRARY TO ANY OF THE FOREGOING RESTRICTIONS, YOU ARE NOT AUTHORISED AND WILL NOT BE ABLE TO PURCHASE ANY OF THE SECURITIES DESCRIBED THEREIN.

NOTHING IN THIS ELECTRONIC TRANSMISSION CONSTITUTES AN OFFER TO SELL OR THE SOLICITATION OF AN OFFER TO BUY ANY SECURITIES OF THE ISSUER IN THE UNITED STATES OR ANY OTHER JURISDICTION WHERE IT IS UNLAWFUL TO DO SO.

ANY SECURITIES TO BE ISSUED HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION, AND THE SECURITIES MAY NOT BE OFFERED, SOLD OR DELIVERED AT ANY TIME, DIRECTLY OR INDIRECTLY, WITHIN THE UNITED STATES (WHICH TERM INCLUDES THE TERRITORIES, THE POSSESSIONS, AND ALL OTHER AREAS SUBJECT TO THE JURISDICTION OF THE UNITED STATES) OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS (AS DEFINED IN REGULATION S UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED).

**Confirmation of your representation:** This Base Prospectus is being accessed by you via electronic transmission at your request and by accessing, reading or making any other use of the Base Prospectus, you shall be deemed to have represented to us that:

- 1. you have understood and agree to the terms set out herein; AND
- 2. that the e-mail address to which, pursuant to your request, the attached document has been delivered by electronic transmission is not located in the United States, its territories, its possessions and other areas subject to its jurisdiction; and its possessions include Puerto Rico, the U.S. Virgin Islands, Guam, American Samoa, Wake Island and the Northern Mariana Islands; AND
- 3. you are a person in Latvia, Estonia or Lithuania, or a qualified investor in the Member Sate of the EEA other than Latvia, Estonia and Lithuania and you are neither a person located in the United States, nor a U.S. person and you are not purchasing any of the securities for, or for the account or benefit of, any such person; AND
- 4. that you consent to delivery of the Base Prospectus by electronic transmission; AND

5. you will not transmit the attached Base Prospectus (or any copy of it or part thereof) or disclose, whether orally or in writing, any of its contents to any other person except with our consent; AND

6. you acknowledge that you will make your own assessment regarding any legal, taxation or other economic considerations with respect to your decision to subscribe for or purchase any of the securities.

You are reminded that the Base Prospectus has been delivered to you on the basis that you are a person into whose possession the Base Prospectus may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not, nor are you authorised to, deliver the Base Prospectus to any other person and, in particular, (i) to any U.S. address nor (ii) to any other person who is not a Qualified Investor inside the EEA (except in the case of persons in Latvia, Estonia or Lithuania). Failure to comply may result in a direct violation of the U.S. Securities Act of 1933, as amended or the applicable laws of another jurisdiction.

The materials relating to the offering do not constitute, and may not be used in connection with, an offer or solicitation in any place where offers or solicitations are not permitted by law.

Under no circumstances shall the Base Prospectus constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of the securities in any jurisdiction in which such offer, solicitation or sale would be unlawful.

MiFID II product governance / target market: Solely for the purposes of each manufacturers' product approval process, the target market assessment in respect of the Bonds has led to the conclusion that: (i) the target market for the Bonds is eligible counterparties, professional clients and retail clients, each as defined in Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments and amending Directive 2002/92/EC and Directive 2011/61/EU, as amended from time to time ("MiFID II") and (ii) all channels for distribution of the Bonds to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Bonds to retail clients are appropriate – investment advice, portfolio management and non-advised sales and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. Any person subsequently offering, selling or recommending the Bonds (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Bonds (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

The Base Prospectus has been sent to you in an electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of electronic transmission and, consequently, neither AS "Citadele banka", nor any person who controls any of the foregoing, nor any director, officer, employee nor agent of any of the foregoing or affiliate of any such person accepts any liability or responsibility whatsoever in respect of any difference between the Base Prospectus distributed to you in electronic format and the hardcopy version available to you on request from AS "Citadele banka".

The distribution of this Base Prospectus in certain jurisdictions may be restricted by law. Persons into whose possession the attached document comes are required to inform themselves about, and to observe, any such restrictions.

You should not reply by e-mail to this announcement, and you may not purchase any securities by doing so. Any reply e-mail communications, including those you generate by using the reply function on your e-mail software, will be ignored and rejected.



## AS "Citadele banka"

(incorporated with limited liability and registered in Latvia, with registration number 40103303559)

## € 40,000,000 Fourth Unsecured Subordinated Bonds Programme

Under this € 40,000,000 (forty million euro) Fourth Unsecured Subordinated Bonds Programme (the "Programme") described in this base prospectus (the "Base Prospectus"), AS "Citadele banka", a limited company/joint stock company incorporated in, and operating under the laws of, the Republic of Latvia, and registered with the Commercial Register of Latvia under the registration number: 40103303559, legal address: Republikas laukums 2A, Riga, LV-1010, Latvia, telephone: +37167010000, e-mail: info@citadele.lv, website: www.citadele.lv ("Citadele"), subject to compliance with all relevant laws and regulations, may issue and offer publicly in Latvia, Estonia and Lithuania from time to time in one or several series (the "Series") non-convertible unsecured and unguaranteed subordinated bonds denominated in EUR, having maturity of 10 years and with fixed interest rate (the "Bonds"). The maximum aggregate nominal amount of all Bonds outstanding issued under the Programme shall not at any time exceed €40,000,000.

References herein to "this Base Prospectus" shall, where applicable, be deemed to be references to this Base Prospectus as supplemented or amended from time to time. To the extent not set forth in this Base Prospectus, the specific terms of any Bonds will be included in the relevant final terms (the "Final Terms") (a form of which is contained herein) therefore the prospectus relating to Series issued under the Programme consists of this Base Prospectus and the respective Final Terms. The language of this Base Prospectus is English. The offering of the Bonds under the Programme pursuant to the Base Prospectus and the applicable Final Terms shall be hereinafter referred to as the "Offer".

The Bonds may be issued in such denominations as may be specified in the relevant Final Terms save that the minimum denomination of each Bond shall be €10,000. The Bonds shall be governed by Latvian law. Each Series may comprise one or more tranches of Bonds (each a "Tranche").

This Base Prospectus has been registered with and approved as a base prospectus by the Financial and Capital Market Commission of Latvia (In Latvian - Finanšu un kapitāla tirgus komisija) (the "FCMC") in its capacity as the competent authority in Latvia for the purposes of Regulation (EU) 2017/1129 of the European Parliament and of the Council of 14 June 2017 on the prospectus to be published when securities are offered to the public or admitted to trading on a regulated market, and repealing Directive 2003/71/EC (the "Prospectus Regulation"), in accordance with the requirements of the Financial Instruments Market Law of the Republic of Latvia of 2003, as amended (the "Latvian Financial Instruments Market Law"), and Commission Delegated Regulation (EU) 2019/980 of 14 March 2019 supplementing Regulation (EU) 2017/1129 of the European Parliament and of the Council as regards the format, content, scrutiny and approval of the prospectus to be published when securities are offered to the public or admitted to trading on a regulated market, and repealing Commission Regulation (EC) No 809/2004, as amended (the "Delegated Regulation"). The FCMC has approved this Base Prospectus, but it is not liable for the correctness of the information presented therein. Citadele has requested that the FCMC notifies this Base Prospectus to the competent authority in Lithuania (the Bank of Lithuania (In Lithuanian - Lietuvos Bankas) (the "Bank of Lithuania")) and to the competent authority in Estonia (Estonian Financial Supervision and Resolution Authority (in Estonian - Finantsinspektsioon) (the "EFSA")), provide them with a certificate of approval attesting that this Base Prospectus has been drawn up in accordance with the Prospectus Regulation.

Application will be made to the Nasdaq Riga AS, registration number: 40003167049, legal address: Vaļņu 1, Riga, LV-1050, Latvia ("Nasdaq Riga") for admitting each Tranche to listing and trading on the official bond list (Baltic Bond List) of Nasdaq Riga according to the requirements of Nasdaq Riga not later than within 3 (three) months after the Issue Date of the respective Tranche. Trading of the respective Tranche on the Baltic Bond List of the Nasdaq Riga Stock Exchange is expected to commence within 1 (one) month after the above-mentioned application has been made. All dealings in the Bonds of the respective Tranche prior to the commencement of unconditional dealings on the Baltic Bond List of the Nasdaq Riga Stock Exchange may be in the form of private over-the-counter transactions and will be at the sole risk of the parties concerned. Nasdaq Riga Stock Exchange is a regulated market for the purposes of the Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments and amending Directive 2002/92/EC and Directive 2011/61/EU, as amended from time to time ("MiFID II"). Unless the context requires otherwise, references in this Base Prospectus to Bonds being "listed" (and all related references) shall mean that such Bonds have been listed and admitted to trading on the Baltic Bond List of the Nasdaq Riga Stock Exchange as may be specified in the applicable Final Terms.

This Base Prospectus has been drawn up and published by Citadele in connection with the public offering in Latvia, Lithuania and Estonia and listing of the Bonds. Except where specified otherwise, capitalised words and expressions in this Base Prospectus have the meaning given to them in the section entitled "Glossary of Terms". This Base Prospectus and any supplement thereto will be published on the website of (a) the FCMC (www.fktk.lv) and (b) Citadele (www.cblgroup.com) and copies may be obtained at the registered office of the Citadele during normal business hours on any weekday. See the section entitled "Important Information About This Base Prospectus" for more information.

The Bonds shall be issued in the bearer dematerialised form and registered with Nasdaq CSD SE, registration number: 40003242879, legal address: Vaļņu 1, Riga, LV-1050, Latvia (the "Nasdaq CSD") in book-entry form with the securities settlement system governed by Latvian law (the "Latvian SSS"). Investors may hold Bonds through Nasdaq CSD participants participating in Latvian SSS. See the section entitled "General Terms and Conditions of the Bonds" for more information.

The Bonds are subordinated to all unsubordinated claims against Citadele at all times (for the purposes of clarity, the Bonds are not subordinated to claims that are subordinated to the Bonds or have the same ranking as the Bonds) and Citadele's obligations under the Bonds constitute subordinated liabilities within the meaning of the Credit Institutions Law of the Republic of Latvia of 1995, as amended (the "Latvian Credit Institutions Law"). The net proceeds from the Bonds will be used by Citadele for the purposes specified in section entitled "General Terms and Conditions of the Bonds Reasons for the Offer and Use of Proceeds" below and as its subordinated capital and thus the Bonds will be recognized as Tier 2 instruments within the meaning of the Regulation (EU) No 575/2013 of the European Parliament and of the Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No 648/2012, as amended (the "CRR") or any other applicable rules. The subordination of the Bonds means that in the event of liquidation or insolvency of Citadele, all the claims arising from the Bonds shall become collectible and shall be satisfied only after full satisfaction of all unsubordinated recognised claims against Citadele but before satisfaction of the claims of Citadele's shareholders in their capacity as Citadele's shareholders in accordance with the applicable law. Therefore, upon liquidation or insolvency of Citadele, the holders of the Bonds (the "Bondholders") will not be entitled to any payments due under the Bonds until full and due satisfaction of all the unsubordinated claims against Citadele. except the claims of Citadele's shareholders in their capacity as Citadele's shareholders. By subscribing to the Bonds, all investors unconditionally and irrecoverably agree to such subordination of claims arising from the Bonds. As long as there are no liquidation or insolvency proceedings initiated against Citadele, all claims arising from the Bonds shall be satisfied by Citadele in accordance with the general terms and conditions of the Bonds as described in the section entitled "General Terms and Conditions of the Bonds" (the "General Terms and Conditions of the Bonds"), the applicable Final Terms and the applicable law. Please be advised that no funds may be left to satisfy the claims of the Bondholders after all or part of unsubordinated claims have been satisfied. Accordingly, any and all restrictions applicable to the subordinated liabilities of a credit institution and Tier 2 instruments as may be provided in the Latvian Credit Institutions Law, CRR and any other applicable rules will be applicable to the Bonds and Citadele's obligations arising out of the Bonds. The Bonds rank pari passu with other existing and future unsecured and unguaranteed subordinated obligations of Citadele. See the section entitled "General Terms and Conditions of the Bonds -Ranking and Subordination" for more information.

The Bonds may be redeemed prematurely by Citadele on the grounds set forth in this Base Prospectus. See the section entitled "General Terms and Conditions of the Bonds —Maturity and Redemption" for more information.

Investing in the Bonds issued under the Programme involves a high degree of risk and may not be suitable for all investors. See section entitled "Risk Factors" for a discussion of certain factors to be considered in connection with an investment in the Bonds. While every care has been taken to ensure that this Base Prospectus presents a fair and complete overview of the risks related to Citadele, the operations of Citadele and its Subsidiaries (the "Citadele Group") and to the Bonds, the value of any investment in the Bonds may be adversely affected by circumstances that are either not evident at the date hereof or not reflected in this Base Prospectus.

This Base Prospectus and any Final Terms do not constitute an offer to sell, or a solicitation of an offer to buy, the Bonds in any jurisdiction in which such offer or solicitation would be unlawful. The Bonds have not been and will not be registered under the United States Securities Act of 1933, as amended or the securities laws of any state of the United States or other jurisdiction, and the securities may not be offered, sold or delivered at any time, directly or indirectly, within the United States (which term includes the territories, the possessions, and all other areas subject to the jurisdiction of the United States) or to, or for the account or benefit of, U.S. persons (as defined in Regulation S under the United States Securities Act of 1933, as amended). Neither the U.S. Securities and Exchange Commission nor any state securities commission in the United States, nor any other U.S. regulatory authority, has approved or disapproved of the Bonds, or passed upon or endorsed the merits of the offer of the Bonds or determined that this Base Prospectus and any Final Terms are accurate or complete. Any representation to the contrary is a criminal offence in the United States.

This Base Prospectus shall be valid for 12 months after its approval by FCMC for offers to the public. Citadele shall not be obligated to supplement this Base Prospectus in the event of significant new facts, material mistakes or material inaccuracies after the end of the validity period of this Base Prospectus.

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## 1. Important Information About This Base Prospectus

#### 1.1. General

This Base Prospectus has been approved by the Financial and Capital Market Commission of Latvia ("FCMC"), as competent authority under the Prospectus Regulation and only as meeting the standards of completeness, comprehensibility and consistency imposed by the Prospectus Regulation. Approval of this Base Prospectus by FCMC should not be considered as an endorsement of the quality of the Bonds that are the subject of this Base Prospectus and investors should make their own assessment as to the suitability of investing in the Bonds.

Each prospective investor, by accepting delivery of this Base Prospectus and any Final Terms, agrees that this Base Prospectus and any Final Terms are being furnished by Citadele solely for the purpose of enabling a prospective investor to consider the purchase of the Bonds. Any reproduction or distribution of this Base Prospectus and/or any Final Terms, in whole or in part, any disclosure of their contents or use of any information herein for any purpose other than considering an investment in the Bonds is prohibited, except to the extent that such information is otherwise publicly available.

This Base Prospectus and any Final Terms are not intended to provide the basis of any credit or other evaluation and should not be considered as a recommendation by Citadele that any recipient of this Base Prospectus and any Final Terms should purchase the Bonds. Each potential purchaser of Bonds should determine for itself the relevance of the information contained in this Base Prospectus and any Final Terms, and its purchase of Bonds should be based upon such investigation, as it deems necessary.

This Base Prospectus and any Final Terms are issued in compliance with the Latvian Financial Instruments Market Law and the Prospectus Regulation, for the purpose of giving information with regard to Citadele Group and the Bonds. This Base Prospectus should be read and construed together with any supplement hereto and with any other documents attached herein and with the relevant Final Terms.

In making an investment decision regarding the Bonds, prospective investors must rely on their own examination of Citadele Group and the terms of the Offer, including the merits and risks involved, and prospective investors should rely only on the information contained in this Base Prospectus and any Final Terms. Citadele and Citadele Group has not authorised any person to provide prospective investors with different information or to give any information or to make any representation not contained in this Base Prospectus and any Final Terms. If anyone provides prospective investors with different or inconsistent information or makes any such representation, prospective investors should not rely on such information and representation. Prospective investors should assume that the information appearing in this Base Prospectus and any Final Terms is accurate only as of their date. Citadele Group's business, financial condition, results of operations, prospects and the information set forth in this Base Prospectus and any Final Terms may have changed since the date hereof. Neither the delivery of this Base Prospectus and any Final Terms nor any offer, sale or delivery of the Bonds made hereunder shall, under any circumstances, create any implication that there has been no change in Citadele Group's affairs since the date hereof or that the information contained in this Base Prospectus and any Final Terms is correct as of a date after their date.

Citadele may have included its own estimates, assessments, adjustments and judgements in preparing some of the market information contained in this Base Prospectus and any Final Terms, which has not been verified by an independent third party. Market information that may be included herein is, therefore, unless otherwise attributed to a third party source, to a certain degree subjective. Whilst Citadele believes that its own estimates, assessments, adjustments and judgements are reasonable and that the market information prepared by it generally reflects the industry and the markets in which Citadele operates, there is no assurance that Citadele's own estimates, assessments, adjustments or judgements are the most appropriate for making determinations relating to market information or that market information prepared by other sources will not differ materially from the market information included herein.

Prospective investors should not consider any information in this Base Prospectus and any Final Terms to be investment, legal or tax advice. Prospective investors should consult their own counsel, accountant and other advisers for legal, tax, business, financial and related advice regarding purchasing and holding of the Bonds. None of Citadele, or any of its respective affiliates or advisers, makes any representation to any offeree or

purchaser of the Bonds regarding the legality of an investment in the Bonds by such offeree or purchaser under appropriate investment or similar laws.

Citadele reserves the right to reject any offer to purchase the Bonds, in whole or in part, for any reason and to sell to any prospective investor less than full amount of the Bonds sought by such investor (other than those offers, if any, set out in "General Terms and Conditions of the Offer —Allotment —Guaranteed Allocations").

The Base Prospectus and any Final Terms do not constitute or form part of an offer to sell, or a solicitation of an offer to buy, any security other than the Bonds under this Base Prospectus.

MiFID II product governance / target market: Solely for the purposes of each manufacturers' product approval process, the target market assessment in respect of the Bonds has led to the conclusion that: (i) the target market for the Bonds is eligible counterparties, professional clients and retail clients, each as defined in MiFID II and (ii) all channels for distribution of the Bonds to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Bonds to retail clients are appropriate – investment advice, portfolio management and non-advised sales and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. Any person subsequently offering, selling or recommending the Bonds (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Bonds (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

## 1.2. Responsibility Statement

Citadele, represented by the members of its Management Board (being, at the date of this Base Prospectus, Mr. Johan Akerblom, Mr. Slavomir Mizak, Mr. Valters Ābele, Ms. Rūta Ežerskienė, Ms. Jūlija Lebedinska-Ļitvinova, Mr. Vladislavs Mironovs, Mr. Uldis Upenieks, Mr. Vaidas Žagūnis) accepts responsibility for the information contained in this Base Prospectus, and having taken all reasonable care to ensure that such is the case, Citadele and its Management Board confirm that the information contained in this Base Prospectus is, to the best of Citadele's knowledge and the knowledge of the members of the Management Board, in accordance with the facts and contains no omissions likely to affect its import.

Riga, 25 November 2021

Management Board of AS "Citadele banka":

Jol	han	Ake	rb	lom

Chairman of the Management Board, Chief Executive Officer

## Valters Ābele

Member of the Management Board, Chief Financial Officer

### Slavomir Mizak

Member of the Management Board, Chief Technology and Operations Officer

## Vladislavs Mironovs

Member of the Management Board, Chief Strategy Officer

## **Uldis Upenieks**

Member of the Management Board, Chief Compliance Officer

## Rūta Ežerskienė

Member of the Management Board, Chief Retail Commercial Officer

## Vaidas Žagūnis

Member of the Management Board, Chief Corporate Commercial Officer

## Jūlija Lebedinska-Litvinova

Member of the Management Board, Chief Risk Officer

## 1.3. Applicable Law and Dispute Resolution

This Base Prospectus has been drawn up by Citadele in accordance with and is governed by Latvian law, in particular, the Latvian Financial Instruments Market Law, Prospectus Regulation and Delegated Regulation, in particular the Annexes 6 and 14 of the Delegated Regulation. The Base Prospectus is comprised of a securities note of the Bonds drawn up in accordance with Annex 14 of the Delegated Regulation, and the registration

document of Citadele drawn up in accordance with Annex 6 of the Delegated Regulation. Citadele will, as deemed necessary, supplement the Base Prospectus with updated information pursuant to the Latvian Financial Instruments Market Law. Any Final Terms will be drawn up by Citadele in accordance with and are governed by Latvian law and Prospectus Regulation.

Any disputes relating to or arising from this Base Prospectus and/or the Final Terms will be settled solely by the courts of the Republic of Latvia of competent jurisdiction.

## 1.4. Registration and Approval of the Base Prospectus

This Base Prospectus has been approved by the FCMC, as competent authority under the Prospectus Regulation, on \_\_\_\_\_ 2021 under registration number \_\_\_\_. The FCMC only approves this Base Prospectus as meeting the standards of completeness, comprehensibility and consistency imposed by the Prospectus Regulation and should not be considered as an endorsement of Citadele and the quality of the Bonds that are the subject of this Base Prospectus.

## 1.5. Use of the Base Prospectus

This Base Prospectus is prepared solely for the purposes of the Offer of the Bonds issued under the Programme and admission to listing and trading of the Bonds on the Baltic Bond List of the Nasdaq Riga Stock Exchange. Citadele has not consented to the use of the Base Prospectus for subsequent resale or final placement of the Bonds by financial intermediaries.

No public offering of the Bonds is conducted in any jurisdiction other than Latvia, Lithuania and Estonia (where the public offering of the Bonds to institutional and retail investors takes place) therefore the dissemination of this Base Prospectus in other countries may be restricted or prohibited by law. This Base Prospectus may not be used for any other purpose than for making the decision of participating in the Offer or investing into the Bonds. You may not copy, reproduce (other than for private and non-commercial use) or disseminate this Base Prospectus without express written permission from the Citadele.

## 1.6. Documents on Display

Copies of the following documents during validity of this Base Prospectus, unless applicable laws and regulations require otherwise, will be available for inspection free of charge on Citadele's website: <a href="https://www.cblgroup.com">www.cblgroup.com</a> and at the registered office of the Citadele during normal business hours on any weekday:

- this Base Prospectus; and
- the Final Terms, when issued; and
- · Citadele's Articles of Association; and
- Citadele's audited consolidated financial statements as of and for the year ended in 31 December 2019 (prepared according to IFRS); and
- Citadele's audited consolidated financial statements as of and for the year ended in 31 December 2020 (prepared according to IFRS); and
- Citadele's audited consolidated interim financial report as of and for the six month period ended 30 June 2021; and
- Citadele's unaudited consolidated interim financial report for the third quarter ended 30 September 2021
- Certain other additional documents and information related to this Base Prospectus, if any.

The registered office of Citadele is at Republikas laukums 2A, Riga, LV-1010, Latvia. The delivery of the printed version of the aforementioned documents is limited to jurisdictions in which the offer of the Bonds to the public is made.

## 1.7. Presentation of Information

#### **Financial Information**

The consolidated financial information of Citadele Group and the financial information of Citadele set forth herein has, unless otherwise indicated, been derived from Citadele's audited consolidated financial statements as of and for the year ended 31 December 2019 (the "2019 Audited Consolidated Financial Statements"),

Citadele's audited consolidated financial statements as of and for the year ended 31 December 2020 (the "2020 Audited Consolidated Financial Statements"), Citadele's audited consolidated interim financial report as of and for the six months ended 30 June 2021 (the "2021 Audited Consolidated Interim Financial Report for the six months") and Citadele's unaudited consolidated interim financial report for the third quarter ended 30 September 2021 (the "2021 Unaudited Consolidated Interim Financial Report for the third quarter") (all prepared according to International Financial Reporting Standards ("IFRS"), as adopted by the European Union (the "EU")) as set forth in the Schedules to this Base Prospectus. References in this Base Prospectus to financial information for the years 2019 or 2020 refer to financial information as of or for the years ended 31 December 2019 and 2020, respectively, and references to financial information for the first half of 2021 refer to financial information as of or for the six months ended 30 June 2021, and references to financial information for the third quarter of 2021 refer to financial information as of or for the third quarter ended 30 September 2021.

### References to "Citadele Group" and "Citadele"

In this Base Prospectus, references to "Citadele Group" mean Citadele and its Subsidiaries as listed in the section entitled "Overview and Business Description —Structure of Citadele Group", unless the context requires otherwise. References to "Citadele" or "Issuer" are to Citadele only.

#### **Additional Definitions**

For details of certain other defined terms used in this Base Prospectus, see the section entitled "Glossary of Terms".

#### **Rounding and Percentages**

Some numerical figures included in the financial statements and this Base Prospectus may have been subject to rounding adjustments. Accordingly, numerical figures shown for the same category presented in different tables may vary slightly, and numerical figures shown as totals in certain tables may not be an arithmetic aggregation of the figures that precede them.

In this Base Prospectus, Citadele may have included certain percentage figures for convenience purposes in comparing changes in financial and other data over time. However, certain percentages greater than 100% may have been excluded and replaced with a dash in the applicable tables. In addition, certain percentages may not sum to 100% due to rounding.

## Third Party Information and Statement by Experts and Declarations of Any Interest

2019 Audited Consolidated Financial Statements, 2020 Audited Consolidated Financial Statements and 2021 Audited Consolidated Interim Financial Report for the six months attached to this Base Prospectus contain auditor's reports. See the section entitled "Financial and Trend Information —Independent Auditors" for more information on auditors. 2021 Audited Consolidated Financial Statements will be published in March 2022.

Citadele has derived certain information in this Base Prospectus, including certain information and statistics concerning the Latvian banking market and its competitors, from private and publicly available information, including principally annual reports, industry publications, market research, press releases, filings under various securities laws and official data published by certain Latvian Government agencies. The main sources for such data used in this Base Prospectus are:

- European Commission Eurostat (ec.europa.eu/eurostat);
- Central Statistical Bureau of Latvia (www.csb.gov.lv);
- Latvian Financial and Capital Market Commission (www.fktk.lv);
- International Monetary Fund (<u>www.imf.org</u>);
- Investment and Development Agency of Latvia (www.liaa.gov.lv);
- Finance Latvia Association (<u>www.financelatvia.eu</u>).

Where third-party information is set out, it has been sourced from official and industry sources and other sources which Citadele believes to be reliable. Such information, data and statistics have been accurately reproduced and, as far as Citadele is aware and is able to ascertain from relevant publicly available information published by the aforementioned sources, no facts have been omitted which would render the reproduced information, data and statistics inaccurate or misleading. However, information provided by different third

parties may not necessarily be comparable. Prospective investors are advised to use such information with caution.

#### **Websites**

The contents of (i) Citadele's or Citadele Group's websites or any websites directly or indirectly linked to Citadele's or Citadele Group's websites and (ii) the contents of the websites listed above, do not form part of this Base Prospectus.

## **Currency Presentation and Exchange Rate Information**

Solely for the convenience of the reader, references in this Base Prospectus to "U.S. dollars" and "U.S.\$" or "USD" are to the currency of the United States; and references to "Euro" and "EUR" or "€" are to the single currency introduced at the start of the third stage of European Economic and Monetary Union pursuant to the Treaty establishing the European Community, as amended by the Treaty on the Functioning of the European Union. References to "Swiss Francs" and "CHF" are to the currency of Switzerland. Unless otherwise indicated, financial and statistical data included in this Base Prospectus are expressed in Euro. 2019 Audited Consolidated Financial Statements, 2020 Audited Consolidated Interim Financial Report for the six months and 2021 Unaudited Consolidated Interim Financial Report for the third guarter are presented in Euro, which is Citadele's functional and presentation currency.

#### **Forward Looking Statements**

Certain statements in this Base Prospectus are not historical facts and are forward-looking statements which are based on the Citadele's Management Board's views and understanding of the Citadele Group and its operating environment and on the assumptions made based on the factors known to the Citadele's Management Board as of the date of this Base Prospectus. Forward-looking statements are identified by words such as "believe", "anticipate", "predict", "expect", "estimate", "intend", "plan", "will", "would", "may", "might", "could", "consider" or "likely" and variations of such words or any other similar expressions and statements, but these expressions are not the exclusive means of identifying such statements. Forward-looking statements may appear, without limitation, under the headings "Risk Factors", "Corporate governance" and "Overview and Business Description". Citadele may from time to time make written or oral forward-looking statements in reports to shareholders and in other communications. Examples of such forward-looking statements include, but are not limited to:

- statements of Citadele's or Citadele Group's plans, objectives or goals, including those related to its strategy, products or services;
- statements of future economic performance of Citadele or Citadele Group or the industries and markets in which it operates; and
- statements of assumptions underlying such statements.

Forward-looking statements that may be made by Citadele Group from time to time (but that are not included in this Base Prospectus) may also include projections or expectations of revenues, income (or loss), earnings (or loss) per share, dividends, capital structure or other financial items or ratios.

By their very nature, forward-looking statements involve inherent risks and uncertainties, both general and specific, and risks exist that predictions, forecasts, projections and other forward-looking statements will not be achieved. Prospective investors should be aware that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements.

When relying on forward-looking statements, prospective investors should carefully consider such factors and other uncertainties and events, especially in light of the political, economic, social and legal environment in which Citadele operates. Such forward-looking statements speak only as of the date on which they are made. Accordingly, Citadele does not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise, except as required by law, the rules of the FCMC or the Nasdaq Riga. Citadele does not make any representation, warranty or prediction that the results anticipated by such forward-looking statements will be achieved, and such forward-looking statements represent, in each case, only one of many possible scenarios and should not be viewed as the most likely or standard scenario.

The section entitled "Risk Factors" includes risks, uncertainties and other important factors, which may affect Citadele's and Citadele Group's business operations, financial position and/or business result. The risk factors described in the Base Prospectus do not necessarily include all risks and new risks may surface. If one or more of the risk factors described in this Base Prospectus or any other risk factors or uncertainties would materialise or any of the assumptions made would turn out to be erroneous, the Citadele's and Citadele Group's actual business result and/or financial position may differ materially from that anticipated, believed, estimated or expected.

## 1.8. Advisors

Legal Adviser to Citadele:

## Attorney-at-law Edijs Poga Law Office

Republikas laukums 2A, Riga, 5th floor, 5.2.31 office LV-1010, Latvia <a href="https://www.poga.legal">www.poga.legal</a>

Advisors to Citadele are not liable for the correctness of the information presented and any representations made in this Base Prospectus and any Final Terms.

## 2. Notice to Investors and Restrictions on Distribution

#### General

This Base Prospectus and any Final Terms have been prepared by Citadele for use in connection with the Offer in Latvia, Lithuania and Estonia and the listing of the Bonds on the Baltic Bond List of Nasdaq Riga Stock Exchange. This Base Prospectus does not apply to any subsequent resale or final placement of the Bonds by financial intermediaries. This Base Prospectus has been approved by the FCMC and for the purposes of passporting the Offer to (a) Lithuania - notified to the Bank of Lithuania and (b) Estonia - notified to Estonian Financial Supervision and Resolution Authority with a certificate of approval attesting that this Base Prospectus has been drawn up in accordance with the Prospectus Regulation.

The distribution of this Base Prospectus, any Final Terms and the offer and sale of the Bonds may be restricted by law in certain other countries and jurisdictions. The offer of the Bonds to the public will be made only in Latvia, Lithuania and Estonia; there will be no public offer of the Bonds in any other jurisdiction. Any person residing outside Latvia, Estonia and Lithuania may receive this Base Prospectus and any Final Terms only within the limits of applicable special provisions or restrictions. Accordingly, the Bonds may not be offered or sold, directly or indirectly, and neither this Base Prospectus and any Final Terms nor any other offering material or advertisement in connection with the Bonds may be distributed or published in or from any country or jurisdiction except under circumstances that will result in compliance with any and all applicable rules and regulations of any such country or jurisdiction. Persons into whose possession this Base Prospectus and any Final Terms come should inform themselves about and observe any restrictions on the distribution of this Base Prospectus and any Final Terms and the offer and sale of the Bonds offered in the Offer. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.

Citadele and any of its respective affiliates or advisers are not making an offer to sell the Bonds or a solicitation of an offer to buy any of the Bonds to any person in any jurisdiction except where such an offer or solicitation is permitted. Accordingly, this this Base Prospectus and any Final Terms do not constitute an offer to subscribe for or buy any of the Bonds offered in the Offer to any person in any jurisdiction to whom it is unlawful to make such offer or solicitation in such jurisdiction.

Citadele or its representatives or advisers do not accept any legal responsibility whatsoever for any such violations, for any violation by any person, whether or not a prospective investor, of any such restrictions and whether or not such a person is aware of such restrictions. Prospective investors must comply with all applicable laws and regulations in force in any jurisdiction in which they purchase, offer or sell the Bonds or possess or distribute this Base Prospectus and any Final Terms. Prospective investors must obtain any consent, approval or permission required for their purchase, offer or sale of the Bonds under the laws and regulations in force in any jurisdiction to which they are subject or in which they make such purchases, offers or sales.

No action has been or will be taken in any jurisdiction that would permit a public offering of the Bonds, or distribution of this Base Prospectus, any Final Terms or any supplementary prospectus or any amendment or supplement thereto in connection with the proposed resale of the Bonds or any other offering material in any country or jurisdiction where action for that purpose is required.

This Base Prospectus and any Final Terms may not be distributed or published and, unless specifically otherwise stated in this Base Prospectus, the Bonds may not be, directly or indirectly, offered, sold, resold, transferred or delivered in such countries or jurisdictions or otherwise in such circumstances in which such offer, sale, re-sale or transfer would be unlawful or require measures other than those required under Latvian laws, including, if applicable, the United States of America. Citadele reserves the right at its sole discretion to reject subscription to the Bonds, which it believes would cause the violation or breach of any law, rule or regulation for the time being in force.

## **European Economic Area**

This Base Prospectus has been prepared on the basis that any offer of the Bonds (other than the offer of the Bonds in Latvia, Lithuania and Estonia) will be made pursuant to an exemption under Article 1(4) of the Prospectus Regulation, from the requirement to produce a prospectus for offers of the Bonds. Accordingly, any person making or intending to make an offer within the EEA of the Bonds which are the subject of an offering contemplated by the relevant Final Terms (other than the offer of the Bonds in Latvia, Lithuania

and Estonia) may only do so in circumstances in which no obligation arises for Citadele to publish a prospectus pursuant to Article 3(1) of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation, in each case, in relation to such offer. Citadele has not authorised, nor does it authorise, the making of any offer of the Bonds in circumstances in which an obligation arises for Citadele to publish or supplement a prospectus for such offer.

In relation to each Member State of the EEA, an offer of any Bonds which are the subject of the Offer contemplated herein to the public in that Member State may not be made, except in the cases of Latvia, Lithuania and Estonia, and except that Citadele may make an offer to the public of the Bonds in that Member State under the following exemptions under the Prospectus Regulation: (a) to any legal entity which is a qualified investor as defined under the Prospectus Regulation; (b) to fewer than 150 natural or legal persons per Member State (other than qualified investors as defined in the Prospectus Regulation), subject to obtaining the prior consent of Citadele for any such offer; or (c) in any other circumstances falling within Article 1(4) of the Prospectus Regulation, subject to obtaining the prior consent of Citadele for any such offer, provided that no such offer of Bonds shall result in a requirement for the publication by Citadele of a prospectus pursuant to Article 3(1) of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation.

For the purposes of this provision, the expression "an offer to the public" in relation to any Bonds in any Member State of the EEA shall have the meaning set out in Article 2(d) of the Prospectus Regulation. In the case of any Bonds being offered to a financial intermediary, as that term is used in Article 5(1) of the Prospectus Regulation, such financial intermediary will be deemed to have represented and agreed that the Bonds acquired by it have not been acquired on a non-discretionary basis on behalf of, nor have they been acquired with a view to their offer or resale to, persons in circumstances which may give rise to an offer of any Bonds to the public other than their offer or resale in a Member State of the EEA to qualified investors who are not financial intermediaries as so defined or in circumstances in which the prior consent of Citadele has been obtained to each such proposed offer or resale. Citadele and its respective affiliates, and others will rely upon the truth and accuracy of the foregoing representations, acknowledgements, and agreements.

Each person in the Member State of the EEA (other than Latvia, Lithuania or Estonia) who receives any communication in respect of the Bonds or who acquires any Bonds under the offers contemplated in this Base Prospectus will be deemed to have represented, warranted and agreed to and with Citadele that it is a "qualified investor" within the meaning of Article 2(e) of the Prospectus Regulation; and in the case of any Bonds acquired by it as a financial intermediary as that term is used in Article 5(1) of the Prospectus Regulation, such financial intermediary will also be deemed to have represented, warranted and agreed that the Bonds acquired by it have not been acquired on behalf of, nor have they been acquired with a view to their offer or resale to, persons in any Member State of the EEA other than qualified investors, as that term is defined in the Prospectus Regulation, or in circumstances in which the prior consent of Citadele has been given to the offer or resale; or where the Bonds have been acquired by it on behalf of persons in any Member State of the EEA other than qualified investors, the offer of those Bonds to it is not treated under the Prospective Regulation as having been made to such persons. Citadele and its affiliates and others will rely upon the truth and accuracy of the foregoing representations, acknowledgements and agreements. Notwithstanding the above, a person who is not a qualified investor and who has notified Citadele of such fact in writing may, with the consent of Citadele, be permitted to subscribe for or purchase the Bonds.

### **United States**

THE BONDS HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION, AND THE BONDS MAY NOT BE OFFERED, SOLD OR DELIVERED AT ANY TIME, DIRECTLY OR INDIRECTLY, WITHIN THE UNITED STATES (WHICH TERM INCLUDES THE TERRITORIES, THE POSSESSIONS, AND ALL OTHER AREAS SUBJECT TO THE JURISDICTION OF THE UNITED STATES) OR TO, OR FOR THE ACCOUNT OR BENEFIT OF, U.S. PERSONS (AS DEFINED IN REGULATION S UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED).

NEITHER THE U.S. SECURITIES AND EXCHANGE COMMISSION NOR ANY STATE SECURITIES COMMISSION IN THE UNITED STATES OR ANY OTHER U.S. REGULATORY AUTHORITY HAS APPROVED OR DISAPPROVED OF THE BONDS OR PASSED UPON OR ENDORSED THE MERITS OF THE OFFER OF THE BONDS OR DETERMINED IF THIS BASE PROSPECTUS AND ANY FINAL TERMS ARE TRUTHFUL OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENCE IN THE UNITED STATES.

## 3. Risk Factors

#### 3.1. Introduction

Investment in the Bonds involves a high degree of risk. Prospective investors should carefully review this Base Prospectus in its entirety and should, in particular, consider, among other things, all risks inherent in making such an investment, including the following risks and uncertainties, before deciding to invest in the Bonds. Prospective investors should be aware that the value of the Bonds and any income derived from them may go down as well as up and that investors may not be able to rely on their initial investment. If any of the following risks materialise, Citadele Group's business, prospects, financial condition, results of operations or cash flows, as well as Citadele's ability to fulfil its obligations under the Bonds could be materially adversely affected. In such a case, the value and the market price of the Bonds could also decline and investors could lose all or part of their investment.

Prospective investors should note that, although the factors described below represent the principal risks inherent in investing in the Bonds, there may be additional risks and uncertainties of which Citadele Group is currently unaware or currently considers immaterial and which may also have a material adverse effect on Citadele Group's business prospects, financial condition, results of operations or cash flows, therefore Citadele does not represent that the statements below regarding the risks of acquiring and/or holding any Bonds are exhaustive. The risk factors described below are not listed in any order of priority with regard to significance or probability.

Most of these risk factors are contingencies which may or may not occur and Citadele is not in a position to assess or express a view on the likelihood of any such contingency occurring. This Base Prospectus is not, and does not purport to be, investment advice or an investment recommendation to invest in the Bonds. Prospective investors should make their own independent review, analysis and evaluations of the risks associated with an investment in the Bonds and whether an investment into the Bonds is consistent with its financial needs and investment objectives and whether such investment is consistent with any rules, requirements and restrictions as may be applicable to that investor, such as investment policies and guidelines, laws and regulations of the relevant authorities, etc. Prospective investors should consult with their own professional advisers if they consider it necessary.

The following is not an exhaustive list or explanation of all risks which investors may face when making an investment in the Bonds and should be used as guidance only.

## 3.2. Economic and Market Environment Risks

## Citadele Group is exposed to risk arising from changes in the economic environment

Citadele Group's business is affected by European and global economic conditions and future economic prospects, particularly in Latvia and the other Baltic States in which Citadele Group's revenue is predominantly generated. Weakening of global macroeconomic conditions, domestic macroeconomic imbalances, recessions, global financial market turmoil and volatility, similar to the 2008-2009 financial crisis or that caused by the COVID-19 pandemic (see "Risk Factors - Economic and Market Environment Risks - The outbreak of COVID-19 has negatively affected the global, Latvian and Baltic states' economies and financial markets and might continue to disrupt and/or otherwise negatively impact the operations of Citadele Group and/or its clients"), have in the past affected and may continue to affect Citadele Group's business, financial performance and the activity level and behaviour of Citadele Group's customers as well as the banking sectors in the Baltic States generally. External economic factors have in the past affected and may continue to affect Citadele Group in the future. These include high unemployment levels, reduced consumer and government spending levels, government monetary and fiscal policies, inflation rates, credit spreads, currency exchange rates, market indices, investor sentiment and confidence in the financial markets, reduced consumer confidence, the level and volatility of equity prices, commodity prices and interest rates, real estate prices and changes in customer behaviour. Furthermore, other factors or events may affect the Baltic, European and global economic conditions, such as heightened geopolitical tensions, war, acts of terrorism, natural disasters or other similar events outside Citadele Group's control.

Following the global financial crisis in 2008 and 2009, a number of countries in Europe have experienced increasing debt levels and a lack of economic growth. The COVID-19 pandemic has further elevated government debt levels. Lower private consumer spending, lower household purchasing power, high rates of unemployment, reduction of business profitability and increased insolvency of companies and/or households have, since 2009, contributed to slow gross domestic product ("GDP") growth in many European countries. Certain of these factors arising from the global financial crisis (particularly those impacting Commonwealth of Independent States ("CIS") countries) have resulted in a reduced demand for financial products and services and deterioration in the asset quality of Citadele Group and have negatively influenced Citadele Group's customers' capacity to repay loans resulting in increased loan impairment charges, in particular prior to 2013. Although the Baltic States have been in a period of economic recovery following the global financial crisis, the rate of growth in these countries, like many others in the European Union ("EU"), has been slower than that before the global financial crisis. In addition, due to their relatively small and open economies, the Baltic States remain exposed to regional or global economic or macroeconomic events to a greater extent than many other nations making Baltic states more vulnerable to escalations in trade tensions. Domestically, Baltic States' shrinking labour force and declining population are factors that could affect potential GDP growth over the medium to long term.

Following the adoption of the Euro by Estonia, Latvia and Lithuania on 1 January 2011, 2014 and 2015, respectively, the Baltic States are currently all members of the Eurozone and are thus affected by economic and macroeconomic developments in the Eurozone.

Citadele Group has no control over economic or macroeconomic events and changing market conditions and may be unable to foresee, predict or adequately manage their effects. Consequently, a market downturn or a worsening of the Baltic, European or global economies may negatively impact the value of Citadele Group's assets, the ability of its clients to meet financial obligations and could cause Citadele Group's loan impairment charges to rise, any of which may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows, and limit Citadele Group's ability to implement its business strategy.

The outbreak of COVID-19 has negatively affected the global, Latvian and Baltic states' economies and financial markets and might continue to disrupt and/or otherwise negatively impact the operations of Citadele Group and/or its clients

The COVID-19 pandemic has caused significant disruption in the economy and financial markets globally, as well as in Latvia and the other Baltic States. Within Latvia and many of its important trading partners, the spread of COVID-19 has caused illness, quarantines, cancellation of events and travel, business shutdowns, reduction in business activity and financial transactions, labour shortages, supply chain interruptions and overall economic and financial market instability. The ongoing COVID-19 pandemic continues to evolve as different variants are identified and, to date, has resulted in the implementation of significant measures by the Latvian Government intended to control and mitigate the economic impact of the outbreak.

Latvia's economy contracted by 3.6 per cent. in 2020. The gradual lifting of containment measures as a result of progression made in the implementation of vaccination programmes is expected to result in the recovery of economic activity. In the second quarter of 2021, GDP in Latvia returned to pre COVID-19 levels as GDP grew by 10.3 per cent. compared to corresponding period of the previous year (according to preliminary data). However, on 9 October 2021 the Latvian Government declared a further state of emergency in Latvia for three months from 11 October 2021 until 11 January 2022, including restrictions on gatherings and requirements for people to work remotely. This was as a result of the rapid increase in people infected with COVID-19 and low vaccination levels in Latvia. On 21 October 2021, further extraordinary measures were adopted until 14 November 2021, including an overnight curfew and striction restrictions on people's movements.

The recovery in the global economy is also uneven and incomplete, and significant uncertainty remains. Economic recovery is dependent on the successful implementation of vaccine programmes, and vaccine resistant strains of COVID-19 not emerging. This is against the background of economies generally being less stable as public debt in Latvia, the Baltic States and globally has increased significantly due to support and spending measures implemented by government authorities to mitigate the impact of the measures taken to

#### control COVID-19 outbreaks.

Several financial institutions worldwide, including Citadele Group, have taken unprecedented steps as part of the measures adopted to limit the spread of COVID-19, such as having the vast majority of their employees work remotely. An outbreak of the virus amongst Citadele Group's employees or within its offices, branches and other premises, or any quarantines affecting Citadele Group's employees, may reduce Citadele Group's ability to carry out operations as usual.

Furthermore, the current COVID-19 pandemic and any potential future outbreaks may also have a material adverse effect on Citadele Group's counterparties and/or clients, which could result in increased default risk in the performance of the obligations of Citadele Group's counterparties and/or clients towards Citadele Group and ultimately expose Citadele Group to an increased number of defaults and insolvencies amongst its counterparties and/or clients, and increase the provisioning requirements of Citadele Group.

Further measures implemented by the Latvian Government or adopted by Citadele Group at its own initiative in order to mitigate the impact of the ongoing outbreak may affect Citadele Group and it is not possible at this stage to assess all the specific measures that may be implemented to contain the effects of the COVID-19 pandemic. As of 30 September 2021, COVID-19 restructured loans were EUR 185 million (7 per cent. of the total gross loans), out of which loans amounting to EUR 183 million have returned to the initial payment schedule. Loans amounting to EUR 14.7 million were delinquent and loans amounting to EUR 19.7 million have been restructured for the second time as of 30 September 2021.

Any of these factors, whether resulting from the current or any further outbreaks of COVID-19, including as a result of the unsuccessful implementation of vaccine programmes or the emergence of vaccine resistant strains of COVID-19, may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows, and may limit Citadele Group's ability to implement its business strategy.

# Increasing competition in the banking sectors of the Baltic States could have a material adverse effect on Citadele Group

Citadele Group faces significant competition from both foreign and domestic banks in all Baltic States. According to data published by the FCMC, as at the date of this Base Prospectus, there were 12 banks and 4 branches of foreign banks operating in Latvia. High level of competition in Latvia, Lithuania or Estonia may have a material adverse effect on Citadele Group's market share in the Baltic States and may limit its ability to expand its operations and product offerings to customers. As there is only a limited pool of high quality borrowers in the Baltic States, Citadele Group may lose market share if its competitors seek to expand and it is unable to effectively compete. Citadele Group may be unable to offer new products or services at the same rate or level of profitability as its competitors, and Citadele Group may be unable to enhance its existing products or services before or in line with its competitors. Citadele Group does not actively target customers in the low-interest rate segment of these markets and does not engage in so-called "interest rate wars" with other banks. Accordingly, should a competitor lower its interest rates on loans or increase interest rates on savings products, Citadele Group's ability or desire to match such rates, particularly in relation to its corporate loan products, would be limited.

In addition to the competitive threat posed by traditional banks, Citadele Group also faces competition from a number of small, independent financial technology companies from both the Baltic States as well as elsewhere. The number of "FinTech" companies has expanded significantly in recent years, as has their product offering, and their aim is to disrupt the incumbent financial system by offering lower-cost, software-focused financial services, particularly in relation to the consumer loans, credit cards, payment transfers and foreign exchange segments of the banking sector.

Any failure by Citadele Group to successfully compete in the Baltic States may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows, and may limit Citadele Group's ability to implement its business strategy.

## Citadele Group may be adversely affected by changes in market interest rates

Market interest rates remain low in most of the countries where Citadele Group operates, particularly in the Eurozone. Changes in market interest rates are influenced by a number of factors outside of Citadele Group's control, including the fiscal and monetary policies of governments and central banks, such as the European Central Bank ("ECB"), and international political and economic conditions. Market interest rates may change in ways that Citadele Group is unable to foresee, predict or adequately manage, and may have a disproportionate or different effect on Citadele Group relative to its competitors. Market interest rates, particularly in the Eurozone, and the trend in the change of such rates have a material impact on Citadele Group's interest income from its loan and securities portfolios. As of 30 September 2021, the vast majority of Citadele Group's loan portfolio consists of floating rate loans, whereas the majority of Citadele Group's securities portfolio consists of fixed rate instruments. Changes in market interest rates also have a material impact on Citadele Group's interest expense, particularly with respect to the interest rates it pays on its customer deposit base. As Citadele Group derives the majority of its total income from net interest income, changes in market interest rates may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

An increase in market interest rates may increase the interest expense that Citadele Group is required to pay in order to (i) preserve liquidity by holding cash at the Bank of Latvia or other monetary financial institutions and (ii) maintain its customer deposit base, as well as in respect of payments on its liabilities to its other creditors. In addition, an increase in market interest rates would have an immediate negative impact on Citadele's shareholders' equity due to the revaluation of Citadele Group's fair valued securities portfolio, as well as a potential future negative impact on Citadele Group's income statement upon the sale of an affected security. The offsetting positive impact of increased interest income from Citadele Group's loan portfolio due to an increase in interest rates on loans following any increase in market interest rates would not take effect for up to six months for each relevant loan due to delays in interest rate changes on individual loans, which are typically tied to six-month EURIBOR rates. However, the greater the increase in interest rates on loans, the greater the risk that borrowers would be unable to remain current with their increased payments and that increased interest income would be offset by increased default and impairment rates on Citadele Group's loan portfolio. As a result, an increase in interest rates could reduce Citadele Group's net interest margin and could have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## 3.3. Risks Relating to Citadele Group's Business

## Citadele Group may not be able to successfully implement its business strategy

Citadele Group may not successfully implement its business strategy. According to its business strategy, Citadele Group aims to become the leading local bank of choice for individuals and businesses in each of the Baltic States. There is no guarantee that Citadele Group will be successful in implementing all or any part of its business strategy, and any such implementation may be less effective, less profitable and/or less rapid than Citadele Group anticipates. The successful implementation of Citadele Group's business strategy is subject to a number of challenges and risks, including Citadele Group being unable to:

- become the primary bank of choice for mobile active retail customers in the Baltic States, in particular
  as a result of a failure by Citadele Group to increase the number of new and existing customers that
  use Citadele as their primary bank, develop its current account product into a key "hook" to attract
  customers and expand its range of digital services via mobile and online channels, as well as due to
  the quality of its personalised customer service;
- successfully enhance its consumer lending and mortgage product offering to its retail customers via
  mobile and online channels in the Baltic States, in particular as a result of a failure by Citadele Group to
  increase the use of card products among its existing and potential customer base, maintain its existing
  customer base, market share and revenue levels in the retail lending business, or leverage its
  information technology ("IT") systems and increase automation in the underwriting process while
  maintaining existing risk levels;

- successfully develop its SME and Corporate segments in the Baltic States, which are focused on small
  and medium-sized enterprises, being entities with annual turnover between EUR 0.4 million and EUR 5
  million ("SMEs"), in particular, as a result of a failure by Citadele Group to increase its product and
  service penetration in the SME segment, retain client relationships with SMEs that grow into larger,
  more complex businesses or maintain or grow its revenue levels in the SME and Corporate segments;
- drive revenue growth from its existing SME and Corporate customer base, in particular as result of a
  failure by Citadele Group to implement new product offerings, improve the effectiveness of its sales
  and distribution channels and enhance its relationship managers' roles in its customer service process,
  or maintain its existing customer base, market share and revenue levels in the SME and Corporate
  segments;
- expand its Leasing segment in the Baltic States, in particular as a result of a failure by Citadele Group
  to build a competitive "one click" leasing offering, become provider of choice for dealerships and
  partners, or to provide best in class customer service to customers, dealers and partners;
- grow local wealth management, asset management and pension product offerings to individual
  customers inside the Baltic States, in particular, as a result of a failure by Citadele to cross-sell its
  product offerings, asset management and pension operations, or maintain its market share and
  revenue levels in its wealth management business;
- maintain its prudent liquidity and funding profile and enhance its capital base whilst delivering strong
  medium-term returns on equity, in particular as a result of a failure by Citadele Group to maintain
  adequate liquidity, grow its customer deposit base, manage costs associated with its funding base or
  secure additional sources of liquidity as necessary; and
- generate sufficient profits from its operations to enable it to meet the minimum capital requirements imposed by the FCMC.

If Citadele Group fails to implement its strategy in full or in part, Citadele Group may be unable to further grow its business, and even if it is successful, there is no guarantee that the successful implementation of Citadele Group's business strategy will improve Citadele Group's profitability or operating efficiency to the extent that Citadele Group desires or at all. Any of the foregoing risks could have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## Citadele Group's risk management strategies, techniques and policies may fail to adequately identify and manage the risks that Citadele faces and the losses that could result from them

Although Citadele Group takes steps and has systems in place to manage the risks to which it is exposed, there can be no assurance that Citadele Group has adequately identified all of the risks that it faces or the losses that could result from them. In addition, there may be other risks that Citadele Group has not yet identified, anticipated or been made aware of, and the impact of such risks, including any subsequent losses for Citadele Group, may be far greater than the impacts that Citadele Group has otherwise anticipated. The risk management systems adopted by Citadele Group may not be fully effective or consistently applied to mitigate Citadele Group's exposure against all types of risks that it faces, including risks that are unidentified or unanticipated, or the losses that it might incur.

Any change in Citadele Group's approach to risk management, including as a result of identifying new risks, may result in a higher impairment level for certain of Citadele Group's assets, which in turn may adversely affect Citadele Group's profitability. The estimation of impairment levels is inherently uncertain and dependent upon many factors, such as historical loan performance, future economic conditions, the trading performance or future cash flows of borrowers and the value of the underlying collateral, for which there may not be a readily accessible market. Citadele Group relies on quantitative models (including the IFRS 9 model) as well as expert judgement to determine estimated impairment allowances. Under requirements of IFRS 9 rules, Citadele Group calculates collective impairment losses based on the probability of default ("PD") for a given loan portfolio and the loss given default ratio ("LGD") for the loan portfolio, which describes the average expected credit loss if an obligor in the loan portfolio defaults. To determine its PD and LGD estimates, Citadele Group employs a combination of statistical analyses including segment-specific statistics and management judgement. Citadele

Group may not have accurately identified impaired loans or estimated the scope of loan impairments across its loan portfolio, which may result in Citadele Group's loan portfolio performing significantly below Citadele Group's expectations. Actual credit losses may materially differ from reported impairment levels due to a number of factors, including factors that are inherently uncertain, such as international and local economic conditions, borrower specific factors, industry and market trends, interest rates, unemployment rates, an outbreak such as the COVID-19 outbreak and other external factors.

Any failure by Citadele Group to accurately assess or manage the risks or losses that it faces, or any change in the approach to risk management leading to higher impairments, may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## Citadele may fail to correctly evaluate the credit risk and collateral value of its security

At the initial lending stage as well as during the life of a loan, Citadele Group's credit risk evaluation and collateral valuation models and processes may not accurately reflect the underlying risk of specific borrowers or the underlying value of their collateral, and the quality of Citadele Group's loan portfolio may deteriorate for reasons that are beyond its knowledge or control. Financial models (which are typically financial representations illustrating likely financial results based on specific financial assumptions) help inform Citadele Group of the value of certain of its assets (such as certain loans, financial instruments, including illiquid financial instruments where market prices are not readily available, goodwill or other intangible assets) and liabilities as well as Citadele's risk exposure. These financial models also generally require Citadele to make assumptions, judgments and estimates which, in many cases, are inherently uncertain, including expected cash flows, the ability of borrowers to service debt, residential and commercial property price appreciation and depreciation, and relative levels of defaults and deficiencies. Such assumptions, judgments and estimates may need to be updated to reflect changing facts, trends and market conditions and may result in a decrease in the value of, and consequently an impairment of, Citadele's assets, an increase in Citadele's liabilities or an increase in Citadele's risk exposure, any of which may have a material adverse effect on Citadele's financial condition, results of operations and prospects. Any failure by Citadele Group to accurately assess the credit quality of its loan portfolio or the value or enforceability of its associated collateral may have a material adverse effect on Citadele's business, prospects, financial condition, results of operations or cash flows.

## Citadele Group may be exposed to potentially heightened credit risk by lending to retail, SME and micro SME customers

Lending to retail, SME and micro SME customers generally carries a greater risk of credit exposure than lending to larger corporate customers. Loans to these customers are often more difficult to accurately price because these customers are generally less financially stable than larger corporate customers and generally have less available credit history. In particular, the financial condition of some of Citadele Group's SME and micro SME customers is difficult to assess and predict, and some of these borrowers have no or very limited credit history. Financial instability within the Baltic States as well as the consequences of the COVID-19 pandemic may affect these customers more significantly than it would affect larger corporate customers (see "Risk Factors -Economic and Market Environment Risks - The outbreak of COVID-19 has negatively affected the global, Latvian and Baltic states' economies and financial markets and might continue to disrupt and/or otherwise negatively impact the operations of Citadele Group and/or its clients"). In the case of wider regional or global financial instability (such as a renewed credit crisis or global recession), the Citadele Group may suffer higher losses in connection with its retail, SME and micro SME loans due to the greater likelihood of SME or micro SME customers going out of business or retail customers suffering reduced income or becoming unemployed, which may lead to increases in overdue payments and reduce the ability of such customers to service their debts. Any failure by Citadele Group to accurately assess the credit risk and loan performance of its retail, SME and micro SME customers may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

# Citadele Group's loan portfolio is concentrated with certain borrowers and industry sectors, and its securities portfolio is concentrated in Latvian and Lithuanian government bonds

Citadele Group's current loan portfolio is concentrated with certain borrowers and sectors of the Baltic economy. Citadele Group's loan portfolio currently has substantial credit exposure to the manufacturing and real estate investment and management sectors in Baltics. As of 30 September 2021, the real estate

investment and management sector constituted 17 per cent. (25 per cent. and 27 per cent. as of 31 December 2020 and 31 December 2019, respectively) and the manufacturing sector 15 per cent. (17 per cent. and 15 per cent. as of 31 December 2020 and 31 December 2019, respectively) of Citadele Group's total loan portfolio to customers other than private individuals. In the event of economic developments adversely affecting Citadele Group's customers in those sectors, or if any such customers were to move or reduce their business with Citadele Group or were to experience financial difficulties or other difficulties servicing their loan obligations, the performance of Citadele Group's loan portfolio may be materially and adversely affected, which may in turn have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows. Furthermore, Citadele's exposure to the leasing sector has significantly increased following the completion of the acquisition of Unicredit's Baltic leasing operations on 4 January 2021, which included a lease portfolio of more than EUR 850 million. Following this acquisition, Citadele's aggregate net leasing loans exceed EUR 1.0 billion. As a result, Citadele is now one of the three largest players in the Latvian leasing market.

Citadele Group's securities portfolio is concentrated in Lithuanian and Latvian government bonds. As of 30 September 2021, 32 per cent. and 24 per cent. of Citadele Group's securities portfolio consisted of Lithuanian and Latvian government bonds, respectively. As a result of this concentration, Citadele Group's securities portfolio is particularly exposed to any default by the Latvian or Lithuanian states. In addition, the default of a government of another Member State of the EU would also likely have a significant impact on the fiscal and political situation of the EU and the economic performance of the Eurozone, which may have a significant impact on Citadele Group's fixed income portfolio. Similarly, any credit default by any other country to which Citadele Group has a direct credit exposure may have a material adverse effect on Citadele Group's business. prospects, financial condition, results of operations or cash flows. While the vast majority of the securities in Citadele Group's securities portfolio have investment-grade credit ratings, such securities may fall in value or become less liquid as a result of the financial performance of their respective issuers, any downgrade or loss of credit ratings or as a result of market conditions in general. Although Citadele Group assesses the fair value of its securities portfolio through the use of valuation techniques, including quoted market prices, observable market data and other data, there can be no assurance that the fair values that Citadele Group determines for its securities portfolio accurately reflect the underlying value of such instruments. In addition, the fair values of Citadele Group's securities portfolio may change rapidly and unexpectedly based on movements in the markets to which Citadele Group's securities portfolio is exposed, even if Citadele Group believes that the underlying value of the securities has not changed. Any decrease in the value, liquidity or fair values of Citadele Group's securities portfolio may require Citadele Group to acquire additional sources of liquidity or capital and may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

# Citadele Group's business, prospects, financial condition, results of operations or cash flows may be affected by liquidity risks

Citadele Group's business is subject to liquidity risk and may be materially and adversely affected by events beyond its control, including regional or global economic or macroeconomic events or events that cause harm to Citadele Group's reputation, including a significant and unexpected withdrawal of customer deposits.

Citadele Group's strategy is to be funded predominantly by customer deposits. Customer deposits currently represent, and are expected to continue to represent, the predominant source of Citadele Group's liquidity, and Citadele Group is substantially dependent on its ability to attract and retain customer deposits at favourable interest rates in order to provide sufficient liquidity for its operations. Citadele Group may not be able to attract and retain customer deposits at the same volume or cost that it currently enjoys. The interest rates that Citadele Group offers on customer deposits are not only affected by current market interest rates, but are also dependent on Citadele Group's short-term and long-term liquidity targets, as well as its market position and the level of competition in the markets where it operates. In addition, recent low interest rates on customer deposits in the Eurozone have led to an increase in Citadele Group's demand deposits and a corresponding decrease in its fixed-term deposits, which has heightened the potential volatility of Citadele Group's customer deposit base. If money market interest rates set by central banks reach significantly negative levels, Citadele Group may be forced to pass this cost on to its customers. This may result in customers withdrawing funds which may have an adverse effect on Citadele Group's funding position. There can be no assurance that customers will not withdraw their funds at a rate faster than the rate at which borrowers repay their loans with Citadele Group, which may have a material adverse effect on Citadele Group's liquidity, business, prospects,

financial condition, results of operations or cash flows.

Citadele regularly stresses the potential outflows it may face under different scenarios. Citadele Group regularly runs an internal liquidity adequacy assessment process ("ILAAP") evaluating current and expected liquidity and funding needs. However, high deposit outflows often occur suddenly, and Citadele Group may not be able to foresee, predict or adequately manage the impact of such events. If Citadele Group is unable to attract or retain sufficient customer deposits to meet its funding needs, Citadele Group may need to seek alternative sources of funding, such as the interbank or capital markets, which, if they are available at all, may be more expensive and result in decreased interest margins and profitability for Citadele Group. While Citadele Group may seek to issue new debt or raise new loans, there is no guarantee that it will be able to do so at favourable interest rates or at all. Citadele Group's ability to raise funds may be limited by numerous factors, including general economic and macroeconomic conditions, the availability of funding in the capital markets generally or from Citadele's shareholders, investor confidence in Citadele Group, sentiment towards the Latvian economy or the economies of the other Baltic States, and the credit rating of Citadele and the financial condition, performance and prospects of Citadele Group.

Any reduction in available liquidity for Citadele's customers, failure by Citadele Group to attract and retain sufficient customer deposits or inability to access additional sources of funding at favourable interest rates may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

Citadele Group is exposed to a risk of counterparty default that arises, for example, from entering swaps or other derivative contracts under which counterparties have financial obligations to make payments to Citadele Group

Citadele Group is exposed to credit risk as a result of its banking relationships with multiple credit institutions which it maintains in order to process customer transactions in a prompt and efficient manner. Citadele Group manages its exposure to commercial banks and brokerage companies by monitoring on a regular basis the credit ratings of such institutions, conducting due diligence of their credit profiles and monitoring the individual exposure limits applicable to counterparties set by the Financial Market and Counterparty Risk Committee ("FMCRC"). Citadele Group's exposures to derivative counterparties arise from its activities in managing liquidity and credit risks through short term derivatives that do not expose it to material counterparty risk. Citadele Group's financial instruments derivative portfolio consists of foreign exchange swaps and forwards. As of 30 September 2021, the net value of Citadele Group's derivatives was EUR 4.6 million and EUR 1.4 million in assets and liabilities respectively. A default by, or even concerns about the financial resilience of, one or more financial services institutions could lead to systemic liquidity problems, or losses or defaults by other financial institutions, which could have a material and adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## Citadele Group is exposed to operational risk

Citadele Group is exposed to the risk of a complete or partial failure of internal processes to comply with the requirements of applicable laws, binding external regulations and internal regulations. This may arise as a result of a variety of factors, including the acts of Citadele's employees, inadequate system operations, irregularities in internal processes, acts of third parties and other external conditions, such as floods, fires and pandemics. Citadele Group is exposed to fraud committed by its customers, suppliers and third parties, such as cyber criminals, as well as fraud or misconduct committed by employees. Such fraud or misconduct may arise or persist as a result of the failure or inadequacy of Citadele Group's risk management or corporate governance procedures, weaknesses in IT infrastructure or the failure of third-party contractors to identify or prevent such fraud or misconduct.

The scope of the operational risks associated with Citadele Group's employees include the risk of financial losses resulting from employees' lack of knowledge, inadequate training or violation of laws, rules and regulations or any other misconduct or fraudulent behaviour. Misconduct and fraud have been seen across the global financial services industry and could involve conduct such as, but not limited to, the improper use or disclosure of confidential information or the violation of laws and regulations concerning financial abuse and money laundering. The occurrence of any type of misconduct or fraud could result in penalties or sanctions being levied against Citadele Group, in addition to the risk that Citadele Group may suffer serious reputational

or commercial harm as a result. In addition, there is a risk that key security and transaction documents held by Citadele, including title deeds for secured property, personal guarantees and fully executed transaction documents may be lost, misplaced or destroyed (notwithstanding Citadele Group's best efforts to prevent this). Any such documents that are lost or destroyed would reduce Citadele's ability to enforce its security or its rights against the relevant counterparty in the relevant court. Any violation of Citadele Group's internal risk management procedures, monitoring systems for foreign exchange transactions and control procedures on bond limits could also result in Citadele Group inadvertently entering into binding transactions that exceed authorised limits. There is also a risk of sudden stoppages in Citadele Group's systems due to unexpected severe internal or external operational risk event(s), which may result in critical service disruptions, negatively impact Citadele Group's reputation and result in severe financial losses.

## Any failure or interruption in or breach of Citadele Group's information technology systems may result in lost business and other losses

Citadele Group relies heavily on its IT systems and security to conduct its business and protect its data. While Citadele Group has invested substantial resources in upgrading its IT systems and security, Citadele Group may not be able to successfully maintain or upgrade its IT systems or security in the future, resulting in performance or security issues, including in relation to payment card limits on ATM transactions, unauthorised account overdrafts, the Office of Foreign Assets Control of the U.S. Department of the Treasury ("OFAC") sanctions filters or improper use of personal data. In addition, any maintenance and upgrade programme may be more expensive or more time-consuming than Citadele Group anticipates. Failure to maintain and upgrade Citadele Group's existing IT systems may place Citadele and Citadele Group at a competitive disadvantage relative to competing banks and other financial organisations in the Baltic States, may adversely affect the confidence Citadele Group's customers have in its IT systems and may limit Citadele Group's ability to attract and retain new customers or customer deposits, any of which may in turn have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

Any disruption in the functionality or data integrity of Citadele Group's IT systems could, among other things, lead to the misappropriation of funds of Citadele Group's customers or Citadele Group itself, impair Citadele Group's decision-making and risk management procedures and business activities, disclosure, destruction or misuse of confidential information, as well as result in additional costs or losses. Citadele Group has from time to time experienced unauthorised transactions as a result of external fraud or inadequacies in its IT systems and may experience losses in the future from any failure of its controls to detect or contain any future operational risk. Citadele Group's IT systems may also be disrupted by factors beyond its control, such as faults arising from cables or connections upon which Citadele Group's systems are reliant or as a result of attempts by third parties to breach Citadele Group's IT security and infiltrate its IT networks or otherwise adversely affect its online operations, data or functionality, for example, by way of hacking, viruses, malware, denial-of-service attacks and other wrongdoing. In particular, Citadele Group and its clients may be vulnerable to cyber-attacks or other acts of a malicious nature which may compromise the security of its servers, data and systems and disrupt the flow of funds to and from the bank. Citadele Group also relies upon third-parties for the performance of certain outsourced activities and these third-parties, their employees and their IT systems may fail to perform adequately or may be vulnerable to cyber-attacks which may also compromise the IT security, customer data protection and operations of Citadele Group.

Although Citadele Group has backup and disaster recovery systems in place, if Citadele Group's IT systems fail, whether for a short period of time or due to a longer outage, such as following the occurrence of a natural disaster or for some other reason, Citadele Group may be unable to continue to serve its customers' needs at the level they are accustomed to or at all. Such failures or shutdowns, whether extended or momentary, may result in Citadele Group incurring substantial additional costs and may result in the loss of a substantial number of Citadele Group's customers. In addition, IT system failures may result in reputational damage to Citadele Group if customers perceive that Citadele Group's IT systems are less secure or less reliable than those of its competitors and could lead to violations of regulations regarding data protection and/or other regulations, exposure to fines, litigation, reimbursement and compensation payments, and additional regulatory compliance expenses. Citadele Group's exposure to these risks has increased in recent years due to Citadele Group's strategy of expanding its range of digital services via mobile and online channels. Any failures of Citadele Group's IT systems or outsourced IT systems may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

#### Citadele Group is exposed to reputational risk

Reputational risk can, above all, be attributed to the materialisation of other risks, such as operational, strategic or compliance risks. Citadele Group mitigates reputational risk by carrying out regular risk management training as well as by continually improving Citadele Group's risk management framework, thus ensuring a strong risk culture. However, the measures taken by Citadele may prove to be ineffective or insufficient and further, in addition to factors directly attributable to Citadele Group companies and their employees, the reputation of Citadele Group is affected by circumstances beyond the control of Citadele Group, such as information circulating in the media. Any deterioration of Citadele Group's reputation in the eyes of its customers, business partners, owners, employees, investors or supervisory authorities may have a material adverse effect on Citadele Group's operations, financial condition and results of operations.

In April 2020, Citadele and FCMC signed an administrative agreement on the audit of Citadele carried out by the FCMC during 2018. The scope of the audit was the compliance of Citadele with applicable anti-money laundering ("AML")/countering of terrorist financing ("CTF") legislation. The agreement formalises the required actions that Citadele has committed to take to further improve its systems and procedures with respect to AML/CTF compliance, including an additional investment in Citadele's internal control systems. Citadele has independently and of its own initiative developed a remediation plan to improve its internal control systems with respect to AML/CTF compliance (the "Remediation plan"). The Remediation plan was implemented to deliver on improvements required by the FCMC. Citadele has complied with the agreed timeline and has taken all required actions according to the Remediation plan. However, if Citadele in the future fails to comply with reporting requirements or other AML or CTF regulations, its reputation, business, prospects, financial condition, results of operations or cash flows could be materially adversely affected.

#### Citadele Group is dependent on a restricted number of payment service providers

Citadele Group is highly dependent on a few of its counterparties, which provide liquidity for various ordinary course operations. Despite the issues that have arisen in the financial sector of the Baltic region over the last few years, Citadele Group has managed to maintain its relationship with Citibank N.A., which has enabled it to process payment transactions and payment card settlements from the end of 2018 without interruption and without limitations. Nevertheless, certain U.S. dollar payment transactions are limited by Citadele Group as an internal operational matter for risk management reasons. In the event Citibank N.A. decided to withdraw from the Baltic States and Citadele Group was unable to establish an alternative U.S. dollar correspondent bank relationship Citadele Group may experience difficulties in processing customer payments, although Citadele Group does have limited alternative correspondent bank relationships in place for the execution of certain U.S. dollar transactions. In particular, any inability to maintain the necessary correspondent bank relationships may affect Citadele Group's wealth management business and Corporate segment if customers perceive that Citadele is not able to offer a full spectrum of banking services, including the ability to process payments in key currencies. Any such development may result in the loss of the majority of Citadele Group's fee income from payment transfers as well as part of its fee income from custody and brokerage services, together with its inability to process non-euro payment card settlements. Any difficulties Citadele Group may experience in maintaining its correspondent bank relationships, could, therefore, have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## Citadele and the Baltic States may not be able to maintain their credit ratings

Citadele's credit ratings are subject to change at any time and could be downgraded as a result of many factors, including unsatisfactory financial results, the failure of Citadele Group to successfully implement its strategy or general downgrading of the credit ratings of financial institutions in the Latvian banking sector. Furthermore, there is no assurance that Citadele or the Baltic States will be able to maintain their credit ratings, and any deterioration in the general economic environment in, or credit ratings of, the Baltic States or in Citadele Group's financial condition could cause downgrades which could adversely affect Citadele's liquidity and competitive position, undermine confidence in Citadele Group, increase its borrowing costs and limit its access to capital markets in the future. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating organisation. Credit ratings are not a guarantee of Citadele Group's future performance. Any change in the credit ratings of Citadele or the Baltic States may have a material adverse effect on Citadele Group's business, prospects,

financial condition, results of operations or cash flows.

#### Citadele Group's operations expose it to foreign exchange risk

While the majority of Citadele Group's product offerings and transactions are denominated in Euro, it does provide products in other currencies, including U.S. dollars and, to a lesser extent, the Swiss Franc. Citadele does not assume significant foreign exchange exposures for profit taking purposes and has low tolerance to foreign exchange risk in general. However, in some transactions with customers and other financial institutions, the credit risk exposure is strongly correlated with foreign exchange movements, which can translate into losses in extreme scenarios. Furthermore, exchange rate fluctuations could impact Citadele Group's financial results due to the fact that its financial results are reported in EUR. Any failure by Citadele Group in managing changes in foreign exchange rates, particularly if such changes are sudden or unforeseen, or significant increase in Citadele Group's risk appetite with respect to foreign exchange risk may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## 3.4. Regulatory, Tax and Legal Risks

### Citadele Group is exposed to risks arising from changes in the prudential regulatory environment

Citadele Group, like other financial institutions operating within the EU, faces increasing risks associated with an uncertain and rapidly changing prudential regulatory environment, pursuant to which it is required, among other things, to maintain adequate capital resources and to satisfy specified capital or other ratios. While Citadele Group is in compliance with existing capital adequacy requirements, there is a risk that more stringent capital adequacy requirements could be introduced in relation to the quality or the quantity of capital required to be held. Effective management of Citadele Group's capital is critical to the success of its commercial operations and the implementation of its business strategy. Citadele's Management Board sets its internal capital targets after assessing the risk profile of the business, market expectations and regulatory requirements. If regulatory requirements as to capital levels increase, driven by, for example, new regulatory measures, Citadele Group may be required to comply with increased capital ratios, e.g., due to changes in capital buffer requirements or individual assessment made by the Joint Supervisory Team ("JST") on an annual basis.

In addition to the minimum capital adequacy ratios as set by Regulation (EU) No. 575/2013 on the prudential requirements for credit institutions and investment firms, as amended, supplemented or replaced from time to time, including as amended by Regulation (EU) No. 876/2019 (as amended by Regulation (EU) No. 2020/873) ("CRR"), Citadele Group currently has to comply with a 2.3 per cent. regulatory Pillar 2 requirement, 2.5 per cent. capital conservation buffer, 1.5 per cent. other systemically important institution (OSII) capital buffer, and 0.0 per cent. countercyclical capital buffer (as of 30 September 2021), which represents a countercyclical buffer based on Citadele's risk exposure by virtue of Citadele Group's geographical distribution in the respective countries in which it operates. In order to meet its projected capital adequacy requirements. Citadele Group has assumed that its net profits available for distribution will be included as part of its Common Equity Tier 1 ("CET 1") capital. By their very nature, profits may be volatile and unpredictable, and there is no quarantee that Citadele Group will be able to achieve the net profits that it anticipates in the future. Citadele Group may also need to increase its capital level in response to changing market conditions or expectations. If Citadele Group is unable to so increase its capital, it may no longer comply with regulatory requirements or satisfy market expectations related to its capital strength, which may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows. Any change that limits Citadele Group's ability to effectively manage its capital (including, for example, reductions in profits and retained earnings as a result of credit losses, write-downs or otherwise, increases in risk-weighted assets, delays in the disposal of certain assets, or the inability to raise capital or funding through wholesale markets as a result of market conditions or otherwise) may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations, liquidity or cash flows.

Citadele Group's future borrowing costs and capital requirements could be affected by prudential regulatory developments. These might include: (i) implementing various proposals of the Basel Committee in the EU and amending and supplementing the existing CRR and Directive 2013/36/EU of the European Parliament and of

the Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive No 2002/87/EC and repealing Directives No 2006/48/EC and No 2006/49/EC, as amended ("CRD") framework and other regulatory developments impacting Citadele Group's capital position; and (ii) Directive 2014/59/EU of the European Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms and amending Council Directive 82/891/EEC, and Directives 2001/24/EC, 2002/47/EC, 2004/25/EC, 2005/56/EC, 2007/36/EC, 2011/35/EU, 2012/30/EU and 2013/36/EU, and Regulations (EU) No 1093/2010 and (EU) No 648/2012, of the European Parliament and of the Council, as amended (the "BRRD"), each as amended, supplemented or replaced from time to time. Whilst any future regulatory developments may increase protection for depositors and reduce the extent to which the banking industry is exposed to future finance shocks (which is the overall objective of the CRR/CRD, Basel III and the BRRD), any such regulatory developments may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations and cash flows.

The capital requirements and required buffers under the CRR/CRD were fully phased-in in 2019. The CRR/CRD requirements adopted in Latvia and other Baltic States may change, whether as a result of further changes to the CRR /CRD (including the transposition into Latvian law of Directive 2019/878/EU) agreed by EU legislators, binding regulatory technical standards developed by the European Banking Authority, changes to the way in which the relevant regional authorities interpret and apply these requirements to Citadele Group's operations (including as regards individual model approvals granted under Directive 2009/111/EC and Directive 2010/76/EU), or otherwise. Such changes, either individually or in the aggregate, may lead to further unexpected enhanced requirements in relation to Citadele Group's capital, leverage, liquidity and funding ratios or alter the way such ratios are calculated, which may, in turn, have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

Additionally, the FCMC requires Citadele to comply with liquidity ratio requirements imposed upon several banks in Latvia including Citadele. The basic short-term liquidity ratio requirement for banks in Latvia is 30 per cent, which is adjusted by the regulator on a case-by-case basis.

Citadele Group ensures compliance with the liquidity coverage ratio ("LCR") requirement. Citadele Group may be unable to comply with the regulatory required liquidity ratios, or may only be able to do so at the expense of disposing of certain of its more profitable but illiquid investments or limiting the frequency or value of its business activities. This may, in turn, have a material adverse effect on Citadele's business, prospects, financial condition, results of operations or cash flows.

The ECB announced on 11 January 2021 that it has classified Citadele as a significant credit institution, commencing its direct supervision as of 1 January 2021. The FCMC continues to participate in the supervision of Citadele and cooperates with the ECB. This could result in the imposition of new regulatory restrictions, disclosures and/or information requests upon Citadele Group, and may lead to increased costs and review of Citadele Group's impairment levels. It may also result in an increase of the time spent by Citadele's management in order to ensure full regulatory compliance. The imposition of any such restrictions, increased costs and/or impairments as well as extra management time may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows. See "Corporate governance — Asset Liability and Risk Management —Capital Adequacy Management" for further information.

In this regard there is a risk that the first Supervisory Review and Evaluation Process ("SREP") carried out by the ECB will result in recommendations to improve Citadele's governance and internal control procedures. This is the usual practice when the ECB first reviews a bank. At this stage, no final SREP decision has been announced by the ECB. However, the draft SREP outcome report indicates that there will be findings in relation to Citadele's governance, risk management and other areas of its operations. The final SREP decision is expected in January 2022 but Citadele has already undertaken steps to remedy certain of the issues highlighted in the ECB's draft recommendations.

### Citadele Group's business may be adversely affected if it is unable to maintain minimum capital requirements

Citadele Group submitted on 30 April 2021 a report to the FCMC following its internal capital adequacy assessment process ("ICAAP") detailing Citadele Group's plan on how it will continuously meet the minimum capital adequacy requirements, including its Pillar 2 add-on and combined buffer requirement, on a Basel III

transitional basis over the forecasted period from 2021 to 2023. The content of this plan has been reviewed by the JST and will be one of the key inputs to the SREP decision expected at the end of January 2022. The current Pillar 2 regulatory requirement ("P2R") has been set at 2.3 per cent. following the SREP decision as of December 2020. The expectation is that P2R will be increased following the SREP decision expected in January 2022 but that any increase will not be significant. It is also expected that the SREP decision will include Pillar 2 guidance ("P2G") for Citadele as a specific recommendation of the level of capital that the ECB expects Citadele to maintain in addition to its binding capital requirements. It is expected that P2G will apply to Citadele effectively from the start of 2023. It is further not expected that this will impose any significant additional capital burden on Citadele. However, no assurance can be given as to what the final SREP decision may be and as to any additional capital requirements or guidance resulting from the SREP decisions, which may be greater or less than initial expectations and may be further increased in the future.

ICAAP forecasts are based on a number of assumptions, including Citadele Group's projected revenue growth and the anticipated expansion of its asset base in line with its business strategy. However, while these assumptions, including profit forecasts for future periods, have been prepared as accurately as possible based upon information available at the time they are made, these assumptions may prove to be inaccurate or incorrect due to factors outside of Citadele Group's control or expectations, which in turn may affect Citadele Group's ability to meet its minimum capital requirements or other prudential requirements under law or regulation. In case regulations related to capital requirements are amended by the FCMC at any point of time in the future, Citadele Group may need to revise its business strategy, capital plan or both in order to ensure compliance with such regulations. Any such revisions may have adverse implications on financial performance of Citadele Group. The investment of capital in projects aimed at growth may affect Citadele Group's overall capital position and may in turn affect its ability to meet the capital requirements imposed by the JST. See also "Risk Factors –Regulatory, Tax and Legal Risks – Citadele Group is exposed to risks arising from changes in the prudential regulatory environment" and "Risk Factors - Risks Relating to Citadele Group's Business - Citadele Group may not be able to successfully implement its business strategy". Any failure by Citadele Group to meet its minimum regulatory capital requirements may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

# Citadele Group's business may be adversely affected if it is unable to meet its minimum requirement for own funds and eligible liabilities (MREL) under the BRRD

According to the BRRD, Citadele is subject to a minimum requirement for own funds and eligible liabilities ("MREL"). The Single Resolution Board ("SRB") determined the consolidated MREL for Citadele Group at the level of 19.96 per cent. of Total Risk Exposure Amount ("TREA") and 5.26 per cent. of Leverage Ratio Exposure ("LRE"). The ratios were calculated based on Citadele Group's financial position as of 31 December 2019. Compliance with the MREL must be achieved by 1 January 2024. The SRB has specified a transition period with an interim MREL requirement of 18.03 per cent. of TREA and 5.26 per cent. of LRE to be achieved by 1 January 2022. The MREL target is updated by the SRB annually, with the next update due in the fourth quarter of 2021. Citadele will have to issue a significant amount of MREL eligible liabilities in order to meet the new requirements within the defined timeframes. Moreover, the national resolution authority could impose a statutory subordination requirement under Art. 45c(6) of Directive (EU) 2019/879 of the European Parliament and of the Council of 20 May 2019 amending Directive 2014/59/EU as regards the loss-absorbing and recapitalisation capacity of credit institutions and investment firms and Directive 98/26/EC, as amended, amending the BRRD (as so amended, "BRRD II") which would require that part of the consolidated MREL for Citadele Group is satisfied only with own funds and subordinated instruments. Citadele is currently classified as a "non Pillar 1 bank". This means that it is not subject to a statutory minimum subordination requirement. Further, the no creditor worse off assessment performed by the SRB did not identify any need for an additional subordination requirement for Citadele Group due to a breach of this assessment in the 2020 resolution planning cycle for Citadele Group. The issuance of MREL eligible liabilities may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows. Any failure by Citadele to comply with its MREL requirements also may have a material adverse effect on Citadele Group's business, financial conditions and results of operations.

Citadele Group's measures to comply with anti-money laundering, countering the financing of terrorism and proliferation, anti-bribery and sanctions regulations may not be effective in all material respects

The local regulatory environment, as well as supervisory and enforcement approach in the Baltic States in the areas of AML, CTF and sanctions has become increasingly strict in the recent years. The Latvian government and responsible authorities have made a significant effort to improve the country's AML/CTF/countering proliferation financing ("CPF") systems after the Committee of Experts on the Evaluation of Anti-Money Laundering Measures and the Financing of Terrorism ("MONEYVAL") mutual evaluation in 2017. Numerous legal acts were adopted and amended in order to ensure a sound legal framework. In 2020, the Financial Action Task Force ("FATF") decided not to include Latvia in the "grey list". Latvia is the first MONEVAL country that is at least largely compliant with all FATF recommendations but continuous to report to MONEYVAL as there are still areas where the need for further improvement has been identified. Strict regulatory requirements and high expectations create challenges to respond to the rapidly changing regulatory environment. The responsible authorities continue to strengthen the introduction of a risk-based approach and a common understanding of the regulatory framework and balancing of the different requirements.

As at the date of this Base Prospectus, no Citadele Group entity has, to the knowledge of Citadele Group's management, been involved in fraud, money laundering, bribery, corruption, financing of terrorism or any other illegal transactions of a similar nature. However, it is not uncommon for attempts to be made by individuals, including potentially by employees of Citadele Group, to use Citadele and other banks and their subsidiaries to engage in such activities. Citadele Group's AML, CTF, CPF and other compliance measures may not be effective in preventing all such activities, whether as a result of failures by Citadele Group's employees in observing the measures that have been put in place, insufficient effectiveness of Citadele Group's internal control systems, development of new methods for conducting money laundering activities or for other reasons. As day-to-day enforcement of AML/CTF/CPF and compliance measures is a time and resource intense process, Citadele Group may experience delays in reviewing potential AML/CTF/CPF or compliance issues or in implementing preventive and corrective measures required by applicable legislation. Similarly, while Citadele Group does have in place an international sanctions policy setting out the means by which Citadele Group manages the risk of breaching sanctions as well as the enforcement principles which Citadele Group intends to maintain, there can be no guarantee that this policy will be wholly effective in preventing a breach of sanctions by Citadele Group or its employees.

The AML/CTF/CPF internal control programme and IT systems of Citadele are tested regularly (at least once every 18 months) by an independent external auditor. The most recent audit was conducted in 2020 and the external auditor's conclusion was that Citadele's AML, CTF, CPF and Sanctions Programme is operating at a moderate level of compliance. During the 2020 review, the external auditor identified several improvements to Citadele's compliance programme as well as opportunities for further enhancements to ensure that it comprehensively addresses compliance risk, regulatory requirements and expectations.

In 2018, the FCMC conducted a regular on-site audit of Citadele's AML/CTF compliance with the requirements of applicable laws and regulations which resulted in a fine of EUR 0.6 million. In April 2020, Citadele and FCMC signed an administrative agreement in relation to this audit, which formalised the required actions that Citadele had committed to take to further improve its systems and procedures with respect to AML/CTF compliance (see "Risk Factors - Risks Relating to Citadele Group's Business - Citadele Group is exposed to reputational risk"). The Remediation plan has been executed and completed and the adequacy and effectiveness of the implementation of the agreed remediation actions has been verified by the external independent auditor.

Any failure by Citadele Group to fully implement functional AML, CTF, CPF, anti-bribery and/or sanctions procedures or to comply with all of the relevant Latvian, EU or other laws or regulations on AML, CTF, CPF, anti-bribery and sanctions could subject Citadele Group to significant fines, sanctions and/or result in harm to Citadele Group's reputation and even lead to business disruption. There can be no assurance that Citadele Group or its employees have not breached such laws or regulations in the past or that Citadele Group or its employees will not breach such laws or regulations in the future, which could have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## Citadele Group may be adversely impacted by the implementation of the final Basel III framework

In December 2017, the Basel committee agreed on a new regulatory framework denoted the 'Final Basel III Framework'. The accord was subsequently supported by the G20 Finance Ministers and Central Bank Governors' Meeting. The background for the framework was an identified variability in internal capital adequacy models that was not seen as being driven by a corresponding variation in underlying risks facing different

banks and the concern that banks might not have enough capital to keep the financial system stable in a crisis because they have underestimated potential losses. To address this, the Basel Committee proposed a number of measures such as implementing floors on the risk weights of banks and providing a minimum capital requirement for different exposures. This main concept of the package has been translated into numerous different measures, including:

- input floors and other restrictions that set minimums for the parameter estimates going into the riskweight assessments and restricting the use of the more advanced approaches of using own estimates of loss given default;
- output-floors providing a minimum risk weight exposure amount ("REA") for banks using internal models set at 72.5 per cent. of the REA calculated using the standardised approach;
- a revised standardised approach for credit risk with the aim of increasing the risk sensitivity of the standardised approach for credit risk. This includes a more granular risk weighting approach for residential real estate exposure (where risk weights now depend on the loan-to-value ratio);
- revisions of the market risk and credit valuation adjustment ("CVA") risk framework. These limit the use
  of internal models for market risk and entirely remove the possibility to model CVA risk based on
  internal models. In addition, the standardised approaches for market and CVA risk have been
  revamped; and
- a new framework for operational risk that replaces approaches based on internal models as well as the original three standardised approaches.

Any increase in minimum capital requirements and additional capital requirements for Citadele Group could have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## Citadele Group faces risks associated with taxation and changes in taxation legislation

Future actions by governments (whether in Latvia or elsewhere) or relevant European bodies to increase tax rates or impose additional taxes could reduce Citadele Group's profitability. The interpretation of Latvian, Lithuanian and Estonian tax laws and regulations can be unclear and complex and may change in a manner which is unfavourable to Citadele. Any of the foregoing may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

Legal entities in general (including financial institutions) that are tax resident in Baltic states (or which are otherwise liable to local tax), are required to pay certain taxes which are typical of the taxes applicable in EU member states. Citadele Group is subject to, or responsible for, a number of taxes in Latvia, including value added tax, social security contributions, personal income tax (to the extent it is withheld at source as payroll tax or withholding tax applicable to other sources of income of private individuals), corporate income tax, real estate tax, vehicle operation tax and company car tax, as well as other taxes specified in international agreements ratified by the Latvian parliament from time to time. The tax policy of governments (including Latvia, the other Baltic States or elsewhere) may change in a manner which may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows. Anticipated revisions to tax legislation or to its interpretation may affect Citadele Group's financial condition in the future.

The new Latvian corporate income tax regime, effective from 1 January 2018, introduced a new framework whereby corporate income tax is payable on dividend pay-outs only (irrespective of profits in the particular period) and certain other expenses considered to be distributions of earnings for tax purposes (e.g. non-business expenses and representative expenses that exceed specific thresholds). Corporate income tax in Lithuania is payable on taxable profits, which may be partially offset by any tax loss carried forward from previous tax periods. Corporate income tax in Estonia is payable on dividend pay-outs, but the institution is required to pay-in tax advance. As a result, this new regime has had a positive impact on Citadele Group and Citadele in 2019 and 2020 (and subsequent periods) as the corporate income tax expense on undistributed profits decreased substantially under the new tax regime in Latvia. The tax assets in other Citadele Group's jurisdictions are unaffected by the changes in the Latvian tax regime.

If Citadele Group fails to adequately plan, manage or comply with changes in relevant taxation law or the interpretation thereof, including with respect to transfer pricing, Citadele Group's operations may be adversely affected, either through reduced profitability or by being subject to penalties from the relevant tax authority. Citadele Group may also suffer reputational risk if it is perceived as not paying its fair share of tax, which could damage its brand. Any failure by Citadele Group to properly manage taxation rates or tax laws may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

#### Citadele Group is subject to periodic tax audits by the Latvian tax authorities

Citadele Group is subject to periodic audits by the Latvian, Lithuanian, Estonian and Swiss tax authorities. Statute of limitations in Latvia is three years since the relevant tax payment was due but transfer prices may be examined for five years. The statute of limitations in Lithuania and Estonia is current and five and three previous tax periods respectively. However, the statute of limitations may be extended if a criminal case has been initiated against the taxpayer and it requires determining the damage caused to the State. Citadele Group is unable to predict the timing of these audits, and these audits may discover tax issues or problems of which Citadele Group was previously unaware. Complying with these audits may be difficult, time-consuming and expensive, and may require substantial attention from management. Whilst Citadele Group regularly evaluates its compliance with tax legislation and uncertain tax positions, any adverse outcomes from these audits may result in the imposition of penalties which may have an adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## Citadele Group may be subject to litigation, administrative or other proceedings and investigations

Citadele Group may be subject to litigation by its customers, employees, shareholders or other persons through private actions, administrative proceedings, regulatory actions or other litigation. It is difficult to predict the outcome of such proceedings, both those to which Citadele Group is currently exposed and those that may arise in the future. Claimants in these types of actions against Citadele Group may, in particular, seek recovery of large or indeterminate amounts or other remedies, or challenge the actions taken or resolutions adopted by Citadele Group's Management and Supervisory Boards and the GMS, which may affect Citadele Group's ability to conduct its business, and the magnitude of the potential losses relating to such actions may remain unknown for substantial periods of time.

Citadele Group, like many other financial institutions with operations in Switzerland, has also been the subject of investigations conducted by U.S. government authorities in the past, including in relation to assets which are taxable under U.S. legislation. Although Citadele Group has not been adjudged to be in breach of any applicable law or regulation as a result of these investigations, there remains a risk that Citadele Group may be the subject of future investigations by regulators and/or governmental authorities in the jurisdictions where it conducts business.

In addition, Citadele is also subject to number of regular audits by the relevant Baltic banking regulators as well as number of external auditors. Although findings (if any) by external auditors are not disclosed publicly, findings as well as fines (if any) of banking regulators may negatively impact Citadele's reputation and valuation as well as its co-operation with foreign correspondent banks.

The cost of defending future actions may be significant and may require significant attention on part of Citadele Group's senior management and employees. There may also be adverse publicity associated with litigation that could negatively affect the reputation of Citadele Group, regardless of whether the allegations are valid or whether Citadele Group is ultimately found liable. The occurrence of any litigation or similar proceedings, investigations or actions may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

### Citadele Group is dependent on its senior management and other personnel

To meet commercial challenges and maintain effective operations, Citadele Group must recruit and retain appropriately skilled individuals. Citadele Group's senior management team contributes significant expertise and experience within the industries in which Citadele Group operates and has enabled Citadele Group to maintain and develop business with many of its key customers. Implementation of Citadele Group's business

strategy by its senior management may distract senior management from the day-to-day operation of Citadele Group's business and may result in their inability to devote sufficient attention to maintaining and improving these client relationships. Any change or disruption in the senior management team may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

Citadele Group's ability to continue to attract, retain and motivate qualified and experienced personnel is vital to its business. Attracting and retaining highly professional and motivated employees remains challenging at all times. Citadele Group closely monitors the market in terms of remuneration to ensure employees are adequately remunerated, but there is ongoing competition for talent. Due to the shortage of skilled labour in the Baltic States and the resulting competition and increased salary pressure for skilled labour, Citadele Group may be unable to retain existing personnel or hire suitably qualified new personnel. Citadele Group may also be required to further increase salaries and other benefits offered to experienced banking and management staff, which would increase Citadele Group's personnel costs. Any failure by Citadele Group to retain experienced personnel or hire suitably qualified new personnel may have a material adverse effect on Citadele Group's business, prospects, financial condition, results of operations or cash flows.

## 3.5. Risks Relating to the Bonds, Offer and Listing

## Amendments to the Bonds may be made and these amendments will legally bind all Bondholders

The General Terms and Conditions of the Bonds stated in the section entitled "General Terms and Conditions of the Bonds" contain provisions for convening meetings of Bondholders to consider and decide on amendments to the General Terms and Conditions of the Bonds, the Final Terms of the Tranches of the relevant Series or other matters that may significantly affect the interests of the Bondholders. These provisions permit defined majorities to legally bind all Bondholders including Bondholders who did not attend and vote at the relevant meeting and Bondholders who voted in a manner contrary to the majority. Changes in the material terms of the General Terms and Conditions of the Bonds, such as interest payable on the Bonds or the maturity term of the Bonds, may have adverse effect on the rate of return from an investment into the Bonds.

Furthermore, the General Terms and Conditions of the Bonds provide that Citadele shall have a right at its sole discretion to amend the technical procedures and aspects relating to the Bonds in respect of payments or other similar matters without the consent of the Bondholders or the Bondholders' Meeting, if such amendments are necessitated by the changes in applicable rules of Latvian law or otherwise, if such amendments are not prejudicial to the interests of the Bondholders.

### The Bonds may not be a suitable investment for all investors

The Bonds may not be a suitable investment for all investors. Thus, each potential investor in the Bonds must determine the suitability and appropriateness of that investment considering his or her own circumstances. A potential investor should not invest in the Bonds unless the investor has the expertise (either alone or with the relevant support from a professional advisor) to evaluate how the Bonds will perform under changing conditions, the resulting effects on the value of such Bonds and the impact this investment will have on the potential investor's overall investment portfolio. In particular, each potential investor should consider, either on his or her own or with the help of the investor's financial and other professional advisers, whether the investor:

- (i) has sufficient knowledge and experience to make a meaningful evaluation of the Bonds, the merits and risks of investing in the Bonds and the information contained or incorporated by reference in this Base Prospectus, the Final Terms and documents attached to this Base Prospectus or any applicable supplement:
- (ii) has access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Bonds and the impact the Bonds will have on its overall investment portfolio;
- (iii) has sufficient financial resources and liquidity to bear all of the risks of an investment in the Bonds, including where the currency for principal or interest payments is different from the potential investor's currency;
- (iv) understands thoroughly the terms of the Bonds and is familiar with the behaviour of any relevant indices and financial markets; and
- (v) is able to evaluate either alone or with the relevant support from a financial adviser possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear

the applicable risks.

#### Credit risk

An investment in the Bonds is subject to credit risk, which means that the Citadele may fail to meet its obligations arising from the Bonds in a duly and timely manner. Citadele's ability to meet its obligations arising from the Bonds and the ability of the Bondholders to receive payments arising from the Bonds depend on the financial position and the results of operations of Citadele and Citadele Group, which are subject to other risks as described in this Base Prospectus.

## Citadele's obligations under the Bonds are subordinated obligations which are unsecured and unguaranteed

The Bonds are unsecured and unguaranteed instruments and they will not be obligations of anyone other than Citadele and they will not be guaranteed. No one other than the Citadele will accept any liability whatsoever in respect of any failure by Citadele to pay any amount due under the Bonds. The Bondholders will at all times be unsecured creditors of the Citadele.

The Bonds are subordinated to all unsubordinated claims against the Citadele at all times, however, not to the claims, which are subordinated to the Bonds or which rank *pari passu* with the Bonds and Citadele's obligations under the Bonds constitute subordinated liabilities within the meaning of the Latvian Credit Institutions Law. The net proceeds from the Bonds will be used by Citadele for the purposes specified in section entitled "General Terms and Conditions of the Bonds —Reasons for the Offer and Use of Proceeds" below and as its subordinated capital and thus the Bonds will be recognized as Tier 2 instruments within the meaning of CRR or any other applicable rules.

The subordination of the Bonds means that upon the liquidation or bankruptcy of Citadele, all the claims arising from the Bonds shall become collectible and shall be satisfied only after full satisfaction of all unsubordinated recognised claims against the Citadele but before satisfaction of the claims of Citadele's shareholders in their capacity as Citadele's shareholders in accordance with the applicable law. Therefore, upon the liquidation or bankruptcy of the Citadele, the Bondholders will not entitled to any payments due under the Bonds until full and due satisfaction of all the unsubordinated claims against the Citadele, except the claims of Citadele's shareholders in their capacity as Citadele's shareholders.

Any and all restrictions applicable to the subordinated liabilities of a credit institution and Tier 2 instruments as may be provided in the Latvian Credit Institutions Law, CRR and any other applicable rules will be applicable to the Bonds and Citadele's obligations arising out of the Bonds. The risk profile of the Bonds for subordination risk is considered as medium. See the section entitled "General Terms and Conditions of the Bonds —Ranking and Subordination" for more information. Consequently, the subordination may have material adverse effect on the Citadele's ability to meet all its obligations arising from the Bonds.

### The Bonds may be redeemed prematurely on the initiative of Citadele

The Bonds may be redeemed prematurely on the initiative of Citadele in certain circumstances as described in section entitled "General Terms and Conditions of the Bonds". If this early redemption right is exercised by Citadele, the rate of return from an investment in the Bonds may be lower than initially anticipated and the market value of the Bonds may be higher than the early redemption amount at the moment of redemption. It may not be possible for Bondholders thereafter to reinvest such proceeds at an effective interest rate as high as the interest rate on the Bonds. Bondholders may only be able to do so at a significantly lower rate. The premature redemption of the Bonds may be conditional on Citadele receiving consent to the early redemption from the competent authority. The decision on granting the consent may involve a certain amount of discretion by the respective competent authority. Therefore, early redemption may be beyond the control of Citadele.

#### Citadele may be subject to statutory resolution

The BRRD sets out the necessary steps and powers to ensure that bank failures across the EU are managed in a way which mitigates the risk of financial instability and minimises costs for taxpayers. The BRRD is designed to provide authorities with a harmonised set of tools and powers to intervene sufficiently early and quickly in an unsound or failing institution so as to ensure the continuity of the institution's critical financial and economic functions, while minimising the impact of an institution's failure on the economy and financial system.

The BRRD contemplates that powers will be granted to supervisory authorities including (but not limited to) the introduction of a statutory "write-down and conversion power" (exercisable in relation to Tier 1 capital instruments and Tier 2 instruments) and a "bail-in and loss absorption power" (exercisable in relation to other securities that are not Tier 1 or Tier 2 capital instruments), which will give the recovery and resolution authority under the BRRD and Regulation (EU) No 806/2014 of the European Parliament and of the Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund and amending Regulation (EU) No 1093/2010, as amended ("SRM Regulation") (the "Relevant Resolution Authority") the power to cancel all or a portion of the principal amount of, or interest on, certain unsecured liabilities (which could include the Bonds) of a failing financial institution and/or to convert certain debt claims (which could include the Bonds) into another security, including equity instruments of the surviving Citadele entity, if any. The Latvian legislation implementing the BRRD, the Latvian Credit Institutions and Investment Firms Recovery and Resolution Law of 2015, as amended (the "Latvian Resolution Law"), entered into force on 16 July 2015, and the amendments to the Latvian Resolution Law transposing the requirements introduced by the BRRD II into Latvian law entered into force on 29 October 2021.

As well as a "write-down and conversion power" and a "bail-in and loss absorption" power as described above, the powers granted to the Relevant Resolution Authority under the BRRD include the power to (i) direct the sale of the relevant financial institution or the whole or part of its business on commercial terms without requiring the consent of the shareholders or complying with the procedural requirements that would otherwise apply, (ii) transfer all or part of the business of the relevant financial institution to a "bridge bank" (a publicly controlled entity) and (iii) transfer assets of the relevant financial institution to an asset management vehicle to allow them to be managed over time. In addition, among the broader powers granted to the Relevant Resolution Authority under the BRRD, the BRRD provides powers to the Relevant Resolution Authority to amend the maturity date and/or any interest payment date of debt instruments or other eligible liabilities of the relevant financial institution and/or impose a temporary suspension of payments.

The write-down and conversion power can be used to ensure that Tier 1 and Tier 2 Capital instruments fully absorb losses at the point of non-viability of an institution (or, if applicable, its group) and before any other resolution action is taken.

Pursuant to section entitled "General Terms and Conditions of the Bonds —Security" each Bondholder acknowledges and accepts that any liability arising under the Bonds may be subject to the exercise of such Bail-in and Loss Absorption Powers as may be exercised by the Relevant Resolution Authority. The exercise of any such power or any suggestion of such exercise could materially adversely affect the value of any Bonds subject to the BRRD and could lead to the Bondholders losing some or all of their investment in the Bonds. Prospective investors in the Bonds should consult their own advisers as to the consequences of the implementation of the BRRD.

In addition to the BRRD, the EU has adopted a directly applicable SRM Regulation which governs the resolution of the most significant financial institutions in the Eurozone, i.e. a regulation establishing a Single Resolution Mechanism for them. The SRM Regulation establishes a single European resolution board (consisting of representatives from the ECB, the European Commission (the "EC") and the relevant national resolution authorities) (the "Resolution Board") having resolution powers over the entities that are subject to the SRM Regulation, thus replacing or exceeding the powers of the national resolution authorities. Citadele is included in the list of significant entities directly supervised by the ECB, and as such Citadele is subject to the SRM Regulation.

Under Article 5(1) of the SRM Regulation, the Resolution Board has been granted those responsibilities and powers granted to the member states' resolution authorities under the BRRD for those banks subject to direct supervision by the ECB. The SRM Regulation mirrors the BRRD and, to a large part, refers to the BRRD so that the Resolution Board is able to apply the same powers that would otherwise be available to the relevant national resolution authority. These resolution powers include the sale of business tool, the bridge institution tool, the asset separation tool, the bail-in and loss absorption tool and the mandatory writedown and conversion power in respect of capital instruments. The use of one or more of these tools will be included in a resolution scheme to be adopted by the Resolution Board. National resolution authorities will remain responsible for the execution of the resolution scheme according to the instructions of the Resolution Board.

The Resolution Board is responsible for preparing and adopting a resolution plan for the entities subject to its powers, including Citadele. It also determines, after consulting competent authorities including the ECB, the

MREL, which Citadele is expected to be required to meet at all times (the MREL requirements applicable to Citadele have been summarised in section entitled "Corporate Governance —Asset, Liability and Risk Management"). The Resolution Board will also have the powers of early intervention as set forth in the SRM Regulation, including the power to require Citadele to contact potential purchasers in order to prepare for resolution of Citadele. The Resolution Board will have the authority to exercise the specific resolution powers under the SRM Regulation. These will be launched if the Resolution Board assesses that the following conditions are met: (i) Citadele is failing or is likely to fail; (ii) having regard to timing and other relevant circumstances, there is no reasonable prospect that any alternative private sector measures or supervisory action or the write-down or conversion of relevant capital instruments, taken in respect of Citadele, would prevent its failure within a reasonable timeframe; and (iii) a resolution action is necessary in the public interest.

The exercise of any resolution powers or early intervention measures by the Resolution Board or any powers pursuant to BRRD with respect to Citadele or any suggestion of such exercise will likely materially adversely affect the price or value of an investment in Bonds and/or the ability of Citadele to satisfy its obligations under such Bonds and could lead to the holders of the Bonds losing some or all of their investment in the Bonds.

The rules under the CRD prescribe certain conditions for the granting of permission by the Relevant Resolution Authority to a request by Citadele to redeem or repurchase the Bonds. The Bonds may redeem or repurchase the Bonds only if such redemption or repurchase is in accordance with applicable provisions of the Applicable Banking Regulations, and, where necessary, has been granted the approval of or permission from the Resolution Authority (to the extent such approval is then required under the Applicable Banking Regulations).

## The Latvian resolution legislation implementing the BRRD and the BRRD II

The BRRD was implemented in Latvia by the Latvian Resolution Law. Under the Latvian Resolution Law, the Relevant Resolution Authority is the FCMC. The Latvian Resolution Law provides for certain resolution measures, including the power to impose in certain circumstances a suspension of activities. Any suspension of activities can, to the extent determined by the FCMC, result in the partial or complete suspension of the performance of agreements entered into by Citadele. The Latvian Resolution Law also grants the power to the FCMC to take a number of resolution measures which may apply to Citadele, including (i) a forced sale of the credit institution (sale of business), (ii) the establishment of a bridge institution bank or, (iii) the forced transfer of all or part of the assets, rights or obligations of the credit institution (asset separation) and (iv) the application of the general bail-in tool. In addition, the Latvian Resolution Law sets forth that all credit institutions must at all times meet the MREL determined by the FCMC for each credit institution. On 30 September 2021, the draft law prepared for the purposes of transposing the requirements contemplated by BRRD II and introducing amendments to the Latvian Resolution Law was approved by the Latvian Parliament and entered into force on 29 October 2021.

The powers set out in the resolution legislation will impact how credit institutions are managed as well as, in certain circumstances, the rights of creditors. If the bail-in and loss absorption tool and the statutory write-down and conversion power become applicable to Citadele, the Bonds may be subject to write-down or conversion into equity on any application of the bail-in and loss absorption tool, which may result in Bondholders losing some or all of their investment. Citadele and Bondholders will have no control over it. Subject to certain conditions, the terms of the obligations owed by Citadele may also be varied by the Relevant Resolution Authority (e.g. as to maturity, interest and interest payment dates). The exercise of any power under the resolution legislation or any suggestion of such exercise could materially adversely affect the rights of holders of Bonds, the price or value of their investment in any Bonds and/or the ability of Citadele to satisfy its obligations under any Bonds.

Regardless of the above, the centralised power of resolution is entrusted to the Resolution Board and the FCMC will work in close cooperation with it.

The Bonds may be subjected in the future to the bail-in and loss absorption resolution tool by the Relevant Resolution Authority and to the mandatory burden sharing measures for the provision of precautionary capital support which may result into their write-down in full

Under the Latvian Resolution Law, powers have been granted to the Relevant Resolution Authority which include the bail-in and loss absorption tool through which a credit institution subjected to resolution may be recapitalised either by way of write-down or conversion of liabilities into ordinary shares. The bail-in and loss absorption tool may be imposed either as a sole resolution measure or in combination with the rest of the

resolution tools that may be imposed by the Relevant Resolution Authority in case of the resolution of a failing credit institution.

The Bonds may be subjected to the said bail-in and loss absorption tool. As such, if Citadele is subjected to resolution measures in the future, then the value of the Bonds may be written down (up to zero) as a result of the imposition of the bail-in and loss absorption tool by the FCMC. Furthermore, the Bonds may be subject to modifications or the disapplication of provisions in the General Terms and Conditions of the Bonds, including alteration of the principal amount or any interest payable on the Bonds, the maturity date or any other dates on which payments may be due, as well as the suspension of payments for a certain period.

Pursuant to section entitled "General Terms and Conditions of the Bonds —Security", each Bondholder acknowledges and accepts that any liability arising under the Bonds may be subject to the exercise of such Bail-in and Loss Absorption Powers as may be exercised by the Relevant Resolution Authority.

#### Changes in laws or administrative practices could entail risks

The Bonds are governed by and based on the laws of Republic of Latvia in effect as at the date of issue of the relevant Bonds and as in force from time to time. Latvian laws (including but not limited to tax laws) and regulations governing the Bonds may change during the life of the Bonds, and new judicial decisions can be given and administrative practices may take place. Furthermore, Citadele and Citadele Group operate in a heavily regulated environment and has to comply with extensive regulations in the Republic of Latvia. No assurance can be given as to the impact of any possible change of laws or regulations, or new judicial decision or administrative practice taking place after the date of this Base Prospectus. Such change may have a material adverse effect on the Citadele Group's business, financial condition, results of operations and/or future prospects and, thereby, the Citadele's ability to fulfil its obligations under the Bonds, taxation of the Bonds, as well as the market price and value of the Bonds. Such event may also result in material financial losses or damage to the Bondholders. Adverse changes in the tax regime applicable in respect of transacting with the Bonds or receiving interest or principal payments based on the Bonds may result in an increased tax burden of the Bondholders and may therefore have adverse effect on the rate of return from the investment into the Bonds.

## The Bonds do not carry any beneficial interest in the equity or voting rights

An investment into the Bonds is an investment into non-convertible debt instruments, which does not confer any legal or beneficial interest in the equity of Citadele or any part of Citadele Group or rights to receive dividends or other rights which may arise from equity instruments or right to convert the Bonds into such instruments. Investors are being offered the Bonds which do not entitle the Bondholders to any voting rights at the GMS. Only the shareholders of Citadele have voting rights at the GMS. The Bonds carry no such voting rights. Consequently, the Bondholders will not be able to influence any decisions by the Citadele's shareholders, including decisions on the capital structure of Citadele and any other decisions and corporate matters relating to Citadele that could adversely impact the liquidity or price of the Bonds or the Bonds' desirability in the future. The Bonds represent a non-convertible debt obligation of Citadele, granting the Bondholders only such rights as set forth in the section entitled "General Terms and Conditions of the Bonds".

## The Offer may be cancelled

Although Citadele will strive to ensure that the Offer of all Tranches is successful, Citadele cannot provide any assurance that the Offer of all Tranches will be successful and that the investors will receive any Bonds they have subscribed for. Citadele is entitled to cancel the Offer of any Tranche on the terms and conditions described in the section entitled "General Terms and Conditions of the Offer".

#### There has been no prior trading market for the Bonds

Although in 2016 and 2017 Citadele issued and listed subordinated bonds under its € 40,000,000 First Unsecured Subordinated Bonds Programme and € 25,000,000 Second Unsecured Subordinated Bonds Programme, the Bonds constitute a new issue of securities by Citadele. Prior to the offering and admission to trading on the regulated market of the Bonds, there has been no public trading market for the Bonds. The Offer Price will be determined by Citadele and, as a result, may not be accurately indicative of the market price for the Bonds following their admission to trading. Moreover, admission of the Bonds to trading on the Baltic Bond List of the Nasdaq Riga Stock Exchange may not occur concurrently with or immediately after the settlement and delivery of the Bonds, therefore, until such listing occurs, investors in Bonds will be unable to publicly trade their Bonds until their listing.

## Citadele may be unable to list the Bonds on the Nasdaq Riga, the Bonds may be delisted from the Nasdaq Riga or trading in the Bonds may be suspended

Citadele will apply for the listing of the Bonds on the Baltic Bond List of the Nasdaq Riga Stock Exchange; however, although every effort will be made by Citadele to ensure the listing of the Bonds as anticipated by the Citadele, no assurance can be provided that the Bonds will be listed and admitted to trading. Furthermore, even if the Bonds are listed on the Baltic Bond List of the Nasdaq Riga Stock Exchange, in certain circumstances the Bonds may be delisted or their trading suspended pursuant to the requirements of the applicable laws, rules and regulations. There can be no assurance that the Bonds will not be delisted or suspended from trading, which may in turn result in an inability to trade or sell the Bonds, a corresponding lack of liquidity and a reduction in value of the Bonds. The occurrence of any of the above may have a material adverse effect on the value and liquidity of the Bonds.

## An active and liquid market for the Bonds may not develop

Even if the Bonds are listed on the Baltic Bond List of the Nasdaq Riga Stock Exchange, an active and liquid public trading market for the Bonds may not develop or be sustained after the Offer and Citadele is not under any obligation to sustain such market. The Nasdaq Riga Stock Exchange is substantially less liquid and more volatile than established markets. The relatively small market capitalisation and low liquidity of the Nasdaq Riga Stock Exchange may impair the ability of the Bondholders to sell their Bonds on the open market, use them as collateral for other obligations or engage in other transactions requiring the existence of an active market, or could increase the volatility of the price of the Bonds. If an active market for the Bonds does not develop or is not sustained, it may result in a material decline in the market price of the Bonds, and the liquidity of the Bonds may be adversely affected.

The value of the Bonds can fluctuate on the securities market due to events and the materialisation of risks related to Citadele, but also because of events outside Citadele's control, such as economic, financial or political events, changes of interest rate levels or currency exchange rates, policy of central banks, changes in the demand or supply of securities of the same type in general or of the Bonds. For instance, if at any point a person holding a large block of Bonds decided to sell such Bonds, the demand on the Nasdaq Riga Stock Exchange may not be sufficient to accommodate such a sale or issue and any sale may take longer than originally expected or a sale may take place at a lower price than expected. There can be no assurance that a liquid market for the Bonds will be maintained. The investors may find it difficult to sell their Bonds or to sell them at prices producing a return comparable to returns on similar investments in the secondary market. Further, if additional and competing financial instruments are introduced on the markets, this may also result in a material decline in the market price and value of the Bonds.

## No limitation on issuing additional debt by Citadele, no negative pledge and change of control obligations as well as no rights of set-off or counterclaim

Citadele is not prohibited from issuing further debt. There is no restriction on the amount of debt or on the amount of securities that Citadele may issue that rank *pari passu* with or senior to the Bonds. The issue of any such debt or securities may reduce the amount recoverable by Bondholders in the event of voluntary or involuntary liquidation or bankruptcy of Citadele. There are no provisions binding Citadele in respect of the Bonds which will affect Citadele's right to create security interests in favour of third parties over Citadele Group's properties, such as a negative pledge, or any cross-default obligations binding Citadele and there are no "Change of Control" obligations binding Citadele in respect of the Bonds and therefore change of control over Citadele by any means will not confer any rights whatsoever to the Bondholders. Furthermore, Bondholders will not be entitled to exercise any right of set-off or counterclaim against amounts owed by Citadele in respect of such Bonds.

# The Bonds do not contain covenants governing Citadele's operations and do not limit its ability to merge, effect asset sales or otherwise effect significant transactions that may have a material adverse effect on the Bonds and the Bondholders

The Bonds do not contain any provisions designed to protect the Bondholders from a reduction in the creditworthiness of Citadele. In particular, the General Terms and Conditions of the Bonds stated in the section entitled "General Terms and Conditions of the Bonds" do not restrict Citadele's ability to conduct its operations as it deems fit, at its sole discretion, including to increase or decrease its share capital, to enter into a merger,

asset sale or other significant transaction that could materially alter its existence, jurisdiction of organization or regulatory regime and/or its composition and business. In the event that Citadele enters into such a transaction, Bondholders could be materially adversely affected. Furthermore, the said provisions do not restrict the current shareholders of Citadele from disposing any or all of their shareholdings in any way.

### Investors in Bonds will depend on the functionality of securities settlement system of Nasdaq CSD

The Bonds will be affiliated to and recorded in Latvian SSS of the Nasdaq CSD, and no physical notes will be issued. Clearing and settlement relating to the Bonds will be carried out within the Nasdaq CSD's book-entry system (Latvian SSS) as well as payment of interest and repayment of the principal. Investors in Bonds will therefore dependent on the functionality of securities settlement system of Nasdaq CSD.

## Fixed interest rate and inflation may adversely affect the price of the Bonds

The Bonds bear interest on their outstanding principal at a fixed interest rate therefore Bondholders are exposed to the risk that the price of Bonds may fall because of changes in the market interest rate. While the nominal interest rate (i.e. the coupon) of the Bonds is fixed, current interest rates on capital markets (market interest rates) typically change on a daily basis. In case market interest rates increase, the market price of Bonds may fall until the yield is approximately equal to the market interest rates. If market interest rates fall, the price of the Bonds may increase until the yield is approximately equal to market interest rates. Consequently, the Bondholders should be aware that movements of the market interest rates can adversely affect the price of the Bonds and can lead to losses for the Bondholders. Furthermore, the past performance of the Bonds is not an indication of their future performance. Also inflation may result in a decline of the market price of the Bonds, as it decreases the purchasing power of a currency unit and respectively the received interest.

#### Exchange rate fluctuations and exchange controls may adversely affect the value of the Bonds

Citadele will pay principal and interest on the Bonds in EUR. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit (the "Investor's Currency") other than EUR. These include the risk that exchange rates may significantly change (including changes due to devaluation of EUR or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to EUR would decrease the Investor's Currency equivalent: (i) yield on the Bonds; (ii) value of the principal payable on the Bonds; and (iii) market value of the Bonds. Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect the applicable exchange rate. As a result, Bondholders may receive less interest or principal than expected, or no interest or principal at all.

## Adverse change in the credit rating of Citadele and/or credit rating of the Bonds may adversely affect the trading price of the Bonds

One or more independent credit rating agencies may assign credit ratings to Citadele and/or the Bonds. In case the Bonds are rated by the credit rating agencies, such ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, or other factors that may affect the value of the Bonds. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating organisation. Any adverse change in an applicable credit rating of Citadele and/or credit rating of the Bonds could adversely affect the trading price of the Bonds.

#### Legal investment considerations may restrict certain investments in Bonds

The investment activities of certain investors are subject to legal investment laws and regulations, or reviews or regulations by certain authorities. Each prospective investor in Bonds should consult his or her legal advisers to determine whether and to what extent: (i) the Bonds are legal investments for the respective investor; (ii) the Bonds can be used as collateral for various types of borrowings; and (iii) other restrictions apply to its purchase or pledge of any Bonds.

### The transferability of the Bonds may be restricted

Citadele has not undertaken to register the Bonds and the Bonds have not been and will not be registered under the United States Securities Act of 1933, as amended or any U.S. state securities laws or with any securities regulatory authority of any state or other jurisdiction of the United States and any Bondholder may not offer, sell, pledge or otherwise transfer the Bonds in the United States. Furthermore, Citadele has not registered the Bonds under any other country's securities laws, other than laws of Latvia. Each prospective investor should read the information under the section entitled "Notice to Investors and Restrictions on Distribution" for further information about the transfer restrictions that apply to the Bonds. It is the Bondholder's obligation to ensure that the offers and sales of Bonds comply with all applicable securities laws.

## Bondholders may be required to comply with requests for information

Bondholders or beneficial owners of the Bonds may, from time to time, be requested pursuant to applicable requirements of Latvian law by Citadele, Nasdaq CSD or any competent authority to provide information as to the capacity in which they hold the Bonds and the nature of their interest and the interest of any other affiliated person in such Bonds. Failure to comply with such requests for information may result in breaches of applicable requirements of Latvian law on the part of Citadele and the relevant Bondholder or beneficial owner of the Bonds.

## 4. General Terms and Conditions of the Offer

## 4.1. General Description of the Programme

Citadele has established the € 40,000,000 (forty million euro) Fourth Unsecured Subordinated Bonds Programme (the "**Programme**") described in this Base Prospectus under which Citadele, subject to compliance with all relevant laws and regulations, may issue and offer publicly in Latvia, Lithuania and Estonia from time to time in one or several series (the "**Series**") non-convertible unsecured and unguaranteed subordinated bonds denominated in EUR, having maturity of 10 years and with fixed interest rate (the "**Bonds**"). The maximum aggregate nominal amount of all Bonds outstanding issued under the Programme shall not at any time exceed € 40,000,000.

To the extent not set forth in this Base Prospectus, the specific terms of any Bonds will be included in the relevant final terms (the "Final Terms") (a form of which is contained herein) therefore the prospectus relating to Series issued under the Programme consists of this Base Prospectus and the respective Final Terms. Each Series may comprise one or more tranches of Bonds (each a "Tranche"). The Final Terms must include a corresponding indication, if the respective Series will consist of only one Tranche.

Citadele's shareholders have authorised issuance, public offering and listing of the Bonds at the GMS on 05 November 2021 (Meeting minutes No. 3/2021) and authorised the Citadele's Management Board to approve the characteristics of the Bonds, the Base Prospectus and any of the documents thereto, as well as any amendments and supplements thereof. The Citadele's Management Board has approved the Base Prospectus at its meeting on 25 November 2021.

The following terms and conditions will apply to the Offer.

## 4.2. Right to participate in the Offer

The Offer is directed to all natural and legal persons (institutional and retail investors) in Latvia, Lithuania and Estonia, irrespective of whether they qualify as qualified investors within the meaning of Article 2(e) of the Prospectus Regulation, as well as to persons (institutional investors only) located in the Member State of the EEA (other than Latvia, Lithuania and Estonia) who are qualified investors within the meaning of Article 2(e) of the Prospectus Regulation in each case pursuant to an exemption under Article 1(4) of the Prospectus Regulation.

#### 4.3. Minimum Investment Amount

The Bonds will be offered for subscription for the following minimum investment amount (the "Minimum Investment Amount"): 1 (one) Bond for any and all investors. The Minimum Investment Amount will also be reflected in the relevant Final Terms.

#### 4.4. Placement account

Initially the Bonds of the respective Tranche will be book-entered in the Latvian SSS distribution account of Citadele with the Nasdaq CSD.

## 4.5. Offer Period

The offer period for each Tranche, including any and all its extensions as indicated below (the "Offer Period") will be specified in the relevant Final Terms.

Until the end of the applicable Offer Period, Citadele may extend the Offer Period at its sole discretion once or several times. The minimum length of any such extension should be at least 2 Business Days. The notification about extension of the Offer Period will be published on Citadele's website <a href="https://www.cblgroup.com">www.cblgroup.com</a>. Investors should follow the information on the aforementioned website and have a right to modify or cancel their Purchase Orders if the Offer Period has been extended, provided that such modification or cancellation of the Purchase Order is received by Citadele before the end of the Offer Period.

If the Offer Period is extended, the final Offer Period will be specified in the Final Terms which will be published after allotment of the Bonds to the investors.

### 4.6. Submission of Purchase Orders

The investors wishing to purchase the Bonds shall submit their orders to purchase the Bonds (the "Purchase Orders") at any time during the Offer Period to Citadele (fulfilling the functions of the issuing agent) and its agents, which will be specified in the Final Terms. The procedure of submission of the Purchase Orders will be specified in the Final Terms.

## 4.7. Purchase Orders and Invalid Purchase orders

The Purchase Order shall indicate the total amount of the Bonds to be purchased by the respective investor based on the applicable Issue Price and Annual Interest Rate at the time of making of the Purchase Order, which shall be at least equal to the Minimum Investment Amount. All Purchase Orders constitute a binding and irrevocable commitment to acquire the allotted Bonds, with the exceptions stated below.

The Purchase Order shall not be considered valid and shall not be processed in case the purchase amount indicated in the Purchase Order is less than the Minimum Investment Amount, the Purchase Order was received after the Offer Period, the Issue Price based on which the Purchase Order was made is lower than the final Issue Price applicable at the end of the Offer Period and/or the Annual Interest Rate based on which the Purchase Order was made is higher than the final Annual Interest Rate applicable at the end of the Offer Period.

Only valid Purchase Orders compliant the requirements of:

- · the Minimum Investment Amount,
- · reception of the Purchase Order within the Offer Period, and
- the Issue Price based on which the Purchase Order was made being equal or higher than the final Issue Price applicable at the end of the Offer Period and the Annual Interest Rate based on which the Purchase Order was made being equal or lower than the final Annual Interest Rate applicable at the end of the Offer Period

shall be treated as qualifying Purchase Orders (the "Qualifying Purchase Orders").

Citadele does not have any obligation to inform investors about the fact that their Purchase Orders are invalid.

#### 4.8. Cancellation of the Offer

On the next Business Day following the Offer Period Citadele will decide whether to proceed with the Offer of a particular Tranche or cancel it. In case the Offer of a Tranche is cancelled, Citadele will publish an announcement on the Citadele's website <a href="https://www.cblgroup.com">www.cblgroup.com</a> and submit it to the FCMC. All rights and obligations of the parties in relation to the cancelled Offer will be considered as having been terminated as of the moment when such announcement is made public.

## 4.9. Allotment

In case Citadele decides to proceed with the Offer of a Tranche, on the next Business Day following the Offer Period the following actions shall be taken:

- **(a) Establishment of the Qualifying Purchase Orders.** Citadele shall at its sole discretion determine which Purchase Orders can be treated as Qualifying Purchase Orders, and the extent of their satisfaction.
- (b) Determination of the final aggregate principal amount of the respective Tranche and allotment of the Bonds to the Investors. Upon determination of the Qualifying Purchase Orders, Citadele will establish the exact amount of the Bonds to be allotted with respect to each Qualifying Purchase Order and thus determine the final aggregate principal amount of the respective Tranche. Citadele will at its sole discretion decide upon the final allocation of the Bonds to each investor and Citadele is entitled to reject any Purchase Orders, in whole or in part, for any reason at its sole discretion.
- (c) Guaranteed Allocations. Unless indicated otherwise in the respective Final Terms regarding the Bonds subject to underwriting, Citadele has a general discretion to reject any Purchase Orders, in whole or in part, for any reason at its sole discretion, and no person is guaranteed to receive any number of Bonds.
- (d) Announcement of the Final Terms. The Final Terms containing the information about the final Offer Period, Annual Interest Rate, Issue Price, Issue Date, Maturity Date and Interest Payment Dates, the aggregate principal amount of the respective Tranche and definitive amount of the Bonds to be issued within the respective Tranche will be published on Citadele's web-site <a href="www.cblgroup.com">www.cblgroup.com</a>, as well as submitted to the FCMC.

**(e) Allotment Notifications.** After completion of the allotment with respect to each Qualifying Purchase Order Citadele shall submit an allotment notification (the "**Notification**") to each investor. The Notification will evidence the extent of satisfaction or rejection of the Purchase Order submitted by the investor, the number of Bonds allotted to the investor, the final Annual Interest Rate, Issue Price and the purchase price payable for the Bonds.

Citadele will send the Notification to each investor through Bloomberg trading system. However, if an investor has opened a securities account with Citadele and is acting through Citadele in respect to purchase of the Bonds, the Notification will be sent to the respective investor in accordance with the terms and conditions of the agreements concluded between Citadele and such investor. Furthermore, if an investor has opened a securities account with the Lithuanian branch of Citadele and is acting through Lithuanian branch of Citadele in respect to purchase of the Bonds, the Notification will be sent to the respective investor in accordance with the terms and conditions of the agreements concluded between Lithuanian branch of Citadele and such investor.

## 4.10. Settlement and Delivery

The settlement for the Bonds will be carried out in accordance with the delivery-versus-payment (DvP) principle pursuant to the applicable rules of Nasdaq CSD. The settlement will take place on the Issue Date. All paid up Bonds shall be treated as issued. The Bonds which are not paid up shall be cancelled in accordance with the applicable rules of Nasdaq CSD.

However, if an investor has opened a securities account with Citadele and is acting through Citadele in respect to purchase of the Bonds, the settlement for the Bonds will be carried in accordance with the terms and conditions of the agreements concluded between Citadele and such investor.

No dealing may begin before full completion of the settlement and delivery of the Bonds.

## 4.11. Information About the Results of the Offer

Information about the results of the Offer of each Tranche (amount of the Bonds issued and aggregate principal amount of the respective Tranche) shall be published on the Citadele's website <a href="https://www.cblgroup.com">www.cblgroup.com</a>, within 3 (three) Business Days after the Issue Date.

## 5. General Terms and Conditions of the Bonds

#### 5.1. General

The terms and conditions of each Tranche shall consist of these general terms and conditions of the Bonds (the "General Terms and Conditions of the Bonds") and the applicable Final Terms. The General Terms and Conditions of the Bonds shall apply to each Tranche. Specific terms and conditions specified in the applicable Final Terms may be different in respect of each individual Tranche. In order to identify each Series and Tranche, the Final Terms shall stipulate a serial number of a respective Series and a serial number of a respective Tranche.

## 5.2. Type, Class and ISIN Code

The Bonds are freely transferable non-convertible unsecured and unguaranteed subordinated bonds denominated in EUR, having maturity of 10 years and with fixed interest rate, which contain unsecured, unguaranteed and subordinated payment obligations of Citadele towards the holders of the Bonds (the "Bondholders").

Under no circumstances shall the Bonds be convertible into ordinary shares of Citadele or other equity instruments of Citadele, except as ordered by the competent authorities in accordance with the requirements of law which, from time to time, may be applicable to Citadele and the Bonds.

Each Tranche will be assigned a separate ISIN (International Security Identification Number) code, which will be different from the ISIN code of the other Tranches. Before commencement of the offering of the Tranche, Nasdaq CSD SE, registration number: 40003242879, legal address: Vaļņu 1, Riga, LV-1050, Latvia (the "Nasdaq CSD"), upon request of Citadele, will assign to the respective Tranche an ISIN code. Where a further Tranche is issued which is intended to form a single Series with an existing Tranche at a point after the Issue Date of the existing Tranche, the Bonds of such further Tranche shall be assigned its own ISIN code, which is different from the ISIN codes assigned to the relevant Tranches of the same Series. The ISIN code of respective Tranche will be specified in the Final Terms.

## 5.3. Form and Registration

The Bonds are dematerialized debt securities in bearer form and registered with Nasdaq CSD in book-entry form with the securities settlement system governed by Latvian law (the "Latvian SSS"). Investors may hold Bonds through Nasdaq CSD participants participating in Latvian SSS.

## 5.4. Currency and Nominal Value

The Bonds will be issued in euro (€). The nominal value (face value) of each Bond shall be specified in the Final Terms but it shall amount to at least EUR 10,000.

## 5.5. Security

The Bonds are direct, subordinated, unsecured and unguaranteed obligations of Citadele at all times ranking *pari passu* without any preference among themselves.

Notwithstanding and to the exclusion of any other term of the Bonds or any other agreements, arrangements or understanding between Citadele and any Bondholder (which, for the purposes of this section includes each holder of a beneficial interest in the Bonds), by its acquisition of the Bonds, each Bondholder acknowledges and accepts that any liability arising under the Bonds may be subject to the exercise of such Bail-in and Loss Absorption Powers as may be exercised by the Resolution Authority and acknowledges, accepts, consents to and agrees to be bound by:

the effect of the exercise of any Bail-in and Loss Absorption Powers by the Resolution Authority, which exercise (without limitation) may include and result in some or any of the following, or a combination thereof: (i) the reduction of all, or a portion, of the Relevant Amounts in respect of the Bonds, (ii) the conversion of all, or a portion, of the Relevant Amounts in respect of the Bonds into shares, other securities or other obligations of Citadele or another person, and the issue to or conferral on the

Bondholder of such shares, securities or obligations, including by means of an amendment, modification or variation of the terms of the Bonds, (iii) the cancellation of the Bonds or the Relevant Amounts in respect of the Bonds and (iv) the amendment or alteration of the maturity of the Bonds or amendment of the amount of interest payable on the Bonds, or the date on which interest becomes payable, including by suspending payment for a temporary period; and

the variation of the terms of the Bonds, as deemed necessary by the Resolution Authority, to give effect to the exercise of any Bail-in and Loss Absorption Powers by the Resolution Authority.

## 5.6. Applicable Law and Dispute Resolution

Issue of each Series and their public offering shall be governed by and construed in accordance with the laws of the Republic of Latvia, including the Latvian Financial Instruments Market Law, as well as rules and regulations of the FCMC, Nasdaq CSD and Nasdaq Riga. Any disputes relating to or arising from the above-mentioned will be settled solely by the courts of the Republic of Latvia of competent jurisdiction.

All claims arising from the Bonds shall expire in accordance with the statutory terms of Latvian law.

## 5.7. Transferability

The Bonds are freely transferrable and disposable without any restrictions. However, transfer of the Bonds is subject to selling and transfer restrictions under the relevant laws in certain jurisdictions applicable to the transferor or transferee. The Bonds cannot be offered, sold, resold, transferred or delivered in such countries or jurisdictions or otherwise in such circumstances in which such offer, sale, re-sale or transfer would be unlawful or require measures other than those required under Latvian laws to be taken by Citadele, including, if applicable, the United States of America. See the section entitled "Notice to Investors and Restrictions on Distribution".

## 5.8. Rights Attached to the Bonds and limitations to rights

#### Rights attached to the Bonds

The only rights of the Bondholders arising from the Bonds are the right to the redemption of the Bonds on the Maturity Date (as defined below) and the right to receive interest, subject to the limitations of these rights as described in these General Terms and Conditions of the Bonds. The Bondholders are not entitled to a delay interest or any penalty fees in case of delay in making any payments due under the Bonds by Citadele. The rights arising from the Bonds can be exercised by the Bondholders in accordance with the General Terms and Conditions of the Bonds, the applicable Final Terms and the applicable rules of Latvian law.

No "Change of Control" obligations. There will be no "Change of Control" obligations binding Citadele in respect of the Bonds and the Bonds will not have the benefit of and investors in Bonds will not have protection of a "Change of Control". Consequently, change of control over Citadele by any means will not confer any rights whatsoever to the Bondholders.

No "Negative Pledge" or "Cross-Default" obligations. There will be no "Negative Pledge" or "Cross-Default" obligations binding Citadele in respect of the Bonds and the Bonds will not have the benefit of and investors in Bonds will not have protection of "Negative Pledge" or "Cross-Default".

No Set-off. No Bondholder may exercise, claim or plead any right of set-off, compensation or retention in respect of any amount owed to it by Citadele arising under, or in connection with, the Bonds and each Bondholder shall, by virtue of its holding of any Bonds, be deemed to have waived all such rights of set-off, compensation or retention to the fullest extent permitted by applicable law. By its acquisition of the Bonds, each Bondholder and beneficial owner agrees to be bound by these provisions relating to waiver of set-off. All payments made by Citadele in connection with Bonds are calculated and paid without set-off or counterclaims.

No obligations of Citadele regarding its operations. There will be no restrictions on Citadele's ability to conduct its operations as it deems fit, at its sole discretion. The Bonds do not contain any provisions designed to protect the Bondholders from a reduction in the creditworthiness of Citadele.

### **Representation of the Bondholders**

Within the Programme, the rights of the Bondholders to establish and/or authorize an organization/person to represent the interests of all or a part of the Bondholders are not contemplated, but, on the other hand, these rights are not restricted. The Bondholders should themselves cover all costs/fees of such representative(s).

## **Meetings of the Bondholders**

Save as otherwise provided in respect to the amendments to technical procedures and aspects relating to the Bonds below, if Citadele intends to amend these General Terms and Conditions of the Bonds or the Final Terms of the Tranches of the relevant Series, Citadele shall convene a meeting of the Bondholders or the Bondholders of the relevant Series (as applicable) (the "Bondholders' Meeting") to decide on amendments of these General Terms and Conditions of the Bonds, the Final Terms of the Tranches of the relevant Series or other matters that may significantly affect the interests of the Bondholders. The following rules shall apply to any Bondholders' Meeting:

- All expenses in relation to the convening and holding the Bondholders' Meeting shall be covered by Citadele:
- Notice of the Bondholders' Meeting shall be published in accordance with the section entitled "General Terms and Conditions of the Bonds —Notices" below no later than 10 (ten) Business Days prior to the respective Bondholders' Meeting. Furthermore, the notice shall specify the time, place and agenda of the respective Bondholders' Meeting, as well as any action required on the part of the Bondholder that will attend the respective Bondholders' Meeting. No matters other than those referred to in the notice may be resolved at the respective Bondholders' Meeting;
- Only those who, according to the information gathered by the Nasdaq CSD in respect of the Bonds, were registered as the Bondholders on the 6<sup>th</sup> (sixth) Business Day prior to the date of respective Bondholders' Meeting or proxies authorised by such Bondholders, shall be entitled to vote at the meeting and shall be recorded in the list of the Bondholders participating in the respective Bondholders' Meeting;
- The Bondholders' Meeting shall be held in Riga, Latvia, and its chairman shall be the Citadele's representative appointed by Citadele;
- Voting rights of the Bondholders shall be determined according to the principal amount of the Bonds held;
- The Bondholders' Meeting shall be held in English with translation into Latvian, unless the Bondholders present in the respective Bondholders' Meeting unanimously decide that the respective Bondholders' Meeting shall be held only in Latvian or English;
- A representative of Citadele and a person authorised to act for Citadele may attend and speak at the Bondholders' Meeting;
- Minutes of the Bondholders' Meeting shall be kept by a representative of Citadele, recording the day and time of the meeting, attendees, their votes represented, matters discussed, results of voting, and resolutions which were adopted. The minutes shall be signed by a representative of Citadele as the keeper of the minutes. The minutes shall be attested by one of the persons appointed by the Bondholders' Meeting to attest the minutes by a simple majority vote of the Bondholders present at the respective Bondholders' Meeting. The minutes shall be published in accordance with the section entitled "General Terms and Conditions of the Bonds —Notices" below after the Bondholders' Meeting as soon as possible and without any delay. If applicable, new or amended General Terms and Conditions of the Bonds or Final Terms of the Tranches of the relevant Series (as applicable) shall be appended to the minutes. The minutes shall be stored in a secure manner by Citadele;
- The Bondholders' Meeting shall be organised by a representative of Citadele acting as the chairman of the Bondholders' Meeting;
- The Bondholders' Meeting is entitled to adopt decisions that are binding upon all the Bondholders with the consent of at least 75 (seventy-five) per cent of holders of the aggregate principal amount of the outstanding Bonds. The meeting of the Bondholders of the relevant Series is entitled to make the

decisions that are binding on all the Bondholders of the relevant Series with the consent of at least 75 (seventy-five) per cent of holders of the aggregate principal amount of the outstanding Bonds of the respective Series:

 Resolutions passed at the Bondholders' Meeting shall be binding on all Bondholders irrespective of whether they have been present at the Bondholders' Meeting;

Citadele shall have a right at its sole discretion to amend the technical procedures and aspects relating to the Bonds in respect of payments or other similar matters without the consent of the Bondholders or the Bondholders' Meeting, if such amendments are necessitated by the changes in applicable rules of Latvian law or otherwise, if such amendments are not prejudicial to the interests of the Bondholders.

## 5.9. Ranking and Subordination

The Bonds are subordinated to all unsubordinated claims against Citadele at all times (for the purposes of clarity, the Bonds are not subordinated to claims that are subordinated to the Bonds or have the same ranking as the Bonds) and Citadele's obligations under the Bonds constitute subordinated liabilities within the meaning of the Latvian Credit Institutions Law. The net proceeds from the Bonds will be used by Citadele for the purposes specified in section entitled "General Terms and Conditions of the Bonds —Reasons for the Offer and Use of Proceeds" below and as its subordinated capital and thus the Bonds will be recognized as Tier 2 instruments within the meaning of CRR or any other applicable rules.

The subordination of the Bonds means that in the event of liquidation or insolvency of Citadele, all the claims arising from the Bonds shall become collectible and shall be satisfied only after full satisfaction of all unsubordinated recognised claims against Citadele but before satisfaction of the claims of Citadele's shareholders in their capacity as Citadele's shareholders in accordance with the applicable law. Therefore, upon liquidation or insolvency of Citadele, the Bondholders will not be entitled to any payments due under the Bonds until full and due satisfaction of all the unsubordinated claims against Citadele, except the claims of Citadele's shareholders in their capacity as Citadele's shareholders. By subscribing to the Bonds, all investors unconditionally and irrecoverably agree to such subordination of claims arising from the Bonds. As long as there are no liquidation or insolvency proceedings initiated against Citadele, all claims arising from the Bonds shall be satisfied by Citadele in accordance with the General Terms and Conditions of the Bonds, the applicable Final Terms and the applicable law. Please be advised that no funds may be left to satisfy the claims of the Bondholders after all or part of unsubordinated claims have been satisfied.

Accordingly, any and all restrictions applicable to the subordinated liabilities of a credit institution and Tier 2 instruments as may be provided in the Latvian Credit Institutions Law, CRR and any other applicable rules will be applicable to the Bonds and Citadele's obligations arising out of the Bonds, including the following restrictions stated in the Latvian Credit Institutions Law (in particular, Section 59.6):

- In case a credit institution in accordance with the laws and regulations regarding aid for commercial activity receives such an aid, from the moment of granting of such aid until the end of provision of such aid, the credit institution in question is prohibited from carrying out the subordinate liabilities, including prohibited from repaying a loan, as well as from calculating, accumulating or paying out interest and other remuneration for such loan; and
- if the FCMC has determined deposit restrictions for a credit institution, from the day of determination
  of such restrictions until the day of their revocation, the credit institution in question is prohibited from
  carrying out the subordinate liabilities, including prohibited from repaying a loan, as well as from
  calculating, accumulating or paying out interest and other remuneration for such loan.

The Bonds rank *pari passu* with other existing and future unsecured and unguaranteed subordinated obligations of Citadele.

### 5.10. Interest and Yield

#### Interest and Yield

The Bonds shall carry interest at a fixed annual interest rate (the "Annual Interest Rate") which shall be specified in the Final Terms. The Annual Interest Rate shall be the same for each and every year until the Maturity Date (as defined below) or the Early Redemption Date (as defined below), as the case may be.

Citadele has a right at its sole discretion to amend the Annual Interest Rate once or several times until the end

of the applicable Offer Period and announce the updated Annual Interest Rate (the "**Updated Annual Interest Rate**"). The Updated Annual Interest Rate will be published on Citadele's website <a href="www.cblgroup.com">www.cblgroup.com</a>. Investors should follow the information on the aforementioned website and have a right to modify or cancel their Purchase Orders if the Annual Interest Rate has been updated, provided that such modification or cancellation of the Purchase Order is received by Citadele before the end of the applicable Offer Period. If during the Offer Period Citadele amends the Annual Interest Rate, the final Annual Interest Rate will be reflected in the Final Terms which will be published after allotment of the Bonds to the investors. A number of factors may be considered in determining the Updated Annual Interest Rate such as, *inter alia*, the level and nature of the demand for the Bonds of the respective Tranche by the investors and prevailing market conditions.

The interest on the Bonds will be paid semi-annually on the dates specified in the Final Terms ("Interest Payment Dates") and will be calculated on the aggregate outstanding principal amount of the Bonds of the respective Series from the Issue Date (as defined below) until the Maturity Date (as defined below) or the Early Redemption Date (as defined below), whichever occurs first. If the Offer Period is extended according to the section entitled "General Terms and Conditions of the Offer —Offer Period" of this Base Prospectus, the final Interest Payment Dates will be rescheduled by Citadele proportionally to the length of extension of the Offer Period and specified in the Final Terms which will be published after allotment of the Bonds to the investors.

Interest shall accrue for each interest period from and including the first day of the interest period to (but excluding) the last day of the interest period on the principal amount of the Bonds of the respective Series outstanding from time to time. The first interest period commences on the Issue Date (as defined below) and ends on the first closest Interest Payment Date (the "First Interest Period"). Each consecutive interest period begins on the previous Interest Payment Date and ends on the following Interest Payment Date. The last interest period ends on the Maturity Date (as defined below) or the Early Redemption Date (as defined below), whichever occurs first.

Interest in respect of the Bonds will be calculated on the basis of the actual number of days elapsed in the relevant interest period divided by 365 (or, in the case of a leap year, 366), i.e. a day count convention Act/Act (ICMA) will be used.

When interest is required to be calculated in respect of a period of less than a half year other than in respect of the First Interest Period, it shall be calculated on the basis of (a) the actual number of days in the period from and including the date from which interest begins to accrue (the "Accrual Date") to but excluding the date on which it falls due divided by (b) the actual number of days from and including the Accrual Date to but excluding the next following Interest Payment Date.

Interest on the Bonds shall be paid through Nasdaq CSD in accordance with the applicable rules of Nasdaq CSD, as amended or replaced from time to time, to the persons who were registered as the Bondholders at the end of 8 (eight) Business Days prior to the Interest Payment Date.

Should any Interest Payment Date fall on a date which is not a Business Day, the payment of the interest due will be postponed to the next Business Day. The postponement of the payment date shall not affect in any manner the amount payable and no interest on such payment will accrue in respect of the delay.

An expected yield to maturity for the Bonds (the "Yield to Maturity") being offered, based on the final Issue Price and the final Annual Interest Rate, will be specified in the Final Terms which will be published after allotment of the Bonds to the investors. The Yield to Maturity is the percentage rate of return paid if the Bond is held to its Maturity Date, assuming that interest paid over the life of the Bond is reinvested at the same rate.

## 5.11. Maturity and Redemption

Each Series may have a maturity of 10 (ten) years starting from the Issue Date (as defined below). The Bonds shall be repaid in full at their nominal value on the maturity date which will be specified in the Final Terms (the "Maturity Date") or on the Early Redemption Date (as defined below).

If the Offer Period is extended according to the section entitled "General Terms and Conditions of the Offer — Offer Period" of this Base Prospectus, the final Maturity Date will be rescheduled by Citadele proportionally to the length of extension of the Offer Period and specified in the Final Terms which will be published after allotment of the Bonds to the investors. The principal of the Bonds shall be paid through Nasdaq CSD in accordance with the applicable rules of Nasdaq CSD, as amended or replaced from time to time, to the persons who were registered as the Bondholders at the end of the Business Day immediately preceding the Maturity Date or the Early Redemption Date, as the case may be.

Should the Maturity Date or the Early Redemption Date fall on a date which is not a Business Day, the payment of the amount due will be postponed to the next Business Day. The postponement of the payment date shall not affect in any manner the amount payable and no interest on such payment will accrue in respect of the delay.

Citadele has a right to redeem the Bonds for their nominal value prematurely, i.e., prior to the Maturity Date before or after the lapse of the 5 year period as from the Issue Date (as defined below) by notifying the Bondholders at least 30 (thirty) days in advance, if applicable laws and rules permit such early redemption, subject to meeting all the relevant legal requirements, including obtaining all the necessary approvals, permissions and consents of the competent authorities for such early redemption. The decision on granting such approvals, permissions and consents may involve certain amount of discretion by the competent authorities and the early redemption may therefore be beyond the control of Citadele.

If Citadele decides to exercise the right to redeem the Bonds prematurely, i.e., prior to the Maturity Date as stated above, subject to receiving the necessary approvals, permissions and consents, Citadele shall specify the date on which the Bonds will be redeemed (the "Early Redemption Date"). Early Redemption Date will be announced as described in the section entitled "General Terms and Conditions of the Bonds —Notices" below.

The Bondholders are not entitled to claim premature redemption of the Bonds before the Maturity Date under any circumstances. By purchasing the Bonds any investor unconditionally and irrevocably relinquishes the right to demand premature redemption of any Bonds to the fullest extent permitted by applicable law, if such a right exists under applicable law.

## 5.12. Issue Date and Issue Price

The issue date of each Tranche (the "Issue Date") shall be specified in the Final Terms. If the Offer Period is extended according to the section entitled "General Terms and Conditions of the Offer —Offer Period" of this Base Prospectus, the final Issue Date will be rescheduled by Citadele proportionally to the length of extension of the Offer Period and specified in the Final Terms which will be published after allotment of the Bonds to the investors.

The Bonds may be issued at their nominal value or at a discount or a premium to their nominal value (the "Issue Price"). The Issue Price shall be specified in the Final Terms. Citadele has a right at its sole discretion to amend the Issue Price once or several times until the end of the applicable Offer Period and announce the updated Issue Price (the "Updated Issue Price"). The Updated Issue Price will be published on Citadele's website <a href="https://www.cblgroup.com">www.cblgroup.com</a>. Investors should follow the information on the aforementioned website and have a right to modify or cancel their Purchase Orders if the Issue Price has been updated, provided that such modification or cancellation of the Purchase Order is received by Citadele before the end of the applicable Offer Period. If during the Offer Period Citadele amends the Issue Price, the final Issue Price will be reflected in the Final Terms which will be published after allotment of the Bonds to the investors. A number of factors may be considered in determining the Updated Issue Price such as, inter alia, the level and nature of the demand for the Bonds of the respective Tranche by the investors and prevailing market conditions.

#### 5.13. Taxation

The tax legislation of the investor's country and of the Citadele's country of incorporation may have an impact on the income received from the Bonds. All payments in respect of the Bonds by Citadele shall be made without withholding or deduction for, or on account of, any present or future taxes, duties, assessments or governmental charges of whatever nature ("Taxes"), unless the withholding or deduction of the Taxes is required by laws of the Republic of Latvia. In such case, Citadele shall make such payment after the withholding or deduction has been made and shall account to the relevant authorities in accordance with the applicable laws for the amount so required to be withheld or deducted. Citadele shall not be obligated to gross-up or make any additional compensation to the Bondholders in respect of such withholding or deduction. See section entitled "Taxation" below in Base Prospectus for further information.

### 5.14. Publication of the Final Terms

The Final Terms of each Tranche will be approved by Citadele's Management Board. Before the Offer of the respective Tranche commences, the initial Final Terms:

- will be submitted to the FCMC, who will forward them to the Bank of Lithuania (In Lithuanian Lietuvos Bankas) and the Estonian Financial Supervision and Resolution Authority (in Estonian - Finantsinspektsioon); and
- will be published on Citadele's website www.cblgroup.com.

The Final Terms containing information about the established aggregate principal amount of the respective Tranche and definitive amount of the Bonds to be issued, as well as the final Offer Period, Annual Interest Rate, Issue Price, Issue Date, Maturity Date and Interest Payment Dates will be published on the Citadele's website www.cblgroup.com and submitted to the FCMC after allotment of the Bonds to the investors.

## 5.15. Admission to Listing and Trading

Citadele shall submit an application for admitting each Tranche to listing and trading on the official bond list (Baltic Bond List) of Nasdaq Riga AS, registration number: 40003167049, legal address: Vaļņu 1, Riga, LV-1050, Latvia (the "Nasdaq Riga") according to the requirements of Nasdaq Riga not later than within 3 (three) months after the Issue Date of the respective Tranche. Trading of the respective Tranche on the Baltic Bond List of the Nasdaq Riga Stock Exchange is expected to commence within 1 (one) month after the above-mentioned application has been made. All dealings in the Bonds of the respective Tranche prior to the commencement of unconditional dealings on the Baltic Bond List of the Nasdaq Riga Stock Exchange may be in the form of private over-the-counter transactions and will be at the sole risk of the parties concerned. Nasdaq Riga Stock Exchange is a regulated market for the purposes of MiFID II.

Unless the context requires otherwise, references in this Base Prospectus to Bonds being "listed" (and all related references) shall mean that such Bonds have been listed and admitted to trading on the Baltic Bond List of the Nasdaq Riga Stock Exchange as may be specified in the applicable Final Terms.

Citadele shall use its best efforts to ensure that the respective Tranche remains listed in the official bond list (Baltic Bond List) of Nasdaq Riga or, if such listing is not possible to obtain or maintain, listed or traded on another regulated market. Citadele shall, following a listing or admission to trading, take all reasonable actions on its part required as a result of such listing or trading of the respective Tranche. Citadele will cover all costs which are related to the admission of the respective Tranche to the relevant regulated market.

## **5.16.** Estimated Expenses Charged to the Investors

No expenses or taxes will be charged to the investors by Citadele in respect to the issue of the Bonds. However, the investors may be obliged to cover expenses which are related to the opening of securities accounts with the credit institutions or investment brokerage firms, as well as commissions which are charged by the credit institutions or investment brokerage firms in relation to the execution of the investor's purchase or selling orders of the Bonds, the holding of the Bonds or any other operations in relation to the Bonds. Citadele shall have no obligation whatsoever to compensate the Bondholders for any such expenses.

## 5.17. Underwriting

The Bonds may be subject to underwriting. The Final Terms shall include an indication as to whether any underwriting arrangement is applicable to the particular Tranche.

## 5.18. Force Majeure

Citadele shall be entitled to postpone the fulfilment of its obligations under the Bonds and this Base Prospectus and any relevant Final Terms, in case the performance is not possible or becomes unreasonably difficult due to continuous existence of any of the following circumstances beyond the reasonable control of Citadele:

- · action of any authorities, war or threat of war, rebellion, terrorism or civil unrest;
- disturbances in postal, telephone or electronic communications that materially affect operations of Citadele;
- any interruption of or delay in any functions or measures of Citadele as a result of fire, virus outbreak, other epidemiological event, hacking or other similar disaster or wrongdoing;
- any industrial action, such as strike, lockout, boycott or blockade affecting materially the activities of Citadele even if it only affects part of the employees of any of them and whether any of them is involved therein or not; or
- any other similar force majeure or hindrance which makes it unreasonably difficult to carry on the

activities of Citadele.

In such case the fulfilment of the obligations may be postponed for the period of the existence of the respective circumstances and shall be resumed immediately after such circumstances cease to exist, provided that Citadele shall use all best efforts to limit the effect of the above referred circumstances and to resume the fulfilment of its obligations, as soon as reasonably practicable.

#### 5.19. Further Issues

Citadele may, from time to time, without the consent of and notice to the Bondholders, create and issue further bonds whether such further bonds form a single Series with already issued Bonds or not (the Final Terms must include a corresponding indication, if the respective Series will consist of only one Tranche) and whether issued within the Programme or not. For the avoidance of doubt, Citadele's right to issue any other notes and securities is not restricted in any way. However, the maximum aggregate nominal amount of all Bonds outstanding issued under the Programme shall not at any time exceed € 40,000,000.

#### 5.20. Purchases

Citadele or any of its Subsidiaries may at any time purchase the Bonds in any manner and at any price in the secondary market subject to provisions of applicable law. Such Bonds may be held, resold or surrendered by the purchaser through Citadele for cancellation.

#### 5.21. Notices

The Bondholders shall be advised of matters relating to the Bonds through a press release and by a notice published in English and Latvian in the official System for Central Storage of Regulated Information ORICGS (<a href="www.oricgs.lv">www.oricgs.lv</a>), on the Citadele's website (<a href="www.cblgroup.com">www.cblgroup.com</a>) and, after the Bonds are admitted to the regulated market, also on the news service of the Nasdaq Riga website or otherwise as prescribed by the applicable rules of Latvian law. Any such notice shall be deemed to have been received by the Bondholders when published in the manner specified above.

## 5.22. Interests of Natural and Legal persons in the Offer

In so far as Citadele is aware, no person involved in the Offer has an interest material to the Offer, nor any conflicting interests.

## 5.23. Reasons for the Offer and Use of Proceeds

Citadele expects to receive net proceeds of up to EUR 40,000,000 from this Offer. The net proceeds from the Offer are to be used by Citadele for its general business development and to strengthen further the regulatory capital structure of Citadele, including use as Citadele's subordinated capital in accordance with the requirements of the CRR and any other applicable rules for Tier 2 capital.

If in respect of any particular Series, there is another particular identified use of proceeds, this will be stated in the relevant Final Terms applicable to the particular Series.

## 6. Corporate information, Shares and Share Capital

## 6.1. General Corporate Information

The legal and commercial name of Citadele is AS "Citadele banka". Citadele is a limited company/joint stock company (in Latvian – *akciju sabiedrība* or *AS*) incorporated in, and operating under the laws of, the Republic of Latvia, including the Latvian Commercial Law and registered with the Commercial Register of Latvia under the registration number: 40103303559 (date of registration: 30 June, 2010) and its legal address is Republikas laukums 2A, Riga, LV-1010, Latvia, telephone: +371 67010000, e-mail: info@citadele.lv, website: <a href="https://www.citadele.lv">www.citadele.lv</a>. Citadele's legal entity identifier ("LEI"): 2138009Y59EAR7H1U097.

#### 6.2. Articles of Association

The latest version of the Articles of Association of the Citadele was adopted by the respective resolution of the Supervisory Board, dated 22.06.2021. The Articles of Association are available on the website of Citadele <a href="https://www.cblgroup.com">www.cblgroup.com</a> under Corporate Governance section.

## 6.3. Share Capital and Shareholders

At the date of this Base Prospectus Citadele has 156,888,384 ordinary shares in issue (no separate classes of shares) with a nominal value of EUR 1 each and carrying one voting right each, such that the total share capital of Citadele equals EUR 156,888,384. All shares are of the same class and they are fully paid up. All shares in Citadele are registered shares in certified (paper) form.

Citadele's Articles of Association provide that any change in Citadele's share capital requires the approval of at least 75% of the votes represented by shareholders present at a GMS and entitled to vote at such GMS. Furthermore, the Articles of Association provide that the Supervisory Board may only resolve to consider and/or render an opinion on any draft resolution to be submitted to the GMS in relation to an increase in Citadele's share capital or a change to the type, rights or form of Citadele's shares if such Supervisory Board resolution is approved by all members of the Supervisory Board present at a Supervisory Board meeting. This description does not purport to be complete and is qualified in its entirety by reference to the Articles of Association and the relevant laws.

The Latvian Commercial Law provides that a shareholder is free to transfer (alienate) its shares, save for where there is a restriction on transfer (alienation) contained in the company's constitutional document. Citadele's Articles of Association do not contain any such restriction.

## **Major Shareholders**

RA Citadele Holdings, LLC co-invested with the shareholders in the table below (with the exception of the European Bank for Reconstruction and Development ("EBRD")) (the "Co-investors") such that, in aggregate, RA Citadele Holdings, LLC and the Co-investors own approximately 75% of Citadele. Each of RA Citadele Holdings, LLC and the Co-investors entered into a co-investment agreement under the terms of which the Co-investors have agreed that RA Citadele Holdings, LLC is able to exert control of Citadele on behalf of all other Co-investors. Each of RA Citadele Holdings, LLC, the Co-investors and the EBRD are party to a shareholders' agreement in relation to Citadele and further detail on the provisions of this shareholders' agreement can be found in the section entitled "Overview and Business Description —Material Agreements" below.

The following table sets out certain information with respect to the ownership of Citadele's outstanding ordinary shares, as of the date of this Base Prospectus.

Shareholder	Number of shares held	Ownership (%)
EBRD	39,138,948	Approx. 24,95
RA Citadele Holdings, LLC <sup>1</sup>	42,772,216	Approx. 27,26
Delan S.A.R.L. <sup>2</sup>	15,597,160	Approx. 9.94
EMS LB LLC <sup>3</sup>	15,577,301	Approx. 9.93
Amolino Holdings Inc. <sup>4</sup>	15,639,924	Approx. 9.97
Shuco LLC <sup>5</sup>	12,297,697	Approx. 7.84
Other shareholders	15,865,138	Approx. 10.11

- (1) RA Citadele Holdings, LLC is a wholly owned subsidiary of Ripplewood Advisors LLC and is beneficially owned by Mr Timothy C. Collins
- (2) Delan S.A.R.L is beneficially owned by the Baupost Group, LLC
- (3) EMS LB LLC is beneficially owned by Mr Edmond M. Safra
- (4) Amolino Holdings Inc. is beneficially owned by Mr James L. Balsilie
- (5) Shuco LLC is beneficially owned by Mr Stanley S. Shuman

As of the date of this Base Prospectus, Citadele has implemented a long-term incentive plan ("LTIP") for the members of the Management Board along with a long-term retention programme ("LTRP") for key employees and the level of dilution to existing shareholders under its terms may be up to 10% of Citadele's issued share capital in a rolling ten year period. Furthermore, in the future Citadele may issue any type of classes of securities with rights, preferences or privileges that are more or less favourable than those attached to the existing shares.

## 6.4. Citadele's Objects and Purposes

Citadele is registered with the Commercial Register of the Republic of Latvia under registration number 40103303559. The objects and purposes of Citadele are stated in Clause 2 of the Articles of Association which contains a non-exhaustive description of the types of commercial activities which it may undertake, including monetary intermediation, financial leasing, granting other forms of credit, providing financial services other than insurance and pension funding, and securities transactions. However, as these activities do not constitute an exhaustive list beyond which Citadele is constitutionally prevented from undertaking, under the Latvian Commercial Law, Citadele's objects are effectively unlimited.

## 6.5. Credit Ratings

The credit ratings included in this Base Prospectus have been issued, for the purposes of Regulation (EC) No 1060/2009 on credit rating agencies, as amended (the "CRA Regulation"), by Moody's Investors Service Ltd ("Moody's"). Moody's is established in the EU and registered under the CRA Regulation. As such, Moody's is included in the list of credit rating agencies published by the European Securities and Markets Authority on its website in accordance with the CRA Regulation. As of the date of this Base Prospectus, the credit rating assigned to Citadele's long term deposits by Moody's is Baa2 (stable).

Each Tranche may, on or after the relevant issue, be assigned a rating specified in the relevant Final Terms by any rating agency which may be appointed from time to time by the Citadele in relation to any issuance of the Bonds or for the remaining duration of the Programme, to the extent that any of them at the relevant time provides ratings in respect of any Tranches. Whether or not each credit rating applied for in relation to relevant Tranche will be issued by a credit rating agency established in the European Union and registered under the CRA Regulation will be disclosed in the Final Terms. If rated, such ratings will not necessarily be the same as the rating assigned to Citadele.

A credit rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time by the assigning rating organisation. Credit ratings are not a guarantee of Citadele Group's future performance.

## 7. Corporate Governance

## 7.1. General Corporate governance Information

In general, the corporate governance legislation in Latvia is aligned with EU standards. Corporate governance in Latvia is principally governed by the Latvian Commercial Law. This law outlines the general requirements applicable to all Latvian companies including joint stock companies such as Citadele. The Latvian Commercial Law requires joint stock companies to have a two-tier management system consisting of a supervisory board (council) and a management board, which, together with the general meeting of shareholders, are the principal management institutions.

Citadele's corporate governing bodies are the GMS, the Supervisory Board and the Management Board, each having its own responsibilities and authorities in accordance with Latvian law and the Articles of Association. The GMS elects the members of the Supervisory Board and the Supervisory Board is responsible for the supervision of, and appointment of members to, the Management Board. The Management Board, which is an executive body, is responsible for the management of Citadele's day-to-day operations. GMS is responsible for matters including the approval of the company's annual accounts, deciding on how profits are used, amending constitutional documents, changing the company's share capital, issuing and converting securities, appointment and removal of the members of the Supervisory Board, auditors, controllers and liquidators, as well as other matters.

## 7.2. Supervisory Board

The Supervisory Board is primarily responsible for representing the interests of shareholders between shareholders' meetings as well as supervising the work of the Management Board. In particular, this role includes: (i) electing and recalling members of the Management Board; (ii) monitoring Citadele's business activities and ensuring compliance with the law, the Articles of Association and the decisions of its shareholders; (iii) examining Citadele's accounts together with the Management Board's proposals for the use of profits, and drawing up Citadele's annual report; (iv) representing Citadele in all legal proceedings brought by Citadele against members of the Management Board or vice versa; (v) approving transactions between Citadele and members of the Management Board, Citadele's auditors or related persons; and (vi) examining in advance all issues to be raised at shareholders' meetings and providing opinions on such issues, as well as other matters.

In addition to the duties above, the Supervisory Board is also responsible for supervising the management of Citadele Group's risks, including credit and liquidity risk, as well as approving and monitoring the implementation of Citadele's policies, including its remuneration policies.

The Supervisory Board has the right to request reports on Citadele's operational and financial condition from the Management Board at any time and is further entitled to inspect Citadele's registers and documents as it sees fit. Members of Citadele's Management Board, Citadele's auditor, procurist, or commercial representative, or members of the management board of any dependent company may not become Supervisory Board members.

The Supervisory Board meets at least quarterly. Citadele's Articles of Association provide that the Supervisory Board is to consist of nine members who are each elected by the GMS for a term of five years. The members of the Supervisory Board elect the chairperson and deputy chairperson from among their number. The business address of each of the members of the Supervisory Board is Citadele's head office, Republikas laukums 2A, Riga LV-1010, Latvia. As of the date of this Base Prospectus, the Supervisory Board comprises the following members:

**Timothy C. Collins, Chairman of the Supervisory Board**. Mr. Collins is the Chief Executive Officer of Ripplewood. Mr. Collins has led the Ripplewood team in investing around the globe, including in the U.S., Europe, the Middle East and Asia. Mr. Collins and Ripplewood have delivered outsized returns, deploying over U.S.\$6 billion in equity, representing over U.S.\$40 billion of total enterprise value, and played an instrumental role in transforming and strengthening two prominent institutions, Commercial International Bank of Egypt and Shinsei Bank of Japan. Before founding Ripplewood in 1995, Mr. Collins worked for Cummins Engine Company, Booz, Allen & Hamilton, Lazard Frères & Company and Onex Corporation. Mr. Collins is involved in several not-for-profit and public sector activities, including the Trilateral Commission, the Council on Foreign Relations,

Neom Advisory Board and Yale Divinity School Advisory Board, is the Chairman of the Advisory Board for Yale School of Management and is a member of the Investment Advisory Committee to the New York State Common Retirement Fund. Mr. Collins has served on a number of public company boards, including Asbury Automotive, Shinsei Bank of Japan, Advanced Auto, Rental Services Corp., Commercial International Bank of Egypt, Gogo and Citigroup (after it accepted public funds). Mr. Collins also served as an independent director at Weather Holdings, a large private emerging markets telecom operator. Mr. Collins currently represents Ripplewood on the Boards of Banque Saudi Fransi (Saudi Arabia), Citadele (Latvia), EFG Hermes (Egypt) and SODIC (Egypt). Mr. Collins has a BA in Philosophy from DePauw University and an MBA in Public and Private Management from Yale University's School of Management. Mr. Collins received an honorary Doctorate of Humane Letters from DePauw University in 2004 and has been an Adjunct Professor and Visiting Fellow at New York University. He serves as a Visiting Lecturer at the Yale Law School and the Senior Becton Fellow at the Yale School of Management. His term of office expires on 28 October 2023.

Elizabeth Critchley, Deputy Chairperson of the Supervisory Board. Ms. Critchley is the Managing Partner of Ripplewood Advisors I LLP. Ms. Critchley has been leading Ripplewood's investment efforts, including most recently into Eastern Europe and the Middle East. Ms. Critchley serves as a Director on the Boards of Citadele (Latvia), Saudi Fransi Capital (Saudi Arabia), EFG Hermes (Egypt) and SODIC (Egypt). Before joining Ripplewood, Ms. Critchley was a Founding Partner of Resolution Operations, which raised £660 million through a listed vehicle at the end of 2008 and went on to make three acquisitions in financial services (Friends Provident plc for U.S.\$2.7 billion, most of Axa's UK life businesses for U.S.\$4 billion and Bupa for U.S.\$0.3 billion). This consolidation strategy was financed through a combination of debt and equity raisings, as well as structured vendor financing. Until forming Resolution Operations, Ms. Critchley was a Managing Director at Goldman Sachs International where she ran the European FIG Financing business. Ms. Critchley has structured, advised, or invested in transactions with more than fifty global financials and corporates. Ms. Critchley holds a First Class Honours Degree in Mathematics from University College London. Her term of office expires on 28 October 2023.

James L. Balsillie, Member of the Supervisory Board. Mr. Balsillie's career is unique in Canadian business. He is the retired Chairman and co-CEO of Research In Motion (BlackBerry), a technology company, he scaled from an idea to U.S.\$20 billion in sales globally. Mr. Balsillie's private investment office includes global and domestic technology investments such as cybersecurity leader Magnet Forensics and space technology leader MDA. He is the co-founder of the Institute for New Economic Thinking in New York, the Council of Canadian Innovators based in Toronto, and CIO Strategy Council, as well as founder of the Centre for International Governance Innovation in Waterloo, the Centre for Digital Rights, the Balsillie School of International Affairs, and the Arctic Research Foundation. He currently chairs the boards of CCI, CIGI, Innovation Asset Collective (Canada's IP Collective) and co-Chairs CIOSC. He is also a member of the Board of the Carnegie Endowment for International Peace and the Advisory Board of the Stockholm Resilience Centre; an Honorary Captain (Navy) of the Royal Canadian Navy and an Advisor to Canada School of Public Service. Mr. Balsillie was the only Canadian ever appointed to US Business Council and was the private sector representative on the UN Secretary General's High Panel for Sustainability. His awards include: several honorary degrees, Mobile World Congress Lifetime Achievement Award, India's Priyadarshni Academy Global Award, Canadian Business Hall of Fame, Time Magazine's World's 100 Most Influential People and three times Barron's list of "World's Top CEOs". Mr. Balsillie holds a Bachelor of Commerce from the University of Toronto, an MBA from Harvard Business School, and is a Fellow of the Institute of Chartered Accountants Ontario. His term of office expires on 28 October 2023.

**Dhananjaya Dvivedi, Member of the Supervisory Board.** Mr. Dhananjaya Dvivedi headed the Banking Infrastructure Group and was the Corporate Executive Officer of Shinsei Bank from 2000 to 2010. Mr. Dvivedi was instrumental in transforming Shinsei's IT platform as part of its strategy to improve customer service with conveniences such as internet banking, 24-hr ATMs, managed and monitored remotely, and real-time data, while maintaining cost control. Mr. Dvivedi has also served as the External Director of SIGMAXYZ Inc. from 2008 until 2011 and has since been involved in various research and advisory capacities for the development of new technologies to benefit society. Mr. Dvivedi holds an engineering degree from the Madhav College of Engineering in India and an MBA from the Indian Institute of Management. His term of office expires on 28 October 2023.

**Lawrence N. Lavine, Member of the Supervisory Board.** Mr. Lavine is a Senior Managing Director of Ripplewood Advisors LLC, following a 28-year career in investment banking. At Ripplewood Advisors LLC, Mr. Lavine has focused primarily on companies in the financial services and telecommunications industries. Mr.

Lavine was previously a Managing Director of Credit Suisse First Boston in its Mergers and Acquisitions Group. He joined Credit Suisse First Boston in 2000 as part of the acquisition of Donaldson, Lufkin & Jenrette where he had been a Managing Director in Mergers and Acquisitions since 1987. He started his career on Wall Street at Kidder Peabody & Co. in 1976. Mr. Lavine holds a BS from Northeastern University and an MBA from Harvard Business School. His term of office expires on 28 October 2023.

Klāvs Vasks, Member of the Supervisory Board. Mr. Vasks served as Chairman of Citadele Supervisory Board from 2010 until 2015 and now continues to be member of the Supervisory Board. He is currently serving as Chairman of the Supervisory Board at TET, the largest telecommunication company in Latvia. He has 20 years of experience in the banking sector. Previously he was vice president of the SEB Bank Latvia, also working as the director of the Restructuring Department and Large Company Services Department. From 2010 to 2015, he chaired the Latvian Guarantee Agency. Mr. Vasks holds a bachelor's degree from the Banking University College and an MBA degree from the Rīga School of Business of the Rīga Technical University. His term of office expires on 28 October 2023.

Nicholas Haag, Member of the Supervisory Board. Mr. Haag until June 2021 was senior independent non-executive director ("INED") and chairman of the audit committee of TBC Bank Group PLC, the largest Georgian bank and the premium listed FTSE 250 company. He is an INED and chairs the audit, risk and compliance committee of Bayport Management Ltd., the holding company for a leading African and Latin American financial solutions provider. Prior to that, he was a Member of the Supervisory Board of Credit Bank of Moscow PJSC. Mr. Haag has a 30-year banking career, half at Managing Director level, with various financial institutions including Barclays, Banque Paribas, ABN AMRO and Royal Bank of Scotland, specialising in technology finance and equity capital markets. Mr. Haag holds a First Class Honours Degree from the University of Oxford. His term of office expires on 28 October 2023.

Karina Saroukhanian, Member of the Supervisory Board. Karina Saroukhanian is a Managing Director of Ripplewood Advisors Limited. Before joining the company, from 2008, she worked as senior banker in the Financial Institutions team of EBRD. At EBRD, she specialized in complex equity transactions, working with financial sponsors in multiple jurisdictions. Prior to joining the EBRD, Karina was an Associate Director in the M&A group at Nomura International in London and a Vice President at Sindicatum, a specialist financial advisory and asset management firm. Karina holds an MSc in Economics from the London School of Economics and a degree in mathematical economics from the Moscow State University. Her term of office expires on 28 October 2023.

Sylvia Gansser-Potts, Member of the Supervisory Board. Sylvia Gansser-Potts is a Director of Obviam AG, a Swiss impact asset manager. She is a Director and member of the audit and risk committees of the European Fund for Southeast Europe (EFSE) which provides development finance to micro and small enterprises and private households via selected financial institutions. Until 2017, Sylvia was a Managing Director at the EBRD with the overall responsibility for EBRD's investments and operations in Central and Southeastern Europe. Over her 25-year career at the EBRD, Sylvia run a succession of banking teams including the financial institutions operations in Central Europe, in MENA/Turkey as well as the property and tourism team. Sylvia started her career at Swiss Bank Corporation (which later merged to become UBS) in Switzerland and Japan. She holds a master's in business from the Université Paris Dauphine -PSL, a bachelor's degree in Japanese language from the University of Paris and an MBA from INSEAD. Her term of office expires on 28 October 2023.

For information regarding the shares of Citadele held by certain members of the Supervisory Board, see section entitled "Corporate Governance —Conflicts of interest —Interests in Citadele" below.

#### **Supervisory Board Committees**

#### **Audit and Governance Committee**

The Audit and Governance Committee is responsible for providing support to Citadele's shareholders the Supervisory Board in its supervision of activities of the Management Board and Citadele and Citadele Group with respect to audit and governance matters, as well as to provide support for ensuring the control over economic and financial activities of Citadele and Citadele Group. This includes reviewing the terms of reference and policies and procedures of the Internal Audit Division and providing recommendations thereon to the Supervisory Board, reviewing the annual audit plan prepared by the Internal Audit Division, reviewing the most significant findings of the Internal Audit Division on a quarterly basis, and reviewing the Internal Audit Division's annual assessment of its performance according to the audit plan. In addition, the Audit and

Governance Committee supervises Citadele Group's relations with external auditors and makes recommendations in relation to their appointment, re-appointment or removal, provides recommendations regarding any issues identified by the FCMC and ECB, and provides annual assessments to the Supervisory Board. The Audit and Governance Committee also advises and makes recommendations to the Supervisory Board on corporate governance matters generally, reviews and monitors rules, practices and processes by which Citadele is supervised to ensure that international best practice corporate governance principles are maintained, examines related party transactions, in order to ensure independent validation of such transactions, and provides annual assessments to the Supervisory Board on those matters.

According to the decision of the GMS, the Audit and Governance Committee fulfils the duties of Audit Committee as prescribed by Latvian Financial Instruments Market Law, thus ensuring a supervision of Citadele's audit processes, audit and non-audit services, etc.

The Audit and Governance Committee is composed of at least three members (currently seven) and is chaired by a member of the Supervisory Board (at the date of this Base Prospectus, the independent Supervisory Board member, Klāvs Vasks). The Audit and Governance Committee meets four times per year, or more frequently if required. As of the date of this Base Prospectus, the Audit Committee comprises the following members:

Name	Position	Date of the last appointment to the committee
Klāvs Vasks Lawrence N. Lavine	Chairman of the committee Deputy chair of the committee	29 November 2018 29 November 2018
James L. Balsillie Dhananjaya Dvivedi Nicholas Haag	Member of the committee Member of the committee Member of the committee	29 November 2018 29 November 2018 29 November 2018
Sylvia Gansser-Potts Stephen Young	Member of the committee Member of the committee (shareholder level)	29 November 2018 29 November 2018

#### Risk Committee

The Risk Committee is responsible for providing support to the Supervisory Board by monitoring the levels of risk to which Citadele Group is exposed and the compliance of its operations with permitted levels of risk, as well as ensuring that remuneration policies take into account liquidity, capital and operational risk. It also checks that risk is sufficiently priced in Citadele Group's products and services and provides recommendations regarding any areas identified by the FCMC and ECB for improvement.

The Risk Committee is composed at least three members (currently six) and is chaired by a member of the Supervisory Board (at the date of this Base Prospectus, Nicholas Haag). The Risk Committee meets four times per year, or more frequently if required. As of the date of this Base Prospectus, the Risk and Governance Committee comprises the following members:

Name	Position	Date of the last appointment to the committee
Nicholas Haag	Chairman of the committee	29 November 2018
Elizabeth Critchley	Deputy chair of the committee	29 November 2018
Lawrence N. Lavine	Member of the committee	29 November 2018
Timothy C. Collins	Member of the committee	29 November 2018
Karina Saroukhanian	Member of the committee	29 November 2018
Sylvia Gansser-Potts	Member of the committee	29 November 2018

#### **Remuneration and Nomination Committee**

The Remuneration and Nomination Committee is responsible for providing support to the Supervisory Board in the process of selecting prospective members of the Supervisory and Management Boards as well as the Head of Internal Audit. In particular, the committee assists in: (i) ensuring sufficient diversity in the composition of

the boards and the Head of Internal Audit position; (ii) reviewing the remuneration policies for Citadele Group; and (iii) assessing the suitability of prospective members of the Supervisory Board or Management Board, or Head of Internal Audit, as applicable. At least once per year it performs an assessment of the organisational structure of the Supervisory and Management Boards, including their size, composition and efficiency, as well periodic assessment of the individual and collective knowledge, skills and expertise of the members of the Supervisory and Management Boards.

The Remuneration and Nomination Committee meets four times per year, or more frequently if required, and is composed of at least three members (currently five) and is chaired by a member of the Supervisory Board (currently Lawrence N. Lavine). As of the date of this Base Prospectus, the Remuneration and Nomination Committee comprises the following members:

		Date of the last appointment
Name	Position	to the committee
Lawrence N. Lavine	Chairman of the committee	29 November 2018
Elizabeth Critchley	Deputy chair of the committee	29 November 2018
Karina Saroukhanian	Member of the committee	29 November 2018
Klāvs Vasks	Member of the committee	29 November 2018
Sylvia Gansser-Potts	Member of the committee	29 November 2018

### **Technology Committee**

The Technology Committee is responsible for providing support and advice to the Supervisory Board in relation to technology and technological innovation, including in relation to Citadele Group's strategic approach to technological and commercial innovation, the acquisition of technology to ensure ongoing growth, the development of measurement and tracking systems, and proposals to upgrade the Supervisory Board's oversight function. The Technology Committee reports to the Supervisory Board on an annual basis.

The Technology Committee meets four times per year, or more frequently if required and is chaired by a member of the Supervisory Board (currently Dhananjaya Dvivedi). As of the date of this Base Prospectus, the Technology Committee comprises the following members:

Name	Position	Date of the last appointment to the committee
Dhananjaya Dvivedi	Chairman of the committee	29 November 2018
Timothy C. Collins	Deputy chair of the committee	29 November 2018
James L. Balsillie	Member of the committee	29 November 2018
Nicholas Haag	Member of the committee	29 November 2018
Karina Saroukhanian	Member of the committee	29 November 2018

## 7.3. Management Board

The Management Board is responsible for Citadele's day-to-day management (except functions reserved to the GMS and the Supervisory Board). According to Citadele's Articles of Association and applicable Latvian law, the members of the Management Board are appointed for a five-year period by the Supervisory Board and are also dismissed by the Supervisory Board. The number of members of the Management Board is determined by the Articles of Association and currently stands at eight members. The scope of authority of each member of the Management Board is defined by the terms of reference of the Management Board and is reflected in the contract entered into with the board member upon their appointment. The Supervisory Board elects a chairperson of the Management Board from among its numbers.

The business address of each of the members of the Management Board is Citadele's head office, Republikas laukums 2a, Riga, LV-1010, Latvia. The Management Board meets at least bi-weekly, or as frequently as otherwise required. At the date of this Base Prospectus, the Management Board consists of the following eight members:

## Johan Åkerblom, Chairman of the Management Board, Chief Executive Officer

Mr. Akerblom is responsible for day-to-day management of Citadele operations. Before joining Citadele, he

worked for SEB group as Chief Financial Officer for its Baltic business division in 2016 and 2017 and prior to that Johan Akerblom was Chief Financial Officer and member of the Management Board of SEB AG, SEB group's German subsidiary. He has more than 10 years of banking experience and started his career as a management consultant with McKinsey & Co where he spent 4 years. Johan Åkerblom holds a master's degree in Industrial Management and engineering from the Lund Institution of Technology. Member of the Management Board since 1 February 2018, Chairman of the Management Board, CEO from 2 March, 2020. His term of office expires on 31 January 2023.

### Valters Ābele, Member of the Management Board, Chief Financial Officer

Mr. Ābele holds an MBA from the University of Latvia where he studied between 1993 and 1999. He spent part of his studies at Western Michigan University on a US Government sponsored scholarship programme. He has extensive audit experience, he became an ACCA member and Latvian Certified Auditor in 2004 and worked at both Ernst & Young (2002-2008) and Arthur Andersen (1998- 2002) before moving into the banking sector. He now has eleven years of experience in the banking industry, having joined AS "Parex Banka" in 2008. Mr Ābele's is a Financial Director at Citadele and his responsibilities include day-to-day management of Citadele Group's Finance and Treasury functions. He was appointed to the management board of AS "Parex Banka" in 2008 and joined Citadele's Management Board in 2010. His term of office expires on 30 June 2025.

### Vladislavs Mironovs, Member of the Management Board, Chief Strategy Officer

Mr. Mironovs is responsible for Citadele Group's business strategy implementation, development of Citadele's products and services and its digital evolution. He joined Citadele in July 2015 as Head of Strategic projects. His former experience includes various positions in GE Money Bank. The last two years before joining Citadele, he worked as Strategic Initiatives Leader in GE Capital HQ in USA, leading the projects and assisting in developing global strategy around trade finance and multinational clients. Mr. Mironovs held a position of Business Development Manager in GE Capital, UK (2012-2013) and Sales and Marketing Director in GE Money Bank Latvia (2010-2012). Mr. Mironovs holds Executive MBA from Riga Business School. His term of office expires on 16 December 2021.

## Uldis Upenieks, Member of the Management Board, Chief Compliance Officer

Mr. Upenieks is responsible for the Compliance area in Citadele Group. He has 25 years' experience in the financial sector, of which last 20 years he has worked in the banking sector. Since November 2012 Mr. Upenieks was a Chairman of the Board at "CBL Asset Management". Before that he worked in PrivatBank – as a Board member and as a head of internal audit. Prior to that Mr. Upenieks was responsible for client oversight function (2002-2009), and a vice president and the deputy director of the Risk and Compliance Sector (2009-2011) at Citadele. Mr. Upenieks holds a master's degree in business administration and a bachelor's degree in economics from the Riga Technical University and he has studied at Riga Graduate School of Law. His term of office expires on 31 July 2022.

## Slavomir Mizak, Member of the Management Board, Chief Technology and Operations Officer

Mr. Mizak is responsible for Citadele Group's IT, technology development and banking operations. He has been working for Citadele Group since August 1, 2017. Before joining, Mr. Mizak was a member of the Management Board and held a position of the Chief Information Officer and the Chief Operating Officer in Zuno Bank AG (Austria) since 2014. Prior to that, he held positions of the Head of Information Technology and the Head of Information Technology Development in Zuno Bank. Before that he worked as a consultant and manager in the consulting division for financial services sector in Accenture (2002-2009). Mr. Mizak holds a master's degree in Business Administration from the University of Economics in Bratislava. His term of office expires on 31 July 2022.

### Vaidas Žagūnis, Member of the Management Board, Chief Corporate Commercial Officer

Mr. Žagūnis is responsible for the development and management of the corporate business in the Baltics. Before joining Citadele, he worked for SEB Lithuania as Head of Retail banking, Member of the Management Board, Executive Vice President. Prior to that, Vaidas Žagūnis held different managerial positions mainly in SME business area. He has almost 18 years of banking experience. Vaidas Žagūnis holds a Master's Degree in

Business Administration from Kaunas University of Technology and also has educated in Massachusetts Institute of Technology (MIT) in United States. Member of the Management Board since 1 March 2020. His term of office expires on 28 February 2025.

## Rūta Ežerskienė, Member of the Management Board, Chief Retail Commercial Officer

Rūta Ežerskienė is responsible for services to retail clients, as well as organisation and supervision of the operations of Citadele's branches, client service centers and settlement groups. She joined AS "Citadele banka" (hereinafter—Citadele) in January 2021. Rūta most recently was Head of Baltic Retail for AON insurance broker since 2018. Before that she held different management positions in SEB group, both on Baltic level and in Lithuania, including Head of Sales Department and Business transformation (years 2017-2018), deputy CEO, Board member in SEB Life Insurance (years 2015-2017). She has almost 20 years of banking experience. Rūta Ežerskienė holds Master of Business Management degree from Kaunas University of Technology. She has graduated Board Member Education in Baltic Institute of Corporate Governance. Member of the Management Board since 1 February 2021. Her term of office expires on 31 January 2026.

#### Jūlija Lebedinska-Litvinova, Member of the Management Board, Chief Risk Officer

Jūlija Lebedinska-Ļitvinova is Risk Director at Citadele and is responsible for Citadele Group's risk management area as of June 2021. Jūlija Lebedinska-Ļitvinova has an extensive experience of more than 15 years in risk management area in financial sector. Jūlija comes from a position as Group Chief Risk Officer for Mogo Finance since 2019. Before that she held Chief Risk Officer's position in 4Finance Group (2015-2019), Head of Antifraud and Risk processes position in Home Credit and Finance Bank, Russia (2013-2015) and Chief Risk Officer's position in Home Credit Bank, Belarus (2011-2013). Jūlija Lebedinska-Ļitvinova has a PhD degree in natural sciences from the University of Latvia. Member of the Management Board since 21 June 2021. Her term of office expires on 20 June 2026.

For information regarding the shares of Citadele held by certain members of the Management Board, see section entitled "Corporate Governance —Conflicts of interest —Interests in Citadele" below.

## 7.4. Remuneration policy

Citadele's remuneration policy is designed to attract, retain, motivate and develop professional and talented employees so that it can achieve its short-term and long-term goals. Citadele aims to ensure that: (i) remuneration is matched to employees' performance; (ii) there is coordination and consistent application of the remuneration policy across Citadele Group; (iii) remuneration levels are competitive in the labour market; (iv) the remuneration policy does not encourage the assumption of risk above defined levels; (v) the remuneration policy does not limit Citadele's ability to strengthen its equity capital; (vi) Citadele's values and long-term interests are protected in setting remuneration levels; (vii) the remuneration policy does not conflict with the protection of clients' or investors' interests; and (viii) there are no guaranteed amounts of the variable element of remuneration except in the first year of an individual's employment.

Remuneration for employees performing internal control functions such as risk control, compliance control and internal audit is based on the achievement of defined goals and is not linked to the performance of the sector monitored by those internal control functions. The fixed and variable elements of remuneration are both set as an amount gross of tax. While Citadele's internal regulations prescribe severance pay that exceeds the amount prescribed in the Labour Law of the Republic of Latvia of 2001, as amended, the Management Board takes into account errors and shortcomings in the employee's service as well as the performance of the employee in making such decisions.

In relation to Citadele as a standalone entity, the fixed element of the remuneration paid to the CEO and Management Board members, together with the Head of Internal Audit Division and employees whose remuneration is equal to or exceeds the remuneration of any of the above, is set by the Supervisory Board. For other employees, the decision is taken by designated employees according to authorisations issued by Citadele's Management Board. In relation to Citadele's subsidiaries, the fixed element of the remuneration paid to members of the subsidiary's supervisory board (if any) is set by the Management Board as a representative of the (direct or indirect) shareholder of the subsidiary. The fixed element paid to the members of the subsidiary's management board is set by the subsidiary's supervisory board if any, and if none, by the

Management Board. For other employees of subsidiary companies, the fixed element of remuneration is set by designated employees according to authorisations issued by the relevant subsidiary.

The Management Board defines and regularly reviews employees' salaries and total remuneration level in line with market analysis and results of compensation surveys of financial institutions, which are conducted by external organisations.

The variable part of remuneration paid by Citadele is set by the Supervisory Board for the Management Board members, by the Management Board for staff whose role has an impact on Citadele's risk profile, and by designated employees according to authorisations issued by Citadele for other employees. In relation to Citadele's subsidiaries, the Management Board sets the variable element for the subsidiary's supervisory board and management board members and the subsidiary's management board sets the variable element for the subsidiary's staff whose role has an impact on its risk profile.

Employee performance is assessed during the annual performance management cycle, where individual performance is evaluated against the goals established at the beginning of each year. Annual goals are set up as a combination of financial targets, qualitative metrics and individual soft skills.

The remuneration policy is reviewed annually by the Supervisory Board, based on the proposals of the Management Board. The Internal Audit Division monitors implementation of the policy. The table below sets out the aggregated annual accruals based remuneration for members of the Management Board and the Supervisory Board for 2020 and 2019:

	2020	2019
	(Thousands of Euros)	
Management Remuneration	1,766	1,888
Management Social security and	404	442
solidarity tax contributions		

Citadele's Supervisory Board and shareholders have adopted LTIP which is offered to the members of the Management Board along with several other senior employees and LTRP which is offered to the key employees of Citadele Group. The members of the Management Board and several other senior employees receive personnel options awards under the LTIP and such awards are subject to the satisfaction of predetermined performance targets and may have a vesting period of up to five years. The total variable remuneration (comprised of cash bonuses and awards under the LTIP) paid to the Management Board in any year may not exceed 200 per cent. of their fixed remuneration. Key employees receive personnel options awards under the LTRP and such awards are subject to the satisfaction of predetermined performance targets and have a vesting period of up to one year. The total variable remuneration (comprised of cash bonuses and awards under the LTRP) paid to the key employees in any year may not exceed 100 per cent. of their fixed remuneration. All such personnel options give rights to obtain shares of Citadele upon their exercise according to their terms and conditions. In order to ensure satisfaction of the personnel options awards under both programmes – LTIP and LTRP – the shareholders of Citadele have approved conditional share capital of Citadele, the total amount of which at the date of this Base Prospectus is EUR 2,456,084.

Under the terms of their service contract with Citadele Group, no member of the Management or Supervisory Board is entitled to any additional benefits upon termination of their employment, save for what is stated above and any market standard notice periods or severance payments for the Management Board members in certain situations where no negligence or wrongful acts have been committed.

## 7.5. Conflicts of Interest

There are no conflicts of interest or potential conflicts of interest between any duties owed by members of the Supervisory Board or the Management Board to Citadele and their private interests and/or other duties other than the management loans indicated below or as described in the "Interests in Citadele" paragraph below.

#### **Interests in Citadele**

The table below sets out the number of shares in Citadele held directly or indirectly by members of the Management Board and the Supervisory Board as of the date of this Base Prospectus (no Supervisory Board

Supervisory Board member	Number of ordinary shares held	Ownership (%)	Entity through which shares are held
Timothy C. Collins	42,772,216	Approx. 27.26	RA Citadele Holdings, LLC
James L. Balsillie	15,639,924	Approx. 9.97	Amolino Holdings Inc
Dhananjaya Dvivedi	2,767,854	Approx. 1.76	Shareholding is held in his
			personal capacity

As of the date of this Base Prospectus, certain members of the Management Board directly hold shares (Approx. 0.2 per cent. of share capital in total) and personnel options giving rights to obtain shares of Citadele according to the terms and conditions of such options that have been allocated to them under the LTIP, as described in the section entitled "Corporate Governance —Remuneration policy" above.

### **Management Loans**

As of 31 December 2020, there was EUR 302,000 in loans and EUR 100,000 in other financial commitments and guarantees in place between Citadele and members of the Management Board and Supervisory Board, their close relatives and companies in which they have a controlling interest.

#### **Related Party Transactions**

Latvian law requires that related-party transactions comply with the "arm's length" principle. This dictates that the conditions agreed between two associated persons in their commercial or financial relations must not differ from those that would be agreed between independent persons engaging in similar transactions under similar circumstances.

Latvian Commercial Law sets out restrictions applicable to transactions between joint stock companies and the shareholders having direct decisive influence over the company, members of the management or supervisory boards and other related persons and companies. In most cases, the prior approval of such transactions by a supervisory board or general meeting of shareholders is necessary. There are a number of exceptions provided in the Groups of Companies Law of the Republic of Latvia of 2000, as amended regarding transactions between companies in the same group which allow transactions between a parent company and its subsidiary to be exempted from the "arm's length" principle in order to allow unimpeded transfers of assets within a group, provided that certain legal requirements are met. As Citadele has not entered into a group of companies agreement, these exemptions do not currently apply as at the date of this Base Prospectus.

In the ordinary course of its business, Citadele may, from time to time, enter into transactions with related parties. Parties are generally considered to be related if the parties are under common control or one party has the ability to control the other party or can exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Other related parties include entities in which shareholders have significant influence.

Citadele conducts all transactions with related parties on an arm's length basis and on market terms, including in the case of the advisory services provided by Ripplewood, where an assessment has been performed concluding that the services agreement constitutes a transaction conducted on arm's length basis. On 1 July 2020, Citadele entered into an advisory services agreement (as amended) with Ripplewood in connection with the provision of certain advisory services to Citadele's management. See section entitled "Overview and Business Description —Material Agreements —Advisory services agreement" below. Transactions between Citadele and related parties (as defined by applicable banking regulations) are subject to the laws and regulations promulgated by the Latvian Parliament, the Cabinet of Ministers and the FCMC, which set certain limits for both single transaction related party exposure and aggregate transaction related party exposure.

In connection with the Offer, any affiliate of Citadele acting as an investor for its own account, may take up the Bonds offered in the Offer and in that capacity may retain, purchase or sell the Bonds for its own account and may offer or sell such Bonds otherwise than in connection with the Offer. None of Citadele's affiliates intend to

disclose the extent of any such investment or transactions otherwise than in accordance with any legal or regulatory obligation to do so.

For information regarding loans and other financial commitments and guarantees in place between Citadele and members of Management, see section entitled "Corporate Governance —Conflicts of interest —Management Loans" above.

## 7.6. Corporate Governance Rules

Companies in Latvia typically adopt their own corporate governance practices in addition to those prescribed by law, and these are reflected in the internal bylaws of the company. Citadele is subject to, and complies with, the corporate governance rules imposed by the European Banking Authority ("EBA"), EC and other legislative bodies, and Latvian legislation. In addition to this, Citadele has implemented a rigorous set of procedures and committees to mitigate risk and adhere to a high standard of corporate governance.

According to the Latvian Financial Instruments Market Law, a joint-stock company with its bonds traded on the regulated market has an obligation to prepare a corporate governance report on an annual basis. The Nasdaq Riga has issued Principles of Corporate Governance and recommendations on their implementation, which take into account the requirements for companies as set out in Latvian legislation as well as the recommendations of the EU and the Organisation for Economic Cooperation and Development ("OECD"). These rules are based on the principle of "comply or explain" and follow governance principles in effect in other European countries.

## 7.7. Asset, Liability and Risk Management

Citadele Group considers risk management to be an essential component of its management process. Citadele Group believes that it pursues prudent risk management policies that are aligned with its business, and which aim to achieve effective risk mitigation. The Supervisory and Management Boards have focused upon incrementally improving the risk management structure and intend to continue to do so in the future to ensure that Citadele Group's operations remain sustainable and comply with all legal, regulatory and best practice governance requirements.

In order to assess and monitor complex risk exposures, Citadele Group applies a wide range of risk management tools in conjunction with risk committees, which include as its members a variety of employees across Citadele Group's various operations, in order to balance business and risk orientation across Citadele Group.

Citadele Group's risk management principles include: (a) centralised risk management throughout Citadele Group (a "hub and spoke" mechanism in which risk management criteria, guidance and direction is set centrally and executed locally using on the ground knowledge); (b) highly developed anti-money laundering ("AML") and know-your-client ("KYC") procedures, which are processed by dedicated and highly experienced teams (separated from the other functions of Citadele Group) relying on specifically designed IT systems, which capture and mitigate the risks involved; and (c) maintenance of good relationships and a strong track record with its regulators through ongoing and transparent dialogue and engagement across the seniority spectrum.

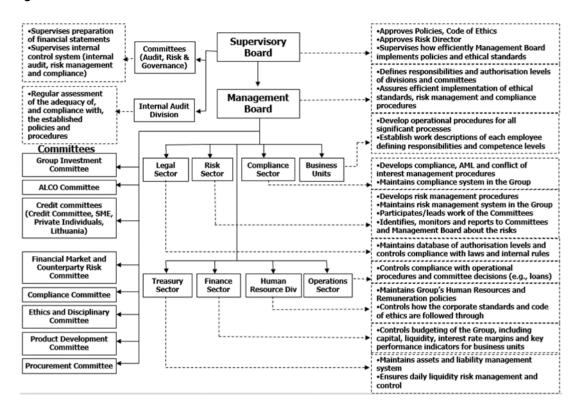
Citadele Group believes that it has a conservative risk tolerance across the organisational hierarchy and aims to ensure that it maintains a low overall risk exposure, a diversified asset portfolio, limited risks in financial markets and low levels of operational risk. Exposures that are not acceptable are avoided, limited or hedged. Citadele Group does not assume high or uncontrollable risks irrespective of the return they provide and assumes risks only in economic fields and geographical regions in relation to which it believes it has sufficient knowledge and expertise.

Citadele Group's risk management is based fundamentally on the supervision of each and every employee and accepting responsibility for the nature of the transaction which each such employee carries out. The control over risk levels and compliance with the imposed limits are achieved by the existence of structured risk limit systems.

Pursuant to Latvian legislation, Citadele Group is required to have a Risk Director function. As of the date of this Base Prospectus, the Risk Director for Citadele Group is the Chief Risk Officer, Jūlija Lebedinska-Ļitvinova. The Risk Director is responsible for performing an overall risk control function, including oversight of the risk management strategy. The Risk Director has the ability to veto all decisions taken by members of the

Management Board (but not the decisions of the GMS or the Supervisory Board), and these decisions are then referred to the Supervisory Board for final determination. The Risk Director coordinates the operation of Citadele Group's structural units related to risk management.

### Risk management structure



**Credit Risk Management** is performed pursuant to the Credit Risk Management Policy approved by the Supervisory Board. The goal of credit risk management is to achieve a diversified asset portfolio which generates profits that correspond to the assumed level of risk. The Credit Risk Management Policy sets out the following principles:

- Citadele Group provides products and enters into transactions which carry a degree of risk due to dependence on customer creditworthiness, which, according to Citadele Group's assessment, have acceptable probability of occurrence. The assessment of a customer's creditworthiness is supported by the evaluation of customer's ability to repay the loan and provide collateral to mitigate or eliminate the risk of losses to Citadele Group;
- Citadele Group assumes risks which it believes can be assessed and managed. Citadele Group believes that
  it does not assume unacceptably high levels of risk; and
- Citadele Group assumes risks in economic fields and geographic regions in relation to which it has sufficient knowledge. Citadele Group constantly monitors different industry sectors, particularly those in which it has a significant concentration of customers, in order to be able to assess such sector risks and potential development trends.

Credit risk management is based on an adequate assessment of a credit risk and the decision-making in relation to such risk. In cases when significant risk is to be taken, the credit risk analysis is performed. The credit risk analysis consists of assessment of the customer's creditworthiness, pledged collateral quality and liquidity. The analysis of a legal entity's creditworthiness includes an assessment of the industry in which it operates and an analysis of its current and forecasted financial situation, as well as an analysis of the members of its management bodies. The assessment of a private individual's creditworthiness consists of the analysis of its credit history, regular income, debt service to income and income against liabilities analysis, as well as an analysis of other relevant factors. Following the issuance of the relevant loan, the customer's financial situation and reliability in meeting its contractual obligations are regularly evaluated by Citadele Group in order to identify potentially problematic exposures and take the necessary steps to manage such risks.

As part of the credit risk management process, the Management Board has also approved the introduction of a set of concentration limits based on, among others, (i) individual counterparty groups; (ii) geography; (iii) industry, (iv) related party status, (v) intragroup exposures.

Market Risk Management. Citadele Group recognises two major types of market risk: position risk and foreign exchange risk. Position risk is the risk that Citadele Group will incur a loss as a result of the mark-to-market revaluation of balance sheet and off-balance sheet items caused by changes in market values of financial instruments due to changes in interest rates, asset values and other factors. General interest rate risk and specific interest rate risk are the main risks which arise from fair valued bond portfolio held by Citadele Group for investment and liquidity purposes. Foreign exchange risk is a risk of loss arising from fluctuations in currency exchange rates. Market risk is assessed and limits are set by Citadele Group Investment Committee and the FMCRC, and the decisions of these committees are approved by the Management Board.

Citadele Group manages market risk by developing investment guidelines for every significant portfolio, which restrict, among other things, the duration and credit quality profile of investments, as well as by setting individual limits for issuers and financial instruments, to keep limit volumes closely linked to the results of risk assessments. To assess position risk Citadele Group uses sensitivity stress testing. Furthermore, Citadele Group takes steps to minimise the percentage of its capital which could be affected by different shock scenarios.

Citadele Group has a low risk appetite for foreign exchange risk. Citadele Group aims to keep exposures at levels that would produce a small net impact even in periods of high volatility. Currency risk management is carried out in accordance with Citadele Group's currency risk management policy. Several well-known methodologies are used to measure and manage foreign exchange risk including a conservative limit for a daily value-at-risk exposure. Citadele Group is in full compliance with the requirements of Latvian legislation.

Interest Rate Risk Management. Interest rate risk is related to the possible negative impact of interest rate changes on Citadele Group's income and economic value. Citadele Group is exposed to interest rate risk in its borrowing, lending and deposit taking activities, as well as management of its securities portfolio. Interest rate risk management is carried out in accordance with the Interest Rate Risk Management Policy and is monitored and reported by the Risk Sector, while management is performed by the Treasury Sector. Interest rate risk is managed by using repricing gap analysis of the risk sensitive assets and liabilities, duration analysis and sensitivity analysis of changes in economic value and net interest income under different scenarios. Based on the market analysis (including the interest rates set by its competitors) and Citadele Group's financing structure, Assets and Liabilities Management Committee of Citadele's Management Board ("ALCO") sets the interest rates for customer deposits.

**Liquidity Risk Management.** The purpose of liquidity risk management is to ensure the availability of liquid assets to cover any possible gaps between cash inflows and outflows as well as to secure sufficient funding for lending and investment activities. Citadele Group manages its liquidity risk in accordance with its Liquidity Risk Management Policy. The management and reporting of liquidity risk is coordinated by the Treasury Sector, and the risk is assessed and decisions are taken by ALCO. The Risk Sector conducts an annual internal assessment of liquidity adequacy at Citadele Group level and submits an ILAAP report with conclusions to the Management and Supervisory Boards.

Liquidity risk for Citadele Group is assessed in each currency in which Citadele Group has performed a significant number of transactions. Liquidity risk limits are reviewed at least once a year and also when there are major changes to Citadele Group's operations or external factors affecting its operations. Liquidity crisis management plan is updated on a regular basis. One of the crucial tools used to evaluate liquidity risk is scenario analysis. Several scenarios of different severity and duration are employed by Citadele Group, with risk tolerances defined for the simulated outcomes.

Furthermore, the Citadele Group has developed a system of liquidity risk limits and early warning indicators and systematically prepares cash flow forecasts which incorporate assumptions about the most likely flow of funds over a period of two years. Citadele Group regularly analyses liquidity term structure and sets corresponding risk tolerances considering customer behaviour, while paying attention also to contractual maturities of its assets and liabilities.

The general principles of the LCR as a measurement of Citadele Group's liquidity position are defined in the CRR. The Commission Delegated Regulation (EU) 2015/61 defines general LCR calculation principles in more detail. The minimum LCR requirement is 100 per cent from the year 2018 and it represents the amount of

liquidity available to cover calculated net future liquidity outflows. Citadele has always ensured full compliance with the LCR.

The following table sets out Citadele Group's LCR as of the dates indicated.

Liquidity Ratios	30 September 2021 (unaudited)	<b>30 June 2021</b> (audited)	31 December 2020 (audited)	31 December 2019 (audited)
Liquidity Coverage Ratio (LCR) <sup>(1)</sup>	161%	187%	356%	358%

(1) LCR represents Citadele Group's unencumbered high quality liquid assets that can be liquidated easily and quickly in private markets as a percentage of its net cash outflows in a 30 calendar day liquidity stress test scenario.

**Operational Risk Management.** Citadele Group has adopted the Basel Committee on Banking Supervision's definition of operational risk, being the risk of losses resulting from inadequate or failed internal processes, people and systems or from external events. It includes legal risk (such as risk of penalty fees or sanctions applied by external institutions, losses inflicted as a result of litigation and the risk of other similar adverse events) but excludes strategic risk and reputational risk. Operational risk management is integral to all business activities and are applicable to all employees and members of Citadele Group. The operational risk management framework at Citadele Group assumes that all of Citadele Group's products, operations, processes and systems have a specific operational risk and that certain of these risks cannot always be qualified or quantified accurately.

Operational risk management in Citadele Group is based on the overarching principle of the three lines of defence prescribed under the 'Principles for the Sound Management of Operational Risk' introduced by the Basel Committee on Banking Supervision and is governed by the Operational Risk Policy of Citadele Group, the main aim of which is to ensure that the risk of unexpected losses is reduced and risks are kept under control. Each manager and process owner is responsible for the management of risks inherent to the activities and processes of their area and to foster a sound risk management culture in their respective reporting lines to ensure that employees not only understand the operations that are performed by them, but also why these operations are performed in a particular way.

Operational risk at Citadele Group is managed using a comprehensive framework of a combination of internal regulations and tools for identification, analysis, mitigation, control and reporting of operational risk. Some of the key tools for managing operational risk are segregation of functions and responsibilities, documentation of the assignment of authorities, separation of duties within the decision-making process, internal regulations, use of the "four-eyes" principle controls in internal processes, as well as centralised operational risk loss event reporting and management system.

Operational risk management measures are coordinated by the Operational Risk Management Department within the Risk Sector, a separate structural sub-unit which is not related to business transactions. The Operational Risk Management Department is responsible for maintaining and developing the operational risk management framework, developing and encouraging high-level risk awareness among employees within Citadele Group as well as providing regular operational risk reports to the Supervisory Board and the Management Board. Operational Risk Management Department is the second line of defence function and reports to the Chief Risk Officer.

The goal of the operational risk management framework in Citadele Group is to maintain the lowest possible level of risk while ensuring that any remaining risk is economically justified in light of the need to sustain performance and profit in the long term. Whether a risk is economically justified depends on an assessment of the potential losses it could cause, the probability of its occurrence, the ability to implement mitigating measures and the cost of such measures, as well as the level of risk that would remain if such mitigating measures were to be put in place. Citadele Group endeavours to avoid operational risk loss events with high impact and frequency, with total operational risk losses below the limits as set in Citadele Group's Risk Appetite Framework, or risks with unquantifiable impact which are unmanageable, irrespective of the financial gains this could bring.

Following the COVID-19 pandemic, Citadele Group adjusted some of its internal procedures, mainly relating to the organisation of work, security and IT support. Citadele Group established several policies for employees on how to act in case of getting infected with COVID-19 or being a contact person, as well as covered in detail the pandemic scenario within its business continuity framework for critical functions. The information security division has strengthened controls over risks related to remote working by switching on advanced systems that prevent data breaches, information outflows and cyber-attacks. There are also monthly follow-ups with the Management Board on the COVID-19 pandemic situation in Baltic states to ensure adequate preparation and response to changing regulatory requirements. COVID-19 pandemic related key risk indicators were introduced within the Operational Risk Management reporting and monitoring processes in order to stay up to date with risk development in this area.

High loss risks are insured to limit the financial consequences of undesirable events which occur despite established security routines and other risk-mitigating measures. Acceptable and tolerable operational risk levels for Citadele Group are determined and documented within the Risk Appetite Framework, which is approved by Supervisory Board and is continuously monitored by the Operational Risk Management Department.

Compliance Risk Management, Anti-Money Laundering and Anti-Bribery and Corruption. Citadele Group considers compliance to be an indispensable cultural value of Citadele Group, and its implementation starts from the very top tiers of management. Citadele Group believes that it identifies implements and complies with the requirements stated in applicable compliance laws, regulations, guidelines and standards in. Citadele Group effectively and efficiently implements solutions to ensure compliance with applicable laws and regulations, which are embedded in Citadele Group's internal regulations and are binding on the Citadele Group's employees.

In Latvia, compliance risk is managed by: (i) the Legal sector and the Compliance sector tracking changes to relevant laws and regulations (including adoption of new laws and regulations), which are reflected in Citadele Group's internal regulations; (ii) active involvement in the committees of the FLA and the workshops and seminars held by the supervisory authorities; and (iii) assessing Citadele Group's internal regulations, customer complaints and reports of compliance breaches by employees. The same concept applies to foreign branches of the Citadele, as well as its domestic and foreign subsidiaries. Compliance risk management is carried out through identification, assessment, monitoring and reporting of compliance risk. Citadele Group's compliance policies are applicable to all Citadele Group companies and the compliance department heads at each member of Citadele Group are responsible for the implementation and performance of the compliance department in line with Citadele Group's group-wide policies as well as laws and regulations which are applicable to that Citadele entity. The compliance department heads at each member of Citadele Group are also responsible for reporting to Citadele's Group AML Division and/or Compliance Division.

The compliance function is performed by Chief Compliance Officer who is the member of the Management Board. Citadele Group's AML Division and Compliance Division of the Compliance Sector act under the authority of the Chief Compliance Officer. The AML Division is responsible for: (i) the identification, documentation, assessment, management and control of risks related to money laundering, terrorist and proliferation financing and financial sanctions as well as reporting on such risk; (ii) producing detailed explanations of, and monitoring the implementation of, the relevant control mechanisms in relation to terrorist and proliferation financing, money laundering and sanctions risks; (iii) monitoring clients and client transactions within the client due diligence framework; (iv) assessing suspicious and unusual transactions identified by Citadele Group's employees, and reporting these transactions to the authorities (if required); (v) deciding on the acceptance or termination of business relationships based on the above; (vi) ensuring compliance with sanctions by introducing frameworks for monitoring clients and their transactions; and (vii) monitoring risks related to payment card acceptance and issuance.

The Compliance Division, meanwhile, is responsible for: (i) the supervision and implementation of new internal policies and procedures to ensure compliance with binding laws and regulations in the field of personal data protection, anti-bribery and corruption, ethics, Automatic Exchange of Financial Account Information (FATCA/CRS), payment services compliance, capital markets compliance, compliance with consumer rights, compliance of new products; (ii) the development and documentation of procedures to ensure Citadele Group's employees follow compliance laws and regulations; (iii) the monitoring of compliance with Citadele Group's internal regulations; (iv) the assessment of the impact of potential changes in law and regulations which could

affect Citadele Group's operations; and (v) the provision of advice, support and training to Citadele Group's employees.

The responsibility for risk management in relation to money laundering and terrorist financing lies with the Chief Compliance Officer together with the Money Laundering and Reporting Officer and AML Division within the Compliance Sector. The Compliance Committee in turn oversees control over the fulfilment of Citadele Group's AML, Counter-Terrorism and Counter-Proliferation Financing and Sanctions Compliance policies and programmes. Citadele Group implements strict due diligence procedures when taking on new customers in order to be fully satisfied as to their identity, source of funds and economic rationale for opening an account. Enhanced due diligence ("EDD") measures are adopted in case of high risk indicia as well as expected deposits from non-resident legal entities and individuals, regardless of their jurisdiction. This EDD includes, amongst other measures, matching client data with the sanction lists, checking the origin of funds and wealth, identifying and verifying the underlying beneficiary and ascertaining whether the expected transactions are in line with the client's profile. Citadele Group also monitors existing customers on an on-going basis. It achieves this through the use of a fully automated AML client transaction monitoring system "Financial Crime Risk Management", which is provided by Fiserv. This system generates alerts if the client transactions are not carried out in accordance with the declared client activity as well as on the basis of other criteria, for instance, when transactions involve large amounts exceeding a certain threshold, or on the detection of unusual behaviour, thus triggering immediate additional EDD with respect to the client.

In addition, screening system Brider, which is provided by LexisNexis, is used to screen online customer transactions against OFAC, United Nations, EU and local Financial Intelligence Unit ("FIU") sanctions lists and internally blacklisted persons. All customer data is screened against information in the Accuity database, which is also used for politically exposed person (PEP) identification purposes. Details of the customer EDD process and the customer monitoring process is documented and traceable in Citadele's IT systems. This includes Citadele's decisions regarding reporting suspicious activity or sending unusual transaction reports to the FIU and the State Revenue Service of the Republic of Latvia, as well as decisions to terminate relationships with clients due to non-compliance with Citadele's AML procedures. Citadele Group defines corruption as the abuse of public or private office for personal gain. This relates to any behaviour in which individuals in the public or private sectors improperly and unlawfully enrich themselves or those close to them, or induce others to do so, by misusing their position. Citadele Group is committed to the prevention of corruption and aims to ensure that its reputation and integrity are maintained at all times. Citadele Group's anti-corruption function is performed by the Compliance Division with input from other units of Citadele Group which have particular anti-bribery functions, such as the Security Department and the AML Division, which deals with monitoring transactions internally, and the HR department, which is involved in certain ethical decision making.

In April 2020, the FCMC and Citadele signed the administrative agreement regarding an inspection of Citadele carried out by the FCMC during 2018. Citadele also paid a fine of EUR 0.6 million. In setting the amount of the fine, the FCMC took into consideration that at the time of entering into the agreement, Citadele had already taken part of the measures specified in the Remediation plan. The agreement also provided for actions to be taken by Citadele for further improvements in the AML/CFT area, including an additional EUR 2.3 million investment to improve Citadele's internal control systems.

Citadele has independently and on its own initiative developed the Remediation plan to deliver on improvements identified by the FCMC. There have already been several steps taken in terms of implementation, for example the setup of the "KYC Competence Centre", further enhancement of documentation and IT systems and hiring of additional AML compliance staff.

As of date of this Base Prospectus, Citadele has successfully remediated the identified shortcomings as well as implemented the action plan. Moreover, the deliverables of the action plan were audited by an independent professional auditor.

Citadele Group does its best to ensure that its clients are not involved in money laundering, criminal activity or financing terrorism or financing of proliferation of weapons of mass destruction.

Changes to risk management that are known or anticipated to come into effect in the future. Citadele Group has developed and implemented scoring models for credit cards and consumer loans for private individuals, as well as for consumer mortgage loans, micro SME loans, SME loans and corporate loans. The aforementioned models are used for the evaluation of customers during the origination process and for portfolio

monitoring purposes. Citadele Group regularly performs validation of the models and ensures re-development when discriminative power worsens. Development and validation of models are performed by different teams to ensure quality of both processes.

**Capital Adequacy Management.** Capital adequacy is calculated in accordance with the current global standards of bank capital adequacy (the Basel III international regulatory framework) as implemented by the EU via CRR and CRD and other relevant regulations.

Capital adequacy refers to the sufficiency of Citadele Group's capital resources to cover credit risks, market risks and other specific risks arising predominantly from asset and off-balance sheet exposures of Citadele Group. The regulations require Latvian banks to maintain a total capital adequacy ratio of 8 per cent. of the total risk weighted exposure amounts. The rules also require 4.5 per cent. minimum CET 1 capital ratio and 6 per cent. minimum Tier 1 capital ratio.P2R requires further capital to cover risks in addition to these covered by the CRR. P2R is established in a SREP carried out by the JST. The JST determines P2R on a risk-by-risk basis, using supervisory judgement, the outcome of supervisory benchmarking, ICAAP calculations, and other relevant inputs. Individual P2R is re-assessed annually by the JST. As of 30 September 2021, an additional 2.3 per cent capital requirement (P2R) for Citadele Group and Citadele is determined to cover pillar 2 risks. Citadele and Citadele Group is required to cover 56 per cent. of the P2R with CET 1 capital (1.29 per cent. capital requirement), 75 per cent. with Tier 1 capital (1.73 per cent. capital requirement) and 100 per cent. with total capital (2.3 per cent capital requirement).

Citadele Group and Citadele must also comply with the capital buffer requirement. The capital buffer requirement for both Citadele Group and Citadele equals 4.0 per cent., limiting dividend pay-out and certain other Tier 1 equity instrument buy-backs if the buffer threshold is not exceeded. Capital conservation buffer is set at 2.5 per cent. Countercyclical buffer norms are calculated at every reporting date based on the factual risk exposure geographical distribution. As of 30 September 2021, it was equal to 0.0 per cent. The FCMC has identified Citadele as "other systemically important institution" (0-SII). The Bank's and Citadele Group's 0-SII capital buffer requirement set by the FCMC is 1.5 per cent. The capital buffer requirement has to be covered by CET 1 capital.

Since 30 June 2019 Citadele Group and Citadele applies prudential provisioning requirements in line with the FCMC regulations. As of 30 September 2021, both Citadele and Citadele Group have sufficient capital to comply with the regulatory capital adequacy requirements.

Regulatory capital requirements of Citadele Group on 30 September 2021

	Common equity Tier 1 (CET 1) capital ratio	Tier 1 capital ratio	Total capital adequacy ratio
Common equity Tier 1 (CET 1) ratio	4.5%	4.5%	4.5%
Additional Tier 1 ratio	-	1.5%	1.5%
Additional total capital ratio	-	-	2.0%
Individual P2R, as determined by the FCMC.	1.29%	1.73%	2.3%
Capital buffer requirement:			
Capital conservation buffer	2.5%	2.5%	2.5%
O-SII capital buffer	1.5%	1.5%	1.5%
Countercyclical capital buffer	0.0%	0.0%	0.0%
Capital requirement	9.79%	11.73%	14.3%

As of 30 September 2021, the countercyclical capital buffer for Citadele is 0.0 per cent. and the other capital requirements and buffers for Citadele are the same as for Citadele Group. Citadele Group's capital adequacy calculation in accordance with applicable regulations is disclosed as set out below.

Capital adequacy ratio of Citadele Group (including net result for the period)

EUR millions	2019	9m 2020	2020	6m 2021	9m 2021
Common equity Tier 1 capital					
Paid up capital instruments	156.6	156.6	156.6	156.6	156.9
Retained earnings*	172.1	154.5	176.7	209.1	221.1
Regulatory deductions	-8.5	-9.2	-5.6	-7.9	-8.0
Other capital components and transitional adjustments, net	15.5	13.1	13.4	10.4	10.2
Tier 2 capital					
Eligible part of subordinated liabilities	60.0	60.0	60.0	60.0	60.0
Total own funds	395.6	375.0	401.0	428.2	440.1
Risk weighted exposure amounts or credit risk, counterparty credit risk and dilution risk	1 555.6	1 451.3	1 340.6	2 010.3	2 121.3
Total exposure amounts for position, foreign currency open position and commodities risk	16.6	24.9	13.7	4.1	3.2
Total exposure amounts for operational risk	209.6	209.6	187.4	187.4	187.4
Total exposure amounts for credit valuation adjustment	0.5	2.1	0.9	4.5	4.0
Total risk exposure amount	1 782.5	1 687.9	1 542.6	2 206.3	2 315.8
Total capital adequacy ratio	22.2%	22.2%	26.0%	19.4%	19.0%
Common equity Tier 1 capital ratio	18.8%	18.7%	22.1%	16.7%	16.4%

<sup>\*</sup> Citadele's and Citadele Group's Tier 1 capital includes full 9 month 2021 profits, inclusion of which is subject to the annual audit. If only audited 6 month interim profits were included, total regulatory own funds for Citadele Group and Citadele would be EUR 428.2 million and EUR 390.1 million, total capital adequacy ratio would be 18.5% and 17.2%, and CET 1 ratio would be 15.9% and 14.6% respectively.

#### Transitional adjustments applied as of 30 September 2021

Capital adequacy calculation in accordance with the EU and the FCMC regulations permits transitional adjustments. The regulatory compliance is measured based on the transitional capital adequacy ratio. For transparency purposes the fully loaded capital adequacy ratio (i.e., excluding transitional adjustments) is also disclosed. The expectation is that in the medium term the transitional capital adequacy ratio will converge with the fully loaded capital adequacy ratio, as the transitional provisions expire.

Most of the transitional provisions, if applied, allow for a favourable treatment of specific capital components or risk exposure items, resulting in a marginal improvement in the capital adequacy ratios. Application of the transitional provisions is mostly discretionary. An application decision is evaluated in the context of estimated positive impact on the capital adequacy ratio versus the resources required to develop the systems and the processes to implement each transitional provision.

The transitional provisions that the Citadele Group and Citadele have applied for the period end capital adequacy calculations are following:

Regulation (EU) 2017/2395 of the European Parliament and of the Council of 12 December 2017 amending Regulation (EU) No 575/2013 as regards transitional arrangements for mitigating the impact of the introduction of IFRS 9 on own funds and for the large exposures treatment of certain public sector exposures denominated in the domestic currency of any Member State which permits specific proportion of the IFRS 9 implementation impact to be amortised over a five-year period (starting from 2018) for capital adequacy calculation purposes.

<sup>\*</sup> The regulatory own funds include audited interim profits, inclusion of which was subject to the regulators' approval. After completion of the interim audit, the approval was received. If no interim profits were included total regulatory own funds for Citadele Group and Citadele would be EUR 396.1 million and EUR 374.4 million, total capital adequacy ratio 18.0% and 17.3%, and CET 1 ratio 15.2% and 14.5% respectively.

All other transitional provisions for which the Citadele Group and Citadele are eligible are not applied as of the period end and are still in the assessment phase, implementation phase or have been decided not to be implemented.

Fully loaded capital adequacy ratio of Citadele Group (i.e. excluding transitional adjustments, including net result for the period)

EUR millions	2019	9m 2020	2020	6m 2021	9m 2021
Common equity Tier 1 capital, fully loaded	330.6	310.9	336.9	365.3	377.2
Tier 2 capital	60.0	60.0	60.0	60.0	60.0
Total own funds, fully loaded	390.6	370.9	396.9	425.3	437.2
Total risk exposure amount, fully loaded	1 778.1	1 684.2	1 539.0	2 203.8	2 313.3
Total capital adequacy ratio, fully loaded	22.0%	22.0%	25.8%	19.3%	18.9%
Common equity Tier 1 capital ratio, fully loaded	18.6%	18.5%	21.9%	16.6%	16.3%

## Leverage ratio

Leverage ratio is calculated as Tier 1 capital versus the total exposure measure with the minimum requirement of 3 per cent. The exposure measure includes both non-risk based on-balance sheet and off-balance sheet items calculated in accordance with the capital requirements regulation. The leverage ratio and the risk-based capital adequacy ratio requirements are complementary, with the leverage ratio defining the minimum capital to total exposure requirement and the risk-based capital adequacy ratios limiting bank risk-taking.

### Leverage ratio of Citadele Group – fully loaded and transitional (including net result for the period)

	2019	9m 2020	2020	6m 2021	9m 2021
Leverage Ratio – fully phased-in definition of Tier 1 capital	8.7%	7.0%	7.3%	7.5%	7.6%
Leverage Ratio – transitional definition of Tier 1 capital	8.8%	7.1%	7.4%	7.6%	7.6%

#### Minimum requirement for own funds and eligible liabilities (MREL) under BRRD

On 23 May 2016, the EC adopted the regulatory technical standards ("RTS") on the criteria for determining the MREL under the BRRD. In order to ensure the effectiveness of the bail-in and other resolution tools introduced by the BRRD, the BRRD requires that institutions meet an individual MREL requirement. As per amendments introduced by BRRD II, MREL is calculated as a percentage of TREA and Leverage Ratio Exposure LRE in parallel and set by the relevant resolution authorities. The RTS provide for resolution authorities to allow institutions a transitional period to reach the applicable MREL requirements.

The MREL requirement for each institution comprises of a number of elements, including the required loss absorbing capacity of the institution (which will, as a minimum, equate to the institution's capital requirements under the CRD), and the level of recapitalisation needed to implement the preferred resolution strategy identified during the resolution planning process. Items eligible for inclusion in MREL will include an institution's own funds (within the meaning of the CRD), along with "eligible liabilities", meaning liabilities which, among other things, are issued and fully paid up, have a maturity of at least one year (or do not give the investor a right to repayment within one year), and do not arise from derivatives.

The SRB has determined the consolidated MREL for Citadele Group at the level of 19.96 per cent. of TREA and 5.26 per cent. of LRE. Compliance with the MREL must be achieved by 1 January 2024. The SRB has defined a transition period for Citadele with an interim MREL requirement of 18.03 per cent. of TREA and 5.26 per cent. of LRE to be achieved by 1 January 2022. The ratios were calculated using the financial and supervisory information as of 31 December 2019 and will be updated by SRB annually, with the next update due in the fourth guarter of 2021 based on more recent financial information of Citadele Group.

## 8. Overview and Business Description

### 8.1. Overview

Citadele Group is a leading universal banking group and the largest non-Nordic owned universal bank in Latvia. As of 30 June 2021, Citadele has the third highest number of customers (above 405,000), the third highest number of internet banking customers (approx. 275,000 active users), the second highest number of mobile banking customers (approx. 176,000 active users) and the third largest network of branch offices in Latvia, according to the Finance Latvia Association ("FLA"). Furthermore, as of the same date, Citadele had a total market share in Latvia of 17.4 per cent. in total loans, 18.4 per cent. in deposits and 18.1 per cent. in total assets, according to data published by the FLA.

Citadele Group offers a wide range of banking products to its private individual, SME and corporate customer base. It also provides wealth management, asset management, life insurance, pension and leasing and factoring products. Citadele has won numerous local and international awards for its business, customer service and innovative technology applications. As of 30 September 2021, Citadele Group had 1,360 full time employees. Its distribution network comprised 20 branches and client service centres in Latvia, 1 branch in Estonia and 1 branch and 5 customer service units in Lithuania. Citadele has 2 client consultation centres in Latvia. Citadele is the parent company of Citadele Group, which has a subsidiary bank in Switzerland and several subsidiaries which include financial services companies. Citadele Group's main market is the Baltics (Latvia, Lithuania and Estonia). Citadele Group has online and mobile banking platforms, which are available in Latvia, Lithuania and Estonia.

In Latvia, Citadele Group operates through two main business segments according to customer profile:

- the Retail and SME segment provides a wide range of daily banking products and services, current and deposit accounts, debit and credit cards, mortgages and consumer loans to private individuals, as well as card acquiring services for small merchants, and short and long term credit facilities to legal entities with an annual turnover of up to EUR 5 million; and
- the Corporate segment serves corporate customers with an annual turnover in excess of EUR 5 million, a loan exposure of more than EUR 1 million, or total assets comprising more than EUR 5 million. Core products include business development loans, short term credit lines, trade finance products, card acquiring services, and general deposit and cash management services.

In addition to its operations in Latvia (including its wealth management business), Citadele Group has banking, leasing and wealth management operations in Lithuania and Estonia and offers private banking and wealth management services through its subsidiary in Switzerland.

Citadele Group's strategy, which was adopted following the acquisition of the majority stake in Citadele by the investment consortium led by RA Citadele Holdings, LLC, is aimed at strengthening Citadele Group's market position in the domestic Baltic market by becoming the primary banking partner for its existing and new customers. Management believes that this strategy will deliver greater customer engagement and will increase Citadele Group's revenue-earning potential. Citadele Group intends to maintain all of its existing business lines, while focusing more specifically on growing the relative proportion of its Retail and SME segment in its overall balance sheet mix. Citadele is also working on strengthening its current wealth management proposition by further integrating with the Retail and Corporate business.

Citadele's head office is located at Republikas laukums 2A, Riga, LV-1010, Latvia, and its telephone number is +371 6701 0000. Citadele's registration number is 40103303559.

### 8.2. History and Development

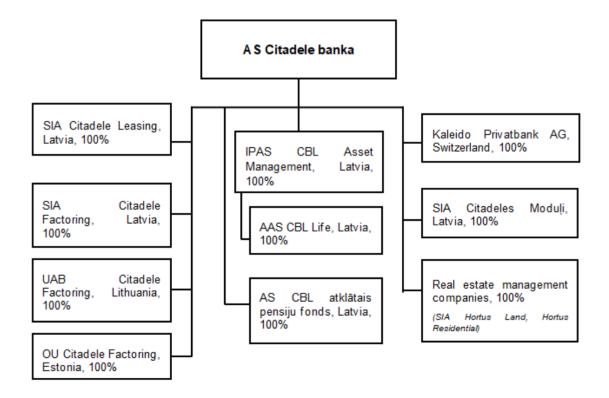
Citadele was registered in Latvia as a joint stock company on 30 June 2010 under the Commercial Law of the Republic of Latvia ("Latvian Commercial Law") and commenced operations on 1 August 2010.

AS Parex Banka (now AS "Reverta") ("Parex"), which was one of the first commercial banks in Latvia, was founded in 1992 and was the second largest bank in Latvia in 2008. Following financial difficulties in 2008, Parex sought Latvian state assistance in early November 2008 and was subsequently nationalised through the acquisition by the Latvian Government (acting through the Latvian Privatisation Agency) of the entire ownership interests of its former shareholders. In April 2009, EBRD concluded a share purchase agreement whereby it acquired from the Latvian Privatisation Agency 25 per cent. plus one share of the share capital of Parex. On 1 August 2010, Parex's assets that were less than 60 days in arrears, as well as liabilities relating to traditional banking operations, were separated and transferred into a newly established "good bank" named Citadele, which would focus on traditional banking operations. The EBRD obtained a shareholding of 25 per cent. plus one share in Citadele.

In order to enable the EC to provide restructuring aid to Citadele and Parex in a manner that did not distort the Latvian market, Latvia provided commitments to the EC designed to limit the competitive impact of a state-owned bank operating in the Latvian market. In addition, the EC imposed a requirement that Citadele must be sold back into private ownership as soon as practicable. A full auction and tender process was held by the Latvian Privatisation Agency in 2014 for the sale of its stake, i.e. 75 per cent. less one share of the share capital of Citadele. Following the completion of the auction and tender process, RA Citadele Holdings, LLC and a number of persons co-investing alongside RA Citadele Holdings, LLC, were selected as the preferred bidder. A sale and purchase agreement was entered into among the parties on 5 November 2014.

Following the closing of the sale on 20 April 2015, all ordinary shares of Citadele held by the Latvian Privatisation Agency were acquired by RA Citadele Holdings, LLC, and a number of persons co-investing alongside RA Citadele Holdings, LLC. In addition, all commitments made by Citadele Group to the EC ceased to apply and had no further effect or restriction upon the activities of Citadele Group. A further subscription for ordinary shares by RA Citadele Holdings, LLC, the consortium of co-investors and the EBRD following closing of the sale on 20 April 2015, provided RA Citadele Holdings, LLC and the co-investors with a stake of 75 per cent. plus one share in Citadele, with EBRD having a stake of 25 per cent. minus one share.

## 8.3. Structure of Citadele Group



#### Subsidiaries

Citadele is the parent company of Citadele Group. The following table contains a list of Subsidiaries (some of which are direct and others of which are indirect), branches and representative offices of Citadele Group at the date of this Base Prospectus. The voting interests held, directly or indirectly, by Citadele in each of these subsidiaries corresponds directly to its ownership interest.

	Country of		
Subsidiary	incorporation	Ownership	Industry
SIA Citadele Leasing	Latvia	100%	Leasing and factoring
SIA Citadeles moduļi	Latvia	100%	Management of main office building
Kaleido Privatbank AG	Switzerland	100%	Private wealth management
SIA Citadele Factoring	Latvia	100%	Leasing and factoring
IPAS CBL Asset Management	Latvia	100%	Asset management
UAB Citadele Factoring	Lithuania	100%	Leasing and factoring
SIA Hortus Residential	Latvia	100%	Managing real estate assets
AS CBL Atklātais Pensiju Fonds	Latvia	100%	Pension fund management
OU Citadele	Estonia	100%	Leasing and factoring
Factoring			
SIA Mobilly	Latvia	Approx.	Authorized electronic money
		12.5%	institution
SIA Hortus Land (under	Latvia	100%	Managing real estate assets
liquidation)			
AAS CBL Life	Latvia	100%	Life insurance
		1000	
SIA CL Insurance Broker	Latvia	100%	Insurance

<sup>\*</sup>Calenia Investments Limited, 100% owned, Non-regulated financial institution and 000 Mizush Asset Management Ukraina, 100% owned, Asset Management are under liquidation

#### **Branches**

Name	Place of incorporation	Branch location	
AS "Citadele banka"	Latvia	Estonia	
AS "Citadele banka"	Latvia	Lithuania	
SIA Citadele Leasing	Latvia	Estonia	
SIA Citadele Leasing	Latvia	Lithuania	

Citadele's holdings in the following subsidiaries are likely to have a significant effect on the assessment of its own assets and liabilities, financial position or profits and losses: (i) IPAS "CBL Asset Management"; (ii) Kaleido Privatbank AG; (iii) SIA "Citadele Leasing"; and (iv) SIA "Citadele Factoring" and UAB "Citadele Factoring".

#### 8.4. Business segments, strategy and principal markets

Citadele Group's strategy is to become the leading local bank of choice for individuals and businesses in each of the Baltic States. Citadele Group intends to achieve this by delivering exceptional digital services, "premium feel" products and by placing a high emphasis on quality of service across customer segments. Citadele Group intends to further increase revenue from its existing customer base and to proactively target new customers in the retail, SME and micro SME (being those entities with a turnover of less than EUR 0.4 million per annum) sectors.

Citadele's management believes that Citadele Group's core strengths will allow it to increase the market penetration of its banking services in the Baltic States, and attract new customers from its local banking competitors, driving further revenue growth.

Citadele Group's operations and infrastructure differ across each of the Baltic States, and so whilst Citadele's management intends to implement its business strategy across each of the Baltic States, such strategies are tailored by Citadele management to better suit the customer requirements in the relevant market. The infrastructure to deliver growth in its Retail and SME segments is already in place in Latvia, Lithuania and Estonia.

While Citadele Group's core strategy is to grow the business organically by focusing upon expanding its customer base and revenues derived from its Retail and SME segments, Citadele Group will also consider attractive opportunities that may arise, from time to time, to acquire other businesses in the Baltic States. Citadele Group would only seek to explore such opportunities if they are deemed to be value enhancing as well as present clear operational or growth benefits for Citadele Group.

In December 2019, Citadele announced that it had agreed to acquire UniCredit's Baltic leasing operations with its lease portfolio in the amount of more than EUR 850 million. The transaction successfully closed on 4 January 2021. Following the acquisition, Citadele's aggregate net leasing loans as at 30 September 2021 exceed EUR 1.0 billion. As a result, Citadele is now one of the three largest players in the Latvian leasing market and has significantly strengthened its footprint across the Baltics.

In March 2021, Citadele announced the acquisition of the majority of the mortgage portfolio of ABLV Bank, AS in liquidation. The portfolio consists of several thousand mortgage loans with a total exposure of above EUR 170 million. On 2 July 2021, in the first phase of the transaction, mortgage loans with net exposure amounting to EUR 114 million were acquired. The second part of the transaction is expected to close by the end of 2021 and will involve mortgage agreements with an exposure of around EUR 50 million.

Citadele Group's management believes that its business strategy will allow it to continue to build upon and evolve its current product mix and customer base (for example, by continuing to be a trusted partner to mid-sized corporate entities in the Baltics), whilst capturing opportunities in selected market segments, such as consumer, and micro SME and SME lending, where attractive revenue opportunities exist. Citadele's management believes that it is now in a position to implement a focussed growth strategy supplemented by digital offerings that fully utilises its established branch offices and distribution network, sophisticated IT infrastructure, innovative product offering, experienced management team, well-trained staff and comprehensive risk management systems. Citadele Group's management believes that by remaining a leading local bank, Citadele Group will continue to understand and respond more effectively to the needs of its customer base, remain highly responsive and adaptive to competitive market dynamics, and can continue to apply its local expertise in pricing and managing risk.

The two core areas of business activity undertaken by Citadele Group in are Retail and SME and Corporate. Citadele Group also has operations in relation to wealth management, asset management, leasing, life insurance and pension fund management and also operates outside Latvia in Lithuania, Estonia and Switzerland as described in more detail below. As of 30 September 2021, Latvia, Lithuania, Estonia and other countries accounted for 48 per cent., 37 per cent., 14 per cent. and 1 per cent., respectively, of Citadele Group's total loans to public (as compared to 57 per cent., 30 per cent., 10 per cent. and 3 per cent. respectively of the of Citadele Group's total loans to public as of 30 September 2020).

#### Retail and SME segment

Citadele's Retail segment caters primarily to private individuals. Citadele's SME segment caters to entities with annual turnover of up to EUR 5 million (including a micro SME customer base comprised of entities with an annual turnover of up to EUR 0.3 million). A typical SME customer for Citadele has annual revenues of EUR 1 million and outstanding loans with Citadele of EUR 120,000. Citadele Group's Retail and SME customers share similar characteristics in relation to their size, the type of services required and the frequency of access to services through branch offices, contact centres and online. Citadele does, however, have separate strategies for each of these customer groups (see "Citadele Group —Strategy"). As of 30 June 2021, Citadele had more than 303,000 private mass segment customers more than 20,000 SME customers.

Citadele Group aims to increase the number of mass and affluent retail customers in the Baltic States that use Citadele Group as their primary bank for their full range of banking needs, as opposed to using only one or two of Citadele Group's products. Citadele estimates that close to one third of Citadele's existing customer base in the Baltic States currently uses Citadele as their primary bank and Citadele intends to increase the number of

its new and existing customers that use Citadele as their primary bank using the strategies described below:

- offering a flagship daily banking product (card, account, package), which will become a key "hook" in Latvia, Lithuania and Estonia to enable Citadele Group to further develop its relationships with new and existing customers and enhance its ability to sell additional retail products to its customer base across different operations;
- acquiring retail customers by leveraging existing services provided to corporate customers, such as
  payroll services, and focussing on increasing the proportion of Citadele Group's retail customers which
  use Citadele Group accounts to receive salary payments;
- continuously developing a clear and simplified "product menu", with all key products having clear target customers and being offered at simple and transparent rates;
- providing a responsive "premium feel" customer centric service to its retail customers offering service level based on customer life cycle needs, both remotely via online and mobile banking, 24/7 service via SkyBranch and physical branches (contact centre); and
- providing the best digital offering by creating the market leading mobile banking application with upgraded functionality and design and launching a daily banking product proposition with digital distinctiveness to significantly improve user experience, which will later be the base for other business lines and customers' needs in lending and investment areas.

Citadele Group believes that ongoing growth in the Baltic States' economies will increase demand for new products in the consumer lending market, which Citadele Group believes is currently underserved by local banks, and presents Citadele Group with attractive revenue generation opportunities. Growth of its consumer lending platform will also expose Citadele Group to a greater number of potential retail banking customers. Citadele Group will also seek to expand the number of its retail customers using card products, such as by leveraging its relationships with retailers, to further drive commission and fee income. Citadele Group will also focus on providing additional sales-based training for its relationship managers in order to increase cross-selling of its consumer lending products. Citadele Group intends to replicate strategies that are successful in one country across the other Baltic States.

Citadele Group intends to drive revenue growth from its SME customers by focusing upon expanding its existing products, such as secured credit lines, and by implementing new product offerings, such as extended overdraft facilities. Citadele believes that improving the efficiency and responsiveness of its internal systems and customer facing employees will enable it to provide an enhanced "premium feel" service to customers and enable it to approve SME related products more rapidly, such as business development loans or credit lines. In addition, by providing its relationship managers with a strong understanding of the relevant business and industry sectors and encouraging them to take a leading advisory role with their SME customers, Citadele believes that it will further strengthen its position as the local bank of choice for businesses in the Baltic States. Citadele anticipates being able to price competitive yet profitable margins on its SME products because of its "premium feel" responsive customer service and innovative product offerings will attract new SME customers and foster loyalty from its existing SME customer base.

Citadele believes that the SME market is currently underserved in the Baltic States and represents an attractive growth opportunity for Citadele Group's customer base. Citadele's management believes that Citadele's experience as a local bank in the Baltic States has allowed Citadele to acquire the knowledge and experience required to successfully develop its SME segment. In particular, Citadele intends to proactively approach retailers and small and medium-sized merchants through targeted marketing efforts to emphasize Citadele's best in class E-Commerce solution offering package starting from POS to complete customer check-out experience with Pay-later functionality. Using its comprehensive risk management systems and relationship manager network, Citadele intends to identify the most attractive micro SMEs, with strong and established financial track records, and offer them credit lines for business development based on individual risk based pricing. Once a micro SME becomes a customer, Citadele will seek to\_package its other products, such as advanced point of sale terminals enabled for contactless transactions, cash management facilities, card products, business development loans, leasing products for new equipment and mortgage products for investments in real estate. Citadele believes that by supporting and investing in SMEs, it will further strengthen

Citadele Group's position in the market as the local bank of choice for businesses in the Baltic States. Furthermore, as Citadele develops strong relationships by investing and assisting these SMEs to grow their businesses, Citadele believes that it will benefit from increased revenue from these customers as they develop into larger, more complex businesses and utilise a wider range of Citadele's products.

#### Corporate segment

Citadele has targeted corporate customers (being companies with annual turnover above EUR 5 million) who operate in a wide range of industries including manufacturing, agriculture, forestry, retail, real estate, wholesale trade and transport. Citadele aims to establish relationships with leading companies in each of its segments across the different industries. Citadele is focused on building its customer portfolio on a long-term basis by having the customer as a Citadele partner and believes that this strategy in the long-run will allow it to create a high quality loan portfolio with customers who are leaders in their markets, while providing its employees with the opportunity to develop experience across a number of industries, and through such experience being able to provide its customers with a market leading service on a cross-industry basis. During recent years, Citadele has been able to achieve a strong market position in Latvia resulting in an increased loan book, and the possibility to discuss financing opportunities with blue chip companies that have turnover of above EUR 100 million, resulting in financing larger ticket size loans for individual customer groups. Citadele continues to build its portfolio with mid-sized corporates and continues to grow its transaction banking services to increase the share of its non-lending income of total income.

Citadele ensures that its relationship managers and senior managers have a deep understanding of the industries in which its corporate customers operate to enable them to be flexible and effective banking partners that in turn fosters greater customer loyalty.

#### Leasing

Citadele Group provides a range of leasing products in Latvia, Lithuania and Estonia for private individuals and companies. These leasing products include financial leases, operational leases and leaseback products. Citadele Group focuses primarily on leasing for automotive, agriculture and commercial transport across the Baltic States.

In December 2019, Citadele announced that it had entered into a binding agreement with UniCredit S.p.A. pursuant to which Citadele acquired UniCredit's Baltic leasing operations through the acquisition of 100 per cent. of the shares in SIA UniCredit Leasing (including its Estonian and Lithuanian branches), along with its 100 per cent. owned subsidiary SIA UniCredit Insurance Broker (including its Estonian branch). As a result, Citadele is now one of the largest provider of such leasing products in the Baltics. The completion of the acquisition took place on 4 January 2021.

Following completion of the acquisition on 4 January 2021, Citadele's aggregate leasing portfolio exceeds EUR 1.0 billion, as compared to 195 million and 199 million as of 31 December 2020 and 31 December 2019, respectively.

The agreement between AS Citadele Banka and UniCredit S.p.A. involved a name and brand change for SIA UniCredit Leasing, as a result of which SIA UniCredit Leasing became Citadele Leasing in February 2021. SIA UniCredit Insurance Broker was re-named SIA CL Insurance Broker. Citadele intends to continue its leasing business through the acquired entity (Citadele Leasing) and for the different Citadele factoring companies across the Baltics to continue to focus on factoring product development, while still servicing existing leasing customers until the amortisation of its existing portfolio.

The main strategy for the leasing business is based on digital solutions such as automated decision making for standard retail transactions, as a result of which leasing can become a one-click solution where customers can choose whether to have a financial / operating lease or a full service lease, including vehicle services.

In order to implement this strategy, Citadele has focused on expanding cooperation with vendors via its white label platform. With the acquisition of Unicredit Leasing, Citadel has added several white label partnerships which should help to fulfil its strategic targets. Citadele will continue to focus on vendor channels and at the same time, also be able to bring a better value proposition for existing Citadele Group customers in order to increase their loyalty.

#### Other operations

#### Wealth management

Citadele Group provides a wide range of wealth management services to more than 3,000 clients. These clients have greater engagement with various investment products, mostly provided by subsidiaries of Citadele (primarily CBL Asset Management). These clients represent in total EUR 608 million deposited with Citadele Group as of 30 September 2021. The profile of this customer group corresponds to a higher net income and assets base (from EUR 100,000). The main focus is on local high net worth households, which the wealth management operation also services. Citadele Group also aims to become the primary bank for this particular customer segment, increasing product penetration with an emphasis on investment products.

#### Asset management and pensions

Citadele's asset management subsidiary was established in 2002, and Citadele Group has, since its formation, grown its asset management business into one of the top three asset managers in Latvia based upon the value of assets under management as of 30 June 2021. Citadele Group does not currently conduct any active asset management activity outside of Latvia (other than in relation to its Swiss subsidiary).

The services offered by Citadele Group's asset management business include investment fund and discretionary portfolio management for its customers based mostly in the Baltic States. Citadele Group offers its customers a wide and comprehensive range of funds in which to invest, including regional equity, fixed income, and balanced risk funds.

Citadele Group is a manager of Pillar II and Pillar III pension funds in Latvia. It is also one of the top three service providers in relation to state funded pension plan management in Latvia with a total customer base in excess of 228 245 individuals, representing 17.7 per cent. of the total participants as of September 30, 2021. In relation to asset management and pensions, Citadele Group has three types of customers:

- "Pillar 2" pension customers: these are Latvian resident customers who accrue state pensions through their contributions to state income taxation in Latvia and are able to choose which pension fund provider (including Citadele Group) manages their contributions. Citadele Group uses its extensive network of branch offices in Latvia as the key distribution channel to capture as much of the "Pillar II" pension value as possible;
- affluent, high net worth customers, seeking to invest a portion of their funds in segregated portfolios or mutual funds; and
- "Pillar 3" pension customers: these are Latvian resident customers contributing voluntarily to their pensions into Citadele's subsidiary, AS CBL Atklātais Pensiju Fonds.

#### Life insurance

Citadele Group's life insurance subsidiary, AAS CBL Life, provides term life and accident insurance with savings options as well as life annuity products. Citadele Group utilises its wide network of branch offices and wealth management business to sell such insurance products.

#### Operations in Lithuania

Citadele Group has been present in the Lithuanian market since 2000. Today, Citadele conducts operations in Lithuania through its branch. Citadele's subsidiary AB Citadele bankas (Lithuania) was transformed into the Lithuanian branch of Citadele in January 2019 and the subsidiary's assets, liabilities and equity were merged into Citadele's balance sheet. This reorganisation was in line with Citadele Group's strategy to become the primary bank of choice in the Baltics. It enables an aligned product and service offering and quicker introduction of new banking services to Lithuanian customers, as well as improvement of Citadele Group's operational efficiency.

Citadele Group's Lithuanian operations offer products and services across the Retail, SME and Corporate segments through a network of seven customer service units, which cover the key cities in Lithuania. Citadele Group's Lithuanian customer base is predominantly local and unconnected with its customers in Latvia. Citadele Group aims to ensure that the products and services offered in Lithuania are the same as in Latvia and therefore intends to expand the number of products and services that are available through Citadele Group's

Lithuanian operations. Citadele Group is aiming to grow its customer base in Lithuania, with a particular focus upon the Retail and SME segments.

The total value of loans provided to customers in Lithuania as of 30 September 2021 was EUR 974 million (EUR 494 million and EUR 419 million as of 31 December 2020 and 31 December 2019, respectively). The deposits from Lithuanian customers provide sufficient funding for Citadele Group's Lithuanian lending operations and also secure full compliance with the liquidity requirements in Lithuania.

#### Operations in Estonia

The legal branch in Estonia has a stable deposit base which has provided sufficient funding for Citadele's operations in Estonia and has the further benefit of increasing the sources of funding for Citadele Group more generally. Citadele Group currently has one customer service centre located in central Tallinn which is focused upon providing a full range of traditional banking products primarily to Retail and SME customers.

Additionally, customers acquired by Citadele Group in Estonia are predominately local customers and are not connected to Citadele's customers in Latvia. The majority of the products offered in Estonia align with the products offered in Latvia in the Retail and SME segments, as well as the Corporate segment. Citadele Group does tailor certain of its products to the Estonian market. Citadele Group is aiming to grow its customer base in Estonia, with a particular focus upon the Retail and SME segments.

The total value of loans provided to customers in Estonia as of 30 September 2021 was EUR 367 million (EUR 149 million and EUR 153 million as of 31 December 2020 and 31 December 2019, respectively).

#### Operations in Switzerland

Citadele Group's Swiss private banking business operates as a standalone entity servicing clients originated by its own sales team as well as referrals from Citadele Group's wider wealth management business. Parex acquired 100 per cent. of the shares in AP Anlage & Privatbank AG (since 2021, Kaleido Privatbank AG), its private banking subsidiary in Switzerland, in 2004. The primary business of Citadele Group's Swiss operations includes account servicing, deposits, brokerage and investment services as well as trust services. Citadele Group's Swiss operations focus on mid-sized accounts, being accounts with a value of between CHF 1 million to 5 million.

The value of total client funds as of 30 September 2021 equalled EUR 293 million (EUR 351.8 million and EUR 393.9 million as of 31 December 2020 and 31 December 2019, respectively) of which EUR 120.3 million relates to deposits held in current or deposit accounts (EUR 167.6 million and EUR 240 million as of 31 December 2020 and 31 December 2019, respectively) and EUR 166.3 million relates to funds held under custody and fiduciary deposits (EUR 184.2 million and EUR 154 million as of 31 December 2020 and 31 December 2019, respectively). Less than half of the total funds under management, including balance sheet items, are derived from CIS clients.

#### 8.5. Selected Financial Information

The following table summarizes the selected historical consolidated financial information of Citadele Group for each of the years ended 31 December 2019 and 31 December 2020, interim periods of 30 June 2021, 30 September 2021 and 30 September 2020 for comparison purposes. Citadele Group's selected historical consolidated financial information provided in the tables below is derived from the 2019 2020 Audited Consolidated Financial Statements, 2020 Audited Consolidated Financial Statements, 2021 Audited Consolidated Interim Financial Report for the six months and 2021 Unaudited Consolidated Interim Financial Report for the third quarter. For more details, please refer to Citadele's Consolidated Financial Statements in section entitled "Index of Schedules".

#### **Citadele Group Income statement**

EUR millions	2019	9m 2020	2020	6m 2021	9m 2021
Lorentinions	audited	unaudited	audited	audited	unaudited
Net interest income	84.6	50.8	67.5	53.2	80.9
Net fee and commission income	30.9	22.5	30.2	16.9	26.8
Operating income <sup>(1)</sup>	123.9	49.6	94.7	76.8	116.7

Net credit losses and impairments	-3.7	-10.3	-10.5	3.7	-0.1
Net profit	36.5	-20.5	3.6	32.6	44.7

Citadele Group Income statement (adjusted for one-time items)

EUR millions	2019	9m 2020	2020	6m 2021	9m 2021
EUR ITIIIIOTIS	audited	unaudited	audited	audited	unaudited
Operating income <sup>(1)</sup>	n/a	78.2	106.0	n/a	n/a
Net profit	n/a	8.1	14.9	n/a	n/a

<sup>\* 9</sup>m 2020 is adjusted for one-time losses related to the tail risk defensive measures in the amount of EUR (28.6) million, included in "Net financial and other income

#### **Citadele Group Balance sheet**

EUR millions	<b>2019</b> audited	9m 2020 unaudited	<b>2020</b> audited	6m 2021 audited	9m 2021 unaudited
Total assets	3 743	4 436	4 597	4 806	4 919
Loans to customers	1 568	1 537	1 541	2 457	2 602
Deposits from customers	3 290	3 542	3 671	3 798	3 893
Shareholders' equity	341	321	344	375	388
Subordinated debt	60	60	60	60	60
Loan-to-deposit ratio <sup>(6)</sup>	48%	43%	42%	65%	67%
Stage 3 loans to public ratio, gross	4.8%	3.7%	3.5%	3.4%	3.2%
Common equity Tier 1 (CET1) capital ratio, transitional (including period's result)	18.8%	18.7%	22.1%	16.7%	16.4%
Total capital adequacy ratio (CAR), transitional (including period's result)	22.2%	22.2%	26.0%	19.4%	19.0%
Leverage ratio, transitional (including period's result)	8.80%	7.10%	7.40%	7.60%	7.60%

Table below "Ratios" includes certain data which Citadele considers to constitute alternative performance measures ("APMs") as defined in the "ESMA Guidelines on Alternative Performance Measures" issued by the European Securities and Markets Authority on 5 October 2015. These APMs are not audited nor defined by, or presented in accordance with, IFRS and should not be considered as alternatives to any measures of performance under IFRS or as measures of Citadele Group's liquidity.

Alternative performance measures included in the "Ratios" table below are commonly used in the banking sector. These provide comparable holistic view of Citadele Group, highlight key value drivers and aggregate financial information in possibly more relevant measures. Citadele Groups' use and method of calculation of APMs may vary from other companies' use and calculation of such measures.

#### **Ratios**

	2019	9m 2020	2020	6m 2021	9m 2021
Return on average assets (ROA)(2)	1.07%	0.26%	0.36%	1.39%	1.25%
Return on average equity (ROE)(3)	11.50%	3.2%	4.4%	18.1%	16.30%
Cost to income ratio (CIR)(4)	66.8%	76.3%	75.5%	60.8%	60.3%
Cost of risk ratio (COR)(5)	0.2%	0.8%	0.6%	-0.4%	0.0%

9m 2020 is adjusted for one-time losses related to the tail risk defensive measures in the amount of EUR (28.6) million, included in "Net financial and other income".

12m 2020 is adjusted for one-time losses related to the tail risk defensive measures in the amount of EUR (28.8) million, included in "Net financial and other income" and one-time gain of EUR 17.5 million from leaseback sale of headquarters buildings in Latvia and Lithuania.

<sup>\* 12</sup>m 2020 is adjusted for one-time losses related to the tail risk defensive measures in the amount of EUR (28.8) million, included in "Net financial and other income" and one-time gain of EUR 17.5 million from leaseback sale of headquarters buildings in Latvia and Lithuania.

<u>(i) Operating income</u> consists of the following income statement items: net interest income, net commission and fee income, net gain on transactions with financial instruments and other income. Operating income is a useful measure as it aggregates several operating income components and thus presents a less volatile measure of the total operating income generation capability of Citadele Group. All else held equal, generally the higher the operating income, the better.

<u>@Return on average assets (ROA)</u> is calculated as annualised net profit for the relevant period divided by the average of total assets at the beginning and the end of the period. ROA is a measure of the profitability of the assets. It is a measure of efficiency of asset usage in profit generation of Citadele Group. In the absence of other considerations, the higher the ROA of Citadele Group, the better the financial performance of Citadele Group.

(a) Return on average equity (ROE) is calculated as annualised net profit for the relevant period divided by the average of total equity at the beginning and the end of such period. ROE is a measure of profitability of the equity. It is a measure of the efficiency of equity usage in the profit generation of Citadele Group. In the absence of other considerations, the higher the ROE of Citadele Group, the better the financial performance of Citadele Group.

<u>(4)Cost to income ratio (CIR)</u> is calculated as administrative expense plus amortization and depreciation plus other expense divided by operating income. CIR is a measurement of operating efficiency. CIR represents the proportion of administrative overheads incurred by Citadele Group (expressed in percentage) to generate the income. The more efficient Citadele Group is in generating income, the lower the CIR ratio. A lower CIR represents higher income generate with lower administrative expenses.

<u>©Cost of risk ratio (COR)</u> is calculated as net loan impairment charges for the relevant period divided by the average of net loans at the beginning and the end of such period. COR is an indicator of risk in the loan portfolio, with net loan impairment charges recognised during the period as a proportion of the loan portfolio The lower the cost of risk, the less risk there is the loan portfolio originated.

<u>(6) Loan-to-deposit ratio</u> is calculated as the carrying value of loans and receivables from customers divided by deposits from customers at the end of the relevant period. Loan-to-deposit ratio is a measure of funding base of the loan portfolio. Loans are often considered as a less liquid assets versus cash and securities. Thus all else held equal the lower the proportion of the deposit portfolio is invested in loans, the more liquid is the balance sheet of Citadele Group.

#### 8.6. Competition

According to data published by the FCMC, as of 30 June 2021, there were 16 credit institutions operating in Latvia with total collective assets amounting to EUR 25.3 billion for the banking system. The market is relatively concentrated, with the largest four banks by total assets accounting for 81.9 per cent. of total assets, 85.6 per cent. of total loans, and 84.7 per cent. of total deposits (as of 30 June 2021). At the Baltic level, Swedbank, SEB, Luminor and Citadele accounted for more than 70.0 per cent. of the overall banking assets. The Scandinavian-owned Swedbank and SEB currently dominate the Latvian market. Citadele and Luminor are the largest non-Nordic-owned universal banks in Latvia measured by the number of customers. A universal bank is a financial institution which has broad diversification in its products, services and customer base across retail, SME and corporate sector.

The level of competition in the Latvian banking sector, and to a lesser degree in the Lithuanian and Estonian banking sectors, has a significant impact on Citadele Group's cost of funding, net interest income, net interest margin, net commission and fee income, and volume of loans and customer deposits. Increased competition in the banking sector typically leads to increased competition for lending and deposit products, creating downward pressure on Citadele Group's net interest margin, and potentially its profitability, by forcing Citadele Group to offer lower interest rates on loans and higher interest rates on customer deposits, which are the predominant source of funding for Citadele Group. Citadele Group's commission and fee income and commission and fee expense are also affected by competition in the banking sector. Accordingly, Citadele Group's operating results could be materially impacted by changes in the competitive landscape in the Latvian, Lithuanian or Estonian banking sectors.

According to data from the FLA, Citadele had the third highest number of active customers (406,510) as of 30 June 2021 after Swedbank (976,871) and SEB (430,155) and ahead of Luminor with 203,487. Citadele was also ranked third by the number of internet banking users (274,796) at the same date, behind Swedbank (746,784) and SEB (313,349), and ahead of Luminor (160,510). With 24 branch offices as of 30 June 2021, Citadele operated the third largest network of branch offices in Latvia after Swedbank and SEB, and was also the third largest bank in terms of total deposits (with 18.4 per cent. market share), third largest for households' deposits (with 17.8 per cent. market share), fourth largest for total loans (with 17.4 per cent. market share) and second largest for total assets (with 18.1 per cent. market share). Citadele was ranked first by term deposits with EUR 557.1 million as term deposits (23.3 per cent. market share), ahead of SEB (EUR 450.0 million), Swedbank (EUR 100.5 million) and Luminor (EUR 223.4 million).

Despite a market-wide deleveraging process in recent years, Citadele Group's loan portfolio has remained resilient compared to several of its competitors. According to Citadele Group's financial statements over the period 2012-2020, Citadele Group's loan portfolio has grown from EUR 1,020.4 million in 2012 to EUR 1,541.2 million in 2020, growing by 6.4 per cent. per annum, compared to an average 1.5 per cent. decline of Citadele's key competitors (Swedbank, SEB and Luminor).

#### 8.7. Key strengths

The Management Board believes that Citadele Group has the following key strengths that will enable it to effectively implement its strategic objectives:

Well positioned to take advantage of favourable economic conditions and the attractive banking market in Latvia and the other Baltic States

The Latvian economy is one of the fastest-growing economies in Europe, with average annual GDP growth of 3.3 per cent. between 2011 and 2019, outpacing the EU average of 1.5 per cent. over the same time period. Due to the impact of the COVID-19 pandemic, Latvia's GDP fell by 3.6 per cent. in 2020, but the decline in GDP was smaller than for EU as a whole, where GDP fell by 6.0 per cent. In the second quarter of 2021 GDP in Latvia returned to pre COVID-19 levels and in third quarter as GDP grew by 4.8 per cent. compared to corresponding period of the previous year (according to preliminary data). Latvia's current economic position, including low levels of public debt (43.5 per cent. of GDP as of 31 December 2020, according to the Eurostat), balanced current account, relatively low unemployment (7.9 per cent as of 30 June 2021, which is significantly below the 2010 peak of 19.5 per cent. according to Eurostat) and industry diversification, now provides an attractive backdrop for continued growth benefitting the full spectrum of Citadele's operations.

Latvia's banking sector, including Citadele Group, has benefited from the performance of the underlying economy in this period and is undergoing a solid, continued recovery in the wake of the financial crisis in 2008 and 2009. Profitability across the Latvian banking sector is recovering, assisted in part by the normalisation of non-performing loan rates in Latvia (loans past due over 90 days declined from 19 per cent. as of 31 December 2010 to 2.0 per cent. as of 30 June 2021) and an increase in the net interest margin (which rose from 1.1 per cent. in 2010 to 1.8 per cent. in 2020). Citadele Group has experienced profitable growth during this period and is well placed to exploit the growth potential of the Latvian banking sector. Moreover, despite this recovery, the use of banking services by individuals and businesses in Latvia remains relatively low, with total banking assets as a percentage of GDP of 82 per cent. as of 31 December 2020, well below the euro area average of 310 per cent. Citadele Group believes that the overall banking sector backdrop therefore offers additional attractive and significant growth opportunities for Citadele Group.

Latvia, Lithuania and Estonia are expected to make a strong recovery from recession caused by the COVID-19 pandemic, supported by significant inflows from the EU recovery fund and their banking sectors are well positioned for continued growth. In 2020, GDP in Lithuania and Estonia fell by 0.9 per cent. and 2.9 per cent., respectively but both returned to positive growth in the second quarter of 2021 as GDP in Lithuania grew by 8.3 per cent. and by 12.9 per cent. in Estonia, compared to the corresponding period of the previous year in each case. However, as with Latvia, both these markets are relatively underserved by their respective banking sectors, with banking assets as a percentage of GDP standing at 126.5 per cent. in Estonia and 81.5 per cent. in Lithuania as of 31 December 2020, which Citadele Group believes places it in a strong position to increase its revenue in these markets in the future.

Solid foundations to become a 'domestic champion' for banking services in each of the Baltic States

Citadele believes it is well positioned to become the primary bank for customers in Latvia and the Baltic States, particularly those in the Retail and SME segments by: (i) using the scale of its already formidable customer base and infrastructure to sustain its competitive position and gain market share from foreign-based competitors; (ii) leveraging its 'locality', cultural awareness and understanding of its customer base (including through the regular engagement with local customers by senior management at Citadele), which Citadele Group management believes sets it apart from its competitors and enables it to offer more responsive and market-tailored products and services to new and existing customers, and (iii) utilising its universal offering across each of its core segments to offer products and services to customers which are tailored specifically to meet their banking requirements, adding to the "premium feel" customer experience which Citadele Group offers.

Market-leading distribution capabilities in Latvia and footprint in the other Baltic States

Citadele Group's extensive and well established distribution capabilities offer significant opportunities for Citadele Group to attract new customers (from both smaller local (non-Nordic) competitors who are unable to provide the same level of service coverage and product offering to customers as Citadele Group and Nordic banks who have been scaling back their Latvian operations for the last few years) and gain additional revenue from its existing customer base. Citadele has a range of distribution channels through which it can offer its products and services, including:

- a network of 20 branches and client service centers in Latvia, 1 branch in Estonia and 1 branch and 5 customer service units in Lithuania. This extensive network of branch offices enables Citadele Group to provide an efficient customer service to customers, enhances the positive perception of Citadele Group's brand and increases the opportunities to advertise, highlight, and cross sell Citadele Group's products more effectively. As part of its strategy, Citadele Group also intends to continue reviewing and if necessary, upgrading and modernising its network of branch offices;
- a team of highly trained and sales-focussed relationship managers: Citadele Group has recruited and
  extensively trained relationship managers to provide advice to customers across its business
  segments with a view to selling Citadele Group's products. These relationship managers are important,
  from the perspective of both creating and maintaining relationships with Citadele Group's customers,
  such as by supporting the customer during the underwriting process and during the life of the loan.
  Relationship managers increase the opportunities to sell additional products to its customers more
  effectively;
- a well-utilised, functional and reliable online banking platform and mobile application with approximately 186,500 active online banking customers and approximately 191,400 active mobile application users as of 30 September 2021 (as compared to approximately 192,400 active online banking customers and approximately 138,700 active mobile application users as of 30 September 2020). Citadele Group believes that its online banking offering is crucial to retaining existing customers and attracting new customers. Furthermore, Citadele Group's ability to tailor its online banking offering to the specific local requirements of each of the Baltic States plays an important role in reinforcing the market perception that Citadele Group is responsive and in touch with the differing and specific needs of its local customers across the Baltic States. Citadele Group is continually upgrading its online banking offering to its customers to enhance functionality, security and usability to ensure that Citadele Group is matching or exceeding the online offering of its competitors. In Latvia, Lithuania and Estonia, Citadele offers a mobile banking application to its customers, enabling mobile access and management of their funds and payments, as well as ATMs, branches and retail stores with special offers for Citadele's customers. The online banking offering, including Citadele Group's mobile banking and SMS banking platforms, also provides customers with easier access to Citadele Group's products, and enables customers to apply for these products directly and more efficiently online;
- ATMs: Citadele Group has the fourth largest ATM network in Latvia and these ATMs are located across all regions of the country. As of 30 September 2021, the total number of ATMs in Baltics is 148 (142, 5

and 1 in Latvia, Lithuania and Estonia respectively) - approximately 52 per cent. being cash-in/cash-out ATMs (enabling both deposits and withdrawals). ATMs provide the main cash- out transactions channel for Citadele Group, with more than 99 per cent. of all bank cash-out transactions being made through ATMs. Citadele Group intends to maintain the total number of ATMs and to renew and modernise its existing ATM network by focusing upon converting more of its ATMs to have cash-in as well as cash-out functionality;

- relationships with retailers: Citadele Group has strong relationships with retailers operating across the Baltic States. These relationships form the basis for Citadele Group to offer point of sale products, cash management products and finance for consumers in relation to white goods, electronics or other high-cost products and services more effectively to such retailers. Citadele Group has also developed an extensive discount and rewards programme called "X Rewards" with retailers for its customers when using Citadele Group's products, which differentiates Citadele Group from its competitors and further encourages customers to use Citadele Group's products; and
- call centre team: as of 30 September 2021, Citadele Group had 89 employees working in its call centre team, which is open on a 24-hour basis. This call centre team has two key functions. First, it deals with queries from existing customers as well as directing customers who wish to acquire products to the appropriate branch office or relationship manager. Second, as part of the business strategy, the call centre proactively calls new and existing customers to offer new products or initiatives (and has developed into a key sales channel) as well as to proactively identifies and solves common customer issues, such as blocked cards.

Citadele customer service regularly receives the highest rating from the customer service research firm Dive, which undertakes an annual review of the customer service of Baltic banks. Citadele also has the highest net promoter score (NPS) of Latvian banks as per a survey of Latvian residents carried out by the market research company Norstat.

Strong operational platform with structural capacity for significant growth and further upside potential

Citadele Group's operational systems and processes have been designed and implemented specifically for the nature and scale of Citadele Group's operations at the point of its establishment in 2010, and are regularly reviewed, upgraded and refined. Citadele Group's systems are modern and are regularly assessed by a dedicated efficiency improvement team. Citadele Group has implemented a comprehensive framework of operational risk management systems to ensure the efficient and low-risk functioning of its operations, and has also invested in its core banking systems and other IT platforms which are widely used and recognised in the international market, such as the T24 system provided by Temenos. These systems provide a strong yet flexible platform which is able to support future growth and to integrate Citadele Group's operations across the Baltic States more efficiently. Citadele Group's network of branch offices also provides a foundation for further growth by providing a wide operational footprint, enabling more access to customers and greater visibility of its products and brand. In order to support customers over digital channels, Citadele has launched remote service centre "Sky branch", which plays an instrumental role in Citadele's strategy and is the largest Citadele bank branch in the Baltics. Citadele plans to develop Sky branch as the main channel to service customers' needs 24/7, service digital applications and provide daily support while using online and mobile solutions. Citadele Group's current responsive 24-hour call centre and well-trained, sales-focussed relationship managers also provide a responsive "premium feel" banking service for customers, and Citadele's highly trained workforce and management team represents a capable and motivated group of employees who Citadele believes are well positioned to help deliver excellent customer service and achieve strategic aims.

Citadele Group's ability to carry out complex, high profile projects with a high degree of operational excellence has been demonstrated on a number of occasions. Since Citadele's formation in 2010, all three of its key markets (being the Baltic States) joined the Eurozone, requiring a considerable degree of planning and operational transition.

Resilient funding profile, strong liquidity position and solid asset quality underpinning attractive returns profile

Citadele Group has a deposit-focussed funding model, with deposits accounting for the vast majority of total

liabilities (as of 30 September 2021), the majority of which are retail deposits. As a result of its growing deposit base, Citadele Group believes it is well-positioned to benefit from the organic growth of its primary funding source, and to provide capital for additional growth and revenue generating opportunities. Citadele Group also has a highly liquid balance sheet, with cash and securities representing 44 per cent. of the asset base and deposits accounting for 87 per cent. of funding, which is defined as the sum of deposits and subordinated debt as of 30 September 2021. Loan to deposit ratio stands at 67 per cent. as of 30 September 2021 (42 per cent. and 48 per cent. as of 31 December 2020 and 31 December 2019, respectively).

Citadele Group has conducted extensive reviews of its asset quality, including by commissioning several reputable international audit and consultancy firms to perform detailed independent reviews. The findings of these reviews have highlighted the robustness of Citadele Group's risk management culture and the strength of Citadele Group's asset quality track record. Citadele Group's loan portfolio is diversified across its operating segments and across major economic and industry sectors in the Baltic States. These reviews have also highlighted Citadele Group's ability to develop new, sector-specific lending areas, such as specific agricultural products, renewable energy projects and products for the retail and transportation industries.

Strong corporate governance framework and experienced management team

Citadele Group has a comprehensive corporate governance and risk management structure in place, which Citadele Group believes allows it to operate in a transparent and prudent manner to balance and protect the interests of its various stakeholders. Members of Citadele's Management Board are experienced participants in the banking sector and have an average of 15 years experience in the banking and financial services industry. Management Board members have established a strong track record by successfully leading Citadele Group from its inception in 2010 to the successful banking organisation that it is today with sustainable and growing customer numbers, revenues and profits.

Experienced shareholders with an established track record of delivering results

The current shareholders of Citadele are experienced banking sector participants and have a proven track record in driving value creation and delivering growth in their investments. They are actively involved in shaping and delivering Citadele's strategy. Ripplewood Advisors LLC ("Ripplewood") and its co-investors have extensive experience in the banking industry, including with regard to businesses operating in emerging, developing and frontier markets. Ripplewood has invested in the global financial services sector since the late 1990s, with previous successful investments in Commercial International Bank of Egypt (CIB) and Shinsei Bank of Japan.

Additionally, co-investing shareholders James L. Balsillie and Dhananjaya Dvivedi (who are both members of Citadele's Supervisory Board) have, between them, extensive experience in the technology, IT and financial sectors. They intend to continue to deploy their experience and expertise alongside the management team to enhance the development and growth of Citadele Group and improve and develop new and innovative products, services and systems. Finally, the ownership of the EBRD brings its experience in fostering progress towards market orientated economies.

#### 8.8. Properties

As of 30 September 2021, Citadele leased headquarter premises and 21 other premises for its main business operation, branch offices, customer service centres and storage needs in Latvia. Citadele Group also leases locations for 142 ATMs as of 30 September 2021. As of 30 September 2021, Citadele leased 7 premises for its headquarters and branch offices in Lithuania. As of 30 September 2021, Citadele leased premises for its headquarters and branch office in Estonia (single location). The lease agreement expires by 28 February 2022 (extension for 3 years is being negotiated). Citadele Group uses revenue generated by its operations to fund its obligations under the property leases described above.

As at the date of this Base Prospectus, Citadele Group owns several premises for its branch offices in Tukums (304.5 sq.m.) and Ventspils (986.5 sq.m.)). Citadele Group has rented out some floor space to third parties. Citadele Group intends to divest said assets and lease-back only part required for bank retail operations.

#### 8.9. Information systems

Citadele Group's IT systems are at the core of its operations. Citadele Group in the Baltic (Latvia, Lithuania and Estonia) region is using common IT core platforms and systems, infrastructure and operating model.

A significant proportion of Citadele Group's front- and back-office functions for its operations in Latvia, Lithuania and Estonia are centrally managed through the T24 system provided by the Swiss company Temenos. Over 3,000 firms across the globe, including 41 of the top 50 banks, rely on Temenos to process daily transactions of more than 500 million banking customers. The T24 system's functionality enables it to support a range of Citadele Group's products and services, including credit risk management processes, payment mechanics, cash operations and the processing of deposits, loans, securities and other financial instruments. The T24 system is fully integrated with the additional satellite IT systems set out below. Citadele Group's technology is designed using a modular and highly adaptable architecture to ensure a robust operating environment for cards, internet and mobile banking systems. Citadele's technology is designed such that its internet and card transaction processing ability is preserved even if the core banking system is unavailable. T24 system's open and flexible architecture allows Citadele Group's experienced IT team to quickly adapt and extend system functionality according to the business needs and customer expectations.

Ripplewood Advisors LLC and its co-investors have particularly strong technological experience and capabilities and have reviewed Citadele Group's IT platform with a view to providing ideas to enhance the development and growth of Citadele Group's business. Citadele Group also has a strong and capable IT team which has experience in executing ambitious projects within challenging timeframes.

Citadele successfully migrated the Lithuanian operations to Citadele Group T24 system in 2019 with the aim to centralise and standardise its services across the Baltic States. In 2020, Citadele Group's main core banking system T24 was upgraded to the actual version available that time – release 19. Citadele's operations in Switzerland use separate core banking systems which are tailored to the regulatory requirements of Swiss jurisdiction.

In Switzerland, Citadele uses the FINNOVA Banking system provided by Incore Bank as the core banking platform. The Finnova Banking Software is a comprehensive front-to-back software product for retail, universal and private banks. A consistent process orientation and modular architecture enable flexible adaptation and integration of the business functionalities required by banks, their clients and BPO providers. Incore Bank is the current BPO provider for Citadele, offering a comprehensive and modular range of services covering transaction banking for traditional and digital assets, business process outsourcing and other services. This offering enables Citadele to reduce complexity and focus on its core business.

Citadele Group uses the Cortex system provided by FIS for payment card and ATM management. Cortex is a comprehensive multi-functional processing IT solution for payment card management and enables the issuing and processing of Visa, MasterCard and American Express cards and transactions.

Citadele Group also utilises internet banking and mobile banking solutions. The internet banking platform provides a full spectrum of banking services to customers, including access to payments, information about all customer existing products, account statements, card management, credit scoring and loan applications, standing orders, deposits, investment funds, life insurance, pension funds and other product applications, information and advertisement. Customers are also able to set up SMS notifications in connection with card authorisations, balance enquiries and payments. Loyalty program information, correspondence with the bank and different e-services from bank partners are provided as well. The internet banking system supports different two-factor authentication devices, thereby promoting high levels of security for online transactions. Citadele has also implemented a new, modern internet banking authorisation system (MobileScan) which enables login and payment confirmations to be processed using a smart phone application rather than a separate authentication device.

In 2018, Citadele banka implemented and launched Mobile banking solution for its customers on Android and iOS platform. It now offers a wide range of functionalities and features such as login and payment acceptance using customer bio-metric data Touch ID and FaceID; payment card controls - blocking, enable/disable contactless, enable/disable cash withdrawal, online purchases and PIN change for card; mobile chat with bank;

push notifications; instant SEPA payments; NFC payments with the phone supported by seamless user experience. Mobile banking application also allows non-clients to open a bank account remotely and receive their payment card by remote customer identification process.

The internet and mobile banking solutions have been developed in-house, and Citadele Group continually improves and updates the systems to meet future customer demands. These internet and mobile banking applications are highly stable and recorded a 0.033 per cent. level of unplanned downtime (excluding planned maintenance and upgrades) in 2020.

Citadele Group has several other systems in place, including a data warehouse system (which contains a large volume of customer data and can be used for extensive customer and product data analysis), specialized AML and sanction filtering systems, advanced card fraud prevention systems, and modern customer loyalty management solutions. Citadele has implemented world leading call centre platform from Genesys which enables more sophisticated customer service interactions.

Citadele has been a Baltics banking market leader with numerous digital innovations, such as being the first bank to deploy mobile and NFC payments for customers, instant SEPA payments, as well as online credit scoring and mobile on-boarding. In 2020, Citadele also launched ApplePay and developed and launched the ecommerce solution. Klix, enabling a streamlined e-commerce experience for customers. Customers in Latvia are able to receive instant individual offers from Citadele for mortgages and consumer loans via digital channels. X smart cards were introduced for students and juniors, and a new innovative X card was introduced based on a subscription model. Citadele has recently pioneered a Citadele Phone POS solution to Baltic merchants and service providers. The new solution is an app for Android devices that enables entrepreneurs to accept contactless payments using their smartphone or tablet.

Citadele believes that this improved technology platform is a key step in enabling Citadele Group to expand its operations across the Baltic region and improve its efficiency in offering its services to its customers.

Citadele Group has in place disaster recovery and business continuity policies to ensure that in the event of an emergency, its operations and systems are able to continue to function efficiently. In order to further mitigate any such emergency risks, Citadele Group has two separately located data centres where Citadele Group's data and systems from Latvia, Lithuania and Estonia are continuously backed up. Similar IT continuity plans are also in place in Switzerland. This enables such data to be retrieved in the event that an emergency occurs and core systems to remain operational.

#### 8.10. Employees

As of 30 September 2021, Citadele Group had 1,360 full time employees compared with 1,230 full time employees as of 31 December 2020. Citadele Group's remuneration policy includes basic compensation (fixed base salary), variable compensation (incentive programmes, performance based annual bonus, long-term incentive plan), and perks (health insurance, Citadele Group's products at a special employee rate).

Citadele Group continuously invests resources in its employer branding, training and development, talent attraction and retention, as well as implements internal programs aimed at improvement of loyalty and motivation of its employees. Employees' engagement survey is organized on annual basis for all of Citadele Group's functional units and focus groups are being organized to improve the survey results. Citadele Group monitors the market trends to offer a competitive remuneration to its employees. Citadele Group aims to be the most desirable employer in Latvia, based on a set of values reflecting the performance-based nature of the organisation and the focus on strong profitability.

#### 8.11. Intellectual property

Citadele Group has registered several trademarks containing "Citadele" in Latvia. Citadele Group has also registered the mark "CBL Bank" (in graphic form) across the EU and continues the registration of the marks "CBL" and "CBL Bank" in the EU and other selected countries. Citadele has also registered multiple domain names in Lithuania and Estonia. Other than trademarks and logos in relation to the "Citadele" name, "CBL" or any derivative thereof, Citadele Group does not consider that any of its registered intellectual property is material to its business. Citadele has also entered into a co-existence agreement with a third party in relation to

its use of the "Citadele" name and is able to use the Citadele name in the Baltic States. For further information on the terms of this co-existence agreement, please see the section entitled "Overview and Business Description - Material Agreements – IP Coexistence Agreement".

#### 8.12. Principal investments made by Citadele

In December 2019, Citadele announced that it had entered into a binding agreement with UniCredit S.p.A. pursuant to which Citadele acquired UniCredit's Baltic leasing operations through the acquisition of 100 per cent. of the shares in SIA UniCredit Leasing (including its Estonian and Lithuanian branches), along with its 100 per cent. owned subsidiary SIA UniCredit Insurance Broker (including its Estonian branch). Following the acquisition, Citadele's aggregate net leasing loans as at 30 September 2021 exceed EUR 1.0 billion. The completion of the acquisition took place on 4 January 2021.

#### 8.13. Environmental, Social and Governance

Sustainability for Citadele Group means developing its business with a long term perspective and in line with its social, environmental, and economic goals in the decisions it makes, products it offers and services it provides. Citadele shares the view that climate change is becoming a key priority for a wide range of industries, including financial institutions. Citadele is currently reviewing its Environmental, Social and Governance ("ESG") related strategy and governance, based on the recommendations of the ECB guide on climate-related and environmental risks for banks and TCFD (Task Force on Climate-related Financial Disclosures). Citadele plans to publish its ESG strategy by the end of 2021.

With a view to helping the economy access sustainable assets at more attractive prices, Citadele launched new campaigns in 2020 to stimulate companies to renew their car fleets with environmentally friendly electric cars. In 2021, Citadele started a solar panels consumer lending pilot in Lithuania. Citadele plans to continue developing new offerings which support the green transition.

#### 8.14. Insurance Coverage

Citadele, its branches in Estonia and Lithuania, and its Subsidiaries maintain the following insurance policies:

- Directors and Officers Liability Policy
- Crime and Professional Indemnity Policy
- Health Insurance Policy

Citadele believes that its insurance coverage is adequate and is in line with market practice in Latvia.

#### 8.15. Material Agreements

The following is a summary of each agreement (not being an agreement entered into in the ordinary course of business) which has been entered into by any member of Citadele Group which contains any provision under which any member of Citadele Group has any obligation or entitlement which is material to Citadele as of the date hereof.

#### **Shareholders' Agreement**

Each of Citadele's shareholders prior to the Offer is a party to the First Deed of Amendment to the Shareholders' Agreement and the Amended and Restated Shareholders' Agreement dated 16 April 2015 (the "Shareholders' Agreement"). As a result of the particular circumstances which led to Citadele's formation (as set out in the section entitled "Overview and Business Description—History and Development") and the circumstances in which the EBRD was brought in as an external investor, the EBRD enjoys a number of enhanced rights under the Shareholders' Agreement, particularly in relation to receiving information and limitations on the operations of the business. Such measures were designed to provide comfort and protection in relation to the EBRD's capital investment and were a prerequisite to its subscription for shares in Citadele.

The Shareholders' Agreement provides for, among other matters, the following:

Membership of the Supervisory Board

For so long as the EBRD holds at least 10% of Citadele's share capital, it is entitled to nominate one person
to the Supervisory Board. If RA Citadele Holdings, LLC and the other co-investors (together, the "Main

**Shareholder**") nominate more than five members of the Supervisory Board, the EBRD shall be entitled to nominate a second person to act as a member of the Supervisory Board. In 2016, EBRD agreed not to exercise the right to nominate a second member of the Supervisory Board unless one of the two appointed independent members of the Supervisory Board resigns or the total number of persons on the Supervisory Board exceeds 9 (nine) persons.

- For so long as the EBRD holds at least 10% of Citadele's share capital, the EBRD and the Main Shareholder shall be entitled to nominate jointly one independent member (the "Independent Member") that is not affiliated with RA Citadele Holdings, LLC to act as a member of the Supervisory Board.
- Subject to the total number of Supervisory Board members not exceeding eleven, the Main Shareholder shall be entitled to nominate the remaining members of the Supervisory Board.

#### Decisions of the Supervisory Board

- No resolution of the Supervisory Board shall be proposed or adopted at any meeting of the Supervisory Board unless: (1) a quorum consisting of a majority of its members, including at least one member nominated by the EBRD or the Independent Member, shall have been present throughout the entire meeting; and (2) a majority of the members constituting the quorum shall have voted in favour of such resolution.
- For so long as the EBRD holds at least 10 per cent. of Citadele's share capital, certain matters shall only be adopted at a Supervisory Board meeting if at least one member of the Supervisory Board nominated by the EBRD votes in favour of such matter. These matters include: (1) the approval of any draft resolution for submission to the GMS relating to a dividend or any other distribution of profit that would: (a) lead to a breach of any capital adequacy regulations applicable to Citadele; or (b) be in excess of IFRS net profit after tax for the relevant preceding period; (2) the approval of any draft resolution amending the Articles of Association for submission to the GMS unless such changes are required to comply with the law of the Republic of Latvia; (3) the approval of any draft resolution increasing the registered capital of Citadele or changing the type, rights or form of any call of shares for submission to the GMS; or (4) any resolution to appoint or change Citadele's auditors.

#### Management Board

• The members of the Management Board shall be appointed and changed by the Supervisory Board.

#### Conflict with Citadele Articles of Association of Latvian Law

• In the event of any conflict, ambiguity or discrepancy between the provisions of the Shareholders' Agreement and the Articles of Association, the provisions of the Shareholders' Agreement shall prevail only in relation to those shareholders that are party to the Shareholders' Agreement, provided that no party shall be required to take any action in breach of applicable mandatory provisions of Latvian law. The parties to the Shareholders' Agreement shall exercise all voting and other rights and powers available to them so as to give effect to the provisions of the Shareholders' Agreement.

#### Termination

- The Shareholders' Agreement can be terminated by mutual agreement between the EBRD and the Main Shareholder.
- The Shareholders' Agreement shall be amended, novated, supplemented, extended or restated following either the EBRD or the Main Shareholder ceasing to own any shares in Citadele.

#### Information Rights

Citadele is obliged to provide RA Citadele Holdings, LLC and the EBRD access to key information. This
includes quarterly, semi-annual and annual financial information in order to monitor the performance of
Citadele. Furthermore, Citadele is required to provide (on an annual basis) RA Citadele Holdings, LLC and the
EBRD with its share register, the business plan for the next financial year and an environmental and social
report.

#### **Advisory services agreement**

On 1 July 2020, Citadele entered into an advisory services agreement with Ripplewood Advisors LLC in connection with the provision of certain advisory services to Citadele's management. The agreement, as amended, stipulates that such advice shall include, but not be limited to: business plan development, risk

management, capital allocation, funding and capital structure, operating efficiency, strategic fit of business lines, customer relationship management, product and service development and enhancement, distribution channel strategy and performance, human resource management and compensation, management information systems and tools, methods to increase the performance culture of Citadele, identification, evaluation and execution of acquisition and combination opportunities and internal and external reporting marketing and communications, as well as such other advisory services as may be reasonably requested and agreed from time to time.

In return for the performance of the advisory services, Citadele is required to pay an annual total fee of EUR 2,000,000 plus VAT on a quarterly basis in arrears, commencing from 1 July 2020. Citadele is also required to indemnify Ripplewood Advisors LLC in connection with investigations or disputes resulting from the provision of services under the advisory services agreement. On or following 1 July 2022, either Citadele or Ripplewood Advisors LLC may terminate the advisory services agreement at any time and with immediate effect on giving notice to the other in the event of the insolvency, the administration or the winding-up of the other party, it being unlawful for Ripplewood Advisors LLC to provide the advisory services or if the other party commits a material breach of the advisory services agreement which is either irremediable or is remediable but is not remedied within a period of 30 days after notice has been given requiring such remedy. The agreement may be amended with the prior approval of the Supervisory Board and Ripplewood Advisors LLC.

#### **IP Coexistence Agreement**

Citadele has entered into an IP coexistence agreement with a third party in relation to the use of the "Citadele" name in the Baltic States. This agreement is intended to manage the conflict between Citadele's registration of the "Citadele" mark in Latvia and the third party's registration of the "Citadele" name across the EU. Under the terms of the agreement, Citadele's ability to use and expand the "Citadele" brand beyond the Baltic States is limited.

#### 9. Financial and Trend Information

#### 9.1. Historical Financial Information

2019 Audited Consolidated Financial Statements, 2020 Audited Consolidated Financial Statements, 2021 Audited Consolidated Interim Financial Report for the six months and 2021 Unaudited Consolidated Interim Financial Report for the third quarter (prepared according to IFRS) are attached to this Base Prospectus and form an integral part of this Base Prospectus. For more details, please refer to Citadele's Consolidated Financial Statements in section entitled "Index of Schedules".

#### 9.2. Independent Auditors

The 2019 and 2020 Audited Consolidated Financial Statements, as well as 2021 Audited Consolidated Interim Financial Report for the six months were audited by KPMG Baltics SIA (registration number: 40003235171, legal address: Vesetas Street 7, Riga LV 1013, Latvia). KPMG Baltics SIA is included in the register of companies of certified auditors maintained by the Latvian Association of Certified Auditors. KPMG Baltics SIA has no material interest in Citadele Group.

#### 9.3. Material Legal and Arbitration Proceedings

There are no governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened, of which Citadele is aware) which may have, or have had during the 12 months prior to the date of this Base Prospectus, a significant effect on the financial position or profitability of Citadele and Citadele Group.

#### 9.4. Significant Changes in Financial Position of Citadele

Since 30 June 2021, there has been no significant change in the financial performance or financial position of Citadele or Citadele and its Subsidiaries.

#### 9.5. Trend Information

Since 30 June 2021 there has been no material adverse change in the prospects of Citadele or Citadele and its Subsidiaries. At the date of this Base Prospectus there is no information on any known trends, uncertainties, demands, commitments or events that are reasonably likely to have a material effect on the prospects of Citadele or the Citadele Group and the industries in which Citadele or the Citadele Group operate in the current financial year.

#### 9.6. Future Outlook

Citadele has not made any profit forecast or profit estimate in this Base Prospectus.

### 10. Form of the Final Terms



# Final Terms dated [date] [month] [year] AS Citadele banka Issue of up to € [•] Bonds due [•] under the € 40,000,000 Fourth Unsecured Subordinated Bonds Programme

Terms used herein have the meaning given to them in the Base Prospectus of € 40,000,000 Fourth Unsecured Subordinated Bonds Programme of AS Citadele banka dated [•] [as supplemented by supplement(s) to it dated [•] [and [•]] (the "Base Prospectus"), which constitutes a base prospectus for the purposes of Regulation (EU) 2017/1129, as amended (the "Prospectus Regulation"). References herein to "the Base Prospectus" shall, where applicable, be deemed to be references to the Base Prospectus as supplemented or amended from time to time.

This document constitutes the Final Terms of the Bonds described herein for the purposes of Article 8 of the Prospectus Regulation and must be read in conjunction with the Base Prospectus and any supplement thereto. Full information on Citadele and the offer of the Bonds is only available on the basis of the combination of these Final Terms and the Base Prospectus. However, a summary of the issue of the Bonds is annexed to these Final Terms.

The Base Prospectus is available for viewing at Citadele's website <a href="www.cblgroup.com">www.cblgroup.com</a>.

MiFID II product governance / target market: solely for the purposes of each manufacturers' product approval process, the target market assessment in respect of the Bonds has led to the conclusion that: (i) the target market for the Bonds is eligible counterparties, professional clients and retail clients, each as defined in Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments and amending Directive 2002/92/EC and Directive 2011/61/EU, as amended from time to time ("MiFID II") and (ii) all channels for distribution of the Bonds to eligible counterparties and professional clients are appropriate; and (iii) the following channels for distribution of the Bonds to retail clients are appropriate – investment advice, portfolio management and non-advised sales and pure execution services, subject to the distributor's suitability and appropriateness obligations under MiFID II, as applicable. Any person subsequently offering, selling or recommending the Bonds (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Bonds (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

The Offer of Bonds is directed to all natural and legal persons - institutional and retail investors, in Latvia, Lithuania and Estonia, irrespective of whether they qualify as qualified investors within the meaning of Article 2(e) of the Prospectus Regulation, and to persons - institutional investors only, located in the Member State of the EEA (other than Latvia, Lithuania and Estonia) who are qualified investors within the meaning of Article 2(e) of the Prospectus Regulation in each case pursuant to an exemption under Article 1(4) of the Prospectus Regulation.

1.	Issuer:	AS Citadele banka

2. Series Number: [●]

3. Tranche Number: [●] (indication as to whether the respective Series will consist of only one Tranche)

4. ISIN Code: [●]

5. Currency of the issue: Euros (EUR)

Aggregate principal [from € [•] up to [•]]¹
 amount:

7. Nominal value of the Bond: € [•]

8. Issue Date: [●]<sup>2</sup>

9. Annual Interest Rate: [●]<sup>3</sup>

10. Interest Payment Dates: [●] and [●] each year<sup>4</sup>

11. Maturity Date: [●]<sup>5</sup>

12. Issue Price: [•]% of the Nominal Value of the Bond<sup>6</sup>

13. Minimum Investment 1 (one) Bond Amount:

<sup>&</sup>lt;sup>1</sup> Citadele has a right to increase or decrease the aggregate principal amount of the Tranche, provided that the maximum aggregate nominal amount of all Bonds outstanding issued under the Programme shall not at any time exceed € 40,000,000. The final aggregate principal amount of the Tranche will be specified in the Final Terms which will be published after allotment of the Bonds to the investors.

<sup>&</sup>lt;sup>2</sup> The Offer Period may be extended by Citadele according to the section entitled "General Terms and Conditions of the Offer —Offer Period" of the Base Prospectus. If the Offer Period is extended, the final Issue Date will be rescheduled by Citadele proportionally to the length of extension of the Offer Period and specified in the Final Terms which will be published after allotment of the Bonds to the investors.

<sup>&</sup>lt;sup>3</sup> Citadele has a right at its sole discretion to amend the Annual Interest Rate once or several times until the end of the applicable Offer Period and announce the updated Annual Interest Rate (the "Updated Annual Interest Rate"). The Updated Annual Interest Rate will be published on Citadele's website <a href="www.cblgroup.com">www.cblgroup.com</a>. Investors should follow the information on the aforementioned website and have a right to modify or cancel their Purchase Orders if the Annual Interest Rate has been updated, provided that such modification or cancellation of the Purchase Order is received by Citadele before the end of the applicable Offer Period. If during the Offer Period (as defined below) Citadele amends the Annual Interest Rate, the final Annual Interest Rate will be reflected in the Final Terms which will be published after allotment of the Bonds to the investors. A number of factors may be considered in determining the Updated Annual Interest Rate, inter alia, the level and nature of the demand for the Bonds of the respective Tranche by the investors and prevailing market conditions.

<sup>&</sup>lt;sup>4</sup> The Offer Period may be extended by Citadele according to the section entitled "General Terms and Conditions of the Offer —Offer Period" of the Base Prospectus. If the Offer Period is extended, the final Interest Payment Dates will be rescheduled by Citadele proportionally to the length of extension of the Offer Period and specified in the Final Terms which will be published after allotment of the Bonds to the investors.

<sup>&</sup>lt;sup>5</sup> The Offer Period may be extended by Citadele according to the section entitled "General Terms and Conditions of the Offer —Offer Period" of the Base Prospectus. If the Offer Period is extended, the final Maturity Date will be rescheduled by Citadele proportionally to the length of extension of the Offer Period and specified in the Final Terms which will be published after allotment of the Bonds to the investors.

<sup>&</sup>lt;sup>6</sup> Citadele has a right at its sole discretion to amend the Issue Price once or several times until the end of the applicable Offer Period (as defined below) and announce the updated Issue Price (the "Updated Issue Price"). The Updated Issue Price will be published on Citadele's website <a href="www.cblgroup.com">www.cblgroup.com</a>. Investors should follow the information on the aforementioned website and have a right to modify or cancel their Purchase Orders if the Issue Price has been updated, provided that such modification or cancellation of the Purchase Order is received by Citadele before the end of the applicable Offer Period. If during the Offer Period (as defined below) Citadele amends the Issue Price, the final Issue Price will be reflected in the Final Terms which will be published after allotment of the Bonds to the investors. A number of factors may be considered in determining the Updated Issue Price, inter alia, the level and nature of the demand for the Bonds of the respective Tranche by the investors and prevailing market conditions.

14. Yield to Maturity: [●]<sup>7</sup>

15. Offer Period: from  $[\bullet]$  to  $[\bullet]^8$ 

16. Procedure for submission [●]

of the Purchase Orders:

17. Agent of Citadele: [●]

18. Credit rating: the Bonds to be issued under this Tranche [are not/have been/are

expected to be] rated [by:[●]]

[•]

[•]

19. Use of Proceeds: [The net proceeds of the issue of each Tranche will be used by

Citadele for its general corporate purposes] / [The net proceeds of the issue of each Tranche will be used by the Citadele for [•]].

20. Underwriting: [●]

21. Information about the bonds of Citadele that are already admitted to trading on regulated markets:

22. Countries where the offer [•] to the public takes place:

23. Countries where admission to trading on the regulated market(s) is being sought:

24. Countries where the Base [•] Prospectus has been notified:

These Final Terms have been approved by the Citadele's Management Board at its meeting on [date] [month] [year] [and will be updated after allotment of the Bonds to the investors, as well as published on the Citadele's website <a href="www.cblgroup.com">www.cblgroup.com</a> and submitted to the FCMC] / [and have been updated on [date] [month] [year] after allotment of the Bonds to the investors].

Riga, Latvia [date] [month] [year]

Management Board of AS "Citadele banka":

[•]

<sup>7</sup> An expected yield to maturity for the Bonds, based on the final Issue Price and the final Annual Interest Rate, will be specified in the Final Terms which will be published after allotment of the Bonds to the investors.

<sup>&</sup>lt;sup>8</sup> The Offer Period may be extended by Citadele according to the section entitled "General Terms and Conditions of the Offer —Offer Period" of the Base Prospectus. If the Offer Period is extended, the final Offer Period will be specified in the Final Terms which will be published after allotment of the Bonds to the investors.

Annex – Issue Specific Summary

(Citadele to annex an issue specific summary and its translations to the Final Terms)

#### 11. Taxation

The following is a general summary of certain key principles of Latvian, Lithuanian and Estonian tax regimes which may be relevant to the acquisition, holding, disposal and/or redemption of the Bonds held by the Bondholders, based upon domestic Latvian, Lithuanian and Estonian tax law in effect as of the date of this Base Prospectus and the provisions of double taxation treaties currently in force between Latvia, Lithuania and/or Estonia and other countries. Legislative, judicial or administrative changes or reinterpretations may, however, be forthcoming. Any such changes or reinterpretations could affect the tax consequences to holders of the Bonds, possibly on a retroactive basis, and could alter or modify the statements and conclusions set forth herein. This summary does not purport to be a legal opinion or to present a comprehensive or exhaustive description of all aspects of Latvian, Lithuanian and Estonian tax laws that may be of relevance to the Bondholders. Also this summary does not take into account or discuss the tax implications of any country other than the Latvia, Lithuania and Estonia. The description contained in this summary does not substitute the need for individual Bondholders to seek professional tax advice. It is therefore recommended that each Bondholder consults his/her own tax advisor regarding the tax implications of acquiring, holding, disposing and/or redeeming the Bonds and the required procedures to secure Latvian, Lithuanian and/or Estonian tax payments, if applicable. Only qualified tax advisors are in the position to adequately assess and advise with respect to the particular tax situation of each individual Bondholder. The information provided in this section shall not be treated as legal or tax advice.

#### Latvian Tax Considerations

The Bondholders could be taxed with respect to income arising from the holding of the Bonds (taxation of interest income) and disposal or redemption of the Bonds (taxation of capital gains).

For the purposes of this summary, the Bondholders are classified as follows:

• Resident individuals – physical individuals who are deemed Latvian residents for personal income tax purposes under Latvian tax law and any applicable double taxation treaty. As a general rule, an individual would be considered Latvian resident for personal income tax purposes if the individual: (i) has a declared place of residence in Latvia; or (ii) has been present in Latvia for 183 days or longer during any twelve-month period beginning or ending in a taxable year, or (iii) is a Latvian citizen employed by the Latvian Government abroad, unless the individual is treated as a resident of another country in accordance with the double taxation treaty entered into between Latvia and that country, as explained below.

According to the provisions of double taxation treaties, whenever an individual qualifies as tax resident under the domestic tax rules of both countries, the individual's tax residence is determined by applying the following criteria: (i) the individual shall be deemed to be a resident of the country in which he/she has a permanent home available to him; if the individual maintains permanent homes in both countries, he/she shall be deemed to be a resident only of the country with which his/her personal and economic relations are closer (centre of vital interests); (ii) if the country in which the individual has his/her centre of vital interests cannot be determined, or if the individual has no permanent home available to him/her in either country, he/she shall be deemed to be a resident only of the country in which he/she has a habitual abode; (iii) if the individual has a habitual abode in both countries or in neither of them, he/she shall be deemed to be a resident only of the country of which he/she is a national; (iv) if the individual is a national of both countries or neither of them, the competent authorities of both countries shall settle the question by mutual agreement.

- Non-resident individual means an individual who is not deemed to be a resident individual as explained above.
- Resident entity means a person, other than an individual, which is established and registered or which was required to be established and registered in Latvia in accordance with the laws of Latvia.
- Non-resident entity means a person, other than an individual, which is not deemed to be a resident entity as explained above.

#### **Taxation of resident individuals**

According to the Latvian Law on Personal Income Tax interest from the Bonds paid by Citadele to resident individuals is subject to a deduction at source ("withholding tax") at a rate of 20%.

The tax shall be withheld, reported and paid to the Latvian State budget by Citadele.

A capital gain (the difference between the disposal price and acquisition value) earned by the resident individual from the sale or redemption of the Bonds would be subject to personal income tax at the rate of 20%.

The tax should be paid and reported on quarterly and/or annual basis by the respective individual him/herself.

#### Taxation of resident entities

As from 2018 resident entities are subject to corporate income tax at a rate of 20% only upon distribution of profit (via dividends or deemed profit distributions). Income from the Bonds is not exempted from corporate income tax, however, taxation occurs only when entity distributes profit. If no profit is distributed, no taxation will occur.

#### Taxation of non-resident Individuals

#### Interest income

Interest paid by Citadele to non-resident individuals would not be subject to taxation in Latvia, provided that:

- the Bonds, at the time of the payment of interest, remained listed on the regulated market of a Member State of the EU or EEA; and
- non-resident individual was not located in a jurisdiction or territory treated as "tax haven".

If the Bonds at the time of payment of interest were not listed on a regulated market in the EU or EEA, interest payments would be subject to withholding tax at a rate of 20%.

The above stated withholding tax rate could be reduced in accordance with provisions of effective double taxation treaties concluded with Latvia. To apply lower withholding tax rate or exemption, a non-resident individual should submit to Citadele a valid residence certificate confirmed by the foreign tax authority, which thereafter should be confirmed by the State Revenue Service of the Republic of Latvia ("SRS"). If withholding tax at lower rate is applicable, it shall be withheld, reported and paid to the Latvian State budget by Citadele.

#### Capital gains

Proceeds received by a non-resident individual from the redemption of the Bonds would not be subject to taxation in Latvia. If the Bonds were sold before the redemption such sale would also not be subject to taxation in Latvia provided that:

- the Bonds, at the time of sale, remained listed on the regulated market of a Member State of the EU or EEA; and
- non-resident individual was not located in a jurisdiction or territory treated as "tax haven".

If the Bonds not listed on a regulated market in the EU or EEA are sold, such sale will be subject to taxation in Latvia as follows:

- if purchaser is a Latvian entity or Latvian individual registered for business purposes, it will deduct Latvian withholding tax at 3% rate applied on sales proceeds. Thereafter a non-resident individual will have an option to declare and pay tax on capital gain (the difference between the disposal price and acquisition value) at 20% rate and request refund of overpaid tax.
- if purchaser is a Latvian individual not registered for business purposes, no Latvian income tax will be withheld upon sale. Instead, non-resident individual will be obliged to declare and pay tax on capital gain (the difference between the disposal price and acquisition value) at 20% rate.

The above stated withholding tax of 3% and/or capital gains tax of 20% could be reduced in accordance with provisions of effective double taxation treaties concluded with Latvia. To apply lower withholding tax rate or

exemption, a non-resident individual should submit to purchaser a valid residence certificate confirmed by the foreign tax authority, which thereafter should be confirmed by the SRS. If the purchaser is a non-resident or Latvian individual not registered for business purposes which has not applied Latvian withholding tax, then such certificate should be submitted by a non-resident individual directly to the SRS.

#### Taxation of non-resident entities

According to the Latvian Law on Corporate Income Tax income earned from the Bonds (interest income and capital gains from sale or redemption) by the non-resident entities would not be subject to taxation in Latvia regardless of the status of the Bonds (listed or non-listed), provided that non-resident entity was not located in a jurisdiction or territory treated as "tax haven".

#### Taxation of Non-Resident individuals and entities located in "tax haven" countries/territories

The list of "tax-haven" countries and territories are included in the Latvian Cabinet of Ministers Regulations No. 819 on Low-Tax or Zero-Tax Countries and Territories (adopted on 17 December 2020). Payments to individuals or entities located in "tax haven" countries are subject to tax special rules as explained bellow.

#### Interest income

If interest is paid to a non-resident individual or entity located in a jurisdiction or territory treated as "tax haven", such payments shall be subject to a withholding tax at a rate of 20%.

The tax shall be withheld, reported and paid to the Latvian State budget by Citadele.

#### Capital gain

If the Bonds listed on the regulated market in a Member State of the EU or EEA are sold by a "tax haven" individual or entity, such sale would be exempt from taxation in Latvia unless purchaser is a Latvian individual registered for business purposes. In the latter case, purchaser is required to withheld 23% Latvian withholding tax. 23% withholding tax may be avoided, if a special permission is obtained from the SRS by the purchaser prior to the sale.

If the Bonds not listed on the regulated market in a Member State of the EU or EEA are sold by a "tax haven" individual or entity taxation in Latvia as follows:

- if a purchaser is a Latvian individual registered for business purposes, it will deduct 23% withholding tax. 23% withholding tax can be reduced to 3%, if a special permission is obtained from the SRS by the purchaser prior to the sale.
- if a purchaser is a Latvian entity, it will deduct 20% withholding tax. 20% withholding tax can be reduced to 0%, if a special permission is obtained from the SRS by the purchaser prior to the sale.
- if purchaser is any individual not registered for business purposes in Latvia, no Latvian income tax will be withheld upon sale. However, if the Bonds are sold by a "tax haven" individual, instead it will be obliged to declare and pay tax on capital gain (the difference between the disposal price and acquisition value) at 20% rate.
- if purchaser is a non-resident entity, no Latvian income tax will be withheld upon sale in Latvia and the seller is not required to declare this income in Latvia.

#### **Lithuanian Tax Considerations**

Tax related information provided below does not constitute tax advice and is intended only as a general guide to current Lithuanian law in force. It relates only to certain limited aspects of the Lithuanian tax treatment of holders of Bonds and is intended to apply only to entities and individuals who are Bondholders and are resident in Lithuania for Lithuanian tax purposes. Definitions of the resident entities and individuals are provided below. Income of the non-resident entities and individuals arising from the holding of Bonds and disposal or redemption of Bonds is not subject to taxes in Lithuania.

Prospective purchasers of the Bonds are advised to consult their own tax advisers as to the consequences of a purchase of the Bonds under the laws of the country in which they are resident, including, but not limited to, the consequences of the receipt of interest and the sale or redemption of the Bonds.

In accordance with the Lithuanian Law on Tax Administration where any international treaties to which Lithuania is a party provide for the rules on taxation different from those of the relevant taxation legislation, and provided the international treaties have been ratified, enacted and enforceable in Lithuania, the rules of such international treaties shall prevail. Lithuania and Latvia have entered into a tax convention on elimination of the double taxation, which provides more favourable taxation regime (effective from 30 December 1994). The rules for application of tax conventions are provided in the Lithuanian Law on Tax Administration and in the other legal acts implementing provisions of the Lithuanian Law on Tax Administration.

Resident Individuals. As a general rule established in the Lithuanian Law on Personal Income Tax, an individual will be considered as a resident of Lithuania during the calendar year for taxation purposes if he/she meets at least one of the criteria laid out in paragraph 1 of Article 4 of the Lithuanian Law on Personal Income Tax, i.e.: (i) if the individual's permanent place of residence is in Lithuania during the calendar year; (ii) if the individual's place of personal, social or economic interests is in Lithuania rather than in a foreign country during the calendar year; (iii) if the individual is present in Lithuania for a period or periods in the aggregate of 183 days or more during the calendar year; (iv) if the individual is present in Lithuania for a period or periods in the aggregate of 280 days or more during successive calendar years and who stayed in Lithuania for a period or periods in the aggregate of 90 days or more in any of such periods (in such case a person is deemed to be a resident of Lithuania for both years of presence in Lithuania); (v) if the individual is a citizen of Lithuania, but does not meet the above mentioned (iii) and (iv) criteria, however, receives remuneration under an employment contract or a contract in its essence corresponding to an employment contract or his costs of living in another country are covered from the state budget or municipal budgets of Lithuania.

If an individual is considered as a tax resident of another country according to its local legislation as well, the country of his/her tax residence is determined by applying provisions of the respective double tax treaty (provided that there is such treaty concluded). When an individual qualifies as a tax resident in another country under the domestic legal acts, the place of his/her tax residence is determined by applying the rules established in the respective double tax treaties, such as, for example:

- the individual shall be deemed to be a resident of the country in which he/she has a permanent home available to him/her; if the individual maintains permanent homes in both countries, he/she shall be deemed to be a resident only of the country with which his/her personal and economic relations are closer (centre of vital interests);
- if the state in which the individual has his/her centre of vital interests cannot be determined, or if the individual has no permanent home available to him/her in either country, he/she shall be deemed to be a resident only of the country in which he/she has a habitual abode;
- if the individual has a habitual abode in both countries or in neither of them, he/she shall be deemed to be a resident only of the country of which he/she is a national;
- if the individual is a national of both countries or neither of them, the competent authorities of both countries shall settle the question by mutual agreement.

In accordance with the Lithuanian Law on Personal Income Tax any income generated by a resident of Lithuania from the Bonds (interest, result from disposal or redemption of the Bonds) shall be taxed by a 15 per cent rate personal income tax, when the taxable annual income does not exceed 120 average salaries of Lithuania published

by the Ministry of Social Security and Labour of Lithuania. The amount of the taxable annual income exceeding 120 country average salaries shall be taxed by a 20 per cent rate personal income tax.

The following exemptions are applicable:

- interest (total of interest generated from the Bonds and certain other types of interest) not exceeding EUR 500 during a tax period is non-taxable;
- gains (total of gains generated from sale of the Bonds and certain other types of securities) not exceeding EUR 500 during a tax period are non-taxable.

Income tax must be paid to the Lithuanian State budget by the 1 May of the year following the year when the income is received. The resident individual who has received interest from the Bonds or income from disposal of the Bonds must file an annual income tax return and report this income. The term for filing the tax return is the same as income tax payment term.

**Non-Resident Individuals.** Since Citadele is a non-resident entity for Lithuanian taxation purposes, the income of the non-resident individual from the Bonds (i.e. interest income and income from the transfer of the Bonds) will not be subject to personal income tax in Lithuania.

**Resident Entities.** An entity will be considered as a resident of Lithuania for tax purposes if it is established and registered in the Republic of Lithuania. For the purposes of this summary resident entities also include permanent establishments of foreign entities in Lithuania.

Income from the Bonds (interest payments and capital gains from sale or redemption of the Bonds) should be included in taxable income of the resident entity and should be subject to corporate income tax at the rate of 15% (0% or 5% rate applies for certain small companies in cases provided by law). If sale or redemption of the Bonds results in loss, it will be tax-deductible for corporate income tax purposes, but such loss can be utilized only against the profit from sale/redemption of securities and can be carried forward for 5 years.

**Non-Resident Entities.** Since Citadele is a non-resident entity for Lithuanian taxation purposes, the income of the non-resident entity from the Bonds (i.e. interest income and income from the transfer of the Bonds) will not be subject to corporate income tax in Lithuania.

#### **Estonian Tax Considerations**

#### General

The Bondholders can be taxed in respect of the income arising from the holding of the Bonds (taxation of interest income) and disposal or redemption of the Bonds (taxation of capital gains).

For the purposes of this summary, the Bondholders are classified as follows:

• Resident individuals – physical persons who are considered Estonian tax residents for personal income tax purposes under the Estonian tax laws and any applicable double taxation treaty. As a general rule, an individual is considered Estonian resident for personal income tax purposes: if (i) his or her place of residence is in Estonia; or (ii) he or she stays in Estonia for at least 183 days over the course of a period of 12 consecutive calendar months, or (iii) he or she is an Estonian diplomat outside Estonia. An individual is regarded as a resident as of the date of his or her arrival in Estonia. Nevertheless, double taxation treaties may provide for a different definition of resident individuals.

According to the provisions of double taxation treaties, whenever an individual qualifies as tax resident under the domestic tax rules of both countries, the individual's tax residence is determined by applying the following criteria: (i)

the individual shall be deemed to be a resident of the country in which he/she has a permanent home available to him/her; if the individual maintains permanent homes in both countries, he/she shall be deemed to be a resident only of the country with which his/her personal and economic relations are closer (centre of vital interests); (ii) if the country in which the individual has his/her centre of vital interests cannot be determined, or if the individual has no permanent home available to him/her in either country, he/she shall be deemed to be a resident only of the country in which he/she has a habitual abode; (iii) if the individual has a habitual abode in both countries or in neither of them, he/she shall be deemed to be a resident only of the country of which he/she is a national; (iv) if the individual is a national of both countries or neither of them, the competent authorities of both countries shall settle the question by mutual agreement.

- Non-resident individual means a physical person who is not deemed to be a resident individual as explained above.
- Resident entity means a legal entity, excluding a trust fund, if it is established pursuant to Estonian law. European public limited companies (SE) and European associations (SCE) whose registered office is registered in Estonia are also resident entities.
- Non-resident entity means a legal entity, which is not deemed to be a resident entity as explained above. The provisions concerning non-residents apply also to a foreign association of persons or pool of assets (excluding contractual investment fund) without the status of a legal person, which pursuant to the law of the state of the incorporation or establishment thereof is regarded as a legal person for income tax purposes.

#### **Resident Individuals**

According to the Estonian Income Tax a resident individual must pay Estonian income on worldwide income, meaning income derived from all sources of income both in Estonia and outside Estonia. Income tax rate is 20%. Period of taxation is a calendar year. A resident individual must submit to the Estonian Tax and Customs Board an income tax return regarding taxable income derived during the period of taxation by the 30<sup>th</sup> of April of the year following the period of taxation. Due income tax must be paid to the Estonian Tax and Customs Board by 1<sup>st</sup> of October of the year following the period of taxation.

#### Interest

Interest from the Bonds payable by Citadele to Estonian resident individuals is considered as a taxable interest for the purposes of the Estonian Income Tax Act. Therefore, a resident individual is obliged to pay Estonian income tax of 20% on the amount of interest from the Bonds. Payment of income tax and submission of an income tax return takes place as described above.

As noted in the Latvian tax considerations above the interest from the Bonds payable by Citadele to Estonian tax residents is exempted from Latvian income tax. This is because there is effective double taxation treaty between Estonia and Latvia. Nevertheless, should there be a Latvian income tax on interest from the Bonds payable by Citadele to Estonian tax residents the Estonian-Latvian double taxation treaty article 11 (2) restricts the Latvian income tax on interest from the Bonds to 10% of the gross amount of the interest. However, in order to take advantage of the lower withholding tax rate of exemption, Estonian resident individuals must submit Citadele a valid residence certificate issued and confirmed by the Estonian Tax and Customs Boar which must thereafter be confirmed by the Latvian Tax Authorities.

Further, if Latvia establishes income tax on interest from the Bonds payable by Citadele to Estonian resident individuals and the Latvian income tax payable on the interest is less than the income tax payable according to the Estonian Income Tax Act a resident individual must pay Estonian income tax on the difference between the Latvian income tax and Estonian income tax.

#### Capital gains

A capital gain (the difference between the disposal price and acquisition value) earned by an Estonian resident individual from the sale or redemption of the Bonds is subject to Estonian income tax of 20%. Payment of income tax and submission of an income tax return takes place as described above.

#### Non-Residents (both Individuals and Entities)

#### General

Estonia levies same rules of income tax on interest income and capital gains received by a non-resident individual and a non-resident entity. In other words: taxation of a non-resident individual and that of a non-resident entity takes place pursuant to the same rules. Therefore, the below overview applies to both non-resident individuals and non-resident entities.

#### Interest income

Interest from the Bonds payable by Citadele to non-resident individuals is generally exempted from Estonian income tax.

The exception from the tax exemption is the case where a non-resident receives interest in connection with holding in a contractual investment fund or other pool of assets of whose property, at the time of the payment of interest or during a period within two years prior to that, more than 50 per cent was directly or indirectly made up of immovables or structures as movables located in Estonia and in which the non-resident had a holding of at least 10 per cent at the time of the receipt of interest. Citadele is a Latvian limited company/joint stock company, which cannot be regarded as a contractual investment fund or other pool of assets. Consequently, the exception from the general tax exemption does not apply.

Therefore, interest from the Bonds payable by Citadele to non-residents is not subject to Estonian income tax.

#### Capital gains

A capital gain earned by a non-resident from the sale or redemption of the Bonds is generally exempted from Estonian income tax.

The exception from the tax exemption is the case where a non-resident individual transfers or returns a holding in a company, contractual investment fund or other pool of assets of whose property, at the time of the transfer or return or during a period within two years prior to that, more than 50 per cent was directly or indirectly made up of immovables or structures as movables located in Estonia and in which the non-resident had a holding of at least 10 per cent at the time of conclusion of the specified transaction. According to our best knowledge (i) immovables or structures as movable located in Estonia do not form more than 50 per cent of Citadele's assets and (ii) the amount of the Bonds does not constitute a holding of at least 10 per cent of Citadele's share capital.

Thus, capital gain earned by a non-resident from the sale or redemption of the Bonds is not subject to Estonian income tax.

#### **Resident entities**

Estonian resident entities are required to pay Estonian income tax only upon public profit distribution (e.g. dividends) or hidden profit distribution (e.g. fringe benefits, gifts and donations, transaction with associated entities whereas the value of the transaction does not correspond to market value, expenses and payment not associated with the entities business activities). Estonian resident entities' income tax rate is 20%, whereas the taxable amount must be divided by the number of 0,80 before it is multiplied by the tax rate. If profits are not distributed there is no tax obligation.

Therefore, resident entities are not obliged to pay Estonian income tax upon receipt of interest from the Bonds payable by Citadele or upon capital gain earned from the sale or redemption of the Bonds.

# 12. Macro-Economic Profile of the Baltic States and Outline of the Latvian Banking Sector

#### Macro-economic profile of the Baltic States

The Baltic States together form a group of small, open and fast-growing, export orientated economies. According to the International Monetary Fund ("IMF"), the Baltic States have relatively high GDP per capita figures compared to other countries in central and eastern Europe, with further potential for growth as their wealth continues to converge towards the EU average. With high levels of productivity and relatively low labour costs, the Baltic States are well-positioned to continue their strong growth-trajectories following their exceptional recovery since the onset of the global economic recession in 2008. Following economic decline in 2020 caused by COVID-19 pandemic Baltic countries have recovered and reached pre COVID-19 GDP levels faster than most other EU countries. A favourable investment climate, together with increasing integration with the rest of the EU strengthens the Baltic States' trade links in the region. Stable governance and a flexible labour market are also conducive to attracting further inflows of foreign direct investment although overall investment climate in Latvia and Estonia has been negatively affected by scandals in the banking sector in recent years. In addition, increased geopolitical tension has adversely affected relations with Russia.

The Baltic States are among the fastest-growing economies in Europe. Between 2011 and 2019 average annual GDP growth in Latvia was 3.3% while in Lithuania and Estonia average annual GDP growth reached 3.8%, outpacing the EU average of 1.5 per cent. over the same period of time. Due to the impact of the COVID-19 pandemic, Latvia's GDP fell by 3.6% in 2020 but the decline in GDP was smaller than for EU as a whole, where GDP fell by 5.9%. In 2020, GDP in Lithuania and Estonia fell by 0.1% and 2.3% respectively. All three Baltic States returned to growth in 2021 and by Q2 2021 GDP in all three countries had exceeded pre COVID-19 level. Latvia, Lithuania and Estonia are expected to make a strong recovery from recession caused by the COVID-19 pandemic, supported by significant inflows from the EU recovery fund and their banking sectors are well positioned for continued growth.

Tight labour markets and declining working age populations pose a significant challenge to Baltic States over the medium term as unemployment continues to decline and wage growth exceeds gains in productivity. In Estonia in Q2 of 2021 unemployment stood at 6.9% up from 3.9% before COVID-19 pandemic. At the same time in Latvia and Lithuania unemployment stood at 7.9% and 7.4% respectively up from 6.0-6.1 before COVID-19 pandemic. Despite increase in unemployment pressure on wages remains strong. Average gross wage in Q2 of 2020 compared to previous year grew by 10.2% in Latvia, 7.9% in Estonia and 12% Lithuania. While wage growth is likely to remain a strong, balanced current account, moderate credit growth financed by domestic savings and prudent public finances, all point to a balanced economic growth. Strong income growth has also contributed to stabilization in migration. In 2019 net migration in Lithuania turned positive and in Estonia migration has been positive already since 2015 while in Latvia net emigration in 2020 slowed to lowest level since 1990.

#### Latvia

As a member of the EU and NATO since 2004, Latvia has made significant strides in increasing integration with the EU over the past decade. This has translated into the EU becoming one of Latvia's key trading partners and Europe now lies at the heart of the Latvian economy. Following a smooth accession to the Eurozone in January 2014, Latvia has further embedded itself on the European stage and improved its investor-friendly environment. Since July 2016 Latvia has also become a member of the OECD.

Latvia is an export-oriented economy and according to Central Statistical Bureau of Latvia ("CSB") exports of goods and services in 2020 represented 60.3% of GDP, up from 53.5% in 2010, and representing a significantly higher percentage than for the EU as a whole (where exports accounted for 46.7% of GDP in 2020). The EU represents the largest market for Latvia's export of goods, accounting for 65.6% of the total in 2020 (of which Lithuania comprised 17.6%, Estonia 11.2%, Germany 7.4%, Sweden 5.7%, Denmark 4.5% and Poland 4.2%). Latvia is now more closely tied to the health of the Eurozone, having adopted the Euro in 2014. In addition, Russia remains a key trading partner for Latvia, while its concentration has declined representing 8.6% of Latvia's exports in 2020 down from 11.6% in 2013. According to CSB Latvia imports 76% of its goods from the EU.

Latvia's credit rating has improved in recent years, with Moody's upgrading Latvia from Baa1 to A3 in February 2015, Fitch from BBB+ to A- in June 2014 and S&P from A to A+ in February 2020. A reduction in foreign exchange risk and access to ECB funding facilities following the adoption of the Euro were among the key drivers of this upgrade, as was the improvement of the Latvian Government's balance sheet. Latvia now has relatively prudent public finances, with public debt of 43.2% as a percentage of GDP at the end of 2020 up from 36.7% in 2019.9 Further measures to support recovery from COVID-19 pandemic in 2020 and 2021 are expected to increase debt level further, however government debt will remain considerably below the 90.1% for the average across the EU by the end of 2020. According to IMF October 2021 forecast, Latvian GDP is expected to grow on average by 4.5% in 2021 followed by 5.2% growth in 2022 and 4% in 2023.

Latvia has a skilled and highly educated workforce. Despite this, labour costs remain relatively low, at an average of EUR 10.5 per hour, compared to an average of EUR 28.5 across the EU according to Eurostat. Between 2010 and 2019 unemployment in Latvia fell from 19.5% to 6.3%, however due to COVID-19 pandemic unemployment in Latvia increased to 7.9% in Q2 2021. In comparison unemployment in the EU in Q2 2021 was 7.3%. The breakdown of Latvian GDP by sector in 2020 shows that the service sector, including trade, was the predominant contributor to macroeconomic output, having contributed 73% of total value added. Industry, construction and agriculture, at 15.4%, 7% and 4.6%, respectively, made up the remainder. In terms of end of use, household consumption accounted for 56.2% of the total end use of Latvian GDP. Inflation has remained relatively low in recent years, with the consumer price index rising by 2.7% in 2019 followed by 0.1% in 2020, however in 2021 inflation has accelerated and reached 4.8% in September 2021. According to the IMF, in the medium to long term, inflation is expected to reach an average of 2.5% in 2022-2024.

			For the	e year ended Do	ecember 31
Key Macroeconomic Indicators	2016	2017	2018	2019	2020
GDP (USD bn)	28.1	30.4	34.4	34.1	33.5
Population (m)	2.0	2.0	1.9	1.9	1.9
GDP per capita (USD)	14,253	15,613	17,7991	17,739	17,549
GDP, PPP (international USD bn)	52.3	55.7	59.3	61.6	60.1
GDP per capita, PPP (international USD)	26,579	28,547	30,653	32,073	31,485
GDP growth (%)	2.4	3.3	4.0	2.5	-3.6
Unemployment (%)	9.6	8.7	7.4	6.3	8.1
Inflation (%)	0.1	2.9	2.6	2.7	0.1
Exports (% of GDP)	59.6	61.6	61.5	59.8	60.3
General Government gross debt (% of GDP)	40.4	39.0	37.1	36.7	43.2

Source: IMF and CSB

#### Lithuania

Lithuania is also an export-driven economy, with exports of goods and services comprising 73.5% of GDP in 2020. Russia is among the major trading partners for Lithuania, in 2020 representing 13.4% of its total exports down from 20.9% in 2014. Despite this, Lithuania is predominantly westward facing, having acceded to the Eurozone in January 2015 and increased ties with the Western institutions. In July 2016 Lithuania also become a member of the OECD. Between 2017 and 2019 Lithuania's GDP growth rate averaged 4.3% per annum. In 2020 because of COVID-19 pandemic GDP in Lithuania declined by 0.1%. Lithuania's expected GDP between 2022 and 2024 is expected to grow on average by 3.3% according to the IMF, putting it among the fastest growing economies in Europe. According to the IMF, in 2020, Lithuania's GDP per capita of USD 19,981 was slightly higher than that of Latvia, and relatively high in comparison to the average level in the central and eastern European region.

<sup>&</sup>lt;sup>9</sup> Data source: Eurostat

<sup>10</sup> Data source: CSB

<sup>&</sup>lt;sup>11</sup> Data source: UN Comtrade

<sup>12</sup> Data source: Eurostat

Lithuania's credit ratings reflect the Lithuanian government's programme of fiscal consolidation and joining the Eurozone. Moody's upgraded Lithuania from A3 to A2 in February 2021, while Fitch upgraded Lithuania from A- to A in January 2020 and S&P's upgrade from A to A+ in February 2020.

#### **Estonia**

Similar to its Baltic neighbours, Estonia also relies heavily on exports, with exports of goods and services representing 71.2% of GDP in 2020. As opposed to Latvia and Lithuania, Estonia's exports are focused on the Nordics, with Sweden and Finland comprising 10% and 15.1% of its total export market, respectively. Estonia's economic growth in recent years has buoyed by strong external demand and growth rebound in Finland. Between 2017 and 2019 Estonia's GDP growth rate averaged 4.7% per annum. IMF expects Estonia's annual average GDP growth rate for 2022-2024 to be 3.8%. According to the IMF, Estonia has one of the highest GDP per capita rates among the central and eastern European nations, standing at USD 23,035 in 2018.

As a result of Estonia's lowest debt-to-GDP ratio in the EU (19%), Estonia's credit ratings are very strong, with both S&P and Fitch assigning the fourth highest investment grade available. Fitch raised its rating to AA- rating in October 2018, S&P affirmed its AA- rating in August 2021 and changed outlook to positive, and Moody's affirmed its A1 rating in May 2019.

#### **Outline of the Latvian Banking Sector**

#### Introduction

According to data published by the FCMC, at the date of this Base Prospectus, there were 16 credit institutions operating in Latvia. On 1 October 2017 Nordea and DNB combined their operations in the Baltic countries creating a new bank - Luminor Bank AS which has become one of the largest banks in the Baltic region. At the Baltic level, Swedbank, SEB, Luminor and Citadele accounted for more than 70.0 per cent. of the overall banking assets. The Scandinavian-owned Swedbank and SEB currently dominate the Latvian market. Citadele and Luminor are the largest non-Nordic-owned universal banks in Latvia measured by the number of customers. A universal bank is a financial institution which has broad diversification in its products, services and customer base across retail, SME and corporate sector.

#### **Commercial Banks in Latvia**

According to data published by the FLA, as of 30 June 2021 the total assets in the Latvian banking sector (including both domestic commercial banks and branches of foreign banks) were EUR 25.3 billion for the banking system. The market is relatively concentrated, with the largest four banks by total assets accounting for 81.9 per cent. of total assets, 85.6 per cent. of total loans, and 84.7 per cent. of total deposits (as of 30 June 2021). Between 2016 and 2019 overall banking assets in Latvia declined by almost 30% due to outflow on non-resident deposits. Of the total assets in the Latvian banking sector, the proportion of loans fell to 55% (EUR 13.8 billion) by 30 September 2021, compared with approximately 70% in 2008, as part of the ongoing deleveraging process. The shrinkage in the loan portfolio between 2010 and 2021 was approximately EUR 6.6 billion (representing a rate of 2.9% per annum). However, since the end of 2019 total loans have increased by 5.3%. In terms of the loan portfolio mix, as of 30 June 2021, the corporate loan portfolio amounted to EUR 5.8 billion and the households loan portfolio amounted to EUR 5.4 billion.

The shift towards deposit funding has continued in recent years, with the share of deposits in banks' liabilities rising to 84% by the 30 June 2021 from between 40-45% in the midst of the recession in 2008-2009. Customer deposits amounted to EUR 21.2 billion on 30 June 2021, which represents an increase of 3.1% per annum over the period of 2010 to 2021. Of this total, resident household deposits constituted 43.9% (EUR 9.3 billion, and resident non-financial corporate deposits constituted 27.2% (EUR 5.8 billion). By the 30 June 2021 international deposits constituted 16.7% of all deposits, down from 55.5% at the end of 2015. As of 30 June 2021, 60% of international deposits were from clients from other EU countries. Liabilities to monetary and financial institutions constituted 6.1% of total liabilities as of 30 June 2021 which has declined from 29.9% of total liabilities as of 31 December 2010. The trend towards deposit funding has meant a significant fall in the loan-to-deposit ratio from a peak of 169% in 2008 to 66.5% in 2021.

The following table sets out loans, deposits and loan/deposit ratios for the Latvian banking sector since 2010:

Year	Loans (EUR billion)	Deposits (EUR billion)	Loan/Deposit ratio (%)
2010	20.4	15.8	129
2011	18.7	15.8	119
2012	16.7	17.8	94
2013	15.6	19.5	80
2014	14.7	22.2	66
2015	14.7	23.3	63
2016	15.1	21.4	71
2017	14.4	20.3	71
2018	13.9	19.2	72
2019	13.1	18.6	70
2020	12.8	20.5	62
2021 Q2	13.8	21.2	65

The deterioration in loan quality during the recession was accompanied by a sharp rise in the volume of non-performing loans. The percentage of loans which were more than 90 days overdue reached a peak of 19% of total portfolios in 2010 and decreased thereafter, reaching a level of 7.8% in 2012, 6.9% by the end of 2014, and 2% as of 30 June 2021. As credit quality has improved since the global financial crisis, provisions for the principal amount of loans have started to decline, reaching lows of EUR 254 million (approximately 1.8% of total loans), down from a peak of EUR 2.8 billion in 2010.

The following table sets out the asset quality figures for the Latvian banking sector since 2007:

Year	Non-performing loan ratio (%)
2007	0.7
2008	3.6
2009	16.4
2010	19.0
2011	17.2
2012	11.1
2013	8.3
2014	6.9
2015	6.0
2016	4.4
2017	4.1
2018	4.0
2019	3.9
2020	2.3
2021 Q2	2.0

Profitability across the Latvian banking sector improved between 2010 and 2021, with return on equity rates rising from negative -20.4% on 31 December 2010 to 10.7% as of 30 June 2021, driven by the improved efficiency of Latvian banks. Cost-to-income ratios have declined from 72% as of 31 December 2010 to 61.4% as of 30 June 2021. Net interest margins have improved from 1.29% as of 31 December 2010 to 1.86% as of 30 June 2021.

The table below sets out the average gross yields (as a percentage of assets) and cost of funds (as a percentage of assets) of the Latvian banking sector since 2007:

Year	Gross yield (% of total assets)	Cost of funds (% of total N	Net interest margin
2007	6.0	3.3	2.7
2008	6.2	3.8	2.4
2009	4.5	2.9	1.6

	Gross yield (% of total	Cost of funds (% of total Ne	et interest margin
Year	assets)	assets)	
2010	3.7	2.4	1.3
2011	3.0	1.6	1.4
2012	2.6	1.1	1.5
2013	2.3	0.6	1.7
2014	2.1	0.5	1.6
2015	2.1	0.4	1.7
2016	2.1	0.4	1.7
2017	2.0	0.4	1.5
2018	2.2	0.4	1.8
2019	2.4	0.5	2.0
2020	2.2	0.3	1.8
2020 Q2 <sup>(1)</sup>	2.1	0.3	1.9

<sup>(1)</sup> The figures for the period to 30 June 2021 have been annualised for comparison purposes

## 13. Glossary of Terms

2019 Audited Consolidated Financial Statements

Citadele's audited consolidated financial statements as of and for the year ended 31 December 2019 as set out in Schedule 1 to this Base Prospectus

2020 Audited Consolidated Financial Statements

Citadele's audited consolidated financial statements as of and for the year ended 31 December 2020 as set out in Schedule 2 to this Base Prospectus

2021 Audited Consolidated Interim Financial Report for the six months

Citadele's audited consolidated interim financial report for the six months ended 30 June 2021 as set out in Schedule 3 to this Base Prospectus

2021 Unaudited Consolidated Interim Financial Report for the third quarter

Citadele's unaudited consolidated interim financial report for the third quarter ended 30 September 2021 as set out in Schedule 4 to this Base Prospectus

Accrual Date

shall have the meaning assigned to in the section entitled "General Terms and Conditions of the Bonds — Interest and Yield"

**ALCO** 

Assets and Liabilities Management Committee of Citadele's Management Board

**AML** 

anti-money laundering

**Annual Interest Rate** 

shall have the meaning assigned to it in the section entitled "General Terms and Conditions of the Bonds — Interest and Yield"

**Applicable Banking Regulations** 

at any time the laws, regulations, delegated or implementing acts, regulatory or implementing technical standards, rules, requirements, guidelines and policies relating to capital adequacy and/or minimum requirement for own funds and eligible liabilities and/or loss absorbing capacity then in effect in Latvia including, without limitation to the generality of the foregoing, CRD, the SRM Regulation, BRRD, the Directive (EU) 2017/2399 of the European Parliament and of the Council of 12 December 2017 amending Directive 2014/59/EU as regards the ranking of unsecured debt instruments in insolvency hierarchy ("Creditor Hierarchy Directive") and those regulations, requirements, guidelines and policies relating to capital adequacy and/or minimum requirement for own funds and eligible liability and/or loss absorbing capacity and/or the implementation of the Creditor Hierarchy Directive adopted by any competent authority having primary responsibility for the prudential supervision of Citadele at the relevant time, the Resolution Authority or any other national or European authority from time to time, and then in effect (whether or not such requirements, guidelines or policies have the force of law and whether or not they are applied generally or specifically to Citadele)

**Articles of Association** 

Citadele's constitutional document – articles of association, as in force from time to time

**Bail-in and Loss Absorption Powers** 

any loss absorption, write-down, conversion, transfer, modification,

suspension or similar or related power existing from time to time under, and exercised in compliance with, the SRM Regulation, or any laws, regulations, rules or requirements in effect in the Republic of Latvia, relating to (i) the transposition of the BRRD and (ii) the instruments, rules and standards created thereunder, as applicable, pursuant to which any obligation of the Citadele (or any affiliate of Citadele) can be reduced, cancelled, modified, or converted into shares, other securities or other obligations of Citadele or any other person (or suspended for a temporary period)

Baltic States Latvia, Lithuania and Estonia

Bank of Latvia Latvijas Banka, the central bank of Latvia

Bank of Lithuania the Bank of Lithuania (In Lithuanian - Lietuvos Bankas)

Base Prospectus this Base Prospectus

Bonds non-convertible unsecured and unguaranteed subordinated bonds

denominated in EUR, having maturity of 10 years and with fixed interest

rate to be issued under the Programme

**Bondholder** the holder of the Bonds

**Bondholders** the holders of the Bonds

the meeting of the Bondholders or meeting of the Bondholders of the relevant Series as described in the section entitled "General Terms and Conditions of the Bonds —Rights Attached to the Bonds and limitations

to rights -Meetings of the Bondholders"

BRRD or Bank Recovery and Resolution Directive

**Bondholders' Meeting** 

Directive 2014/59/EU of the European Parliament and of the Council of 15 May 2014 establishing a framework for the recovery and resolution of credit institutions and investment firms and amending Council Directive 82/891/EEC, and Directives 2001/24/EC, 2002/47/EC, 2004/25/EC, 2005/56/EC, 2007/36/EC, 2011/35/EU, 2012/30/EU and 2013/36/EU, and Regulations (EU) No 1093/2010 and (EU) No 648/2012, of the European Parliament and of the Council, as amended

**BRRD II** 

Directive (EU) 2019/879 of the European Parliament and of the Council of 20 May 2019 amending Directive 2014/59/EU as regards the loss-absorbing and recapitalisation capacity of credit institutions and investment firms and Directive 98/26/EC, as amended

**Business Day** 

a day on which banks in Riga, Latvia, as well as Nasdaq CSD are open for general business

CEO

Chief Executive Officer of Citadele, unless the context requires otherwise

CIS

Commonwealth of Independent States

Citadele or Issuer

AS "Citadele banka", a joint stock company incorporated and registered in, and operating under the laws of, the Republic of Latvia, with registered number: 40103303559, legal address: Republikas laukums 2A, Riga, LV-1010, Latvia, telephone: +371 67010000, e-mail:

info@citadele.lv, website: www.citadele.lv

Citadele Group Citadele and its Subsidiaries as listed in the section entitled "Overview

and Business Description—Structure of Citadele Group"

**CPF** countering proliferation financing

**CRA Regulation** Regulation (EC) No 1060/2009 of the European Parliament and of the

Council of 16 September 2009 on credit rating agencies, as amended

CRD Directive No 2013/36/EU of the European Parliament and of the

Council of 26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive No 2002/87/EC and repealing Directives No

2006/48/EC and No 2006/49/EC, as amended

CRR Regulation (EU) No 575/2013 of the European Parliament and of the

Council of 26 June 2013 on prudential requirements for credit institutions and investment firms and amending Regulation (EU) No

648/2012, as amended

CSB Central Statistical Bureau of Latvia

CTF countering of terrorist financing

**Delegated Regulation** Commission Delegated Regulation (EU) 2019/980 of 14 March 2019

supplementing Regulation (EU) 2017/1129 of the European Parliament and of the Council as regards the format, content, scrutiny and approval of the prospectus to be published when securities are offered to the public or admitted to trading on a regulated market, and repealing Commission Regulation (EC) No 809/2004, as amended

repealing Commission Regulation (EC) NO 809/2004, as amended

shall have the meaning assigned to it in the section entitled "General Terms and Conditions of the Bonds — Maturity and Redemption"

**EBA** European Banking Authority

EBRD European Bank for Reconstruction and Development

**EC** European Commission

**Early Redemption Date** 

**ECB** European Central Bank

**EEA** The European Economic Area

Estonian Financial Supervision and Resolution Authority (in Estonian -

Finantsinspektsioon)

**EU** The European Union

**EUR, euro or €** the single currency introduced at the start of the third stage of the

European Economic and Monetary Union pursuant, and as defined in Article 2 of the Council Regulation (EC) No.974/98 of 3 May 1998 on

the introduction of the euro, as amended

FCMC The Financial and Capital Market Commission of Latvia (In Latvian -

Finanšu un kapitāla tirgus komisija)

Final Terms the final terms of the relevant Tranche composed according to the

form described in the section entitled "Form of the Final Terms"

First Interest Period shall have the meaning assigned to it in the section entitled "General

Terms and Conditions of the Bonds —Interest and Yield"

FIU Financial Intelligence Unit

**FLA** the Finance Latvia Association

FMCRC The Financial Market and Counterparty Risk Committee of Citadele's

Management Board

**General Terms and Conditions of** 

the Bonds

The general terms and conditions of the Bonds as described in the

section entitled "General Terms and Conditions of the Bonds".

GMS General meeting of shareholders of Citadele, unless the context

requires otherwise

**Government** Government of Latvia, unless the context requires otherwise

IFRS International Financial Reporting Standards as adopted by the EU

IMF International Monetary Fund

**Interest Payment Date** one of the two Interest Payment Dates

Interest Payment Dates shall have the meaning assigned to it in the section entitled "General

Terms and Conditions of the Bonds —Interest and Yield"

ISIN International Security Identification Number

Issue Date the issue date of each Tranche of the Bonds as described in the

section entitled "General Terms and Conditions of the Bonds - Issue

Date and Issue Price"

Issue Price the issue price of the Bonds as described in the section entitled

"General Terms and Conditions of the Bonds — Issue Date and Issue

Price"

JST Joint Supervisory Team which is one of the main forms of cooperation

between the ECB and the national supervisors to foster a common supervisory culture and promote consistent supervisory practices and

approaches for significant institutions

Latvian Commercial Law Commercial Law of the Republic of Latvia of 2000, as amended

Latvian Credit Institutions Law Credit Institutions Law of the Republic of Latvia of 1995, as amended

**Latvian Financial Instruments** 

Market Law

Financial Instruments Market Law of the Republic of Latvia of 2003, as

amended

**Latvian Law on Corporate Income** 

Tax

Law on Corporate Income Tax of the Republic of Latvia of 2017, as

amended

Latvian Law on Personal Income Latvian Law on Personal Income of the Republic of Latvia of 1993, as

amended

Latvian Privatisation Agency Publisko aktīvu pārvaldītājs Possessor, SIA (previously - Privatizācijas

aģentūra), a limited liability company incorporated and registered in, and operating under the laws of, the Republic of Latvia, with registered number: 40003192154, legal address: Krišjāṇa Valdemāra iela 31, Riga, LV-1887, Latvia, telephone: +371 67021358, e-mail:

info@possessor.gov.lv , website: https://www.possessor.gov.lv/

Latvian Resolution Law The Latvian Credit Institutions and Investment Firms Recovery and

Resolution Law of 2015, as amended

Latvian SSS the securities settlement system of Nasdaq CSD governed by Latvian

law

Lithuanian Law on Personal Income

Tax

Law on Personal Income Tax of the Republic of Lithuania, as amended

Lithuanian Law on Tax

Administration

Law on Tax Administration of the Republic of Lithuania, as amended

LTIP Citadele's long-term incentive plan

LTRP Citadele's long-term retention programme for key employees

Management Board Management board of Citadele, unless the context requires otherwise

Maturity Date shall have the meaning assigned to it in the section entitled "General

Terms and Conditions of the Bonds —Maturity and Redemption"

Member State each Member State of the European Union or the European Economic

Area, as applicable

Micro SME Micro SMEs, being entities with annual turnover below EUR 0.4 million

MiFID II Directive 2014/65/EU of the European Parliament and of the Council of

15 May 2014 on markets in financial instruments and amending

Directive 2002/92/EC and Directive 2011/61/EU, as amended

Minimum Investment Amount the minimum investment amount for subscription of the Bonds, as

specified in the section entitled "General Terms and Conditions of the

Offer -Minimum Investment Amount"

Moody's Investors Service Ltd

Nasdag CSD SE, registration number: 40003242879, legal address:

Vaļņu 1, Riga, LV-1050, Latvia

Nasdaq Riga Nasdaq Riga AS, registration number: 40003167049, legal address:

Vaļņu 1, Riga, LV-1050, Latvia

**Notification** shall have the meaning assigned to in the section entitled "General"

Terms and Conditions of the Offer -Allotment"

OFAC The Office of Foreign Assets Control of the U.S. Department of the

Treasury

Offer of the Bonds under the Programme pursuant to the Base

Prospectus and the applicable Final Terms

Offer Period the offer period for each Tranche as specified in the section entitled

"General Terms and Conditions of the Offer —Offer Period" and the Final Terms, including any and all extensions of the applicable Offer Period

Parex AS "Reverta" (previously – AS "Parex banka"), a joint stock company

incorporated and registered in, and operating under the laws of, the Republic of Latvia, with registered number: 40003074590, legal address: Krišjāņa Valdemāra iela 31, Riga, LV-1887, Latvia, telephone:

+371 67779100, e-mail: reverta@reverta.lv, website: www.reverta.lv

**PEP** Politically exposed persons

Programme the € 40,000,000 Fourth Unsecured Subordinated Bonds Programme

comprising a set of activities intended for the issue of the Bonds within

the period of this Base Prospectus being effective

Prospectus Regulation Regulation (EU) 2017/1129 of the European Parliament and of the

Council of 14 June 2017 on the prospectus to be published when securities are offered to the public or admitted to trading on a regulated market, and repealing Directive 2003/71/EC, as amended

Purchase Orders of the investors to purchase the Bonds as specified in the

section entitled "General Terms and Conditions of the Offer -

Submission of Purchase Orders"

Qualifying Purchase Orders shall have the meaning assigned to in the section entitled "General

Terms and Conditions of the Offer -Purchase Orders and Invalid

Purchase Orders"

Relevant Amounts the outstanding principal amount of the Bonds, together with any

accrued but unpaid interest and additional amounts due on the Bonds (references to such amounts will include amounts that have become due and payable, but which have not been paid, prior to the exercise of

any Bail-in and Loss Absorption Powers by the Resolution Authority)

Relevant Resolution Authority recovery and resolution authority under the BRRD and SRM Regulation

Resolution Authority means the resolution authority of the Republic of Latvia and/or any

other authority entitled to exercise or participate in the exercise of any Bail-in and Loss Absorption Powers in relation to Citadele and/or

Citadele Group

Series shall mean any series of Bonds issued under the Programme

SME Small and medium sized enterprises, being entities with annual

turnover between EUR 0.4 million and EUR 5 million

SRM Regulation Regulation (EU) No 806/2014 of the European Parliament and of the

Council of 15 July 2014 establishing uniform rules and a uniform procedure for the resolution of credit institutions and certain investment firms in the framework of a Single Resolution Mechanism and a Single Resolution Fund and amending Regulation (EU) No

1093/2010, as amended

SRS The State Revenue Service of the Republic of Latvia

Subsidiary Company in which Citadele holds direct or indirect interests of not less

than 50% or more of the shares and which is part of Citadele Group as described in the section entitled "Overview and Business Description -

Structure of Citadele Group"

Supervisory Board Supervisory board of Citadele, unless the context requires otherwise

Taxes shall have the meaning assigned to in the section entitled "General"

Terms and Conditions of the Bonds — Taxation"

**Tranche** tranche of Bonds of the respective Series

UN The United Nations

**United States or U.S**. The United States of America

Updated Annual Interest Rate shall have the meaning assigned to in the section entitled "General

Terms and Conditions of the Bonds — Interest and Yield"

Updated Issue Price shall have the meaning assigned to in the section entitled "General

Terms and Conditions of the Bonds — Issue Date and Issue Price"

VAT Value added tax

Yield to Maturity the percentage rate of return paid if the Bond is held to its Maturity

Date, assuming that interest paid over the life of the Bond is reinvested at the same rate. An expected Yield to Maturity, based on the final Issue Price and the final Annual Interest Rate, will be specified in the Final Terms which will be published after allotment of the Bonds to the

investors.

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